

IMPORTANT NOTICE

In accessing the attached base prospectus (the "Base Prospectus") you agree to be bound by the following terms and conditions.

The information contained in the Base Prospectus may be addressed to and/or targeted at persons who are residents of particular countries only as specified in the Base Prospectus and is not intended for use, and should not be relied upon, by any person outside those countries. **Prior to relying on the information contained in the Base Prospectus, you must ascertain from the Base Prospectus whether or not you are an intended addressee of, and eligible to view, the information contained therein.**

The Base Prospectus does not constitute, and may not be used in connection with, an offer to sell or the solicitation of an offer to buy securities in the United States or any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration, exemption from registration or qualification under the securities law of any such jurisdiction.

The securities described in the Base Prospectus have not been and will not be registered under the United States Securities Act of 1933, as amended (the "**Securities Act**"), or with any securities regulatory authority of any state or other jurisdiction of the United States and may include notes in bearer form that are subject to U.S. tax law requirements. Subject to certain exceptions, such securities may not be offered, sold or delivered within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act ("**Regulation S**")). The securities described in the Base Prospectus will only be offered in offshore transactions to non-U.S. persons in reliance upon Regulation S.

For a more complete description of restrictions on offers and sales of the securities described in the Base Prospectus, see pages i to vii and the section "*Subscription and Sale*".



NORDEA BANK AB (PUBL)

(Incorporated with limited liability in the Kingdom of Sweden)

€50,000,000,000

Euro Medium Term Note Programme

Nordea Bank AB (publ) ("**Nordea Bank AB**" or the "**Issuer**") has established a €50,000,000,000 Euro Medium Term Note Programme (the "**Programme**"). This base prospectus supersedes any previous Base Prospectus, Information Memorandum and Supplemental Information Memorandum in relation to the Programme. Any Notes (as defined below) issued under the Programme on or after the date of this Base Prospectus are issued subject to the provisions described herein. This does not affect any Notes already in issue.

The Issuer may from time to time issue Euro Medium Term Notes (the "**Notes**") on a subordinated or unsubordinated basis, which expression shall include Bearer Notes and Registered Notes (each as defined below), denominated in any currency as may be agreed with the relevant Dealer(s) (as defined below). Notes issued pursuant to the Programme may include Notes issued by the Issuer designated as "**Swiss Franc Notes**", "**VP Notes**", "**VPS Notes**" or "**Swedish Notes**" in the applicable Final Terms or Pricing Supplement (each as defined below). The maximum amount of all Notes from time to time outstanding will not exceed €50,000,000,000 (or its equivalent in other currencies at the time of agreement to issue, subject as further set out herein). For the purposes of calculating amounts outstanding under the Programme, all calculations will be made in euro.

Notes may be issued under the Programme which have a denomination of less than €100,000 or its equivalent in other currencies.

The Notes will be issued on a continuing basis to one or more of the principal dealers or Swiss dealers specified herein and any additional dealer appointed under the Programme from time to time, which appointment may be for a specific issue or on an ongoing basis (each a "**Dealer**" and together the "**Dealers**").

Investing in Notes issued under the Programme involves certain risks. The principal risk factors that may affect the abilities of the Issuer to fulfil its obligations under the Notes are discussed under "Risk Factors**" below.**

Arranger

BofA Merrill Lynch

Dealers

**Barclays
BofA Merrill Lynch
Credit Suisse
Goldman Sachs International
J.P. Morgan
Nordea
The Royal Bank of Scotland
Société Générale Corporate & Investment
Banking**

**BNP PARIBAS
Citigroup
Deutsche Bank
HSBC
Natixis
RBC Capital Markets
UBS Investment Bank
UniCredit Bank**

The date of this Base Prospectus is 8 May 2015

This Base Prospectus has been approved by the Central Bank of Ireland (the "**Central Bank**") as competent authority under the Prospectus Directive (as defined herein) and constitutes a base prospectus for the purposes of the Prospectus Directive. The Central Bank only approves this Base Prospectus as meeting the requirements imposed under Irish and European law pursuant to the Prospectus Directive.

The requirement to publish a prospectus under the Prospectus Directive only applies to Notes which are to be admitted to trading on a regulated market for the purposes of Directive 2004/39/EC on Markets in Financial Instruments ("**MiFID**") in the European Economic Area and/or offered to the public in the European Economic Area other than in circumstances where an exemption is available under Article 3.2 of the Prospectus Directive (as implemented in the relevant Member State(s)). References in this Base Prospectus to "**Exempt Notes**" are to Notes for which no prospectus is required to be published under the Prospectus Directive. The Central Bank has neither approved nor reviewed information contained in this Base Prospectus in connection with Exempt Notes.

Application will be made (i) to the Irish Stock Exchange for Notes issued under the Programme (other than Exempt Notes (as defined herein)) to be admitted to the official list (the "**Official List**") and trading on its regulated market (the "**Main Market**") and (ii) to the United Kingdom Financial Conduct Authority (the "**FCA**") and London Stock Exchange plc (the "**London Stock Exchange**") for Notes issued under the Programme (other than Exempt Notes) to be admitted to listing on the official list of the FCA and to trading on the regulated market of the London Stock Exchange, in each case during the period of 12 months after the date hereof. The Main Market and the regulated market of the London Stock Exchange are regulated markets for the purposes of MiFID. Such approvals relate only to the Notes which are to be admitted to trading on a regulated market for the purposes of MiFID and/or which are to be offered to the public in any Member State of the European Economic Area.

Application has been made to the Irish Stock Exchange for the approval of this Base Prospectus as base listing particulars (the "**Base Listing Particulars**"). Application has been made to the Irish Stock Exchange for Exempt Notes issued under the Programme during the 12 months from the date of this Base Listing Particulars to be admitted to the Official List and to trading on the Global Exchange Market (the "**GEM**") which is the exchange regulated market of the Irish Stock Exchange. The GEM is not a regulated market for the purposes of MiFID.

This Base Prospectus constitutes a Base Listing Particulars for the purposes of all Exempt Notes (including, without limitation, any Exempt Notes listed on the GEM) and, for such purposes, does not constitute a "prospectus" for the purposes of the Prospectus Directive. In the case of Exempt Notes, any reference in this Base Prospectus to "Base Prospectus" shall be deemed to be a reference to "Base Listing Particulars" unless the context requires otherwise.

The SIX Swiss Exchange Ltd (the "**SIX Swiss Exchange**") has approved the Programme as an "issuance programme" for the listing of bonds on the SIX Swiss Exchange in accordance with the listing rules of the SIX Swiss Exchange (the "**SIX Listing Rules**"). In respect of any Tranche (as defined herein) of Notes to be listed on the SIX Swiss Exchange during the period of 12 months from the date of this Base Listing Particulars, this Base Listing Particulars, together with the relevant Pricing Supplement, will constitute the listing prospectus for purposes of the SIX Listing Rules.

The Programme also permits Notes to be issued on the basis that they will not be admitted to listing, trading and/or quotation by any competent authority, stock exchange and/or quotation system or to be admitted to listing, trading and/or quotation by such other or further competent authorities, stock exchanges and/or quotation systems as may be agreed with the Issuer (including the SIX Swiss Exchange, in the case of Swiss Franc Notes).

Notice of the aggregate principal amount of, interest (if any) payable in respect of, the issue price of, and any other terms and conditions not contained herein which are applicable to, each Tranche (as defined below) of Notes will be set forth in a final terms (the "**Final Terms**") or, in the case of Exempt Notes, a pricing supplement (the "**Pricing Supplement**"). In the case of Exempt Notes, any reference in this Base Prospectus to "Final Terms" shall be deemed to be a reference to "Pricing Supplement" unless the context requires otherwise.

This Base Prospectus, including the Annexes hereto, which form part of this Base Prospectus, should be read and construed together with any amendments or supplements hereto and with any other information

incorporated by reference herein and, in relation to any Tranche of Notes, should be read and construed together with the relevant Final Terms.

Copies of each Final Terms in respect of a Tranche of Notes listed on any stock exchange and issued pursuant to this Base Prospectus will be available from the specified offices of each of the Paying Agents and (in the case of Notes which may be in registered form) from the specified office of the Registrar and each of the Transfer Agents (see "*Terms and Conditions of the Notes*" herein). In the case of a Tranche of Notes which is not admitted to listing, trading and/or quotation on any listing authority, stock exchange and/or quotation system or which is not offered in the European Economic Area in circumstances where a prospectus is required to be published under the Prospectus Directive (including Exempt Notes), copies of the Final Terms will only be available for inspection during normal business hours at the specified office of the Fiscal Agent in London and the registered office of the Issuer by the Holders of such Notes.

The Issuer may agree with any Dealer(s) that Notes may be issued in a form not contemplated by the "*Terms and Conditions of the Notes*" herein, in which case a supplementary prospectus, if appropriate, will be made available which will describe the effect of the agreement reached in relation to such Notes. In the case of Exempt Notes, the relevant provisions relating to such Notes will be included in the relevant Pricing Supplement.

The Issuer has confirmed to the Dealers named under "*Subscription and Sale*" below that this Base Prospectus (including for this purpose, each relevant Final Terms) contains all information which is (in the context of the Programme and the issue, offering and sale of the Notes) material; that such information is true and accurate in all material respects and is not misleading in any material respect; that any opinions, predictions or intentions expressed herein are honestly held or made and are not misleading in any material respect; that this Base Prospectus does not omit to state any material fact necessary to make such information, opinions, predictions or intentions (in the context of the Programme and the issue, offering and sale of the Notes) not misleading in any material respect; and that all proper enquiries have been made to verify the foregoing.

Nordea Bank AB accepts responsibility for the information contained in this Base Prospectus and the Final Terms for each Tranche of Notes issued under the Programme and declares that, having taken all reasonable care to ensure that such is the case, the information contained in this Base Prospectus is, to the best of its knowledge, in accordance with the facts and contains no omission likely to affect its import.

No person has been authorised to give any information or to make any representation not contained in or not consistent with this Base Prospectus or any other document entered into in relation to the Programme or any information supplied by the Issuer or such other information as is in the public domain and, if given or made, such information or representation should not be relied upon as having been authorised by the Issuer or any Dealer.

Neither the Dealers nor the Arranger have separately verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility is accepted by the Dealers or the Arranger as to the accuracy or completeness of the financial information contained in this Base Prospectus, or any other financial statements or any further information supplied in connection with the Notes. The Dealers and the Arranger accept no liability in relation to the financial information contained in this Base Prospectus or any other financial statements or their distribution or with regard to any other information supplied in connection with the Notes. The statements made in this paragraph are without prejudice to the responsibility of Nordea Bank AB in its capacity as Issuer under the Programme.

Neither the delivery of this Base Prospectus or any Final Terms nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in this Base Prospectus is true subsequent to the date hereof or the date upon which this Base Prospectus has been most recently amended or supplemented or that there has been no adverse change, or any event reasonably likely to involve any adverse change, in the condition (financial or otherwise) of the Issuer since the date thereof or, if later, the date upon which this Base Prospectus has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

The distribution of this Base Prospectus and any Final Terms and the offering, sale and delivery of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Base Prospectus comes are required by the Issuer and the Dealers to inform themselves about and to observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Notes and on distribution of this Base Prospectus or any Final Terms and other offering material relating to the Notes see "*Subscription and Sale*".

THE NOTES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION IN THE UNITED STATES NOR HAS THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION PASSED UPON THE ACCURACY OR THE ADEQUACY OF THIS BASE PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENCE IN THE UNITED STATES.

THE NOTES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY INCLUDE NOTES IN BEARER FORM THAT ARE SUBJECT TO U.S. TAX LAW REQUIREMENTS. SUBJECT TO CERTAIN EXCEPTIONS, THE NOTES MAY NOT BE OFFERED, SOLD OR, IN THE CASE OF BEARER NOTES, DELIVERED WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS (AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT ("REGULATION S")). SEE "*SUBSCRIPTION AND SALE*".

Neither this Base Prospectus nor any Final Terms constitutes an offer or an invitation to subscribe for or purchase any Notes and should not be considered as a recommendation by the Issuer, the Dealers or any of them that any recipient of this Base Prospectus or any Final Terms should subscribe for or purchase any Notes. Each recipient of this Base Prospectus or any Final Terms shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of the Issuer.

This Base Prospectus has been prepared on the basis that, except to the extent sub-paragraph (ii) below may apply, any offer of Notes in any Member State of the "**European Economic Area**" which has implemented the Prospectus Directive (each, a "**Relevant Member State**") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of Notes. Accordingly any person making or intending to make an offer in that Relevant Member State of Notes which are the subject of an offering/placement contemplated in this Base Prospectus as completed by final terms in relation to the offer of those Notes may only do so (i) in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer, or (ii) if a prospectus for such offer has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State and (in either case) published, all in accordance with the Prospectus Directive, **provided that** any such prospectus has subsequently been completed by final terms which specify that offers may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State and such offer is made in the period beginning and ending on the dates specified for such purpose in such prospectus or final terms, as applicable. Except to the extent sub-paragraph (ii) above may apply, neither the Issuer nor any Dealer have authorised, nor do they authorise, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer or any Dealer to publish or supplement a prospectus for such offer.

In connection with the issue of any Tranche of Notes under the Programme, the Dealer or Dealers (if any) acting as the Stabilising Manager(s) (or any persons acting on behalf of any Stabilising Manager(s)) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the

relevant Stabilisation Manager(s) or (person(s) acting on behalf of any Stabilisation Manager(s) in accordance with all applicable laws and rules.

The language of the Base Prospectus is English. Certain legislative references and technical terms have been cited in their original language in order that the correct technical meaning may be ascribed to them under applicable law.

IMPORTANT INFORMATION RELATING TO PUBLIC OFFERS OF NOTES

In the context of any offer of Notes that is not made within an exemption from the requirement to publish a prospectus under the Prospectus Directive (a "**Public Offer**"), the Issuer may request the Central Bank to provide a certificate of approval in accordance with Article 18 of the Prospectus Directive (a "**passport**") in relation to the passporting of the Base Prospectus to the competent authorities of Austria, Belgium, Denmark, Estonia, Finland, France, Germany, Italy, Latvia, Lithuania, Luxembourg, The Netherlands, Norway, Portugal, Spain, Sweden and the United Kingdom (the "**Host Member States**" and, together with Ireland, the "**Public Offer Jurisdictions**"). Even if the Issuer passports this Base Prospectus into the Host Member States, it does not mean that it will choose to make any Public Offer in any Public Offer Jurisdiction. Investors should refer to the Final Terms for any issue of Notes to see whether the Issuer has selected for a Public Offer of Notes in the Public Offer Jurisdictions and the period during which it intends to make a Public Offer in the Public Offer Jurisdictions. The Issuer accepts responsibility, in terms of the content of this Base Prospectus and in the Public Offer Jurisdictions for which it has given consent referred to herein only, for the content of this Base Prospectus, in relation to any person (an "**Investor**") to whom an offer of any Notes is made by any financial intermediary to whom the Issuer has given its consent to use this Base Prospectus (an "**Authorised Offeror**"), where the offer is made during the period for which that consent is given and where the offer is made in the Public Offer Jurisdiction(s) for which that consent was given and is in compliance with all other conditions attached to the giving of the consent, all as mentioned in this Base Prospectus. **However, neither the Issuer nor any Dealer has any responsibility for any of the actions of any Authorised Offeror, including compliance by an Authorised Offeror with applicable conduct of business rules or other local regulatory requirements or other securities law requirements in relation to such offer.**

If so specified in the applicable Final Terms in respect of any Tranche of Notes, the Issuer consents to the use of this Base Prospectus in connection with a Public Offer of the relevant Notes during the Offer Period specified in the relevant Final Terms (the "**Offer Period**") either:

1. In the Member State(s) specified in the relevant Final Terms by any financial intermediary which satisfies the following conditions and any additional conditions specified in the relevant Final Terms:
 - (i) it is authorised to make such offers under the MiFID; and
 - (ii) executes a distribution agreement with the Issuer whereby it agrees to be bound by the Authorised Offeror Terms and it publishes on its website the following statement (with the information in square brackets completed with the relevant information):

"We, *[insert legal name of financial intermediary]*, are a financial intermediary authorised under the Markets in Financial Instruments Directive (Directive 2004/39/EC) to make offers of securities such as the *[insert title of the relevant Notes]* (the "**Notes**") described in the Final Terms dated *[insert date]* (the "**Final Terms**") published by Nordea Bank AB (publ), (the "**Issuer**"). We refer to the offer of the Notes in *[insert relevant Public Offer Jurisdiction(s)]* during the Offer Period specified in the Final Terms (the "**Public Offer**"). In consideration for the Issuer offering to grant its consent to our use of the Base Prospectus (as defined in the Final Terms) in connection with the Public Offer on the Authorised Offeror Terms specified in the Base Prospectus and subject to the conditions to such consent, we hereby accept such offer. Accordingly, we are using the Base Prospectus in connection with the Public Offer in accordance with the consent of the Issuer on the Authorised Offeror Terms and subject to the conditions of such consent."

The "**Authorised Offeror Terms**" are that the relevant financial intermediary:

- (a) represents, warrants and undertakes for the benefit of the Issuer and the relevant Dealer that it will, at all times in connection with the relevant Public Offer:
 - (A) act in accordance with all applicable laws, rules, regulations and guidance of any applicable regulatory bodies (the "**Rules**");
 - (B) comply with the restrictions set out under "*Subscription and Sale*" in this Base Prospectus which would apply as if it were a Dealer;
 - (C) ensure that any fee (and any commissions or benefits of any kind) received or paid by that financial intermediary in relation to the offer or sale of the Notes does not violate the Rules and, to the extent required by the Rules, is fully and clearly disclosed to investors or potential investors;
 - (D) hold all licences, consents, approvals and permissions required in connection with solicitation of interest in, or offers or sales of, the Notes under the Rules;
 - (E) comply with applicable anti-money laundering and anti-bribery Rules;
 - (F) retain investor identification records for at least the minimum period required under applicable Rules, and shall, if so requested, make such records available to the relevant Dealer, to the Issuer or directly to the appropriate authorities with jurisdiction over the Issuer and/or the relevant Dealer in order to enable the Issuer and/or the relevant Dealer to comply with anti-money laundering and anti-bribery Rules applying to the Issuer and/or the relevant Dealer;
 - (G) ensure that it does not, directly or indirectly, cause the Issuer or the relevant Dealer to breach any Rule or subject the Issuer or the relevant Dealer to any requirement to obtain or make any filing, authorisation or consent in any jurisdiction;
 - (H) comply with any further requirements relevant to the Public Offer as specified in the applicable Final Terms;
 - (I) not convey or publish any information that is not contained in or entirely consistent with this Base Prospectus as completed by the applicable Final Terms;
 - (J) if it conveys or publishes any communication (other than this Base Prospectus or any other materials provided to such financial intermediary by or on behalf of the Issuer for the purposes of the relevant Public Offer) in connection with the relevant Public Offer, it will ensure that such communication (A) is fair, clear and not misleading and complies with the Rules, (B) states that such financial intermediary has provided such communication independently of the Issuer, that such financial intermediary is solely responsible for such communication and that neither of the Issuer nor the relevant Dealer accepts any responsibility for such communication and (C) does not, without the prior written consent of the Issuer or the relevant Dealer (as applicable), use the legal or publicity names of the Issuer or the relevant Dealer or any other name, brand or logo registered by an entity within their respective groups or over which any such entity retains a proprietary interest, except to describe the Issuer as issuer of the relevant Notes;
 - (K) co-operate with the Issuer and the relevant Dealer in providing such information (including, without limitation, documents and records maintained pursuant to paragraph (F) above) upon written request from the Issuer or the relevant Dealer as is available to such financial intermediary or which is within its power and control from time to time, together with such further assistance as is reasonably requested by the Issuer or the relevant Dealer:
 - (1) in connection with any request or investigation by any regulator in relation to the Notes, the Issuer or the relevant Dealer; and/or

- (2) in connection with any complaints received by the Issuer and/or the relevant Dealer relating to the Issuer and/or the relevant Dealer or another Authorised Offeror including, without limitation, complaints as defined in rules published by any regulator of competent jurisdiction from time to time; and/or
- (3) which the Issuer or the relevant Dealer may reasonably require from time to time in relation to the Notes and/or as to allow the Issuer or the relevant Dealer fully to comply with its own legal, tax and regulatory requirements,

in each case, as soon as is reasonably practicable and, in any event, within any time frame set by any such regulator or regulatory process; and

- (L) during the primary distribution period of the Notes: (i) only sell the Notes at the Issue Price specified in the applicable Final Terms (unless otherwise agreed with the relevant Dealer); (ii) only sell the Notes for settlement on the Issue Date specified in the relevant Final Terms; (iii) not appoint any sub-distributors (unless otherwise agreed with the relevant Dealer); (iv) not pay any fee or remuneration or commissions or benefits to any third parties in relation to the offering or sale of the Notes (unless otherwise agreed with the relevant Dealer); and (v) comply with such other rules of conduct as may be reasonably required and specified by the relevant Dealer;
- (b) undertakes to indemnify the Issuer and the relevant Dealer (in each case on behalf of such entity and its respective directors, officers, employees, agents, affiliates and controlling persons) against any losses, liabilities, costs, claims, charges, expenses, actions or demands which any of them may incur or which may be made against any of them arising out of or in relation to, or in connection with, any breach of any of the foregoing representations, warranties or undertakings by such financial intermediary, including (without limitation) any unauthorised action by such financial intermediary or failure by such financial intermediary to observe any of the above restrictions or requirements; and
- (c) agrees and accepts that:
 - (A) the contract between the Issuer and the financial intermediary formed upon acceptance by the financial intermediary of the Issuer's offer to use this Base Prospectus with its consent in connection with the relevant Public Offer (the "**Authorised Offeror Contract**"), and any non-contractual obligations arising out of or in connection with the Authorised Offeror Contract, shall be governed by, and construed in accordance with, English law;
 - (B) subject to (D) below, the courts of England are to have exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Authorised Offeror Contract (including a dispute relating to any non-contractual obligations arising out of or in connection with the Authorised Offeror Contract) (a "**Dispute**") and the Issuer and the financial intermediary submit to the exclusive jurisdiction of the English courts;
 - (C) for the purposes of (c)(B) and (D), the Issuer and the financial intermediary waive any objection to the English courts on the grounds that they are an inconvenient or inappropriate forum to settle any dispute;
 - (D) this paragraph (D) is for the benefit of the Issuer and each relevant Dealer. To the extent allowed by law, the Issuer and each relevant Dealer may, in respect of any Dispute or Disputes, take (i) proceedings in any other court with jurisdiction; and (ii) concurrent proceedings in any number of jurisdictions; and
 - (E) each relevant Dealer will, pursuant to the Contracts (Rights of Third Parties) Act 1999, be entitled to enforce those provisions of the Authorised Offeror Contract

which are, or are expressed to be, for their benefit, including the agreements, representations, warranties, undertakings and indemnity given by the financial intermediary pursuant to the Authorised Offeror Terms.

2. By the financial intermediaries specified in the relevant Final Terms, in the Member State(s) specified in the relevant Final Terms and subject to the relevant conditions specified in the relevant Final Terms, for so long as they are authorised to make such offers under the MiFID.

The Issuer may give consent to additional financial intermediaries after the date of the relevant Final Terms and, if it does so, the Issuer will publish the names of such additional financial intermediaries and identify them as Authorised Officers on its website.

The consent referred to above relates to Public Offers occurring within 12 months from the date of this Base Prospectus.

Any Authorised Offeror who wishes to use this Base Prospectus in connection with a Public Offer as set out in (1) above is required, for the duration of the relevant Offer Period, to publish on its website that it is using this Base Prospectus for such Public Offer in accordance with the consent of the Issuer and the conditions attached thereto.

To the extent specified in the relevant Final Terms, an offer may be made during the relevant Offer Period by any of the Issuer, the Dealers or any relevant Authorised Offeror in a Public Offer Jurisdiction and subject to any relevant conditions, in each case all as specified in the relevant Final Terms.

Neither the Issuer nor any of the Dealers has authorised the making of any Public Offer of any Notes by any person in any circumstances and such person is not permitted to use this Base Prospectus in connection with its offer of any Notes unless (1) the offer is made by an Authorised Offeror as described above or (2) the offer is otherwise made in circumstances falling within an exemption from the requirement to publish a prospectus under the Prospectus Directive. Any such unauthorised offers are not made by or on behalf of the Issuer, any Dealer or any Authorised Offeror and none of the Issuer, any Dealer or any Authorised Offeror has any responsibility or liability for the actions of any person making such offers.

An Investor intending to acquire or acquiring any Notes from an Authorised Offeror will do so, and offers and sales of the Notes to an Investor by an Authorised Offeror will be made, in accordance with any terms and other arrangements in place between such Authorised Offeror and such Investor including as to price, allocation, settlement arrangements and any expenses or taxes to be charged to the Investor (the "Terms and Conditions of the Public Offer"). The Issuer will not be a party to any such arrangements with Investors (other than Dealers) in connection with the offer or sale of the Notes and, accordingly, this Base Prospectus and any Final Terms will not contain such information. The Terms and Conditions of the Public Offer shall be provided to Investors by that Authorised Offeror at the relevant time and such Authorised Offeror will be responsible for such information. None of the Issuer, any of the Dealers or any other Authorised Offerors has any responsibility or liability for such information.

RATINGS

As of the date of this Base Prospectus, the long term (senior) debt ratings of the Issuer are:

Rating Agency	Rating
Moody's Investors Service Limited	Aa3 (rating under review unchanged or down)
Standard & Poor's Credit Market Services Europe Limited	AA- (negative outlook)
Fitch Ratings Limited	AA-

Moody's Investors Service Limited, Standard & Poor's Credit Market Services Europe Limited and Fitch Ratings Limited are all established in the European Union (the "EU") and registered under Regulation (EC) No 1060/2009, as amended (the "CRA Regulation").

Tranches of Notes to be issued under the Programme may be rated or unrated. Where a Tranche of Notes is rated, the applicable rating(s) will be specified in the relevant Final Terms. Such rating will not necessarily be the same as the rating(s) assigned to the Issuer or to Notes already issued. Whether or not each credit rating applied for in relation to a relevant Tranche of Notes will be issued by a credit rating agency established in the EU and registered under the CRA Regulation will be disclosed in the Final Terms.

The European Securities and Markets Authority ("ESMA") is obliged to maintain on its website, at <http://www.esma.europa.eu/page/list-registered-and-certified-CRAs>, a list of credit rating agencies registered and certified in accordance with the CRA Regulation. This list must be updated within five working days of ESMA's adoption of any decision to withdraw the registration of a credit rating agency under the CRA Regulation. Therefore, such list is not conclusive evidence of the status of the relevant rating agency as there may be delays between certain supervisory measures being taken against a relevant rating agency and the publication of the updated ESMA list.

In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the EU and registered under the CRA Regulation (and such registration has not been withdrawn or suspended) unless (1) the rating is provided by a credit rating agency not established in the EU but is endorsed by a credit rating agency established in the EU and registered under the CRA Regulation (and such endorsement action has not been withdrawn or suspended) or (2) the rating is provided by a credit rating agency not established in the EU, but which is certified under the CRA Regulation (and such certification has not been withdrawn or suspended).

A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

DEFINITIONS

In this Base Prospectus, the expression "**Prospectus Directive**" means Directive 2003/71/EC (as amended including by Directive 2010/73/EU) and includes any relevant implementing measure in the Relevant Member State and the expression "**EU Savings Directive**" means EC Council Directive 2003/48/EC on the taxation of savings income in the form of interest payments. References to "**U.S.\$**", "**U.S. dollars**" or "**dollars**" are to United States dollars, references to "**Euro**", "**euro**", "**EUR**" or "**€**" are to the currency introduced at the start of the third stage of European economic and monetary union, and as defined in Article 2 of Council Regulation (EC) No 974/98 of 3 May 1998 on the introduction of the Euro as amended, references to "**Swiss Francs**", "**Swiss francs**" or "**CHF**" are to Swiss Francs, references to "**sterling**" are to Pounds Sterling, references to "**Yen**" are to Japanese Yen, references to "**SEK**" are to Swedish Krona, references to "**NOK**" are to Norwegian Kroner, references to "**DKK**" are to Danish Krone and references to "**Renminbi**", "**RMB**" and "**CNY**" are to the lawful currency of the People's Republic of China (excluding the Hong Kong Special Administrative Region of the People's Republic of China, the Macau Special Administrative Region of the People's Republic of China and Taiwan) (the "**PRC**").

INFORMATION INCORPORATED BY REFERENCE

The following information, which has previously been published or is published simultaneously with this Base Prospectus and has been submitted to and filed with the Central Bank, shall be deemed to be incorporated in, and to form part of this document:

- (1) the terms and conditions set out on pages 65 to 103 of the base prospectus dated 8 May 2014 relating to the Programme under the heading "*Terms and Conditions of the Notes*" (http://www.nordea.com/sitemod/upload/Root/www.nordea.com%20-%20uk/Investorrelations/prospectus_nordea_bank_AB_emtn_8_may_2014.pdf);
- (2) the terms and conditions set out on pages 64 to 107 of the base prospectus dated 26 April 2013 relating to the Programme under the heading "*Terms and Conditions of the Notes*" (http://www.nordea.com/sitemod/upload/Root/www.nordea.com%20-%20uk/Investorrelations/prospectus_nordea_bank_AB_emtn_26_april_2013.pdf);
- (3) the terms and conditions set out on pages 43 to 83 of the base prospectus dated 27 April 2012 relating to the Programme under the heading "*Terms and Conditions of the Notes*"

http://www.nordea.com/sitemod/upload/Root/www.nordea.com%20-%20uk/Investorrelations/prospectus_nordea_bank_AB_emtn_30_april_2012.pdf);

- (4) the terms and conditions set out on pages 42 to 82 of the base prospectus dated 20 April 2011 relating to the Programme under the heading "*Terms and Conditions of the Notes*" (http://www.nordea.com/sitemod/upload/Root/www.nordea.com%20-%20uk/Investorrelations/prospectus_nordea_bank_AB_emtn_20_april_2011.pdf);
- (5) the terms and conditions set out on pages 41 to 81 of the base prospectus dated 30 April 2010 relating to the Programme under the heading "*Terms and Conditions of the Notes*" (http://www.nordea.com/sitemod/upload/Root/www.nordea.com%20-%20uk/Investorrelations/prospectus_nordea_bank_AB_emtn_30_april_2010.pdf);
- (6) the terms and conditions set out on pages 41 to 81 of the base prospectus dated 29 May 2009 relating to the Programme under the heading "*Terms and Conditions of the Notes*" (http://www.nordea.com/sitemod/upload/Root/www.nordea.com%20-%20uk/Investorrelations/prospectus_nordea_bank_AB_29_may_2009.pdf); and
- (7) the terms and conditions set out on pages 34 to 66 of the base prospectus dated 19 June 2008 relating to the Programme under the heading "*Terms and Conditions of the Notes*" (http://www.nordea.com/sitemod/upload/Root/www.nordea.com%20-%20se/Investorrelations/grundprospekt_nordea_bank_AB_19_Juni_2008.pdf).

The Issuer will provide, without charge, to each person to whom a copy of this Base Prospectus has been delivered, upon the oral or written request of such person, a copy of any or all of the documents which or portions of which are deemed to be incorporated herein by reference. Written or telephone requests for such documents should be directed to the Issuer at its principal office set out at the end of this Base Prospectus. In addition, such documents will be available from the principal office of Citibank, N.A. London Branch.

Copies of the annual and interim reports of the Issuer can be downloaded at <http://www.nordea.com>.

Any websites referred to herein do not form part of this Base Prospectus.

The Issuer will, in the event of a significant new factor, material mistake or inaccuracy relating to the information included in this Base Prospectus which is capable of affecting the assessment of any Notes, prepare a supplement to this Base Prospectus or publish a new base prospectus for use in connection with any subsequent issue of Notes.

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SUMMARY

Summaries are made up of disclosure requirements known as "Elements". These elements are numbered in Sections A – E (A.1 – E.7). This summary contains all the Elements required to be included in a summary for this type of securities and issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of "Not Applicable".

Italics in particular Elements denote placeholders for completing the issue specific summary relating to a Tranche of Notes for which such issue specific summary is to be prepared.

Words and expressions defined in the "Terms and Conditions of the Notes" (the "**Conditions**") below or elsewhere in the Base Prospectus have the same meanings in this summary.

Section A – Introduction and Warnings		
A.1	Introduction:	This summary should be read as introduction to the Base Prospectus and the applicable Final Terms. Any decision to invest in the Notes should be based on consideration of the Base Prospectus as a whole by the investor. Where a claim relating to the information contained in the Base Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member States, have to bear the costs of translating the Base Prospectus before the legal proceedings are initiated. Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus or it does not provide, when read together with the other parts of the Base Prospectus, key information (as defined in Article 2.1(s) of the Prospectus Directive) in order to aid investors when considering whether to invest in such Notes.
A.2	Consent:	Certain Tranches of Notes with a denomination of less than €100,000 (or its equivalent in any other currency) may be offered in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus. Any such offer is referred to as a "Public Offer". <i>Not applicable; the Notes are issued in denominations of at least €100,000 (or its equivalent in any other currency)./The Issuer consents to the use of this Base Prospectus in connection with a Public Offer of the Notes by any financial intermediary which is authorised to make such offers under the Markets in Financial Instruments Directive (Directive 2004/39/EC) on the following basis:(a) the relevant Public Offer must occur during the period from and including [] to but excluding [] (the "Offer Period") in [] [and []] (the "Public Offer Jurisdiction(s)") and (b) the relevant Authorised Offeror must have agreed to the Authorised Offeror Terms [and satisfy the following additional conditions: []]./The Issuer consents to the use of this Base Prospectus in connection with a Public Offer of the Notes by [] on the following basis: (a) the relevant Public Offer must occur during the period from and including [] to but excluding [] (the "Offer Period") in [] [and []] (the "Public Offer Jurisdiction(s)") and (b) the relevant Authorised Offeror must have agreed to the Authorised Offeror Terms [and satisfy the following additional conditions: []].</i> Authorised Offerors will provide information to an Investor on the terms and conditions of the Public Offer of the relevant Notes at the time such Public Offer is made by the Authorised Offeror to the

		Investor.

Section B – Issuer																																																	
B.1	The legal name of the Issuer: The commercial name of the Issuer:	Nordea Bank AB (publ) ("Nordea Bank AB" or the "Issuer"). Nordea.																																															
B.2	The domicile and legal form of the Issuer, legislation under which the Issuer operates and its country of incorporation:	The Issuer is a public (<i>publ</i>) limited liability company incorporated under Swedish law and is subject to the Swedish Companies Act (2005:551) and is licensed to conduct banking operations in accordance with the Banking and Finance Business Act (2004:297). The Issuer is registered at the Swedish Companies Registration Office under the name Nordea Bank AB with registration no. 516406-0120 and its registered office is located in Stockholm, Sweden.																																															
B.4b	Trends:	Not applicable. There are no clear trends affecting the Issuer or the markets in which it and the Nordea Group operate.																																															
B.5	The Group:	The Issuer is the parent company of the Nordea Group. The Nordea Group is a large financial services group in the Nordic markets (Denmark, Finland, Norway and Sweden) with additional operations in Russia, the Baltic countries and Luxembourg, as well as branches in a number of other international locations. The three main subsidiaries of Nordea Bank AB are Nordea Bank Danmark A/S in Denmark, Nordea Bank Finland Plc in Finland and Nordea Bank Norge ASA in Norway. The Issuer believes that the Nordea Group has the largest customer base of any financial services group based in the Nordic markets (based on a comparison of Nordic bank annual reports by Nordea Markets (Nordea Bank Finland Plc)). As of 31 December 2014, the Nordea Group had total assets of EUR 669.3 billion and tier 1 capital of EUR 25.6 billion, and was the largest Nordic-based asset manager with EUR 262.2 billion in assets under management.																																															
B.9	Profit forecast or profit estimate:	Not applicable. The Issuer does not make a profit forecast or profit estimate in the Base Prospectus.																																															
B.10	Audit report qualifications:	Not applicable. There are no qualifications in the audit reports for the Issuer.																																															
B.12	Selected key financial information:	The tables below show certain selected summarised financial information which, without material changes, is derived from, and must be read together with, the Nordea Group's audited consolidated financial statements for the year ending 31 December 2014 set out in Annex 1 to the Base Prospectus and the auditor's report and notes thereto. <table><tr><th></th><th colspan="2">Year ended 31 December</th><th colspan="2">3 months ended 31 March</th></tr><tr><th></th><th>2014</th><th>2013</th><th>2015</th><th>2014</th></tr><tr><td></td><td colspan="4">(EUR millions)</td></tr><tr><td colspan="5">Income Statement</td></tr><tr><td>Total operating income.....</td><td>10,224</td><td>9,891</td><td>2,714</td><td>2,501</td></tr><tr><td>Net loan losses.....</td><td>-534</td><td>-735</td><td>-122</td><td>-158</td></tr><tr><td>Net profit for the period</td><td>3,332</td><td>3,116</td><td>1,082</td><td>831</td></tr><tr><td colspan="5">Balance Sheet</td></tr><tr><td>Total assets</td><td>669,342</td><td>630,434</td><td>725,854</td><td>636,398</td></tr></table>				Year ended 31 December		3 months ended 31 March			2014	2013	2015	2014		(EUR millions)				Income Statement					Total operating income.....	10,224	9,891	2,714	2,501	Net loan losses.....	-534	-735	-122	-158	Net profit for the period	3,332	3,116	1,082	831	Balance Sheet					Total assets	669,342	630,434	725,854	636,398
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Total assets	669,342	630,434	725,854	636,398																																													

		Total liabilities..... 639,505 601,225 697,382 608,161 Total equity..... 29,837 29,209 28,472 28,237 Total liabilities and equity..... 669,342 630,434 725,854 636,398 Cash Flow Statement Cash flow from operating activities before changes in operating assets and liabilities 11,456 7,607 4,957 2,910 Cash flow from operating activities -10,824 6,315 9,621 -1,623 Cash flow from investing activities 3,254 572 -80 -168 Cash flow from financing activities -1,040 -1,927 -2,563 -1,707 Cash flow for the period..... -8,610 4,960 6,978 -3,498 Change -8,610 4,960 6,978 -3,498 There has been no material adverse change in the ordinary course of business or in the prospects or condition of the Issuer or the Nordea Group since 31 December 2014, being the date of its last published audited financial statements. There has been no significant change in the financial or trading position of the Issuer or the Nordea Group which has occurred since 31 March 2015, being the date of its last published unaudited financial statements.								
B.13	Recent events:	Not applicable. There have been no recent events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency since the date of its last published audited or unaudited financial statements.								
B.14	Dependence upon other entities within the Group:	Not applicable. The Issuer is not dependent on other entities within the Nordea Group.								
B.15	The Issuer's principal activities:	The Nordea Group's organisational structure is built around three main business areas: Retail Banking, Wholesale Banking and Wealth Management. In addition to these business areas, the Nordea Group's organisation includes the following two Group functions: Group Corporate Centre and Group Risk Management. The Issuer conducts banking operations in Sweden within the scope of the Nordea Group's business organisation. The Issuer develops and markets financial products and services to personal customers, corporate customers and the public sector.								
B.16	Controlling persons:	Not applicable. To the best of the Issuer's knowledge, the Nordea Group is not directly or indirectly owned or controlled by any single person or group of persons acting together.								
B.17	Ratings assigned to the Issuer or its debt securities:	As of the date of the Base Prospectus, the long term (senior) debt ratings of the Issuer are: <table><thead><tr><th>Rating Agency</th><th>Rating</th></tr></thead><tbody><tr><td>Moody's Investors Service Limited</td><td>Aa3 (rating under review unchanged or down)</td></tr><tr><td>Standard & Poor's Credit Market Services Europe Limited</td><td>AA- (negative outlook)</td></tr><tr><td>Fitch Ratings Limited</td><td>AA-</td></tr></tbody></table> The Notes to be issued have not been assigned any ratings solicited by the Issuer./The Notes to be issued are expected to be rated: Standard & Poor's Credit Market Services Europe Limited: []. Moody's Investors Service Limited: [].	Rating Agency	Rating	Moody's Investors Service Limited	Aa3 (rating under review unchanged or down)	Standard & Poor's Credit Market Services Europe Limited	AA- (negative outlook)	Fitch Ratings Limited	AA-
Rating Agency	Rating									
Moody's Investors Service Limited	Aa3 (rating under review unchanged or down)									
Standard & Poor's Credit Market Services Europe Limited	AA- (negative outlook)									
Fitch Ratings Limited	AA-									

		<i>Fitch Ratings Limited: [].</i>

Section C – The Notes		
C.1	Type and class of securities:	Forms of Notes: Notes may be issued in bearer form, in registered form or (in the case of VP Notes, VPS Notes, Swedish Notes and Swiss Franc Notes) in uncertificated and dematerialised book entry form. Each Tranche of Notes in bearer form (except Swiss Franc Notes) will initially be in the form of a Temporary Global Note. Each Temporary Global Note will be exchangeable for a Permanent Global Note or, if so specified in the relevant Final Terms, for Definitive Notes. If the TEFRA D Rules are specified in the relevant Final Terms as applicable, certification as to non-U.S. beneficial ownership will be a condition precedent to any exchange of an interest in a Temporary Global Note or receipt of any payment of interest in respect of a Temporary Global Note. Each Permanent Global Note will be exchangeable for Definitive Notes in accordance with its terms. Definitive Notes will, if interest-bearing, have Coupons attached and, if appropriate, a Talon for further Coupons. Global Notes may be issued in Classic Global Note or New Global Note form, as specified in the relevant Final Terms. Each Tranche of Registered Notes will be in the form of either Individual Note Certificates or a Global Registered Note, in each case as specified in the relevant Final Terms. Each Global Registered Note will be exchangeable for Individual Note Certificates in accordance with its terms.
		Notes in bearer form will not be exchangeable for Notes in registered form and Notes in registered form will not be exchangeable for Notes in bearer form. <i>The Notes are [bearer Notes which are [not] issued in New Global Note form/registered Notes/VP Notes/VPS Notes/Swedish Notes in uncertificated and dematerialised book entry form].</i> Issuance in Series: Notes are issued in series (each a "Series") and Notes of each Series will all be subject to identical terms (except issue price, issue date and interest commencement date, which may or may not be identical) whether as to currency, denomination, interest or maturity or otherwise, save that a Series may comprise Notes in bearer form and in registered form. Further Notes may be issued as part of an existing Series (each a "Tranche"), which will all be subject to identical terms, except that the issue date and the amount of the first payment of interest may be different in respect of different Tranches. <i>The Series number of the Notes is []. [The Tranche number is [].]</i> Security Identification Number(s): The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg or, in the case of VP Notes, the VP or, in the case of VPS Notes, the VPS or, in the case of Swedish Notes, Euroclear Sweden or, in the case of Swiss Franc Notes, the SIS. Each Tranche of Notes will be allocated an International Securities Identification Number (ISIN), Common Code and/or other securities identifier, which will be contained in the Final Terms relating thereto. Notes issued in Series comprising more than one Tranche may be assigned a temporary ISIN and Common Code or other securities

		identifier on issue. <i>The Notes will be cleared through []. The Notes have been assigned the following securities identifiers: [].</i> Conditions: "Terms and Conditions of the Notes" in the Base Prospectus, as completed by the relevant Final Terms.
C.2	Currency of the securities issue:	Currencies: U.S. dollars, euro, sterling, Yen, Swiss francs, Renminbi and/or such other currency or currencies as may be agreed with the relevant Dealer(s), subject to compliance with all applicable legal and/or regulatory and/or central bank requirements. <i>The currency of the Notes is [].</i> Denominations: Notes will be issued in such denominations as may be specified in the relevant Final Terms, subject to (i) a minimum denomination of €1,000 (or its equivalent in any other currency); and (ii) compliance with all applicable legal and/or regulatory and/or central bank requirements. <i>The Notes are issued in denomination(s) of [].</i>
C.5	Restrictions on free transferability:	Each Dealer and each purchaser of Notes must observe all applicable laws and regulations in any jurisdiction in which it may offer, sell or deliver Notes or distribute the Base Prospectus or any offering material in relation to the Notes. In particular, Nordea Bank AB has not registered, and will not register, the Notes under the Securities Act or any other securities laws. Subject thereto (and, in the case of beneficial owners of global Notes, in accordance with the applicable procedures of the relevant clearing system(s) in which such Notes are held), the Notes will be freely transferable.
C.8	The rights attaching to the securities, including ranking and limitations to those rights:	Status of the Notes: Notes may be issued on a subordinated or an unsubordinated basis. <i>The Notes are [Unsubordinated Notes/Subordinated Notes].</i> Taxation: All payments in respect of the Notes will be made without withholding or deduction for or on account of Swedish withholding taxes unless required by law. If such withholdings are required by Swedish law the Issuer will in certain circumstances pay certain additional amounts as described in, and subject to exceptions set out in, Condition 8 (<i>Taxation</i>). Governing Law: English law governs the Notes and all non-contractual obligations arising out of or in connection with them except that (i) the subordination provisions applicable to Subordinated Notes are governed by Swedish law; (ii) the registration of VP Notes in the VP are governed by Danish law; (iii) the registration of VPS Notes in the VPS are governed by Norwegian law; and (iv) the registration of Swedish Notes in the book entry system and register maintained by Euroclear Sweden (the "Euroclear Sweden Register") are governed by Swedish law. Holders of the Notes are entitled to the rights and subject to the obligations and liabilities arising under such regulations and legislation of such jurisdictions. Negative Pledge: None. Cross Default: None.

		Substitution and Variation: The Issuer may substitute or vary the terms of the Subordinated Notes as provided in Condition 17 (<i>Substitution and Variation</i>) if so specified in the relevant Final Terms. Such Notes may not be substituted or varied without the prior approval of the Swedish Financial Supervisory Authority (<i>Finansinspektionen</i>) ("SFSA"). <i>Condition 17 (Substitution and Variation) is [not] applicable to the Notes.</i> Enforcement of Notes in Global Form: In the case of Notes in global form or in uncertificated and dematerialised book entry form, investors' rights will be supported by a deed of covenant dated 8 May 2015 (as amended and/or restated and/or replaced from time to time). Limitations on the rights attaching to the Notes: This part of the Element is not applicable, as there are no such limitations on rights attaching to the Notes.
C.9	The rights attaching to the securities (continued), including information as to interest, maturity, yield and the representative of the Holders:	See Element C.8 for a description of the rights attaching to the Notes, ranking and limitations. Interest: Notes may be interest bearing or non-interest bearing. See Condition 5 (<i>Interest</i>). Notes may be issued as fixed rate, floating rate (based on LIBOR, EURIBOR, BBSW, BKBM, CDOR, CIBOR, HIBOR, JIBAR, MOSPRIME, NIBOR, SHIBOR, STIBOR, TIBOR, THIE, TRLIBOR or WIBOR), reset, zero coupon or partly paid. In respect of each Tranche of interest-bearing Notes, the date from which interest becomes payable and the due dates for interest will be specified in the relevant Final Terms.
		<i>The Notes do not bear interest./The Notes are interest-bearing:</i> <i>Nominal interest rate: [].</i> <i>Interest Commencement Date: [].</i> <i>Interest Payment Date(s): [].</i> <i>[Reset Date(s): [].]</i> <i>[Reference Rate: [].]</i> <i>[Margin: +/- [].]</i> <i>[Maximum Rate of Interest: [].]</i> <i>[Minimum Rate of Interest: [].]</i> <i>[Day Count Fraction: [].]</i> Maturities: Any maturity subject to a minimum maturity of 30 days subject, in relation to specific currencies, to compliance with all applicable legal and/or regulatory and/or central bank requirements. <i>Unless previously redeemed, or purchased and cancelled, the Notes will be redeemed on [].</i> Redemption: Notes may be redeemable at par or at such other redemption amount as may be specified in the relevant Final Terms. Early redemption of the Notes will be permitted for taxation reasons. In relation to Subordinated Notes only, redemption is permitted as a result of a Capital Event or a Tax Event. Notes denominated in Sterling may not be

		redeemed prior to one year and one day from the date of issue (the "Issue Date"). No early redemption of Subordinated Notes may take place without the prior written consent of the SFSA. <i>Unless previously redeemed, or purchased and cancelled, each Note will be redeemed at [par/its final redemption amount of [] per Calculation Amount]. [The Notes are Subordinated Notes and early redemption is permitted as a result of a Capital Event or a Tax Event [only with the prior written consent of the SFSA].]</i> Optional Redemption: Notes may be redeemed before their stated maturity at the option of the Issuer (either in whole or in part) and/or (in the case of Unsubordinated Notes only) the Holder to the extent (if at all) specified in the relevant Final Terms. <i>The Notes do [not] provide for early redemption at the option of [either] the Issuer [and/or] the Holder. [The Notes may be redeemed at the option of the Issuer [in whole]/[in whole or in part] on [] at [], plus accrued interest (if any) to such date, on the Issuer's giving not less than 30 nor more than 60 days' notice to the Holder.]/[The Issuer shall, at the option of the Holder of any Note redeem such Note on [] at [] together with interest (if any) accrued to such date, on the Holder's giving not less than 45 days' notice to the Issuer.]</i> Withholding Tax Redemption: Except as described in "Optional Redemption" above, early redemption will only be permitted if, as a result of any change in the laws of the Kingdom of Sweden or any political subdivision thereof or any authority or agency therein or thereof having power to tax or any other jurisdiction or any political subdivision thereof or any authority or agency therein or thereof, having power to tax in which the Issuer is treated as having a permanent establishment, under the income tax laws of such jurisdiction or in the interpretation or administration of any such laws or regulations which becomes effective on or after the Issue Date of such Notes or, in the case of Unsubordinated Notes, any earlier date specified in the relevant Final Terms on the occasion of the next payment due in respect of such Notes the Issuer would be required to pay additional amounts as provided in Condition 8. In such circumstances, the Issuer may, at its option and with respect to Subordinated Notes, subject to the prior approval of the SFSA, having given not less than thirty nor more than sixty days' notice (ending, in the case of Notes which bear interest at a floating rate, on a day upon which interest is payable) to the Holders in accordance with Condition 14 (which notice shall be irrevocable) redeem in whole (but not, unless and to the extent that the relevant Final Terms specifies otherwise, in part in relation to Unsubordinated Notes) the Notes of the relevant Series at its Outstanding Principal Amount (or such other redemption amount as may be specified in the relevant Final Terms or at the redemption amount referred to in Condition 6(h), together with accrued interest (if any) thereon. "Outstanding Principal Amount" means, the principal amount of the Note on the Issue Date as reduced by any partial redemptions or repurchases from time to time. Issue Price: Notes may be issued at any price. The issue price of each Tranche of Notes to be issued under the Programme will be determined by the Issuer at the time of issuance in accordance with prevailing market conditions.

		<i>The Issue Price of the Notes is [].</i> Yield: The yield of each Tranche of Notes bearing interest at a fixed rate will be calculated on an annual or semi-annual basis using the relevant Issue Price at the relevant Issue Date. <i>Based upon the Issue Price of [], at the Issue Date the anticipated yield of the Notes is [] per cent. per annum.</i> Representative of the Noteholders: Not applicable. This part of the Element relates to representative(s) of the Noteholders. There is no trustee.
C.10	Derivative components in interest payment:	Not applicable. This Element requires that an explanation be given of how the value of an investment in Notes with interest payments linked to derivative components is affected by the value of the underlying instrument(s). No such Notes will be issued under the Programme.
C.11	Listing and trading:	Each Series may be admitted to listing on the Official List of the Irish Stock Exchange and to trading on its Main Market and/or admitted to listing elsewhere as may be agreed between the Issuer and the relevant Dealer and as specified in the relevant Final Terms. Unlisted Notes may also be issued.
C.21		<i>The Notes are unlisted Notes./Application will be made for the Notes to be admitted to listing on [] and to trading on [] effective as of [].</i>

Section D - Risks		
D.2	Risks specific to the Issuer:	In purchasing Notes, investors assume the risk that the Issuer may become insolvent or otherwise be unable to make all payments due in respect of the Notes. There is a wide range of factors which individually or together could result in the Issuer becoming unable to make all payments due in respect of the Notes. It is not possible to identify all such factors or to determine which factors are most likely to occur, as the Issuer may not be aware of all relevant factors and certain factors which it currently deems not to be material may become material as a result of the occurrence of events outside the Issuer's control. The Issuer has identified in the Base Prospectus a number of factors which could materially adversely affect its business and ability to make payments due under the Notes. These factors include: Risks relating to current macroeconomic conditions Risks related to the European economic crisis have had and, despite the recent period of moderate stabilisation, may continue to have, a negative impact on global economic activity and the financial markets. If these conditions continue to persist, or should there be any further turbulence in these or other markets, this could have a material adverse effect on the Nordea Group's ability to access capital and liquidity on financial terms acceptable to the Nordea Group. Furthermore, the Nordea Group's performance is significantly influenced by the general economic condition in the countries in which it operates, in particular the Nordic markets (Denmark, Finland, Norway and Sweden). Negative economic developments and conditions in the markets in which it operates can adversely affect its business, financial condition and results of operations, and measures implemented by the Nordea Group might not

		be satisfactory to reduce any credit, market and liquidity risks. <i>Risks relating to the Nordea Group's credit portfolio</i> Adverse changes in the credit quality of the Nordea Group's borrowers and counterparties or a decrease in collateral values are likely to affect the recoverability and value of the Nordea Group's assets and require an increase in its individual provisions and potentially in collective provisions for impaired loans. A significant increase in the size of the Nordea Group's allowance for loan losses and loan losses not covered by allowances would have a material adverse effect on the Nordea Group's business, financial condition and results of operations. The Nordea Group is exposed to counterparty credit risk, settlement risk and transfer risk on transactions executed in the financial services industry and its transactions in financial instruments. If counterparties default on their obligations, this could have a material adverse effect on the Nordea Group's business, financial condition and results of operations. <i>Risks relating to market exposure</i> The value of financial instruments held by Nordea Group are sensitive to volatility of and correlations between various market variables, including interest rates, credit spreads, equity prices and foreign exchange rates. Write-downs or realise impairment charges may have a material adverse effect on the Nordea Group's business, financial condition and results of operations, while the performance of financial markets and volatile market conditions could result in a significant decline in the Nordea Group's trading and investment income, or result in a trading loss. <i>The Nordea Group is exposed to structural market risk</i> The Nordea Group is exposed to structural interest income risk when there is a mismatch between the interest rate re-pricing periods, volumes or reference rates of its assets, liabilities and derivatives. It is also exposed to currency translation risk primarily as a result of its Swedish and Norwegian banking businesses, as it prepares its consolidated financial statements in its functional currency, the euro. Any mismatch in any given period in the event of changes in interest rates, or failure to successfully hedge currency risk exposure, could have a material adverse effect on the Nordea Group's financial condition and results of operations. <i>Risks relating to liquidity and capital requirements</i> A substantial part of the Nordea Group's liquidity and funding requirements is met through reliance on customer deposits, as well as ongoing access to wholesale lending markets, including issuance of long-term debt market instruments such as covered bonds. Turbulence in the global financial markets and economy may adversely affect the Nordea Group's liquidity and the willingness of certain counterparties and customers to do business with the Nordea Group. The Nordea Group's business performance could be affected if the capital adequacy ratios it is required to maintain under the legislative package comprising Directive 2013/36/EU, Regulation (EU) No. 575/2013 and any regulatory capital rules or regulations, or other requirements, which are applicable to the Issuer or the Nordea Group and which prescribe (alone or in conjunction with any other rules or regulations) the requirements to be fulfilled by financial instruments for their inclusion in the regulatory capital of the Issuer or the Nordea Group (on a solo or consolidated basis, as the case may be) to the extent required by Directive 2013/36/EU or

		Regulation (EU) No. 575/2013, including for the avoidance of doubt any regulatory technical standards released by the European Banking Authority (or any successor or replacement thereof) ("CRD IV") are reduced or perceived to be inadequate. The Nordea Group's funding costs and its access to the debt capital markets depend significantly on its credit ratings. A reduction in credit ratings could adversely affect the Nordea Group's access to liquidity and its competitive position, and therefore, have a material adverse effect on its business, financial condition and results of operations. <i>Other risks relating to the Nordea Group's business</i> The Nordea Group's business operations are dependent on the ability to process a large number of complex transactions across different markets in many currencies and operations are carried out through a number of entities. Although the Nordea Group has implemented risk controls and taken other actions to mitigate exposures and/or losses, there can be no assurances that such procedures will be effective in controlling each of the operational risks faced by the Nordea Group, or that the Nordea Group's reputation will not be damaged by the occurrence of any operational risks. The Nordea Group's operations in Russia and the Baltic countries which are typically more volatile and less developed economically and politically than markets in Western Europe and North America – present various risks that do not apply, or apply to a lesser degree, to its businesses in the Nordic markets. Additionally, some of these markets are typically more volatile and less developed economically and politically than markets in Western Europe and North America. The Nordea Group's performance is, to a large extent, dependent on the talents and efforts of highly skilled individuals, and the continued ability of the Nordea Group to compete effectively and implement its strategy depends on its ability to attract new employees and retain and motivate existing employees. New regulatory restrictions, such as the newly introduced limits on certain types of remuneration paid by credit institutions and investment firms set forth in CRD IV, could adversely affect the Nordea Group's ability to attract new employees and retain and motivate existing employees. Any loss of the services of key employees, particularly to competitors, or the inability to attract and retain highly skilled personnel in the future could have an adverse effect on the Nordea Group's business. There is competition for the types of banking and other products and services that the Nordea Group provides and there can be no assurances that the Nordea Group can maintain its competitive position. <i>Risks relating to the legal and regulatory environments in which the Nordea Group operates</i> The Nordea Group is subject to substantial regulation and oversight by a number of different regulators as well as laws and regulations, administrative actions and policies in each of the jurisdictions in which it operates, all of which are subject to change, and compliance with which may from time to time require significant costs. The Nordea Group may incur substantial costs in monitoring and complying with new capital adequacy and recovery and resolution framework requirements, which may also impact existing business models. In addition, there can also be no assurances that breaches of legislation or regulations by the Nordea Group will not occur and, to the

		extent that such a breach does occur, that significant liability or penalties will not be incurred. In the ordinary course of its business, the Nordea Group is subject to regulatory oversight and liability risk and is involved in a variety of claims, disputes, legal proceedings and governmental investigations in jurisdictions where it is active. These types of claims and proceedings expose the Nordea Group to monetary damages, direct or indirect costs (including legal costs), direct or indirect financial loss, civil and criminal penalties, loss of licences or authorisations, or loss of reputation, as well as the potential for regulatory restrictions on its businesses. The Nordea Group's activities are subject to tax at various rates around the world computed in accordance with local legislation and practice. Legislative changes or decisions by tax authorities may impair the present or previous tax position of the Nordea Group.
D.3	Risks specific to the Notes:	There are also risks related to any issue of Notes under the Programme and specific types of Notes, which prospective investors should carefully consider and make sure they understand prior to making any investment decision with respect to the Notes, including: • The Notes may not be a suitable investment for all investors. • The Notes may not be freely transferred. • There may be no active trading market for the Notes. • Noteholders are subject to market volatility. • Credit ratings are subject to revision, suspension or withdrawal at any time, and a change in the credit ratings of the Notes, or a new unsolicited credit rating assigned on the Notes, could affect the market value and reduce the liquidity of the Notes. • Fixed Rate Notes are subject to interest rate risks. • Gains on the transfer of the Notes may become subject to income taxes under PRC tax laws. • There are risks relating to Partly Paid Notes. • There are risks relating to fixed/floating rate Notes. • There are risks relating to Reset Notes. • The Notes may be issued at a substantial discount or premium. • The Notes are subject to risks related to exchange rates and exchange controls. • Noteholders are subject to credit risk on the Issuer. • The Notes may be redeemed early. • Noteholders' rights and obligations may be amended at meetings of Noteholders. • The terms and conditions of the Notes may be changed. • Changes in laws and regulations may affect the terms and conditions

		of the Notes. • The Notes may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples. • The amount of Notes to be issued under the Programme may be changed. • Regulatory action in the event of a failure of the Issuer could materially adversely affect the value of the Notes. • EU Savings Directive. • The proposed financial transactions tax may negatively affect holders of Notes or the Issuer. • Payments under the Notes may be subject to withholding tax pursuant to the U.S. Foreign Account Tax Compliance Act. • Investors will have to rely on Euroclear's, Clearstream, Luxembourg's, VP's, VPS's, Euroclear Sweden's or SIS's (as the case may be) procedures for transfer, payment and communication with the Issuer. In addition to the above, there are risks specific to the Subordinated Notes: • Under certain circumstances, the Issuer's ability to redeem or repurchase the Subordinated Notes may be limited. • The Subordinated Notes are subordinated to most of the Issuer's liabilities. • The Issuer is not prohibited from issuing further debt, which may rank pari passu with or senior to the Subordinated Notes. • Remedies in case of default on Subordinated Notes are severely limited. • The Issuer could, in certain circumstances, substitute or vary the terms of Subordinated Notes. In addition to the above, there are risks specific to Notes denominated in Renminbi, including: • Renminbi is not freely convertible and there are significant restrictions on the remittance of Renminbi into and out of the PRC which may adversely affect the liquidity of Renminbi Notes. • There is only limited availability of Renminbi outside the PRC, which may affect the liquidity of the Renminbi Notes and the Issuer's ability to source Renminbi outside the PRC to service Renminbi Notes. • Investment in the Renminbi Notes is subject to exchange rate risks. • Investment in the Renminbi Notes is subject to currency risk. • Investment in the Renminbi Notes is subject to interest rate risks. • Payments with respect to the Renminbi Notes may be made only in

		the manner designated in the Renminbi Notes. • Remittance of proceeds in Renminbi into or out of the PRC

Section E - Offer		
E.2b	Reasons for the offer and use of proceeds:	<i>The net proceeds of the issue of the Notes will be used for [the general banking and other corporate purposes of the Nordea Group/[]].</i>
E.3	Terms and Conditions of the Offer:	<i>Not applicable; the Notes are issued in denominations of at least €100,000 (or its equivalent in any other currency)./A Public Offer of the Notes will take place in the Public Offer Jurisdiction(s) during the Offer Period. [Summarise details of the Public Offer included in the "Distribution—Public Offer" and "Terms and Conditions of the Offer" items in Part B of the Final Terms.] Any investor intending to acquire or acquiring any Notes from an Authorised Offeror will do so, and offers and sales of the Notes to an investor by an Authorised Offeror will be made, in accordance with any terms and other arrangements in place between such Authorised Offeror and such Investor including as to price, allocation and settlement arrangements.</i>
E.4	Interests material to the Issue:	The Issuer has appointed Barclays Bank PLC, BNP Paribas, Citigroup Global Markets Limited, Credit Suisse Securities (Europe) Limited, Deutsche Bank AG, London Branch, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc, Merrill Lynch International, Natixis, Nordea Bank AB (publ), Nordea Bank Danmark A/S, Nordea Bank Finland Plc, Nordea Bank Norge ASA, RBC Europe Limited, The Royal Bank of Scotland plc, Société Générale, UBS Limited and UniCredit Bank AG as principal dealers for the Programme and UBS AG as Swiss dealer for the Programme (together with any other dealer appointed from time to time by the Issuer, either generally in relation to the Programme or in relation to a particular Series of Notes, the "Dealers"). The arrangements under which Notes may from time to time be agreed to be sold by the Issuer to, and purchased by, Dealers are set out in the Dealership Agreement made between the Issuer and the Dealers. Notes may be distributed by way of private or public placement, in each case on a syndicated or a non-syndicated basis. Interests material to the issue/offer of Notes may arise principally as a result of the ordinary business activities of the Dealers and their affiliates, in the course of which they may make, hold and actively trade investments that may involve Notes and/or instruments of the Issuer or the Issuer's affiliates, including Notes, and may hedge their credit exposure to the Issuer. Such hedging may include the purchase of credit default swaps or the creation of short positions in Notes of the Issuer or the Issuer's affiliates, including potentially the Notes. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such Notes. <i>So far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer./[].</i>
E.7	Estimated expenses:	It is not anticipated that the Issuer will charge any expenses to investors in connection with any issue of Notes. Other Authorised Offerors may, however, charge expenses to investors. Any expenses chargeable by an Authorised Offeror to an investor shall be charged in accordance with any contractual arrangements agreed between the Investor and such

		Authorised Offeror at the time of the relevant offer. Such expenses (if any) will be determined on a case by case basis. <i>No expenses are being charged to an investor in the Notes by the Issuer [or any Authorised Offeror]./The Authorised Offeror(s) will charge expenses to investors. The estimated expenses chargeable to investors by the Authorised Offeror(s) are [].</i>

RISK FACTORS

An investment in the Notes involves a degree of risk. Prospective investors should carefully consider the risks set forth below and the other information contained in this Base Prospectus prior to making any investment decision with respect to the Notes. The risks described below could have a material adverse effect on the Nordea Group's business, financial condition and results of operations or the value of the Notes. Additional risks and uncertainties, including those of which the Nordea Group's management is not currently aware or deems immaterial, may also potentially have an adverse effect on the Nordea Group's business, results of operations, financial condition or future prospects or may result in other events that could cause investors to lose all or part of their investment.

Words and expressions defined in the "Terms and Conditions of the Notes" below or elsewhere in this Base Prospectus have the same meanings in this section.

Prospective investors should note that the risks relating to the Issuer, the industry in which it operates and the Notes summarised in the section of this Base Prospectus headed "Summary" are the risks that the Issuer believes to be the most relevant to an assessment by a prospective investor of whether to consider an investment in the Notes. However, as the risks which the Issuer faces relate to events and depend on circumstances that may or may not occur in the future, prospective investors should consider not only the information on the key risks summarised in the section of this Base Prospectus headed "Summary" but also, among other things, the risks and uncertainties described below.

The Issuer believes that the factors described below present the principal risks inherent in investing in the Notes issued under the Programme, but the inability of the Issuer to pay interest or principal on or in connection with any Notes may occur for other reasons and the Issuer does not represent that the statements below regarding the risks of holding any Notes is exhaustive.

Risks Relating to Current Macroeconomic Conditions

Negative economic developments and conditions in the markets in which the Nordea Group operates can adversely affect the Nordea Group's business and results of operations.

The Nordea Group's performance is significantly influenced by the general economic condition in the countries in which it operates, in particular the Nordic markets (Denmark, Finland, Norway and Sweden) and, to a lesser degree, in Russia and the Baltic countries. Following the weakened economic environment and the turmoil in the global financial markets in 2008 and 2009, which was reflected in declining economic growth, increasing rates of unemployment as well as decreasing asset values in these countries, the economic conditions in the Nordic region have, in general, developed more favorably relative to the rest of Europe, benefiting from generally sound public finances. However, there have been differences between countries within the region. For example, in 2012, Norway maintained strong growth and the Swedish economy also grew, albeit at a slower pace compared to previous years, while Finland experienced negative growth. Denmark, which was more deeply affected by the financial turmoil and economic slowdown than the other Nordic economies, followed many euro area countries into a recession. In 2013, Norway and Sweden experienced slow growth and, although the recession in Denmark ended with a gradual improvement and stabilising house prices, growth in Denmark was lower compared to Norway and Sweden. Following the more mixed developments in the euro area, the Finnish economy did not grow in 2013. In 2014, the Nordic economies, in general, developed positively, with stronger growth experienced in Sweden and Norway, albeit, in the case of Norway, with concerns about the effects lower oil prices on the local economy. The growth in Denmark remained at a lower level while growth in Finland was subdued in 2014 and followed the more mixed picture seen in the euro area. The Russian economy has been negatively impacted by the crisis in the region of Crimea and eastern Ukraine. Adverse economic developments have affected and may continue to affect the Nordea Group's business in a number of ways, including, among others, the income, wealth, liquidity, business and/or financial condition of the Nordea Group's customers, which, in turn, could further reduce the Nordea Group's credit quality and demand for the Nordea Group's financial products and services. As a result, any or all of the conditions described above could continue to have a material adverse effect on the Nordea Group's business, financial condition and results of operations, and measures implemented by the Nordea Group might not be satisfactory to reduce any credit, market and liquidity risks.

Disruptions and volatility in the global financial markets may adversely impact the Nordea Group.

From August 2007 through the early part of 2009, the global financial system experienced unprecedented credit and liquidity conditions and disruptions leading to a reduction in liquidity, greater volatility, general widening of spreads and, in some cases, lack of price transparency in money and capital markets interest rates. Following a period of stabilisation in 2010 and the first half of 2011, the recovery was adversely affected by turmoil and disruptions in the capital markets that were triggered by high sovereign budget deficits and rising direct and contingent sovereign debt in Greece, Ireland, Italy, Portugal and Spain. Despite rescue packages provided to certain of these countries during the past years, uncertainty over the outcome of these measures and worries about sovereign finances continued to persist, which, together with concerns about the overall stability and sustainability of the euro area, resulted in further volatility in the global credit and liquidity markets. Reflecting these concerns, Standard & Poor's, Moody's and Fitch downgraded the credit ratings of several EU countries in the beginning of 2012. Market concerns over the direct and indirect exposure of European banks and insurers to these countries as well as to each other also resulted in a widening of credit spreads, increased costs of funding and negative credit ratings outlook for some European financial institutions. Even though market conditions improved somewhat in the latter part of 2012, the developments in the financial markets were driven mainly by central bank initiatives and markets remained volatile with uncertainty about future macroeconomic developments. For example, the rescue package offered to Cyprus in March 2013 resulted in increased market volatility and speculation about the stability of the euro area. The continued modest GDP growth and low inflation experienced in Europe has also raised concerns, as evidenced by the quantitative easing programme introduced by the European Central Bank in January 2015, and the uncertainty over the stability of the euro area, including Greece's ability to comply with the terms of its bailout programme and remaining a member, has continued. The market conditions have also been, and are likely to continue to be, affected by concerns over increased geopolitical tensions, including those related to the crisis in the region of Crimea and eastern Ukraine, which commenced in early 2014, and the effects of the recent significant reduction in global oil prices. There can be no assurances that a potential tightening of liquidity conditions in the future as a result of, for example, further deterioration of public finances of certain European countries will not lead to new funding uncertainty, resulting in increased volatility and widening credit spreads. Risks related to the economic development in Europe have also had and, despite the recent periods of moderate stabilisation, may continue to have, a negative impact on global economic activity and the financial markets. If these conditions continue to persist, or should there be any further turbulence in these or other markets, this could have a material adverse effect on the Nordea Group's ability to access capital and liquidity on financial terms acceptable to the Nordea Group. Further, any of the foregoing factors could have a material adverse effect on the Nordea Group's business, financial condition and results of operations.

Risks Relating to the Nordea Group's Credit Portfolio

Deterioration in counterparties' credit quality may affect the Nordea Group's financial performance.

Risks arising from changes in credit quality and the recoverability of loans and amounts due from counterparties are inherent in a wide range of the Nordea Group's businesses. The Nordea Group makes provisions for loan losses in accordance with IFRS. However, the provisions made are based on available information, estimates and assumptions and are subject to uncertainty, and there can be no assurances that the provisions will be sufficient to cover the amount of loan losses as they occur. Adverse changes in the credit quality of the Nordea Group's borrowers and counterparties or a decrease in collateral values, are likely to affect the recoverability and value of the Nordea Group's assets and require an increase in the Nordea Group's individual provisions and potentially in collective provisions for impaired loans, which in turn would adversely affect the Nordea Group's financial performance. In particular, the Nordea Group's exposure to corporate customers is subject to adverse changes in credit quality should the economic environment in the Nordea Group's markets deteriorate. For example, the prolonged difficult economic environment also negatively affected the shipping and offshore sector and certain customer groups in Denmark in each of 2012, 2013 and, to a certain extent, also 2014. The ability of the Nordea Group's borrowers in Russia, Latvia and Lithuania to repay their loans may also be indirectly affected by foreign exchange risk as loans to customers in these countries typically are denominated in the euro or U.S. dollars, though customers typically derive their main income in local currencies. Further, actual loan losses vary over the business cycle. A significant increase in the size of the Nordea Group's allowance for loan losses and loan losses not covered by allowances would have a material adverse effect on the Nordea Group's business, financial condition and results of operations.

The Nordea Group is exposed to counterparty credit risk.

The Nordea Group routinely executes transactions with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks, funds and other institutional and corporate clients. Many of these transactions expose the Nordea Group to the risk that the Nordea Group's counterparty in a foreign exchange, interest rate, commodity, equity or credit derivative contract defaults on its obligations prior to maturity when the Nordea Group has an outstanding claim against that counterparty. Due to volatility in foreign exchange and fixed income markets during the past years, this risk has remained at an elevated level compared to the period preceding the global financial and economic crisis. This credit risk may also be exacerbated when the collateral held by the Nordea Group cannot be realised or is liquidated at prices not sufficient to recover the full amount of the counterparty exposure. Any of the foregoing could have a material adverse effect on the Nordea Group's business, financial condition and results of operations.

As a consequence of its transactions in financial instruments, including foreign exchange rate and derivative contracts, the Nordea Group is also exposed to settlement risk and transfer risk. Settlement risk is the risk of losing the principal on a financial contract due to default by the counterparty or after when the Nordea Group has given irrevocable instructions for a transfer of a principal amount or security, but before receipt of the corresponding payment or security has been finally confirmed, and transfer risk is the risk attributable to the transfer of money from a country other than the country where a borrower is domiciled, which is affected by the changes in the economic conditions and political situation in the countries concerned.

Risks Relating to Market Exposure

The Nordea Group is exposed to market price risk.

The Nordea Group's customer-driven trading operations (where positions, within certain defined limits, are taken) and its Treasury operations (where the Nordea Group holds investment and liquidity portfolios for its own account) are the key contributors to market price risk in the Nordea Group. The fair value of financial instruments held by the Nordea Group, including bonds (government, corporate and mortgage), equity investments, cash in various currencies, investments in private equity, hedge and credit funds, commodities and derivatives (including credit derivatives), are sensitive to volatility of and correlations between various market variables, including interest rates, credit spreads, equity prices and foreign exchange rates. To the extent volatile market conditions persist or recur, the fair value of the Nordea Group's bond, derivative and structured credit portfolios, as well as other classes, could fall more than estimated, and therefore cause the Nordea Group to record write-downs. Future valuations of the assets for which the Nordea Group has already recorded or estimated write-downs, which will reflect the then-prevailing market conditions, may result in significant changes in the fair values of these assets. Further, the value of certain financial instruments are recorded at fair value, which is determined by using financial models incorporating assumptions, judgments and estimations that are inherently uncertain and which may change over time or may ultimately be inaccurate. Any of these factors could require the Nordea Group to recognise further write-downs or realise impairment charges, which may have a material adverse effect on the Nordea Group's business, financial condition and results of operations. In addition, because the Nordea Group's trading and investment income depends to a great extent on the performance of financial markets, volatile market conditions could result in a significant decline in the Nordea Group's trading and investment income, or result in a trading loss, which, in turn, could have a material adverse effect on the Nordea Group's business, financial condition and results of operations.

The Nordea Group is exposed to structural market risk.

Structural Interest Rate Risk

Like all banks, the Nordea Group earns interest from loans and other assets, and pays interest to its depositors and other creditors. The net effect of changes to the Nordea Group's net interest income depends on the relative levels of assets and liabilities that are affected by the changes in interest rates. The Nordea Group is exposed to structural interest income risk ("**SIIR**") when there is a mismatch between the interest rate re-pricing periods, volumes or reference rates of its assets, liabilities and derivatives. This mismatch in any given period in the event of changes in interest rates could have a material adverse effect on the Nordea Group's financial condition and results of operations.

Structural Foreign Exchange Risk

The Nordea Group is exposed to currency translation risk primarily as a result of its Swedish and Norwegian banking businesses, as it prepares its consolidated financial statements in its functional currency, the euro. The Nordea Group's functional currency for its Danish banking business is the Danish krone, which is pegged to the euro. Because the Nordea Group shows translation differences between the local currency denominated equity positions of its fully consolidated subsidiaries, the euro effects arising from currency translation may reduce equity. In addition, because some of the Nordea Group's consolidated risk exposure amount ("**REA**"), against which the Nordea Group is required to hold a minimum level of capital, are denominated in local currencies, any significant depreciation of the euro against these local currencies would adversely impact the Nordea Group's capital adequacy ratios. While the Nordea Group generally follows a policy of hedging its foreign exchange risk by seeking to match the currency of its assets with the currency of the liabilities that fund them, there can be no assurances that the Nordea Group will be able to successfully hedge some or all of this currency risk exposure.

Risks Relating to Liquidity and Capital Requirements

Liquidity risk is inherent in the Nordea Group's operations.

Liquidity risk is the risk that the Nordea Group will be unable to meet its obligations as they fall due or meet its liquidity commitments only at an increased cost. A substantial part of the Nordea Group's liquidity and funding requirements is met through reliance on customer deposits, as well as ongoing access to wholesale lending markets, including issuance of long-term debt market instruments, such as covered bonds. The volume of these funding sources, in particular long-term funding, may be constrained during periods of liquidity stress. Turbulence in the global financial markets and economy may adversely affect the Nordea Group's liquidity and the willingness of certain counterparties and customers to do business with the Nordea Group, which may result in a material adverse effect on the Nordea Group's business and results of operations.

The Nordea Group's business performance could be affected if its capital adequacy ratios are reduced or perceived to be inadequate.

The Nordea Group is required to maintain certain capital adequacy ratios pursuant to European and Swedish legislation. The Basel Committee on Banking Supervision proposed a number of fundamental reforms to the regulatory capital framework for internationally active banks, the principal elements of which are set out in its papers released on 16 December 2010 (together with a 13 January 2011 press release setting out minimum requirements for additional tier 1 and tier 2 instruments to ensure loss absorbency at the point of non-viability, ("**Basel III**"). Basel III has been implemented in the EEA by way of Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms (the "**Capital Requirements Directive**" or "**CRD**") and the direct application of a European Parliament and Council regulation (the "**CRR**") in each member state of the EEA (the Capital Requirements Directive together with the CRR, "**CRD IV**"). The CRR has applied in all Member States from 1 January 2014 and Swedish legislation implementing the CRD entered into force in August 2014.

Local regulators, debt and equity investors, analysts and other market professionals may, nevertheless, require higher capital buffers than those required under current or proposed future regulations due to, among other things, the continued general uncertainty involving the financial services industry and the concerns over global and local economic conditions. Any such market perception, or any concern regarding compliance with future capital adequacy requirements, could increase the Nordea Group's borrowing costs, limit its access to capital markets or result in a downgrade in its credit ratings, which could have a material adverse effect on its results of operations, financial condition and liquidity. In addition, lower internal credit rating of customers, substantial market volatility, widening credit spreads, changes in the general capital adequacy regulatory framework or regulatory treatment of certain positions, such as changes in risk weights assigned to asset classes, fluctuations in foreign exchange rates, decreases in collateral ratios as a consequence of the deterioration of the market value of underlying assets, or deterioration of the economic environment, among other things, could result in an increase in the Nordea Group's REA, which potentially may reduce the Nordea Group's capital adequacy ratios. If the Nordea Group were to experience a reduction in its capital adequacy ratios, and could not raise further capital, it would have to reduce its lending or investments in other operations.

The Nordea Group's funding costs and its access to the debt capital markets depend significantly on its credit ratings.

There can be no assurances that Nordea Bank AB or its principal subsidiaries will be able to maintain their current ratings or that the Nordea Group can retain current ratings on its debt instruments. A reduction in the current long-term ratings of Nordea Bank AB or one of its principal subsidiaries may increase its funding costs, limit access to the capital markets and trigger additional collateral requirements in derivative contracts and other secured funding arrangements. Therefore, a reduction in credit ratings could adversely affect the Nordea Group's access to liquidity and its competitive position and, thus, have a material adverse effect on its business, financial condition and results of operations.

Other Risks Relating to the Nordea Group's Business

Operational risks, including risks in connection with investment advice, may affect the Nordea Group's business.

The Nordea Group's business operations are dependent on the ability to process a large number of complex transactions across different markets in many currencies. The Nordea Group's operations are carried out through a number of entities. Operational losses, including monetary damages, reputational damage, costs, and direct and indirect financial losses and/or write-downs, may result from inadequacies or failures in internal processes, information technology ("IT") and other systems (including the implementation of new systems), licenses from external suppliers, fraud or other criminal actions, employee errors, outsourcing, failure to properly document transactions or agreements with customers, vendors, sub-contractors, co-operation partners and other third parties, or to obtain or maintain proper authorisation, or from customer complaints, failure to comply with regulatory requirements, including but not limited to anti-money laundering, data protection and antitrust regulations, conduct of business rules, equipment failures, failure to protect its assets, including intellectual property rights and collateral, failure of physical and security protection, natural disasters or the failure of external systems, including those of the Nordea Group's suppliers or counterparties and failure to fulfill its obligations, contractual or otherwise. Although the Nordea Group has implemented risk controls and taken other actions to mitigate exposures and/or losses, there can be no assurances that such procedures will be effective in controlling each of the operational risks faced by the Nordea Group, or that the Nordea Group's reputation will not be damaged by the occurrence of any operational risks.

As a part of its banking and asset management activities, the Nordea Group provides its customers with investment advice, access to internally as well as externally managed funds and serves as custodian of third-party funds. In the event of losses incurred by its customers due to investment advice from the Nordea Group, or the misconduct or fraudulent actions of external fund managers, the Nordea Group's customers may seek compensation from the Nordea Group. Such compensation might be sought even if the Nordea Group has no direct exposure to such risks, or has not recommended such counterparties to its customers. Any claims in this respect could have a material adverse effect on the Nordea Group's reputation, business, financial condition and results of operations.

The Nordea Group is subject to a variety of risks as a result of its operations, in particular in Russia and the Baltic countries.

The Nordea Group's operations in Russia and the Baltic countries present various risks that do not apply, or apply to a lesser degree, to its businesses in the Nordic markets. Some of these markets are typically more volatile and less developed economically and politically than markets in Western Europe and North America. The Nordea Group faces economic and political risk, including economic volatility, recession, inflationary pressure, exchange rate fluctuation risk and interruption of business, as well as civil unrest, moratorium, imposition of exchange controls, sanctions relating to specific countries, expropriation, nationalisation, renegotiation or nullification of existing contracts, sovereign default and changes in law or tax policy. For example, the crisis in the region of Crimea and eastern Ukraine that commenced in early 2014 and related events, such as the sanctions imposed by the United States and the EU against Russia, have had an adverse effect on the economic climate in Russia. Should the crisis in these regions continue or new or escalated tensions between Russia and Ukraine or other countries emerge, or should additional economic or other sanctions in response to such crises or tensions be imposed, this could have a further adverse effect on the economies in the region, including the Russian economy. In the Baltic region, the local economies experienced recession in 2008 and 2009 and questions were raised about the ability of the Baltic countries to react to the weakened economic conditions and the ability of such

countries and their residents to continue to perform on their respective obligations. Risks related to operating in Russia and the Baltic countries could impact the ability or obligations of the Nordea Group's borrowers to repay their loans and the ability of the Nordea Group to utilise collateral held as security and affect interest rates and foreign exchange rates, and could produce social instability and adversely impact levels of economic activity, which would have a material adverse effect on the Nordea Group's business, financial condition and results of operations in these countries.

Profitability in the Nordea Group's life and pension business depends on regulations and guidelines in the countries in which it operates.

In addition to insurance risk and investment risks related to its life insurance business common to all life insurance and pension providers, the Nordea Group's ability to generate profit from its insurance subsidiaries generally depends on the level of fees and other income generated by the insurance and pension business. The level of fees and other income which the Nordea Group may earn from its life insurance subsidiaries differs from country to country, depending on regulations and guidelines promulgated by the relevant financial services authorities on shareholder fees, IFRS bridging, profit sharing and solvency requirements.

The Nordea Group could fail to attract or retain senior management or other key employees.

The Nordea Group's performance is, to a large extent, dependent on the talents and efforts of highly skilled individuals, and the continued ability of the Nordea Group to compete effectively and implement its strategy depends on its ability to attract new employees and retain and motivate existing employees. Competition from within the financial services industry, including from other financial institutions, as well as from businesses outside the financial services industry for key employees is intense. New regulatory restrictions, such as the recently introduced limits on certain types of remuneration paid by credit institutions and investment firms set forth in CRD IV, could adversely affect the Nordea Group's ability to attract new employees and retain and motivate existing employees. Any loss of the services of key employees, particularly to competitors, or the inability to attract and retain highly skilled personnel in the future could have an adverse effect on the Nordea Group's business.

The Nordea Group faces competition in all markets.

There is competition for the types of banking and other products and services that the Nordea Group provides and there can be no assurances that the Nordea Group can maintain its competitive position. If the Nordea Group is unable to provide competitive product and service offerings, it may fail to attract new customers and/or retain existing customers, experience decreases in its interest, fee and commission income, and/or lose market share, the occurrence of any of which could have a material adverse effect on its business, financial condition and results of operations.

Risks Relating to the Legal and Regulatory Environments in which the Nordea Group Operates

The Nordea Group is subject to substantial regulation and oversight by a number of different regulators.

The SFSA is the main regulator of the Nordea Group's operations, although the Nordea Group's operations in Denmark, Finland, Norway, Russia, Estonia, Latvia, Lithuania, China, Germany, Luxembourg, Singapore, the United Kingdom and the United States are subject to direct scrutiny from the local regulators in these jurisdictions. The Nordea Group is also subject to the oversight of regulators in each country where it has a branch or representative office, including China. The Nordea Group is subject to laws and regulations, administrative actions and policies in each of the jurisdictions in which it operates, all of which are subject to change, and compliance with which may from time to time require significant costs.

Areas where changes or developments in regulation and/or oversight could have an adverse impact include, but are not limited to, (i) changes in monetary, interest rate and other policies, (ii) general changes in government and regulatory policies or regimes which may significantly influence investor decisions or may increase the costs of doing business in the Nordic markets, Russia and the Baltic countries, and such other markets where the Nordea Group carries out its business, (iii) changes in capital adequacy framework, imposition of onerous compliance obligations, restrictions on business growth or pricing and requirements to operate in a way that prioritises other objectives over shareholder value

creation, (iv) changes in competition and pricing environments, (v) differentiation amongst financial institutions by governments with respect to the extension of guarantees to bank customer deposits and the terms attaching to such guarantees, (vi) expropriation, nationalisation, confiscation of assets and changes in legislation relating to foreign ownership, (vii) further developments in the financial reporting environment, and (viii) other unfavorable political, military or diplomatic developments, in particular in Russia and the Baltic countries, producing legal uncertainty, which, in turn, may affect demand for the Nordea Group's products and services.

As a result of the recent global financial and economic crises, a number of regulatory initiatives have been taken to amend or implement rules and regulations, which are likely to have an impact on the business of the Nordea Group. Such initiatives include, but are not limited to, requirements for liquidity, capital adequacy and handling of counterparty risks, regulatory tools provided to authorities to allow them to intervene in scenarios of distress and the introduction of a common system of financial transaction tax in the euro area. These or any other requirements, restrictions, limitations on the operations of financial institutions and costs involved could have a material adverse effect on the Nordea Group's business, financial condition and results of operations.

The Nordea Group may incur substantial costs in monitoring and complying with new capital adequacy and recovery and resolution framework requirements.

CRD IV sets higher capital and liquidity requirements on banks, including, among other things, that they hold more common equity tier 1 capital. Further, the Swedish Ministry of Finance, the SFSA and the Central Bank of Sweden ("**Riksbanken**") announced in November 2011 that higher capital standards than those set forth in the Basel III framework would be required from systemically important banks, which include the Nordea Group. These higher standards have been applicable from 1 January 2015. The higher capital requirements, continuing regulatory developments and higher demands on liquidity will likely result in the Nordea Group, similar to other financial institutions, incurring substantial costs in monitoring and complying with these new requirements, which may also adversely affect the business environment in the financial sector. Furthermore, the EU has introduced a recovery and resolution framework for credit institutions and investment firms, which includes a so-called "bail-in" system, as well as a single supervisory mechanism and a full banking union in the euro area. These new requirements, other proposals and supervisory structures may impact existing business models.

Recent regulatory proposals, if implemented, may affect the Nordea Group's funding needs.

FSB Proposals for Total Loss-Absorbing Capacity

In November 2014, the Financial Stability Board (the "**FSB**") published a consultation document on policy proposals intended to enhance the loss-absorbing capacity of global systemically important banks ("**G-SIBs**") in resolution. The FSB proposals seek to ensure that G-SIBs will have sufficient loss-absorbing capacity available in a resolution of such an entity in order to minimise any impact on financial stability, ensure the continuity of critical functions and avoid exposing taxpayers to loss. The FSB's proposals also include a specific term sheet for total loss-absorbency capacity ("**TLAC**") which attempts to define an internationally agreed standard. The FSB's proposals were endorsed at the Group of Twenty's (G20) Brisbane conference in November 2014.

The FSB's proposals would, if implemented, require all G-SIBs to meet a minimum pillar 1 TLAC within the range of 16% to 20% of risk-weighted assets (including minimum regulatory capital requirements), and at least twice the Basel III leverage requirement, with effect not before 1 January 2019. The proposals also suggest that G-SIBs will be required to pre-position some of such loss-absorbing capacity amongst material subsidiaries on an intra-group basis. The FSB has also proposed that the minimum TLAC requirement should be satisfied before any surplus common equity is available to satisfy CRD IV buffers, and the consultation document provides the possibility for local regulators to impose a pillar 1 TLAC requirement over and above the pillar 1 minimum. Based on the most recently updated FSB list of G-SIBs published in November 2014, Nordea Bank AB constitutes a G-SIB, and is therefore likely to be subject to the TLAC requirement once implemented under national law.

According to the consultation document, TLAC may comprise tier 1 and tier 2 capital instruments (for the purposes of CRD IV), along with other TLAC-eligible liabilities which can be effectively written down or converted into equity during the resolution of the G-SIB. All TLAC is required to be subordinated to "excluded liabilities," which includes insured deposits and any other liabilities that cannot be effectively

written down or converted to equity by the relevant resolution authority. To help ensure that there are sufficient resources available in resolution, the FSB requires that at least 33% of the minimum Pillar 1 TLAC requirement is met by instruments classified as liabilities.

EBA Consultation Paper on the Minimum Requirement for Own Funds and Eligible Liabilities under BRRD

In November 2014, the European Banking Authority (the "EBA") published a consultation paper setting out draft regulatory technical standards ("RTS") on the criteria for determining the minimum requirement for own funds and eligible liabilities ("MREL") under the directive providing for the establishment of a European-wide framework for the recovery and resolution of credit institutions and investment firms ("BRRD"). In order to ensure the effectiveness of bail-in and other resolution tools introduced by BRRD, BRRD requires that all institutions must meet an individual MREL requirement, calculated as a percentage of total liabilities and own funds and set by the relevant resolution authorities, with effect from 1 January 2016 (or if earlier, the date of national implementation of BRRD). The draft RTS provide for resolution authorities to allow institutions a transitional period of up to four years to reach the applicable MREL requirements.

The RTS do not set a minimum EU-wide level of MREL, and the MREL requirement applies to all credit institutions, not just to those identified as being of a particular size or of systemic importance. Each resolution authority is required to make a separate determination of the appropriate MREL requirement for each resolution group within its jurisdiction, depending on the resolvability, risk profile, systemic importance and other characteristics of each institution.

The MREL requirement for each institution will be determined based on a number of key elements, including the required loss-absorbing capacity of the institution (which will, as a minimum, equate to the institution's capital requirements under CRD IV, including applicable buffers and pillar 2 requirements) and the level of recapitalisation needed to implement the preferred resolution strategy identified during the resolution planning process. Other factors to be taken into consideration by resolution authorities when setting the MREL requirement include the extent to which an institution has in issue liabilities that are excluded from contributing to loss absorption or recapitalisation, the risk profile of the institution, the systemic importance of the institution and the contribution to any resolution that may be made by deposit guarantee schemes and resolution financing arrangements.

Items eligible for inclusion in MREL will include an institution's own funds (within the meaning of CRD IV), along with "eligible liabilities," meaning liabilities which, among other things, are issued and fully paid up, have a residual maturity of at least one year (or do not give the investor a right to repayment within one year), and do not arise from derivatives. The MREL requirement may also have to be met partially through the issuance of contractual bail-in instruments, being instruments containing a contractual term providing that the instrument will absorb losses before other eligible liabilities where the resolution authority decides to apply the built-in tool.

Even though there are a number of similarities between the MREL requirements and the FSB's proposals on TLAC, there are also certain differences, including the express requirement that TLAC be subordinated to insured deposits (which is not specifically the case for MREL eligible liabilities), and the timescales for implementation. The EBA consultation paper suggests that the MREL requirements can nevertheless be implemented for G-SIBs in a manner that is "consistent with" the international framework, and contemplates a possible increase in the MREL requirement over time in order to provide for an adequate transition to compliance with the TLAC requirements that are currently projected to apply from January 2019.

Risks Relating to the FSB and EBA Proposals

Both the FSB's and the EBA's proposals are in draft form and are therefore subject to change. As a result, there can be no assurances as to the ultimate scope and nature of any resulting obligations, or the impact that they will have on the Nordea Group once implemented. However, if the FSB's and EBA's proposals are implemented in their current form, it is possible that the Nordea Group may have to issue additional TLAC and MREL eligible liabilities in order to meet the new requirements within the required timeframes. If the Nordea Group were to experience difficulties in raising TLAC or MREL eligible liabilities, it may have to reduce its lending or investments in other operations.

Bank Structural Reform

A high-level expert group established by the European Commission suggested in 2012 a mandatory separation of proprietary trading and other high-risk trading activities from normal banking activities. The main purpose of this proposed reform is to separate certain particularly risky parts of financial activities from deposit taking activities within a banking group. Risky financial activities include proprietary trading and all assets or derivative positions incurred in the process of market-making (other than certain exempt activities) as well as exposures towards hedge funds, private equity investments and structured investment vehicles. The European Commission adopted a proposal based on the expert group's final report in January 2014. The separation proposal, if implemented, could affect the funding needs of the Nordea Group.

Legal and regulatory claims arise in the conduct of the Nordea Group's business.

In the ordinary course of its business, the Nordea Group is subject to regulatory oversight and liability risk. The Nordea Group carries out operations through a number of legal entities in a number of jurisdictions and is subject to regulation in each such jurisdiction. Regulations and regulatory requirements are continuously amended and new requirements are imposed on the Nordea Group, including, but not limited to, regulations on conduct of business, anti-money laundering, payments, consumer credits, capital requirements, reporting and corporate governance. There can be no assurances that breaches of regulations by the Nordea Group will not occur and, to the extent that such a breach does occur, that significant liability or penalties will not be incurred. The Nordea Group is involved in a variety of claims, disputes, legal proceedings and investigations in jurisdictions where it is active. These types of claims and proceedings expose the Nordea Group to monetary damages, direct or indirect costs (including legal costs), direct or indirect financial loss, civil and criminal penalties, loss of licenses or authorisations, or loss of reputation, as well as the potential for regulatory restrictions on its businesses, all of which could have a material adverse effect on the Nordea Group's business, financial condition and results of operations. Adverse regulatory actions against the Nordea Group or adverse judgments in litigation to which the Nordea Group is party could result in restrictions or limitations on the Nordea Group's operations or result in a material adverse effect on the Nordea Group's business, financial condition and results of operations.

The Nordea Group is exposed to risk of changes in tax legislation as well as to increases in tax rates.

The Nordea Group's activities are subject to tax at various rates around the world computed in accordance with local legislation and practice. The Nordea Group's business, including intra-group transactions, is conducted in accordance with the Nordea Group's interpretation of applicable laws, tax treaties, regulations and requirements of the tax authorities in the relevant countries. Nordea Bank AB has obtained advice from independent tax advisors in this respect. However, there can be no assurances that its interpretation of applicable laws, tax treaties, regulations or other rules or administrative practice is correct, or that such rules or practice are not changed, possibly with retroactive effect. For example, in June 2014, the Swedish Committee on Corporate Taxation (the "**Corporate Taxation Committee**") presented a proposal for a new corporate income tax system in Sweden with the stated goal of increasing the neutrality in the tax treatment of equity and debt. As part of the financing of the reform, the Corporate Taxation Committee has proposed that the deductibility of interest expenses related to certain subordinated debt instruments and other capital instruments issued by banks should be abolished. The new rules related to the reform, which remain subject to amendment during the legislative process, are proposed to enter into force on 1 January 2016. Legislative changes or decisions by tax authorities may impair the tax position of the Nordea Group.

Risks Relating to the Notes

The Notes may not be a suitable investment for all investors.

Each potential investor of the Notes must determine the suitability of that investment in light of such investor's own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Base Prospectus or any applicable supplement to this Base Prospectus;

- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for principal or interest payments is different from the currency in which such potential investor's financial activities are principally denominated;
- (iv) understand thoroughly the terms of the relevant Notes and the behavior of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments and such instruments may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to the investor's overall portfolio. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with the assistance of a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

The Notes may not be freely transferred.

Nordea Bank AB has not registered, and will not register, the Notes under the Securities Act or any other securities laws. Accordingly, the Notes are subject to certain restrictions on resale and other transfer thereof as set forth in the section entitled "*Subscription and Sale*." As a result of these restrictions, Nordea Bank AB cannot be certain of the existence of a secondary market for the Notes or the liquidity of such a market if one develops. Consequently, a Holder of Notes and an owner of beneficial interests in those Notes must be able to bear the economic risk of their investment in the Notes for the terms of the Notes.

There is no active trading market for the Notes.

The Notes issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market (unless in the case of any particular Tranche, such Tranche is to be consolidated with and form a single series with a Series of Notes which is already issued). If the Notes are traded after their initial issuance, they may trade at a discount to their initial offering price, depending upon prevailing interest rates, the market for similar securities, general economic conditions and the financial condition of the Issuer.

Although applications have been made for the Notes issued under the Programme to be admitted (i) to listing on the Official List of the Irish Stock Exchange and to trading on its Main Market; and (ii) to listing on the official list of the FCA and to trading on the regulated market of the London Stock Exchange and (in the case of Exempt Notes only) to be admitted (i) to listing on the Official List of the Irish Stock Exchange and to trading on the GEM; and (ii) to listing on the SIX Swiss Exchange, there is no assurance that such applications will be accepted, that any particular Tranche of Notes will be so admitted or that an active trading market will develop. Accordingly, there is no assurance as to the development or liquidity of any trading market for any particular Tranche of Notes.

Noteholders are subject to market volatility.

Holdings of Notes should be aware that, in view of the prevailing and widely reported global credit market conditions (which, to a certain extent, continue as of the date of this Base Prospectus), the secondary market for the Notes and instruments of this kind may be illiquid. The Issuer cannot predict when these circumstances will change.

Credit ratings are subject to revision, suspension or withdrawal at any time, and a change in the credit ratings of the Notes, or a new unsolicited credit rating assigned on the Notes, could affect the market value and reduce the liquidity of the Notes.

A credit rating is not a recommendation to buy, sell or hold the Notes and may be subject to revision, suspension or withdrawal by the relevant rating agency at any time. There can be no assurance that a rating assigned to a series of Notes will remain for any given period of time or that a rating will not be lowered or withdrawn by the relevant rating agency if, in its judgment, circumstances in the future so warrant. In the event that a rating assigned to the Notes is subsequently lowered for any reason, no person or entity is obliged to provide any additional support or credit enhancement with respect to the Notes, and the market value and liquidity of the Notes may be adversely affected. Notes that are subject to a ratings downgrade may also be more susceptible to price volatility than higher-rated securities. In addition, the Issuer's credit ratings do not always mirror the risk related to individual Notes issued under the Programme. Real or anticipated changes in the Issuer's credit ratings generally will also affect the market value of the Notes.

Ratings agencies also regularly reassess the methodologies they employ to measure the creditworthiness of companies and securities. Any updates to these methodologies could affect the credit ratings issued by the agencies. For example, on 18 September 2014, Standard & Poor's published its revised criteria for determining issue credit ratings on bank and prudentially regulated finance company hybrid capital instruments in order to reflect the changes in the regulatory framework for such instruments. The application of this revised criteria resulted in Standard & Poor's lowering the credit ratings assigned to certain of the Issuer's capital and subordinated debt instruments.

To the extent permitted by a rating agency hired by the Issuer, the Issuer may decline a rating (which may include a non-investment grade rating) assigned by the hired rating agency to a Tranche of Notes, which would typically delay the publication of that rating by such rating agency for a period of 12 months. In addition to ratings assigned by any hired rating agencies, rating agencies not hired by the Issuer to rate a Tranche of Notes may assign unsolicited ratings. If any non-hired rating agency assigns an unsolicited rating to any Notes, there can be no assurance that such rating will not differ from, or be lower than, the ratings provided by a hired rating agency. The decision to decline a rating assigned by a hired rating agency, the delayed publication of such rating or the assignment of a non-solicited rating by a rating agency not hired by the Issuer could adversely affect the market value and liquidity of the Notes.

Fixed Rate Notes are subject to Interest Rate Risks.

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of Fixed Rate Notes.

Gains on the transfer of the Notes may become subject to income taxes under PRC tax laws

Under the *PRC Enterprise Income Tax Law*, the *PRC Individual Income Tax Law* and the relevant implementing rules, as amended from time to time, any gain realised on the transfer of the Notes by non-PRC resident enterprise or individual Holders may be subject to PRC enterprise income tax ("EIT") or PRC individual income tax ("IIT") if such gain is regarded as income derived from sources within the PRC. The *PRC Enterprise Income Tax Law* levies EIT at the rate of 20 per cent. of the gains derived by such non-PRC resident enterprise Holder from the transfer of the Notes, but its implementation rules have reduced the enterprise income tax rate to 10 per cent. The *PRC Individual Income Tax Law* levies IIT at a rate of 20 per cent. of the gains derived by such non-PRC resident individual Holder from the transfer of the Notes.

However, uncertainty remains as to whether the gain realised from the transfer of Notes by non-PRC resident enterprise or individual Holders would be treated as income derived from sources within the PRC and become subject to the EIT or IIT. This will depend on how the PRC tax authorities interpret, apply or enforce the *PRC Enterprise Income Tax Law*, the *PRC Individual Income Tax Law* and the relevant implementing rules. According to the arrangement between the PRC and Hong Kong for avoidance of double taxation, Holders who are residents of Hong Kong, including enterprise Holders and individual Holders, will not be subject to EIT or IIT on capital gains derived from a sale or exchange of the Notes.

Therefore, if non-PRC enterprise or individual resident Holders are required to pay PRC income tax on gains derived from the transfer of the Notes, unless there is an applicable tax treaty between PRC and the

jurisdiction in which such non-PRC enterprise or individual resident holders of the Notes reside that reduces or exempts the relevant EIT or IIT (however, qualified holders may not enjoy the treaty benefit automatically but through a successful application with the PRC tax authorities), the value of their investment in the Notes may be materially and adversely affected.

Risks relating to Partly Paid Notes.

Nordea Bank AB may issue Notes where the issue price is payable in more than one installment. Failure to pay any subsequent installment could result in an investor losing all of its investment.

Risks relating to fixed/floating rate Notes.

Fixed/floating rate Notes may bear interest at a rate that the Issuer may elect to convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. The Issuer's ability to convert the interest rate will affect the secondary market and the market value of such Notes since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate, the spread on the fixed/floating rate Notes may be less favorable than then prevailing spreads on comparable floating rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the Issuer converts from a floating rate to a fixed rate, the fixed rate may be lower than then prevailing rates on its Notes.

Risks relating to Reset Notes.

Reset Notes will initially bear interest at the Initial Rate of Interest until (but excluding) the First Reset Date. On the First Reset Date, the Second Reset Date (if applicable) and each Subsequent Reset Date (if any) thereafter, the interest rate will be reset to the sum of the applicable Mid-Swap Rate and the First Margin or Subsequent Margin (as applicable) as determined by the Determination Agent on the relevant Reset Determination Date (each such interest rate, a "**Subsequent Reset Rate**"). The Subsequent Reset Rate for any Reset Period could be less than the Initial Rate of Interest or the Subsequent Reset Rate for prior Reset Periods and could affect the market value of an investment in the Reset Notes.

The Notes may be issued at a substantial discount or premium.

The market values of securities issued at a substantial discount or premium to their nominal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest bearing securities with comparable maturities.

The Notes are subject to risks related to exchange rates and exchange controls.

The Issuer will pay principal and interest on the Notes in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "**Investor's Currency**") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's Currency-equivalent yield on the Notes, (2) the Investor's Currency equivalent value of the principal payable on the Notes and (3) the Investor's Currency equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

Noteholders are subject to credit risk on the Issuer.

Holders of the Notes issued under the Programme take a credit risk on the Issuer. A holder's ability to receive payment under the Notes is dependent on the Issuer's ability to fulfill its payment obligations, which in turn is dependent upon the development of the Issuer's business.

The Notes may be redeemed early.

Unless in the case of any particular Series of Notes the relevant Final Terms specifies otherwise, in the event that the Issuer would be obliged to increase the amounts payable in respect of any Notes due to any withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of Sweden or any political subdivision thereof or any authority therein or thereof having power to tax, the Issuer may redeem all outstanding Notes in accordance with Condition 6(b) (and, in the case of Subordinated Notes, subject to approval by the SFSA and compliance with certain regulatory conditions).

Furthermore, the Issuer may be entitled to redeem Subordinated Notes if the tax treatment for the Issuer in respect of Subordinated Notes is negatively altered after the issue date (as set forth in Condition 6(c)) or if a Capital Event (as defined in Condition 6(d)) occurs, in each case subject to approval by the SFSA and compliance with certain regulatory conditions. These regulatory conditions include the requirement under CRD IV that if the Notes are to be redeemed during the first five years after their issuance, the Issuer must demonstrate to the satisfaction of the SFSA that the event triggering such redemption was not reasonably foreseeable at the time of the issue of the Notes and, in the case of a call relating to the tax treatment of the Notes, that the adverse treatment is material and, in the case of a call relating to a Capital Event, that such change is sufficiently certain. These foreseeability and materiality conditions to redemption contained in CRD IV only apply to a redemption of Subordinated Notes occurring in the first five years after the issue date and, therefore, an issuer of regulatory capital securities, such as the Subordinated Notes, could opt to redeem such Notes for tax or regulatory reasons after the fifth anniversary of issue, including based upon an event that occurred within the first five years of issue. There can therefore be no assurances that Subordinated Notes will not be called for tax or regulatory reasons prior to any specified optional call date or maturity date.

In addition, if in the case of any particular Series of Notes the relevant Final Terms specifies that the Notes are redeemable at the Issuer's option in certain other circumstances (in the case of Subordinated Notes, subject to SFSA approval and the compliance with certain regulatory conditions), the Issuer may choose to redeem the Notes at a time when prevailing interest rates may be relatively low. In addition, an optional redemption feature is likely to limit the market value of Notes. During any period when the Issuer may elect to redeem Notes, the market value of such Notes generally will not rise substantially above and may in fact decrease below the price at which they can be redeemed. This may also be true prior to any redemption period.

In the case of any redemption, an investor may not be able to reinvest the redemption proceeds in a comparable security with a rate of return that is as high as that of the relevant Notes.

Noteholders' rights and obligations may be amended at meetings of Noteholders.

The Terms and Conditions of the Notes and the Fiscal Agency Agreement (as defined in the Terms and Conditions of the Notes) contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit certain defined majorities to make decisions that modify the terms and conditions applicable to a Tranche of Notes and may affect the Noteholders' rights and obligations under the Notes, and that bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority. At the meeting of Noteholders, the Noteholders also have authority to elect and give instructions to a representative to act on their behalf.

The terms and conditions of the Notes may be changed.

The terms and conditions applicable to each Tranche will be as agreed between the Issuer and the relevant Dealer at or prior to the time of issuance of such Tranche, and will be specified in the relevant Final Terms. The terms and conditions applicable to each Tranche will therefore be those set out in this Base Prospectus, subject to being completed by the relevant Final Terms in relation to each Series or (in the case of Exempt Notes only) as completed, amended and/or replaced by the relevant Pricing Supplement in relation to each Tranche.

The Fiscal Agency Agreement contains provisions, which are binding on the Issuer and the Holders of Notes, for convening meetings of the Holders of Notes of any Tranche to consider matters affecting their interests, including the modification or waiver of the terms and conditions applicable to any Tranche,

although, any modification or waiver of the terms and conditions that affects Subordinated Notes cannot be made without the prior approval of the SFSA if required in accordance with the prevailing Applicable Banking Regulations.

The Issuer has the right to correct manifest errors in the Terms and Conditions of the Notes without the Noteholders' consent.

Changes in laws and regulations may affect the terms and conditions of the Notes.

The Notes and all non-contractual obligations arising out of or in connection with the Notes are governed by English law, except that (i) those provisions related to Subordinated Notes and all non-contractual obligations arising out of or in connection with them, which will be governed by, and construed in accordance with Swedish law; (ii) the registration of VP Notes in the VP which will be governed by, and construed in accordance with, Danish law; (iii) the registration of VPS Notes in the VPS which will be governed by, and construed in accordance with, Norwegian law; and (iv) the registration of Swedish Notes in the Euroclear Sweden Register which will be governed by, and construed in accordance with, Swedish law.

The Rome II Regulation (864/2007), which sets out a series of rules to be applied by the courts of EU member states (other than Denmark) for the purposes of determining the governing law of non-contractual obligations between parties in most civil and commercial matters does not apply in Denmark and therefore may not apply to Danish investors.

There can be no assurances as to the impact of any possible judicial decision or change to the laws of England and Wales or Sweden, Denmark or Norway, or administrative practice after the date of this Base Prospectus.

The Notes may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples.

In relation to any issue of Notes which have a denomination consisting of the minimum Specified Denomination (as defined in the relevant Final Terms) plus a higher integral multiple of another smaller amount, it is possible that the Notes may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples of the minimum Specified Denomination. In such a case a Noteholder who, as a result of trading such amounts, holds a principal amount of less than the minimum Specified Denomination, would need to purchase a principal amount of the Notes such that its holding amounts to a Specified Denomination.

The amount of Notes to be issued under the Programme may be changed.

The aggregate principal amount of Notes to be issued under the Programme is subject to increase or decrease as provided in the Dealership Agreement (as defined herein).

Regulatory action in the event of a failure of the Issuer could materially adversely affect the value of the Notes.

Bank Recovery and Resolution Directive

The BRRD entered into force in July 2014. The stated aim of the BRRD is to provide authorities with common tools and powers to address banking crises pre-emptively in order to safeguard financial stability and minimise taxpayers' exposure to losses. The BRRD requires that the majority of its measures be implemented into national law by 1 January 2015, with the bail-in tool to apply from 1 January 2016, at the latest. As of the date of this Base Prospectus, the legislative proposal implementing the BRRD into Swedish law has, however, not yet been approved by the Swedish parliament.

The powers granted to the authorities designated by member states of the European Union to apply the resolution tools and exercise the resolution powers set forth in the BRRD ("**resolution authorities**") include the introduction of a statutory "write-down and conversion power" with respect to capital instruments (which could include Subordinated Notes) and a "bail-in power," which will give the relevant resolution authority the power to cancel all or a portion of the principal amount of, or interest on, certain other eligible liabilities (which could include the Notes), whether unsubordinated or subordinated, of a failing financial institution and/or to convert certain debt claims (which could include the Notes) into

another security, including ordinary shares of the surviving Group entity, if any, which may itself be written down. The bail-in power can be used to recapitalise an institution that is failing or about to fail, allowing authorities to restructure it through the resolution process and restore its viability after reorganisation and restructuring. The write-down and conversion power can be used to ensure that tier 1 and tier 2 capital instruments fully absorb losses at the point of non-viability of an institution and before any other resolution action is taken ("**non-viability loss absorption**"). Any shares issued to the holders of Subordinated Notes upon any such conversion into equity may also be subject to any application of the general bail-in tool. For the purposes of the application of any non-viability loss absorption measure, the point of non-viability under the BRRD is the point at which the relevant authority determines that the institution meets the conditions for resolution (but no resolution action has yet been taken) or that the institution will no longer be viable unless the relevant capital instruments (such as Subordinated Notes) are written-down or converted or extraordinary public support is to be provided and without such support the appropriate authority determines that the institution would no longer be viable.

In addition to the bail-in power and the write-down and conversion power, the BRRD provides resolution authorities with three other resolution tools and powers to implement other resolution measures with respect to distressed banks, being (i) directing the sale of the bank or the whole or part of its business on commercial terms without requiring the consent of the shareholders or any third party other than the purchaser or complying with the procedural requirements that would otherwise apply, (ii) transferring all or part of the business of the bank to a "bridge institution" (an entity created for this purpose which is wholly or partially in public control) and (iii) transferring the impaired or problem assets to one or more asset management vehicles to allow them to be managed and worked out over time as well as ancillary powers such as (i) replacing or substituting the bank as obligor in respect of debt instruments, (ii) modifying the terms of debt instruments (including altering the maturity and/or the amount of interest payable and/or imposing a temporary suspension on payments), and/or (iii) discontinuing the listing and admission to trading of financial instruments.

The BRRD also provides for a Member State as a last resort, after having assessed and exploited the above resolution tools to the maximum extent possible whilst maintaining financial stability, to be able to provide extraordinary public financial support through additional financial stabilisation tools. These consist of the public equity support and temporary public ownership tools. Any such extraordinary financial support must be provided in accordance with the EU state aid framework.

Until fully implemented in Sweden, it is not possible to assess the full impact of the BRRD on the Issuer, the Nordea Group and the Noteholders and there can be no assurance that, once it is implemented, the manner in which it is implemented or the taking of any actions contemplated in the BRRD would not adversely affect the price or value of an investment in Notes and/or the ability of the Issuer to satisfy its obligations under such Notes. However, the exercise of any such actions or any suggestion of such exercise could materially adversely affect the value of any Notes and could lead to the holders of the Notes losing some or all of their investment in the Notes. Prospective investors in the Notes should consult their own advisors as to the consequences of the implementation of the BRRD.

Depositor Preference

The BRRD establishes a preference in the ordinary insolvency hierarchy, firstly, for insured depositors and, secondly, for all other deposits of individuals and micro, small and medium-sized enterprises held in EEA or non-EEA branches of an EEA bank. In addition, the new deposit guarantee scheme directive, which is to be implemented into national law by July 2015, will increase the volume of deposits that are insured (and thus preferred) to include a wide range of deposits, including all corporate deposits (unless the depositor is a public sector body or financial institution) and some temporary high value deposits. Therefore, these preferred deposits will rank ahead of all other unsecured senior creditors of the Issuer, including the holders of Notes, in the insolvency hierarchy. Furthermore, insured deposits are excluded from the scope of the bail-in powers.

EU Savings Directive

Under EU Council Directive 2003/48/EC on the taxation of savings income in the form of interest payments (the "**EU Savings Directive**"), each Member State is required to provide to the tax authorities of another Member State details of certain payments of interest or other similar income paid or secured by a person within its jurisdiction to, or collected by such a person for, an individual resident or certain limited types of entity (called "**Residual Entities**" within the meaning of article 4.2 of the EU Savings

Directive) established in that other Member State. However, for a transitional period, Austria may instead (unless during that period it elects otherwise) apply a withholding system in relation to such payments, deducting tax at a rate of 35 per cent. The transitional period is to terminate at the end of the first full fiscal year following agreement by certain non EU countries to the exchange of information relating to such payments. A number of non EU countries, and certain dependent or associated territories of certain Member States, have adopted similar measures to the EU Savings Directive.

The Council of the European Union formally adopted a Council Directive amending the EU Savings Directive on 24 March 2014 (the "**Amending Directive**"). The Amending Directive broadens the scope of the requirements described in the first paragraph of this section above. Member States have until 1 January 2016 to adopt the national legislation necessary to comply with the Amending Directive and such legislation is required to apply from 1 January 2017. The changes made under the Amending Directive include extending the scope of the EU Savings Directive to payments made to, or secured for, certain other entities and legal arrangements (including certain trusts) and may apply in some cases where the person, entity or arrangement is established or effectively managed outside of the European Union. They also broaden the definition of "interest payment" to cover income that is equivalent to interest.

If a payment were to be made or collected through a Member State which has opted for a withholding system and an amount of, or in respect of, tax were to be withheld from that payment, none of the Issuer, any paying agent or any other person would pursuant to the terms and conditions of the Notes be required to pay additional amounts as a result of the imposition of such withholding tax. The Issuer is required to maintain paying agent in a Member State that is not obliged to withhold or deduct tax pursuant to the EU Savings Directive. Investors who are in any doubt as to their position should consult their professional advisers.

The European Commission has published a proposal to repeal the EU Savings Directive from 1 January 2016 (subject to transitional arrangements so that certain obligations under the EU Savings Directive will continue to apply until 5 October 2016 and 31 December 2016 (and 30 June 2017 in the case of Austria), or until those obligations have been fulfilled) to prevent overlap with Council Directive 2011/16/EU on Administrative Cooperation in the field of Taxation (as amended by Council Directive 2014/107/EU). The proposal also provides that, if it proceeds, Member States will not be required to apply the new requirements of the Amending Directive.

The proposed financial transactions tax ("FTT")

On 14 February 2013, the European Commission published a proposal (the "**Commission's Proposal**") for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "**participating Member States**").

The Commission's Proposal has very broad scope and could, if introduced, apply to certain dealings in the Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under the Commission's Proposal the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

Joint statements issued by participating Member States indicate an intention to implement the FTT by 1 January 2016.

However, the FTT proposal remains subject to negotiation between the participating Member States and the scope of any such tax is uncertain. Additional EU Member States may decide to participate.

Prospective holders of the Notes are advised to seek their own professional advice in relation to the FTT.

Payments under the Notes may be subject to withholding tax pursuant to the U.S. Foreign Account Tax Compliance Act.

With respect to (i) Notes issued after the date that is six months after the date the term "foreign passthru payment" is defined in regulations published in the U.S. Federal Register (the "**Grandfather Date**"), or (ii) Notes issued on or before the Grandfather Date that are materially modified after the Grandfather Date, the Issuer may, under certain circumstances, be required pursuant to Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986, as amended, and the regulations promulgated thereunder ("**FATCA**") to withhold U.S. tax at a rate of 30% on all or a portion of payments of principal and interest which are treated as "foreign passthru payments" made on or after 1 January 2017, at the earliest, to an investor or any other financial institution through which payment on the Notes is made that is a non-U.S. financial institution that is not in compliance with FATCA. As of the date of this Base Prospectus, regulations defining the term "foreign passthru payment" have not yet been published. If the Issuer issues further Notes after the Grandfather Date pursuant to a reopening of a Tranche of Notes that was created on or before the Grandfather Date (the "**original Notes**") and such further Notes are not fungible with the original Notes for U.S. federal income tax purposes, payments on such further Notes may be subject to withholding under FATCA and, should the original Notes and the further Notes be indistinguishable for non-tax purposes, payments on the original Notes may also become subject to withholding under FATCA. The FATCA withholding tax may be triggered if: (i) the Issuer is a foreign financial institution (an "**FFI**," as defined in FATCA), and (ii) the Issuer, or any paying agent through which payments on the Notes are made, has agreed to provide the U.S. Internal Revenue Service (the "**IRS**") or other applicable authority with certain information on its account holders (making the Issuer or such paying agent a "**Participating FFI**," as defined in FATCA) and (iii)(a) an investor does not provide information sufficient for the relevant Participating FFI that is making the payment to determine whether the investor is a U.S. person or should otherwise be treated as holding a "United States Account" of such FFI, or (b) any FFI through or to which payments on the Notes are made is not a Participating FFI.

The United States has concluded several intergovernmental agreements with other jurisdictions in respect of FATCA. On 8 August 2014, the governments of Sweden and the United States signed an Agreement to Improve International Tax Compliance and to Implement FATCA (the "**Swedish IGA**"). Under the Swedish IGA, an entity classified as an FFI that is treated as resident in Sweden is expected to provide the Swedish tax authorities with certain information on U.S. holders of its securities. Information on U.S. holders will be automatically exchanged with the IRS. The Issuer may be treated as an FFI and provided it complies with the requirements of the Swedish IGA and the Swedish legislation implementing the Swedish IGA, it should not be subject to FATCA withholding on any payments it receives and it should not be required to withhold tax on any "foreign passthru payments" that it makes. Although the Issuer may not be required to withhold FATCA taxes in respect of any "foreign passthru payments" it makes under the Swedish IGA, FATCA withholding may apply in respect of any payments made on the Notes by any paying agent.

If applicable, FATCA will be addressed in the relevant Final Terms with respect to Notes issued after the Grandfather Date. The application of FATCA to interest, principal or other amounts paid on or with respect to the Notes is not currently clear. If an amount in respect of U.S. withholding tax were to be deducted or withheld from interest, principal or other payments on the Notes as a result of a Holder's failure to comply with FATCA, none of the Issuer, any paying agent or any other person would, pursuant to the Terms and Conditions of the Notes, be required to pay additional amounts as a result of the deduction or withholding of such tax.

Because the Global Notes are held by or on behalf of clearing systems, investors will have to rely on the relevant clearing system's procedures for transfer, payment and communication with the Issuer.

Notes issued under the Programme may be represented by one or more Global Notes. Such Global Notes will be deposited with a common depository, or as the case may be a common safekeeper for Euroclear and Clearstream, Luxembourg or (in the case of Swiss Franc Notes) SIS. Except in the circumstances described in the relevant Global Note, investors will not be entitled to receive definitive Notes. The relevant clearing system(s) will maintain records of the beneficial interests in the Global Notes. While the Notes are represented by one or more Global Notes, investors will be able to trade their beneficial interests only through the relevant clearing system(s).

While the Notes are represented by one or more Global Notes, the Issuer will discharge its payment obligations under the Notes by making payments to the common depository, or as the case may be a

common safekeeper for the relevant clearing system(s) or a nominee thereof for distribution to their account holders. A holder of a beneficial interest in a Global Note must rely on the procedures of the relevant clearing system(s) to receive payments under the relevant Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes.

Holders of beneficial interests in the Global Notes will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant clearing system(s) to appoint appropriate proxies. Similarly, holders of beneficial interests in the Global Notes will not have a direct right under the Global Notes to take enforcement action against the Issuer in the event of a default under the relevant Notes but will have to rely upon their rights under the Deed of Covenant.

Investors in VP Notes, VPS Notes and Swedish Notes will have to rely on the VP's, VPS's or Euroclear Sweden's procedures (as the case may be) for transfer, payment and communication with the Issuer.

Investors in VP Notes, VPS Notes or Swedish Notes will have to rely on the relevant clearing system's or the relevant Issuing Agent's, as the case may be, procedures for transfer, payment and communication with the Issuer. VP Notes, VPS Notes or Swedish Notes issued under the Programme will not be evidenced by any physical note or document of title other than statements of account made by the VP, the VPS or Euroclear Sweden, as the case may be. Ownership of VP Notes, VPS Notes or Swedish Notes will be recorded and transfer effected only through the book entry system and register maintained by the VP, the VPS or Euroclear Sweden, as the case may be.

Additional Risks Relating to the Subordinated Notes

Under certain circumstances, the Issuer's ability to redeem or repurchase the Notes may be limited.

The rules under CRD IV prescribe certain conditions for the granting of permission by the SFSA to a request by the Issuer to redeem or repurchase the Notes. In this respect, CRR provides that the competent authority (the SFSA in the case of the Issuer) shall grant permission to a redemption or repurchase of the Notes provided that either of the following conditions is met, as applicable to the Notes:

- (i) on or before such redemption or repurchase of the Notes, the Issuer replaces the Notes with capital instruments of an equal or higher quality on terms that are sustainable for its income capacity; or
- (ii) the Issuer has demonstrated to the satisfaction of the SFSA that its tier 1 capital and tier 2 capital would, following such redemption or repurchase, exceed the capital ratios required under CRD IV by a margin that the SFSA may consider necessary on the basis set out in CRD IV for it to determine the appropriate level of capital of an institution.

In addition, the rules under CRD IV provide that the SFSA may only permit the Issuer to redeem the Notes before five years after the Issue Date of the Notes if:

- (a) the conditions listed in paragraphs (i) or (ii) above are met; and
- (b) in the case of redemption due to the occurrence of a Capital Event, (i) the SFSA considers such change to be sufficiently certain and (ii) the Issuer demonstrates to the satisfaction of the SFSA that the Capital Event was not reasonably foreseeable at the time of the issuance of the Notes; or
- (c) in the case of redemption due to the occurrence of a Withholding Tax Event or Tax Event, the Issuer demonstrates to the satisfaction of the SFSA that such Withholding Tax Event or Tax Event is material and was not reasonably foreseeable at the time of issuance of the Notes.

The rules under CRD IV may be modified from time to time after the Issue Date of the Notes.

Some Notes are subordinated to most of the Issuer's liabilities.

If in the case of any particular Tranche of Notes the relevant Final Terms specifies that the Notes are subordinated obligations of the Issuer and the Issuer is declared insolvent and a winding up is initiated, it will be required to pay the holders of senior debt and meet its obligations to all its other creditors (including unsecured creditors but excluding any obligations in respect of subordinated debt) in full

before it can make any payments on the relevant Subordinated Notes. If this occurs, the Issuer may not have enough assets remaining after these payments to pay amounts due under the relevant Subordinated Notes.

The principal rule under Swedish law provides that subordinated debt (debt which by its terms is, or is expressed to be, subordinated to all unsubordinated creditors) ranks equally with all other subordinated debt of a debtor. There are no statutes or precedents under Swedish law concerning priority among subordinated obligations.

The Issuer is not prohibited from issuing further debt, which may rank pari passu with or senior to the Subordinated Notes

There is no restriction on the amount of debt that the Issuer may issue that ranks senior to the Subordinated Notes or on the amount of securities that it may issue that rank *pari passu* with the Subordinated Notes. The issue of any such debt or securities may reduce the amount recoverable by Holders in the event of voluntary or involuntary liquidation (*likvidation*) or bankruptcy (*konkurs*) of the Issuer.

CRD IV introduces capital requirements that are in addition to the minimum capital ratio.

Under CRD IV, institutions are required to hold a minimum amount of regulatory capital of 8.0% of risk exposure amount. In addition to this minimum requirement under CRD IV, supervisors may add extra capital to cover other risks (thereby increasing the regulatory minimum required under CRD IV) and the Nordea Group may also decide to hold an additional amount of capital. CRD IV also introduces capital buffer requirements that are in addition to the minimum capital requirement and required to be met with common equity tier 1 capital. The Nordea Group is subject to a capital conservation buffer of 2.5% in common equity tier 1 capital, a systemic risk buffer of 3.0% in common equity tier 1 capital and a further 2.0% common equity tier 1 capital requirement for systemic risk applied within the framework of the SFS's supervisory review process (pillar 2). A countercyclical capital buffer will also be applicable for the Nordea Group where the rate is dependent on the different buffer rates in the different countries where Nordea has exposures. For exposures in Norway and Sweden, a buffer rate of 1.0% will be applicable from 30 June 2015 and 13 September 2015, respectively.

Under Article 141 (Restrictions on distributions) of the CRD IV Directive, member states of the European Union must require that institutions that fail to meet the "combined buffer requirement" (broadly, the combination of the capital conservation buffer, the institution-specific countercyclical buffer and the higher of (depending on the institution), the systemic risk buffer, the global systemically important institutions buffer and the other systemically important institution buffer, in each case as applicable to the institution) will be subject to restricted "discretionary payments" (which are defined broadly by CRD IV as payments relating to common equity tier 1, variable remuneration and payments on additional tier 1 instruments).

The restrictions will be scaled according to the extent of the breach of the "combined buffer requirement" and calculated as a percentage of the profits of the institution generated since the most recent decision on the distribution of profits or "discretionary payment" made. Such calculation will result in a "maximum distributable amount" in each relevant period. As an example, the scaling is such that if the level of a bank's total common equity tier 1 capital falls within the bottom quartile of the "combined buffer requirement," no "discretionary distributions" will be permitted to be paid. As a consequence, in the event of breach of the combined buffer requirement it may be necessary to reduce discretionary payments.

The SFSA has implemented the supervisory review and evaluation process within pillar 2, (that is, the assessment of the individual capital requirement of banks), such that a capital requirement under pillar 2 is always additional to the capital requirements according to the general capital requirements under pillar 1. The SFSA has also stated that, under normal circumstances, there will be no formal decision on pillar 2. The pillar 2 requirement will, therefore, not affect the level where the automatic restrictions on distributions linked to the “combined buffer requirement” come into effect. However, should the SFSA adopt a formal decision on the capital requirement under pillar 2, such requirements would be included in the minimum capital requirements and, therefore, affect the level at which automatic restrictions on distributions linked to the “combined buffer requirement” come into effect.

Remedies in case of default on Subordinated Notes are severely limited.

The Subordinated Notes will contain limited enforcement events relating to:

- (i) non-payment by the Issuer of any amounts due under the Subordinated Notes. In such circumstances, as described in more detail in Condition 7(b) of the Terms and Conditions and subject as provided below, a Holder may institute proceedings in Sweden for the Issuer to be declared bankrupt (*konkurs*) or its winding-up or liquidation (*likvidation*) and prove or claim in the bankruptcy (*konkurs*) or liquidation (*likvidation*) of the Issuer; and
- (ii) the bankruptcy (*konkurs*) or the winding-up or liquidation (*likvidation*) of the Issuer, whether in Sweden or elsewhere. In such circumstances, as described in more detail in Condition 7(b) of the Terms and Conditions, a Holder may declare its Subordinated Notes to be due and payable at its Outstanding Principal Amount, and prove or claim in the bankruptcy (*konkurs*) or liquidation (*likvidation*) of the Issuer.

However, in each case, the Holder of such Subordinated Note may claim payment in respect of the Subordinated Notes only in the winding up or liquidation or, as the case may be, bankruptcy (*konkurs*) or liquidation (*likvidation*) of the Issuer.

The Issuer could, in certain circumstances, substitute or vary the terms of Subordinated Notes.

To the extent that any Tranche of Subordinated Notes contains provisions relating to the substitution or variation of the Subordinated Notes, in certain circumstances, such as if a Capital Event has occurred and is continuing, the Issuer may, without the consent of the Holders, but subject to the approval of the SFSA, substitute the Subordinated Notes or vary the Conditions of the Subordinated Notes in order to ensure such substituted or varied Subordinated Notes continue to qualify as Tier 2 Capital, as applicable, in accordance with the Conditions. While the Issuer cannot make changes to the terms of the Subordinated Notes that, in its reasonable opinion, are materially less favorable to a Holder of such Subordinated Note, there can be no assurances as to whether any of these changes will negatively affect any particular Holder. In addition, the tax and stamp duty consequences of holding such varied Notes could be different for some categories of Holders from the tax and stamp duty consequences for them of holding the Notes prior to such substitution or variation.

Risks relating to Notes denominated in Renminbi

A description of risks which may be relevant to an investor in Notes denominated in Renminbi ("**Renminbi Notes**") are set out below.

Renminbi is not freely convertible and there are significant restrictions on the remittance of Renminbi into and out of the PRC which may adversely affect the liquidity of Renminbi Notes

Renminbi is not freely convertible at present. The government of the PRC (the "**PRC Government**") continues to regulate conversion between Renminbi and foreign currencies, including the Hong Kong dollar.

However, there has been significant reduction in control by the PRC Government in recent years, particularly over trade transactions involving import and export of goods and services as well as other frequent routine foreign exchange transactions. These transactions are known as current account items.

On the other hand, remittance of Renminbi by foreign investors into the PRC for the settlement of capital account items, such as capital contributions, is generally only permitted upon obtaining specific approvals

from, or completing specific registrations or filings with, the relevant authorities on a case-by-case basis and is subject to a strict monitoring system. Regulations in the PRC on the remittance of Renminbi into the PRC for settlement of capital account items are being developed.

There is no assurance that the PRC Government will continue to liberalise control over cross-border remittance of Renminbi in the future, that the schemes for Renminbi cross-border utilisation will not be discontinued or that new regulations in the PRC will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or out of the PRC. In the event that funds cannot be repatriated out of the PRC in Renminbi, this may affect the overall availability of Renminbi outside the PRC and the ability of the Issuer to source Renminbi to finance its obligations under Renminbi Notes.

There is only limited availability of Renminbi outside the PRC, which may affect the liquidity of the Renminbi Notes and the Issuer's ability to source Renminbi outside the PRC to service Renminbi Notes

As a result of the restrictions by the PRC Government on cross-border Renminbi fund flows, the availability of Renminbi outside the PRC is limited. While the People's Bank of China ("PBoC") has entered into agreements on the clearing of Renminbi business with financial institutions in a number of financial centres and cities (the "**Renminbi Clearing Banks**"), including but not limited to Hong Kong and are in the process of establishing Renminbi clearing and settlement mechanisms in several other jurisdictions (the "**Settlement Arrangements**"), the current size of Renminbi denominated financial assets outside the PRC is limited.

There are restrictions imposed by PBoC on Renminbi business participating banks in respect of cross-border Renminbi settlement, such as those relating to direct transactions with PRC enterprises. Furthermore, Renminbi business participating banks do not have direct Renminbi liquidity support from PBoC. The Renminbi Clearing Banks only have access to onshore liquidity support from PBoC for the purpose of squaring open positions of participating banks for limited types of transactions and are not obliged to square for participating banks any open positions resulting from other foreign exchange transactions or conversion services. In such cases, the participating banks will need to source Renminbi from outside the PRC to square such open positions.

Although it is expected that the offshore Renminbi market will continue to grow in depth and size, its growth is subject to many constraints as a result of PRC laws and regulations on foreign exchange. There is no assurance that new PRC regulations will not be promulgated or the Settlement Arrangements will not be terminated or amended in the future which will have the effect of restricting availability of Renminbi outside the PRC. The limited availability of Renminbi outside the PRC may affect the liquidity of the Renminbi Notes. To the extent the Issuer is required to source Renminbi in the offshore market to service its Renminbi Notes, there is no assurance that the Issuer will be able to source such Renminbi on satisfactory terms, if at all. If Renminbi is not available in certain circumstances as described in the Conditions applicable in Renminbi Notes, the Issuer can make payments in U.S. dollars.

Investment in the Renminbi Notes is subject to exchange rate risks

The value of Renminbi against other foreign currencies fluctuates from time to time and is affected by changes in the PRC and international political and economic conditions as well as many other factors. The Issuer will make all payments of interest and principal with respect to the Renminbi Notes in Renminbi unless otherwise specified. As a result, the value of these Renminbi payments may vary with the changes in the prevailing exchange rates in the marketplace. If the value of Renminbi depreciates against another foreign currency, the value of the investment made by a holder of the Renminbi Notes in that foreign currency will decline.

Investment in the Renminbi Notes is subject to currency risk

If the Issuer is not able to satisfy its obligation to pay interest and principal on the Renminbi Notes as a result of Inconvertibility, Non-transferability or Illiquidity (each, as defined in the Conditions), the Issuer shall be entitled, on giving notice no later than 10 a.m. (Hong Kong time) on the Rate Calculation Date (as defined in the Conditions) to the Calculation Agent, Paying Agents and the Holders in accordance with Condition 14, to settle any such payment in U.S. Dollars on the due date at the U.S. Dollar Equivalent (as defined in the Conditions) of any such interest or principal, as the case may be.

Investment in the Renminbi Notes is subject to interest rate risks

The PRC Government has gradually liberalised its regulation of interest rates in recent years. Further liberalisation may increase interest rate volatility. In addition, the interest rate for Renminbi in markets outside the PRC may significantly deviate from the interest rate for Renminbi in the PRC as a result of foreign exchange controls imposed by PRC law and regulations and prevailing market conditions.

As Renminbi Notes may carry a fixed interest rate, the trading price of the Renminbi Notes will consequently vary with the fluctuations in the Renminbi interest rates. If holders of the Renminbi Notes propose to sell their Renminbi Notes before their maturity, they may receive an offer lower than the amount they have invested.

Payments with respect to the Renminbi Notes may be made only in the manner designated in the Renminbi Notes

All payments to investors in respect of the Renminbi Notes will be made solely (i) for so long as the Renminbi Notes are represented by Global Notes held with the common depositary or common safekeeper, as the case may be, for Euroclear Bank SA/NV and Clearstream Banking, *société anonyme* or any alternative clearing system, by transfer to a Renminbi bank account maintained in Hong Kong or a financial centre in which a Renminbi Clearing Bank clears and settles Renminbi, if so specified in the Final Terms, or (ii) for so long as the Renminbi Notes are in definitive form, by transfer to a Renminbi bank account maintained in Hong Kong or a financial centre in which a Renminbi Clearing Bank clears and settles Renminbi, if so specified in the Final terms in accordance with prevailing rules and regulations. Other than described in the Conditions, the Issuer cannot be required to make payment by any other means (including in any other currency or by transfer to a bank account in the PRC).

Remittance of proceeds in Renminbi into or out of the PRC

In the event that the Issuer decides to remit some or all of the proceeds into the PRC in Renminbi, its ability to do so will be subject to obtaining all necessary approvals from, and/or registration or filing with, the relevant PRC government authorities. However, there is no assurance that the necessary approvals from, and/or registration or filing with, the relevant PRC government authorities will be obtained at all or, if obtained, they will not be revoked or amended in the future.

There is no assurance that the PRC Government will continue to liberalise the control over cross-border Renminbi remittances in the future, that the pilot schemes introduced will not be discontinued or that new PRC regulations will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or out of the PRC. In the event that the Issuer does remit some or all of the proceeds into the PRC in Renminbi and the Issuer subsequently is not able to repatriate funds out of the PRC in Renminbi, it will need to source Renminbi outside the PRC to finance its obligations under the Renminbi Notes, and its ability to do so will be subject to the overall availability of Renminbi outside the PRC.

FORM OF THE NOTES

Notes may be issued as Bearer Notes (as defined below), Registered Notes (as defined below), VP Notes, VPS Notes or Swedish Notes, as specified in the relevant Final Terms. Notes in bearer form will not be exchangeable for Notes in registered form and Notes in registered form will not be exchangeable for Notes in bearer form.

Form of Bearer Notes

Notes of each Tranche of each Series to be issued in bearer form ("**Bearer Notes**" comprising a "**Bearer Series**") (except Swiss Franc Notes) will initially be represented by a temporary global note in bearer form (each a "**Temporary Global Note**"), without interest coupons ("**Coupons**") or talons for further Coupons ("**Talons**"). Notes may be issued in Classic Global Note ("**Classic Global Note**" or "**CGN**") or New Global Note ("**New Global Note**" or "**NGN**") form, as specified in the relevant Final Terms. Each Temporary Global Note which is not intended to be issued in a new global note ("**NGN**") form, as specified in the relevant Final Terms, will be deposited with a common depositary on behalf of Clearstream Banking, société anonyme ("**Clearstream, Luxembourg**") and Euroclear Bank SA/NV ("**Euroclear**") on the relevant Issue Date. Each Temporary Global Note which is intended to be issued in New Global Note form, as specified in the relevant Final Terms, will be deposited with a common safekeeper for Euroclear and/or Clearstream, Luxembourg on the relevant Issue Date.

The NGN form has been introduced to allow for the possibility of Notes being issued and held in a manner which will permit them to be recognised as eligible collateral for monetary policy of the central banking system for the euro (the "**Eurosystem**") and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. However in any particular case such recognition will depend upon satisfaction of the Eurosystem eligibility criteria at the relevant time.

Interests in a Temporary Global Note will be exchangeable for interests in a permanent global note in bearer form (each, a "**Permanent Global Note**"), without Coupons or Talons, on or after the date 40 days after the later of the relevant Issue Date and the completion of distribution of all Notes of a Tranche of a Bearer Series (the "**Exchange Date**"), upon certification as to non-U.S. beneficial ownership. Each Permanent Global Note which is not intended to be issued in NGN form, as specified in the relevant Final Terms, will be deposited with a common depositary on behalf of Clearstream, Luxembourg and Euroclear or any other relevant clearing system(s) on the relevant Exchange Date. Each Permanent Global Note which is intended to be issued in NGN form, as specified in the relevant Final Terms, will be deposited with a common safekeeper for Euroclear and/or Clearstream, Luxembourg on the relevant Exchange Date.

The Permanent Global Note will be exchangeable in whole (but not in part) for definitive Bearer Notes in the limited circumstances more fully described herein.

In the case of Bearer Notes (or any Tranche thereof) having a maturity of more than 1 year from the Issue Date, the Permanent Global Note, the definitive Bearer Notes and any Coupons and Talons appertaining thereto will bear a legend to the following effect:

"Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code."

The sections referred to in such legend provide that a United States person who holds a Bearer Note, Coupon or Talon will generally not be allowed to deduct any loss realised on the sale, exchange or exercise or redemption of such Bearer Note, Coupon or Talon and any gain (which might otherwise be characterised as capital gain) recognised on such sale, exchange or exercise or redemption will be treated as ordinary income.

Form of Registered Notes

Each Tranche of Registered Notes will be in the form of either individual Note certificates in registered form ("**Individual Note Certificates**") or a global Note in registered form (a "**Global Registered Note**"). Each Global Registered Note will be deposited on or around the relevant issue date with a depositary or a common depositary for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing

system and registered in the name of a nominee for such depositary and will be exchangeable for Individual Note Certificates in accordance with its terms.

Form of Swiss Franc Notes

Each Tranche of Swiss Franc Notes will be denominated in Swiss francs, issued in bearer form and will be represented exclusively by a Permanent Global Note which shall be deposited by the Swiss Paying Agent with SIS, or such other depositary as may be approved by the SIX Regulatory Board of the SIX Swiss Exchange (SIS or any such other intermediary the "**Intermediary**"). Once the Permanent Global Note is deposited with the Intermediary and entered into the accounts of one or more participants of the Intermediary, the Notes will constitute intermediated securities (*Bucheffekten*) ("**Intermediated Securities**") in accordance with the provisions of the Swiss Federal Intermediated Securities Act (*Bucheffektengesetz*).

Each Holder (as defined below) shall have a quotal co-ownership interest (*Miteigentumsanteil*) in the Permanent Global Note to the extent of his claim against the Issuer, **provided that** for so long as the Permanent Global Note remains deposited with the Intermediary the co-ownership interest shall be suspended and the Swiss Franc Notes may only be transferred or otherwise disposed of in accordance with the provisions of the Swiss Federal Intermediated Securities Act (*Bucheffektengesetz*), i.e., by the entry of the transferred Notes in a securities account of the transferee.

The records of the Intermediary will determine the number of Swiss Franc Notes held through each participant in that Intermediary. In respect of the Notes held in the form of Intermediated Securities, the holders of the Notes (the "**Holders**") will be the persons holding the Notes in a securities account (*Effektenkonto*) which is in their own name, or in the case of intermediaries (*Verwahrungsstellen*), the intermediaries (*Verwahrungsstellen*) holding the Notes for their own account in a securities account (*Effektenkonto*) which is in their name.

Neither the Issuer nor the Holders shall at any time have the right to effect or demand the conversion of the Permanent Global Note (*Globalurkunde*) into, or the delivery of, uncertificated securities (*Wertrechte*) or Definitive Notes (*Wertpapiere*).

No physical delivery of the Swiss Franc Notes shall be made unless and until Definitive Notes (*Wertpapiere*) are printed. Definitive Notes may only be printed, in whole, but not in part, if the Swiss Paying Agent determines, in its sole discretion, that the printing of the Definitive Notes (*Wertpapiere*) is necessary or useful or if, under Swiss or any other applicable laws and regulations the enforcement of obligations under the Swiss Franc Notes can only be ensured by means of presentation of Definitive Notes (*Wertpapiere*). Should the Swiss Paying Agent so determine, it shall provide for the printing of Definitive Notes (*Wertpapiere*) without cost to the Holders. Upon delivery of the Definitive Notes (*Wertpapiere*), the Permanent Global Note will be cancelled and the Definitive Notes (*Wertpapiere*) shall be delivered to the Holders against cancellation of the relevant Swiss Franc Notes in the Holders' securities accounts.

Form of VP Notes

Each Tranche of VP Notes will be issued in uncertificated and dematerialised book entry form in accordance with the Danish Securities Trading Act (Consolidated Act No. 831 of 12 June 2014, as amended) (*Værdipapirhandelsloven*) (the "**Danish Securities Act**") and the Danish Government Regulation No. 819 of 26 June 2013, as amended. No global or definitive Notes will be issued in respect thereof. The holder of a VP Note will be the person evidenced as such by the register for such Note maintained by VP Securities A/S. Where a nominee in accordance with the Danish Securities Act is so evidenced it shall be treated as the holder of the relevant VP Note.

Pursuant to the issuance of VP Notes, the Issuer will certify that Nordea Bank Danmark A/S is, on the date of issue of a Tranche of VP Notes, entered in the VP as the account holding institute (*kontoførende institute*) for the duly registered owners of the Notes of such Tranche. Title thereto will pass on due registration in the Danish Note Register to be maintained by the VP Issuing Agent. Title to the VP Notes will pass by transfer between accountholders of the VP, perfected in accordance with the legislation (including the Danish Securities Act), rules and regulations applicable to and/or issued by the VP that are in force and effect from time to time. If the Notes of such Tranche cease to be registered in the VP, Nordea Bank Danmark A/S as account holding institute for the duly registered owners shall supply the

VP Issuing Agent with all necessary information with regard to such duly registered owners and the VP Issuing Agent shall enter such information into the Danish Note Register. The relationship between Nordea Bank Danmark A/S as the account holding institute and the VP will be governed by the provisions of Danish Government Regulation No. 819 of 26 June 2013, as amended, on the registration (book entry) etc. of electronic securities in a centralised securities depository. A VP Note may only be controlled by an account holding institute acting in such capacity on behalf of holders for the time being registered with such account holding institute.

Issues of VP Notes will be issued with the benefit of the Fiscal Agency Agreement. On the issue of VP Notes, the Issuer will send a copy of the applicable Final Terms to the Paying Agent, with a copy sent to the VP Issuing Agent. On delivery of the applicable Final Terms by the VP Issuing Agent to the VP and notification to the VP of the subscribers and their VP account details by the relevant Dealer, the VP Issuing Agent acting on behalf of the Issuer will credit each subscribing account holder with the VP with a nominal amount of VP Notes equal to the nominal amount thereof for which it has subscribed and paid.

Settlement of sale and purchase transactions in respect of the VP Notes in the VP will take place in accordance with market practice at the time of the transaction. Transfers of interests in the relevant VP Notes will take place in accordance with the rules and procedures for the time being of the VP.

The person evidenced (including any nominee) as a holder of the VP Notes shall be treated as the holder of such VP Notes for the purposes of payment of principal or interest on such VP Notes. The expressions **"Noteholders"** and **"holder of Notes"** and related expressions shall, in each case, be construed accordingly.

Form of VPS Notes

Each Tranche of VPS Notes will be issued in uncertificated and dematerialised book entry form cleared through the VPS. Legal title to the VPS Notes will be evidenced by book entries in the records of the VPS. Issues of VPS Notes will be issued with the benefit of the Fiscal Agency Agreement. On the issue of VPS Notes, the Issuer will send a copy of the applicable Final Terms to the Paying Agent, with copies sent to the VPS Paying Agent and the Fiscal Agent. On delivery of the applicable Final Terms by the VPS Paying Agent to the VPS and notification to the VPS of the subscribers and their VPS account details by the relevant Dealer, the VPS Paying Agent acting on behalf of the Issuer will credit each subscribing account holder with the VPS with a nominal amount of VPS Notes equal to the nominal amount thereof for which it has subscribed and paid.

Settlement of sale and purchase transactions in respect of the VPS Notes in the VPS will take place in accordance with market practice at the time of the transaction. Transfers of interests in the relevant VPS Notes will take place in accordance with the rules and procedures for the time being of the VPS.

Title to the VPS Notes will pass by registration in the registers between the direct or indirect accountholders at the VPS in accordance with the rules and procedures of the VPS. The holder of a VPS Note will be the person evidenced as such by a book entry in the records of the VPS. The person evidenced (including any nominee) as a holder of the VPS Notes shall be treated as the holder of such VPS Notes for the purposes of payment of principal or interest on such VPS Notes. The expressions **"Noteholders"** and **"holder of Notes"** and related expressions shall, in each case, be construed accordingly.

Form of Swedish Notes

Each Tranche of Swedish Notes will be issued in uncertificated and dematerialised book entry form in accordance with the Swedish Financial Instruments Accounts Act (*lag (1998:1479) om kontoföring av finansiella instrument*) as amended (the **"SFIA Act"**). No global or definitive Notes will be issued in respect thereof. The holder of a Swedish Note will be the person evidenced as such by the register for such Note maintained by Euroclear Sweden on behalf of the Issuer. Where a nominee (*förvaltare*) in accordance with the SFIA Act is so evidenced it shall be treated by the Issuer as the holder of the relevant Swedish Note.

Title to the Swedish Notes will pass by way of registration in the Euroclear Sweden Register, perfected in accordance with the legislation (including the SFIA Act), rules and regulations applicable to and/or issued by Euroclear Sweden that are in force and effect from time to time. Issues of Swedish Notes will be

issued with the benefit of the Fiscal Agency Agreement. On the issue of Swedish Notes, the Issuer will send a copy of the applicable Final Terms to the Paying Agent, with copies sent to the Swedish Issuing Agent and the Fiscal Agent.

Settlement of sale and purchase transactions in respect of the Swedish Notes in Euroclear Sweden will take place in accordance with market practice at the time of the transaction. Transfers of interests in the relevant Swedish Notes will take place in accordance with the rules and procedures for the time being of Euroclear Sweden.

The person evidenced (including any nominee) as a holder of the Swedish Notes shall be treated as the holder of such Swedish Notes for the purposes of payment of principal or interest on such Swedish Notes. The expressions "**Noteholders**" and "**holder of Notes**" and related expressions shall, in each case, be construed accordingly.

SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM

Each Temporary Global Note, Permanent Global Note and Global Registered Note contains (except in relation to Swiss Franc Notes) provisions which apply to the Notes while they are in global form, some of which modify the effect of the terms and conditions of the Notes set out herein. Set out in this section (together with a description of the form of the Notes) is a summary of certain of those provisions.

Form of Bearer Notes

A Tranche of Bearer Notes of any particular Series (except Swiss Franc Notes) will be represented upon issue by a Temporary Global Note in bearer form without interest coupons, which will be deposited on or about the relevant closing date with a common depositary or depositaries for Euroclear and Clearstream, Luxembourg or any other relevant clearing system(s). Each Temporary Global Note which is intended to be issued in NGN form, as specified in the relevant Final Terms, will be deposited on or about the relevant closing date with a common safekeeper for Euroclear and/or Clearstream, Luxembourg. On or after the date which is 40 days after the later of the date of issue of the relevant Series or Tranche and the completion of distribution of all Notes of the relevant Series or Tranche and provided certification as to non-US beneficial ownership has been received, interests in a Temporary Global Note may be exchanged for interests in a Permanent Global Note in bearer form without interest coupons.

Each Permanent Global Note which is not intended to be issued in NGN form, as specified in the relevant Final Terms will be deposited on or about the relevant Exchange Date with a common depositary or depositaries for Euroclear and Clearstream, Luxembourg or any other relevant clearing system(s). Each Permanent Global Note which is intended to be issued in NGN form, as specified in the relevant Final Terms, will be deposited on or about the relevant Exchange Date with a common safekeeper for Euroclear and/or Clearstream, Luxembourg.

If any interest payment on the Notes of a particular Series falls due whilst any of the Notes of that Series are represented by a Temporary Global Note, the related interest payment will be made on such Temporary Global Note only to the extent that certification as to non-US beneficial ownership has been received by Euroclear or Clearstream, Luxembourg or any other relevant clearing system(s) in accordance with the terms of such Temporary Global Note. Payments of amounts due in respect of a Permanent Global Note will be made through Euroclear or Clearstream, Luxembourg or any other relevant clearing system(s) without any requirement for certification.

The applicable Final Terms will specify that a Permanent Global Note will be exchangeable, in whole but not in part, for definitive Bearer Notes ("**Definitive Bearer Notes**") upon either (i) not less than 60 days' written notice from Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Global Note) to the Fiscal Agent as described therein or (ii) only upon the occurrence of an Exchange Event. Notes for which the applicable Final Terms permit trading in the Clearing Systems in Tradable Amounts which are not a Specified Denomination will only be exchangeable for Definitive Bearer Notes upon an Exchange Event. For these purposes, "**Exchange Event**" means (a) that the Issuer has been notified that both Euroclear and Clearstream, Luxembourg have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and no successor clearing system satisfactory to the Fiscal Agent is available; or (b) an Event of Default occurs under Condition 7 of the "*Terms and Conditions of the Notes*" in respect of any Note of the relevant Series, in all cases at the expense of the Issuer. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 of the "*Terms and Conditions of the Notes*" if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Global Note) may give notice to the Fiscal Agent requesting exchange. Any such exchange shall occur not later than 45 days after the date of receipt of the first relevant notice by the Fiscal Agent. Definitive Bearer Notes will, if interest bearing, have Coupons attached and, if appropriate, a Talon for further Coupons and will, if the principal thereof is repayable by instalments, have Receipts attached.

Payments in respect of Bearer Notes

Payments of principal, interest and any additional amounts pursuant to Condition 9, if any, in respect of the Bearer Notes when represented by a Temporary Global Note or a Permanent Global Note which is not intended to be issued in NGN form will be made against presentation and surrender or, as the case may

be, presentation of the relevant Temporary Global Note or Permanent Global Note to or to the order of any of the Paying Agents. A record of each payment so made will be endorsed on the relevant schedule to the Temporary Global Note or Permanent Global Note by or on behalf of the Fiscal Agent, which endorsement will be *prima facie* evidence that such payment has been made.

Notices

So long as the Notes of any Series are represented by a Global Note, notices to holders of Notes may be given by delivery of the relevant notice to Euroclear, Clearstream, Luxembourg or any other relevant clearing system(s) for communication by them to entitled account holders in substitution for publication as required by the Conditions **provided that**, in the case of Notes listed with any listing authority(ies) or any stock exchange, the requirements (if any) of such listing authority(ies) or stock exchange(s) have been complied with.

Meetings

The holder of a Temporary Global Note, Permanent Global Note or Global Registered Note as the case may be, will be treated as being two persons for the purposes of any quorum requirements of a meeting of holders of Notes.

Cancellation

Cancellation of any Note surrendered for cancellation following its redemption will be effected by reduction in the principal amount of the relevant Temporary Global Note, Permanent Global Note or Global Registered Note as the case may be.

Issuer's Option

No drawing of Notes will be required under Condition 6(e) in the event that the Issuer exercises any option relating to those Notes while all such Notes which are outstanding are represented by a Temporary Global Note, Permanent Global Note or Global Registered Note, as the case may be. In such event standard procedures of Euroclear, Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in nominal amount, at their discretion) or, as the case may be, such other relevant clearing system(s) shall operate to determine which interests in such Global Notes, are to be subject to such option.

Holder's Option

For so long as the Notes of any Series are represented by either a Temporary Global Note, a Permanent Global Note or Global Registered Note, as the case may be, the owner of a beneficial interest therein may exercise its option to redeem under Condition 6(g) (where such put option is specified in the relevant Final Terms as being applicable and such Notes are Unsubordinated Notes) by depositing the redemption notice with any Agent, together with an authority to Euroclear, Clearstream, Luxembourg or any other relevant clearing system(s) to effect redemption (in accordance with its operating procedures and rules) of the portion of the Temporary Global Note, Permanent Global Note or Global Registered Note, as the case may be, which represents the Notes then being redeemed.

Conditions apply

Until the whole of a Temporary Global Note, Permanent Global Note or Global Registered Note, as the case may be, has been exchanged as provided therein or cancelled in accordance with the Fiscal Agency Agreement, the holder of the Global Note shall be subject to the terms and conditions of the Notes set out herein and, subject as therein otherwise provided, shall be entitled to the same rights and benefits thereunder as if the bearer were the holder of the definitive Notes and Coupons represented by the relevant part of the relevant Global Note.

Record Date

Each payment in respect of a Global Registered Note will be made to the person shown as the Holder in the Register at the close of business (in the relevant clearing system) on the Clearing System Business Day before the due date for such payment (the "**Record Date**") where "**Clearing System Business Day**"

means a day on which each clearing system for which the Global Registered Note is being held is open for business.

Business Day

Notwithstanding the definition of "Business Day" in Condition 1, while all the Notes are represented by a Permanent Global Note (or by a Permanent Global Note and/or a Temporary Global Note) or a Global Registered Note and the Permanent Global Note is (or the Permanent Global Note and/or the Temporary Global Note are), or the Global Registered Note is deposited with a depositary or a common depositary or a common safekeeper for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system, "**Business Day**" means:

- (i) if the currency of payment is euro any day which is a TARGET2 Settlement Day and a day on which dealings in foreign currencies may be carried on in each (if any) Relevant Financial Centre; or
- (ii) if the currency of payment is not euro a day on which dealings in foreign currencies may be carried on in the Relevant Financial Centre of the currency of payment and in each other (if any) Relevant Financial Centre.

FORM OF FINAL TERMS

A pro forma Final Terms for use in connection with the Programme is set out below. This pro forma is subject to completion to set out the terms upon which each Tranche of Notes is to be issued.

IMPORTANT NOTICE

In accessing the attached final terms (the "Final Terms") you agree to be bound by the following terms and conditions.

The information contained in the Final Terms may be addressed to and/or targeted at persons who are residents of particular countries only as specified in the Final Terms and/or in the Base Prospectus (as defined in the Final Terms) and is not intended for use and should not be relied upon by any person outside those countries and/or to whom the offer contained in the Final Terms is not addressed. **Prior to relying on the information contained in the Final Terms, you must ascertain from the Final Terms and/or the Base Prospectus whether or not you are an intended addressee of the information contained therein.**

Neither the Final Terms nor the Base Prospectus constitutes an offer to sell or the solicitation of an offer to buy securities in the United States or in any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration, exemption from registration or qualification under the securities law of any such jurisdiction.

The securities described in the Final Terms and the Base Prospectus have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (the "**Securities Act**") and may not be offered or sold directly or indirectly within the United States or to, or for the account or benefit of, U.S. persons or to persons within the United States of America (as such terms are defined in Regulation S under the Securities Act ("**Regulation S**")). The securities described in the Final Terms will only be offered in offshore transactions to non-U.S. persons in reliance upon Regulation S.

Final Terms dated [•]

NORDEA BANK AB (PUBL)

Issue of
[Aggregate Nominal Amount of Tranche]
[Title of Notes]

Issued under the
€50,000,000,000 Euro Medium Term Note Programme

The Base Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that[, except as provided in sub-paragraph (ii) below,]* any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (each such Member State, a "**Relevant Member State**") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly any person making or intending to make an offer of the Notes may only do so in[:]

- [(i)] circumstances in which no obligation arises for the Issuer or [any/the] Manager to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer[:/; or
- [(ii)] those Public Offer Jurisdictions mentioned under "*Distribution—Public Offer*" in Part B below, provided such person is one of the persons mentioned under "*Distribution—Public Offer*" of Part B below and that such offer is made during the Offer Period specified for such purpose therein.]*

* The square bracketed options in this paragraph should be included in the Final Terms where a Public Offer of the Notes will be made.

Neither the Issuer nor [any/the] Manager has authorised, nor do they authorise, the making of any offer of Notes in any other circumstances.

PART A – CONTRACTUAL TERMS

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "**Conditions**") set forth in the base prospectus dated 8 May 2015 [and the base prospectus supplement[s] dated [•]] which [together] constitute[s] a base prospectus (the "**Base Prospectus**") for the purposes of the Prospectus Directive. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus [as so supplemented]. A summary of the Notes (which comprises the summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus [as so supplemented]. The Base Prospectus [and the base prospectus supplement[s]] [is] [are] available for viewing during normal business hours at, and copies may be obtained from, the principal office of the Issuer at Smålandsgatan 17, SE-105 71 Stockholm, Sweden and [has/have] been published on the Issuer's website <http://www.nordea.com> [and the following website(s) of the Financial Intermediaries named in these Final Terms: [•].]

The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date:

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "**Conditions**") set forth in the Base Prospectus dated [original date] [and the base prospectus supplement[s] dated [•]]. This document comprises the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus dated [•] [and the base prospectus supplement[s] dated [•]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive, save in respect of the Conditions which are extracted from the [Base Prospectus] dated [original date] [and the base prospectus supplement[s] dated [•]].

A summary of the Notes (which comprises the summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus dated [original date] and [•] [and the base prospectus supplement[s] dated [•]]. The Prospectuses [and the base prospectus supplement[s]] [is] [are] available for viewing during normal business hours at, and copies may be obtained from, the principal office of the Issuer at Smålandsgatan 17, SE-105 71 Stockholm, Sweden and [has/have] been published on the Issuer's website <http://www.nordea.com> [and the following website(s) of the Financial Intermediaries named in these Final Terms: [•].]

The expression "**Prospectus Directive**" means Directive 2003/71/EC (as amended including by Directive 2010/73/EU) and includes any relevant implementing measure in the Relevant Member State.

[Include whichever of the following apply or specify as "Not Applicable". Italics denote guidance for completing the Final Terms.]

1.	(i)	Series Number:	[•]
	(ii)	Tranche Number:	[•]
	(iii)	Date on which the Notes become fungible:	Not Applicable / The Notes shall be consolidated, form a single series and be interchangeable for trading purposes with the [•] on [the Issue Date/exchange of the Temporary Global Note for interests in the Permanent Global Note, as described in these Final Terms [which is expected to occur on or about [•]]
2.		Specified Currency:	[•]

3. Aggregate Nominal Amount:
- (i) Series: [•]
- (ii) Tranche: [•]
4. Issue Price: [•] per cent. of the Tranche [plus accrued interest from [insert date] (in the case of fungible issues only, if applicable)]
5. (i) Specified Denominations: [•]
- (No Notes may be issued which have a minimum denomination of less than EUR1,000 (or nearly equivalent in another currency))*
- [Where multiple denominations above EUR 100,000 (or equivalent) are being used and Notes are not being issued in registered form, the following sample wording should be followed: So long as the Notes are represented by a Temporary Global Note or a Permanent Global Note and the relevant clearing systems so permit, the Notes will be tradeable only in the minimum authorised denomination of [EUR 100,000] and higher integral multiples of [EUR 1,000], notwithstanding that no definitive notes will be issued with a denomination above [EUR 199,000].]*
- (ii) Calculation Amount: [•]
- [If there is more than one Specified Denomination, insert the highest common factor of those Specified Denominations (note: there must be a common factor of two or more Specified Denominations)]*
6. (i) Issue Date: [•]
- (ii) Interest Commencement Date: [•]
7. Maturity Date: [•] / Interest Payment date falling in or nearest to [•] (in the case of Floating Rate Notes)
8. Interest Basis: [•] per cent. Fixed rate / [LIBOR/ EURIBOR/ BBSW/ BKBM/ CDOR/ CIBOR/ HIBOR/ JIBAR/ MOSPRIME/ NIBOR/ SHIBOR/ STIBOR/ TIBOR/ TIIE/ TRLIBOR/ WIBOR] ± [•] per cent. Floating Rate / Zero Coupon / Reset Notes
9. Redemption/Payment Basis: Redemption at par, subject to any purchase and cancellation or early redemption / Partly Paid / Instalment
10. Put/Call Options: Not Applicable / Investor Put / Issuer Call
11. Status of the Notes: Unsubordinated / Subordinated
12. Authorisation: Not Applicable / The issuance of the Notes was authorised by a decision of [•] dated [•]

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13.	Fixed Rate Note Provisions	Applicable / Not Applicable
		<i>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</i>
(i)	Rate[(s)] of Interest:	[•] per cent. per annum payable [annually / semi-annually / quarterly / monthly] in arrear
(ii)	Interest Payment Date(s):	[•] in each year[, adjusted [for payment purposes only] in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day"/], not adjusted]
		<i>[Insert the following option for Renminbi Notes if Interest Payment Dates are to be modified: Interest Payment Dates will be adjusted for calculation of interest and for payment purposes in accordance with the [specify applicable Business Day Convention]]</i>
(iii)	Fixed Coupon Amount[(s)]:	[•] per Calculation Amount
(iv)	[Party responsible for calculating the Fixed Coupon Amount(s):	<i>[Include this item for Renminbi Notes only: The Fiscal Agent/[•] shall be the Calculation Agent]</i>
(v)	Broken Amount(s):	Not Applicable / <i>Insert particulars of any initial or final broken interest amounts which do not correspond with the Fixed Coupon Amount[(s)]</i>
(vi)	Day Count Fraction:	Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) / Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA)
		<i>(NB: Actual/Actual (ICMA) is normally only appropriate for Fixed Rate Notes denominated in euro)</i>
(vii)	Determination Date(s):	[•] in each year
		<i>[Insert regular interest payment dates, ignoring issue date or maturity date in the case of a long and short first or last coupon]</i>
		<i>(NB: This will need to be amended in the case of regular interest payment dates which are not of equal duration).</i>
		<i>(NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA)).</i>
14.	Floating Rate Note Provisions	Applicable / Not Applicable
(i)	Specified Period(s)/Specified Interest Payment Dates:	[•] in each year commencing on [•] up to and including [•]
		<i>[No adjustments will be made to the Interest Amounts [except for the Broken Amount for the [first/last] Interest Payment date on [•]]]</i>
(ii)	Business Day Convention:	Following Business Day Convention / Modified

Following Business Day Convention / Modified Business Day Convention / Preceding Business Day Convention / FRN Convention / Floating Rate Convention / Eurodollar Convention / No Adjustment

(N.B. Only the Following Business Day Convention (unadjusted)/Modified Following Business Day Convention (adjusted) can be applicable for Swedish Notes)

- (iii) Manner in which the Rate(s) of Interest is/are to be determined: Screen Rate Determination / ISDA Determination
- (iv) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s): Agent / [•]
- (v) Screen Rate Determination:
 - Reference Rate: [LIBOR / EURIBOR / BBSW / BKBM / CDOR / CIBOR / HIBOR / JIBAR / MOSPRIME / NIBOR / SHIBOR / STIBOR / TIBOR / TIIE / TRLIBOR / WIBOR]
 - Interest Determination Date(s): [•]
 - Relevant Screen Page: [•]
 - Relevant Time: As set out in Condition 5(b)(iv) / [•]
- (vi) ISDA Determination:
 - Floating Rate Option: [•]
 - Designated Maturity: [•]
 - Reset Date: [•]
- (vii) Margin(s): [±][•] per cent. per annum
- (viii) Minimum Rate of Interest: [•] per cent. per annum
- (ix) Maximum Rate of Interest: [•] per cent. per annum
- (x) Day Count Fraction: Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) / Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA)

15. **Zero Coupon Note Provisions**

Applicable / Not Applicable

(If not applicable, delete the remaining sub paragraphs of this paragraph)

- (i) [Amortisation/Accrual] Yield: [•] per cent. per annum
- (ii) Reference Price: [•] per cent. per annum
- (iii) Day Count Fraction: Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) /

		Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA)
16.	Reset Note Provisions	Applicable / Not Applicable
		<i>(If not applicable, delete the remaining sub paragraphs of this paragraph)</i>
	(i) Initial Rate of Interest:	[•] per cent. per annum payable in arrear [on each Interest Payment Date]
	(ii) First Margin:	[±][•] per cent. per annum
	(iii) Subsequent Margin:	[±][•] per cent. per annum / Not Applicable
	(iv) Interest Payment Date(s):	[•] [and [•]] in each year up to and including the Maturity Date [[in each case.] subject to adjustment in accordance with paragraph 16(xvi)]
	(v) Fixed Coupon Amount up to (but excluding) the First Reset Date:	[•] per Calculation Amount / Not Applicable
	(vi) Broken Amount(s):	[•] per Calculation Amount payable on the Interest Payment Date falling [in/on] [•] / Not Applicable
	(vii) First Reset Date:	[•] [subject to adjustment in accordance with paragraph 16(xvi)]
	(viii) Second Reset Date:	Not Applicable / [•] [subject to adjustment in accordance with paragraph 16(xvi)]
	(ix) Subsequent Reset Date(s):	Not Applicable / [•] [and [•]] [subject to adjustment in accordance with paragraph 16(xvi)]
	(x) Relevant Screen Page:	[•]
	(xi) Mid-Swap Rate:	Single Mid-Swap Rate / Mean Mid-Swap Rate
	(xii) Mid-Swap Maturity:	[•]
	(xiii) Reference Banks:	[•]
	(xiv) Day Count Fraction:	Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) / Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA)
	(xv) Reset Determination Dates:	[•] in each year / The provisions in the Conditions apply

- (xvi) Business Day Convention: Following Business Day Convention / Modified Following Business Day Convention / Modified Business Day Convention / Preceding Business Day Convention / FRN Convention / Floating Rate Convention / Eurodollar Convention / No Adjustment
- (xvii) Relevant Financial Centre: [•]
- (xviii) Determination Agent: [•]
- (xix) Mid-Swap Floating Leg Benchmark Rate: [LIBOR / EURIBOR / BBSW / BKBM / CDOR / CIBOR / HIBOR / JIBAR / MOSPRIME / NIBOR / SHIBOR / STIBOR / TIBOR / TIIE / TRLIBOR / WIBOR]

PROVISIONS RELATING TO REDEMPTION

17. **Call Option** Applicable / Not Applicable
(If not applicable, delete the remaining sub paragraphs of this paragraph)
- (i) Optional Redemption Date(s): [•]
- (ii) Optional Redemption Amount(s): [•] per Calculation Amount
- (iii) Early redemption as a result of a Tax Event: Not Applicable / The provisions in Condition 6(c) apply
- (iv) Early redemption as a result of a Capital Event: Not Applicable / The provisions in Condition 6(d) apply
- (v) If redeemable in part:
- (a) Minimum Redemption Amount: [•] per Calculation Amount
- (b) Maximum Redemption Amount: [•] per Calculation Amount
- (vi) Notice period: [•]
18. **Put Option** Applicable / Not Applicable
(If not applicable, delete the remaining sub-paragraphs of this paragraph)
- (i) Optional Redemption Date(s): [•]
- (ii) Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s): [•] per Calculation Amount
- (iii) Notice period: [•]
19. **Final Redemption Amount** [Par/[•]] per Calculation Amount

20. **Early Redemption Amount**

Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default or other early redemption:¹

Condition 6[(b)/(c)/(d)] applies

(NB: No early redemption of Subordinated Notes may take place without the prior written consent of the SFSA)

GENERAL PROVISIONS APPLICABLE TO THE NOTES

21. Form of Notes:

[Bearer Notes:]

[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]

[Temporary Global Note exchangeable for Definitive Notes on [•] days' notice]

(N.B. The exchange upon notice/at any time options should not be expressed to be applicable if the Specified Denomination of the Notes in paragraph 6 includes language substantially to the following effect: "[€100,000] and integral multiples of [€1,000] in excess thereof up to and including [€199,000]." Furthermore, such Specified Denomination construction is not permitted in relation to any issue of Notes which is to be represented on issue by a Temporary Global Note exchangeable for Definitive Notes)

[Registered Notes: Individual Note Certificates / Global Registered Note [exchangeable for Individual Note Certificates on [•] days' notice/at any time/in the limited circumstances specified in the Global Registered Note]]

[The Notes are VP Notes in uncertificated and dematerialised book entry form]

[The Notes are VPS Notes in uncertificated and dematerialised book entry form]

[The Notes are Swedish Notes in uncertificated and dematerialised book entry form]

22. New Global Note:

Yes / No / Not Applicable

23. Additional cities for the purposes of the definition of Relevant Financial Centre:

Not Applicable / Give details

24. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):

Yes. The Talons mature on [•] / No

25. Details relating to Partly Paid Notes: amount of such payment comprising the Issue Price and date on which each

Not Applicable / Applicable. Amount of payment comprising the Issue Price: [•]. Date of payment:

¹ I.e. as a result of, in the case of Subordinated Notes only, a Capital Event or a Tax Event.

- payment is to be made: [•]
26. Details relating to Instalment Notes: Not Applicable / Applicable. Amount of
amount of each instalment, date on
instalment: [•]. Date of payment: [•]
which each payment is to be made:
27. Substitution and variation provisions: Not Applicable / Condition 17 applies

SIGNATURE

Signed on behalf of Nordea Bank AB (publ):

By:

Duly authorised

Date:

PART B – OTHER INFORMATION

1. LISTING AND ADMISSION TO TRADING

Application has been made to the [Irish Stock Exchange/London Stock Exchange] for the Notes to be admitted to the Official List and to trading on its regulated market with effect from [•] / *Other*

(Where documenting a fungible issue need to indicate that original securities are already admitted to trading.)

2. RATINGS

The issuance of Notes itself has not been assigned any ratings solicited by the Issuer / The issuance of Notes itself is expected to be rated:

[•]

[Standard & Poor's Credit Market Services Europe Limited: [•]]

[Moody's Investors Service Limited: [•]]

[Fitch Ratings Limited: [•]]

[Each of [•] is established in the European Union and registered under Regulation (EU) No 1060/2009, as amended (the "CRA Regulation").]

3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save as discussed in "*Subscription and Sale*" in the Base Prospectus, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer / [•]

4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

Reasons for the offer: The net proceeds of the issue of the Notes will be used for the general banking and other corporate purposes of the Nordea Group / *Other*

Estimated net proceeds: [•]

Estimated total expenses [in relation to admission to trading]: [•]

5. [Fixed Rate Notes only - YIELD

Indication of yield: [•]

As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]

6. [Floating Rate Notes only - HISTORIC INTEREST RATES

Details of historic Reference Rate can be obtained from [Reuters / [•]].]

7. [THIRD PARTY INFORMATION

[*Relevant third party information*] has been extracted from [*specify source*]. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [*specify source*], no facts have been omitted which would render the reproduced inaccurate or misleading.]

8. DISTRIBUTION

If syndicated:

(i) Names and addresses of Managers and underwriting commitments: Not Applicable / *Give names, addresses and underwriting commitments*

(ii) Date of Subscription Agreement: [•]

(iii) Stabilising Manager(s) (if any): Not Applicable / *Give name*

If non-syndicated, name and address of Dealer: Not Applicable / *Give name and address*

[Total commission and concession: [•] per cent. of the Aggregate Nominal Amount]

U.S. Selling Restrictions: Regulation S Category 2

(In the case of Bearer Notes) - TEFRA D/TEFRA C/TEFRA not applicable

(In the case of Registered Notes/VP Notes/VPS Notes/Swedish Notes) -TEFRA Not Applicable

Public Offer: [Not Applicable]

[The Issuer does not consent to the use of the Base Prospectus in connection with a Public Offer of the Notes by any person]

[The Issuer consents to the use of the Base Prospectus in connection with a Public Offer of the Notes during the period from [•] until [•] (the "**Offer Period**") in [*specify relevant Member State(s) - which must be jurisdictions where the Base Prospectus and any supplements have been passported*] (the "**Public Offer Jurisdictions**") by [the Managers/*insert names and addresses of financial intermediaries*/any financial intermediary which is authorised to make such offers under the Markets in Financial Instruments Directive (Directive 2004/39/EC) and which satisfies the conditions set out in the Base Prospectus, for so long as they are authorised to make such offers under the Markets in Financial Instruments Directive (Directive 2004/39/EC)] *provided that the Offer Period in Austria will not commence until the day after the registration of these Final Terms with the registration office (Meldestelle) has been duly made as required under the Austrian Capital Markets Act [and subject to the following conditions: [set out clear and objective conditions]]*

9. OPERATIONAL INFORMATION

ISIN Code:	[•]
Common Code:	[•]
[Swiss Security Number:	[•]]
New Global Note intended to be held in a manner which would allow Eurosystem eligibility:	Yes / No / Not Applicable (<i>in the case of Notes not issued in NGN form</i>) [Note that the designation "yes" means that the Notes are intended upon issue to be deposited with Euroclear or Clearstream, Luxembourg as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the European Central Bank being satisfied that Eurosystem eligibility criteria have been met.] <i>[include this text if "yes" selected in which case the Notes must be bearer Notes issued in NGN form]</i> [Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with Euroclear or Clearstream, Luxembourg as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the European Central Bank being satisfied that Eurosystem eligibility criteria have been met.] <i>[this text may be appropriate to include if "no" is selected and the Notes are bearer Notes issued in NGN form]</i>
Clearing system(s) [and identification number, if applicable]:	Euroclear / Clearstream, Luxembourg / VP Securities A/S (VP identification number: 215993361) / VPS, the Norwegian Central Securities Depository (VPS identification number: [•]) / Euroclear Sweden, the Swedish Central Securities Depository (Euroclear Sweden identification number: [•])
Delivery:	Delivery [against/free of] payment
Name(s) and address(es) of additional [Paying Agent(s) / VP Issuing Agent(s) / VPS Paying Agent(s) / Swedish Issuing Agent(s) / Swiss Paying Agent(s)] (if any):	Not Applicable / <i>Give name and address</i>
10. TERMS AND CONDITIONS OF THE OFFER	
Offer Price:	Issue Price / <i>Other</i>
Conditions to which the offer is subject:	Not Applicable / <i>Give details</i>

Description of the application process:	Not Applicable / <i>Give details</i>
Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants:	Not Applicable / <i>Give details</i>
Details of the minimum and/or maximum amount of application:	Not Applicable / <i>Give details</i>
Details of method and time limits for paying up and delivering the Notes:	Not Applicable / <i>Give details</i>
Manner and date in which results of the offer are to be made public:	Not Applicable / <i>Give details</i>
Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:	Not Applicable / <i>Give details</i>
Process for notification to applicants of the amount allotted and the indication whether dealing may be before notification is made:	Not Applicable / <i>Give details</i>
Amount of any expenses and taxes specifically charged to the subscriber or purchaser:	Not Applicable / <i>Give details</i>
Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place:	None / <i>Give details</i>

ANNEX TO THE FINAL TERMS – SUMMARY OF THE ISSUE

[Base Prospectus summary to be inserted and the options given as placeholders in the summary to be completed in respect of the Notes being issued which have a denomination of less than EUR 100,000 (or its equivalent in any other currency).]

FORM OF PRICING SUPPLEMENT

A pro forma Pricing Supplement for use in connection with Exempt Notes issued under the Programme is set out below. This pro forma is subject to completion and amendment to set out the terms upon which each Tranche of Exempt Notes is to be issued.

IMPORTANT NOTICE

In accessing the attached pricing supplement (the "Pricing Supplement") you agree to be bound by the following terms and conditions.

The information contained in the Pricing Supplement may be addressed to and/or targeted at persons who are residents of particular countries only as specified in the Pricing Supplement and/or in the Base Prospectus (as defined in the Pricing Supplement) and is not intended for use and should not be relied upon by any person outside those countries and/or to whom the offer contained in the Pricing Supplement is not addressed. **Prior to relying on the information contained in the Pricing Supplement, you must ascertain from the Pricing Supplement and/or the Base Prospectus whether or not you are an intended addressee of the information contained therein.**

Neither the Pricing Supplement nor the Base Prospectus constitutes an offer to sell or the solicitation of an offer to buy securities in the United States or in any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration, exemption from registration or qualification under the securities law of any such jurisdiction.

The securities described in the Pricing Supplement and the Base Prospectus have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (the "**Securities Act**") and may not be offered or sold directly or indirectly within the United States or to, or for the account or benefit of, U.S. persons or to persons within the United States of America (as such terms are defined in Regulation S under the Securities Act ("**Regulation S**")). The securities described in the Pricing Supplement will only be offered in offshore transactions to non-U.S. persons in reliance upon Regulation S.

Pricing Supplement dated [•]

NO PROSPECTUS IS REQUIRED IN ACCORDANCE WITH DIRECTIVE 2003/71/EC AS AMENDED FOR THIS ISSUE OF NOTES.

NORDEA BANK AB (PUBL)

Issue of
[Aggregate Nominal Amount of Tranche]
[Title of Notes]

Issued under the
€50,000,000,000 Euro Medium Term Note Programme

PART A – CONTRACTUAL TERMS

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "**Conditions**") set forth in the base prospectus dated 8 May 2015 [and the base prospectus supplement[s] dated [•]] which [together] constitute[s] a base prospectus (the "**Base Prospectus**"). This document constitutes the Pricing Supplement of the Notes described herein and must be read in conjunction with such Base Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Base Prospectus [as so supplemented]. The Base Prospectus [and the base prospectus supplement[s]] [is] [are] available for viewing during normal business hours at, and copies may be obtained from, the principal office of the Issuer at Smålandsgatan 17, SE-105 71 Stockholm, Sweden.]

The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date:

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "**Conditions**") set forth in the Base Prospectus dated [original date] [and the base prospectus supplement[s] dated [•]]. This document comprises the Pricing Supplement of the Notes described herein and must be read in conjunction with the Base Prospectus dated [•] [and the base prospectus supplement[s] dated [•]], which [together] constitute[s] a base prospectus, save in respect of the Conditions which are extracted from the [Base Prospectus] dated [original date] [and the base prospectus supplement[s] dated [•]]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Base Prospectus dated [original date] and [•] [and the base prospectus supplement[s] dated [•]]. The Prospectuses [and the base prospectus supplement[s]] [is] [are] available for viewing during normal business hours at, and copies may be obtained from, the principal office of the Issuer at Smålandsgatan 17, SE-105 71 Stockholm, Sweden.]

[Include whichever of the following apply or specify as "Not Applicable". Italics denote guidance for completing this Pricing Supplement.]

1.
 - (i) Series Number: [•]
 - (ii) Tranche Number: [•]
 - (iii) Date on which the Notes become fungible: Not Applicable / The Notes shall be consolidated, form a single series and be interchangeable for trading purposes with the [•] on [the Issue Date/exchange of the Temporary Global Note for interests in the Permanent Global Note, as described in this Pricing Supplement [which is expected to occur on or about [•]]]
2. Specified Currency: [•]
3. Aggregate Nominal Amount:
 - (i) Series: [•]
 - (ii) Tranche: [•]
4. Issue Price: [•] per cent. of the Tranche [plus accrued interest from [insert date] (*in the case of fungible issues only, if applicable*)]
5.
 - (i) Specified Denominations: [•]

(No Notes may be issued which have a minimum denomination of less than EUR1,000 (or nearly equivalent in another currency))

[Where multiple denominations above EUR 100,000 (or equivalent) are being used and Notes are not being issued in registered form, the following sample wording should be followed: So long as the Notes are represented by a Temporary Global Note or a Permanent Global Note and the relevant clearing systems so permit, the Notes will be tradeable only in the minimum authorised denomination of [EUR 100,000] and higher integral multiples of [EUR 1,000], notwithstanding that no definitive notes will be issued with a denomination above [EUR 199,000].]
 - (ii) Calculation Amount: [•]

[If there is more than one Specified Denomination, insert the highest common factor of those Specified

Denominations (note: there must be a common factor of two or more Specified Denominations)]

6.	(i) Issue Date:	[•]
	(ii) Interest Commencement Date:	[•]
7.	Maturity Date:	[•] / Interest Payment date falling in or nearest to [•] <i>(in the case of Floating Rate Notes)</i>
8.	Interest Basis:	[•] per cent. Fixed rate / [LIBOR/ EURIBOR/ BBSW/ BKBW/ CDOR/ CIBOR/ HIBOR/ JIBAR/ MOSPRIME/ NIBOR/ SHIBOR/ STIBOR/ TIBOR/ TIIE/ TRLIBOR/ WIBOR/ other] ± [•] per cent. Floating Rate / Zero Coupon / Reset Notes
9.	Redemption/Payment Basis:	Redemption at par, subject to any purchase and cancellation or early redemption / Partly Paid / Instalment
10.	Put/Call Options:	Not Applicable / Investor Put / Issuer Call
11.	Status of the Notes:	Unsubordinated / Subordinated
12.	Authorisation:	Not Applicable / The issuance of the Notes was authorised by a decision of [•] dated [•]

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13.	Fixed Rate Note Provisions	Applicable / Not Applicable <i>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</i>
	(i) Rate[(s)] of Interest:	[•] per cent. per annum payable [annually / semi-annually / quarterly / monthly] in arrear
	(ii) Interest Payment Date(s):	[•] in each year[, adjusted [for payment purposes only] in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day"/], not adjusted] <i>[Insert the following option for Renminbi Notes if Interest Payment Dates are to be modified: Interest Payment Dates will be adjusted for calculation of interest and for payment purposes in accordance with the [specify applicable Business Day Convention]]</i>
	(iii) Fixed Coupon Amount[(s)]:	[•] per Calculation Amount
	(iv) [Party responsible for calculating the Fixed Coupon Amount(s):	<i>[Include this item for Renminbi Notes only: The Fiscal Agent/[•] shall be the Calculation Agent]</i>
	(v) Broken Amount(s):	<i>[Insert particulars of any initial or final broken interest amounts which do not correspond with the Fixed Coupon Amount[(s)]]</i>
	(vi) Day Count Fraction:	Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) / Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA) /

Other

(NB: Actual/Actual (ICMA) is normally only appropriate for Fixed Rate Notes denominated in euro)

(vii) Determination Date(s): [•] in each year

[Insert regular interest payment dates, ignoring issue date or maturity date in the case of a long and short first or last coupon]

(NB: This will need to be amended in the case of regular interest payment dates which are not of equal duration).

(NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA)).

14. **Floating Rate Note Provisions**

Applicable / Not Applicable

(i) Specified Period(s)/Specified Interest Payment Dates:

[•] in each year commencing on [•] up to and including [•]

[No adjustments will be made to the Interest Amounts [except for the Broken Amount for the [first/last] Interest Payment date on [•]]]

(ii) Business Day Convention:

Following Business Day Convention / Modified Following Business Day Convention / Modified Business Day Convention / Preceding Business Day Convention / FRN Convention / Floating Rate Convention / Eurodollar Convention / No Adjustment / *Other*

(N.B. Only the Following Business Day Convention (unadjusted)/Modified Following Business Day Convention (adjusted) can be applicable for Swedish Notes)

(iii) Manner in which the Rate(s) of Interest is/are to be determined:

Screen Rate Determination / ISDA Determination

(iv) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s):

Agent / [•]

(v) Screen Rate Determination:

- Reference Rate: LIBOR / EURIBOR / BBSW / BKBM / CDOR / CIBOR / HIBOR / JIBAR / MOSPRIME / NIBOR / SHIBOR / STIBOR / TIBOR / TIIE / TRLIBOR / WIBOR / *other*
- Interest Determination Date(s): [•]
- Relevant Screen Page: [•]
- Relevant Time: As set out in Condition 5(b)(iv)/ [•]

	(vi)	ISDA Determination:	
		• Floating Rate Option:	[•]
		• Designated Maturity:	[•]
		• Reset Date:	[•]
	(vii)	Margin(s):	[±][•] per cent. per annum
	(viii)	Minimum Rate of Interest:	[•] per cent. per annum
	(ix)	Maximum Rate of Interest:	[•] per cent. per annum
	(x)	Day Count Fraction:	Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) / Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA) / Other
15.	Zero Coupon Note Provisions		Applicable / Not Applicable
	<i>(If not applicable, delete the remaining sub paragraphs of this paragraph)</i>		
	(i)	[Amortisation/Accrual] Yield:	[•] per cent. per annum
	(ii)	Reference Price:	[•] per cent. per annum
	(iii)	Day Count Fraction:	Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) / Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA) / Other
16.	Reset Note Provisions		Applicable / Not Applicable
	<i>(If not applicable, delete the remaining sub paragraphs of this paragraph)</i>		
	(i)	Initial Rate of Interest:	[•] per cent. per annum payable in arrear [on each Interest Payment Date]
	(ii)	First Margin:	[±][•] per cent. per annum
	(iii)	Subsequent Margin:	[±][•] per cent. per annum / Not Applicable
	(iv)	Interest Payment Date(s):	[•] [and [•]] in each year up to and including the Maturity Date [[in each case,] subject to adjustment in accordance with paragraph 16(xvi)]
	(v)	Fixed Coupon Amount up to (but excluding) the First Reset Date:	[•] per Calculation Amount / Not Applicable
	(vi)	Broken Amount(s):	[•] per Calculation Amount payable on the Interest Payment Date falling [in/on] [•] / Not Applicable
	(vii)	First Reset Date:	[•] [subject to adjustment in accordance with paragraph 16(xvi)]

(viii)	Second Reset Date:	Not Applicable / [•] [subject to adjustment in accordance with paragraph 16(xvi)]
(ix)	Subsequent Reset Date(s):	Not Applicable / [•] [and [•]] [subject to adjustment in accordance with paragraph 16(xvi)]
(x)	Relevant Screen Page:	[•]
(xi)	Mid-Swap Rate:	Single Mid-Swap Rate / Mean Mid-Swap Rate
(xii)	Mid-Swap Maturity:	[•]
(xiii)	Reference Banks:	[•]
(xiv)	Day Count Fraction:	Actual/Actual (ICMA) / Actual/Actual (ISDA) / Actual/365 (Fixed) / Actual/365 (Sterling) / Actual/360 / 30/360 / 360/360 / Bond Basis / 30E/360 / Eurobond Basis / 30E/360 (ISDA)
(xv)	Reset Determination Dates:	[•] in each year / The provisions in the Conditions apply
(xvi)	Business Day Convention:	Following Business Day Convention / Modified Following Business Day Convention / Modified Business Day Convention / Preceding Business Day Convention / FRN Convention / Floating Rate Convention / Eurodollar Convention / No Adjustment
(xvii)	Relevant Financial Centre:	[•]
(xviii)	Determination Agent:	[•]
(xix)	Mid-Swap Floating Leg Benchmark Rate:	[LIBOR / EURIBOR / BBSW / BKBM / CDOR / CIBOR / HIBOR / JIBAR / MOSPRIME / NIBOR / SHIBOR / STIBOR / TIBOR / TIIE / TRLIBOR / WIBOR]
(xxi)	Other terms relating Reset Notes:	Not Applicable / [•]

PROVISIONS RELATING TO REDEMPTION

17.	Call Option	Applicable / Not Applicable <i>(If not applicable, delete the remaining sub paragraphs of this paragraph)</i>
(i)	Optional Redemption Date(s):	[•]
(ii)	Optional Redemption Amount(s):	[•] per Calculation Amount
(iii)	Early redemption as a result of a Tax Event:	Not Applicable / The provisions in Condition 6(c) apply

	(iv)	Early redemption as a result of a Capital Event:	Not Applicable / The provisions in Condition 6(d) apply
	(v)	If redeemable in part:	
	(a)	Minimum Redemption Amount:	[•] per Calculation Amount
	(b)	Maximum Redemption Amount:	[•] per Calculation Amount
	(vi)	Notice period:	[•]
18.	Put Option		Applicable / Not Applicable
	<i>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</i>		
	(i)	Optional Redemption Date(s):	[•]
	(ii)	Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s):	[•] per Calculation Amount
	(iii)	Notice period:	[•]
19.	Final Redemption Amount		[Par/[•]] per Calculation Amount
20.	Early Redemption Amount		
	Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default or other early redemption: ²		Condition 6[(b)/(c)/(d)] applies
			<i>(NB: No early redemption of Subordinated Notes may take place without the prior written consent of the SFSA)</i>

GENERAL PROVISIONS APPLICABLE TO THE NOTES

21.	Form of Notes:	[Bearer Notes:]
	[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]	
	[Temporary Global Note exchangeable for Definitive Notes on [•] days' notice]	
	<i>(N.B. The exchange upon notice/at any time options should not be expressed to be applicable if the Specified Denomination of the Notes in paragraph 6 includes language substantially to the following effect: "[€100,000] and integral multiples of [€1,000] in excess thereof up to and including [€199,000]." Furthermore, such Specified Denomination construction is not permitted in relation to any issue of Notes which is to be represented on issue by a Temporary Global</i>	

² I.e. as a result of, in the case of Subordinated Notes only, a Capital Event or a Tax Event.

Note exchangeable for Definitive Notes)

[The Notes are Swiss Franc Notes in bearer form and will be represented on issue by a Permanent Global Note]

[Registered Notes : Individual Note Certificates / Global Registered Note [exchangeable for Individual Note Certificates on [•] days' notice/at any time/in the limited circumstances specified in the Global Registered Note]]

[The Notes are VP Notes in uncertificated and dematerialised book entry form]

[The Notes are VPS Notes in uncertificated and dematerialised book entry form]

[The Notes are Swedish Notes in uncertificated and dematerialised book entry form]

22.	New Global Note:	Yes / No / Not Applicable
23.	Additional cities for the purposes of the definition of Relevant Financial Centre:	Not Applicable / <i>Give details</i>
24.	Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):	Yes. The Talons mature on [•] / No
25.	Details relating to Partly Paid Notes: amount of such payment comprising the Issue Price and date on which each payment is to be made	Not Applicable / Applicable. Amount of payment comprising the Issue Price: [•]. Date of payment: [•]
26.	Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made:	Not Applicable / Applicable. Amount of instalment: [•]. Date of payment: [•]
27.	Substitution and variation provisions:	Not Applicable / Condition 17 applies
28.	Other terms and conditions:	Not Applicable / <i>Give details</i>

RESPONSIBILITY

The Issuer accepts responsibility for the information contained in this Pricing Supplement.

SIGNATURE

Signed on behalf of Nordea Bank AB (publ):

By:

Duly authorised

Date:

PART B – OTHER INFORMATION

1. LISTING AND ADMISSION TO TRADING

None / Application has been made to [the Irish Stock Exchange / [•]] for the Notes to be admitted [to the Official List and to be admitted] to trading on [its Global Exchange Market / [•]] with effect from [•] / The Notes have been provisionally admitted to trading on the SIX Swiss Exchange with effect from [•]. Application for definitive listing on the SIX Swiss Exchange will be made as soon as is reasonably practicable thereafter. The last trading day is expected to be on [•] / *Other*

(Where documenting a fungible issue need to indicate that original securities are already admitted to trading.)

2. RATINGS

The issuance of Notes itself has not been assigned any ratings solicited by the Issuer / The issuance of Notes itself is expected to be rated:

[•]

[Standard & Poor's Credit Market Services Europe Limited: [•]]

[Moody's Investors Service Limited: [•]]

[Fitch Ratings Limited: [•]]

[Each of [•] is established in the European Union and registered under Regulation (EU) No 1060/2009, as amended (the "CRA Regulation").]

3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save as discussed in "*Subscription and Sale*" in the Base Prospectus, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer / [•]

4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

Reasons for the offer: The net proceeds of the issue of the Notes will be used for the general banking and other corporate purposes of the Nordea Group / *Other*

Estimated net proceeds: [•]

Estimated total expenses [in relation to admission to trading]: [•]

5. [Fixed Rate Notes only - YIELD

Indication of yield: [•]

As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]

6. [Floating Rate Notes only - HISTORIC INTEREST RATES

Details of historic Reference Rate can be obtained from [Reuters / [•]].]

7. [THIRD PARTY INFORMATION

[*Relevant third party information*] has been extracted from [*specify source*]. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [*specify source*], no facts have been omitted which would render the reproduced inaccurate or misleading.]

8. DISTRIBUTION

If syndicated:

(i)	Names and addresses of Managers and underwriting commitments:	Not Applicable / <i>Give names, addresses and underwriting commitments</i>

(ii)	Date of Subscription Agreement:	[•]

(iii)	Stabilising Manager(s) (if any):	Not Applicable / <i>Give name</i>

If non-syndicated, name and address of Dealer:	Not Applicable / <i>Give name and address</i>

[Total commission and concession:	[•] per cent. of the Aggregate Nominal Amount]

U.S. Selling Restrictions:	Regulation S Category 2

(In the case of Bearer Notes) - TEFRA D/TEFRA C/TEFRA not applicable

(In the case of Registered Notes/VP Notes/VPS Notes/Swedish Notes) -TEFRA Not Applicable

(In the case of Swiss Franc Notes) - TEFRA D in accordance with usual Swiss practice

9. OPERATIONAL INFORMATION

ISIN Code:	[•]

Common Code:	[•]

[Swiss Security Number:	[•]]

New Global Note intended to be held in a manner which would allow Eurosystem eligibility:	Yes / No / Not Applicable (<i>in the case of Notes not issued in NGN form</i>)

[Note that the designation "yes" means that the Notes are intended upon issue to be deposited with Euroclear or Clearstream, Luxembourg as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the European Central Bank being satisfied that Eurosystem eligibility criteria have been met.] [*include this text if "yes" selected in which case the Notes must be bearer Notes issued in NGN form*]

[Whilst the designation is specified as "no" at the date of this Pricing Supplement, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with

Euroclear or Clearstream, Luxembourg as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the European Central Bank being satisfied that Eurosystem eligibility criteria have been met.] *[this text may be appropriate to include if "no" is selected and the Notes are bearer Notes issued in NGN form]*

Clearing system(s) [and identification number, if applicable]:

Euroclear / Clearstream, Luxembourg / SIX SIS Ltd, Olten, Switzerland / VP Securities A/S (VP identification number: 215993361) / VPS, the Norwegian Central Securities Depository (VPS identification number: [•]) / Euroclear Sweden, the Swedish Central Securities Depository (Euroclear Sweden identification number: [•])

Delivery:

Delivery [against/free of] payment

Name(s) and address(es) of additional [Paying Agent(s) / VP Issuing Agent(s) / VPS Paying Agent(s) / Swedish Issuing Agent(s) / Swiss Paying Agent(s)] (if any):

Not Applicable / *Give name and address*

10. **[Swiss Franc Notes only - DOCUMENTS AVAILABLE]**

Copies of this Pricing Supplement and the Base Prospectus are available at UBS AG, Prospectus Library, P.O. Box, CH-8098 Zurich, Switzerland (tel: +41 44 239 47 03, fax: +41 44 239 21 11 or email: swiss-prospectus@ubs.com).]

11. **[Swiss Franc Notes only - REPRESENTATIVE]**

In accordance with Article 43 of the Listing Rules of the SIX Swiss Exchange, [•] has been appointed by the Issuer as representative to lodge the listing application with the SIX Swiss Exchange.]

12. **[Swiss Franc Notes only - NO MATERIAL ADVERSE CHANGE / MATERIAL CHANGES SINCE THE MOST RECENT ANNUAL FINANCIAL STATEMENTS]**

Except as disclosed in the Base Prospectus, there has been no material adverse change in the financial condition or operations of the Issuer since [31 December 2014], which would materially affect its ability to carry out its obligations under the Notes.]

13. **[Swiss Franc Notes only - LAW AND JURISDICTION]**

English law, courts of England (see Condition 18 of the Terms and Conditions of the Notes).]

TERMS AND CONDITIONS OF THE NOTES

The following are the Terms and Conditions of the Notes which, as completed by the relevant Final Terms or (in the case of Exempt Notes only) as completed, amended and/or replaced by the relevant Pricing Supplement, will be applicable to each Series of Notes.

The Notes are issued in accordance with the fiscal agency agreement (as amended and/or restated and/or replaced from time to time, the "**Fiscal Agency Agreement**") constituted by (1) the amended and restated fiscal agency agreement dated 8 May 2015 and made between Nordea Bank AB (publ) (the "**Issuer**"), Citibank, N.A. London Branch in its capacities as fiscal agent (the "**Fiscal Agent**", which expression shall include any successor to Citibank, N.A. London Branch in its capacity as such), Citibank N.A. Zurich as Swiss paying agent (the "**Swiss Paying Agent**", which expression shall include any successor to Citibank N.A. Zurich in its capacity as such), Citibank, N.A. acting through its New York office as registrar (the "**Registrar**" in relation to any Series of Notes except Swedish Notes, which expression shall include any successor to Citibank, N.A. in its capacity as such), certain financial institutions named therein in their capacity as paying agents (the "**Paying Agents**", which expression shall include the Fiscal Agent, the Swiss Paying Agent and any substitute or additional paying agents appointed in accordance with the Fiscal Agency Agreement), Nordea Bank Danmark A/S in its capacity as issuing agent for VP Notes (as defined below) (the "**VP Issuing Agent**"), Nordea Bank Norge ASA in its capacity as Norwegian paying agent for VPS Notes (the "**VPS Paying Agent**") and Nordea Bank AB (publ) in its capacity as Swedish issuing agent for Swedish Notes (the "**Swedish Issuing Agent**") and (2) the supplemental Swiss agency agreement in respect of the Swiss Franc Notes (as defined below) dated 8 May 2015 and made between the Issuer and the Swiss Paying Agent.

The Notes have the benefit of a deed of covenant (the "**Deed of Covenant**") dated 8 May 2015 (as amended and/or restated and/or replaced from time to time), executed by the Issuer in relation to the Notes.

Copies of the Fiscal Agency Agreement and the Deed of Covenant are available for inspection at the specified office of each of the Paying Agents and the Registrar. All persons from time to time entitled to the benefit of obligations under any Notes shall be deemed to have notice of and to be bound by all of the provisions of the Fiscal Agency Agreement and the Deed of Covenant insofar as they relate to the relevant Notes.

The Notes are issued in series (each a "**Series**") made up of one or more Tranches, and each Series will be the subject of a final terms (each a "**Final Terms**") or, in the case of Exempt Notes, a pricing supplement (the "**Pricing Supplement**") which, in either case, completes and (in the case of Exempt Notes only) completes, amends and/or replaces these Terms and Conditions (the "**Conditions**"). In the case of Exempt Notes, any other reference in these Conditions to "Final Terms" shall be deemed to be a reference to the relevant Pricing Supplement.

Notes may be denominated in Swiss francs and cleared through SIX SIS AG, Olten Switzerland ("**Swiss Franc Notes**" and "**SIS**", respectively), or cleared through the Danish Securities Centre, VP Securities A/S ("**VP Notes**" and the "**VP**", respectively), the Norwegian Central Securities Depository which will be Verdicapirsentralen ASA ("**VPS Notes**" and the "**VPS**", respectively) or the Swedish Central Securities Depository which will be the Swedish Central Securities Depository and Clearing Organisation Euroclear Sweden AB, incorporated in Sweden with Reg. No. 556112-8074 ("**Swedish Notes**" and "**Euroclear Sweden**").

Swiss Franc Notes will be issued in bearer form and will be represented exclusively by a Permanent Global Note which shall be deposited by the Swiss Paying Agent with SIS, or such other depositary as may be approved by the SIX Regulatory Board of the SIX Swiss Exchange. For the purposes of Swiss Franc Notes, references in these Conditions to "**Euroclear**" and/or "**Clearstream, Luxembourg**" shall be construed as including references to SIS, which expression shall include any other clearing institution recognised by the SIX Swiss Exchange with which the Permanent Global Note may be deposited from time to time), which shall be considered an additional or alternative clearing system for the purposes of these Conditions.

The VP Notes will be registered in uncertificated and dematerialised book entry form with the VP. VP Notes registered in the VP are negotiable instruments and not subject to any restrictions on free negotiability under Danish law.

As the VP Notes will be in uncertificated and dematerialised book entry form, the Conditions applicable to VP Notes shall be deemed to be incorporated by reference in, and to form part of, the Deed of Covenant by which the VP Notes are constituted.

The VPS Notes will be registered in uncertificated and dematerialised book entry form with the VPS. VPS Notes registered in VPS are negotiable instruments and not subject to any restrictions on free negotiability under Norwegian law.

As the VPS Notes will be in uncertificated and dematerialised book entry form, the Conditions applicable to the VPS Notes shall be deemed to be incorporated by reference in, and to form part of, the Deed of Covenant by which the VPS Notes are constituted.

A registrar agreement dated 29 May 2009 (as amended, supplemented or replaced from time to time, the "**VPS Registrar Agreement**") has been entered into between the Issuer and the VPS Paying Agent in relation to the VPS Notes.

The registrar in respect of any Series of Swedish Notes will be Euroclear Sweden (the "**Swedish Registrar**") in accordance with the Swedish Financial Instruments Accounts Act (*lag (1998:1479) om kontoföring av finansiella instrument*) as amended (the "**SFIA Act**").

The Swedish Notes will be registered in uncertificated and dematerialised book entry form with Euroclear Sweden. Swedish Notes registered in Euroclear Sweden are negotiable instruments and not subject to any restrictions on free negotiability under Swedish law.

As the Swedish Notes will be in uncertificated and dematerialised book entry form, the Conditions applicable to the Swedish Notes shall be deemed to be incorporated by reference in, and to form part of, the Deed of Covenant by which the Swedish Notes are constituted.

References in these Conditions to "**Notes**" are to the Notes of the relevant Series and any references to Coupons and Receipts, both as defined below, are to Coupons and Receipts relating to Notes of the relevant Series. References to "**Exempt Notes**" are to Notes for which no prospectus is required to be published under the Prospectus Directive.

1. Interpretation

- (a) In these Conditions the following expressions have the following meanings:

"**Applicable Banking Regulations**" means at any time the laws, regulations, requirements, guidelines and policies relating to capital adequacy then in effect in Sweden including, without limitation to the generality of the foregoing, CRD IV and those regulations, requirements, guidelines and policies relating to capital adequacy adopted by the SFSA, from time to time, and then in effect (whether or not such requirements, guidelines or policies have the force of law and whether or not they are applied generally or specifically to the Nordea Group);

"**Business Day**" means (unless varied or restated in the relevant Final Terms) a day on which commercial banks and foreign exchange markets settle payments in the relevant currency in London and, in the case of Registered Notes, London or Luxembourg and:

- (a) in relation to Notes denominated in euro, which is a TARGET2 Settlement Day; and
- (b) in relation to Swedish Notes, Stockholm; and
- (c) in relation to Notes denominated in any other currency, which is a day on which commercial banks and foreign exchange markets settle payments in the relevant currency in the Relevant Financial Centre; and
- (d) in relation to payments due upon presentation and/or surrender of any Notes or Coupon, in the relevant place of presentation and/or surrender;

"Business Day Convention" means, in relation to any particular date, the meaning given in the relevant Final Terms and, if so specified in the relevant Final Terms, may have different meanings in relation to different dates and, in this context, the following expressions shall have the following meanings:

- (i) **"Following Business Day Convention"** means that the relevant date shall be postponed to the first following day that is a Business Day;
- (ii) **"Modified Following Business Day Convention"** or **"Modified Business Day Convention"** means that the relevant date shall be postponed to the first following day that is a Business Day unless that day falls in the next calendar month in which case that date will be the first preceding day that is a Business Day;
- (iii) **"Preceding Business Day Convention"** means that the relevant date shall be brought forward to the first preceding day that is a Business Day;
- (iv) **"FRN Convention", "Floating Rate Convention" or "Eurodollar Convention"** means that each relevant date shall be the date which numerically corresponds to the preceding such date in the calendar month which is the number of months specified in the relevant Final Terms as the Specified Period after the calendar month in which the preceding such date occurred provided, however, that:
 - (1) if there is no such numerically corresponding day in the calendar month in which any such date should occur, then such date will be the last day which is a Business Day in that calendar month; and
 - (2) if any such date would otherwise fall on a day which is not a Business Day, then such date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case it will be the first preceding day which is a Business Day; and
 - (3) if the preceding such date occurred on the last day in a calendar month which was a Business Day, then all subsequent such dates will be the last day which is a Business Day in the calendar month which is the specified number of months after the calendar month in which the preceding such date occurred; and
 - (4) **"No Adjustment" or "unadjusted"** means that the relevant date shall not be adjusted in accordance with any Business Day Convention;

"Calculation Amount" has the meaning given in the relevant Final Terms;

"Capital Event" means the determination by the Issuer, after consultation with the SFSA, that the entire aggregate Outstanding Principal Amount of the Subordinated Notes ceases or would be likely to cease to be included in, or count towards the Tier 2 Capital of either the Issuer or the Nordea Group;

"Conditions to Redemption" means the conditions to redemption set out in Condition 6 or as otherwise specified in the relevant Final Terms;

"CRD IV" means the legislative package consisting of the CRD IV Directive, the CRR and any CRD IV Implementing Measures;

"CRD IV Directive" means Directive 2013/36/EU on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms of

the European Parliament and of the Council of 26 June 2013, as the same may be amended or replaced from time to time;

"CRD IV Implementing Measures" means any regulatory capital rules or regulations, or other requirements, which are applicable to the Issuer or the Nordea Group and which prescribe (alone or in conjunction with any other rules or regulations) the requirements to be fulfilled by financial instruments for their inclusion in the regulatory capital of the Issuer or the Nordea Group (on a solo or consolidated basis, as the case may be) to the extent required by the CRD IV Directive or the CRR, including for the avoidance of doubt any regulatory technical standards released by the European Banking Authority (or any successor or replacement thereof);

"CRR" means Regulation (EU) No. 575/2013 on prudential requirements for credit institutions and investment firms of the European Parliament and of the Council of 26 June 2013, as the same may be amended or replaced from time to time;

"Day Count Fraction" means, in respect of the calculation of an amount for any period of time (the **"Calculation Period"**), such day count fraction as may be specified in these Conditions or the relevant Final Terms and:

- (a) if **"Actual/Actual (ICMA)"** is so specified, means:
 - (i) where the Calculation Period is equal to or shorter than the Regular Period during which it falls, the actual number of days in the Calculation Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
 - (ii) where the Calculation Period is longer than one Regular Period, the sum of:
 - (A) the actual number of days in such Calculation Period falling in the Regular Period in which it begins divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
 - (B) the actual number of days in such Calculation Period falling in the next Regular Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year;
- (b) if **"Actual/Actual (ISDA)"** is so specified, means the actual number of days in the Calculation Period divided by 365 (or, if any portion of the Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (c) if **"Actual/365 (Fixed)"** is so specified, means the actual number of days in the Calculation Period divided by 365;
- (d) if **"Actual/365 (Sterling)"** is so specified, means the actual number of days in the Calculation Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (e) if **"Actual/360"** is so specified, means the actual number of days in the Calculation Period divided by 360;
- (f) if **"30/360"**, **"360/360"** or **"Bond Basis"** is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y₁" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y₂" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M₁" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M₂" is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls;

"D₁" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D₁ will be 30; and

"D₂" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D₁ is greater than 29, in which case D₂ will be 30";

- (g) if "30E/360" or "Eurobond Basis" is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y₁" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y₂" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M₁" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M₂" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"D₁" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D₁ will be 30; and

"D₂" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case D₂ will be 30; and

- (h) if "30E/360 (ISDA)" is so specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y₁" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y₂" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M₁" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M₂" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"D₁" is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D₁ will be 30; and

"D₂" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D₂ will be 30,

provided, however, that in each such case the number of days in the Calculation Period is calculated from and including the first day of the Calculation Period to but excluding the last day of the Calculation Period;

"Determination Agent" has the meaning given in Condition 5(b)(iv);

"First Margin" means the margin specified as such in the relevant Final Terms;

"First Reset Date" means the date specified in the relevant Final Terms;

"First Reset Period" means the period from (and including) the First Reset Date until (but excluding) the Second Reset Date or, if no such Second Reset Date is specified in the relevant Final Terms, the Maturity Date;

"First Reset Rate of Interest" means, in respect of the First Reset Period and subject to Condition 5(d)(iii), the rate of interest determined by the Determination Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the First Margin;

"Governmental Authority" means any de facto or de jure government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets (including the central bank) of Hong Kong;

"Illiquidity" means the general Renminbi exchange market in Hong Kong becomes illiquid, other than as a result of an event of Inconvertibility or Non-transferability, as determined by the Issuer in good faith and in a commercially reasonable manner following consultation with two Renminbi Dealers, as a result of which the Issuer cannot, having used its reasonable endeavours, obtain sufficient Renminbi in order fully to satisfy its obligation to pay interest or principal (in whole or in part) in respect of the Renminbi Notes;

"Inconvertibility" means that the Issuer determines (in good faith and in a commercially reasonable manner) that it is impossible or, having used its reasonable endeavours, impracticable, for it to convert any amount due in respect of the Renminbi Notes in the general Renminbi exchange market in Hong Kong, other than where such impossibility or impracticability is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date of the first Tranche of the Relevant Series and it is impossible or, having used its reasonable endeavours, impracticable for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"Initial Rate of Interest" has the meaning specified in the relevant Final Terms;

"Instalment Amount" means, in relation to an Instalment Note, the amount of each instalment as may be specified in, or determined in accordance with the provisions of, the Final Terms. To the extent that an Instalment Amount requires determination, such amount may be determined by a Determination Agent;

"Interest Commencement Date" means the Issue Date of the Notes (as specified in the Final Terms) or such other date as may be specified as such in the Final Terms;

"Interest Payment Date" has the meaning specified in Condition 5(b)(ii);

"Issue Date" has the meaning specified in the relevant Final Terms;

"Junior Securities" means the share capital and any obligation of the Issuer ranking or, expressed to rank, junior to the Subordinated Notes;

"Maturity Date" has the meaning given in the relevant Final Terms;

"Mid-Swap Maturity" has the meaning given in the relevant Final Terms;

"Mid-Market Swap Rate" means for any Reset Period the mean of the bid and offered rates for the fixed leg payable with a frequency equivalent to the frequency with which scheduled interest payments are payable on the Notes during the relevant Reset Period (calculated on the day count basis customary for fixed rate payments in the Specified Currency, such day count basis as determined by the Determination Agent) of a fixed-for-floating interest rate swap transaction in the Specified Currency which transaction (i) has a term equal to the relevant Reset Period and commencing on the relevant Reset Date, (ii) is in an amount that is representative for a single transaction in the relevant market at the relevant time with an acknowledged dealer of good credit in the swap market and (iii) has a floating leg based on the Mid-Swap Floating Leg Benchmark Rate for the Mid-Swap Maturity (as specified in the relevant Final Terms) (calculated on the day count basis customary for floating rate payments in the Specified Currency, such day count basis as determined by the Determination Agent);

"Mid-Market Swap Rate Quotation" means a quotation (expressed as a percentage rate per annum) for the relevant Mid-Market Swap Rate;

"Mid-Swap Floating Leg Benchmark Rate" means the rate as specified in the relevant Final Terms;

"Mid-Swap Rate" means, in relation to a Reset Determination Date and subject to Condition 5(d)(iii), either:

- (a) if Single Mid-Swap Rate is specified in the relevant Final Terms, the rate for swaps in the Specified Currency:
 - (i) with a term equal to the relevant Reset Period; and
 - (ii) commencing on the relevant Reset Date,which appears on the Relevant Screen Page; or
- (b) if Mean Mid-Swap Rate is specified in the relevant Final Terms, the arithmetic mean (expressed as a percentage rate per annum and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the bid and offered swap rate quotations for swaps in the Specified Currency:
 - (i) with a term equal to the relevant Reset Period; and
 - (ii) commencing on the relevant Reset Date,which appear on the Relevant Screen Page,

in either case, as at approximately 11.00 a.m. in the Relevant Financial Centre of the Specified Currency on such Reset Determination Date, all as determined by the Determination Agent;

"Non-transferability" means that the Issuer determines (in good faith and in a commercially reasonable manner) that it is impossible or, having used its reasonable endeavours, impracticable, for it to deliver Renminbi (i) between accounts inside Hong Kong or (ii) from an account inside Hong Kong to an account outside Hong Kong, other than where such impossibility or impracticability is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date of the first Tranche of the Relevant Series and it is impossible or, having used its reasonable endeavours, impracticable for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"Nordea Group" means the Issuer and its Subsidiaries.

"Original Principal Amount" means, in respect of a Note, the principal amount of the Note as issued on the Issue Date;

"Outstanding Principal Amount" means, (i) in respect of an Instalment Note, its principal amount on the Issue Date less any principal amount on which interest shall have ceased to accrue in accordance with Condition 5(e)(iv); and (ii) in respect of a Note other than that specified in (i) above, the principal amount of the Note on the Issue Date as reduced by any partial redemptions or repurchases from time to time;

"PRC" means the People's Republic of China;

"Qualifying Securities" has the meaning given in Condition 17;

"Rate Calculation Business Day" means a day (other than a Saturday or Sunday) on which commercial banks are open for general business (including dealings in foreign exchange) in Hong Kong and New York City;

"Rate Calculation Date" means the day which is two Rate Calculation Business Days before the due date of the relevant amount under these Terms and Conditions;

"Rate of Interest" means (i) in the case of Notes other than Reset Notes, the rate or rates (expressed as a percentage per annum) of interest payable in respect of the Notes specified in the relevant Final Terms or calculated or determined in accordance with the provisions of these Conditions; and (ii) in the case of Reset Notes, the Initial Rate of Interest, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as applicable;

"Reference Banks" has the meaning given in the relevant Final Terms or, if none, four major banks in the swap, money, securities or other market most closely connected with the relevant Mid-Swap Rate as selected by the Issuer on the advice of an investment bank of international repute;

"Regular Period" means:

- (a) in the case of Notes where interest is scheduled to be paid only by means of regular payments, each period from and including the Interest Commencement Date to but excluding the first Interest Payment Date and each successive period from and including one Interest Payment Date to but excluding the next Interest Payment Date;
- (b) in the case of Notes where, apart from the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where **"Regular Date"** means the day and month (but not the year) on which any Interest Payment Date falls; and

- (c) in the case of Notes where, apart from one Interest Period other than the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where "**Regular Date**" means the day and month (but not the year) on which any Interest Payment Date falls other than the Interest Payment Date falling at the end of the irregular Interest Period;

"**Relevant Financial Centre**" means, unless otherwise specified in the Final Terms:

- (a) in relation to Notes denominated in Australian Dollars, Sydney;
- (b) in relation to Notes denominated in Canadian Dollars, Toronto;
- (c) in relation to Notes denominated in Chinese Renminbi, Hong Kong or Beijing as specified in the Final Terms;
- (d) in relation to Notes denominated in Danish Krone, Copenhagen;
- (e) in relation to Notes denominated in Hong Kong Dollars, Hong Kong;
- (f) in relation to Notes denominated in Japanese Yen, Tokyo;
- (g) in relation to Notes denominated in Polish Zloty, Warsaw;
- (h) in relation to Notes denominated in Pounds Sterling, London;
- (i) in relation to Notes denominated in Mexican Pesos, Mexico City;
- (j) in relation to Notes denominated in New Zealand Dollars, Wellington and Auckland;
- (k) in relation to Notes denominated in Norwegian Kroner, Oslo;
- (l) in relation to Notes denominated in Russian Roubles, Moscow;
- (m) in relation to Notes denominated in South African Rand, Johannesburg;
- (n) in relation to Notes denominated in Swedish Krona, Stockholm;
- (o) in relation to Notes denominated in Swiss francs, Zurich;
- (p) in relation to Notes denominated in United States dollars, New York City; and
- (q) in relation to Notes denominated in any other currency, such financial centre or centres as may be specified in relation to the relevant currency and for the purposes of the definition of "**Business Day**" in the 2006 ISDA Definitions (as amended and updated from time to time), as published by the International Swaps and Derivatives Association, Inc. or as specified in the relevant Final Terms;

"**Relevant Screen Page**" means the page specified in the relevant Final Terms;

"**Renminbi**", "**RMB**" or "**CNY**" means the official currency of the PRC;

"**Renminbi Dealer**" means an independent foreign exchange dealer of international repute active in the Renminbi exchange market in Hong Kong;

"**Reset Date**" means the First Reset Date, the Second Reset Date and each Subsequent Reset Date (as applicable), in each case as adjusted (if so specified in the relevant Final terms) in accordance with Condition 5 as if the relevant Reset Date was an Interest Payment Date;

"Reset Determination Date" means, in respect of the First Reset Period, the second Business Day prior to the First Reset Date, in respect of the first Subsequent Reset Period, the second Business Day prior to the Second Reset Date and, in respect of each Subsequent Reset Period thereafter, the second Business Day prior to the first day of each such Subsequent Reset Period, or in each case as specified in the relevant Final Terms;

"Reset Note" means a Note on which interest is calculated at reset rates payable in arrear on a fixed date or dates in each year and/or at intervals of one, two, three, six or 12 months or at such other date or intervals as may be agreed between the Issuer and the relevant dealer(s) (as indicated in the relevant Final Terms);

"Reset Period" means the First Reset Period or a Subsequent Reset Period, as the case may be;

"Second Reset Date" means the date specified in the relevant Final Terms;

"SFSA" means the Swedish Financial Supervisory Authority (*Finansinspektionen*) and any successor or replacement thereto or any other authority having primary responsibility for the prudential oversight and supervision of the Issuer;

"Spot Rate" means, for a Rate Calculation Date, the spot USD/RMB exchange rate for the purchase of U.S. dollars with Renminbi in the over-the-counter Renminbi exchange market in Hong Kong, as determined by the Calculation Agent at or around 11.00 a.m. (Hong Kong time) on a deliverable basis by reference to Reuters Screen Page TRADCN3, or if no such rate is available, on a non-deliverable basis by reference to Reuters Screen Page TRADNDF. If neither rate is available, the Calculation Agent will determine the spot rate at or around 11.00 a.m. (Hong Kong time) on the Rate Calculation Date as the most recently available USD/RMB official fixing rate for settlement on the due date for payment reported by The State Administration of Foreign Exchange of the PRC, which is reported on the Reuters Screen Page CNY=SAEC. Reference to a page on the Reuters Screen means the display page so designated on the Reuter Monitor Money Rates Service (or any successor service) or such other page as may replace that page for the purpose of displaying a comparable currency exchange rate;

"Senior Creditors" means creditors of the Issuer (i) who are depositors and/or other unsubordinated creditors of the Issuer; or (ii) who are subordinated creditors of the Issuer (whether in the event of liquidation (*likvidation*) or bankruptcy (*konkurs*) of the Issuer or otherwise) other than those whose claims by law rank, or by their terms are expressed to rank, *pari passu* with or junior to the claims of the Holders of the Subordinated Notes;

"Subordinated Notes" has the meaning given in Condition 4(b);

"Subsequent Margin" means the margin specified as such in the relevant Final Terms;

"Subsequent Reset Date" means the date or dates specified in the relevant Final Terms;

"Subsequent Reset Period" means the period from (and including) the Second Reset Date to (but excluding) the next Subsequent Reset Date, and each successive period from (and including) a Subsequent Reset Date to (but excluding) the next succeeding Subsequent Reset Date;

"Subsequent Reset Rate of Interest" means, in respect of any Subsequent Reset Period and subject to Condition 5(d)(iii), the rate of interest determined by the Determination Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the relevant Subsequent Margin;

"Subsidiary" has the meaning given in the Swedish Companies Act (2005:551);

"TARGET2" means the Trans-European Automated Real-Time Gross Settlement Express Transfer payment system which utilises a single shared platform and which was launched on 19 November 2007;

"TARGET2 Settlement Day" means any day on which TARGET2 is open for the settlement of payments in euro;

"Tax Event" means the receipt by the Issuer of an opinion of counsel in the relevant Taxing Jurisdiction (experienced in such matters) to the effect that, as a result of

- (i) any amendment to, clarification of, or change (including any announced prospective change) in, the laws or treaties (or any regulations thereunder) of the Taxing Jurisdiction affecting taxation;
- (ii) any governmental action in the Taxing Jurisdiction; or
- (iii) any amendment to, clarification of, or change in the official position or the interpretation of such law, treaty (or regulations thereunder) or governmental action or any interpretation, decision or pronouncement that provides for a position with respect to such law, treaty (or regulations thereunder) or governmental action that differs from the theretofore generally accepted position, in each case, by any legislative body, court, governmental authority or regulatory body in the Taxing Jurisdiction, irrespective of the manner in which such amendment, clarification, change, action, pronouncement, interpretation or decision is made known,

which amendment, clarification, or change is effective or such governmental action, pronouncement, interpretation or decision is announced, on or after the Issue Date of the Subordinated Notes:

- (A) the Issuer is, or will be, subject to additional taxes, duties or other governmental charges with respect to the Subordinated Notes or is not, or will not be, entitled to claim a deduction in respect of the Subordinated Notes in computing its taxation liabilities (or such deduction would be materially reduced); or
- (B) the treatment of any of the Issuer's items of income or expense with respect to the Subordinated Notes as reflected on the tax returns (including estimated returns) filed (or to be filed) by the Issuer will not be respected by a taxing authority, which subjects the Issuer to additional taxes, duties or other governmental charges;

"Taxing Jurisdiction" means the Kingdom of Sweden or any political subdivision thereof or any authority or agency therein or thereof having power to tax or any other jurisdiction or any political subdivision thereof or any authority or agency therein or thereof, having power to tax in which the Issuer is treated as having a permanent establishment, under the income tax laws of such jurisdiction;

"Tier 2 Capital" means tier 2 capital for the purposes of the Applicable Banking Regulations;

"Unsubordinated Notes" has the meaning given in Condition 4(a); and

"U.S. Dollar Equivalent" of a Renminbi amount means the relevant Renminbi amount converted into U.S. dollars using the Spot Rate for the relevant Rate Calculation Date as determined by the Calculation Agent at or around 11.00 a.m. (Hong Kong time) on the Rate Calculation Date.

(b) In these Conditions:

- (i) if the Notes are Zero Coupon Notes (as specified in the relevant Final Terms), references to Coupons and Couponholders are not applicable;

- (ii) if Talons are specified in the relevant Final Terms as being attached to the Notes at the time of issue, references to Coupons shall be deemed to include references to Talons;
- (iii) if Talons are not specified in the relevant Final Terms as being attached to the Notes at the time of issue, references to Talons are not applicable;
- (iv) any reference to principal shall be deemed to include any other redemption amount, any additional amounts in respect of principal which may be payable under Condition 8 (*Taxation*), any premium payable in respect of a Note and any other amount in the nature of principal payable pursuant to these Conditions;
- (v) any reference to interest shall be deemed to include any additional amounts in respect of interest which may be payable under Condition 8 (*Taxation*) and any other amount in the nature of interest payable pursuant to these Conditions;
- (vi) if an expression is stated in Condition 1(a) (*Interpretation - Definitions*) to have the meaning given in the relevant Final Terms, but the relevant Final Terms gives no such meaning or specifies that such expression is "Not Applicable" then such expression is not applicable to the Notes;
- (vii) any reference to the Agency Agreement or Deed of Covenant shall be construed as a reference to the Agency Agreement or Deed of Covenant, as the case may be, as amended and/or supplemented up to (and including) the Issue Date of the Notes; and
- (viii) references to any act or statute or any provision of any act or statute shall be deemed also to refer to any statutory modification or re-enactment thereof or any statutory instrument, order or regulation made thereunder or under such modification or re-enactment.

2. Form and Denomination

(a) **Form**

Notes, other than VP Notes, VPS Notes and Swedish Notes, are issued in bearer form or registered form, as specified in the relevant Final Terms, and are serially numbered.

The VP Notes are issued in uncertificated and dematerialised book entry form in accordance with the Danish Securities Trading etc. Act (*Værdipapirhandelsloven*), as amended from time to time and the Danish Executive Order on Book Entry, etc. of dematerialised Securities in a Central Securities Depository (*Bekendtgørelse om registrering m.v. af fondsaktiver i en værdipapircentral*) as amended from time to time.

The VPS Notes are issued in uncertificated and dematerialised book entry form in accordance with the Norwegian Securities Register Act 2002 (*lov om registrering av finansielle instrumenter 2002 5. juli nr. 64*).

The Swedish Notes are issued in uncertificated and dematerialised book entry form in accordance with the Swedish Financial Instruments Accounts Act (*lag (1998:1479) om kontoföring av finansiella instrument*) as amended.

(b) **Form of Bearer Notes**

Notes issued in bearer form ("**Bearer Notes**"), other than Swiss Franc Notes, will be represented upon issue by a temporary global note (a "**Temporary Global Note**") in substantially the form (subject to amendment and completion) scheduled to the Fiscal Agency Agreement. On or after the date which is forty days after the completion of the distribution of the Notes (the "**Exchange Date**") of the relevant Series and provided certification as to the beneficial ownership thereof as required by U.S. Treasury regulations (substantially in the form set out in the Temporary Global Note) has been received, interests in the Temporary Global Note may be exchanged for:

- (i) interests in a permanent global note (a "**Permanent Global Note**") representing the Notes of that Series and in substantially the form (subject to amendment and completion) scheduled to the Fiscal Agency Agreement; or
- (ii) if so specified in the relevant Final Terms, definitive notes ("**Definitive Notes**") serially numbered and in substantially the form (subject to amendment and completion) scheduled to the Fiscal Agency Agreement.

If any date on which a payment of interest is due on the Notes of a Series occurs whilst any of the Notes of that Series are represented by the Temporary Global Note, the related interest payment will be made on the Temporary Global Note only to the extent that certification as to the beneficial ownership thereof as required by U.S. Treasury regulations (in the form set out in the Temporary Global Note) has been received by Euroclear Bank SA/NV ("**Euroclear**") or Clearstream Banking, société anonyme ("**Clearstream, Luxembourg**") or by any other clearing system to which Notes or any interest therein may from time to time be credited. Payments of principal or interest (if any) on a Permanent Global Note will be made through Euroclear and Clearstream, Luxembourg without any requirement for certification.

Interests in the Permanent Global Note will, unless the contrary is specified in the relevant Final Terms, be exchangeable at the cost and expense of the Issuer in whole (but not in part), at the option of the Holder of such Permanent Global Note for Definitive Notes if (a) Euroclear or Clearstream, Luxembourg or any other relevant clearing system(s) is closed for business for a continuous period of 14 days (other than by reason of public holidays) or announces an intention to cease business permanently or does in fact do so or (b) an Event of Default occurs under Condition 7 in respect of any Note of the relevant Series. Whenever the Permanent Global Note is to be exchanged for Definitive Notes, the Issuer shall procure the prompt delivery of such Definitive Notes duly authenticated and with Coupons and Talons attached (if so specified in the relevant Final Terms), in an aggregate principal amount equal to the principal amount of the Permanent Global Note to the Holder of the Permanent Global Note against the surrender of the Permanent Global Note to or to the order of the Fiscal Agent within 30 days of the Holder requesting such exchange. If default is made by the Issuer in the required delivery of Definitive Notes and such default is continuing at 6.00 p.m. (London time) on the thirtieth day after the day on which the relevant notice period expires, such Permanent Global Note will become void in accordance with its terms but without prejudice to the rights of the Account Holders (as defined in the Deed of Covenant) with Euroclear and Clearstream, Luxembourg in relation thereto under the Deed of Covenant.

Interest bearing Definitive Notes will, if so specified in the relevant Final Terms, have attached thereto at the time of their initial delivery coupons ("**Coupons**"), presentation of which will be prerequisite to the payment of interest in certain circumstances specified below **provided that** interest bearing Definitive Notes, if so specified in the relevant Final Terms, have attached thereto at the time of initial delivery Coupons and one Talon for further Coupons (a "**Talon**", together with the Coupons in such case and where the context so permits, the "**Coupons**") entitling the holder thereof to further Coupons and a further Talon.

Bearer Notes, the principal amount of which is repayable by instalments ("**Instalment Notes**") have attached thereto at the time of their initial delivery, payment receipts ("**Receipts**") in respect of the instalments of principal.

(c) ***Form of Registered Notes***

Notes issued in registered form ("**Registered Notes**") will be in substantially the form (subject to amendment and completion) scheduled to the Fiscal Agency Agreement. Each Tranche of Registered Notes will be in the form of either individual Note certificates ("**Individual Note Certificates**") or a global registered Note (a "**Global Registered Note**"), in each case as specified in the relevant Final Terms. Global Registered Notes may be exchangeable for Individual Note Certificates in accordance with its terms. Registered Notes will not be exchangeable for Bearer Notes.

(d) **Form of Swiss Franc Notes**

Swiss Franc Notes will be denominated in Swiss francs, issued in bearer form and will be represented exclusively by a Permanent Global Note which shall be deposited by the Swiss Paying Agent with SIS, or such other depositary as may be approved by the SIX Regulatory Board of the SIX Swiss Exchange (SIS or such other intermediary, (the "**Intermediary**")). Once the Permanent Global Note is deposited with the Intermediary and entered into the accounts of one or more participants of the Intermediary, the Notes will constitute intermediated securities (*Bucheffekten*) ("**Intermediated Securities**") in accordance with the provisions of the Swiss Federal Intermediated Securities Act (*Bucheffektengesetz*).

Each Holder (as defined in Condition 3 below) shall have a quotal co-ownership interest (*Miteigentumsanteil*) in the Permanent Global Note to the extent of his claim against the Issuer, **provided that** for so long as the Permanent Global Note remains deposited with the Intermediary the co-ownership interest shall be suspended and the Swiss Franc Notes may only be transferred or otherwise disposed of in accordance with the provisions of the Swiss Federal Intermediated Securities Act (*Bucheffektengesetz*), i.e. by the entry of the transferred Swiss Franc Notes in a securities account of the transferee.

Neither the Issuer nor the Holders shall at any time have the right to effect or demand the conversion of the Permanent Global Note (*Globalurkunde*) into, or the delivery of, uncertificated securities (*Wertrechte*) or Definitive Notes (*Wertpapiere*).

No physical delivery of the Swiss Franc Notes shall be made unless and until Definitive Notes (*Wertpapiere*) are printed. Definitive Notes may only be printed, in whole, but not in part, if the Swiss Paying Agent determines, in its sole discretion, that the printing of the Definitive Notes (*Wertpapiere*) is necessary or useful. Should the Swiss Paying Agent so determine, it shall provide for the printing of Definitive Notes (*Wertpapiere*) without cost to the Holders. Upon delivery of the Definitive Notes (*Wertpapiere*), the Permanent Global Note will be cancelled and the Definitive Notes (*Wertpapiere*) shall be delivered to the Holders against cancellation of the relevant Swiss Franc Notes in the Holders' securities accounts.

(e) **Form of VP Notes**

A Tranche or a Series of VP Notes (as the case may be), if so specified in the applicable Final Terms, may be cleared through the VP in accordance with Danish laws, regulations and operating procedures applicable to and/or issued by the VP for the time being (the "**VP Rules**"). The VP Notes shall be regarded as Registered Notes for the purposes of these Conditions. No physical Notes or certificates will be issued in respect of the VP Notes and the provisions in these Conditions relating to presentation, surrendering or replacement of such physical VP Notes or certificates shall not apply to the VP Notes. The Issuer will certify that Nordea Bank Danmark A/S is, on the Issue Date of a Tranche or a Series of VP Notes (as the case may be), entered in the VP as the account holding institute (*kontoførende institut*) for the duly registered owners of the Notes of such Tranche or Series (as the case may be).

(f) **Form of VPS Notes**

The VPS Notes shall be regarded as Registered Notes for the purposes of these Conditions save to the extent these Conditions are inconsistent with Norwegian laws, regulations and operating procedures applicable to and/or issued by VPS for the time being (the "**VPS Rules**"). No physical VPS Notes or certificates will be issued in respect of the VPS Notes and the provisions in these Conditions relating to presentation, surrendering or replacement of such physical Notes or certificates shall not apply to the VPS Notes.

(g) **Form of Swedish Notes**

The Swedish Notes shall be regarded as Registered Notes for the purposes of these Conditions save to the extent these Conditions are inconsistent with Swedish laws, regulations and operating procedures applicable to and/or issued by Euroclear Sweden for the time being (the "**Euroclear Sweden Rules**"). No physical Swedish Notes or certificates will be issued in respect of the

Swedish Notes and the provisions in these Conditions relating to presentation, surrendering or replacement of such physical Swedish Notes or certificates shall not apply to the Swedish Notes.

(h) ***Denomination of Bearer Notes***

Bearer Notes will be in the denomination or denominations (each of which denomination is integrally divisible by each smaller denomination) specified in the Final Terms. Bearer Notes of one denomination may not be exchanged for Bearer Notes of any other denomination.

(i) ***Denomination of Registered Notes***

Registered Notes will be in the minimum denomination specified in the relevant Final Terms or unless otherwise specified in the relevant Final Terms integral multiples thereof.

(j) ***Denomination of VP Notes***

VP Notes are in the denomination or denominations (each of which denomination is integrally divisible by each smaller denomination) specified in the Final Terms. VP Notes of one denomination may not be exchanged for VP Notes of any other denomination.

(k) ***Denomination of VPS Notes***

VPS Notes are in the denomination or denominations (each of which denomination is integrally divisible by each smaller denomination) specified in the Final Terms. VPS Notes of one denomination may not be exchanged for VPS Notes of any other denomination.

(l) ***Denomination of Swedish Notes***

Swedish Notes are in the denomination or denominations (each of which denomination is integrally divisible by each smaller denomination) specified in the Final Terms. Swedish Notes of one denomination may not be exchanged for Swedish Notes of any other denomination.

(m) ***Currency of Notes***

Notes may be denominated in any currency subject to compliance with all applicable legal and/or regulatory and/or central bank requirements.

For the purposes of these Conditions, references to Notes shall, as the context may require, be deemed to be Temporary Global Notes, Permanent Global Notes, Definitive Notes or, as the case may be, Registered Notes.

3. **Title**

(a) ***Title to Bearer Notes, Registered Notes, Swiss Franc Notes, VP Notes, VPS Notes and Swedish Notes***

Title to the Bearer Notes (excluding Swiss Franc Notes), Receipts and Coupons passes by delivery. References herein to the "**Noteholders**" or "**Holders**" of Bearer Notes or of Receipts or Coupons signify the bearers of such Bearer Notes or such Receipts or Coupons.

Title to the Registered Notes passes by registration in the register which is kept by the Registrar. References herein to the "**Noteholders**" or "**Holders**" of Registered Notes signify the persons in whose names such Notes are so registered.

Title to the VP Notes shall pass by registration in the register (the "**Danish Note Register**") maintained by the VP Issuing Agent in accordance with the VP Rules. The Issuer shall be entitled to obtain information from VP in accordance with the VP Rules. Except as ordered by a court of competent jurisdiction or as required by law, the Holder (as defined below) of any VP Note shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it and no person shall be liable for so treating the Holder. In these Conditions in relation to VP Notes only, "**Note Holder**" or "**Holder**" means, as the context requires, the person in whose name a VP Note is registered in the Danish Note Register and shall also include any person duly authorised to act as

a nominee and registered as a holder of the VP Notes. If the Notes of such Tranche cease to be registered in the VP, Nordea Bank Danmark A/S as account holding institute for the duly registered owners shall supply the VP Issuing Agent with all necessary information with regard to such duly registered owners and the VP Issuing Agent shall enter such information into the Danish Note Register.

Title to the VPS Notes shall pass by registration in the register (the "**VPS Register**") in accordance with the Norwegian VPS Rules. The Issuer shall be entitled to obtain information from VPS in accordance with the VPS Rules. Except as ordered by a court of competent jurisdiction or as required by law, the Holder (as defined below) of any VPS Note shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it and no person shall be liable for so treating the Holder. In these Conditions in relation to VPS Notes only, "**Note Holder**" or "**Holder**" means, as the context requires, the person in whose name a VPS Note is registered in the VPS Register and shall also include any person duly authorised to act as a nominee (*förvalter*) and registered as a holder of the VPS Notes.

Title to the Swedish Notes shall pass by registration in the book entry system and register maintained by Euroclear Sweden (the "**Euroclear Sweden Register**"). Except as ordered by a court of competent jurisdiction or as required by law, the Holder (as defined below) of any Swedish Note shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it and no person shall be liable for so treating the Holder. In these Conditions in relation to Swedish Notes only, "**Note Holder**" or "**Holder**" means, as the context requires, the person in whose name a Swedish Note is registered in the Euroclear Sweden Register and shall also include any person duly authorised to act as a nominee (*förvaltare*) and registered as a holder of the Swedish Notes.

The Holder of any Note or Coupon will (except as otherwise required by applicable law or regulatory requirement) be treated as its absolute owner for all purposes (whether or not it is overdue and regardless of any notice of ownership, trust or any interest thereof or therein, any writing thereon, or any theft or loss thereof) and no person shall be liable for so treating such Holder.

Where a nominee (*förvaltare*) in accordance with the SFIA Act is so evidenced it shall be treated by the Issuer as the holder of the relevant Swedish Notes.

(b) ***Transfer of Registered Notes, VP Notes, VPS Notes and Swedish Notes***

A Registered Note may, upon the terms and subject to the conditions set forth in the Fiscal Agency Agreement, be transferred in whole or in part only (**provided that** such part is, or is an integral multiple of, the minimum denomination specified in the relevant Final Terms) upon the surrender of the Registered Note to be transferred, together with the form of transfer endorsed on it duly completed and executed, at the specified office of the Registrar. A new Registered Note will be issued to the transferee and, in the case of a transfer of part only of a Registered Note, a new Registered Note in respect of the balance not transferred will be issued to the transferor.

Each new Registered Note to be issued upon the transfer of Registered Notes will, upon the effective receipt of such form of transfer by the Registrar at its specified office, be available for delivery at the specified office of the Registrar. For these purposes, a form of transfer received by the Registrar during the period of fifteen London Banking Days, ending on the due date for any payment on the relevant Registered Notes shall be deemed not to be effectively received by the Registrar until the day following the due date for such payment.

The issue of new Registered Notes on transfer will be effected without charge by or on behalf of the Issuer or the Registrar, but upon payment by the applicant of (or the giving by the applicant of such indemnity as the Registrar may require in respect of) any tax or other governmental charges which may be imposed in relation thereto.

One or more VP Notes may be transferred in accordance with VP Rules. Each new VP Note to be issued shall be available for delivery within three business days of receipt of the request and

the surrender of the VP Notes for exchange. Delivery of the new VP Note(s) shall be made to the same VP account on which the original VP Notes were registered. In this Condition 3(b) (*Transfer of Registered Notes, VP Notes, VPS Notes and Swedish Notes*) in relation to VP Notes only, "**business day**" has the meaning ascribed to such term by the then applicable rules and procedures of the VP.

Exchange and transfer of VP Notes on registration, transfer, partial redemption or exercise of a call or a put option shall be effected without charge by or on behalf of the VP Issuing Agent, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity as the VP Issuing Agent may require).

No Holder may require the transfer of a VP Note to be registered during any closed period pursuant to the then applicable VP Rules.

All transfers of VP Notes are subject to any cut-off dates applicable to such VP Notes and are subject to any other rules and procedures for the time being of the VP. The VP's rules and regulations may be downloaded from its website: <http://www.vp.dk>.

One or more VPS Notes may be transferred in accordance with the VPS Rules. In the case of an exercise of option resulting in VPS Notes of the same holding having different terms, separate VPS Notes registered with the VPS Register shall be issued in respect of those VPS Notes of that holding having the same terms. Such VPS Notes shall only be issued against surrender of the existing VPS Notes in accordance with the VPS Rules.

Each new VPS Note to be issued pursuant to the above, shall be available for delivery within three business days of receipt of the request and the surrender of the VPS Notes for exchange. Delivery of the new VPS Note (s) shall be made to the same VPS account on which the original VPS Notes were registered. In this Condition 3(b) (*Transfer of Registered Notes, VP Notes, VPS Notes and Swedish Notes*) in relation to VPS Notes only, "**business day**" means a day, other than a Saturday or Sunday on which VPS is open for business.

Exchange and transfer of VPS Notes on registration, transfer, partial redemption or exercise of an option shall be effected without charge by or on behalf of the Issuer or the VPS Paying Agent, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity as the VPS Paying Agent may require).

No Holder may require the transfer of a VPS Note to be registered during any closed period pursuant to the then applicable VPS Rules.

One or more Swedish Notes may be transferred in accordance with the Euroclear Sweden Rules. Exchange and transfer of Swedish Notes on registration, transfer, partial redemption or exercise of a call or a put option shall be effected without charge by or on behalf of the Issuer or the Swedish Issuing Agent, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity as the Swedish Issuing Agent may require).

No Holder may require the transfer of a Swedish Note to be registered during any closed period pursuant to the then applicable Euroclear Sweden Rules.

All transfers of Swedish Notes are subject to any cut-off dates applicable to such Swedish Notes and are subject to any other rules and procedures for the time being of Euroclear Sweden. The Euroclear Sweden Rules may be downloaded from its website: <http://www.ncsd.eu>.

(c) **Swiss Franc Notes**

The records of the Intermediary will determine the number of Notes held through each participant in that Intermediary. In respect of the Notes held in the form of Intermediated Securities, the holders of the Notes (the "**Holders**") will be the persons holding the Notes in a securities account (*Effektenkonto*) which is in their own name, or in the case of intermediaries (*Verwahrungsstellen*), the intermediaries (*Verwahrungsstellen*) holding the Notes for their own account in a securities account (*Effektenkonto*) which is in their name.

4. Status

(a) **Status—Unsubordinated Notes**

This Condition 4(a) is applicable in relation to Notes specified in the relevant Final Terms as being Unsubordinated or not specified as being subordinated (the "**Unsubordinated Notes**").

The Unsubordinated Notes of each Series constitute unsecured and unsubordinated obligations of the Issuer and rank *pari passu* without any preference among themselves and at least *pari passu* with all other outstanding unsecured and unsubordinated obligations of the Issuer, present and future, save for such obligations as may be preferred by provisions of law that are both mandatory and of general application.

(b) **Status—Subordinated Notes**

This Condition 4(b) is applicable in relation to Notes specified in the relevant Final Terms as being Subordinated Notes (the "**Subordinated Notes**").

The Subordinated Notes constitute and will constitute direct and unsecured obligations of the Issuer and rank *pari passu* without any preference among themselves. In the event of liquidation (*likvidation*) or bankruptcy (*konkurs*) of the Issuer, the rights of Holders of any Subordinated Notes to payments of the Outstanding Principal Amount and any other amounts in respect of the Subordinated Notes (including any accrued and unpaid interest amount or damages awarded for breach of any obligations under these Conditions, if any are payable) shall (i) be subordinated to the claims of all Senior Creditors of the Issuer; (ii) rank at least *pari passu* with the claims of all subordinated creditors of the Issuer which in each case by law rank, or by their terms, are expressed to rank *pari passu* with the Subordinated Notes; and (iii) rank senior to any Junior Securities of the Issuer.

No Holder of Subordinated Notes who shall in the event of the liquidation (*likvidation*) or bankruptcy (*konkurs*) of the Issuer be indebted to the Issuer shall be entitled to exercise any right of set-off or counterclaim against moneys owed by the Issuer in respect of such Subordinated Notes.

5. Interest

Notes may be interest bearing or non-interest bearing, as specified in the relevant Final Terms. In the case of non-interest bearing Notes, a reference price and yield will, unless otherwise agreed, be specified in the relevant Final Terms. The Final Terms in relation to each Series of interest-bearing Notes shall specify which of Conditions 5(a), 5(b), 5(c) or 5(d) shall be applicable **provided that** Condition 5(e) will be applicable to each Series of interest-bearing Notes as specified therein, save, in each case, to the extent inconsistent with the relevant Final Terms.

(a) **Interest—Fixed Rate**

Each Note in relation to which this Condition 5(a) is specified in the relevant Final Terms as being applicable shall bear interest on its Outstanding Principal Amount (or if it is a Partly Paid Note, the amount paid up) from and including its Issue Date to, but excluding, the date of final maturity thereof (each date as specified in the relevant Final Terms) at the rate or rates per annum specified in the relevant Final Terms, **provided that** in the case of Swedish Notes, such Swedish Note shall bear interest on its Outstanding Principal Amount (or if it is a Swedish Partly Paid Note, the amount paid up) from, but excluding, its Issue Date to and including the date of final maturity thereof (each date as specified in the relevant Final Terms) at the rate or rates specified in the relevant Final Terms. Interest will be payable in arrear on such dates as are specified in the relevant Final Terms and on the date of final maturity thereof. The amount of interest payable in respect of each Note for any period for which a Fixed Coupon Amount is not specified shall be calculated by applying the Rate of Interest to the Calculation Amount, multiplying the product (i) in respect of a Note denominated in U.S. dollars, on the basis of a 360 day year consisting of 12 months of thirty days each and, in the case of an incomplete month, the actual number of days elapsed and (ii) in the case of a Note denominated in a currency other than U.S. dollars, on the basis of the number of days in the relevant period from and including the most recent Interest

Payment Date (or, if none, the Interest Commencement Date) to but excluding the relevant payment date divided by (x) in the case of Notes where interest is scheduled to be paid only by means of regular annual payments, the number of days in the period from and including the most recent Interest Payment Date (or, if none, the Interest Commencement Date) to but excluding the next scheduled Interest Payment Date or (y) in the case of Notes where interest is scheduled to be paid other than only by means of regular annual payments, the product of the number of days in the period from and including the most recent Interest Payment Date (or, if none, the Interest Commencement Date) to but excluding the next scheduled Interest Payment Date and the number of Interest Payment Dates that would occur in one calendar year assuming interest was to be payable in respect of the whole of that year; rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figures by a fraction equal to the Specified Denomination of such Note divided by the Calculation Amount. For the purposes of this Condition 5, a "**sub-unit**" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

(b) ***Interest—Floating Rate***

- (i) Notes in relation to which this Condition 5(b) is specified in the relevant Final Terms as being applicable shall bear interest on its Outstanding Principal Amount (or if it is a Partly Paid Note, the amount paid up) at the rates per annum determined in accordance with this Condition 5(b).
- (ii) Such Notes shall bear interest from and including their Issue Date, to, but excluding, the date of final maturity thereof (each date as specified in the relevant Final Terms), **provided that** in the case of Swedish Notes, such Swedish Notes shall bear interest from, but excluding, their Issue Date to and including the date of final maturity thereof (each date as specified in the relevant Final Terms). Interest will be payable on each date (an "**Interest Payment Date**") which falls such period of months as may be specified in the relevant Final Terms after such Issue Date or, as the case may be, after the preceding Interest Payment Date. If any Interest Payment Date would otherwise fall on a date which is not a Business Day (as defined in Condition 1), it shall be postponed to the next Business Day unless it would thereby fall into the next calendar month, in which event it shall be brought forward to the preceding Business Day unless it is specified in the relevant Final Terms that if any Interest Payment Date would otherwise fall on the date which is not a Business Day, it shall be postponed to the next Business Day. If such Issue Date or any succeeding Interest Payment Date falls on the last Business Day of the month, each subsequent Interest Payment Date shall be the last Business Day of the relevant month. Each period beginning on (and including) such Issue Date and ending on (but excluding) the first Interest Payment Date and each period beginning on (and including) an Interest Payment Date and ending on (but excluding) the next Interest Payment Date is herein called an "**Interest Period**", **provided that** in the case of Swedish Notes, each period beginning on (but excluding such Issue Date and ending on (and including) the first Interest Payment Date and each period on (but excluding) an Interest Payment Date and ending on (and including) the next Interest Payment Date shall be the relevant Interest Period.
- (iii) The Final Terms in relation to each Series of Notes in relation to which this Condition 5(b) is specified as being applicable shall specify which page (the "**Relevant Screen Page**") on the Reuters Screen or any other information vending service shall be applicable. For these purposes, "**Reuters Screen**" means the Reuter Money 3000 Service (or such other service as may be nominated as the information vendor for the purpose of displaying comparable rates in succession thereto).
- (iv) The Rate of Interest (as defined herein) applicable to such Notes for each Interest Period shall be determined by the Fiscal Agent or such other agent as may be specified in the relevant Final Terms (the "**Determination Agent**") on the following basis:
 - (A) where the Reference Rate is based on the London interbank offered rate ("**LIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in the

relevant currency for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;

- (B) where the Reference Rate is based on the Euro-zone inter-bank offered rate ("**EURIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in euro for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (C) where the Reference Rate is based on the Australian bank bill swap rate ("**BBSW**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Australian Dollars for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (D) where the Reference Rate is based on the New Zealand bank bill rate ("**BKBM**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in New Zealand Dollars for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (E) where the Reference Rate is based on the Canadian dealer offer rate ("**CDOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Canadian Dollars for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (F) where the Reference Rate is based on the Copenhagen interbank offered rate ("**CIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Danish Krone for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (G) where the Reference Rate is based on the Hong Kong interbank offered rate ("**HIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in the relevant currency for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (H) where the Reference Rate is based on the Johannesburg interbank agreed rate ("**JIBAR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in the relevant currency for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (I) where the Reference Rate is based on the Moscow prime offered rate ("**MOSPRIME**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Russian Roubles for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (J) where the Reference Rate is based on the Oslo interbank offered rate ("**NIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Norwegian Kroner

for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;

- (K) where the Reference Rate is based on the Shanghai interbank offered rate ("**SHIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Chinese Renminbi for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (L) where the Reference Rate is based on the Stockholm interbank offered rate ("**STIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Swedish Krona for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (M) where the Reference Rate is based on the Tokyo interbank offered rate ("**TIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Japanese Yen for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (N) where the Reference Rate is based on the Mexican interbank equilibrium interest rate ("**TIIE**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Mexican Peso for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (O) where the Reference Rate is based on the Turkish Lira interbank offer rate ("**TRLIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Turkish Lira for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (P) where the Reference Rate is based on the Warsaw interbank offered rate ("**WIBOR**") the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in Polish Zloty for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (Q) where the Reference Rate is based on the interbank offered rate in a Relevant Financial Centre specified in the relevant Pricing Supplement, the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits) in the relevant currency for a period of the duration of the relevant Interest Period on the Relevant Screen Page as of the Relevant Time on the Interest Determination Date;
- (R) if no such rate for deposits so appears (or, as the case may require, if fewer than two such rates for deposits so appear), the Determination Agent will request appropriate quotations and will determine the arithmetic mean of the rates at which deposits in the relevant currency are offered by four major banks in the Relevant Financial Centre at approximately the Relevant Time on the first day of the relevant Interest Period to prime banks in the interbank market of the Relevant Financial Centre in each such case for a period of the duration of the relevant Interest Period and in an amount that is representative for a single transaction in the relevant market at the relevant time; and
- (S) if fewer than two rates are so quoted, the Determination Agent will determine the arithmetic mean of the rates quoted by major banks in the Relevant Financial

Centre, selected by the Determination Agent at approximately the Relevant Time on the first day of the relevant Interest Period for loans in the relevant currency to leading European banks for a period of the duration of the relevant Interest Period and in an amount that is representative for a single transaction in the relevant market at the Relevant Time,

and the Rate of Interest applicable to such Notes during each Interest Period will be the sum of the relevant margin (the "**Relevant Margin**") specified in the relevant Final Terms and the rate (or, as the case may be, the arithmetic mean) so determined **provided that**, if the Determination Agent is unable to determine a rate (or, as the case may be, an arithmetic mean) in accordance with the above provisions in relation to any Interest Period, the Rate of Interest applicable to such Notes during such Interest Period will be the sum of the Relevant Margin and the rate (or, as the case may be, the arithmetic mean) last determined in relation to such Notes in respect of a preceding Interest Period.

For the purpose of these Conditions "**Euro-zone**" means the region comprised of Member States of the European Union that adopt the single currency in accordance with the Treaty on European Union as amended, and as used in this Condition 5 (*Interest*), "**business day**" means a day on which commercial banks and foreign exchange markets settle payments in the financial centre(s) specified for each Interest Determination Date; "**Interest Determination Date**" means the date specified as such in the Final Terms or if none is so specified, means (i) in the case of LIBOR, the second London Banking Day before the first day of the relevant Interest Period, or in the case of Notes denominated in Pounds Sterling, the first London Banking day of the relevant Interest Period or in the case of euro-LIBOR, the second TARGET2 Settlement Day before the first day of the relevant Interest Period, (ii) in the case of EURIBOR, the second TARGET2 Settlement Day before the first day of the relevant Interest Period, (iii) in the case of BBSW, the first Sydney business day of the relevant Interest Period, (iv) in the case of BKBM, the first Auckland and Wellington business day of the relevant Interest Period, (v) in the case of CDOR, the second Toronto business day prior to the first day of the relevant Interest Period, (vi) in the case of CIBOR, the second Copenhagen business day prior to the first day of the relevant Interest Period, (vii) in the case of HIBOR, the first Hong Kong business day of the relevant Interest Period, (viii) in the case of JIBAR, the first Johannesburg business day of the relevant Interest Period; (ix) in the case of MOSPRIME, the first Moscow business day before the first day of the relevant Interest Period, (x) in the case of NIBOR, the second Oslo business day before the first day of the relevant Interest Period, (xi) in the case of SHIBOR, the second Shanghai business day before the first day of the relevant Interest Period, (xii) in the case of STIBOR, the second Stockholm business day before the first day of the relevant interest period, (xiii) in the case of TIBOR, the second Tokyo business day before the first day of the relevant Interest Period, (xiv) in the case of TIIE, the first Mexico City business day before the first day of the relevant Interest Period, (xv) in the case of TRLIBOR, the second Istanbul business day before the first day of the relevant Interest Period, (xvi) in the case of WIBOR, the first Warsaw business day of the relevant Interest Period, or, in the case of Exempt Notes, such other Interest Determination Date as shall be specified in the applicable Pricing Supplement; "**Reference Rate**" means (i) LIBOR; (ii) EURIBOR; (iii) BBSW, (iv) BKBM, (v) CDOR, (vi) CIBOR, (vii) HIBOR, (viii) JIBAR, (ix) MOSPRIME, (x) NIBOR, (xi) SHIBOR, (xii) STIBOR, (xiii) TIBOR, (xiv) TIIE, (xv) TRLIBOR, (xvi) WIBOR, in each case for the relevant Interest Period, as specified in the applicable Final Terms, or, in the case of Exempt Notes, such other Reference Rate as shall be specified in the applicable Final Terms; "**Relevant Financial Centre**" has the meaning given to such term in Condition 1 and "**Relevant Time**" means the time specified as such in the Final Terms or if none is so specified, means (i) in the case of LIBOR, 11.00 a.m. London time, (ii) in the case of EURIBOR, 11.00 a.m. Brussels time, (iii) in the case of BBSW, 10.00 a.m. Sydney time, (iv) in the case of BKBM, 11.00 a.m. Wellington time, (v) in the case of CDOR, 10.00 a.m. Toronto time, (vi) in the case of CIBOR, 11.00 a.m. Copenhagen time, (vii) in the case of HIBOR, 11.00 a.m. Hong Kong time, (viii) in the case of JIBAR, 12.00 p.m. Johannesburg time, (ix) in the case of MOSPRIME, 12.30 p.m. Moscow time, (x) in the case of NIBOR, 12.00 p.m. Oslo time, (xi) in the case of SHIBOR, 11.30 a.m. Beijing time, (xii) in the case of STIBOR, 11.00

a.m. Stockholm time, (xiii) in the case of TIBOR, 11.00 a.m. Tokyo time, (xiv) in the case of TIIE, 2.30 p.m. Mexico City time, (xv) in the case of TRLIBOR, 11.15 a.m. Istanbul time, (xvi) in the case of WIBOR, 11.00 a.m. Warsaw time or, in the case of Exempt Notes, such other time as shall be specified in the applicable Pricing Supplement.

- (v) The Determination Agent will, as soon as practicable after determining the Rate of Interest in relation to each Interest Period, calculate the amount of interest (the "**Interest Amount**") payable in respect of the Calculation Amount specified in the relevant Final Terms for the relevant Interest Period. The amount of interest shall be calculated by applying the Rate of Interest for such Interest Period to the Calculation Amount, multiplying the product by the actual number of days in the Interest Period concerned divided by 360 (or, in the case of the Notes denominated in Pounds Sterling, 365 (or, if any portion of such Interest Period falls in a leap year, the sum of (i) the actual number of days in that portion divided by 366 and (ii) the actual number of days in the remainder of such Interest Period divided by 365)) or by such other number as may be specified in the relevant Final Terms, rounding the resulting figure to the nearest sub-unit of the currency in which such Notes are denominated or, as the case may be, in which such interest is payable (one half of any such sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to the Specified Denomination of the relevant Note divided by the Calculation Amount. Where the Specified Denomination of such a Note comprises more than one Calculation Amount, the Interest Amount payable in respect of such Note shall be the aggregate of the amounts (determined in the manner above) for each Calculation Amount comprising the Specified Denomination, without any further rounding. For this purpose, a "**sub-unit**" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

(c) ***Interest—Swap-Related (ISDA)***

- (i) Notes in relation to which this Condition 5(c) is specified in the relevant Final Terms as being applicable shall bear interest at the rates per annum determined in accordance with this Condition 5(c).
- (ii) Each such Note shall bear interest from and including its Issue Date to, but excluding, the date of final maturity thereof (each date as specified in the relevant Final Terms), **provided that** in the case of Swedish Notes, such Swedish Notes shall bear interest from, but excluding, the Issue Date to and including the date of final maturity thereof (each date as specified in the relevant Final Terms). Interest will be payable on such dates and in such amounts as would have been payable (regardless of any event of default or termination event thereunder) by the Issuer had it entered into a swap transaction (to which a Multi-Currency—Cross Border Master Agreement and the 2006 ISDA Definitions (as amended and updated from time to time), each as published by the International Swaps and Derivatives Association, Inc.) with the Holder of such Notes under which:
 - (A) the Issuer was the Fixed Rate Payer or, as the case may be, the Floating Rate Payer;
 - (B) the Determination Agent was the Calculation Agent;
 - (C) the Effective Date was such Issue Date;
 - (D) the Outstanding Principal Amount of such Note was the Calculation Amount; and
 - (E) and all other terms were as specified in the relevant Final Terms.

(d) ***Interest—Reset Note Provisions***

- (i) This Condition 5(d) is applicable to the Notes only if the Interest - Reset Note Provisions are specified in the relevant Final Terms as being applicable.

- (ii) Such Notes shall bear interest on their Outstanding Principal Amount:
 - (A) from (and including) the Interest Commencement Date specified in the relevant Final Terms until (but excluding) the First Reset Date at the rate per annum equal to the Initial Rate of Interest;
 - (B) from (and including) the First Reset Date until (but excluding) the Second Reset Date or, if no such Second Reset Date is specified in the relevant Final Terms, the Maturity Date at the rate per annum equal to the First Reset Rate of Interest; and
 - (C) for each Subsequent Reset Period thereafter (if any), at the rate per annum equal to the relevant Subsequent Reset Rate of Interest,

payable, in each case, in arrear on the Interest Payment Date(s) so specified in the relevant Final Terms (subject to adjustment as described in Condition 5(g)) and on the Maturity Date. The Rate of Interest and the Interest Amount payable shall be determined by the Determination Agent, (A) in the case of the Rate of Interest, at or as soon as practicable after each time at which the Rate of Interest is to be determined, and (B) in the case of the Interest Amount in accordance with the provisions for calculating amounts of interest in Condition 5(a).

- (iii) If on any Reset Determination Date the Relevant Screen Page is not available or the Mid-Swap Rate does not appear on the Relevant Screen Page, the Determination Agent shall request each of the Reference Banks to provide the Determination Agent with its Mid-Market Swap Rate Quotation as at approximately 12 (noon) in the Relevant Financial Centre of the Specified Currency on the Reset Determination Date in question.

If two or more of the Reference Banks provide the Determination Agent with Mid-Market Swap Rate Quotations, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest (as applicable) for the relevant Reset Period shall be the sum of the arithmetic mean (rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the relevant Mid-Market Swap Rate Quotations and the First Margin or Subsequent Margin (as applicable), all as determined by the Determination Agent.

If on any Reset Determination Date only one or none of the Reference Banks provides the Determination Agent with a Mid-Market Swap Rate Quotation as provided in the foregoing provisions of this paragraph, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest (as applicable) shall be determined to be the Rate of Interest as at the last preceding Reset Date or, in the case of the first Reset Determination Date, the First Reset Rate of Interest shall be the Initial Rate of Interest.

(e) ***Interest—Supplemental Provisions***

- (i) Condition 5(e)(ii) shall be applicable in relation to Notes in relation to which Condition 5(b) is specified in the relevant Final Terms as being applicable, Condition 5(e)(iii) shall be applicable in relation to all interest-bearing Notes, and Condition 5(e)(iv) shall be applicable in relation to Instalment Notes.
- (ii) *Notification of Rates of Interest, Interest Amounts and Interest Payment Dates*

The Determination Agent will cause each Rate of Interest, floating rate, Interest Payment Date, final day of a calculation period, Interest Amount or floating amount or, Instalment Amount or any other rate of interest, interest or reset period to be determined or calculated by it to be notified to the Issuer and the Fiscal Agent. The Fiscal Agent will cause all such determinations or calculations to be notified to the other Paying Agents and, in the case of Registered Notes, the Registrar (from whose respective specified offices such information will be available) as soon as practicable after such determination or calculated but in any event not later than the fourth London Banking Day thereafter and, in the case of Notes admitted to the Official List of the Irish Stock Exchange, cause each such Rate of Interest, floating rate, Interest Amount or floating

amount or, as the case may be, Instalment Amount to be notified to the Irish Stock Exchange. The Determination Agent will be entitled to amend any Interest Amount, floating amount, Interest Payment Date or last day of a calculation period (or to make appropriate alternative arrangements by way of adjustment) without notice in the event of the extension or abbreviation of the relevant Interest Period or calculation period. For the purposes of these Conditions, "**London Banking Day**" means a day on which commercial banks are open for business (including dealings in foreign exchange and foreign currency deposits) in London and "**TARGET2 Settlement Day**" has the meaning set out below.

- (iii) The determination by the Determination Agent of all rates of interest, amounts of interest, and Instalment Amounts for the purposes of this Condition 5 shall, in the absence of manifest error, be final and binding on all parties.
- (iv) Interest shall accrue on the Outstanding Principal Amount of each Note during each Interest Period (as defined in Condition 5(b)(ii)) from and including the Interest Commencement Date, **provided that** in the case of Swedish Notes, interest shall accrue on the Outstanding Principal Amount of each Swedish Note during each Interest Period from but excluding the Interest Commencement Date. Interest will cease to accrue in respect of each instalment of principal on, but excluding, the due date for payment of the relevant Instalment Amount, **provided that** in the case of Swedish Notes interest will cease to accrue in respect of each instalment of principal on and including the due date for payment of the relevant Instalment Amount, unless upon due presentation or surrender thereof (if required), payment in full of the relevant Instalment Amount is improperly withheld or refused or default is otherwise made in the payment thereof in which case interest shall continue to accrue on the principal amount in respect of which payment has been improperly withheld or refused or default has been made (as well after as before any demand or judgment) at the interest rate then applicable or such other rate as may be specified for this purpose in the Final Terms until, but excluding, the date, or in the case of Swedish Notes, including the date, on which, upon due presentation or surrender of the relevant Note (if required), the relevant payment is made or, if earlier (except where presentation or surrender of the relevant Note is not required as a precondition of payment), the seventh day after the date on which the Fiscal Agent having received the funds required to make such payment, gives notice to the Holders of the Notes in accordance with Condition 14 (*Notices*) that the Fiscal Agent has received the required funds (except to the extent that there is failure in the subsequent payment thereof to the relevant Holder).
- (v) In the case of partly-paid Notes (other than partly-paid Notes which are non-interest bearing) interest will accrue as aforesaid on the paid-up principal amount of such Notes and otherwise as indicated in the applicable Final Terms.

(f) ***Non-Interest Bearing Notes***

If any principal amount or Instalment Amount in respect of any Note which is non-interest bearing is not paid when due, interest shall accrue from and including such due date, or in the case of Swedish Notes from but excluding such due date, on the overdue amount at a rate per annum (expressed as a percentage per annum) equal to the Amortisation/Accrual Yield defined in the Final Terms or at such other rate as may be specified for this purpose in the Final Terms until but excluding, or in the case of Swedish Notes until and including, the date on which, upon due presentation or surrender of the relevant Note (if required), the relevant payment is made or, if earlier (except where presentation or surrender of the relevant Note is not required as a precondition of payment), the seventh day after the date on which, the Fiscal Agent or the Registrar, as the case may be, having received the funds required to make such payment, gives notice to the Holders of the Notes in accordance with Condition 14 that the Fiscal Agent or the Registrar, as the case may be has received the required funds, (except to the extent that there is failure in the subsequent payment thereof to the relevant Holder). The amount of any such interest shall be calculated by multiplying the product of the Amortisation/Accrual Yield and the overdue sum by the Day Count Fraction as specified for this purpose in the Final Terms.

(g) ***Interest—Supplemental Provision for Renminbi Notes***

This Condition 5(g) shall apply to Fixed Rate Notes denominated in Renminbi (the "**Renminbi Notes**") only where the Final Terms for the relevant Renminbi Notes specify that the Interest Payment Dates are subject to adjustment.

For such Notes, the relevant Fixed Coupon Amount shall be calculated by the Calculation Agent by multiplying the product of the relevant Rate of Interest and the Calculation Amount by the relevant Day Count Fraction and rounding the resultant figure to the nearest CNY0.01, with CNY0.005 being rounded upwards. The Calculation Agent shall cause any Fixed Coupon Amount so calculated and the relevant Interest Payment Date to be notified to the Fiscal Agent, the Issuer, the Holders in accordance with Condition 14 (*Notices*) and, if the Notes admitted to listing and/or trading on any stock exchange and the rules of such exchange so require, the relevant stock exchange as soon as possible after their determination or calculation but in no event later than the fourth London Banking Day thereafter or, if earlier in the case of notification to the stock exchange, the time required by the rules of the relevant stock exchange.

6. **Redemption and Purchase**

(a) ***Redemption at Maturity***

Unless previously redeemed, or purchased and cancelled, Notes shall be redeemed at their principal amount (or at such other redemption amount as may be specified in the relevant Final Terms) (or, in the case of Instalment Notes, in the Instalment Amounts and in such number of instalments as may be specified in or determined in accordance with the provisions of, the Final Terms) on the date or dates (or, in the case of Notes which bear interest at a floating rate of interest, on the date or dates upon which interest is payable) specified in the relevant Final Terms.

(b) ***Early Redemption for Taxation Reasons - withholding tax***

If, in relation to any Series of Notes and if specified as applicable in the Final Terms, as a result of any change in the laws of any Taxing Jurisdiction or of any political subdivision thereof or any authority or agency therein or thereof having power to tax or in the interpretation or administration of any such laws or regulations which becomes effective on or after the Issue Date of such Notes or, in the case of Unsubordinated Notes, any earlier date specified in the relevant Final Terms on the occasion of the next payment due in respect of such Notes the Issuer would be required to pay additional amounts as provided in Condition 8 (a "**Withholding Tax Event**"), the Issuer may, at its option and with respect to Subordinated Notes, subject to the Conditions to Redemption set out in Condition 6(i) having given not less than thirty nor more than sixty days' notice (ending, in the case of Notes which bear interest at a floating rate, on a day upon which interest is payable) to the Holders in accordance with Condition 14 (which notice shall be irrevocable) redeem all (but not some only, unless and to the extent that the relevant Final Terms specifies otherwise, in relation to Unsubordinated Notes) the Notes of the relevant Series at its Outstanding Principal Amount (or such other redemption amount as may be specified in the relevant Final Terms or at the redemption amount referred to in Condition 6(h), together with accrued interest (if any) thereon.

(c) ***Early Redemption of Subordinated Notes as a result of a Tax Event***

Upon the occurrence of a Tax Event (if specified as applicable in the Final Terms), but subject to the Conditions to Redemption set out in Condition 6(i), the Issuer may having given not less than thirty days' nor more than sixty days' notice (ending, in the case of Subordinated Notes which bear interest at a floating rate, on a day upon which interest is payable) to the Holders in accordance with Condition 14 (which notice shall be irrevocable) redeem all (but not some only) of the outstanding Subordinated Notes at any time at a redemption amount equal to their Outstanding Principal Amount (or such other redemption amount as may be specified in the relevant Final Terms or at the redemption amount referred to in Condition 6(h)) together with interest accrued to but excluding the date of redemption, subject to these Conditions.

(d) **Early Redemption of Subordinated Notes as a result of a Capital Event**

Upon the occurrence of a Capital Event (if specified as applicable in the Final Terms), but subject to the Conditions to Redemption set out in Condition 6(i), the Issuer may, at its option, having given not less than thirty days' nor more than sixty days' notice (ending, in the case of Subordinated Notes which bear interest at a floating rate, on a day upon which interest is payable) to the Holders in accordance with Condition 14 (which notice shall be irrevocable) redeem all (but not some only) of the Subordinated Notes at any time at a redemption amount equal to their Outstanding Principal Amount (or such other redemption amount as may be specified in the relevant Final Terms or at the redemption amount referred to in Condition 6(h)) together with interest accrued to but excluding the date of redemption, subject to these Conditions.

(e) **Optional Early Redemption (Call)**

If this Condition 6(e) is specified in the relevant Final Terms as being applicable, then the Issuer may (subject, in the case of Subordinated Notes, to the Conditions to Redemption set out in Condition 6(i)), upon the expiry of the appropriate notice, redeem in whole (but not, unless and to the extent that the relevant Final Terms specifies otherwise, in part in relation to Unsubordinated Notes), the Notes of the relevant Series at its Outstanding Principal Amount or such other redemption amount as may be specified in the relevant Final Terms), together with accrued interest (if any) thereon. Notes denominated in Pounds Sterling may not be redeemed prior to one year and one day from the Issue Date.

The appropriate notice referred to in this Condition 6(e) is a notice given by the Issuer to the Fiscal Agent, the Registrar (in the case of Registered Notes) and the Holders of the Notes of the relevant Series, which notice shall be signed by two duly authorised officers of the Issuer and shall specify:

- (i) the Series of Notes subject to redemption;
- (ii) whether such Series is to be redeemed in whole or in part only and, if in part only, the Outstanding Principal Amount of the Notes of the relevant Series which are to be redeemed;
- (iii) the due date for such redemption, which shall be not less than thirty days (as more particularly specified in the relevant Final Terms) after the date on which such notice is validly given and which is, in the case of Notes which bear interest at a floating rate, a date upon which interest is payable; and
- (iv) the amount at which such Notes are to be redeemed, which shall be their Outstanding Principal Amount (or such other amount as may be specified in the relevant Final Terms) together with, in the case of Notes which bear interest, accrued interest thereon.

Any such notice shall be irrevocable, and the delivery thereof shall oblige the Issuer to make the redemption therein specified.

(f) **Partial Redemption**

If some only of the Notes of a Series are to be redeemed in part only on any date in accordance with Condition 6(e):

- (i) in the case of Bearer Notes, the Notes shall be redeemed *pro rata* to their Outstanding Principal Amount by being drawn by lot in such European city as the Fiscal Agent may specify, or identified in such other manner or in such other place as the Fiscal Agent may approve and deem appropriate and fair, subject always to compliance with all applicable laws, and the rules of each listing authority, stock exchange and/or quotation system (if any) on which the Notes have then been admitted to listing, trading and/or quotation and, if applicable, the rules of Euroclear and Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in nominal amount, at their discretion); and

- (ii) in the case of Registered Notes, the Notes shall be redeemed *pro rata* to their Outstanding Principal Amount, subject always as aforesaid.

(g) **Optional Early Redemption (Put)**

If this Condition 6(g) is specified in the relevant Final Terms as being applicable, then the Issuer shall, upon the exercise of the relevant option by the Holder of any Note (other than a holder of a Subordinated Note) of the relevant Series, redeem such Note on the date or the next of the dates specified in the relevant Final Terms at its Outstanding Principal Amount (or such other redemption amount as may be specified in the relevant Final Terms), together with accrued interest (if any) thereon. In order to exercise such option, the Holder must, not less than forty-five days before the date so specified (as more particularly specified in the relevant Final Terms), deposit the relevant Note (together, in the case of an interest-bearing Definitive Note, with any unmatured Coupons appertaining thereto) with, in the case of a Bearer Note, any Paying Agent or, in the case of a Registered Note, the Registrar together with a duly completed redemption notice in the form which is available from the specified office of any of the Paying Agents or, as the case may be, the Registrar.

(h) **Early Redemption of non-interest bearing Notes**

The redemption amount payable in respect of any non-interest bearing Note upon redemption of such Note pursuant to Condition 6(b) or 6(c) or 6(d) or, if applicable Condition 6(e) or 6(g) or upon it becoming due and payable as provided in Condition 7 shall be the Amortised Face Amount (calculated as provided below) of such Notes.

- (i) Subject to the provisions of sub-paragraph (ii) below, the Amortised Face Amount of any such Note shall be the sum of (A) the Reference Price specified in the relevant Final Terms and (B) the aggregate amortisation of the difference between the principal amount of such Note from its Issue Date to the date on which such Note becomes due and payable at a rate per annum (expressed as a percentage) equal to the Accrual Yield specified in the relevant Final Terms compounded annually and the Reference Price. Where such calculation is to be made for a period of less than one year, it shall be made on the basis of a 360 day year consisting of 12 months of 30 days each or such other calculation basis as may be specified in the relevant Final Terms.
- (ii) If the redemption amount payable in respect of any such Note upon its redemption pursuant to Condition 6(b) or 6(c) or 6(d) or, if applicable Condition 6(e) or 6(g) or upon it becoming due and payable as provided in Condition 7 is not paid when due, the redemption amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (i) above, except that sub-paragraph shall have effect as though the reference therein to the date on which the Note becomes due and payable were replaced by a reference to the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph will continue to be made (as well after as before judgment), until the Relevant Date unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the principal amount of such Note.

(i) **Conditions to Redemption**

In the case of Notes specified in the relevant Final Terms as being Subordinated Notes, the Issuer may redeem the Notes in accordance with Condition 6(b), 6(c), 6(d) or 6(e) (and give notice thereof to the Holders) only if it has obtained the prior approval of the SFSA (if such approval is then required under the Applicable Banking Regulations) (the "**Conditions to Redemption**").

The rules under CRD IV prescribe certain conditions for the granting of permission by the SFSA to a request by the Issuer to redeem or repurchase the Notes. In this respect, CRR provides that the competent authority (the SFSA in the case of the Issuer) shall grant permission to a redemption or repurchase of the Notes provided that either of the following conditions is met, as applicable to the Notes:

- (1) *on or before such redemption or repurchase of the Notes, the Issuer replaces the Notes with capital instruments of an equal or higher quality on terms that are sustainable for its income capacity; or*
- (2) *the Issuer has demonstrated to the satisfaction of the SFSA that its Tier 2 Capital would, following such redemption or repurchase, exceed the capital ratios required under CRD IV by a margin that the SFSA may consider necessary on the basis set out in CRD IV for it to determine the appropriate level of capital of an institution.*

In addition, the rules under CRD IV provide that the SFSA may only permit the Issuer to redeem the Notes before five years after the Issue Date of the Notes if:

- (a) *the conditions listed in paragraphs (1) or (2) above are met; and*
- (b) *in the case of redemption due to the occurrence of a Capital Event, (i) the SFSA considers such change to be sufficiently certain and (ii) the Issuer demonstrates to the satisfaction of the SFSA that the Capital Event was not reasonably foreseeable at the time of the issuance of the Notes; or*
- (c) *in the case of redemption due to the occurrence of a Withholding Tax Event or Tax Event, the Issuer demonstrates to the satisfaction of the SFSA that such Withholding Tax Event or Tax Event is material and was not reasonably foreseeable at the time of issuance of the Notes.*

The rules under CRD IV may be modified from time to time after the Issue Date of the Notes.

(j) ***Purchase of the Notes***

The Issuer and its subsidiaries (if any) may at any time purchase Notes in the open market or otherwise and at any price provided that in the case of interest-bearing Definitive Notes, any unmatured Receipts and Coupons appertaining thereto are purchased therewith and provided that in the case of any Subordinated Notes, any such purchases shall be in accordance with the Applicable Banking Regulations and subject to the prior approval of the SFSA (if such consent is then required under the Applicable Banking Regulations).

(k) ***Cancellation of Redeemed and Purchased Notes***

All Notes redeemed or purchased in accordance with this Condition 6 and, in the case of interest bearing Definitive Notes, any unmatured Coupons attached thereto or surrendered or purchased therewith will be cancelled and may not be reissued or resold. References in this Condition 6 to the purchase of Notes by the Issuer shall not include the purchase of Notes in the ordinary course of business of dealing in securities or the purchase of Notes otherwise than as beneficial owners.

(l) ***Procedure for Payment upon Redemption***

Any redemption of the VP Notes, VPS Notes, or Swedish Notes pursuant to this Condition 6 shall be in accordance with, in the case of VP Notes, the VP Rules, in the case of VPS Notes, the VPS Rules and in the case of Swedish Notes, the Euroclear Sweden Rules.

7. Events of Default

(a) ***Events of Default—Unsubordinated Notes***

- (i) This Condition 7(a) is applicable in relation to Notes specified in the relevant Final Terms as being Unsubordinated Notes.
- (ii) The following events or circumstances (each an "**Event of Default**") shall be events of default in relation to the Notes:

- (A) default is made by the Issuer in the payment of any principal for a period of 14 days or any interest for a period of 30 days in respect of any such Notes, after in each case the date when due; or
 - (B) default is made by the Issuer in the performance or observance of any other obligation, condition or provision binding on it under any of such Notes and such default continues for 45 days after written notice of such failure has first been given to the Fiscal Agent by the Holder of any such Note at the time outstanding, requiring the Issuer to remedy the same; or
 - (C) an order is made or an effective resolution is passed for the dissolution or liquidation of the Issuer (except for the purposes of a merger, reconstruction or amalgamation under which the continuing entity effectively assumes the entire obligation of the Issuer under the Notes) or the Issuer is adjudicated or found bankrupt or insolvent by any competent court; or
 - (D) the Issuer stops payment or (except for the purposes of such a merger, reconstruction or amalgamation as is referred to in sub-paragraph (iii) above) ceases to carry on the whole or substantially the whole of its business, or an encumbrancer takes possession or a receiver is appointed of the whole or any part of the undertaking or assets of the Issuer or a distress of execution is levied or enforced upon or sued out against any of the chattels or property of the Issuer and is not in any such case discharged within 30 days, or any order is made or effective resolution passed by the Issuer applying for or granting a suspension of payments or appointing a liquidator, receiver or trustee of the Issuer or of a substantial part of its undertaking or assets.
- (iii) If any Event of Default shall occur in relation to any Series of Notes, other than VPS Notes, any Holder of any Note of the relevant Series may by written notice to the Issuer declare such Note and (if the Note is interest bearing) all interest then accrued on such Note to be forthwith due and payable, whereupon the same shall become immediately due and payable at its principal amount (or, in the case of a Note which is not interest bearing, at the redemption amount referred to in Condition 6(h) or such other amount as may be specified in the relevant Final Terms) without presentment, demand, protest or other notice of any kind, all of which the Issuer will expressly waive, anything contained in such Notes to the contrary notwithstanding, unless prior to the time when the Issuer receives such notice all Events of Default in respect of all the Notes shall have been cured.
- (iv) If an Event of Default shall occur in relation to any Series of VPS Notes, any Holder of any VPS Note of the relevant Series may by written notice to the Issuer and the VPS Paying Agent declare such VPS Note and (if the VPS Note is interest bearing) all interest then accrued on such VPS Note to be forthwith due and payable, whereupon the same shall become immediately (or on such later date on which the relevant VPS Notes have been transferred to the account designated by the VPS Paying Agent and blocked for further transfer by the VPS Paying Agent in accordance with the VPS Rules) due and payable at its principal amount (or, if the VPS Notes of that Series are non interest bearing VPS Notes, at the redemption amount referred to in Condition 6(c) (*Redemption and Purchase*) or such other amount as may be specified in the relevant Final Terms) without presentment, demand, protest or other notice of any kind, all of which the Issuer will expressly waive, anything contained in such VPS Notes to the contrary notwithstanding, unless prior to the time when the Issuer receives such notice all Events of Default in respect of all the VPS Notes shall have been cured.

(b) ***Events of Default—Subordinated Notes***

- (i) This Condition 7(b) is applicable in relation to Notes specified in the relevant Final Terms as being Subordinated Notes.
- (ii) The following events or circumstances (each an "**Event of Default**") shall be an event of default in relation to the Notes:

- (iii) If:
- (A) the Issuer shall default in the payment of any principal for a period of 7 days after the date when due in respect of any such Note which has become due and payable in accordance with any redemption of such Notes; or
 - (B) the Issuer shall default for a period of 14 days in the payment of interest due on any such Note on an Interest Payment Date or any other date on which the payment of interest is compulsory; or
 - (C) an order is made or an effective resolution is passed for the winding up or liquidation of the Issuer (except for the purpose of a merger, reconstruction or amalgamation under which the continuing entity effectively assumes the entire obligations of the Issuer under the Notes) or the Issuer is otherwise declared bankrupt (*konkurs*) or put into liquidation (*likvidation*), in each case, by a court or agency or supervisory authority in the Kingdom of Sweden or elsewhere having jurisdiction in respect of the same,

the Holder of any Note may:

- (x) (in the case of (A) and (B) above) institute proceedings for the Issuer to be declared bankrupt (*konkurs*) or its winding-up or liquidation (*likvidation*), in each case, in the Kingdom of Sweden and not elsewhere, and prove or claim in the bankruptcy (*konkurs*) or liquidation (*likvidation*) of the Issuer; and/or
- (y) (in the case of (C) above) prove or claim in the winding up or liquidation or as the case may be, bankruptcy (*konkurs*) or liquidation (*likvidation*) of the Issuer, whether in the Kingdom of Sweden or elsewhere and instituted by the Issuer itself or by a third party

but (in either case) the Holder of such Note may claim payment in respect of the Note only in the winding up or liquidation or as the case may be, bankruptcy (*konkurs*) or liquidation (*likvidation*) of the Issuer.

- (iv) In any of the events or circumstances described in Condition 7(b)(iii)(C) above, the Holder of any Note may, by notice to the Issuer, declare such Note to be due and payable, and such Note shall accordingly become due and payable at its Outstanding Principal Amount together with accrued interest to the date of payment but subject to such Holder only being able to claim payment in respect of the Note in the winding up or liquidation or as the case may be, bankruptcy (*konkurs*) or liquidation (*likvidation*) of the Issuer.
- (v) The Holder of any Note may at its discretion institute such proceedings against the Issuer as it may think fit to enforce any obligation, condition, undertaking or provision binding on the Issuer under the Notes (other than, without prejudice to Conditions 7(b)(ii) or 7(b)(iii) above, any obligation for the payment of any principal or interest in respect of the Notes) **provided that** the Issuer shall not by virtue of the institution of any such proceedings be obliged to pay any sum or sums sooner than the same would otherwise have been payable by it, except with the prior approval of the SFSA.
- (vi) No remedy against the Issuer, other than as provided in Conditions 7(b)(iii), 7(b)(iv) and 7(b)(v) above shall be available to the Holders of Notes, whether for the recovery of amounts owing in respect of the Notes or in respect of any breach by the Issuer of any of its obligations or undertakings with respect to the Notes.

8. Taxation

- (a) All amounts payable (whether in respect of principal, redemption amount, interest or otherwise) in respect of the Notes will be made free and clear of and without withholding or deduction for, or on account of, any present or future taxes or duties of whatever nature imposed or levied by or on behalf of Sweden or any political subdivision thereof or any authority or agency therein or thereof having power to tax, unless the withholding or deduction of such taxes or duties is

required by law. In that event, the Issuer will pay such additional amounts as may be necessary in order that the net amounts receivable by the Holders after such withholding or deduction shall equal the respective amounts which would have been receivable in the absence of such withholding or deduction; except that no such additional amounts shall be payable with respect to payment in respect of any Bearer Note or Coupon presented for payment:

- (i) in Sweden;
- (ii) by or on behalf of a Holder who is liable to such taxes or duties in respect of such Bearer Note or Coupon by reason of such Holder having some connection with Sweden other than the mere holding of such Bearer Note or Coupon; or
- (iii) more than thirty days after the Relevant Date, except to the extent that the relevant Holder would have been entitled to such additional amounts on presenting the same for payment on the expiry of such period of thirty days; or
- (iv) by or on behalf of, a Holder who would not be liable or subject to the withholding or deduction by making a declaration of non-residence or other similar claim for exemption to the relevant tax authority; or
- (v) where such withholding or deduction is imposed on a payment to an individual and is required to be made pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to, such Directive; or
- (vi) by or on behalf of a holder who would have been able to avoid such withholding or deduction by presenting the relevant Note, Receipt or Coupon to another Paying Agent in a Member State of the European Union,

and except that no such additional amounts shall be payable in respect of payment in respect of any Registered Note the Holder of which is liable to such taxes or duties by reason of his having some connection with Sweden, as the case may be, other than the mere holding of such Registered Note.

- (b) For the purposes of these Conditions, the "**Relevant Date**" means the date on which such payment first becomes due and payable, but if the full amount of the moneys payable has not been received by the Fiscal Agent or, as the case may be, the Registrar (or, in respect of Swiss Franc Notes only, the Swiss Paying Agent) on or prior to such due date, it means the first date on which the full amount of such moneys has been so received and notice to that effect shall have been duly given to the Holders of the Notes of the relevant Series in accordance with Condition 14.
- (c) Any reference in these Conditions to principal, redemption amount and/or interest in respect of the Notes shall be deemed also to refer to any additional amounts which may be payable under this Condition 8 or any undertaking given in addition thereto or in substitution therefore.
- (d) Notwithstanding anything in Conditions 8 or 9 to the contrary, none of the Issuer, any paying agent or any other person shall be required to pay any additional amounts with respect to any withholding or deduction imposed on or in respect of any Note pursuant to Sections 1471 to 1474 of the U.S. Internal Revenue Code of 1986, as amended ("**FATCA**"), any treaty, law, regulation, intergovernmental agreement implementing legislation or other official guidance enacted by Sweden implementing FATCA, or any agreement between the Issuer or any other person making payments on behalf of the Issuer and the United States or any authority thereof implementing FATCA.

9. **Payments**

(a) ***Payments—Bearer Notes***

- (i) This Condition 9(a) is applicable in relation to Bearer Notes.

- (ii) Payment of amounts (including accrued interest) due on the redemption of Bearer Notes will be made against presentation and, save in the case of a partial redemption by reason of insufficiency of funds or payment of an Instalment Amount (other than the final Instalment Amount), surrender of the relevant Bearer Notes to or to the order of any of the Paying Agents.

Payment of Instalment Amounts (other than the final Instalment Amount) in respect of an Instalment Note will be made against presentation of the Bearer Note together with (whether applicable) the relevant Receipt and surrender of such Receipt.

The Receipts are not and shall not in any circumstances be deemed to be documents of title and if separated from the Bearer Note to which they relate will not represent any obligation of the Issuer.

Accordingly, the presentation of a Bearer Note without the relative Receipt or the presentation of a Receipt without the Bearer Note to which it appertains shall not entitle the Holder to any payment in respect of the relevant Instalment Amount.

- (iii) Payment of amounts due in respect of interest on Bearer Notes will be made:
 - (A) in the case of a Temporary Global Note or Permanent Global Note, against presentation of the relevant Temporary Global Note or Permanent Global Note at the specified office of any of the Paying Agents outside the United States and, in the case of a Temporary Global Note, upon due certification as required therein;
 - (B) in the case of Definitive Notes without Coupons attached thereto at the time of their initial delivery, against presentation of the relevant Definitive Notes at the specified office of any of the Paying Agents outside the United States; and
 - (C) in the case of Definitive Notes delivered with Coupons attached thereto at the time of the initial delivery, against surrender of the relevant Coupons at the specified office of any of the Paying Agents outside the United States.
- (iv) If the due date for payment of any amount due (whether in respect of principal, interest or otherwise) in respect of any Bearer Notes is not a Business Day, then the Holder thereof will not be entitled to payment thereof until the next following such Business Day and no further payment shall be due in respect of such delay save in the event that there is a subsequent failure to pay in accordance with these Conditions.
- (v) Each Definitive Note initially delivered with Coupons or Receipts attached thereto should be surrendered for final redemption together with all unmatured Coupons or Receipts appertaining thereto, failing which:
 - (A) in the case of Definitive Notes which bear interest at a fixed rate or rates, the amount of any missing unmatured Coupons will be deducted from the amount otherwise payable on such final redemption, the amount so deducted being payable against surrender of the relevant Coupon at the specified office of any of the Paying Agents at any time prior to the tenth anniversary of the due date of such final redemption or, if later, the fifth anniversary of the date of maturity of such Coupon; and
 - (B) in the case of Definitive Notes which bear interest at, or at a margin above or below, a floating rate, all unmatured Coupon relating to such Definitive Notes (whether or not surrendered therewith) shall become void and no payment shall be made thereafter in respect of them.
 - (C) in the case of Bearer Notes initially delivered with Receipts attached thereto, all Receipts relating to such Bearer Notes in respect of a payment of an Instalment Amount which (but for such redemption) would have fallen due on a date after such due date for redemption (whether or not surrendered therewith) shall become void and no payment shall be made thereafter in respect of them.

(b) ***Payments—Registered Notes***

- (i) This Condition 9(b) is applicable in relation to Registered Notes.
- (ii) Payments of amounts (including accrued interest) due on the final redemption of Registered Notes will be made against presentation and, save in the case of a partial redemption by reason of insufficiency of funds, surrender of the relevant Registered Notes as the specified office of the Registrar. If the due date for payment of any amount due (whether in respect of principal, interest or otherwise) in respect of Registered Notes is not a Business Day, the Holder thereof will not be entitled to payment thereof until the next following such Business Day and no further payment shall be due in respect of such delay save in the event that there is a subsequent failure to pay in accordance with these Conditions.
- (iii) Payment of amounts (whether principal, interest or otherwise) due (other than in respect of the final redemption of Registered Notes) in respect of Registered Notes will be paid to the Holders thereof (or, in the case of joint Holders, the first-named) as appearing in the register kept by the Registrar as at opening of business (New York time) on the fifteenth New York Banking Day before the due date for such payment (the "**Record Date**").
- (iv) Notwithstanding the provisions of Condition 9(g)(ii), payments of interest due (other than in respect of the final redemption of Registered Notes) in respect of Registered Notes will be made by a cheque drawn on a bank in the Relevant Financial Centre and posted to the address (as recorded in the register held by the Registrar) of the Holder thereof, (or, in the case of joint Holders, the first-named) on the Business Day immediately preceding the relevant date for payment unless prior to the relevant Record Date the Holder thereof (or, in the case of joint Holders, the first named) has applied to the Registrar and the Registrar has acknowledged such applications for payment to be made to a designated account (in the case aforesaid, a non-resident account with an authorised foreign exchange bank).

(c) ***Payments—Swiss Franc Notes***

This Condition 9(c) is applicable in relation to Swiss Franc Notes.

Payment of principal and/or interest shall be made in freely disposable Swiss francs without collection costs in Switzerland to the Noteholders and/or Couponholders, without any restrictions, whatever the circumstances may be, irrespective of nationality, domicile or residence of the Noteholders and/or Couponholders and without requiring any certification, affidavit or the fulfilment of any other formality.

Payment to the Swiss Paying Agent by the Issuer and the receipt by the Swiss Paying Agent of the due and punctual payment of the funds in Swiss francs in Switzerland shall release the Issuer of its obligations under the Notes and Coupons for the purposes of payment of principal and interest due on the respective payment dates to the extent of such payments.

(d) ***Payments—VP Notes***

This Condition 9(d) is applicable in relation to VP Notes.

Payments of principal and/or interest in respect of the VP Notes shall be made to the Holders as appearing registered in the register kept by the VP as such on the fifth business day (as defined by the then applicable VP Rules) before the due date for such payment, such day being a Danish Business Day, or such other business day falling closer to the due date as then may be stipulated in VP Rules and will be made in accordance with said VP Rules. Such day shall be the "**Record Date**" in respect of the VP Notes in accordance with VP Rules.

(e) ***Payments—VPS Notes***

This Condition 9(e) is applicable in relation to VPS Notes.

Payments of principal and/or interest in respect of the VPS Notes shall be made to the Holders registered as such on the fifth business day (as defined by the then applicable VPS Rules) shown in the relevant records of the VPS before the due date for such payment, or such other business day falling closer to the due date as then may be stipulated in the VPS Rules and will be made in accordance with said VPS Rules. Such day shall be the "**Record Date**" in respect of the VPS Notes in accordance with the VPS Rules.

(f) ***Payments—Swedish Notes***

This Condition 9(f) is applicable in relation to Swedish Notes.

Payments of principal and/or interest in respect of the Swedish Notes shall be made to the Holders as appearing registered in the Euroclear Sweden Register as such on the fifth business day (as defined by the then applicable Euroclear Sweden Rules) before the due date for such payment, such day being a Stockholm Business Day, or such other business day falling closer to the due date as then may be stipulated in Euroclear Sweden Rules and will be made in accordance with said Euroclear Sweden Rules. Such day shall be the "**Record Date**" in respect of the Swedish Notes in accordance with Euroclear Sweden Rules.

(g) ***Payments—General Provisions***

(i) Save as otherwise specified herein, this Condition 9 is applicable in relation to Notes whether in bearer or in registered form.

(ii) Subject to the provisions below, payments of amounts due (whether in respect of principal, interest or otherwise) in respect of Notes denominated in a currency other than euro will be made by cheque drawn on, or by transfer to, an account maintained by the payee with a bank in the Relevant Financial Centre and in respect of a Note denominated in euro by cheque drawn on, or by transfer to, an euro account (or any other account to which euro may be credited or transferred) maintained by the payee with a bank in the principal financial centre of any Member State of the European Union. Payments will, without prejudice to the provisions of Condition 8, be subject in all cases to (i) any applicable fiscal or other laws and regulations and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986, as amended (the "**Code**") or otherwise required pursuant to Section 1471 through 1474 of the Code, any regulations or agreements thereunder, official interpretations thereof, or any law implementing an intergovernmental approach thereto.

Payments in Renminbi will be made by credit or transfer to an account denominated in that currency and maintained by the payee with a bank in Hong Kong in accordance with applicable laws, rules, regulations and guidelines issued from time to time (including all applicable laws and regulations with respect to settlement in Renminbi in Hong Kong). Payments of the U.S. Dollar Equivalent of the relevant Renminbi amount, determined in accordance with the Conditions, will be made by credit or transfer to a U.S. dollar account (or any other account to which U.S. dollar may be credited or transferred) specified by the payee or, at the option of the payee, by a U.S. dollar cheque, provided, however, that no payment will be made by transfer to an account in, or by cheque mailed to an address in, the United States.

(iii) This Condition 9(g)(iii) applies to Renminbi Notes only.

Notwithstanding the foregoing, if by reason of Inconvertibility, Non-transferability or Illiquidity, the Issuer is not able to satisfy payments of principal or interest in respect of Renminbi Notes when due in Renminbi, the Issuer may settle any such payment in U.S. dollars on the due date at the U.S. Dollar Equivalent of any such Renminbi amount. Upon the determination that a condition of Inconvertibility, Non-transferability or Illiquidity prevails, the Issuer shall no later than 10:00 a.m. (Hong Kong time) on the Rate Calculation Date, (i) notify the Calculation Agent and the Paying Agents, and (ii) notify the Holders in accordance with Condition 14 of such determination.

Any payment made in the U.S. Dollar Equivalent of a Renminbi amount under this Condition 9(g)(iii) will constitute valid payment, and will not constitute a default in respect of the Renminbi Notes.

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this by the Calculation Agent, will (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Paying Agents and all Holders of Notes and Holders of Coupons.

10. Prescription

- (a) Bearer Notes and the related Coupons will become void unless presented for payment within ten years (or, in the case of Coupons and save as provided in Condition 9(a)(v), five years) after the due date for payment.
- (b) Claims against the Issuer in respect of Registered Notes will be prescribed unless made within 10 years (or, in the case of claims in respect of interest, five years) after the due date for payment.

11. The Paying Agents and the Registrar

The initial Paying Agents and Registrar and their respective initial specified offices are specified below. The Issuer reserves the right at any time to vary or terminate the appointment of any Paying Agent (including the Fiscal Agent) or the Registrar and to appoint additional or other Paying Agents or another Registrar **provided that** it will at all times maintain (i) a Fiscal Agent, (ii) a Registrar, (iii) a Paying Agent with a specified office in continental Europe but outside Sweden, (iv) a Paying Agent in an European Union Member State that will not be obliged to withhold or deduct tax pursuant to the European Council Directive 2003/48/EC or any law implementing or complying with, or introduced to conform to, such Directive, (v) so long as any VP Notes are cleared through VP, the Issuer, the Fiscal Agent and the VP Issuing Agent shall have the respective rights and obligations arising under the Fiscal Agency Agreement and no other Paying Agent shall have any rights and obligations in relation thereto, (vi) so long as any VPS Notes are cleared through VPS, a Paying Agent with a specified office in Norway; (vii) so long as any Swedish Notes are cleared through Euroclear Sweden, an Issuing Agent with a specified office in Sweden; and (viii) in respect of the Swiss Franc Notes, a Paying Agent having its specified office in Switzerland and at no time maintain a Paying Agent having its specified office outside of Switzerland. The Paying Agents and the Registrar reserve the right at any time to change their respective specified offices to some other specified office in the same city. Notice of all changes in the identities or specified offices of the Paying Agents or the Registrar will be notified promptly to the Holders.

12. Replacement of Notes

If any Note, Receipt or Coupon is lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Fiscal Agent (in the case of Bearer Notes and Coupons) or of the Registrar (in the case of Registered Notes), subject to all applicable laws and the requirements of any stock exchange and/or listing authority on which the relevant Notes are listed, upon payment by the claimant of all expenses incurred in such replacement and upon such terms as to evidence, security, indemnity and otherwise as the Issuer and the Fiscal Agent or, as the case may be, the Registrar may require. Mutilated or defaced Notes, Receipts and Coupons must be surrendered before replacements will be delivered.

13. Meetings of Holders

The Fiscal Agency Agreement contains provisions, which are binding on the Issuer and the Holders of Notes or Coupons, for convening meetings of the Holders of Notes of any Series to consider matters affecting their interests, including the modification or waiver of the Conditions applicable to any Series of Notes. Any modification or waiver of the Conditions which affects Subordinated Notes will be effected in accordance with Applicable Banking Regulations.

In relation to VPS Notes only, meetings of Holders shall be held in accordance with the Fiscal Agency Agreement and in compliance with the relevant regulations of the VPS. For the purposes

of a meeting of Holders, the person named in the certificate from the VPS or the VPS Paying Agent shall be treated as the Holder specified in such certificate **provided that** he has given an undertaking not to transfer the VPS Notes so specified (prior to the close of the meeting) and the VPS Paying Agent shall be entitled to assume that any such undertaking is validly given, shall not enquire as to its validity and enforceability, shall not be obliged to enforce any such undertaking and shall be entitled to rely on the same.

In relation to Swedish Notes only, meetings of Holders shall be held in accordance with the Fiscal Agency Agreement.

14. Notices

(a) ***To Holders of Bearer Notes***

Notices to Holders of Bearer Notes will be deemed to be validly given if published in a leading daily newspaper having general circulation in the United Kingdom (which is expected to be the *Financial Times*) or, in the case of a Temporary Global Note or Permanent Global Note if delivered to Euroclear and Clearstream, Luxembourg for communication by them to the persons shown in their respective records as having interests therein **provided that**, in the case of Notes admitted to listing and/or trading on any stock exchange, the requirements of such stock exchange or listing authority have been complied with. Any notice so given will be deemed to have been validly given on the date of such publication (or, if published more than once, on the date of first such publication) or, as the case may be, on the fourth Business Day after the date of such delivery.

(b) ***To Holders of Registered Notes***

Notices to Holders of Registered Notes will be deemed to be validly given if sent by first class mail to them (or, in the case of joint Holders, to the first-named in the register kept by the Registrar) at their respective addresses as recorded in the Register kept by the Registrar, and will be deemed to have been validly given on the fourth Business Day after the date of such mailing.

(c) ***To the Issuer***

Notices to the Issuer will be deemed to be validly given if delivered to Smålandsgatan 17, SE-105 71, Stockholm and clearly marked on their exterior "Urgent—Attention: Group Treasury" (or at such other address and for such other attention as may have been notified to the Holders of the Notes in accordance with this Condition 14) and will be deemed to have been validly given at the opening of business on the next day on which the Issuer's principal office is open for business.

(d) ***Notices in respect of Swiss Franc Notes***

Notices in respect of Swiss Franc Notes will, so long as the Notes are listed on the SIX Swiss Exchange and the rules of the SIX Swiss Exchange so require, be deemed to have been given if published by the Swiss Paying Agent at the expense of the Issuer, (i) by means of electronic publication on the internet website of the SIX Swiss Exchange under the section headed "Official Notices" where notices are currently published under the address: http://www.six-exchange-regulation.com/publications/published_notifications/official_notices_en.html or (ii) otherwise in accordance with the regulations of the SIX Swiss Exchange. Notices shall be deemed to be validly given on the date of such publication or, if published more than once, on the date of the first such publication.

For Swiss Franc Notes that are not listed on the SIX Swiss Exchange, notices to Noteholders shall be given by communication through the Swiss Paying Agent to SIS (or such other intermediary) for forwarding to the holders of the Notes. Any notice so given shall be deemed to be validly given with the communication to SIS (or such other intermediary).

(e) ***Notices in respect of VP Notes***

Notices in respect of VP Notes will be in writing and shall be addressed to such Holders of the VP Notes at the address appearing in the Danish Note Register maintained by the VP Issuing Agent in accordance with the VP Rules.

(f) ***Notices in respect of VPS Notes***

Notices in respect of VPS Notes will be in writing, sent by first class mail or electronic mail, addressed to such Holders at the address appearing in the VPS Register in accordance with the VPS Rules, and will be deemed to have been validly given on the fourth Business Day after the date of such mailing.

(g) ***Notices in respect of Swedish Notes***

Notices in respect of Swedish Notes will be in writing, addressed to such Holders at the address appearing in Euroclear Sweden Register maintained by the Swedish Issuing Agent in accordance with Euroclear Sweden Rules, and will be deemed to have been validly given on the fourth Business Day after the date of such mailing.

15. Provision of Information

In relation to VP Notes, each Holder agrees and gives consent to the VP to provide to the VP Issuing Agent, upon request, information registered with the VP relating to the VP Notes and the Holders of the VP Notes in order that the VP Issuing Agent may provide any relevant Danish authorities, including the Financial Supervisory Authority of Denmark (*Finanstilsynet*) and the Danish tax authorities with any information required under applicable Danish laws. Such information shall include, but not be limited to, the identity of the holder of the VP Notes, the residency of the holder of the VP Notes, the number of VP Notes of the relevant holder and the address of the relevant holder.

In relation to VPS Notes, each Holder agrees and gives consent to the VPS to provide to the VPS Paying Agent, upon request, information registered with the VPS relating to the VPS Notes and the Holders of the VPS Notes in order that the VPS Paying Agent may provide any relevant Norwegian authorities, including the Financial Supervisory Authority of Norway (*Finanstilsynet*) and the Norwegian tax authorities with any information required under applicable Norwegian laws. Such information shall include, but not be limited to, the identity of the registered holder of the VPS Notes, the residency of the registered holder of the VPS Notes, the number of VPS Notes registered with the relevant holder, the address of the relevant holder, the account operator in respect of the relevant VPS account (*Kontofører*) and whether or not the VPS Notes are registered in the name of a nominee and the identity of any such nominee.

In relation to Swedish Notes, each Holder agrees and gives consent to Euroclear Sweden to provide to the Swedish Issuing Agent, upon request, information registered with Euroclear Sweden relating to the Swedish Notes and the Holders of the Swedish Notes in order that the Swedish Issuing Agent may provide any relevant Swedish authorities, including the Financial Supervisory Authority of Sweden (*Finansinspektionen*) and the Swedish tax authorities with any information required under applicable Swedish laws. Such information shall include, but not be limited to, the identity of the registered holder of the Swedish Notes, the residency of the registered holder of the Swedish Notes, the number of Swedish Notes registered with the relevant holder, the address of the relevant holder, the account operator in respect of the relevant Euroclear Sweden account (*Kontoförande*) and whether or not the Swedish Notes are registered in the name of a nominee and the identity of any such nominee.

16. Further Issues

The Issuer may from time to time without the consent of the Holders of any Notes of any Series create and issue further Notes and other debt securities having terms and conditions the same as those of the Notes of such Series or the same except for the amount of the first payment of interest (if any), which may be consolidated and form a single Series with the outstanding Notes of such Series.

17. Substitution and Variation

Substitution or Variation of Subordinated Notes

If this Condition 17 is specified as applicable in the relevant Final Terms, if at any time a Withholding Tax Event, a Tax Event or a Capital Event occurs, or the aggregate Outstanding Principal Amount of the Subordinated Notes ceases or would be likely to cease, in whole or in part, to be included in, or count towards, the Tier 2 Capital of either the Issuer or the Nordea Group, then the Issuer may, in accordance with Applicable Banking Regulations (without any requirement for the consent or approval of the Holders of the Subordinated Notes) and having given not less than 30 nor more than 60 days' notice to the Fiscal Agent (in accordance with the Fiscal Agency Agreement) and the Holders of the Subordinated Notes (which notice shall be irrevocable), at any time either substitute all (but not some only) of the Subordinated Notes for, or vary the terms of the Subordinated Notes so that they remain or, as appropriate, become, Qualifying Securities provided that such variation or substitution does not itself give rise to any right of the Issuer to redeem the varied or substituted securities. For the avoidance of doubt, any such substitution or variation shall not be deemed to be a modification or amendment for the purposes of Condition 13 (*Meetings of Holders*).

“**Qualifying Securities**” means, for the purpose of this Condition 17, securities, interests in limited partnerships or otherwise, issued directly or indirectly by the Issuer that:

- (a) have terms not materially less favorable to a Holder of the Subordinated Notes, certified by the Issuer acting reasonably following consultation with an investment bank or financial adviser of international standing which is independent of the Nordea Group, than the terms of the Subordinated Notes;
- (b) contain terms such that they comply with the minimum requirements under the Applicable Banking Regulations for inclusion in the Tier 2 Capital of the Issuer or the Nordea Group (as applicable);
- (c) include a ranking at least equal to that of the Subordinated Notes;
- (d) have at least the same interest rate and the same Interest Payment Dates as those from time to time applying to the Subordinated Notes;
- (e) have the same redemption rights as the Subordinated Notes;
- (f) preserve any existing rights under the Subordinated Notes to any accrued interest which has not been paid in respect of the period from (and including) the Interest Payment Date last preceding the date of substitution or variation;
- (g) are assigned (or maintain) at least the same credit ratings as were assigned to the Subordinated Notes immediately prior to such variation or substitution; and
- (h) are listed on a recognized stock exchange if the Subordinated Notes were listed immediately prior to such variation or substitution.

18. Law and Jurisdiction

- (a) The Notes, the Fiscal Agency Agreement and the Deed of Covenant and all non-contractual obligations arising out of or in connection with any of them are governed by English law except that, in the case of Notes specified in the relevant Final Terms as being Subordinated Notes, the provisions of Condition 4(b) as they apply to such Notes and all non-contractual obligations arising out of or in connection with them shall be governed by and shall be construed in accordance with the laws of Sweden. In relation to VP Notes, Danish law and jurisdiction will be applicable with regard to the registration of such Notes in the VP and VP Notes must comply with the Danish Securities Trading etc. Act (*Lov om værdipapirhandel m.v.*), as amended from time to time and the Danish Executive Order on Book Entry, etc. of dematerialised Securities in a Central Securities Depository (*Bekendtgørelse om registrering m.v. af fondsaktiver i en værdipapircentral*) as amended from time to time. Norwegian law and jurisdiction will be applicable with regard to the registration of such VPS Notes in the VPS. Swedish law and

jurisdiction will be applicable with regard to the registration of such Swedish Notes in Euroclear Sweden and the Swedish Notes must comply with the SFIA Act.

- (b) The Issuer irrevocably agrees for the benefit of the Holders of the Notes that the Courts of England shall have jurisdiction to hear and determine any suit, action or proceedings, and to settle any disputes, which may arise out of or in connection with the Notes (including a dispute relating to any non-contractual obligation arising out of or in connection with the Notes) (respectively, "**Proceedings**" and "**Disputes**") and, for such purposes, irrevocably submits to the jurisdiction of such courts. The Issuer irrevocably waives any objection which it might now or hereafter have to the courts of England being nominated as the forum to hear and determine any Proceedings and to settle any Disputes and agrees not to claim that any such court is not a convenient or appropriate forum. The submission to the jurisdiction of the Courts of England shall not (and shall not be construed so as to) limit the right of the Holders of the Notes or of any of them to take Proceedings in any other court of competent jurisdiction nor shall the taking of Proceedings in any one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction (whether concurrently or not) if and to the extent permitted by applicable law. The Issuer agrees that the process by which any Proceedings in England are begun may be served on it by being delivered to Nordea Bank AB, London Branch at its registered address in London from time to time, being presently at 8th Floor, City Place House, 55 Basinghall Street, London EC2V 5NB or, if different, its registered office for the time being or at any address of the Issuer in Great Britain at which process may be served on it in accordance with the Companies Act 2006. If such person is not or ceases to be effectively appointed to accept service of process on behalf of the Issuer, the Issuer shall forthwith appoint a further person in England to accept service of process on its behalf and, failing such appointment within 15 days, any Noteholder shall be entitled to appoint such a person by written notice addressed to the Issuer and delivered to the Issuer or to the Fiscal Agent. Nothing contained herein shall affect the right to serve process in any other manner permitted by law.
- (c) Notwithstanding that, under the SFIA Act or the operating procedures, rules and regulations of Euroclear Sweden (together, the "**Swedish Remedies**"), Holders of Swedish Notes may have remedies against the Issuer for non-payment or non-performance under the Conditions applicable to such Swedish Notes, a Swedish Note Holder must first exhaust all available remedies under English law for non-payment or non-performance before any Proceedings may be brought against the Issuer in Sweden in respect of the Swedish Remedies. Notwithstanding Condition 18(b), and in this limited respect only, a Holder of Swedish Notes may therefore not take concurrent Proceedings in Sweden.

19. Third Parties Rights

No person shall have any right to enforce any term or condition of any Notes under the Contracts (Rights of Third Parties) Act 1999.

USE OF PROCEEDS

The net proceeds of the issue of each Series of Notes will be used for the general banking and other corporate purposes of the Nordea Group. If, in respect of any particular issue, there is a particular identified use of proceeds this will be stated in the applicable Final Terms.

CLEARING AND SETTLEMENT

*The information set out below is subject to changes in or reinterpretation of the rules, regulations and procedures of Euroclear, Clearstream, Luxembourg, VP, VPS, Euroclear Sweden or SIS (the "**Clearing Systems**") from time to time. Investors wishing to use the facilities of any Clearing System must check the rules, regulations and procedures of the relevant Clearing System which are in effect at the relevant time.*

General

The Notes will be cleared through Euroclear and/or Clearstream, Luxembourg or, in the case of VP Notes, the VP or, in the case of VPS Notes, the VPS or, in the case of Swedish Notes, Euroclear Sweden or, in the case of Swiss Franc Notes, SIS.

Euroclear

The Euroclear System was created in 1968 to hold securities for participants in Euroclear ("**Euroclear Participants**") and to effect transactions between Euroclear Participants through simultaneous book entry delivery against payment, thereby eliminating the need for physical movement of certificates and any risk from lack of simultaneous transfer of securities and cash. Euroclear Participants include banks (including central banks), securities brokers and dealers and other professional financial intermediaries. Indirect access to Euroclear is also available to other firms that clear through or maintain a custodial relationship with a Euroclear Participant, either directly or indirectly.

The Euroclear group reshaped its corporate structure in 2000 and 2001, transforming the Belgian company Euroclear Clearance System (Société Coopérative) into Euroclear Bank SA/NV, which now operates the Euroclear System. In 2005, a new Belgian holding company, Euroclear SA/NV, was created as the owner of all the shared technology and services supplied to each of the Euroclear CSDs and the ICSD. Euroclear SA/NV is owned by Euroclear plc, a company organised under the laws of England and Wales, which is owned by market participants using Euroclear services as members.

As an ICSD, Euroclear provides settlement and related securities services for cross-border transactions involving domestic and international bonds, equities, derivatives and investment funds, and offers clients a single access point to post-trade services in over 40 markets.

Distributions with respect to interests in Temporary Global Notes, Permanent Global Notes or Definitive Bearer Notes held through Euroclear will be credited to the Euroclear cash accounts of Euroclear Participants to the extent received by Euroclear's depository, in accordance with the Euroclear Terms and Conditions. Euroclear will take any other action permitted to be taken by a holder of any such Temporary Global Notes, Permanent Global Notes or Definitive Bearer Notes on behalf of a Euroclear Participant only in accordance with the Euroclear Terms and Conditions.

The address of Euroclear is Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, B-1210 Brussels.

Clearstream, Luxembourg

Clearstream Banking, société anonyme ("**Clearstream, Luxembourg**"), located at 42 Avenue JF Kennedy, L-1855 Luxembourg was incorporated in 1970 as a limited company under Luxembourg law. It is registered as a bank in Luxembourg, and as such is subject to regulation by the CSSF, which supervises Luxembourg banks.

Clearstream, Luxembourg holds securities for its customers and facilitates the clearance and settlement of securities transactions by book entry transfers between their accounts. Clearstream, Luxembourg provides various services, including safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Clearstream, Luxembourg also deals with domestic securities markets in several countries through established depository and custodial relationships. Over 300,000 domestic and internationally traded bonds, equities and investment funds are currently deposited with Clearstream. Currently, Clearstream, Luxembourg has approximately 2,500 customers in over 110 countries. Indirect access to Clearstream, Luxembourg is available to other institutions which clear through or maintain a custodial relationship with an account holder of Clearstream, Luxembourg.

The address of Clearstream, Luxembourg is Clearstream Banking, 42 Avenue JF Kennedy, L-1855 Luxembourg.

VP

VP is a Danish limited liability company and is subject to the Danish Securities Trading etc. Act (*Lov om værdipapirhandel m.v.*), as amended from time to time and the Danish Executive Order on Book Entry, etc. of dematerialised Securities in a Central Securities Depository (*Bekendtgørelse om registrering m.v. af fondsaktiver i en værdipapircentral*) as amended from time to time. VP is the central organisation for registering securities in Denmark and is a CSD and Clearing Centre.

Settlement of sale and purchase transactions in respect of Notes in the VP will take place on a registration-against-payment basis three Copenhagen business days after the date of the relevant transaction. Transfers of interests in a VP Note will take place in accordance with the VP Rules. Secondary market clearance and settlement through Euroclear is possible through depositary links established between the VP and Euroclear. Transfers of Notes held in the VP through Clearstream, Luxembourg are only possible by using an account holding institute linked to the VP.

The address of VP is VP Securities A/S, Weidekampsgade 14, P.O. Box 4040, DK-2300 Copenhagen 5, Denmark.

VPS

Verdipapirsentralen ASA ("**VPS**") is a Norwegian public limited company authorised to register rights to financial instruments subject to the legal effects laid down in the Securities Register Act. VPS clears and settles trades in the Norwegian securities market, and provides services relating to stock issues, distribution of dividends and other corporate actions for companies registered in VPS.

Settlement of sale and purchase transactions in respect of Notes in the VPS will take place three Oslo business days after the date of the relevant transaction. Notes in the VPS may be transferred between accountholders at the VPS in accordance with the procedures and regulations, for the time being, of the VPS. A transfer of Notes which are held in the VPS through Euroclear or Clearstream, Luxembourg is only possible by using an account operator linked to the VPS.

The address of VPS is Norwegian Central Securities Depository, Verdipapirsentralen ASA, P.O. 4, 0051 Oslo, Norway.

Euroclear Sweden

Euroclear Sweden is a Swedish public company which operates under the supervision of the Swedish Financial Supervisory Authority and is authorised as a central securities depository and clearing house.

Settlement of sale and purchase transactions in respect of Notes in Euroclear Sweden will take place three Stockholm business days after the date of the relevant transaction. Notes in Euroclear Sweden may be transferred between accountholders at Euroclear Sweden in accordance with the procedures and regulations, for the time being, of Euroclear Sweden. A transfer of Notes which are held in Euroclear Sweden through Euroclear or Clearstream, Luxembourg is only possible by using an account operator linked to Euroclear Sweden.

The address of Euroclear Sweden AB is Swedish Central Securities Depository, Euroclear Sweden, Box 7822, SE 103 97 Stockholm, Sweden.

SIS

SIS is a wholly owned subsidiary of SIX Group Ltd., has a bank license and is supervised by the Swiss Financial Market Supervisory Authority FINMA.

SIS acts as the central securities depository and settlement institution for the following Swiss securities: equities, government and private sector bonds, money market instruments, exchange traded funds, conventional investment funds, structured products, warrants and other derivatives. Apart from providing custody and settlement for Swiss securities, SIS acts as global custodian and offers its participants access to custody and settlement in foreign financial markets. SIS offers direct links to other international

central securities depositories and central securities depositories including Euroclear and Clearstream, Luxembourg.

The address of SIS is SIX SIS AG, Baslerstrasse 100, CH-4600 Olten, Switzerland.

THE NORDEA GROUP

Overview

The Nordea Group (Nordea Bank AB and its subsidiaries, the "**Nordea Group**" or the "**Group**") is a large financial services group in the Nordic markets (Denmark, Finland, Norway and Sweden) measured by total income, with additional operations in Russia, Estonia, Latvia, Lithuania and Luxembourg, as well as branches in a number of other international locations.

The Nordea Group's parent company, Nordea Bank AB, is a public Swedish limited liability company incorporated under Swedish law. Nordea Bank AB's shares are listed and traded on the Stockholm, Copenhagen and Helsinki stock exchanges. The Nordea Group's head office is located in Stockholm at Smålandsgatan 17, SE-105 71 Stockholm, Sweden.

As at 31 December 2014, the Nordea Group's assets totalled EUR 669.3 billion and tier 1 capital EUR 25.6 billion. As of the same date, the Nordea Group had approximately 11 million customers across the markets in which it operates, of which approximately 10.2 million are household customers in customer programmes and 0.59 million are corporate and institutional customers.

As of 31 December 2014, the Nordea Group had approximately 700 branch office locations. In addition, the Group has a very large number of telephone and Internet customers.

In addition, the Nordea Group acts as an asset manager within the Nordic region with EUR 262.2 billion in assets under management as per 31 December 2014. The Nordea Group also provides life insurance products.

The Formation of the Nordea Group

The Nordea Group was created through international mergers among four large Nordic financial institutions which gradually resulted in the creation of a single unit. Nordea's predecessors were Nordea Bank Sverige AB (publ) (formerly Nordbanken AB (publ)) in Sweden ("**Nordea Bank Sverige**"), which, on 1 March 2004, merged with the Group's parent company and underwent a change of name to Nordea Bank AB (publ); Nordea Bank Danmark A/S (formerly Unibank A/S) in Denmark ("**Nordea Bank Danmark**"); Nordea Bank Finland Plc (formerly Merita Bank Abp) in Finland ("**Nordea Bank Finland**"); and Nordea Bank Norge ASA (formerly Christiania Bank og Kreditkasse ASA) in Norway ("**Nordea Bank Norge**").

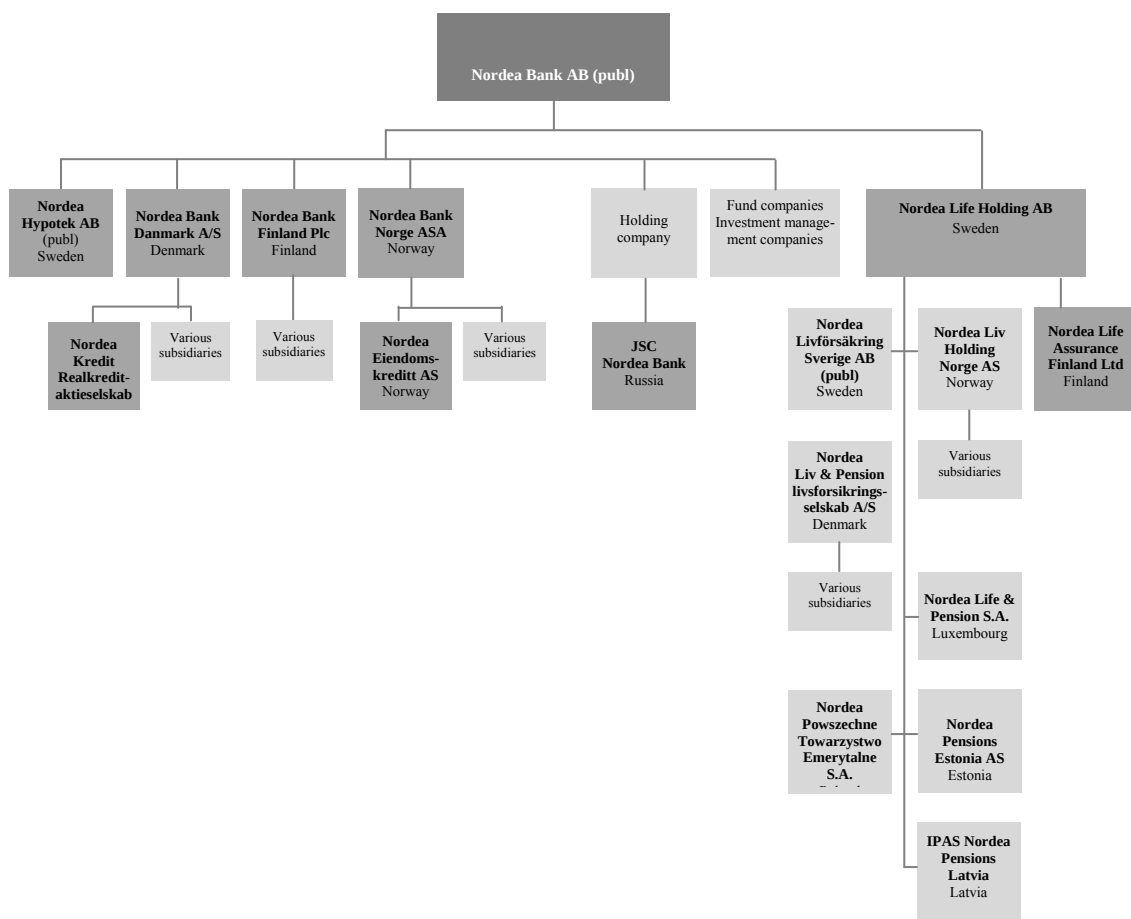
After the Group's parent company had adopted the name Nordea AB (publ) at the end of 2000, the name "Nordea" was gradually introduced within the Group and, by December 2001, the banks and branch offices within the Group had adopted the name Nordea.

Legal Structure

To improve operating capacity, reduce risk exposure and enhance capital efficiency, Nordea's Board of Directors initiated a change in the Group's legal structure in June 2003. The internal restructuring commenced in 2003 when Nordea AB (publ), the parent company of the Nordea Group, acquired Nordea Bank Sverige AB (publ) (Nordea Bank Sweden), Nordea Bank Danmark A/S (Nordea Bank Denmark) and Nordea Bank Norge ASA (Nordea Bank Norway) from Nordea Bank Finland Plc (Nordea Bank Finland). At the same time, Nordea AB (publ) also acquired Nordea North America, Inc. from Nordea Bank Finland. Following these transactions, Nordea AB (publ) was established as a bank and its name was changed to Nordea Bank AB (publ). Thereafter, Nordea Bank Sweden merged with Nordea Bank AB (publ). The merger was registered with the Swedish Patent and Registration Office (currently the Swedish Companies Registration Office) on 1 March 2004.

The Nordea Group aims at continuous simplification of its legal structure and, as regards the Nordic banks, the aim is that Nordea Bank AB (publ) will be converted into a European company. The conversion is conditional on, among other things, Nordea Bank AB obtaining necessary approvals from the relevant authorities. The final regulatory response to the financial crisis is yet to be fully seen and evaluated. Nordea Bank AB is following up and analysing the changes in process which are not expected to be finalised during 2015.

The following chart sets forth the general legal structure of the Nordea Group as of 31 December 2014.



Nordea Bank AB (the parent of the Nordea Group) has foreign branches in Norway, Finland, Denmark, the Baltic countries, Poland, China, Germany and the United Kingdom.

The Nordea Group's Organisation

Overview

The Nordea Group's organisational structure, which was originally implemented in June 2011 and amended in February and July 2013, is built around three main business areas: Retail Banking, Wholesale Banking and Wealth Management. In addition to the business areas, the Nordea Group's organisation includes the following two Group functions: Group Corporate Centre and Group Risk Management.

In the Nordea Group's organisation, all parts of the value chains, namely customer responsibility, support, products, staff and IT development, have been incorporated into the three main business areas with the objective to improve efficiency, increase return on equity and deepen customer relationships. By organising the business areas around value chains, Nordea Bank AB believes that the responsibilities for creating efficiencies will be clearer and that the Nordea Group will be able to respond to new regulatory and investor demands in a more agile manner. The purpose of the organisational structure is also to enable all people within the Nordea Group to work even closer to customers, including understanding and delivering on their needs and preferences. Segmentation of customers and differentiating both the value proposition and resource allocation according to customer needs are at the core of the Nordea Group's customer strategy.

Of the Nordea Group's business areas, Retail Banking is responsible for customer relations with household customers as well as large, medium-sized and small corporate customers in the Nordic and Baltic countries. Retail Banking is responsible for segmentation (customer groups) as well as value propositions (customer programmes), cross-border customer strategies and sales processes. To enable more focused household and corporate value propositions and to provide Retail Banking's customers with the best digital customer experience, the Retail Banking organisation was changed in August 2014. The

Retail Banking business is operated through Banking Denmark, Banking Finland & Baltics, Banking Norway, Banking Sweden and Nordea Finance.

The Wholesale Banking business area further builds on the Nordea Group's customer-centric relationship banking approach and aims to ensure that all service and product competences of the Nordea Group reach its large corporate and institutional customers. Wholesale Banking launched a simplified organisation structure in September 2014. The Wholesale Banking business area includes the business units Corporate & Institutions, which includes the local CIB units, Shipping, Offshore & Oil Services, Segment CIB and International Units, Nordea Markets, Investment Banking, Equities and Transaction Products.

Wealth Management includes the business units Private Banking (Nordic and International), Asset Management and Life & Pensions. The Private Banking business is operated through an integrated model with Retail Banking.

Group Corporate Centre is a Group function providing strategic and financial frameworks and processes as well as professional services and advice within their area of expertise. The business unit Group Operations and Other Lines of Business was moved into Group Corporate Centre as of 1 July 2013. Group Corporate Centre includes Group Finance & Reporting, Group Treasury, Group Capital, Group IT, Group Processes, Group Strategy and Business Control, Group Workplace Management, Investor relations and IT Group Functions.

Group Risk Management is a Group function that manages and monitors all aspects of risks, be it credit, market or operational risk. Group Risk Management includes Group Credit Control, Group Credit Risk, Group Legal, Group Market and Counterparty Credit Risk and Group Operational Risk and Compliance.

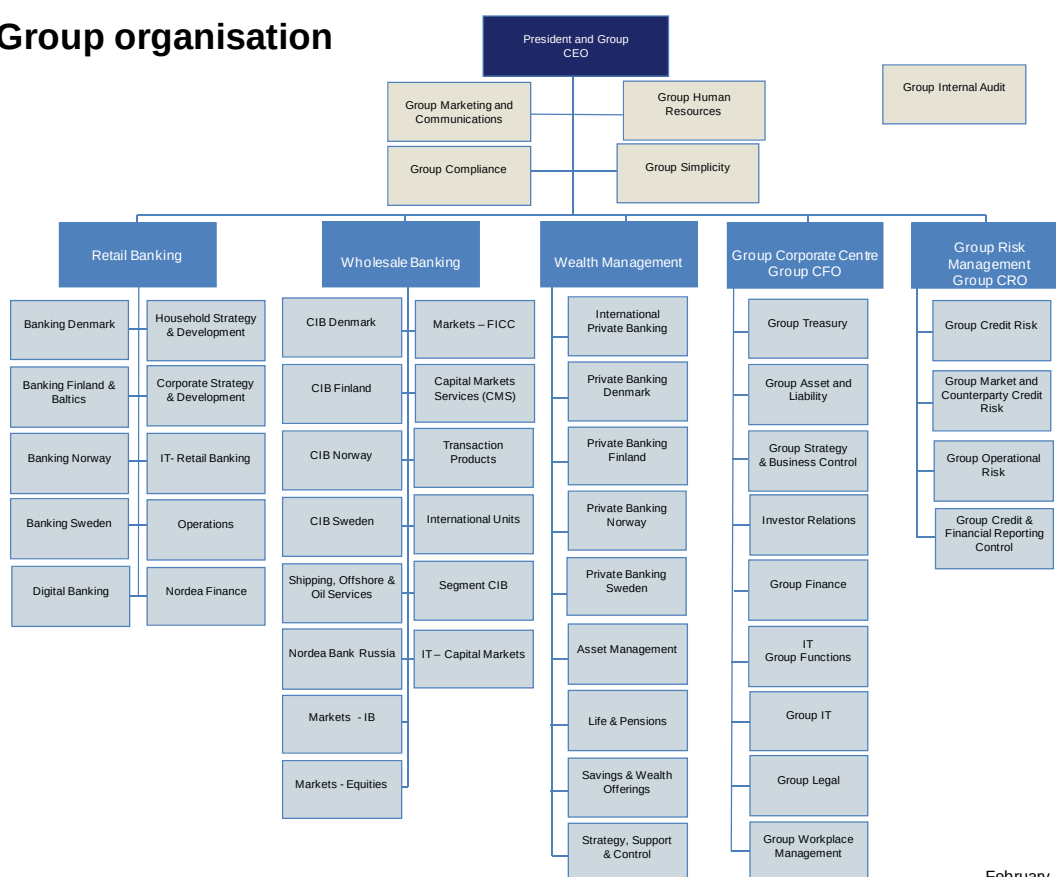
Business Areas

At the core of the Nordea Group's strategy is segmentation of customers and differentiating both value proposition and resource allocation according to customer needs. The Nordea Group's customer activities are organised around two major customer groups: household customers and corporate customers. With both its household customers and corporate customers, the Nordea Group seeks to build long-term banking relationships and to become a lifetime financial partner by gaining an understanding of the customers' specific product and service needs and by offering products and advice tailored to meet those requirements.

To serve its household customers and corporate customers, the Nordea Group has divided its operations into three main business areas, Retail Banking, Wholesale Banking and Wealth Management. The business areas each comprise a number of business units which operate as separate profit units.

The following chart sets forth the Nordea Group's organisation.

Group organisation



February 2015

Retail Banking

Retail Banking is the largest of the business areas within the Nordea Group. Retail Banking is responsible for customer relations with household customers as well as large, medium-sized and small corporate customers in the Nordic and Baltic countries. Retail Banking is responsible for segmentation (customer groups) as well as value propositions (customer programmes), cross-border customer strategies and sales processes. The Retail Banking business is operated through Banking Denmark, Banking Finland & Baltics, Banking Norway, Banking Sweden, Nordea Finance and Digital Banking.

Within Retail Banking, the Nordea Group operates through a multitude of channels in the household customer segment to ensure that household customers can access the bank when and how it suits them. To cater for the changing customer needs and preferences, the Nordea Group is continuously strengthening its online offerings. The Nordea Group's goal is to build broad and deep relationships with its customers online. The ambition is to create online solutions for those personal and corporate customers who want a full-service solution. In addition, the Nordea Group is working to simplify and digitise the key processes and products. Through the Nordea Group's common customer relationship system, the multitude of channels is integrated so that customer interaction in one channel is simultaneously recorded in all other channels. The Nordea Group divides household customers in each of the Nordic markets into four segments, based on their business with the Nordea Group. The four segments are: Bronze, Silver, Gold and Premium and Private Banking. The core philosophy of this strategy is to provide the best service, advice and product solutions to customers – thus ensuring loyalty, brand value and increasing business and income.

In the Nordic markets, Retail Banking divides its corporate customers further into four segments, based on their business potential and the complexity of their banking needs. The four segments are Small, Medium, Large and Wholesale Banking. For each segment, Nordea have developed a distinct value proposition – including contract policy, service level and product solutions – to provide comprehensive offerings and ensure "house bank" relationships.

Wholesale Banking

Wholesale Banking provides financial solutions to large Nordic and international corporate and institutional customers. The offering includes a diverse range of financing, cash management and payment services, investment banking, capital markets products and securities services. The mission of the Wholesale Banking business area is to provide strong relationship and product offerings to the largest Nordic corporate and institutional customers in Nordea Bank AB. In addition, Nordea Bank Russia became part of Wholesale Banking from 1 February 2013. The business area aims to ensure integration of the value chain from customer units through product, support and IT units.

Nordea Bank AB believes that its strategy for the largest corporate customers has proven robust during the ongoing transformation of the banking industry. Nordea Bank AB further believes that the Nordea Group's local sales organisations combined with a global production platform enable it to capitalise on the benefits of relationship banking and economies of scale. The relationship strategy provides the Nordea Group with a deep knowledge of its customers and their industries, which allows Wholesale Banking to strengthen its customer offering.

Currently, the Wholesale Banking business area includes the units Corporate & Institutions, which includes the local CIB units, Shipping, Offshore & Oil Services, Segment CIB and International Units, Markets – Equities, FICC and Investment Banking, and Transaction Products.

Corporate & Institutions

Corporate & Institutions is a customer responsible organisation serving the largest corporate and institutional customers. Corporate & Institutions consist of four individual divisions, covering each of the Nordic countries (CIB Denmark, CIB Finland, CIB Norway and CIB Sweden), Segment CIB, Shipping, Offshore & Oil Services and International Units (five branches located in New York, London, Frankfurt, Shanghai and Singapore and two representative offices located in Sao Paulo and Beijing). The CIB divisions serve corporate and institutional customers with strong emphasis on the revised Wholesale Banking Customer Service Model.

In the Wholesale Banking Customer Service Model, the customer units and product units have joint ownership and responsibility for maintaining and developing profitable customer relationships. The customer responsible unit has the overall responsibility for the customer relationship, including customer profitability and credit risk. Product units are responsible for the sales, delivery, profitability and inherent (operational) risks of their products. Corporate & Institutions customers are offered tailored solutions and the full range of financial services by the Nordea Group, such as loans, deposits, cash management services, project finance, export and trade finance, corporate finance and capital markets products. In addition to Nordic corporate and institutional customers, Corporate & Institutions is also responsible for the corporate part of the Nordea Group's international business.

Shipping, Offshore & Oil Services

Shipping, Offshore & Oil Services is the customer unit responsible for serving customers in the shipping, offshore, oil services, and cruise and ferries industries worldwide. Nordea Bank AB believes that the Nordea Group is a leading bank to the global shipping and offshore sector with strong brand recognition and a world-leading loan syndication franchise.

Shipping, Offshore & Oil Services has the following business sub-units: Shipping Europe, Asia and Middle East, Shipping Norway, Global Offshore & Oil Services and Global Syndication. Employees within the sub-units are located in Nordea Bank Norway, Nordea Bank Denmark, Nordea Bank AB (including the branch of Nordea Bank AB in London) and Nordea Bank Finland (including the branches of Nordea Bank Finland in New York and Singapore). The competence centre for Shipping, Offshore & Oil Services is in Oslo, Norway, as part of Nordea Bank Norway.

Nordea Bank Russia

Nordea Bank Russia offers a full range of bank services to corporate and private customers. Corporate customers of Nordea Bank Russia include leading Russian, Scandinavian and international companies operating in Russia. Nordea Bank Russia offers account and cash services, cash management, lending, trade and project finance, leasing and factoring, deposit taking and bank card services. The primary business focus is on large global companies and core Nordic customers. A dominant portion of the

business is conducted from the offices in Moscow and St. Petersburg, where a vast majority of the employees is located.

Markets – Equities, FICC and Investment Banking

The Nordea Group runs what it believes is the leading capital markets and investment banking operation in the Nordic region. Capital Markets is responsible for handling trading, research and sales within areas such as foreign exchange, fixed income, equities, structured products, commodities, debt capital markets and corporate finance, offering its products to all Nordea customer segments.

Capital Markets is a customer driven franchise where the trading activities are driven by the management of the risk inherent in customer transactions, with no proprietary trading. Capital Markets consist of three main divisions: Fixed Income, Currency & Commodities ("FICC"), Investment Banking and Equity located primarily in the Nordic capitals. Markets FICC offers risk management products but also intermediation of credit and capital through, among other things, repos and securities lending. Debt Capital Markets within Markets Investment Banking offers advisory services in relation to intermediation of credit and capital but does not have an independent access to allocation of capital.

Transaction Products

Transaction Products consists of three main areas, namely Cash Management, Trade Finance and Financial Anti-Crime. Cash Management offers payment solutions and cash pool services. Trade Finance assists exporting and importing customers with payment, financing and risk management services through, among other things, guarantees, documentary credits and collections. The main objective of Financial Anti-Crime is to operate an efficient support organisation against financial crime.

Wealth Management

Wealth Management provides investment, savings and risk management products, manages the Nordea Group's customers' assets and advises affluent and high-net-worth individuals as well as institutional investors on their financial situation. The goal of Wealth Management is to become the leading wealth manager in the Nordic region, with global reach and global capabilities and will do so by ensuring that it provides its customers with high-quality advice, a high standard of service and a broad and deep offering of high-quality products through a cost and capital-efficient model. The business area consists of three primary areas, Asset Management, Life & Pensions and Private Banking, as well as Saving & Wealth Offerings that is responsible for the savings product offering to all of the Nordea Group's and the support unit Strategy, Support & Control.

Asset Management is responsible for investment management and investment funds within the Nordea Group and also for serving institutional clients and third-party distributors with investment products. The products are delivered to both household customers and corporate customers, including institutional clients. The product range comprises investment funds and discretionary mandates within all asset classes but with the majority within equity, fixed income and balanced products.

Life & Pensions provides life insurance, pension products and services for both individuals and corporate segments and operates in 10 countries in Europe. The operations are conducted in legal entities wholly owned by Nordea Life Holding AB while the customers are served through banking branches, Life & Pensions' own sales force or via tied agents, brokers and to a small extent other financial institutions.

Private Banking advises wealthier customers of Nordea Group on all aspects of their financial situation. The Nordea Group operates its Private Banking business through an integrated model with Retail Banking. In addition to its Nordic Private Banking operations, the Nordea Group engages in international Private Banking operations that are targeted to both customers of a Nordic origin domiciled outside the Nordic region and international customers of non-Nordic origin.

Savings & Wealth Offerings is responsible for the savings product offering to all of the Nordea Group's segments including asset allocation, portfolio planning, equity trading and sales support to distribution. Strategy, Support and Control manages and aligns business support functions for all Wealth Management's units.

Group Risk Management and Group Corporate Centre

Within the Nordea Group, two units, Group Risk Management and Group Corporate Centre, are responsible for risk, capital, liquidity and balance sheet management.

Group Corporate Centre

Group Corporate Centre is responsible for delivering selected fundamental building blocks required for the banking activities within each of the Nordea Group's business areas. Group Corporate Centre aims to ensure that Nordea Bank AB operates with an adequate strategy and portfolio composition. Group Corporate Centre is also responsible for the measurement and analysis relating to performance as well as capital and liquidity management of the Nordea Group. Group Corporate Centre directly contributes to the Nordea Group's results by providing capital and funding, proprietary trading and tax optimisation. In addition, Group Corporate Centre is responsible for securing adequate processes relating to financial reporting.

Group Risk Management

Group Risk Management manages and monitors all aspects of risk, be it credit, market or operational risk. Group Risk Management develops risk models, credit policies, credit processes and IT tools that support business areas and other business units within the Nordea Group together with efficient processes and prudent risk management. See also "*Risk Management—Management Principles and Control.*"

Strategy

The Nordea Group is a universal banking group with a relationship strategy centered on its customers and advisory capabilities. The Nordea Group's strategic direction is primarily driven by, and reflective of, the needs of its customers and the challenging macroeconomic and regulatory environment in which the Nordea Group and its customers operate. The Nordea Group strives to provide excellent customer experiences and holistic financial solutions in a low-risk, efficient and diversified manner. In operational terms, during the past four years, the Nordea Group has had a clear focus on constantly improving its cost and capital efficiency in order to maintain a sustainable operating model, secure competitive offerings and remain a solid banking institution. By servicing the customers and fine-tuning its business, Nordea Bank AB believes that the Nordea Group can continue to be able to lend to the real economy, while maintaining access to funding at competitive price levels and delivering on its return on equity target. In order to continue to evolve its banking model, the Nordea Group will maintain its focus on five main areas:

- ***balanced customer focus***, building on a customer-centric organisational design, in which Nordea strive to deliver the right products are delivered in the right manner at the right price.
- ***people focus***, clear values and principles are reflected in the objectives and incentives that are set within the Nordea Group, and how managers lead, develop and support people; values and leadership are the strongest drivers of performance and corporate culture.
- ***value chain optimisation***, the Nordea Group's three main business areas' value chains are designed to support the focused relationship strategy and Nordea Bank AB believes that having one operating model and business area ownership of the end-to-end value chain ensures a comprehensive view, accountability and congruity, and it also safeguards operational efficiency by improving the quality of customer relationships, increasing the time spent with customers and reducing the time required to bring new products and services to market.
- ***simplification***, to deliver great customer experiences in the face of digitisation, changing customer behavior and increased operational regulations, Nordea Bank AB believes that the Nordea Group will need to become more agile and realise the full potential of scale while ensuring continued resilience; to do so, the Nordea Group will continue to adopt and develop best practices and strive for transparency and reduced complexity in products and processes; to achieve these goals the Nordea Group has launched a programme and investments to make the transition to a new core banking platform, a new payment platform, and a Group common data warehouse.
- ***trust and responsibility***, continued focus on compliance, and emphasis on implementing new rules and regulation quickly, and thereby making it possible to capture the benefits of the

compliance-related investments, also in the form of a deeper understanding of the Nordea Group's customers and risks.

This focused relationship strategy provides the basis for reaching the Nordea Group's financial target, as further discussed below. Nordea Bank AB believes that the Nordea Group's relationship strategy and leading market positions have created and continue to create significant value for all stakeholders. This has been achieved by focusing efforts on customers' needs in a cost-efficient manner, managing the capital base and continuing to focus on low-risk profile and low earnings volatility. The needs of customers and the Nordea Group's relationship strategy are the starting point for its return on equity target of 13% at the required common equity tier 1 (CET1) capital ratio, taking prevailing low interest rates into account.

Capital Policy

The Nordea Group's current capital policy states that Nordea Group under normal business conditions should have minimum targets for common equity tier 1 (CET1) capital ratio, tier 1 ratio and total capital ratio that exceeds the capital requirements received from the Swedish FSA. In addition, Nordea will hold a minimum management buffer of 0.5% of the CET1 capital ratio. Nordea's current view is that the Nordea Group should operate with a CET1 capital ratio of approximately 15%, including a management buffer. The ambition regarding dividends is to increase the dividend payout ratio for 2014 and 2015, while maintaining a strong capital base. The long-term target is to be decided once the regulatory regime is clarified.

Key Initiatives and Levers

In order to generate income growth, several key initiatives have been identified, and are being executed, within the Nordea Group. Initiatives, which include repricing of the existing lending stock in all segments, focus on cross-selling with the goal of providing additional services to customers and increasing ancillary income. The Nordea Group is also, as part of the relationship strategy, constantly focusing on acquiring additional relationship customers. Nordea Bank AB believes that the new low-growth environment has accelerated the need for strict cost discipline in order for the Nordea Group to remain competitive in servicing its customers. Nordea Bank AB aims to achieve this by increased efficiency and focus on simplification of the Nordea Group's processes and infrastructure. To this end, the physical distribution is being streamlined, re-directing standardised banking transactions to online/mobile channels and optimising the advisory offering in the branches. Further, initiatives to increase operational efficiency through centralisation of support functions, automation of processes and transformation of premises are worked into the efficiency plan. In parallel, a significant change agenda is ongoing to streamline and simplify the Nordea Group's IT legacy systems and to enhance, among other things, the digitisation of customer documentation.

In total, cost savings initiatives are expected to generate gross savings of approximately EUR 900 million. These savings will enable the Nordea Group to invest in mandatory regulatory projects and IT infrastructure as well as in customer related areas, and assist in the Nordea Group obtaining a target cost level in 2015 that is 5% lower than costs in 2013. To continue servicing its customers' need for financing, Nordea Bank AB believes the Nordea Group will need to operate in a more capital-efficient manner. The Nordea Group will work with its customers to ensure that the most capital-efficient solutions are chosen. This involves optimising the maturity of loans, agreeing on collaterals and choosing off-balance sheet solutions when appropriate. Housekeeping activities (such as correctly registered collaterals), portfolio reviews and development of more advanced risk models, are expected to provide further relief. In total, the capital efficiency initiatives are estimated to reduce the Nordea Group's REA by approximately EUR 4.2 billion in 2015 (a gross REA reduction of EUR 22.6 billion was recorded in 2014).

Simplification

Nordea Bank AB believes that the rapid change in customer preferences towards using online and mobile solutions, as well as the increasing operational regulation, is transforming the banking industry. To enable development of even more personalised and convenient services to the customers in the future, the Nordea Group is currently simplifying parts of its operations. In line with this strategy, the Nordea Group will build new core banking and payment platforms and a Group common data warehouse, with the aim of significantly increasing agility, scale benefit and resilience.

Digitalisation as a Main Driver

Digitalisation is one of the main drivers for change in banking as well as in many other industries. Customer preferences and expectation on accessibility, easiness and personalisation are key reasons behind this development. The Nordea Group has seen customer demand for mobile solutions rapidly increase. For example, the total number of mobile logons amounted to 263 million and net bank logons to 352 million in 2014.

Business Transformation

The simplification programme is also a process of business transformation with several activities in all areas of the organisation, and will consist of three main parts. The first one is initial simplification, which focuses on cleaning up the Nordea Group's product portfolio and customer data. The Nordea Group had, by the end of 2014, closed approximately 37% of its account and transaction products. Many of the products were old products that very few customers had or products with many small variations that could be replaced by better or similar products. The second part of the programme is to focus all development activities towards supporting simplification, and the third area is to build up new core platforms for the Nordea Group's operations.

Building Up New Banking Platforms

The initial simplification, which is about reducing the complexity in the bank and thereby making the organisation ready for the next step, namely building up new banking platforms. The new platforms will consist of:

- a new core banking platform, for customer information, loans and deposits for all business areas;
- a new payment platform for domestic, international and SEPA (Single European Payments Area) payments for all business areas; and
- a Group common data warehouse that consolidates the existing data warehouses into one.

The simplification programme will be implemented gradually with ongoing deliveries over the next four to five years. The new platforms are implemented starting from 2015 with the first deliveries in the payments area, continuing to the core banking platform. The investments in new platforms are expected to result in an increase in the average annual IT investments of approximately 30% to 35% over the coming four to five years. In 2014, the Nordea Group recorded a charge of EUR 344 million related to the replacement of some of the Nordea Group's current IT systems in connection with the introduction of the new platforms.

Household and Corporate Relationships

The Nordea Group's relationship strategies are divided into a household relationship strategy and a corporate relationship strategy.

Household Relationship Strategy

Household customers are divided into four segments based on their business with the Nordea Group. For each segment, the Nordea Group has developed a value proposition, including contact policy, service level, pricing and product solutions. The core philosophy of this strategy is to provide the best service, advice and product solutions to customers and thereby to ensure loyalty, brand value and increase business and income. The Nordea Group's household pricing is transparent and generally non-negotiable. Nordea Bank AB believes that the Nordea Group has a broad and competitive product range and strong distribution power. Product development is geared at reducing complexity and developing products with a low capital requirement in order to meet both the demands of customers and regulatory requirements. The Nordea Group's savings product offering is designed to take account of customers' wealth, their level of involvement, stage of life and risk appetite.

The Nordea Group pursues a multichannel distribution strategy, aiming to improve customer satisfaction while reducing the cost of serving. Proactive contact with customers is conducted by local branches and contact centres, and through online services and the mobile bank. The Nordea Group aims at having recurring advisory meetings with all existing and potential relationship customers, taking their entire

finances, risk/return profiles and long-term objectives into account in order to provide a comprehensive financial solution.

Corporate Relationship Strategy

Corporate customers comprise four segments based on their business potential and the complexity of their banking needs. For each segment, the Nordea Group has developed a value proposition including contact policy, service level and product solutions to provide comprehensive financial solutions and ensure "house bank" relationships. Relationship managers take a holistic view of the customer's situation and targets and organise the relationship accordingly. Nordea Bank AB believes that the Nordea Group's strength and size as a banking group enable it to offer highly competitive solutions to the benefit of corporate customers. Nordea Bank AB believes that its strategy for the largest corporate customers has proven robust during the ongoing transformation of the banking industry. The Nordea Group is committed to its goal of becoming the leading bank in the wholesale segment in all its Nordic markets.

Recent Developments

Results of the 2015 AGM

The Annual General Meeting of the Issuer held on 19 March 2015 (the "**2015 AGM**") approved the election of new board members, the election of Öhrlings PricewaterhouseCoopers AB as auditors of the Issuer, the guidelines for remuneration to executive officers and the establishment of a nomination committee.

In addition, the 2015 AGM authorised the Board of Directors, for the period until the next annual general meeting, to decide on the acquisitions of ordinary shares in the Issuer on a regulated market where its ordinary shares are listed, or by means of an acquisition offer directed to all holders of ordinary shares in the Issuer. However, the Issuer's holding of its own shares must not exceed 10 per cent. of its total number of shares. The purpose of the acquisition of own shares is to facilitate an adjustment of the Issuer's capital structure to meet capital requirements and to make it possible to use own shares as payment in connection with acquisitions of companies or businesses or in order to finance acquisitions of companies or businesses.

The 2015 AGM also authorised the Board of Directors, for the period until the next annual general meeting, to decide on conveyance of ordinary shares in the Issuer to be used as payment in connection with acquisitions of companies or businesses or in order to finance acquisitions of companies or businesses and authorised the Issuer to purchase its own shares in order to facilitate its securities operations, provided that the holding of such shares must not at any time exceed 1 per cent. of its total number of shares.

Furthermore, the 2015 AGM also authorised the Board of Directors, for the period until the next annual general meeting to decide on the issue of convertible instruments. The amount that the share capital may be increased by full exercise of the convertible instruments shall not exceed 10 per cent. of the Issuer's share capital. The issue of such convertible instruments may take place with or without preferential rights for existing shareholders and will be done in line with market conditions. The purpose of the authorisation is to facilitate a flexible and efficient adjustment of the Issuer's capital structure to the capital requirements.

Capital Adequacy

The Nordea Group uses a variety of capital measurements and capital ratios to manage its capital. The Nordea Group calculates its regulatory capital requirements under the CRD IV framework.

The Nordea Group is approved by the financial supervisory authorities to use the IRB approach when calculating the capital requirements for the main part of its credit portfolio. The Nordea Group uses the Advanced IRB approach for the corporate exposure classes, the Foundational IRB approach for institutional customers and the Retail IRB approach for the retail exposure classes in the main banks and the mortgage companies in Denmark, Finland, Norway and Sweden. Furthermore, the Nordea Group is approved to use the Foundational IRB approach for the corporate and institutions exposure classes in the finance companies in Denmark, Finland, Norway and Sweden, as well as in Nordea Bank Russia, the Baltic branches in Estonia, Latvia and Lithuania and the International Units. In addition, the Nordea Group is approved to use the Retail IRB approach for retail exposure classes in Nordea Finance Finland.

Other legal entities and exposure classes are reported according to the standardised approach. Acquisitions of new portfolios are treated under the standardised approach until they are approved for the IRB approach by the relevant financial supervisory authority.

Nordea Bank AB aims to continue the roll-out of the IRB approaches. The Nordea Group is also approved to use its own internal VaR models to calculate capital requirements for the major parts of the market risk in the trading books. For operational risk, the standardised approach is applied.

The Nordea Group's current capital policy states that Nordea Group under normal business conditions should have minimum targets for common equity tier 1 (CET1) capital ratio, tier 1 ratio and total capital ratio that exceeds the capital requirements received from the Swedish FSA. In addition, Nordea will hold a minimum management buffer of 0.5% of the CET1 capital ratio. Nordea's current view is that the Nordea Group should operate with a CET1 capital ratio of approximately 15%, including a management buffer. The ambition regarding dividends is to increase the dividend payout ratio for 2014 and 2015, while maintaining a strong capital base. The long-term target is to be decided once the regulatory regime is clarified.

The Capital Policy is related to the ICAAP, which according to the CRD IV, should, for each bank, review the management, mitigation and measurement of material risks to assess the adequacy of internal capital and determine an internal capital requirement reflecting the risk appetite of the institution.

As of 31 December 2014, the Nordea Group's CET1 capital, tier 1 capital and own funds exceeded the regulatory minimum requirements outlined in the CRD IV. Considering results of capital adequacy stress testing, capital forecasting and growth expectations, the Nordea Group assesses that the buffers held for current regulatory capital purposes are sufficient.

In addition to the Nordea Group's internal capital requirements, ongoing dialogues with third parties affect the Nordea Group's capital requirements, in particular, views of the external rating agencies.

The Nordea Group uses a "pillar 1 plus pillar 2" approach in order to assess the internal capital requirement. This methodology uses the pillar 1 capital requirement for credit risk, market risk and operational risk as outlined in the CRD IV as the starting point for its risk assessment. For these risks, the risk is measured using only models and processes approved by the financial supervisory authorities for use in the calculation of legal capital requirements. Following this, pillar 2 risks, that is, risks not included in pillar 1, are considered. Pillar 2 risks include interest rate risk in the banking book, risk in the Nordea Group's internal defined benefit plans, real estate risk and concentration risk. The Nordea Group uses its capital models to define the capital requirement for each of these risks.

The Nordea Group uses its Economic Capital framework to identify and assess pillar 2 risks, and as its primary tool for internal capital allocation considering all risk types. Another important component of assessing capital adequacy is stress testing. The Nordea Group stress tests both pillar 1 and pillar 2 risks and considers the results of such tests when determining the Nordea Group's internal capital requirements. The Nordea Group uses its existing internal capital measurements as the basis for any additional capital buffers, subject to the judgment of the aforementioned third parties.

NORDEA BANK AB (PUBL)

Operational Overview

Nordea Bank AB or, as the case may be, a predecessor to Nordea Bank AB, has operated as a part of the Nordea Group since 1998, which was formed as a result of the merger between Merita and Nordbanken. The merger between Merita and Nordbanken has been addressed in detail above; see "*The Nordea Group—Formation of the Nordea Group*".

Nordea Bank AB conducts banking operations in Sweden within the scope of the Nordea Group's business organisation. Nordea Bank AB develops and markets financial products and services to household customers, corporate customers and the public sector.

Legal Structure and Subsidiaries

Nordea Bank Sverige AB (publ) was a wholly owned subsidiary of Nordea Bank AB (formerly Nordea AB (publ)) until 1 March 2004, when Nordea Bank Sverige merged with Nordea Bank AB (see above "*The Nordea Group—Legal Structure*" for further information). Nordea Bank AB was incorporated on 8 October 1997 in accordance with Swedish law. Nordea Bank AB's registered office is located in Stockholm, Sweden. Nordea Bank AB is subject to the Swedish Companies Act (2005:551) and is licensed to conduct banking operations in accordance with the Swedish Banking and Finance Business Act (2004:297), and further to pursue financing operations and operations related thereto including, among other things, carrying out securities business. Nordea Bank AB is subject to substantial regulation in all markets in which it operates. Nordea Bank AB is registered at the Swedish Companies Registration Office under the name Nordea Bank AB. Nordea Bank AB is a public (publ) limited liability company with registration no. 516406-0120. The head office is located in Stockholm at the following address: Smålandsgatan 17, SE-105 71 Stockholm, Sweden (telephone no. +468-614-7000). Nordea Bank AB has a number of directly and indirectly owned subsidiaries. Nordea Bank AB shares are listed on the stock exchanges in Stockholm, Helsinki and Copenhagen.

The Main Subsidiaries

The three main subsidiaries of Nordea Bank AB are Nordea Bank Danmark, Nordea Bank Finland and Nordea Bank Norge.

Nordea Bank Finland is a public limited liability company which has been granted a licence from the Finnish Financial Supervisory Authority to conduct banking business in Finland. Nordea Bank Finland also holds a licence to engage in mortgage credit bank operations as defined in the Finnish Act on Mortgage Credit Bank Operations and offers investment services in accordance with the Finnish Act on Investment Services. Banking and financing business in Finland is regulated by the Finnish Act on Credit Institutions and by the Finnish Act on Commercial Banks and Other Credit Institutions in the form of a Limited Company.

Nordea Bank Danmark is a Danish public limited liability company (*Da. Aktieselskab*) which has been granted a license from the Danish Financial Supervisory Authority (*Da. Finanstilsynet*) to conduct banking business in Denmark. Banking business in Denmark is regulated by the Danish Financial Business Act and the Danish Securities Trading Act.

Nordea Bank Norge is regulated under the Norwegian Act on Commercial Banks and the Act on Financial Institutions and in relevant parts, the Norwegian Act on Public Limited Companies. In addition, Nordea Bank Norge holds a licence as an investment firm and is therefore also regulated by the Norwegian Securities Trading Act.

Share Capital and Shareholders

According to Nordea Bank AB's Articles of Association, the share capital of Nordea Bank AB shall not be less than EUR 2,700,000,000 and not more than EUR 10,800,000,000. Shares may be issued in two classes, Ordinary shares and C-shares. As of the date of this Base Prospectus, all existing shares of Nordea Bank AB are ordinary shares. In voting at a general meeting, each of the Ordinary shares confers one vote and each of the C-shares, one tenth of one vote. C-shares do not entitle holders to any dividend. The Articles of Association set forth reciprocal rights and obligations between each owner and each class in the case of any issuance of new shares in Nordea Bank AB.

As of the date of this Base Prospectus, Nordea Bank AB's share capital is EUR 4,049,951,919, consisting of 4,049,951,919 ordinary shares with a quota value (*kvotvärde*) of EUR 1.00. Each share entitles the holder to one vote. Nordea Bank AB is not entitled to vote with any shares it holds in itself.

The following table sets forth information relating to Nordea Bank AB's five largest shareholders as of 31 December 2014:

Shareholder	Number of shares (million)	Percent of share capital and votes
Sampo plc	860.4	21.4%
Nordea-fonden	158.2	3.9%
Swedbank Robur Funds	138.9	3.4%
Alecta	97.0	2.4%
AMF Insurance & Funds	76.2	1.9%

Board of Directors

According to the Articles of Association, Nordea Bank AB's Board of Directors shall consist of at least six and no more than fifteen members elected by the shareholders at the shareholders' meeting. As of the date of this Base Prospectus, the Board of Directors consists of eight members elected by the shareholders at the shareholders' meeting for the period until and including the annual general meeting in 2015. Svein Jacobsen was a member of the Board of Directors until his resignation of his own accord on 31 July 2014. In addition, three members and one deputy member are appointed by the employees. Employees have a right, according to Swedish legislation, to be represented on the board. The CEO of Nordea Bank AB is not a member of the Board of Directors.

The following table sets forth, for each member of the Board of Directors, his or her year of birth and the year of his or her initial appointment to the Board of Directors:

	Year of birth	Board member since	Position
Björn Wahlroos	1952	2008	Chairman
Marie Ehrling	1955	2007	Vice Chairman
Tom Knutzen	1962	2007	Member
Robin Lawther	1961	2014	Member
Lars G Nordström	1943	2003	Member
Sarah Russell	1962	2010	Member
Silvija Seres	1970	2015	Member
Kari Stadigh	1955	2010	Member
Birger Steen	1966	2015	Member

In addition, the Board of Directors includes the following employee representatives (one of whom at any time is a deputy member) appointed by the trade unions:

	Year of birth	Board member since	Position
Toni H. Madsen	1959	2013	Employee Representative
Lars Oddestad	1961	2009	Employee Representative
Hans Christian Riise	1961	2013	Employee Representative
Kari Ahola	1960	2006	Deputy Employee Representative

The members of the Board of Directors and Group Executive Management have the following office address: c/o Nordea Bank AB (publ), Smålandsgatan 17, SE-105 71 Stockholm, Sweden.

With the exception of the employee representatives, all members of the Board of Directors work outside the Nordea Group.

No potential conflicts of interest exist between any duties to Nordea Bank AB of a member of the Board of Directors and the private interests or other duties of such persons.

Björn Wahlroos has been a member of the Board of Directors since 2008 and has served as its Chairman since 2011. As of the date of this Base Prospectus, Mr Wahlroos also serves as the Chairman of the Board

of Directors of Sampo plc and UPM-Kymmene Corporation. In addition, he is Board Chairman of Hanken School of Economics and a member of the Board of Directors of several charities, including the Finnish Business and Policy Forum EVA/ETLA and the Mannerheim Foundation.

Marie Ehrling has been a member of the Board of Directors since 2007 and has served as its Vice Chairman since 2011. As of the date of this Base Prospectus, Ms. Ehrling is the Chairman of the Board of Directors of TeliaSonera AB (publ). She is also a member of the Board of Directors of Securitas AB, Axel Johnson AB and Centre for Advanced Studies of Leadership at the Stockholm School of Economics, a member of the Advisory Board of the Stockholm School of Economics and a member of the Royal Swedish Academy of Engineering Sciences (IVA).

Tom Knutzen has been a member of the Board of Directors since 2007. As of the date of this Base Prospectus, Mr Knutzen is the CEO of Jungbunzlauer Suisse AG. He is also a member of the Board of Directors of FLSmidt & Co A/S.

Robin Lawther has been a member of the Board of Directors since 2014. As of the date of this Base Prospectus, Ms. Lawther is a member of the Board of Directors of the Shareholder Executive that manages the U.K. government's shareholder relationships with businesses owned or part-owned by the U.K. government.

Lars G Nordström has been a member of the Board of Directors since 2003. As of the date of this Base Prospectus, Mr Nordström is the Chairman of the Board of Directors of Vattenfall AB and a member of the Board of Directors of Viking Line Abp. He is the Board Chairman of the Finnish-Swedish Chamber of Commerce and a member of the Board of Directors Swedish-American Chamber of Commerce. He is also a member of the Royal Swedish Academy of Engineering Sciences (IVA) and an Honorary Consul of Finland in Sweden.

Sarah Russell has been a member of the Board of Directors since 2010. As of the date of this Base Prospectus, Ms. Russell is the CEO of AEGON Asset Management Holdings NV.

Silvija Seres has been a member of the Board of Directors since 2015. As of the date of this Base Prospectus, Ms Seres is Vice chairman of Norsk Tipping AS and a Board Member of Oslo Business Region AS, Simula Research Laboratory AS and Transparency International Norge. She is also a member of the Corporate Assembly and the Nomination Committee of Telenor ASA.

Kari Stadigh has been a member of the Board of Directors since 2010. As of the date of this Base Prospectus, Mr Stadigh is the Group CEO and President of Sampo plc. Mr Stadigh also serves as the Chairman of the Board of Directors of If P&C Insurance Holding Ltd and Mandatum Life Insurance Company Limited and is a member of the Board of Directors of Nokia Corporation and Oy Forcit Ab. He is also a member of the Board of Directors of the Federation of Finnish Financial Services, the Niilo Helander Foundation and Central Chamber of Commerce in Finland.

Birger Steen has been a member of the Board of Directors since 2015. As of the date of this Base Prospectus, Mr Steen is a member of the Board of Trustees of the Nordic Heritage Museum in Seattle.

Group Executive Management

Group Executive Management currently consists of seven members, including the CEO. The President and CEO is appointed by the Board of Directors and is charged with the day-to-day management of the Nordea Group and the Nordea Group's group-wide affairs in accordance with applicable laws and regulations, including the Swedish Code of Corporate Governance (*Sw: Svensk kod för bolagsstyrning*) (the "**Swedish Corporate Governance Code**"), as well as the instructions provided by the Board of Directors. The instructions regulate the division of responsibilities and the interaction between the CEO and the Board of Directors. The CEO works closely with the Chairman of the Board of Directors, for example, in planning the meetings of the Board of Directors.

The following table sets forth each member of Group Executive Management, his or her year of birth, the year of his or her initial employment as a member of Group Executive Management and his or her current position:

	Year of birth	Group Executive Management member since	Position
Christian Clausen.....	1955	2000	President and Group CEO
Lennart Jacobsen	1966	2013	Executive Vice President, Head of Retail Banking and Country Senior Executive in Sweden
Mads G. Jakobsen.....	1966	2014	Executive Vice President, Deputy Head of Retail Banking and Country Senior Executive in Denmark
Torsten Hagen Jørgensen	1965	2011	Executive Vice President, CFO and Head of Group Corporate Centre
Ari Kaperi	1960	2008	Executive Vice President, CRO, Head of Group Risk Management and Country Senior Executive in Finland
Casper von Koskull	1960	2010	Executive Vice President and Head of Wholesale Banking
Gunn Wærsted	1955	2007	Executive Vice President, Head of Wealth Management and Country Senior Executive in Norway
Eva-Lotta Rosenqvist	1962	2015	Group Compliance Officer and Head of Group Compliance

The members of the Group Executive Management have the following office address: c/o Nordea Bank AB (publ), Smålandsgatan 17, SE-105 71 Stockholm, Sweden.

No potential conflicts of interest exist between any duties to Nordea Bank AB of a member of the Group Executive Management and the private interests or other duties of such persons.

Christian Clausen has been the President and Group CEO of Nordea since 2007 and a member of Group Executive Management since 2000. Mr Clausen joined the Nordea Group in 2000 as Executive Vice President, Head of Asset Management & Life. Mr Clausen participates in meetings of the Board of Directors of Nordea in his capacity as the CEO. As of the date of this Base Prospectus, Mr Clausen is a board member of the Swedish Bankers' Association.

Lennart Jacobsen has been Executive Vice President, Head of Retail Banking and Country Senior Executive in Sweden and a member of Group Executive Management since 2013. Mr Jacobsen joined the Nordea Group in 2013 as Head of Implementation & Execution Service, Retail Banking. Prior to joining the Nordea Group, Mr Jacobsen held various positions within GE Capital, including Country Manager of GE Money Bank in Sweden from 2003 to 2008 and CEO of GE Money Bank Nordics from 2009 to 2012.

Mads G. Jakobsen has been Executive Vice President, Deputy Head of Retail Banking and Country Senior Executive in Denmark and a member of Group Executive Management since 2014. Mr Jakobsen joined the Nordea Group in 2002 and has held several executive positions within the Nordea Group.

Torsten Hagen Jørgensen has been Executive Vice President, CFO and Head of Group Corporate Centre since 2013. He has been a member of Group Executive Management since 2011. Mr Jørgensen joined the Nordea Group in 2005 and has held several executive positions within the Nordea Group.

Ari Kaperi has been Executive Vice President and a member of Group Executive Management since 2008. He became CRO and Head of Group Risk Management as well as Country Senior Executive in Finland in 2010. Mr Kaperi joined the Nordea Group in 2001 and has held several executive positions within the Nordea Group. As of the date of this Base Prospectus, Mr Kaperi is the Vice Chairman of the Board of Directors of the Federation of Finnish Financial Services and a member of the Board of Directors of Varma Mutual Pension Insurance Company. He is also a board member of Foundation for Economic Education and Art Foundation Merita and a member of the Advisory Board of Finnish Business and Policy Forum EVA/ETLA.

Casper von Koskull has been Executive Vice President and a member of Group Executive Management since 2010 and Head of Wholesale Banking since 2011. Mr von Koskull joined the Nordea Group in 2010 and was Head of Corporate Merchant Banking & Capital Markets from 2010 to 2011. As of the date of this Base Prospectus, Mr von Koskull is a board member of the International Chamber of Commerce ICC Finland.

Gunn Wærsted has been Executive Vice President, Country Senior Executive in Norway and a member of Group Executive Management since 2007. She has been Head of Wealth Management since 2011. Ms. Wærsted was Head of Shipping, Private Banking & Savings Products from 2010 to 2011. As of the date of this Base Prospectus, Ms. Wærsted is a member of the Board of Directors of Petoro A/S and Finance Norway (FNO), a member of the Nomination Committee of Schibsted ASA and a member of the Council of Det Norske Veritas (DnV).

Eva-Lotta Rosenqvist has been Group Compliance Officer and a member of the Group Executive Management since 2015. From 2007 to 2015 she was Chief Audit Executive. Ms. Rosenqvist joined the Nordea Group in 1998 and has held several executive positions within the Nordea Group.

Independence

Nordea Bank AB complies with applicable rules set forth in the Swedish Corporate Governance Code regarding the independence of the Board of Directors. The Nomination Committee considers all members of the Board of Directors elected by the shareholders, apart from Björn Wahlroos and Kari Stadigh, independent in relation to the Company's major shareholders. As of the date of this Base Prospectus, Björn Wahlroos is the Chairman of the Board of Directors of Sampo plc and Kari Stadigh is the Group CEO and President of Sampo plc which owns more than 10% of all shares and votes in Nordea Bank AB.

All of the members elected by the shareholders are independent of the Company and its executive management.

No member of the Board of Directors elected by the annual general meeting is employed by or working in an operative capacity in the Nordea Group. The members and the deputy members of the Board of Directors appointed by the employees are employed by the Nordea Group and therefore not independent of the Nordea Group.

The number of members of the Board of Directors who are independent in relation to the Nordea Group and its executive management as well as independent in relation to the Company's major shareholders exceeds the minimum requirement set forth in the Swedish Corporate Governance Code, which states that at least two of the Board members elected by the general meeting of shareholders who are independent of the company and the company's executive management shall also be independent of the company's major shareholders.

External Auditors

According to the Articles of Association, one or two auditors shall be elected by the general meeting for a term of one year.

The auditor appointed by the 2014 AGM for the period until the end of the 2015 AGM was KPMG AB with Hans Åkervall as auditor-in-charge, Box 16106, SE-103 23 Stockholm. The auditor is authorised by, and a member of, FAR SRS.

The auditor appointed by the 2015 AGM for the period until the end of the next annual general meeting is Öhrlings Pricewaterhouse Coopers AB, Torsgatan 21, SE-113 97 Stockholm, Sweden. The auditor is authorised by, and a member of, FAR SRS.

Legal Proceedings

Within the framework of the normal business operations, the Nordea Group faces claims in civil lawsuits and disputes, most of which involve relatively limited amounts. None of the current disputes may have, or have had, significant effects on the Nordea Group's position or profitability.

Dividends

The Issuer's annual shareholder general meeting has approved, and the Issuer has paid, the following dividends in the last five years:

- 2014: EUR 0.62 per share, total dividend payment of EUR 2,501 million;
- 2013: EUR 0.43 per share, total dividend payment of EUR 1,734 million;

- 2012: EUR 0.34 per share, total dividend payment of EUR 1,370 million;
- 2011: EUR 0.26 per share, total dividend payment of EUR 1,048 million; and
- 2010: EUR 0.29 per share, total dividend payment of EUR 1,168 million.

Notices

Notices to the Noteholders are given in accordance with Condition 14 (*Notices*) of the Terms and Conditions of the Notes.

Articles of Association

The objects of Nordea Bank AB can be found in article 3 of its Articles of Association. The objects of Nordea Bank AB are to conduct such banking business referred to in Chapter 1 section 3 of the Swedish Banking and Financing Business Act (SFS 2004:297), to conduct financing operations and operations naturally connected therewith in accordance with Chapter 7 section 1 of the Swedish Banking and Financing Business Act and, in its capacity as parent company, to attend to and be responsible for overall functions in the Nordea Group, such as management, supervision, risk management and staff functions.

The Articles of Association were last amended on 12 May 2011.

Material Agreements

Nordea Bank AB is not a party to any material agreement outside of its normal course of business which may result in another Nordea Group company obtaining a right or incurring an obligation which may materially affect the Nordea Bank AB's ability to perform its obligations.

Corporate Governance

Corporate governance in Nordea Bank AB follows generally adopted principles of corporate governance. The external framework which regulates the corporate governance work include the Swedish Companies Act, Banking and Financing Business Act, Annual Accounts Act, the Annual Accounts Act of Credit Institutions and Securities Companies, the NASDAQ OMX rules and the rules and principles of the Swedish Code of Corporate Governance.

SELECTED FINANCIAL INFORMATION

The tables below show certain selected summarised financial information which, without material changes, is derived from the Nordea Group's audited consolidated financial statements for the year ending 31 December 2014, which are set out in Annex 1 to this Base Prospectus.

The Nordea Group's consolidated financial statements are prepared in accordance with the International Financial Reporting Standards ("IFRS") and interpretations of such standards by the International Financial Reporting Interpretations Committee, as endorsed by the EU Commission. In addition, certain complementary rules in the Swedish Act on Annual Reports in Credit Institutions and Securities Companies (1995:1559) and the recommendation RFR 1 "Supplementary Accounting Rules for Groups", and UFR statements issued by the Swedish Financial Reporting Board as well as the accounting regulations of the SFSA's (FFFS 2008:25, with amendments in FFFS 2009:11 and 2011:54), have also been applied.

The tables below shall be read together with the auditor's report and the notes thereto.

Income Statement

	Group	
	Year ended 31 December	
	2014	2013
	(EUR millions)	
Interest income.....	9,995	10,604
Interest expense	-4,513	-5,079
Net interest income	5,482	5,525
Fee and commission income	3,799	3,574
Fee and commission expense	-957	-932
Net fee and commission income	2,842	2,642
Net result from items at fair value.....	1,425	1,539
Profit from companies accounted for under the equity method.....	18	79
Other operating income	457	106
Total operating income	10,224	9,891
Operating expenses		
General administrative expenses:		
Staff costs.....	-3,149	-2,978
Other expenses.....	-1,635	-1,835
Depreciation, amortisation and impairment charges of tangible and intangible assets.....	-582	-227
Total operating expenses	-5,366	-5,040
Profit before loan losses	4,858	4,851
Net loan losses	-534	-735
Operating profit	4,324	4,116
Income tax expense	-953	-1,009
Net profit for the year from continuing operations.....	3,371	3,107
Net profit for the year from discontinued operations, after tax....	-39	9
Net profit for the year	3,332	3,116
Attributable to:		
Shareholders of Nordea Bank AB (publ)	3,332	3,116
Non-controlling interests	-	-
Total	3,332	3,116

Balance Sheet

	Group	
	31 December	
	2014	2013
	(EUR millions)	
Assets		
Cash and balances with central banks	31,067	33,529
Loans to central banks	6,958	11,769
Loans to credit institutions	12,217	10,743
Loans to the public	348,085	342,451
Interest-bearing securities	87,110	87,314
Financial instruments pledged as collateral	12,151	9,575
Shares	39,749	33,271
Derivatives	105,119	70,992
Fair value changes of the hedged items in portfolio hedge of interest rate risk	256	203
Investments in associated undertakings	487	630
Intangible assets	2,908	3,246
Property and equipment	509	431
Investment property	3,227	3,524
Deferred tax assets	130	62
Current tax assets	132	31
Retirement benefit assets	42	321
Other assets	17,581	11,064
Prepaid expenses and accrued income	1,614	2,383
Assets held for sale	-	8,895
Total assets	669,342	630,434
Liabilities		
Deposits by credit institutions	56,322	59,090
Deposits and borrowings from the public	197,254	200,743
Liabilities to policyholders	51,843	47,226
Debt securities in issue	194,274	185,602
Derivatives	97,340	65,924
Fair value changes of the hedged items in portfolio hedge of interest rate risk	3,418	1,734
Current tax liabilities	368	303
Other liabilities	26,973	24,737
Accrued expenses and prepaid income	1,943	3,677
Deferred tax liabilities	983	935
Provisions	305	177
Retirement benefit obligations	540	334
Subordinated liabilities	7,942	6,545
Liabilities held for sale	-	4,198
Total liabilities	639,505	601,225
Equity		
Non-controlling interests	2	2
Share capital	4,050	4,050
Share premium reserve	1,080	1,080
Other reserves	-1,201	-159
Retained earnings	25,906	24,236
Total equity	29,837	29,209
Total liabilities and equity	669,342	630,434
Assets pledged as security for own liabilities	163,041	174,418
Other assets pledged	11,265	7,467
Contingent liabilities	22,017	20,870
Credit commitments	74,291	78,332
Other commitments	1,644	1,267

Cash Flow Statement

	Group	
	Year ended 31 December	
	2014	2013
	<i>(EUR millions)</i>	
Operating activities		
Operating profit	4,324	4,116
Profit for the year from discontinued operations, after tax	-39	9
Adjustment for items not included in cash flow	8,137	4,492
Income taxes paid	-966	-1,010
Cash flow from operating activities before changes in operating assets and liabilities	11,456	7,607
Cash flow from operating activities	-10,824	6,315
Cash flow from investing activities	3,254	572
Cash flow from financing activities	-1,040	-1,927
Cash flow for the year	-8,610	4,960
Cash and cash equivalents at the beginning of year	45,670	42,808
Translation differences	2,623	-2,098
Cash and cash equivalents at the end of year	39,683	45,670
Change	-8,610	4,960

TAXATION

The following is a general description of certain tax considerations relating to the Notes. It does not purport to be a complete analysis of all tax considerations relating to the Notes, whether in those countries or elsewhere. Prospective purchasers of Notes should consult their own tax advisers as to which countries' tax laws could be relevant to acquiring, holding and disposing of Notes and receiving payments of interest, principal and/or other amounts under the Notes and the consequences of such actions under the tax laws of those countries. This summary is based upon the law as in effect on the date of this Base Prospectus and is subject to any change in law that may take effect after such date.

Austrian Taxation

General Remarks

Individuals resident in Austria are subject to Austrian income tax (*Einkommensteuer*) on their worldwide income (unlimited income tax liability). Individuals qualify as residents if they have either their permanent domicile and/or their habitual abode in Austria. Otherwise they are non-resident individuals subject to income tax only on income from certain Austrian sources (limited income tax liability).

Companies resident in Austria are subject to Austrian corporate income tax (*Körperschaftsteuer*) on their worldwide income (unlimited corporate income tax liability). Companies qualify as residents if they have their place of effective management and/or their legal seat in Austria. Otherwise they are non-residents subject to corporate income tax only on income from certain Austrian sources (limited corporate income tax liability).

Under Austrian tax law, individuals are subject to income tax pursuant to the Austrian Income Tax Act 1988 (*Einkommensteuergesetz 1988*, Federal Law Gazette 1988/400 – "**ITA**") generally at progressive tax rates between 0 per cent. and 50 per cent. Corporate entities are subject to a corporate income tax at a rate of 25 per cent. pursuant to the Austrian Corporate Income Tax Act (*Körperschaftsteuergesetz 1988*, Federal Law Gazette 1988/401 – "**CITA**").

In case of unlimited and limited (corporate) income tax liability, Austria's right to levy taxes may be restricted by double taxation treaties.

Austrian Resident Individuals

Income derived from debt instruments such as the Notes qualifies as investment income (*Einkünfte aus Kapitalvermögen*). Such income comprises not only current income, i.e., interest payments and similar earnings, but also "realised" capital gains (*Einkünfte aus realisierten Wertsteigerungen von Kapitalvermögen*) stemming from the sale or redemption of debt instruments, irrespective of whether they have been held as business or non-business assets and irrespective of whether the profits have been realised within a particular holding period (formerly, in case of individuals, only such profits stemming from securities which were held only for a period not exceeding one year were taxed). According to the relevant provisions of the ITA, "realised" capital gains principally consist in the difference (surplus) between the proceeds from the sale or redemption of the debt instruments, i.e. their selling or redemption price, and their purchase price.

Such profits, i.e., current income and "realised" capital gains, are in principle subject to a special tax rate of 25 per cent. and will be deducted by the custodian bank or the paying office (*Kapitalertragsteuer*, Capital Proceeds Tax – "**CPT**"). However, as regards profits from debt instruments such as the Notes, the special tax rate will only apply in cases where the instruments have in the primary offering been offered to an undetermined number of people ("public offer"). This tax is in principle "final", which means that no further taxation will be allowed on such capital gains and that they do not have to be declared in other tax declarations of the taxpayer (in particular, a personal tax rate exceeding 25 per cent. will not apply). In case the taxpayer applies for regular taxation (*Regelbesteuerungsoption* – which he might do in case his personal tax rate is below 25 per cent.) or for the offsetting of losses (*Verlustausgleichsoption*), taxation is not final. The option for regular taxation may be exercised independently from the option for the offsetting of losses by filing a respective request to the tax office. It leads to an assessment for income tax and to the application of the regular, progressive income tax rate (currently amounting to a maximum of 50 per cent. for yearly taxable income exceeding EUR 60,000) on all taxable capital gains.

Further, pursuant to the relevant provisions of the ITA also the withdrawal or transfer of debt instruments such as the Notes from their current investor's securities account shall, as a general rule, equally trigger CPT, unless one of the exemptions contained in the ITA applies. These exemptions are all based on the idea that no CPT shall be deducted, in cases where the taxation of potential future profits stemming from the sale or redemption of the transferred debt instruments remains in fact possible. In addition, since 1 April 2012 amended exit tax rules (*Wegzugsbesteuerung*) apply, which are not discussed herein.

In its international dimension, the newly enacted capital gains tax applies only and CPT will only be deducted, if either the custodian bank (*depotführende Stelle*) or – under certain conditions – the paying office (*auszahlende Stelle*) is located in Austria. A paying office may be any organisational entity of a bank which is capable to credit amounts of money to cash accounts of clients or to pay in cash. In most cases the paying office will be the bank with which the investor maintains his securities account. It is not the Paying Agent (as defined in the Programme documents). The term "custodian bank" refers to banks (its branches and offices) providing the securities account to the investor and not to any other bank up in the holding chain. The custodian bank or, if applicable, the paying office will be responsible for the deduction of the capital gains tax (CPT) and its transfer to the respective Austrian tax office.

To the extent that no CPT is deducted due to the lack of a custodian bank or a paying office located in Austria, the income derived from debt instruments such as the Notes must be included into the respective taxpayer's tax declaration, if such profits are received by an Austrian resident individual subject to unlimited income tax liability. In this case, the special tax rate of 25 per cent. applies equally.

Austrian Resident Corporate Investors

Resident corporate investors deriving business income from the Notes may avoid the deduction of CPT by filing a statement of exemption with the securities account keeping bank (or the paying office) and with the competent Austrian tax office to the fact that the payment received is due to a commercial enterprise subject to taxation in Austria (*Befreiungserklärung*). Income derived from the Notes by corporate investors (including any capital gains) is subject to corporate income tax at the general corporate income tax rate of 25 per cent. A special tax regime applies for private foundations (*Privatstiftungen*).

Non-Resident Individuals of an EU Member State

Non-resident investors who are resident individuals of an EU Member State have to consider EC Council Directive 2003/48/EC on the taxation of savings income (the "**EU Savings Directive**") regarding particular withholding tax rules. In Austria, provisions for implementing the EU Savings Directive have been enacted by the EU Withholding Tax Act (*EU-Quellensteuergesetz*, Federal Law Gazette I 2004/33 – "**EU-QuStG**"). Section 1 of the EU-QuStG provides that interest payments paid out or credited by a paying office located in Austria to a beneficial owner who is an individual resident in another EU Member State (or certain dependent or associated territories) is subject to a withholding tax if no exemption from such withholding applies. Pursuant to the EU-QuStG, tax from interest payments must be deducted on a time scaled basis. For the first three years after the EU-QuStG came into force (i.e. from 1 July 2005 onwards) 15 per cent. on paid interest has been deducted, for the subsequent three years (i.e. from 1 July 2008 onwards) a tax of 20 per cent. applied. Since 1 July 2011 the tax to be deducted amounts to 35 per cent. This tax is not deducted in case the beneficial owner of the interest provides a certificate of the competent tax authority of the EU Member State where he is resident. The certificate must include the beneficial owner's name, address, tax number or other identification number or if such number is not available, the date of birth and the paying bank's registered office. In addition, the name and address of the paying bank, as well as the account number of the beneficial owner or, if an account number is unavailable, the security identification number must be included.

Other Non-Resident Individuals and Non-Resident Corporate Investors

Pursuant to the Federal Tax Amendment Act 2014 (*Abgabenänderungsgesetz 2014*, Federal Law Gazette I 2014/13) and the Second Federal Tax Amendment Act 2014 (2. *Abgabenänderungsgesetz 2014*, Federal Law Gazette I 2014/105) the ITA has been amended. Amongst other amendments, with effect of 1 January 2015, interest income within the meaning of the EU Savings Directive and the EU-QuStG will fall within the limited income tax liability applicable to non-resident individuals (within the meaning of the ITA), provided that CPT has to be deducted. This is the case if either the custodian bank (*depotführende Stelle*) or – under certain conditions – the paying office (*auszahlende Stelle*) is located in

Austria. Accordingly, from 1 January 2015 onwards, income of non-resident individuals derived from debt instruments such as the Notes (investment income, realised capital gains) will be subject to Austrian income tax at a rate of 25 per cent., unless one of the exemptions contained in amended section 98 para 1 no. 5 of the ITA applies, e.g. inter alia in case interest income is paid out or credited to an individual resident in an EU Member State in which case the EU-QuStG applies (see also below under "EU Savings Directive"). Another exemption applies in case the debtor's domicile, legal seat and/or place of effective management is not located in Austria.

For non-resident corporate entities deriving business income from Notes an exemption applies as pursuant to section 98 para 1 no. 5 of the ITA interest payments which are not received by natural persons are exempt from the limited income tax liability. In addition, non-resident corporate investors deriving business income from Notes may avoid the deduction of CPT by filing a declaration of exemption (*Befreiungserklärung*) with the Austrian paying office, as section 94 no. 5 of the ITA has not been changed or amended.

Applicable double taxation treaties may provide for a reduction of, or relief from CPT.

In case non-residents receive income from Notes through an Austrian permanent establishment, they are to a large extent subject to the same tax treatment as resident investors.

Investors should consult their professional advisers to clarify their position.

Belgian Taxation

For Belgian tax purposes, the following amounts are qualified and taxable as "interest": (i) periodic interest income, (ii) amounts paid by the Issuer in excess of the issue price (whether or not on the maturity date), and (iii) in case of a realisation of the Notes between two interest payment dates, the pro rata of accrued interest corresponding to the detention period.

Individuals resident in Belgium

Payments of interest on the Notes made through a paying agent in Belgium will in principle be subject to a 25 per cent. withholding tax in Belgium (calculated on the interest received after deduction of any non-Belgian withholding taxes). The Belgian withholding tax constitutes the final income tax for Belgian resident individuals. This means that they do not have to declare the interest obtained on the Notes in their personal income tax return, provided Belgian withholding tax was levied on these interest payments.

However, if the interest is paid outside Belgium without the intervention of a Belgian paying agent, the interest received (after deduction of any non-Belgian withholding tax) must be declared in the personal income tax return and will be taxed at a flat rate of 25 per cent.

Other tax rules apply to Belgian resident individuals who do not hold the Notes as a private investment.

Belgian resident companies

Interest payments on the Notes made through a paying agent in Belgium to Belgian corporate investors will generally be subject to Belgian withholding tax, currently at a rate of 25 per cent. However, an exemption may apply provided that certain formalities are complied with. The exemption does not apply for income on zero coupon or capitalisation bonds. The Belgian withholding tax that has been levied is creditable in accordance with the applicable legal provisions.

Other Belgian legal entities

Payments of interest on the Notes made through a paying agent in Belgium will in principle be subject to a 25 per cent. withholding tax in Belgium and no further tax on legal entities will be due on the interest.

However, if the interest is paid outside Belgium without the intervention of a Belgian paying agent and without the deduction of Belgian withholding tax, the legal entity itself is responsible for the declaration and payment of the 25 per cent. withholding tax.

Belgian non-residents

The interest income on the Notes paid through a professional intermediary in Belgium will, in principle, be subject to a 25 per cent. withholding tax, unless the Note holder is resident in a country with which Belgium has concluded a double taxation agreement and delivers the requested affidavit. If the income is not collected through a financial institution or other intermediary established in Belgium, no Belgian withholding tax is due.

Non-resident investors that do not hold the Notes through a Belgian establishment can also obtain an exemption of Belgian withholding tax on interest from the Notes paid through a Belgian credit institution, a Belgian stock market company or a Belgian-recognised clearing or settlement institution, provided that they deliver an affidavit from such institution or company confirming (i) that the investors are non-residents, (ii) that the Notes are held in full ownership or in usufruct and (iii) that the Notes are not held for professional purposes in Belgium.

EU Savings Directive

The EU Savings Directive has been implemented in Belgium by the law of 17 May 2004. The EU Savings Directive entered into force on 1 July 2005. See "European Union Directive on the Taxation of Savings Income" below.

Individuals not resident in Belgium

Interest paid or collected through Belgium on the Notes and falling under the scope of application of the EU Savings Directive will be subject to the Disclosure of Information Method.

Individuals resident in Belgium

An individual resident in Belgium will be subject to the provisions of the EU Savings Directive, if he receives interest payments from a paying agent (within the meaning of the EU Savings Directive) established in another EU Member State, Switzerland, Liechtenstein, Andorra, Monaco, San Marino, Bonaire, Curaçao, Saba, Sint Eustatius, Sint Maarten (formerly the Netherlands Antilles), Aruba, Guernsey, Jersey, the Isle of Man, Montserrat, the British Virgin Islands, Anguilla, the Cayman Islands or the Turks and Caicos Islands.

If the interest received by an individual resident in Belgium has been subject to a Source Tax, such Source Tax does not liberate the Belgian individual from declaring the interest income in the personal income tax declaration. The Source Tax will be credited against the personal income tax. If the Source Tax withheld exceeds the personal income tax due, the excessive amount will be reimbursed, provided it reaches a minimum of EUR 2.5.

Tax on stock exchange transactions

A stock exchange tax (*Taxe sur les opérations de bourse / Taks op de beursverrichtingen*) will be levied on the purchase and sale in Belgium of the Notes on a secondary market through a professional intermediary. The rate applicable for secondary sales and purchases in Belgium through a professional intermediary is 0.09 per cent. with a maximum amount of Euro 650 per transaction and per party. The tax is due separately from each party to any such transaction, i.e. the seller (transferor) and the purchaser (transferee), both collected by the professional intermediary. However, various types of investors (including credit institutions, insurance companies, pension funds and all non-residents of Belgium) are exempted from this tax.

Danish Taxation

The following is an overview of the Danish withholding taxation treatment at the date hereof in relation to payments of principal and interest in respect of the Notes. It is based on current law and the practice, which may be subject to change, sometimes with retrospective effect. The comments do not deal with other Danish tax aspects of acquiring, holding or disposing of Notes. Prospective purchasers of Notes are advised to consult their own tax advisers as to the tax consequences of the acquiring, holding or disposing of Notes, including the effect of any taxation under the laws of the Kingdom of Denmark.

Principal

Principal payments on the Notes will not be subject to Danish withholding tax.

Interest

Interest payments on the Notes will only be subject to Danish withholding tax, if the investor (creditor) is a non-Danish tax resident company and is affiliated with the Issuer (debtor) within the meaning of section 3B of the Danish Tax Control Act ("controlled debt") and Danish withholding tax shall not be waived or reduced under applicable tax treaties and/or EU Council Directive 2003/49/EC and interest is not otherwise exempt from Danish withholding tax under section 2 (1)(d) of the Danish Corporation Tax Act.

Estonian Taxation

Taxation of interest

Provided that the interest on the Notes does not have Estonian source, interest on the Notes may be paid by the Issuer without withholding or deduction for or on account of Estonian income tax.

Taxation of capital gains

Capital gains from the sale of Notes may be paid to Noteholders without withholding or deduction for or on account of Estonian income tax.

EU Savings Directive

See "European Union Directive on the Taxation of Savings Income" below.

Finnish Taxation

Withholding Taxation of Finnish Residents

The Finnish paying agent is liable to operate tax withholding at a rate of 30 per cent. from interest payments with respect of the Notes to Holders of Notes that are Finnish resident individuals or Finnish estates of deceased individuals. No tax is withheld from interest payments made to Finnish resident corporate entities.

Holders of Notes, who are resident in Finland for tax purposes, will be subject to Finnish tax on interest payments (including deemed interest for tax purposes through a discounted issue price) under the Notes in accordance with the rules under the Finnish domestic tax law applicable to such Finnish resident Holder of Notes.

Withholding Taxation of Non-Finnish Residents

Holders of Notes who are not resident in Finland for tax purposes and who do not engage in trade or business through a permanent establishment in Finland will not be subject to Finnish taxes on payments in respect of the Notes. Non-resident Holders of Notes who engage in trade or business through a permanent establishment in Finland will be subject to similar Finnish taxes on payments in respect of the Notes as Finnish resident Holders of Notes.

Reporting Requirements

Under Finnish law, the Finnish paying agent is obliged to report any interest payments under the Notes to the Finnish tax authorities.

French Taxation

Payments of interest and principal by the Issuer (acting out of its head office or one of its non-French branch) under the Notes will not be viewed as French-source income and therefore will not be subject to withholding tax in France, in accordance with the applicable French law.

However, pursuant to Articles 125 A and 125 D of the French tax code, and subject to certain limited exceptions, interest and similar revenues received by French tax resident individuals holding the Notes as

part of their private assets are subject to a 24 per cent. mandatory withholding tax, which is creditable against their personal income tax liability at progressive rates in respect of the year in which the payment has been made. If the withholding tax paid exceeds the total amount of personal income tax due, the excess will be refunded. Practical steps to be taken for purposes of levying, declaring and paying this withholding-tax to the French tax authorities will depend on the place where the paying agent is located; such steps may need to be taken by the French tax resident individual himself. Interest and similar revenues are also subject to French social contributions at the aggregate rate of 15.5 per cent. (i.e. general social contribution (contribution sociale généralisée) at the rate of 8.2 per cent., social debt repayment contribution (contribution pour le remboursement de la dette sociale) at the rate of 0.5% per cent., social levy (prélèvement social) at the rate of 4.5 per cent., additional contribution to social levy at the rate of 0.3 per cent., solidarity levy (prélèvement de solidarité) at the rate of 2 per cent.); social contributions are generally withheld and paid in the same manner as the mandatory 24 per cent. withholding tax.

French tax resident individuals holding the Notes as part of their private assets should consult their own tax advisers to determine declarative and payment obligations applicable to them in France in relation to the 24% mandatory withholding tax and social security contributions referred to above. The Issuer does not assume responsibility for French withholding tax at source and is not obliged to make additional payments in case of French withholding tax deductions.

Prospective purchasers of Notes who are French residents for tax purposes or who would hold such Notes through a permanent establishment or a fixed base in France should be aware that transactions involving the Notes, including any purchase or disposal of, or other dealings in, the Notes, may have French tax consequences. The tax consequences regarding interest, premium on redemption and capital gains in particular may depend, amongst other things, upon the status of the prospective purchaser (i.e., legal entities or individuals). Prospective purchasers of the Notes should consult their own tax advisers about the French tax implications of purchasing, holding, disposing the Notes and, more generally, of any transactions involving Notes.

The EU Savings Directive has been implemented in French law by Article 242 ter of the French tax code and Articles 49 I ter to 49 I sexies of the Schedule III to French tax code, which impose on paying agents based in France an obligation to report to the French tax authorities certain information with respect to interest payments made to beneficial owners domiciled in another Member State, including, among other things, the identity and address of the beneficial owner and a detailed list of the different categories of interest paid to that beneficial owner.

German Taxation

In principle, only persons (individuals and incorporated entities) who are tax resident in Germany (in particular, persons having a residence, habitual abode, seat or place of management in Germany) are subject to German withholding tax with respect to payments under debt instruments. Non-resident persons generally do not suffer German withholding tax. If, however, the income from the Notes is subject to German tax, i.e. if (i) the Notes are held as business assets (*Betriebsvermögen*) of a German permanent establishment (including a permanent representative) which is maintained by the relevant investor or (ii) the income from the Notes qualifies for other reasons as taxable German source income, German withholding tax is applied, as a rule, as in the case of a German tax resident investor.

German withholding tax will be levied at a flat withholding tax rate of 26.375 per cent. (including solidarity surcharge (*Solidaritätszuschlag*), plus church tax if applicable) on interest and on proceeds from the sale of the Notes if the Notes are held in a custodial account which the relevant investor maintains with a German branch of a German or non-German credit or financial services institution or with a German securities trading business or a German securities trading bank (a "**German Disbursing Agent**"). If the Notes are redeemed, repaid, assigned or contributed into a corporation by way of a hidden contribution (*verdeckte Einlage*), such transaction is treated like a sale. If the Issuer exercises the right of Substitution or Variation, this might, for German tax purposes, be treated as an exchange of the Notes for new notes issued by the new debtor. Such a substitution or variation could result in the recognition of a taxable gain or loss for the respective investors.

If the Notes are not held in a custodial account maintained with a German Disbursing Agent, German withholding tax will nevertheless be levied if the Notes are issued as Definitive Notes and the savings earnings (*Kapitalerträge*) are paid by a German Disbursing Agent against presentation of the Notes or interest coupons (so-called over-the-counter transaction – *Tafelgeschäft*).

If an investor sells or redeems the Notes, the tax base is, in principle, the difference between the acquisition costs and the proceeds from the sale or redemption of the Notes reduced by expenses directly and factually related to the sale or redemption. Where the Notes are acquired and/or sold in a currency other than Euro, the sales/redemption price and the acquisition costs have to be converted into Euro on the basis of the foreign exchange rates prevailing on the sale or redemption date and the acquisition date respectively. If the Notes have not been held in the custodial account maintained with the German Disbursing Agent since their acquisition and the acquisition costs of the Notes are not proven to the German Disbursing Agent in the form required by law (e.g., in the case of over-the-counter transactions or if the Notes had been transferred from a non-EU custodial account prior to the sale), withholding tax is applied to 30 per cent. of the proceeds from the sale or redemption of the Notes.

When computing the tax base for withholding tax purposes, the German Disbursing Agent has to deduct any negative savings income (*negative Kapitalerträge*) or paid accrued interest (*Stückzinsen*) in the same calendar year or unused negative savings income of previous calendar years.

For individuals who are subject to church tax, church tax will be collected by the German Disbursing Agent by way of withholding unless the investor has filed a blocking notice (*Sperrvermerk*) with the German Federal Central Tax Office (*Bundeszentralamt für Steuern*). In the latter case, the investor has to include the savings income in the tax return and will then be assessed to church tax.

With regard to individuals holding the Notes as private assets, any withholding tax levied shall, in principle, become definitive and replace the income taxation of the relevant investor. If no withholding tax has been levied other than by virtue of a withholding tax exemption certificate (*Freistellungsauftrag*) and in certain other cases, the relevant investor is nevertheless obliged to file a tax return, and the savings income will then be taxed within the tax assessment procedure. However, the separate tax rate for savings income applies in most cases also within the assessment procedure. In certain cases, the investor may apply to be assessed on the basis of its personal tax rate if such rate is lower than the above tax rate. Such application can only be filed consistently for all savings income within the assessment period. In the case of jointly assessed investors the application can only be filed for savings income of both investors.

With regard to other investors, German withholding tax is a prepayment of (corporate) income tax and will be credited or refunded within the tax assessment procedure.

No German withholding tax will be levied if an individual holding the Notes as private assets has filed a withholding tax exemption certificate (*Freistellungsauftrag*) with the German Disbursing Agent, but only to the extent the savings income does not exceed the exemption amount shown on the withholding tax exemption certificate. Currently, the maximum exemption amount is EUR 801 (EUR 1,602 in the case of jointly assessed investors). Similarly, no withholding tax will be levied if the relevant investor has submitted a certificate of non-assessment (*Nichtveranlagungs-Bescheinigung*) issued by the relevant local tax office to the German Disbursing Agent. Further, with regard to investors holding the Notes as business assets, no withholding tax will be levied on capital gains from the redemption, sale or assignment of the Notes if (a) the Notes are held by a corporation or (b) the proceeds from the Notes qualify as income of a domestic business and the investor has notified this to the German Disbursing Agent by use of the officially required form.

The Issuer is, in general, not obliged to levy German withholding tax in respect of payments on the Notes.

Irish Taxation

The following is a summary of the principal Irish withholding tax consequences of ownership of the Notes for individuals who are resident and ordinarily resident in Ireland for tax purposes and for companies that are resident in Ireland for tax purposes. It is based on the laws and practice of the Revenue Commissioners currently in force in Ireland as at the start of the Offer Period and may be subject to change. The statements in this summary are based on the understanding that the Notes will be treated as debt for Irish tax purposes. It deals with Noteholders who beneficially own their Notes as an investment. Particular rules not discussed below may apply to certain classes of taxpayers holding Notes, including dealers in Notes and trusts. The summary does not constitute tax or legal advice and the comments below are of a general nature only and it does not discuss all aspects of Irish taxation that may be relevant to any particular holder of Notes. Prospective investors in the Notes should consult their professional advisers on the tax implications of the purchase, holding, redemption or sale of the Notes and the receipt of payments thereon under any laws applicable to them.

Tax at the standard rate of income tax (currently 20 per cent.) is required to be withheld from payments of Irish source interest. The Issuer will not be obliged to withhold Irish income tax from payments of interest on the Notes so long as such payments do not constitute Irish source income. Interest paid on the Notes should not be treated as having an Irish source unless:

- (i) the Issuer is resident in Ireland for tax purposes; or
- (i) the Issuer has a branch or permanent establishment in Ireland, the assets or income of which is used to fund the payments on the Notes; or
- (ii) the Issuer is not resident in Ireland for tax purposes but the register for the Notes is maintained in Ireland or (if the Notes are in bearer form) the Notes are physically held in Ireland.

It is anticipated that, (i) the Issuer is not and will not be resident in Ireland for tax purposes; (ii) the Issuer does not and will not have a branch or permanent establishment in Ireland; (iii) bearer Notes will not be physically located in Ireland; and (iv) the Issuer will not maintain a register of any registered Notes in Ireland.

Encashment Tax

In certain circumstances, Irish tax will be required to be withheld at the standard rate of income tax (currently 20 per cent.) from interest on any interest paid on the Notes issued by a company not resident in Ireland, where such interest is collected or realised by a bank or encashment agent in Ireland on behalf of any holder of the Notes who is Irish resident.

Encashment tax does not apply where the holder of the Notes is not resident in Ireland and has made a declaration in the prescribed form to the encashment agent or bank.

Italian Taxation

The statements herein regarding taxation are based on the laws in force in Italy as at the date of this Base Prospectus and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The following summary does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to subscribe for, purchase, own and dispose of the Notes and does not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities or commodities) may be subject to special rules. Prospective purchasers of the Notes are advised to consult their own tax advisers concerning the overall tax consequences of their ownership of the Notes.

*Law Decree No. 66 of 24 April 2014, as converted into law with amendments by Law No. 89 of 23 June 2014 published in the Official Gazette No. 143 of 23 June 2014, ("**Decree No. 66**"), has introduced new tax provisions amending certain aspects of the tax regime of the Notes as summarised below. In particular the Decree No. 66 has increased from 20 per cent. to 26 per cent. the rate of withholding and substitute taxes of interest accrued, and capital gains realised, as of 1 July 2014 on financial instruments (including the Notes) other than government bonds.*

Substitute tax on income from Notes falling within the category of obbligazioni (bonds) or titoli similari alle obbligazioni (debentures similar to bonds)

Legislative Decree No. 239 of 1 April 1996, as subsequently amended ("**Decree No. 239**") sets out the applicable regime regarding the tax treatment of interest, premium and other income (including the difference between the redemption amount and the issue price) deriving from notes falling within the category of bonds (*obbligazioni*) or debentures similar to bonds (*titoli similari alle obbligazioni*) issued, inter alia, by non-Italian resident issuers. The provisions of Decree No. 239 only apply to notes issued by the Issuer to the extent that they qualify as *obbligazioni* (bonds) or as *titoli similari alle obbligazioni* (securities similar to bonds) pursuant to Article 44 of Presidential Decree No. 917 of 22 December 1986, as amended and supplemented.

Italian Resident Noteholders

Where the Italian resident Noteholder is:

- (i) an individual not engaged in an entrepreneurial activity to which the Notes are connected (unless the investor has opted for the application of the asset management regime ("*regime del risparmio gestito*") (see under "Capital gains" below for an analysis of such regime); or
- (ii) a non-commercial partnership; or
- (iii) a non-commercial private or public institution; or
- (iv) an investor exempt from Italian corporate income taxation,

then interest, premium and other income relating to the Notes, accrued during the relevant holding period, are subject to a substitute tax referred to as "*imposta sostitutiva*", levied at the rate of 26 per cent. In the event that the Noteholders described under (i) and (iii) above are engaged in an entrepreneurial activity to which the Notes are connected, the *imposta sostitutiva* applies as a provisional tax. Interest will be included in the relevant beneficial owner's Italian income tax return and will be subject to Italian ordinary income taxation and the *imposta sostitutiva* may be recovered as a deduction from Italian income tax due.

Where an Italian resident Noteholder is a company or similar commercial entity (including limited partnerships qualified as *società in nome collettivo* or *società in accomandita semplice* and private and public institutions carrying out commercial activities and holding the Notes in connection with this kind of activities) or a permanent establishment in Italy of a foreign company to which the Notes are effectively connected and such Notes are deposited with an Italian resident intermediary, interest, premium and other income from such Notes will not be subject to *imposta sostitutiva*. They must, however, be included in the relevant Noteholder's income tax return and are therefore subject to general Italian corporate income tax ("**IRES**") and, in certain circumstances, depending on the "status" of the Noteholder, also to Italian regional tax on productive activities ("**IRAP**").

Italian resident individuals holding Notes not in connection with entrepreneurial activity who have opted for the asset management regime are subject to the 26 per cent. annual substitute tax on the increase in value of the managed assets accrued at the end of each tax year (which increase would include interest, premium and other income accrued on the Notes). The 26 per cent. substitute tax is applied on behalf of the taxpayer by the managing authorised intermediary.

Pursuant to Decree No. 239, *imposta sostitutiva* is applied by banks, SIMs, fiduciary companies, SGRs, stockbrokers and other entities identified by a decree of the Ministry of Finance (each an "**Intermediary**") resident in Italy, or permanent establishment in Italy of a non Italian resident Intermediary, which intervenes, in any way, in the collection of interest, premium and other income or in the transfer of the Notes. For the purpose of the application of the *imposta sostitutiva*, a transfer of Notes includes any assignment or other act, either with or without consideration, which results in a change of the ownership of the relevant Notes or in a change of the Intermediary with which the Notes are deposited.

Where the Notes are not deposited with an Intermediary, the *imposta sostitutiva* is applied and withheld by any Italian financial intermediary paying interest to a Noteholder or, absent that, by the Issuer.

Interest, premium and other income relating to the Notes held by Italian open-ended or closed-ended investment funds, *Fondi Lussemburghesi Storici* (together the "**Funds**" and each a "**Fund**") and SICAVs will not be subject to any substitute tax, but will be included in the annual accrued increase of their net asset value. The net asset value will not be subject to tax with the Funds or the SICAV, but any distribution or any other income received upon redemption or disposal of the units or of the shares by the unitholders or shareholders may be subject to a withholding tax of 26 per cent (the "**Collective Investment Fund Tax**").

Interest, premium and other income accrued on the Notes and received by Italian real estate investment funds (complying with the definition as amended pursuant to Law Decree n. 78 of 31 May 2010, converted into Law n. 122 of 30 July 2010) or SICAFs to which the provisions of Law Decree No. 351 of 25 September 2001, converted into law with amendments by Law No. 410 of 23 November 2001, as subsequently amended, apply are subject neither to *imposta sostitutiva*, nor to any other income tax in the hands of the real estate investment fund or SICAF. The income of the Italian real estate fund or of the SICAF is subject to tax, in the hands of the unitholder, depending on the status and percentage of participation, or, when earned by the fund, through distribution and/or upon redemption or disposal of the units.

Where an Italian resident Noteholder is a pension fund (subject to the regime provided for by article 17 of the Legislative Decree No. 252 of 5 December 2005) and the Notes are deposited with an Italian resident intermediary, interest, premium and other income relating to the Notes and accrued during the holding period will not be subject to *imposta sostitutiva*, but must be included in the result of the relevant portfolio accrued at the end of the tax period, to be subject to a 20 per cent. substitute tax. The 20 per cent. substitute tax would apply on a retroactive basis also with reference to the portfolio's results accrued at the end of fiscal year 2014, but on a reduced taxable basis.

As of 1 January 2015, Italian pension funds benefit from a tax credit equal to 9 per cent. of the result of the relevant portfolio accrued at the end of the tax period, provided that the pension fund invests in certain medium long term financial assets to be identified with a Ministerial Decree.

Non-Italian Resident Noteholders.

No *imposta sostitutiva* or withholding tax is applied on payments to non-Italian resident Noteholders.

If Notes beneficially owned by non-Italian residents are deposited with an Italian bank or other resident intermediary (or permanent establishment in Italy of foreign Intermediary) or are sold through an Italian Intermediary (or permanent establishment in Italy of foreign Intermediary) or in any case an Italian resident Intermediary (or permanent establishment in Italy of foreign Intermediary) intervenes in the payment of Interest on such Notes, to ensure payment of Interest without application of Italian taxation a non-Italian resident Noteholder may be required to produce to the Italian bank or other intermediary a statement (*autocertificazione*) stating that he or she is not resident in Italy for tax purposes.

Withholding tax on income from Notes which qualify as "atypical securities"

Payments in respect of Notes which qualify as "atypical securities" under Article 8 of Law Decree No. 512 of 30 September 1983 are subject to a withholding tax, levied at the rate of 26 per cent. The 26 per cent. withholding tax is levied by any Italian resident entity which intervenes in the collection of payments on the Notes or in their repurchase or transfers. In case the payments on the Notes are not received through any aforementioned Italian resident entity, Italian resident individual Noteholders are required to report the payments in their income tax return and subject them to a substitute tax at 26 per cent. rate. Instead of applying the substitute tax, Italian resident individual Noteholders may elect to pay ordinary income tax at the progressive rates applicable to them in respect of the payments; if so, the Italian resident individual Noteholders should generally benefit from a tax credit for any withholding tax possible applied outside Italy. The 26 per cent. withholding tax does not apply to payments made to a non Italian resident Noteholder and to an Italian resident Noteholder which is (i) a company (including Italian permanent establishments of foreign entities) or similar commercial entity, (ii) a commercial partnerships or (iii) a private or public institution carrying out commercial activities.

Capital Gains

Italian Resident Noteholders

Pursuant to Decree No. 461 a 26 per cent. capital gains tax (referred to as *imposta sostitutiva*) is applicable to capital gains realised by:

- (i) Italian resident individuals not engaged in entrepreneurial activities to which the Notes are connected;
- (ii) Italian resident partnerships not carrying out commercial activities;
- (iii) Italian private or public institutions not carrying out mainly or exclusively commercial activities,

on any sale or transfer for consideration of the Notes or redemption thereof.

Under the tax declaration regime (so called "*regime della dichiarazione*", which is the default regime for taxation of capital gains the 26 per cent. *imposta sostitutiva* on capital gains will be chargeable, on a cumulative basis, on all capital gains net of any relevant incurred capital losses pursuant to all investment transactions carried out during any given fiscal year. The capital gains realised in a year net of any relevant incurred capital losses must be detailed in the relevant annual tax return to be filed with Italian tax authorities and *imposta sostitutiva* must be paid on such capital gains together with any balance

income tax due for the relevant tax year. Capital losses in excess of capital gains may be carried forward against capital gains of the same kind for up to the fourth subsequent fiscal year. Pursuant to Decree No. 66, capital losses may be carried forward to be offset against capital gains of the same nature realised after 30 June 2014 for an overall amount of: (i) 48.08 per cent. of the relevant capital losses realised before 1 January 2012; (ii) 76.92 per cent. of the capital losses realised from 1 January 2012 to 30 June 2014.

Alternatively to the tax declaration regime, holders of the Notes who are:

- (i) Italian resident individuals not engaged in entrepreneurial activities to which the Notes are connected,
- (ii) Italian resident partnerships not carrying out commercial activities,
- (iii) Italian private or public institutions not carrying out mainly or exclusively commercial activities,

may elect to pay *imposta sostitutiva* separately on capital gains realised on each sale or transfer or redemption of the Notes (Asset Management Option). Such separate taxation of capital gains is allowed subject to (i) the Notes being deposited with banks, SIMs and any other Italian qualified intermediary (or permanent establishment in Italy of foreign intermediary) and (ii) an express election for the administrative savings regime (so-called "*risparmio amministrato*" regime) being made in writing in due time by the relevant holder of the Notes. The intermediary is responsible for accounting for *imposta sostitutiva* in respect of capital gains realised on each sale or transfer or redemption of the Notes, as well as on capital gains realised as at revocation of its mandate, net of any relevant incurred capital losses, and is required to pay the relevant amount to the Italian tax authorities on behalf of the holder of the Notes, deducting a corresponding amount from proceeds to be credited to the holder of the Notes. Where a sale or transfer or redemption of the Notes results in a capital loss, the intermediary is entitled to deduct such loss from gains of the same kind subsequently realised on assets held by the holder of the Notes within the same relationship of deposit in the same tax year or in the following tax years up to the fourth. Pursuant to Decree No. 66, capital losses may be carried forward to be offset against capital gains of the same nature realised after 30 June 2014 for an overall amount of: (i) 48.08 per cent. of the relevant capital losses realised before 1 January 2012; (ii) 76.92 per cent. of the capital losses realised from 1 January 2012 to 30 June 2014. Under the administrative savings regime, the realised capital gain is not required to be included in the annual income tax return of the Noteholder and the Noteholder remains anonymous.

If the Notes are part of a portfolio managed under an asset management regime (so-called "*regime del risparmio gestito*") by an Italian asset management company or an authorised intermediary the capital gains realised upon sale, transfer or redemption of the Notes will not be subject to 26 per cent. *imposta sostitutiva* on capital gains but will contribute to determine the annual accrued appreciation of the managed portfolio, subject to the Asset Management Tax. Any depreciation of the managed portfolio accrued at year end may be carried forward against appreciation accrued in each of the following years up to the fourth. Pursuant to Decree No. 66, depreciations of the managed assets may be carried forward to be offset against any subsequent increase in value accrued as of 1 July 2014 for an overall amount of: (i) 48.08 per cent. of the relevant depreciations in value registered before 1 January 2012; (ii) 76.92 per cent. of the depreciations in value registered from 1 January 2012 to 30 June 2014. Also under the asset management regime the realised capital gain is not required to be included in the annual income tax return of the Noteholder and the Noteholder remains anonymous.

In the case of Notes held by Funds and SICAVs, capital gains on Notes contribute to determinate the increase in value of the managed assets of the Funds or SICAVs accrued at the end of each tax year. Funds and SICAVs will not be subject to taxation on such increase, but the Collective Investment Fund Substitute Tax will apply, in certain circumstances, to distributions made in favour of unitholders or shareholders.

Capital gains realised by an Italian resident real estate investment fund, to which the provisions of Law Decree No. 351 of 25 September 2001, as subsequently amended, apply, or a SICAF, will be subject neither to *imposta sostitutiva* nor to any other income tax in the hands of the real estate investment fund or SICAF. The income of the real estate fund or of the SICAF is subject to tax, in the hands of the unitholder, depending on the status and percentage of participation, or, when earned by the fund, through distribution and/or upon redemption or disposal of the units.

Where an Italian resident Noteholder is a pension fund (subject to the regime provided for by article 17 of the Legislative Decree No. 252 of 5 December 2005) and the Notes are deposited with an Italian resident intermediary, any capital gains realised upon sale, transfer or redemption of the Notes and accrued during the holding period will not be subject to *imposta sostitutiva*, but must be included in the result of the relevant portfolio accrued at the end of the tax period, to be subject to a 20 per cent. substitute tax. The 20 per cent. substitute tax would apply on a retroactive basis also with reference to the portfolio's results accrued at the end of fiscal year 2014, but on a reduced taxable basis.

As of 1 January 2015, Italian pension funds benefit from a tax credit equal to 9 per cent. of the result of the relevant portfolio accrued at the end of the tax period, provided that the pension fund invests in certain medium long term financial assets to be identified with a Ministerial Decree.

Any capital gains realised by Italian resident corporations or similar commercial entities or permanent establishments in Italy of non-Italian resident corporations to which the Notes are connected, will be included in their business income (and, in certain cases, may also be included in the taxable net value of production for IRAP purposes), subject to tax in Italy according to the relevant ordinary tax rules.

Non-Italian Resident Noteholders

The 26 per cent. *imposta sostitutiva* on capital gains may in certain circumstances be payable on any capital gains realised upon sale, transfer or redemption of the Notes by non-Italian resident individuals and corporations without a permanent establishment in Italy to which the Notes are effectively connected, if the Notes are held in Italy.

Latvian Taxation

The following is a summary of certain Latvian tax consequences of ownership and disposition of Notes to individuals or entities that hold such Notes based on the laws of the Republic of Latvia as in effect of the date of this Base Prospectus and is intended to provide general information only. For the purposes of this summary, a "resident individual" means an individual who is considered a Latvian resident for personal income tax purposes under Latvian tax law and any applicable double taxation treaty. As a general rule, an individual is considered a resident of Latvia for personal income tax purposes if the individual (i) has a permanent place of residence in Latvia, (ii) has been present in Latvia for 183 days or longer during any twelve-month period beginning or ending in a taxable year, or (iii) is a Latvian citizen employed by the government of Latvia abroad, unless the individual is treated as a resident of another country in accordance with the double taxation treaty entered into between Latvia and that country.

A "resident company" means a person, other than an individual or partnership, which is established and registered or which was required to be established and registered in Latvia in accordance with the laws of Latvia and which, according to the Corporate Income Tax Act, is subject to taxation of its income in Latvia on a net income basis.

Individuals resident in Latvia

Payments of interest on the Notes made through a paying agent in Latvia will in principle be subject to a 10 per cent. withholding tax in Latvia. If the interest income is not paid through a paying agent in Latvia, no Latvian withholding tax is due.

Non-resident individuals

The interest income on the Notes paid through a professional intermediary in Latvia will, in principle, be subject to a 10 per cent. withholding tax. If the interest income is not paid through a financial institution or other intermediary established in Latvia, no Latvian withholding tax is due.

Provided that the Notes will be listed, capital gains from the disposal of the Notes for non-resident individuals will not be subject to taxation in Latvia. If the Notes will not be listed, a 2 per cent. withholding tax will be applied if the payment will be made by a legal entity or individual registered as economic operator located in Latvia. The Latvian payer is required to withhold such tax from the gross payment.

In general, payments made to non-resident individuals registered or located in low-tax or no-tax jurisdictions are subject to a withholding tax of 15 per cent. (if the payer is Latvian resident company) or

24 per cent. (if the payer is Latvian individual resident). Interest income paid by a credit institution registered in Latvia to non-residents located or registered in low-tax or no-tax jurisdictions are subject to 5 per cent withholding tax, but purchase price paid by a Latvian resident company to non-residents located or registered in low-tax or no-tax jurisdiction for listed Notes is not subject to withholding tax provided that the purchase price corresponds to the market price of the Notes.

Non-resident individuals being residents of countries with which Latvia has concluded a double taxation agreement might benefit from a more favourable regime provided that a proper tax residence certificate is obtained and filed.

Latvian resident companies

Interest payments on the Notes and proceeds from the disposal of the Notes received by Latvian resident companies will not be subject to withholding tax in Latvia.

Non-resident companies

The interest income on the Notes paid to non-resident companies is not subject to taxation in Latvia.

The disposal of Notes by a non-resident company will not be subject to taxation in Latvia.

In general payments made to non-resident companies located, registered or incorporated in low-tax or no-tax jurisdictions are subject to a withholding tax of 15 per cent. (if the payer is Latvian resident company) or 24 per cent. (if the payer is Latvian individual resident). Interest income paid by a credit institution registered in Latvia to non-residents located or registered in low-tax or no-tax jurisdictions are subject to 5 per cent withholding tax, but purchase price paid by a Latvian resident company to non-residents located or registered in low-tax or no-tax jurisdiction for listed Notes is not subject to withholding tax provided that the purchase price corresponds to the market price of the Notes.

EU Savings Directive

The EU Savings Directive has been implemented in Latvia by the provisions of the Personal Income Tax Act, Taxes and Duties Law, Credit Institutions Law and secondary legislative acts adopted by the government of Latvia. See "*European Union Directive on the Taxation of Savings Income*" below.

Lithuanian Taxation

The following is a summary of certain Lithuanian tax consequences of the ownership and disposition of the Notes. The summary does not purport to be a comprehensive description of all the tax consequences that may be relevant for making a decision to purchase, own or dispose of the Notes. The summary is based on the current requirements of the Lithuanian Corporate Income Tax Law and Lithuanian Personal Income Tax Law, which may be subject to change, possibly with retroactive effect. A change to such laws may invalidate the contents of this summary. The following summary is not intended to be a complete analysis of the tax consequences under Lithuanian law as a result of the acquisition, ownership and sale of the Notes by investors. Potential investors should, therefore, consult their own tax advisers on the tax consequences of such acquisition, ownership and sale, including specifically the tax consequences under Lithuanian law, the law of their jurisdiction of residence and any tax treaty applicable.

Non-resident holders of Notes

Since the Issuer is a non-resident entity for Lithuanian taxation purposes, the income of the non-resident individual and a non-resident entity from the Notes (i.e., interest income and income from the transfer of the Notes) will not be subject to tax in Lithuania. For residency criteria please refer to below.

In case interest on the Notes is paid through a Lithuanian intermediary to non-resident individual, such interest shall be subject to 15 per cent withholding tax rate. Withholding tax can be reduced in accordance with the provisions of the respective tax treaty. However, no withholding tax shall be applied if interest income is non-taxable according to the provisions of the Lithuanian Personal Income Tax Law (please see below for details).

In case interest on the Notes is paid through an intermediary in Lithuania to non-resident entity, such interest is subject to 10 per cent withholding tax. However, if the Note holder is established in EEA country or a country with which Lithuania has concluded tax treaty, no withholding tax shall be applied.

Resident holders of Notes

Private Individuals

Tax residents of Lithuania have an obligation to declare and to pay personal income tax on their worldwide income (if such income is not exempt from the income tax). An individual will be considered as a resident of Lithuania during the calendar year for taxation purposes if he/she meets at least one of the criteria laid out in paragraph 1 of Article 4 of the Lithuanian Personal Income Tax Law, i.e.:

- (i) if the individual's permanent place of residence is in Lithuania during the calendar year;
- (ii) if the individual's place of personal, social or economic interests is in Lithuania rather than in a foreign country during the calendar year;
- (iii) if the individual is present in Lithuania for a period or periods in the aggregate of 183 days or more during the calendar year;
- (iv) if the individual is present in Lithuania for a period or periods in the aggregate of 280 days or more during successive calendar years and who stayed in Lithuania for a period or periods in the aggregate of 90 days or more in any of such periods (in such case a person is deemed to be a resident of Lithuania for both years of presence in Lithuania).

Interest on the Notes made through a Lithuanian intermediary and received by Lithuanian residents after 1 January 2014 for Notes acquired before 31 December 2013 is exempt from personal income tax provided that redemption of the Notes commences not earlier than 366 days after the date of the issue or acquisition of the Notes.

Interest on the Notes made through a Lithuanian intermediary and received by Lithuanian residents after 1 January 2014 for Notes acquired after 1 January 2014 is exempt from personal income tax only if it does not exceed EUR 3,000 per one fiscal year. The amount of interest exceeding EUR 3,000 per one fiscal year is subject to 15 per cent personal income tax. Personal income tax shall be withheld by the intermediary. The Lithuanian withholding tax constitutes the final tax for Lithuanian resident individuals.

However, if the interest is paid outside Lithuania without the intervention of a Lithuanian intermediary, the individual is liable for the declaration and payment of the respective taxes.

Income from transfer of the Notes, exceeding EUR 3,000 per one fiscal year, received by a Lithuanian resident individual will be subject to 15 per cent personal income tax.

Legal entities

An entity will be considered as a resident of Lithuania for tax purposes if it is established and registered in the Republic of Lithuania. Permanent establishments of foreign entities in Lithuania shall be treated as Lithuanian taxpayers as well.

Interest on the Notes made through a Lithuanian intermediary shall not be subject to Lithuanian withholding tax. Interest income shall be taxed with 15 per cent corporate income tax (5 per cent corporate income tax rate may be applicable to small corporations) in the hands of the recipient (legal entity or permanent establishment). The same applies to interest paid outside Lithuania without the intervention of a Lithuanian intermediary.

In case of legal entities as well as individuals, withholding tax levied on interest in a foreign country may be credited in Lithuania (the amounts of tax paid may be deducted against the Lithuanian income tax payable), provided that documents may be presented demonstrating the origin of the income and amounts of equivalent income taxes paid in respect of such income in the foreign jurisdiction. According to the provisions of the Lithuanian Corporate Income Tax Law permanent establishments are not eligible to tax credit.

Income from transfer of the Notes received by a Lithuanian resident legal entity will be subject to 15 per cent corporate income tax (5 per cent corporate income tax rate may be applicable to small corporations).

EU Savings Directive

Starting from 1 June 2005, the EU Savings Directive was implemented into the Lithuanian Personal Income Tax Law.

Luxembourg Taxation

The information contained within this section is limited to withholding taxation issues, and prospective investors should not apply any information set out below to other areas, including (but not limited to) the legality of transactions involving the Notes.

Please be aware that the residence concept used under the respective headings below applies for Luxembourg income tax assessment purposes only. Any reference in the present section to a withholding tax or a tax of a similar nature refers to Luxembourg tax law and/or concepts only.

A holder of the Notes may not become resident, or deemed to be resident, in Luxembourg by reason only of the holding of the Notes, or the execution, performance, delivery and/or enforcement of the Notes.

All payments of interest (including accrued but unpaid interest) and principal by the Issuer in the context of the holding, disposal, redemption or repurchase of the Notes, which are not profit sharing, can be made free and clear of any withholding or deduction for or on account of any taxes of whatsoever nature imposed, levied, withheld, or assessed by Luxembourg or any political subdivision or taxing authority thereof or therein, in accordance with the applicable Luxembourg law, subject however to:

- (i) regarding resident individual holders of Notes, the application of the Luxembourg law of 23 December 2005, as amended, which has introduced a 10 per cent. withholding tax on savings income (i.e., with certain exemptions, savings income within the meaning of the Luxembourg laws of 21 June 2005, as amended, implementing the EU Savings Directive) paid by a paying agent, within the meaning of the EU Savings Directive, established in Luxembourg.

Responsibility for the withholding of tax in application of the above-mentioned Luxembourg law of 23 December 2005 would be assumed by a Luxembourg paying agent (if any) within the meaning of this law and not by the Issuer.

- (ii) Pursuant to the law of 23 December 2005 as amended by the law of 17 July 2008, Luxembourg resident individuals who are the beneficial owners of savings income paid by a paying agent within the meaning of the EU Savings Directive established outside Luxembourg, in a Member State of either the European Union or the European Economic Area, or in a jurisdiction having concluded an agreement with Luxembourg in connection with the EU Savings Directive, can opt to self declare and pay a 10 per cent. tax (the "**Levy**") on these savings income.

The 10 per cent. withholding tax as described above or the Levy are final when Luxembourg resident individuals are acting in the context of the management of their private wealth.

Netherlands Taxation

The following summary of certain Dutch taxation matters is based on the laws and practice in force as of the date of this Prospectus and is subject to any changes in law and the interpretation and application thereof, which changes could be made with retroactive effect. The following summary does not purport to be a comprehensive description of all the tax considerations that may be relevant to a decision to acquire, hold or dispose of a Commodity Security, and does not purport to deal with the tax consequences applicable to all categories of investors, some of which may be subject to special rules.

On the basis that the Issuer is not, and is not deemed to be, resident (*gevestigd*) in The Netherlands for the relevant tax purposes, all payments by the Issuer under the Notes can be made free of withholding or deduction of any taxes of whatsoever nature imposed, levied, withheld or assessed by The Netherlands or any political subdivision or taxing authority thereof.

Norwegian Taxation

Payments of interest on the Notes are not subject to any withholding tax in Norway.

Portuguese Taxation

The following is a general summary of the Issuer understanding of current law and practice in Portugal as in effect on the date of this Prospectus in relation to certain current relevant aspects to Portuguese taxation of the Notes and is subject to changes in such laws, including changes that could have a retroactive effect. The following summary is intended as a general guide only and is not exhaustive. It is not intended to be, nor should it be considered to be, legal or tax advice to any Beneficial Owner of the Notes. It does not take into account or discuss the tax laws of any country other than Portugal and relates only to the position of persons who are the absolute beneficial owners of Notes. Prospective investors are advised to consult their own tax advisers as to the Portuguese or other tax consequences resulting from the purchase, ownership and disposition of Notes, including the effect of any state or local taxes, under the tax laws of Portugal and each country where they are, or are deemed to be, residents.

The reference to "interest" and "other investment income" in the paragraphs below means "interest" and "other investment income" as understood in Portuguese tax law. The statements below do not take any account of any different definitions of "interest" or "other investment income" which may prevail under any other law or which may be created by the Conditions or any related documentation.

The summary below in relation to Notes assumes that such Notes would be treated by the Portuguese tax authorities as corporate bonds (obrigações) as defined under Portuguese law. If the Portuguese tax authorities do not treat the Notes as obrigações, no assurance can be given that the same tax regime would apply.

Interest and other investment income obtained by Portuguese resident individuals on Notes is subject to individual income tax. If the payment of interest or other types of investment income is made available to Portuguese resident individuals through a Portuguese resident entity or a Portuguese branch of a non resident entity, withholding tax applies at a rate of 28 per cent., which is the final tax on that income unless the individual elects for aggregation to his taxable income, subject to tax at progressive rates varying from 14.5 per cent. up to 48 per cent. An additional surcharge of 2.5 per cent. applies on income in excess of € 80,000 up to € 250,000, and at 5 per cent. on income in excess of €250,000. A surcharge of 3.5 per cent. on income in excess of the annual national minimum wage applies in 2015. In this case, the tax withheld is deemed a payment on account of the final tax due. Interest and other investment income paid or made available (*colocado à disposição*) to accounts in the name of one or more accountholders acting on behalf of undisclosed entities is subject to a final withholding tax at 35 per cent., unless the beneficial owner of the income is disclosed, in which case the general rules will apply. If interest and other investment income on the Notes is not received through an entity located in Portugal, it is not subject to Portuguese withholding tax, but an autonomous taxation rate of 28 per cent. will apply, unless an option for aggregation is made, subject to the aforementioned progressive tax rates and surcharges in 2015.

Interest and other investment income derived from the Notes by legal persons resident for tax purposes in Portugal and by non resident legal persons with a permanent establishment in Portugal to which income is attributable are included in their taxable profits and are subject to Corporate Income Tax at the standard corporate tax rate of 21 per cent. or at 17 per cent. on the first € 15,000 in the case of small and medium-sized enterprises, to which may be added a municipal surcharge (*derrama municipal*) of up to 1.5 per cent. of its taxable income. A state surcharge (*derrama estadual*) also applies at 3 per cent. on taxable profits in excess of €1,500,000 up to €7,500,000, 5 per cent. on taxable profits in excess of € 7,500,000 and up to € 35,000,000 and 7 per cent. on taxable profits in excess of € 35,000,000..

Payments made by the Issuer of interest, other investment income or principal on Notes issued by it, to an individual or legal person non resident in Portugal for tax purposes without a permanent establishment to which such income may be attributable are not subject to Portuguese income tax.

Portugal has implemented the EU Savings Directive through Decree-Law no. 62/2005, of 11 March 2005, as amended by Law no. 39-A/2005, of 29 July 2005. The forms currently applicable in order to comply with the reporting obligations arising from the implementation of the EU Savings Directive were

approved by Ministerial Order (portaria) no. 563A/2005, of 28 June 2005, available for viewing and downloading at <http://www.portaldasfinancas.gov.pt>.

Spanish Taxation

On the basis that the Issuer is not resident in Spain for tax purposes and does not operate in Spain through a permanent establishment, branch or agency, all payments of principal and interest in respect of the Notes can be made free of any withholding or deduction for or on account of any taxes in Spain.

Under certain conditions, withholding taxes may apply if the Notes are deposited with a Spanish resident entity acting as depositary.

Swedish Taxation

The following summary outlines certain Swedish tax consequences of the acquisition, ownership and disposal of Notes. The summary is based on the laws of Sweden as in effect as of the date of this Base Prospectus and is intended to provide general information only. The summary is not exhaustive and does thus not address all potential aspects of Swedish taxation that may be relevant for a potential investor in the Notes and is neither intended to be nor should be construed as legal or tax advice. In particular, the summary does not address the rules regarding reporting obligations for, among others, payers of interest. Specific tax consequences may be applicable to certain categories of corporations, e.g. investment companies and life insurance companies, not described below. In addition, the summary does not address Notes that are held on an "investment savings account" (investeringssparkonto) that are subject to a specific tax regime. Investors should consult their professional tax advisors regarding the Swedish and foreign tax consequences (including the applicability and effect of double taxation treaties) of acquiring, owning and disposing of Notes in their particular circumstances.

Non-resident holders of Notes

As used herein, a non-resident holder means a holder of Notes who is (a) an individual who is not a resident of Sweden for tax purposes and who has no connection to Sweden other than his/her investment in the Notes, or (b) an entity not organised under the laws of Sweden.

Payments of any principal amount or any amount that is considered to be interest for Swedish tax purposes to a non-resident holder of any Notes should not be subject to Swedish income tax provided that such holder does not carry out business activities from a permanent establishment in Sweden to which the Notes are effectively connected. Under Swedish tax law, no withholding tax is imposed on payments of principal or interest to a non-resident holder of any Notes.

Under Swedish tax law, a capital gain on a sale of Notes by a non-resident holder will not be subject to Swedish income tax unless the non-resident holder of Notes carries on business activities in Sweden through a permanent establishment to which the Notes are attributable.

Private individuals who are not resident in Sweden for tax purposes may be liable to capital gains taxation in Sweden upon disposal or redemption of certain financial instruments, depending on the classification of the particular financial instrument for Swedish income tax purposes, if they have been resident in Sweden or have lived permanently in Sweden at any time during the calendar year of disposal or redemption or the ten calendar years preceding the year of disposal or redemption. This liability may, however, be limited by tax treaties between Sweden and other countries.

Resident holders of Notes

As used herein, a resident holder means a holder of Notes who is (a) an individual who is a resident in Sweden for tax purposes or (b) an entity organised under the laws of Sweden.

Generally, for Swedish corporations and private individuals (and estates of deceased individuals) that are resident holders of any Notes, all capital income (e.g. income that is considered to be interest for Swedish tax purposes and capital gains on Notes) will be taxable.

Amortisation of principal is not otherwise subject to Swedish income tax. Swedish tax law does not impose withholding tax on payments of principal or interest to a resident holder of notes. However, if amounts that are considered to be interest for Swedish tax purposes are paid to a private individual (or an

estate of a deceased person) that is a resident holder of Notes, Swedish preliminary tax (*preliminärskatt*) is normally withheld on such payments at a rate of 30 per cent.

Swiss Taxation

The following discussion is a summary of Swiss withholding tax considerations relating to (i) Notes issued by the Issuer where the Holder is tax resident in Switzerland or has a tax presence in Switzerland or (ii) Notes where the Paying Agent, custodian or securities dealer is located in Switzerland. The discussion bases on legislation as of the date of this Base Prospectus. It does not aim to be a comprehensive description of all the Swiss tax considerations that may be relevant for a decision to invest in Notes. The tax treatment for each investor depends on the particular situation. All investors are advised to consult with their professional tax advisors as to the respective Swiss tax consequences of the purchase, ownership, disposition, lapse, exercise or redemption of Notes (or options embedded therein) in light of their particular circumstances.

Payments by the Issuer, of interest on, and repayment of principal of, the Notes, will not be subject to Swiss federal withholding tax, provided that the Issuer is at all times resident and managed outside Switzerland for Swiss tax purposes.

On 17 December 2014, the Swiss Federal Council issued draft legislation, which, if enacted, may require a paying agent in Switzerland to deduct Swiss withholding tax at a rate of 35 per cent. on any payment of interest in respect of a debt security to an individual resident in Switzerland or to a person resident outside of Switzerland.

EU Savings Directive

On 26 October 2004, the European Community and Switzerland entered into an agreement on the taxation of savings income following which Switzerland adopted measures equivalent to those of the EU Savings Directive. In accordance therewith, Swiss paying agents are required to withhold tax at a rate of 35 per cent. in respect of a beneficial owner who is an individual and resident of an EU Member State on payments of interest income on Notes, with the option of the individual to have the paying agent and Switzerland provide to the tax authorities of the EU Member State the details of the interest payments in lieu of the withholding.

Final Foreign Withholding Taxes

On 1 January 2013, treaties on final withholding taxes between the Switzerland and the United Kingdom and between Switzerland and Austria entered into force. The treaties, *inter alia*, require a Swiss paying agent to levy final withholding tax at specified rates in respect of an individual resident in the United Kingdom or resident in Austria, as applicable, on interest or capital gain paid, or credited to an account, relating to the Notes. The final withholding tax substitutes the United Kingdom or Austrian income tax, as applicable, on such income of interest or capital gain. Such a person may, however, in lieu of the final withholding tax opt for voluntary disclosure of the interest or capital income to the tax authority of his or her country of residency.

United Kingdom Taxation

The following is an overview of the United Kingdom withholding taxation treatment at the date hereof in relation to payments of principal and interest in respect of the Notes. It is a summary of the Issuer's understanding of current United Kingdom law and the practice of Her Majesty's Revenue and Customs ("HMRC"), which may be subject to change, sometimes with retrospective effect. The comments do not deal with other United Kingdom tax aspects of acquiring, holding or disposing of Notes. The comments relate only to the position of persons who are absolute beneficial owners of the Notes. Prospective Holders should be aware that the particular terms of issue of any series of Notes as specified in the relevant Final Terms may affect the tax treatment of that and other series of Notes.

UK Withholding Tax on Interest Payments by the Issuer

Provided that the interest on the Notes does not have a United Kingdom source, interest on the Notes may be paid by the Issuer without withholding or deduction for or on account of United Kingdom income tax. The location of the source of a payment is a complex matter. It is necessary to have regard to case law

and HMRC practice. Case law has established that in determining the source of interest, all relevant factors must be taken into account.

Interest which has a United Kingdom source ("**UK interest**") may be paid by the Issuer without withholding or deduction for or on account of United Kingdom income tax if the Notes in respect of which the UK interest is paid are issued for a term of less than one year (and are not issued under arrangements the effect of which is to render the Notes part of a borrowing with a total term of one year or more).

UK interest on Notes issued for a term of one year or more (or under arrangements the effect of which is to render the Notes part of a borrowing with a total term of one year or more) may be paid by the Issuer without withholding or deduction for or on account of United Kingdom income tax if the Notes in respect of which the UK interest is paid constitute "quoted Eurobonds". Notes which carry a right to interest will constitute quoted Eurobonds provided they are and continue to be listed on a recognised stock exchange. Securities will be "listed on a recognised stock exchange" for this purpose if they are admitted to trading on an exchange designated as a recognised stock exchange by an order made by the Commissioners for HMRC and either they are included in the United Kingdom official list (within the meaning of Part 6 of the Financial Services and Markets Act 2000 ("**FSMA**")) or they are officially listed, in accordance with provisions corresponding to those generally applicable in European Economic Area states, in a country outside the United Kingdom in which there is a recognised stock exchange.

The Irish Stock Exchange, London Stock Exchange and SIX Swiss Exchange are recognised stock exchanges. The Issuer's understanding of current HMRC practice is that the securities which are officially listed and (to the extent relevant) admitted to trading on the Main Market or the Global Exchange Market of the Irish Stock Exchange, the regulated market of the London Stock Exchange and the main standard of the Swiss Exchange should be regarded as "listed on a recognised stock exchange" for these purposes.

In all other cases, interest on the Notes that has a United Kingdom source may fall to be paid under deduction of United Kingdom income tax at the savings rate (currently 20 per cent.) subject to such relief as may be available following a direction from HMRC pursuant to the provisions of any applicable double taxation treaty, or to any other exemption which may apply.

Payments under the Deed of Covenant

Any payments made by the Issuer under the Deed of Covenant may not qualify for the exemptions from UK withholding tax described above.

Other Rules Relating to United Kingdom Withholding Tax

Notes may be issued at an issue price of less than 100 per cent. of their principal amount. Any discount element on any such Notes will not generally be subject to any United Kingdom withholding tax pursuant to the provisions mentioned in "UK Withholding Tax on Interest Payments by the Issuer" above, but may be subject to reporting requirements as outlined in "European Union Directive on the Taxation of Savings Income" and "Information gathering and sharing" below.

Where Notes are to be, or may fall to be, redeemed at a premium, as opposed to being issued at a discount, then any such element of premium may constitute a payment of interest. Payments of interest are subject to United Kingdom withholding tax and reporting requirements as outlined above and below.

The references to "interest" in "UK Withholding Tax on Interest Payments by the Issuer" and in this section, "Other Rules Relating to United Kingdom Withholding Tax" mean "interest" as understood in United Kingdom tax law. The statements in these paragraphs above do not take any account of any different definitions of "interest" or "principal" which may prevail under any other law or which may be created by the terms and conditions of the Notes or any related documentation.

European Union Directive on the Taxation of Savings Income

Under EU Council Directive 2003/48/EC on the taxation of savings income in the form of interest payments (the "**EU Savings Directive**"), each Member State is required to provide to the tax authorities of another Member State details of certain payments of interest or other similar income paid or secured by a person within its jurisdiction to, or collected by such a person for, an individual resident or certain

limited types of entity (called "**Residual Entities**" within the meaning of article 4.2 of the EU Savings Directive) established in that other Member State. However, for a transitional period, Austria may instead (unless during that period it elects otherwise) apply a withholding system in relation to such payments, deducting tax at a rate of 35 per cent. The transitional period is to terminate at the end of the first full fiscal year following agreement by certain non EU countries to the exchange of information relating to such payments. A number of non EU countries, and certain dependent or associated territories of certain Member States, have adopted similar measures to the EU Savings Directive.

The Council of the European Union formally adopted a Council Directive amending the EU Savings Directive on 24 March 2014 (the "**Amending Directive**"). The Amending Directive broadens the scope of the requirements described in the first paragraph of this section above. Member States have until 1 January 2016 to adopt the national legislation necessary to comply with the Amending Directive and such legislation is required to apply from 1 January 2017. The changes made under the Amending Directive include extending the scope of the EU Savings Directive to payments made to, or secured for, certain other entities and legal arrangements (including certain trusts) and may apply in some cases where the person, entity or arrangement is established or effectively managed outside of the European Union. They also broaden the definition of "interest payment" to cover income that is equivalent to interest.

The European Commission has published a proposal to repeal the EU Savings Directive from 1 January 2016 (subject to transitional arrangements so that certain obligations under the EU Savings Directive will continue to apply until 5 October 2016 and 31 December 2016 (and 30 June 2017 in the case of Austria), or until those obligations have been fulfilled) to prevent overlap with Council Directive 2011/16/EU on Administrative Cooperation in the field of Taxation (as amended by Council Directive 2014/107/EU). The proposal also provides that, if it proceeds, Member States will not be required to apply the new requirements of the Amending Directive.

Information gathering and sharing

In addition, tax authorities in various jurisdictions have their own information gathering and sharing powers which may be applicable in addition to those described above.

SUBSCRIPTION AND SALE

Notes may be sold from time to time by the Issuer to any one or more of Barclays Bank PLC, BNP Paribas, Citigroup Global Markets Limited, Credit Suisse Securities (Europe) Limited, Deutsche Bank AG, London Branch, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc, Merrill Lynch International, Natixis, Nordea Bank AB (publ), Nordea Bank Danmark A/S, Nordea Bank Finland Plc, Nordea Bank Norge ASA, RBC Europe Limited, The Royal Bank of Scotland plc, Société Générale, UBS Limited and UniCredit Bank AG as principal dealers for the Programme or UBS AG as Swiss dealer for the Programme (together with any other dealer appointed from time to time by the Issuer, either generally in relation to the Programme or in relation to a particular Series of Notes, the "**Dealers**"). The arrangements under which Notes may from time to time be agreed to be sold by the Issuer to, and purchased by, Dealers are set out in an amended and restated dealership agreement dated 8 May 2015 (as amended and/or restated and/or supplemented from time to time the "**Dealership Agreement**") and made between the Issuer and the Dealers. Any such agreement will, among other things, make provision for the form and terms and conditions of the relevant Notes, the price at which such Notes will be purchased by the Dealers and the commissions or other agreed deductibles (if any) payable or allowable by the Issuer in respect of such purchase. The Dealership Agreement makes provision for the resignation or renewal of existing Dealers and the appointment of additional or other Dealers.

Australia

No prospectus or other disclosure document (as defined in the Corporations Act 2001 of Australia (the "**Corporations Act**")) in relation to the Notes or the Programme has been, or will be, lodged with or registered by the Australian Securities & Investments Commissions ("**ASIC**") or any other regulatory authority in Australia.

Each Dealer has represented and agreed that it:

- (b) has not (directly or indirectly) offered or invited applications, and will not offer or invite applications, for the issue, sale or purchase of, any Notes in, to or from Australia (including an offer or invitation which is received by a person in Australia); and
- (c) has not distributed or published, and will not distribute or publish, any draft, preliminary or definitive offering memorandum, advertisement or other offering material relating to the Programme or any sale of Notes in Australia.

unless:

1. the aggregate consideration payable by each offeree or invitee is at least AUD 500,000 (or equivalent in an alternative currency and, in either case, disregarding moneys lent by the offeror or its associates) or the offer or invitation otherwise does not require disclosure to investors in accordance with Part 6D.2 or Part 7.9 of the Corporations Act and complies with the terms of any authority granted under the Banking Act of 1959 of Australia;
2. the offer or invitation is not made to a person who is a "retail client" within the meaning of section 761G of the Corporations Act;
3. such action complies with all applicable laws, regulations and directives; and
4. such action does not require any document to be lodged with ASIC or any other regulatory authority in Australia.

By applying for Notes under the Base Prospectus, each person to whom Notes are issued (an "**Investor**"):

- (a) will be deemed by the Issuer and each of the Dealers to have acknowledged that if any Investor on-sells Notes within 12 months from their issue, the Investor will be required to lodge a prospectus or other disclosure document (as defined in the Corporations Act) with ASIC unless either:
 - (i) that sale is to an Investor that:

- (A) falls within one of the categories set out in sections 708(8) or 708(11) of the Corporations Act; and
 - (1) is not a "retail client" within the meaning of section 761G of the Corporations Act,
 - (2) to whom it is lawful to offer Notes in Australia without a prospectus or other disclosure document lodged with ASIC; or
- (B) the sale offer is received outside Australia; and
- (b) will be deemed by the Issuer and each of the Dealers to have undertaken not to sell those Notes in any circumstances other than those described in paragraphs (a)(i) and (ii) above for 12 months after the date of issue of such Notes.

This Base Prospectus is not, and under no circumstances is to be construed as, an advertisement or public offering of any Notes in Australia.

Denmark

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold and will not offer, sell or deliver any of the Notes directly or indirectly in the Kingdom of Denmark by way of public offering, unless in compliance with the Danish Securities Trading etc. Act (*Værdipapirhandelsloven*), as amended from time to time, and Executive Orders issued thereto.

Finland

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not publicly offer the Notes or bring the Notes into general circulation in Finland other than in compliance with all applicable provisions of the laws of Finland and especially in compliance with the Finnish Securities Market Act (14 December 2012/746, *Fi. Arvopaperimarkkinalaki* or Sw. *Värdepappersmarknadslag*) and any regulation or rule made thereunder, as supplemented and amended from time to time.

France

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold and will not offer or sell, directly or indirectly, Notes to the public in France and it has not distributed or caused to be distributed and will not distribute or cause to be distributed to the public in France, this Base Prospectus, the relevant Final Terms or any other offering material relating to the Notes and such offers, sales and distributions have been and will be made in France only to (a) providers of investment services relating to portfolio management for the account of third parties (*personnes fournissant le service d'investissement de gestion de portefeuille pour compte de tiers*), and/or (b) qualified investors (*investisseurs qualifiés*), other than individuals all as defined in, and in accordance with, articles L.411-1, L.411-2 and D.411-1 of the French *Code monétaire et financier*. Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the offer of Notes to the public in France will be made only in compliance with the Prospectus Directive and the applicable laws, regulations and procedures in France. This Base Prospectus prepared in connection with the Notes has not been submitted to the clearance procedures of the French *Autorité des marchés financiers* (the "**AMF**").

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that, unless the approval of this Base Prospectus by the Central Bank has been notified to the AMF in accordance with Article 18 of the Prospectus Directive, as implemented in France, and all the other procedures and formalities required by French laws and regulations to permit the offering (and in which case only for a period of 12 months from the date of such approval) and sale of Notes in France have been carried out, it has not and will not make an offer of Notes to the public in France.

Ireland

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it will not underwrite the issue of, or place the Notes, otherwise than in conformity with the provisions of the European Communities (Markets in Financial Instruments) Regulations 2007 (Nos. 1 to 3) (as amended), including, without limitation, Regulations 7 and 152 thereof or any codes of conduct used in connection therewith and the provisions of the Investor Compensation Act 1998;
- (b) it will not underwrite the issue of, or place, the Notes, otherwise than in conformity with the provisions of the Companies Acts 1963 to 2013 (as amended and/or superseded by the Irish Companies Act 2014, which is expected to be commenced by statutory instrument with effect from 1 June 2015), the Central Bank Acts 1942 to 2013 (as amended) and any codes of conduct rules made under Section 117(1) of the Central Bank Act 1989; and
- (c) it will not underwrite the issue of, place or otherwise act in Ireland in respect of the Notes, otherwise than in conformity with the provisions of the Market Abuse (Directive 2003/6/EC) Regulations 2005 (as amended) and any rules issued under Section 34 of the Investment Funds, Companies and Miscellaneous Provisions Act 2005 by the Central Bank.

Italy

The offering of the Notes has not been registered pursuant to Italian securities legislation and, accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that, save as set out below, it has not offered or sold, and will not offer or sell, any Notes in the Republic of Italy in an offer to the public and that sales of the Notes in the Republic of Italy shall be effected in accordance with all Italian securities, tax and exchange control and other applicable laws and regulation.

Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer, sell or deliver any Notes or distribute copies of this Base Prospectus and any other document relating to the Notes in the Republic of Italy except:

- (a) to "qualified investors", as referred to in Article 100 of Legislative Decree No. 58 of 24 February 1998, as amended ("**Decree No. 58**") and defined in Article 34-ter, paragraph 1, let. b) of CONSOB Regulation No. 11971 of 14 May 1999, as amended ("**Regulation No. 11971**") or
- (b) that it may offer, sell or deliver Notes or distribute copies of any prospectus relating to such Notes in an offer to the public in the period commencing on the date of publication of such prospectus, provided that such prospectus has been approved in another Relevant Member State and notified to CONSOB, all in accordance with the Prospectus Directive, and the Directive 2010/73/EU of 24 November 2010 (the "**Amending Directive**"), as implemented in Italy under Decree 58 and Regulation No. 11971, and ending on the date which is 12 months after the date of approval of such prospectus; or
- (c) in any other circumstances where an express exemption from compliance with the offer restrictions applies, as provided under Decree No. 58 or Regulation No. 11971.

Any such offer, sale or delivery of the Notes or distribution of copies of this Base Prospectus or any other document relating to the Notes in the Republic of Italy must be:

- (a) made by investment firms, banks or financial intermediaries permitted to conduct such activities in the Republic of Italy in accordance with Legislative Decree No. 385 of 1 September 1993 as amended, Decree No. 58, CONSOB Regulation No. 16190 of 29 October 2007, as amended (the "**Banking Act**") and any other applicable laws and regulations;
- (b) in compliance with Article 129 of the Banking Act, as amended, and the implementing guidelines of the Bank of Italy, as amended from time to time, pursuant to which the Bank of Italy may request information on the issue or the offer of securities in the Republic of Italy; and

- (c) in compliance with any other applicable notification requirement or limitation which may be imposed by CONSOB or the Bank of Italy.

Provisions relating to the secondary market in the Republic of Italy

Investors should also note that, in any subsequent distribution of the Notes in the Republic of Italy, Article 100-bis of Decree No. 58 may require compliance with the law relating to public offers of securities. Furthermore, where the Notes are placed solely with "qualified investors" and are then systematically resold on the secondary market at any time in the 12 months following such placing, purchasers of Notes who are acting outside of the course of their business or profession may in certain circumstances be entitled to declare such purchase void and, in addition, to claim damages from any authorised person at whose premises the Notes were purchased, unless an exemption provided for under Decree No. 58 applies.

Latvia

The Notes have not been registered under the Financial Instruments Market Law of Latvia and may not be publicly offered or sold in Latvia unless in compliance with all applicable provisions of the laws of the Republic of Latvia. Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Notes in Latvia other than in accordance with the laws of the Republic of Latvia.

Lithuania

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes have not been offered and will not be offered in Lithuania by way of a public offering, unless in compliance with all applicable provisions of the laws of Lithuania and in particular in compliance with the Law on Securities of the Republic of Lithuania of 18 January 2007 No X-1023 and any regulation or rule made thereunder, as supplemented and amended from time to time.

Luxembourg

The Notes may not be offered or sold to the public within the territory of the Grand Duchy of Luxembourg unless:

- (a) a prospectus has been duly approved by the *Commission de Surveillance du Secteur Financier* (the "CSSF") pursuant to part II of the Luxembourg law dated 10 July 2005 on prospectuses for securities, as amended (the "**Luxembourg Prospectus Law**"), implementing Directive 2003/71/EC of the European Parliament and of the Council of 4 November 2003 on the prospectus to be published when securities are offered to the public or admitted to trading, as amended through Directive 2010/73/EU of the European Parliament and of the Council of 24 November 2010 (the "**Prospectus Directive**"), if Luxembourg is the home Member State as defined under the Luxembourg Prospectus Law; or
- (b) if Luxembourg is not the home Member State, the CSSF has been provided by the Central Bank with a certificate of approval attesting that a prospectus in relation to the Notes has been drawn up in accordance with the Prospectus Directive and with a copy of the said prospectus; or
- (c) the offer of Notes benefits from an exemption from, or constitutes a transaction not subject to, the requirement to publish a prospectus pursuant to the Luxembourg Prospectus Law and implementing the Prospectus Directive, as amended.

The Netherlands

For selling restrictions in respect of The Netherlands, see "Public Offer Selling Restriction Under the Prospectus Directive" below and in addition:

- (a) *Specific Dutch selling restriction for exempt offers*: Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree that it will not make an offer of Notes which are the subject of the offering contemplated by this Base Prospectus as completed by the Final Terms in relation thereto to the public in The Netherlands and in reliance on Article 3(2) of the Prospectus Directive, unless:

- (i) such offer is made exclusively to persons or legal entities which are qualified investors (as defined in the Dutch Financial Supervision Act (*Wet op het financieel toezicht*, the "FSA") and which includes authorised discretionary asset managers acting for the account of retail investors under a discretionary investment management contract) in The Netherlands; or
- (ii) standard exemption logo and wording are incorporated in the Final Terms as required by Article 5:20(5) of the FSA; or
- (iii) such offer is otherwise made in circumstances in which Article 5:20(5) of the FSA is not applicable,

provided that no such offer of Notes shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expressions (i) an **"offer of Notes to the public"** in relation to any Notes in The Netherlands and (ii) **"Prospectus Directive"** have the meaning given to them below in the paragraph headed "Public Offer Selling Restriction Under the Prospectus Directive".

- (b) *Compliance with Dutch Savings Certificates Act:* Zero Coupon Notes (as defined below) in definitive form of the Issuer may only be transferred and accepted, directly or indirectly, within, from or into The Netherlands through the mediation of either the Issuer or a member firm of Euronext Amsterdam N.V. admitted on one or more systems held or operated by Euronext Amsterdam N.V. in full compliance with the Dutch Savings Certificates Act (*Wet inzake spaarbewijzen*) of 21 May 1985 (as amended) and its implementing regulations. No such mediation is required: (a) in respect of the transfer and acceptance of rights representing an interest in a Zero Coupon Note in global form, or (b) in respect of the initial issue of Zero Coupon Notes in definitive form to the first holders thereof, or (c) in respect of the transfer and acceptance of Zero Coupon Notes in definitive form between individuals not acting in the conduct of a business or profession, or (d) in respect of the transfer and acceptance of such Zero Coupon Notes within, from or into The Netherlands if all Zero Coupon Notes (either in definitive form or as rights representing an interest in a Zero Coupon Note in global form) of any particular Series are issued outside The Netherlands and are not distributed into The Netherlands in the course of initial distribution or immediately thereafter. As used herein **"Zero Coupon Notes"** are Notes that are in bearer form and that constitute a claim for a fixed sum against the Issuer and on which interest does not become due during their tenor or on which no interest is due whatsoever."

New Zealand

No action has been taken to permit the Notes to be offered or sold to any retail investor, or otherwise under any regulated offer, in terms of the Financial Markets Conduct Act 2013 of New Zealand ("FMCA"). In particular, no product disclosure statement under the FMCA has been or will be prepared or lodged in New Zealand in relation to the Notes.

Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not made any offer or sold and agrees it will not, directly or indirectly, make any offer, sell or deliver any Notes, Receipts, Coupons and Talons in New Zealand in circumstances that would require disclosure to investors under Part 3 of the FMCA.

Each Dealer has agreed that it will not offer or sell any Notes in New Zealand, or distribute or publish in New Zealand any offering material, information memorandum (including this Base Prospectus), any Final Terms or advertisement in relation to any offer of Notes, Receipts, Coupons or Talons other than to "wholesale investors" as that term is defined in clauses 3(2)(a), (c) and (d) of Schedule 1 to the FMCA, being a person who is:

- (a) an "investment business";
- (b) "large"; or
- (c) a "government agency",

in each case as defined in Schedule 1 to the FMCA.

For the avoidance of doubt, Notes, Receipts, Coupons and Talons may not be offered or transferred to any "eligible investor" (as defined in clause 41 of Schedule 1 to the FMCA) or to any person who, under clause 3(2)(b) of Schedule 1 to the FMCA, meets the investment activity criteria specified in clause 38 of that Schedule.

In addition, no person may distribute any offering material or advertisement (as defined in the FMCA) in relation to any offer of Notes, Receipts, Coupons or Talons in New Zealand other than to such persons as referred to in paragraphs (a) to (c) above.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold, and will not offer or sell, any Notes, Receipts, Coupons and Talons to persons whom it reasonably believes to be persons to whom any amounts payable on the Notes, Receipts, Coupons and Talons are or would be subject to New Zealand resident withholding tax, unless such persons:

- (a) certify that they hold a valid RWT exemption certificate for New Zealand resident withholding tax purposes; and
- (b) provide a New Zealand tax file number to such Dealer (in which event the Dealer shall provide details thereof to the Issuer, the Registrar, the Fiscal Agent and each Paying Agent pursuant to the Fiscal Agency Agreement).

Norway

Notes denominated in Norwegian Kroner may not be offered or sold within Norway or to or for the account or benefit of persons domiciled in Norway, unless the regulation relating to the offer of VPS Notes and the registration in the VPS has been complied with.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will comply with all laws, regulations and guidelines applicable to the offering of Notes in Norway.

Portugal

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes may not be and will not be offered to the public in Portugal or under circumstances which are deemed to be a public offer under the Portuguese Securities Code (*Código dos Valores Mobiliários*) enacted by Decree-Law no. 486/99 of 13 November 1999, as amended and restated from time to time, unless the requirements and provisions applicable to the public offerings in Portugal are met and registration, filing, approval or recognition procedure with the Portuguese Securities Exchange Commission (*Comissão do Mercado de Valores Mobiliários*, the "CMVM") is made. In particular, the offer of new securities might be made through a private placement (*oferta particular*), in accordance with the relevant provisions of the Portuguese Securities Code, exclusively to qualified investors (*investidores qualificados*) within the meaning of Article 30 of the Portuguese Securities Code, and/or to 149 or fewer non-qualified investors.

In addition, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that - other than in compliance with all applicable provisions of the Portuguese Securities Code, the Prospectus Regulation implementing the Prospectus Directive (Commission Regulation (EC) 809/2004, as amended) and any applicable CMVM Regulations and all relevant Portuguese securities laws and regulations, in any such case that may be applicable to it in respect of any offer or sale of Notes by it in Portugal or to individuals or entities resident in Portugal or having permanent establishment located in Portuguese territory, as the case may be, including compliance with the rules and regulations that require the publication of a prospectus, when applicable - (i) no action has been or will be taken as to directly or indirectly offer, advertise, market, invite to subscribe, gather investment intentions, sell, re-sell, re-offer or deliver any Notes in circumstances which could qualify as a public offer (*oferta pública*) of securities pursuant to the Portuguese Securities Code, notably in circumstances which could qualify as a public offer addressed to individuals or entities resident in Portugal or having permanent establishment located in Portuguese territory, as the case may be, and (ii) no action has been or will be taken as to distribute, make available or cause to be distributed the Base

Prospectus or any other offering material relating to the Notes to the public in Portugal, and (iii) that any placement of the Notes shall only be authorised and performed to the extent that there is full compliance with such laws and regulations.

Spain

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has only made and will only make an offer of Notes to the public (*oferta pública*) in Spain in the period beginning on the date of notification of the approval of this Base Prospectus in relation to the Notes by the Central Bank to the *Comisión Nacional del Mercado de Valores* (CNMV) in Spain, in accordance with the Spanish Securities Market Act (*Ley 24/1988, de 28 de julio, del Mercado de Valores*) (the "**LMV**"), Royal Decree 1310/2005, of 4 November, developing partially the Spanish Securities Market Law as regards admission to listing on official secondary markets, public offers and the prospectus required thereto and the regulations made thereunder, and ending at the latest on the date which is 12 months after the date of the approval of the Base Prospectus.

The Notes may not be offered or sold in Spain other than by institutions authorised under the LMV and Royal Decree 217/2008, of 15 February, on the legal regime applicable to investment services companies, to provide investment services in Spain, and in compliance with the provisions of the LMV and any other applicable legislation.

Sweden

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that no Notes will be offered to the public in Sweden nor admitted to trading on a regulated market in Sweden unless and until (A) a prospectus in relation to those Notes has been approved by the competent authority in Sweden or, where appropriate, approved in another Relevant Member State and such competent authority has notified the competent authority in Sweden, all in accordance with the Prospectus Directive and the Swedish Financial Instruments Trading Act; or (B) an exemption from the requirement to prepare a prospectus is available under the Swedish Financial Instruments Trading Act.

Public Offer Selling Restriction Under the Prospectus Directive

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "**Relevant Member State**"), each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "**Relevant Implementation Date**") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by the Base Prospectus as completed by the Final Terms in relation thereto (or are the subject of the offering contemplated by a drawdown prospectus, as the case may be) to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:

- (a) *Approved prospectus*: if the Final Terms or drawdown prospectus in relation to the Notes specify that an offer of those Notes may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a "**Non-exempt Offer**"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, **provided that** any such prospectus which is not a drawdown prospectus has subsequently been completed by the Final Terms contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or Final Terms, as applicable and the Issuer has consented in writing to its use for the purpose of that Non-exempt Offer;
- (b) *Qualified investors*: at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;

- (c) *Fewer than 150 offerees:* at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) *Other exempt offers:* at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive, or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression an "**offer of Notes to the public**" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression "**Prospectus Directive**" means Directive 2003/71/EC (as amended including by Directive 2010/73/EU) and includes any relevant implementing measure in the Relevant Member State.

Selling Restrictions Addressing Additional United Kingdom Securities Laws

Each Dealer has represented and agreed that:

- (a) **Financial promotion:** it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which section 21(1) of the FSMA does not, or, in the case of the Issuer would not, if it was not an authorised person, apply to the Issuer; and
- (b) **General compliance:** it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

The United States of America

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons, except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S.

The Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the United States Internal Revenue Code and regulations thereunder.

Each Dealer has agreed that, except as permitted by the Dealership Agreement, it has not offered, sold or delivered, and will not offer, sell or deliver Notes (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution of the Notes comprising the relevant Tranche as certified to the Fiscal Agent or the Issuer by such Dealer (or, in the case of a sale of a Tranche of Notes to or through more than one Dealer, by each of such Dealers as to the Notes of such Tranche purchased by or through it, in which case the Fiscal Agent or the Issuer shall notify each such Dealer when all such Dealers have so certified) within the United States or to, or for the account or benefit of, U.S. persons, and such Dealer will have sent to each dealer to which it sells Notes during the distribution compliance period relating thereto a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of the offering of Notes comprising any Tranche, any offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act.

Canada

The Notes have not been, and will not be, qualified for sale under the securities laws of Canada or any province or territory thereof. Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold, distributed, or delivered, and that it will not offer, sell, distribute, or deliver, any Notes, directly or indirectly, in Canada or to, or for the benefit of, any resident thereof in contravention of the securities laws of Canada or any province or territory thereof and also without the consent of the Issuer. Each Dealer has also agreed, and each further Dealer appointed under the Programme may be required to agree, not to distribute or deliver this Base Prospectus, or any other offering materials relating to the Notes, in Canada in contravention of the securities laws of Canada or any province or territory thereof and also without the consent of the Issuer. If the applicable Final Terms or any other offering materials relating to the Notes provide that the Notes may be offered, sold or distributed in Canada, the issue of the Notes will be subject to such additional selling restrictions as the Issuer and the relevant Dealer(s) may agree, as specified in the applicable Final Terms or other offering materials relating to such Notes. Each Dealer, and each further Dealer appointed under the Programme, will be required to agree that it will offer, sell and distribute such Notes only in compliance with such additional Canadian selling restrictions.

Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended, (the "**FIEA**"). Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell any Notes in Japan or to, or for the benefit of, a resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan) or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, any resident in Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, FIEA and other relevant laws and regulations of Japan.

The People's Republic of China

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes are not being offered or sold and may not be offered or sold directly or indirectly within the People's Republic of China (for such purposes and under this section, not including Hong Kong and Macau Special Administrative Regions or Taiwan (the "**PRC**")). This Base Prospectus or any information contained or incorporated by reference herein does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC. This Base Prospectus, any information contained herein or the Notes have not been, and will not be, submitted to, approved by, verified by or registered with the China Securities Regulatory Commission ("**CSRC**") or any other relevant governmental and regulatory authorities in the PRC pursuant to relevant laws and regulations and thus may not be supplied to the public in the PRC or used in connection with any offer for the subscription or sale of the Notes in the PRC.

The Notes may only be invested by or sold to the PRC investors that are authorised to engage in the investment in the Notes of the type being offered or sold. PRC investors are responsible for obtaining all relevant governmental approvals, verifications, licences or registrations (if any) themselves from all CSRC or other relevant PRC governmental and regulatory authorities, including, but not limited to, the State Administration of Foreign Exchange, the China Securities Regulatory Commission CSRC, the China Banking Regulatory Commission, the China Insurance Regulatory Commission and other relevant regulatory bodies, and complying with all relevant PRC regulations, including, but not limited to, any relevant foreign exchange regulations and/or overseas investment regulations.

Hong Kong

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that (i) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes other than (a) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong ("**SFO**") and any rules made under that Ordinance; or (b) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap.32) of Hong

Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and (ii) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the SFO and any rules made under that Ordinance.

Singapore

Each Dealer has acknowledged, and each further Dealer appointed under the Programme will be required to acknowledge, that this Base Prospectus has not been and will not be registered as a prospectus with the Monetary Authority of Singapore under the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"). Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold any Notes or caused any Notes to be made the subject of an invitation for subscription or purchase nor will it offer or sell Notes or cause any Notes to be made the subject of an invitation for subscription or purchase, nor has it circulated or distributed nor will it circulate or distribute this Base Prospectus or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of any Notes, whether directly or indirectly, to persons in Singapore other than (a) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (b) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to an offer referred to in Section 275(1A) of the SFA, and in accordance with the applicable conditions specified in Section 275 of the SFA or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are acquired by persons who are relevant persons specified in Section 276 of the SFA, namely:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

the shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within 6 months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (a) to an institutional investor (under Section 274 of the SFA) or to a relevant person as defined in Section 275(2) of the SFA, or any person pursuant to an offer that is made on terms that such shares, debentures and units of shares and debentures of that corporation or such rights or interest in that trust are acquired at a consideration of not less than S\$200,000 (or its equivalent in a foreign currency) for each transaction, whether such amount is to be paid for in cash or by exchange of securities or other assets and further for corporations, in accordance with the conditions specified in Section 275(1A) of the SFA;
- (b) where no consideration is or will be given for the transfer;
- (c) where the transfer is by operation of law;
- (d) as specified in Section 276(7) of the SFA; or
- (e) as specified in Regulation 32 of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 of Singapore.

General

With the exception of the approval by the Central Bank of this Base Prospectus as a base prospectus issued in compliance with the Prospectus Directive and other than with respect to the admission of the Notes to listing, trading and/or quotation by the relevant listing authorities, stock exchanges and/or quotation systems, no action has been or will be taken in any country or jurisdiction by the Issuer or the Dealers that would permit a public offering of Notes, or possession or distribution of any offering material in relation thereto, in any country or jurisdiction where action for that purpose is required. Persons into whose hands this Base Prospectus or any Final Terms comes are required by the Issuer and the Dealers to comply with all applicable laws and regulations in each country or jurisdiction in or from which they purchase, offer, sell or deliver Notes or have in their possession, publish or distribute such offering material, in all cases at their own expense.

The Dealership Agreement provides that the Dealers shall not be bound by any of the restrictions relating to any specific jurisdiction (set out above) to the extent that such restrictions shall, as a result of change(s) or change(s) in official interpretation, after the date hereof, of applicable laws and regulations, no longer be applicable but without prejudice to the obligations of the Dealers described in the paragraph headed "*General*" above.

Selling restrictions may be supplemented or modified with the agreement of the Issuer. Any such supplement or modification will be set out in a supplement to this document or in the Subscription Agreement or Dealer Accession Letter, as relevant.

GENERAL INFORMATION

1. The update of the Programme was authorised by a duly convened meeting of the Board of Directors of the Issuer on 27 February 2004. The increase in the Programme amount to €50,000,000,000 was decided by the Board of Directors of the Issuer on 4 December 2013.
2. Neither the Issuer nor any of its subsidiaries is, or has been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware) during the 12 months before the date of this Base Prospectus which may have, or have had in the recent past significant effects on the financial position or profitability of the Issuer or the Nordea Group.
3. Since 31 March 2015, the date to which the latest unaudited financial statements of the Issuer were prepared there has been no significant change in the financial or trading position of the Issuer or the Nordea Group.
4. Since 31 December 2014, the date to which the latest audited financial statements of the Issuer were prepared, there has been no material adverse change in the prospects of the Issuer or the Nordea Group.
5. The consolidated financial statements of the Issuer have been audited without qualification for years ended 31 December 2014 and 2013 by the public accountants KPMG AB. As of 19 March 2015, Nordea changed its auditors to Öhrlings PricewaterhouseCoopers AB. The auditors of the Issuer have no material interest in the Issuer.
6. For the 12 months following the date of this Base Prospectus, physical copies and, where appropriate, English translations of the following documents may be inspected during normal business hours at the specified office of the Fiscal Agent in London and the registered office of the Issuer:
 - (a) the certificate of Registration and Articles of Association of the Issuer;
 - (b) the Fiscal Agency Agreement (as amended from time to time) (which contains the forms of the Notes);
 - (c) the Deed of Covenant (as supplemented from time to time);
 - (d) the Dealership Agreement (as amended from time to time);
 - (e) the audited consolidated and unconsolidated financial statements of the Issuer for the years ended 31 December 2014 and 31 December 2013 including the audit reports relating thereto, and unaudited consolidated and unconsolidated interim financial statements of the Issuer for the three months ended 31 March 2015;
 - (f) this Base Prospectus, together with any supplements thereto;
 - (g) the Final Terms for issues listed on any stock exchange and issued pursuant to this Base Prospectus; and
 - (h) the Issuer-ICSDs Agreement.

For as long as the Programme remains valid with the Central Bank, copies of the following documents will be available on the website of the Central Bank at <http://www.centralbank.ie/regulation/securities-markets/prospectus/Pages/approvedprospectus.aspx>

- (a) a copy of this Base Prospectus and any Final Terms relating to Notes which are admitted to trading on the Main Market of the Irish Stock Exchange; and
- (b) any supplements to this Base Prospectus, any future base prospectuses relating to the Programme and any supplements to any future base prospectuses relating to the Programme.

In the case of a Tranche of Notes which is not admitted to listing, trading and/or quotation on any listing authority, stock exchange and/or quotation system or which is not offered in the European Economic Area in circumstances where a prospectus is required to be published under the Prospectus Directive (including Exempt Notes), copies of the Final Terms will only be available for inspection during normal business hours at the specified office of the Fiscal Agent in London and the registered office of the Issuer by the Holders of such Notes.

7. It is expected that each Series of Notes which is to be admitted to the Official List of the Irish Stock Exchange and admitted to trading on its regulated market or the Global Exchange Market will be admitted separately as and when issued, subject only to the issue of a Temporary Global Note initially representing the Notes of such Series or, as the case may be, the relevant Registered Notes and the approval of the Programme in respect of such Note(s) will be granted on or about 8 May 2015.

It is further expected that the admission of Notes issued under the Programme to listing on the official list of the FCA and to trading on the regulated market of the London Stock Exchange will be granted after the Central Bank has provided the FCA with a certificate of approval attesting that the Base Prospectus has been drawn up in accordance with the Prospectus Directive.

It is further expected that this Base Listing Particulars will be submitted to the SIX Swiss Exchange for registration as an "issuance programme" for the listing of bonds on the SIX Swiss Exchange in accordance with the SIX Listing Rules. If approved, in respect of any Series of Notes to be listed on the SIX Swiss Exchange, this Base Listing Particulars, together with the relevant Final Terms, will constitute the listing prospectus for purposes of the SIX Listing Rules.

8. Each Tranche of Notes will be allocated an International Securities Identification Number (ISIN), Common Code and/or other securities identifier, which will be contained in the Final Terms relating thereto. Notes issued in Series comprising more than one Tranche may be assigned a temporary ISIN and Common Code or other securities identifier on issue.
9. Settlement arrangements will be agreed between the Issuer, the relevant Dealer and the Fiscal Agent or, as the case may be, the Registrar in relation to each Series.
10. There are no material contracts having been entered into outside the ordinary course of the Issuer's business and which could result in any Group member being under an obligation or entitlement that is material to the Issuer's ability to meet its obligation to Noteholders in respect of the Notes being issued.
11. The price and amount of Notes to be issued under the Programme will be determined by the Issuer and the relevant Dealer at the time of issue in accordance with prevailing market conditions.
12. Certain of the Dealers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for the Issuer and its affiliates in the ordinary course of business. Certain of the Dealers and their affiliates may have positions, deal or make markets in the Notes issued under the Programme, related derivatives and reference obligations, including (but not limited to) entering into hedging strategies on behalf of the Issuer and its affiliates, investor clients, or as principal in order to manage their exposure, their general market risk, or other trading activities.

In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or the Issuer's affiliates. Certain of the Dealers or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes issued under the Programme. Any such positions could adversely affect future trading prices of Notes issued under the Programme. The Dealers and their affiliates may

also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

13. Arthur Cox Listing Services Limited is acting solely in its capacity as listing agent for the Issuer in relation to the Notes and is not itself seeking admission of the Notes to the Official List of the Irish Stock Exchange or to trading on the regulated market of the Irish Stock Exchange for the purposes of the Prospectus Directive.

**ANNEX 1 - AUDITED CONSOLIDATED FINANCIAL STATEMENTS OF NORDEA BANK AB
FOR THE YEAR ENDED 31 DECEMBER 2014, INCLUDING THE AUDITOR'S REPORT AND
NOTES RELATING THERETO**

Income statement, Group

EURm	Note	2014	2013
Operating income			
Interest income		9,995	10,604
Interest expense		-4,513	-5,079
Net interest income	G3	5,482	5,525
Fee and commission income		3,799	3,574
Fee and commission expense		-957	-932
Net fee and commission income	G4	2,842	2,642
Net result from items at fair value	G5	1,425	1,539
Profit from associated undertakings accounted for under the equity method	G19	18	79
Other operating income	G6	457	106
Total operating income		10,224	9,891
Operating expenses			
General administrative expenses:			
Staff costs	G7	-3,149	-2,978
Other expenses	G8	-1,635	-1,835
Depreciation, amortisation and impairment charges of tangible and intangible assets	G9	-582	-227
Total operating expenses		-5,366	-5,040
Profit before loan losses		4,858	4,851
Net loan losses	G10	-534	-735
Operating profit		4,324	4,116
Income tax expense	G11	-953	-1,009
Net profit for the year from continuing operations		3,371	3,107
Net profit for the year from discontinued operations, after tax	G42	-39	9
Net profit for the year		3,332	3,116
Attributable to:			
Shareholders of Nordea Bank AB (publ)		3,332	3,116
Non-controlling interests		—	—
Total		3,332	3,116
Basic earnings per share, EUR – Total operations	G12	0.83	0.77
Diluted earnings per share, EUR – Total operations	G12	0.83	0.77
Basic earnings per share, EUR – Continuing operations	G12	0.84	0.77
Diluted earnings per share, EUR – Continuing operations	G12	0.84	0.77

Statement of comprehensive income, Group

EURm	2014	2013
Net profit for the year	3,332	3,116
Items that may be reclassified subsequently to the income statement		
Currency translation differences during the year	-1,039	-999
Hedging of net investments in foreign operations:		
Valuation gains/losses during the year	435	464
Tax on valuation gains/losses during the year	-96	-102
Available for sale investments ¹ :		
Valuation gains/losses during the year	41	25
Tax on valuation gains/losses during the year	-8	-5
Transferred to the income statement during the year	-1	6
Tax on transfers to the income statement during the year	0	-1
Cash flow hedges:		
Valuation gains/losses during the year	480	497
Tax on valuation gains/losses during the year	-105	-111
Transferred to the income statement during the year	-449	-499
Tax on transfers to the income statement during the year	98	110
Items that may not be reclassified subsequently to the income statement		
Defined benefit plans:		
Remeasurement of defined benefit plans during the year	-518	155
Tax on remeasurement of defined benefit plans during the year	120	-39
Other comprehensive income, net of tax²	-1,042	-499
Total comprehensive income	2,290	2,617
Attributable to:		
Shareholders of Nordea Bank AB (publ)	2,290	2,617
Non-controlling interests	—	—
Total	2,290	2,617

1) Valuation gains/losses related to hedged risks under fair value hedge accounting are accounted for directly in the income statement.

2) Of which EUR -12m (EUR -22m) related to discontinued operations.

Balance sheet, Group

EURm	Note	31 Dec 2014	31 Dec 2013	1 Jan 2013
Assets				
Cash and balances with central banks		31,067	33,529	36,060
Loans to central banks	G13	6,958	11,769	8,005
Loans to credit institutions	G13	12,217	10,743	10,569
Loans to the public	G13	348,085	342,451	346,251
Interest-bearing securities	G14	87,110	87,314	86,626
Financial instruments pledged as collateral	G15	12,151	9,575	7,970
Shares	G16	39,749	33,271	28,128
Derivatives	G17	105,119	70,992	118,789
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	256	203	-711
Investments in associated undertakings	G19	487	630	585
Intangible assets	G20	2,908	3,246	3,425
Properties and equipment		509	431	474
Investment properties	G22	3,227	3,524	3,408
Deferred tax assets	G11	130	62	266
Current tax assets		132	31	78
Retirement benefit assets	G32	42	321	142
Other assets	G23	17,581	11,064	15,554
Prepaid expenses and accrued income	G24	1,614	2,383	2,559
Assets held for sale	G42	—	8,895	—
Total assets		669,342	630,434	668,178
Liabilities				
Deposits by credit institutions	G25	56,322	59,090	55,426
Deposits and borrowings from the public	G26	197,254	200,743	200,678
Liabilities to policyholders	G27	51,843	47,226	45,320
Debt securities in issue	G28	194,274	185,602	183,908
Derivatives	G17	97,340	65,924	114,203
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	3,418	1,734	1,940
Current tax liabilities		368	303	391
Other liabilities	G29	26,973	24,737	24,773
Accrued expenses and prepaid income	G30	1,943	3,677	3,903
Deferred tax liabilities	G11	983	935	976
Provisions	G31	305	177	389
Retirement benefit liabilities	G32	540	334	469
Subordinated liabilities	G33	7,942	6,545	7,797
Liabilities held for sale	G42	—	4,198	—
Total liabilities		639,505	601,225	640,173
Equity				
Non-controlling interests		2	2	5
Share capital		4,050	4,050	4,050
Share premium reserve		1,080	1,080	1,080
Other reserves		-1,201	-159	340
Retained earnings		25,906	24,236	22,530
Total equity		29,837	29,209	28,005
Total liabilities and equity		669,342	630,434	668,178
Assets pledged as security for own liabilities	G34	163,041	174,418	159,924
Other assets pledged	G35	11,265	7,467	10,344
Contingent liabilities	G36	22,017	20,870	21,157
Credit commitments	G37	74,291	78,332	84,914
Other commitments	G37	1,644	1,267	1,294

Statement of changes in equity, Group

EURm	Attributable to shareholders of Nordea Bank AB (publ) ²									
	Share capital ¹	Share premium reserve	Other reserves:				Retained earnings	Total	Non-controlling interests	Total equity
			Translation of foreign operations	Cash flow hedges	Available for sale investments	Defined benefit plans				
Balance at 1 Jan 2014	4,050	1,080	-613	-18	81	391	24,236	29,207	2	29,209
Net profit for the year	—	—	—	—	—	—	3,332	3,332	—	3,332
<i>Items that may be reclassified subsequently to the income statement</i>										
Currency translation differences during the year	—	—	-1,039	—	—	—	—	-1,039	—	-1,039
Hedging of net investments in foreign operations:										
Valuation gains/losses during the year	—	—	435	—	—	—	—	435	—	435
Tax on valuation gains/losses during the year	—	—	-96	—	—	—	—	-96	—	-96
Available for sale investments:										
Valuation gains/losses during the year	—	—	—	—	41	—	—	41	—	41
Tax on valuation gains/losses during the year	—	—	—	—	-8	—	—	-8	—	-8
Transferred to the income statement during the year	—	—	—	—	-1	—	—	-1	—	-1
Tax on transfers to the income statement during the year	—	—	—	—	0	—	—	0	—	0
Cash flow hedges:										
Valuation gains/losses during the year	—	—	—	480	—	—	—	480	—	480
Tax on valuation gains/losses during the year	—	—	—	-105	—	—	—	-105	—	-105
Transferred to the income statement during the year	—	—	—	-449	—	—	—	-449	—	-449
Tax on transfers to the income statement during the year	—	—	—	98	—	—	—	98	—	98
<i>Items that may not be reclassified subsequently to the income statement</i>										
Defined benefit plans:										
Remeasurement of defined benefit plans during the year	—	—	—	—	—	-518	—	-518	—	-518
Tax on remeasurement of defined benefit plans during the year	—	—	—	—	—	120	—	120	—	120
Other comprehensive income, net of tax	—	—	-700	24	32	-398	—	-1,042	—	-1,042
Total comprehensive income	—	—	-700	24	32	-398	3,332	2,290	—	2,290
Share-based payments	—	—	—	—	—	—	16	16	—	16
Dividend for 2013	—	—	—	—	—	—	-1,734	-1,734	—	-1,734
Disposal of own shares ³	—	—	—	—	—	—	56	56	—	56
Balance at 31 Dec 2014	4,050	1,080	-1,313	6	113	-7	25,906	29,835	2	29,837

1) Total shares registered were 4,050 million.

2) Restricted capital was EUR 4,050m, unrestricted capital was EUR 25,785m.

3) Refers to the change in the holding of own shares related to the Long Term Incentive Programme, trading portfolio and Nordea's shares within portfolio schemes in Denmark. The number of own shares were 23.0 million. The total holdings of own shares related to LTIP is 15.9 million.

EURm	Attributable to shareholders of Nordea Bank AB (publ) ²									
	Share capital ¹	Share premium reserve	Other reserves:				Retained earnings	Total	Non-controlling interests	Total equity
			Translation of foreign operations	Cash flow hedges	Available for sale investments	Defined benefit plans				
Balance at 1 Jan 2013	4,050	1,080	24	-15	56	275	22,530	28,000	5	28,005
Net profit for the year	—	—	—	—	—	—	3,116	3,116	—	3,116
<i>Items that may be reclassified subsequently to the income statement</i>										
Currency translation differences during the year	—	—	-999	—	—	—	—	-999	—	-999
Hedging of net investments in foreign operations:										
Valuation gains/losses during the year	—	—	464	—	—	—	—	464	—	464
Tax on valuation gains/losses during the year	—	—	-102	—	—	—	—	-102	—	-102
Available for sale investments:										
Valuation gains/losses during the year	—	—	—	—	25	—	—	25	—	25
Tax on valuation gains/losses during the year	—	—	—	—	-5	—	—	-5	—	-5
Transferred to the income statement during the year	—	—	—	—	6	—	—	6	—	6
Tax on transfers to the income statement during the year	—	—	—	—	-1	—	—	-1	—	-1
Cash flow hedges:										
Valuation gains/losses during the year	—	—	—	497	—	—	—	497	—	497
Tax on valuation gains/losses during the year	—	—	—	-111	—	—	—	-111	—	-111
Transferred to the income statement during the year	—	—	—	-499	—	—	—	-499	—	-499
Tax on transfers to the income statement during the year	—	—	—	110	—	—	—	110	—	110
<i>Items that may not be reclassified subsequently to the income statement</i>										
Defined benefit plans:										
Remeasurement of defined benefit plans during the year	—	—	—	—	—	155	—	155	—	155
Tax on remeasurement of defined benefit plans during the year	—	—	—	—	—	-39	—	-39	—	-39
Other comprehensive income, net of tax	—	—	-637	-3	25	116	—	-499	—	-499
Total comprehensive income	—	—	-637	-3	25	116	3,116	2,617	—	2,617
Share-based payments	—	—	—	—	—	—	17	17	—	17
Dividend for 2012	—	—	—	—	—	—	-1,370	-1,370	—	-1,370
Purchases of own shares ³	—	—	—	—	—	—	-57	-57	—	-57
Other changes	—	—	—	—	—	—	—	—	-3	-3
Balance at 31 Dec 2013	4,050	1,080	-613	-18	81	391	24,236	29,207	2	29,209

1) Total shares registered were 4,050 million.

2) Restricted capital was EUR 4,050m, unrestricted capital was EUR 25,157m.

3) Refers to the change in the holding of own shares related to the Long Term Incentive Programme, trading portfolio and Nordea's shares within portfolio schemes in Denmark. The number of own shares were 31.8 million. The total holdings of own shares related to LTIP is 18.3 million.

Dividends per share

See Statement of changes in equity for the parent company, page 167.

Cash flow statement, Group

– Total operations

EURm	2014	2013
Operating activities		
Operating profit	4,324	4,116
Profit for the year from discontinued operations, after tax	-39	9
Adjustment for items not included in cash flow	8,137	4,492
Income taxes paid	-966	-1,010
Cash flow from operating activities before changes in operating assets and liabilities	11,456	7,607
Changes in operating assets		
Change in loans to central banks	1,853	-530
Change in loans to credit institutions	-1,050	289
Change in loans to the public	-17,359	-14,511
Change in interest-bearing securities	-3,785	-5,045
Change in financial assets pledged as collateral	-2,609	-1,648
Change in shares	-7,196	-5,918
Change in derivatives, net	155	-2,234
Change in investment properties	169	-78
Change in other assets	-6,843	4,351
Changes in operating liabilities		
Change in deposits by credit institutions	-4,398	6,564
Change in deposits and borrowings from the public	568	9,205
Change in liabilities to policyholders	-765	-57
Change in debt securities in issue	13,040	6,585
Change in other liabilities	5,940	1,735
Cash flow from operating activities	-10,824	6,315
Investing activities		
Sale of business operations	481	—
Acquisition of associated undertakings	-8	-8
Sale of associated undertakings	480	4
Acquisition of property and equipment	-197	-153
Sale of property and equipment	14	33
Acquisition of intangible assets	-343	-229
Sale of intangible assets	—	1
Net divestments in debt securities, held to maturity	2,822	930
Purchase/sale of other financial fixed assets	5	-6
Cash flow from investing activities	3,254	572
Financing activities		
Issued subordinated liabilities	1,106	—
Amortised subordinated liabilities	-468	-500
Divestment/repurchase of own shares including change in trading portfolio	56	-57
Dividend paid	-1,734	-1,370
Cash flow from financing activities	-1,040	-1,927
Cash flow for the year	-8,610	4,960
Cash and cash equivalents at the beginning of year	45,670	42,808
Translation difference	2,623	-2,098
Cash and cash equivalents at the end of year	39,683	45,670
Change	-8,610	4,960

Comments on the cash flow statement

The cash flow statement has been prepared in accordance with IAS 7. The cash flow statement shows inflows and outflows of cash and cash equivalents during the year for total operations. Nordea's cash flow has been prepared in accordance with the indirect method, whereby operating profit is adjusted for effects of non-cash transactions such as depreciation and loan losses. The cash flows are classified by operating, investing and financing activities.

Operating activities

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Adjustment for items not included in cash flow includes:

EURm	2014	2013
Depreciation	237	220
Impairment charges	350	17
Loan losses	620	837
Unrealised gains/losses	-457	2,180
Capital gains/losses (net)	-391	-18
Change in accruals and provisions	-788	55
Translation differences	1,070	407
Change in bonus potential to policyholders, Life	918	1,046
Change in technical reserves, Life	3,839	1,543
Change in fair value of hedged items, assets/liabilities (net)	1,749	-1,608
Income tax expense, discontinued operations	2	4
Other	988	-191
Total	8,137	4,492

Changes in operating assets and liabilities consist of assets and liabilities that are part of normal business activities, such as loans, deposits and debt securities in issue. Changes in derivatives are reported net.

Cash flow from operating activities includes interest payments received and interest expenses paid with the following amounts:

EURm	2014	2013
Interest payments received	10,319	11,031
Interest expenses paid	4,698	5,360

Investing activities

Investing activities include acquisitions and disposals of non-current assets, like property and equipment, intangible and financial assets.

Financing activities

Financing activities are activities that result in changes in equity and subordinated liabilities, such as new issues of shares, dividends and issued/amortised subordinated liabilities.

Cash and cash equivalents

The following items are included in Cash and cash equivalents:

EURm	31 Dec 2014	31 Dec 2013
Cash and balances with central banks	31,067	33,529
Loans to central banks, payable on demand	6,454	9,313
Loans to credit institutions, payable on demand	2,162	2,290
Assets held for sale	—	538
Total	39,683	45,670

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consist of deposits in accounts with central banks and postal giro systems under government authority, where the following conditions are fulfilled;

- the central bank or the postal giro system is domiciled in the country where the institution is established
- the balance on the account is readily available at any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities. Loans to central banks, payable on demand includes instruments where Nordea has the right to resell immediately.

Discontinued operations

The cash flow statements include cash flow attributable to total operations i.e. both continuing and discontinued operations. The discontinued operations consist of Nordea's Polish operations, for more information see Note G1 and Note G42. The cash flows related to the discontinued operations, excluding the cash flows at the closing of the transaction, consist of net cash flows from operating activities of EUR -379m (EUR -15m), net cash flow from investing activities of EUR -14m (EUR -11m) and net cash flows from financing activities of EUR 1m (EUR 0m).

Quarterly development, Group

EURm	Q4 2014	Q3 2014	Q2 2014	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	2014	2013
Net interest income	1,356	1,396	1,368	1,362	1,390	1,386	1,391	1,358	5,482	5,525
Net fee and commission income	763	667	708	704	703	652	664	623	2,842	2,642
Net result from items at fair value	367	291	356	411	333	346	416	444	1,425	1,539
Profit from associated undertakings accounted for under the equity method	-1	7	3	9	21	14	9	35	18	79
Other operating income	28	393	21	15	22	28	10	46	457	106
Total operating income	2,513	2,754	2,456	2,501	2,469	2,426	2,490	2,506	10,224	9,891
General administrative expenses:										
Staff costs	-758	-728	-907	-756	-739	-732	-753	-754	-3,149	-2,978
Other expenses	-416	-378	-415	-426	-480	-441	-453	-461	-1,635	-1,835
Depreciation, amortisation and impairment charges of tangible and intangible assets	-53	-410	-64	-55	-64	-61	-50	-52	-582	-227
Total operating expenses	-1,227	-1,516	-1,386	-1,237	-1,283	-1,234	-1,256	-1,267	-5,366	-5,040
Profit before loan losses	1,286	1,238	1,070	1,264	1,186	1,192	1,234	1,239	4,858	4,851
Net loan losses	-129	-112	-135	-158	-180	-171	-186	-198	-534	-735
Operating profit	1,157	1,126	935	1,106	1,006	1,021	1,048	1,041	4,324	4,116
Income tax expense	-280	-188	-219	-266	-246	-257	-248	-258	-953	-1,009
Net profit for the period from continuing operations	877	938	716	840	760	764	800	783	3,371	3,107
Net profit for the period from discontinued operations, after tax	0	0	-30	-9	13	12	-29	13	-39	9
Net profit for the year	877	938	686	831	773	776	771	796	3,332	3,116
Diluted earnings per share (DEPS), EUR – Total operations	0.22	0.23	0.17	0.21	0.19	0.19	0.19	0.20	0.83	0.77
DEPS, rolling 12 months up to period end, EUR – Total operations	0.83	0.80	0.76	0.78	0.77	0.79	0.77	0.79	0.83	0.77

5 year overview, Group

Income statement¹

EURm	2014	2013	2012	2011	2010
Net interest income	5,482	5,525	5,563	5,456	5,159
Net fee and commission income	2,842	2,642	2,468	2,395	2,156
Net result from items at fair value	1,425	1,539	1,774	1,517	1,837
Profit from associated undertakings accounted for under the equity method	18	79	93	42	66
Other operating income	457	106	100	91	116
Total operating income	10,224	9,891	9,998	9,501	9,334
General administrative expenses:					
Staff costs	-3,149	-2,978	-2,989	-3,113	-2,784
Other expenses	-1,635	-1,835	-1,808	-1,914	-1,862
Depreciation, amortisation and impairment charges of tangible and intangible assets	-582	-227	-267	-192	-170
Total operating expenses	-5,366	-5,040	-5,064	-5,219	-4,816
Profit before loan losses	4,858	4,851	4,934	4,282	4,518
Net loan losses	-534	-735	-895	-735	-879
Operating profit	4,324	4,116	4,039	3,547	3,639
Income tax expense	-953	-1,009	-970	-913	-976
Net profit for the year from continuing operations	3,371	3,107	3,069	2,634	2,663
Net profit for the year from discontinued operations, after tax	-39	9	57	—	—
Net profit for the year	3,332	3,116	3,126	2,634	2,663

Balance sheet²

EURm	31 Dec 2014	31 Dec 2013	31 Dec 2012	31 Dec 2011	31 Dec 2010
Cash and balances with central banks	31,067	33,529	36,060	3,765	10,023
Loans to central banks and credit institutions	19,175	22,512	18,574	51,865	15,788
Loans to the public	348,085	342,451	346,251	337,203	314,211
Interest-bearing securities and pledged instruments	99,261	96,889	94,596	92,923	91,743
Derivatives	105,119	70,992	118,789	171,943	96,825
Other assets	66,635	55,166	53,908	43,432	52,249
Assets held for sale	—	8,895	—	—	—
Total assets	669,342	630,434	668,178	701,131	580,839
Deposits by credit institutions	56,322	59,090	55,426	55,316	40,736
Deposits and borrowings from the public	197,254	200,743	200,678	190,092	176,390
Liabilities to policyholders	51,843	47,226	45,320	40,715	38,766
Debt securities in issue	194,274	185,602	183,908	178,028	151,578
Derivatives	97,340	65,924	114,203	167,390	95,887
Subordinated liabilities	7,942	6,545	7,797	6,503	7,761
Other liabilities	34,530	31,897	32,841	37,442	45,183
Liabilities held for sale	—	4,198	—	—	—
Equity	29,837	29,209	28,005	25,645	24,538
Total liabilities and equity	669,342	630,434	668,178	701,131	580,839

1) The comparative figures for 2010–2011 have not been restated in relation to discontinued operations (Nordea's Polish operations), see Note G42 for more information.

2) The comparative figures for 2010 have not been restated in relation to the amendment to IAS 19 and forward starting bonds, see Note G1 in the Annual report 2013 for more information.

Ratios and key figures, Group

	2014	2013	2012 ^{2,3}	2011 ^{2,3}	2010 ^{2,3}
Basic earnings per share, EUR – Total operations	0.83	0.77	0.78	0.65	0.66
Diluted earnings per share, EUR – Total operations	0.83	0.77	0.78	0.65	0.66
Share price ¹ , EUR	9.68	9.78	7.24	5.98	8.16
Total shareholders' return, %	9.2	44.6	21.0	-24.4	3.7
Proposed/actual dividend per share, EUR	0.62	0.43	0.34	0.26	0.29
Equity per share ¹ , EUR	7.40	7.27	6.96	6.47	6.07
Potential shares outstanding ¹ , million	4,050	4,050	4,050	4,047	4,043
Weighted average number of diluted shares, million	4,031	4,020	4,026	4,028	4,022
Return on equity, % – Continuing operations	11.5	11.0	11.6	10.6	11.5
Return on assets, % – Total operations	0.50	0.49	0.47	0.38	0.46
Assets under management ¹ , EURbn	262.2	232.1	218.3	187.4	191.0
Cost/income ratio ⁷ , % – Continuing operations	49	51	51	55	52
Loan loss ratio, basis points	15	21	26	23	31
Common Equity Tier 1 capital ratio excluding Basel I floor ^{1,4,5} , %	15.7	14.9	13.1	11.2	10.3
Tier 1 capital ratio, excluding Basel I floor ^{1,4,5} , %	17.6	15.7	14.3	12.2	11.4
Total capital ratio, excluding Basel I floor ^{1,4,5} , %	20.7	18.1	16.2	13.4	13.4
Core tier 1 capital ^{1,4,5} , EURm	22,821	23,112	21,961	20,677	19,103
Tier 1 capital ^{1,4,5} , EURm	25,558	24,444	23,953	22,641	21,049
Risk exposure amount, excluding Basel I floor ^{1,6} , EURbn	145	155	168	185	185
Number of employees (full-time equivalents) ¹ – Continuing operations	29,397	29,429	29,491	33,068	33,809
Risk-adjusted profit ⁶ , EURm – Continuing operations	3,489	3,352	3,313	2,714	2,622
Economic profit ⁶ , EURm – Continuing operations	1,071	912	889	1,145	936
Economic capital ^{1,6} , EURbn – Total operations	23.9	24.4	23.8	17.7	17.5
Economic capital ^{1,6} , EURbn – Continuing operations	23.9	23.5	22.8	—	—
RAROCAR ⁶ , % – Continuing operations	14.4	13.7	13.9	15.5	15.0
MCEV, EURm	4,758	4,700	3,762	2,714	3,655

1) End of the year.

2) The comparative figures for 2010–2011 have not been restated due to discontinued operations (Nordea's Polish operations), see Note G42 for more information.

3) The comparative figures for 2010 have not been restated due to the amendment to IAS 19 and forward starting bonds, see Note G1 in the Annual report 2013 for more information.

4) Including result of the year.

5) 2013 ratios are reported under the Basel II regulation framework and 2014 ratios are reported using the Basel III (CRR/CRDIV) framework.

6) Capital deductions and physical asset (PAS) are included in 2013 and 2014 ratios.

7) Excluding non-recurring items in 2014.

Business definitions

Allowances in relation to impaired loans

Allowances for individually assessed impaired loans divided by individually assessed impaired loans before allowances.

Basic earnings per share Net profit for the year divided by the weighted average number of outstanding shares, non-controlling interests excluded.

Cost of equity (%) Required return by investors on the Nordea share, measured as the long risk free euro rate plus required average risk premium to invest in equities multiplied by Beta, which reflects the Nordea share's volatility and correlation with market volatility.

Cost of equity in EUR is defined as Cost of equity (%) times Economic capital. The Cost of equity is set by management once a year as a parameter to manage risk appetite and investment level.

Cost/income ratio Total operating expenses divided by total operating income.

Diluted earnings per share Net profit for the year divided by the weighted average number of outstanding shares after full dilution, non-controlling interests excluded.

Economic capital (EC) Internal estimate of required capital and measures the capital required to cover unexpected losses in the course of its business with a certain probability. EC uses advanced internal models to provide a consistent measurement for Credit Risk, Market Risk, Operational Risk, Business Risk and Life Insurance Risk arising from activities in Nordea's various business areas.

The aggregation of risks across the group gives rise to diversification effects resulting from the differences in risk drivers and the improbability that unexpected losses occur simultaneously.

Economic profit Deducting Cost of equity from Risk-adjusted profit.

Equity per share Equity as shown on the balance sheet after full dilution and non-controlling interests excluded divided by the number of shares after full dilution.

Expected losses Normalised loss level of the individual loan exposure over a business cycle as well as various portfolios.

Impairment rate, gross Individually assessed impaired loans before allowances divided by total loans before allowances.

Impairment rate, net Individually assessed impaired loans after allowances divided by total loans before allowances.

Loan loss ratio Net loan losses (annualised) divided by closing balance of loans to the public (lending).

MCEV (Market Consistent Embedded Value) Estimate of the value a shareholder would put on a portfolio of in-force life and pension business based on objective market return. No franchise value or other additional value is included in MCEV.

Non-performing, not impaired Past due loans, not impaired due to future cash flows (included in Loans, not impaired).

Own funds Own funds include the sum of the Tier 1 capital and the supplementary capital consisting of subordinated loans, after deduction of the carrying amount of the shares in wholly owned insurance companies and the potential deduction for expected shortfall.

Price to Book Nordea's stock market value relative to its book value of total equity.

RAROCAR, % (Risk-adjusted return on capital at risk), Risk-adjusted profit relative to Economic capital.

Return on equity Net profit for the year excluding non-controlling interests as a percentage of average equity for the year. Average equity including net profit for the year and dividend until paid, non-controlling interests excluded.

Return on assets Net profit for the year as a percentage of total assets at end of the year.

Risk-adjusted profit Total income minus total operating expenses, minus Expected losses and standard tax (24 % 2014). In addition, Risk-adjusted profit excludes major non-recurring items.

Risk exposure amount Total assets and off-balance-sheet items valued on the basis of the credit and market risks, as well as operational risks of the Group's undertakings, in accordance with regulations governing capital adequacy, excluding assets in insurance companies, carrying amount of shares which have been deducted from the capital base and intangible assets.

Tier 1 capital Proportion of the capital base, which includes consolidated shareholders' equity excluding investments in insurance companies, proposed dividend, deferred tax assets, intangible assets in the banking operations. Shortfall is deducted with 100% in CET1 in 2014, but 50% in 2013, – the negative difference between expected losses and provisions. Subsequent to the approval of the supervisory authorities, Tier 1 capital also includes qualified forms of subordinated loans (Tier 1 capital contributions and hybrid capital loans).

The Common equity Tier 1 capital constitutes the Tier 1 capital excluding hybrid capital loans.

Tier 1 capital ratio Tier 1 capital as a percentage of risk exposure amount. The Common equity Tier 1 capital ratio is calculated as Common equity Tier 1 capital as a percentage of risk exposure amount.

Total allowance rate Total allowances divided by total loans before allowances.

Total allowances in relation to impaired loans (provisioning ratio) Total allowances divided by impaired loans before allowances.

Total capital ratio Own funds as a percentage of risk exposure amount.

Total shareholders return (TSR) Total shareholders return measured as growth in the value of a shareholding during the year, assuming the dividends are reinvested at the time of the payment to purchase additional shares.

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Accounting policies

Content for Note G1

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1. Basis for presentation

Nordea's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed by the EU Commission. In addition, certain complementary rules in the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (1995:1559) and the accounting regulations of the Swedish Financial Supervisory Authority (FFFS 2008:25, with amendments in FFFS 2009:11, 2011:54, 2013:2, 2013:24 and 2014:18) have also been applied.

The disclosures, required in the standards, recommendations and legislation above, have been included in the notes, the Risk, Liquidity and Capital management section or in other parts of the "Financial statements".

On 5 February 2015 the Board of Directors approved the financial statements, subject to final approval of the Annual General Meeting on 19 March 2015.

2. Changed accounting policies and presentation

The accounting policies, basis for calculations and presentation are, in all material aspects, unchanged in comparison with the 2013 Annual Report. The new accounting requirements implemented during 2014 and their effects on Nordea's financial statements are described below.

IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements", IFRS 12 "Disclosures of Interests in Other Entities", and IAS 28 "Investments in Associates and Joint Ventures"

The new standards IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclo-

tures of Interests in Other Entities" as well as amendments to IAS 28 "Investments in Associates and Joint Ventures" were implemented 1 January 2014 but has not had any significant impact on the financial statements of Nordea.

IFRS 10 clarifies which entities should be included in the consolidated accounts and how to perform the consolidation. IFRS 10 did not change the scope of consolidation for Nordea in 2014. IFRS 11 describes the accounting for investments in entities in which two or more investors have joint control, typically a 50/50 holding. Nordea has currently no such interests and IFRS 11 has not had any impact on the financial statements in 2014. IFRS 12 has added disclosures, mainly regarding unconsolidated structured entities. These disclosures can be found in note G48 "Interests in structured entities". The standard also includes guidance on disclosures for subsidiaries and associates, but these disclosure requirements are similar to the previous disclosure requirements in IAS 27 and IAS 28.

The accounting requirements in IAS 28 are unchanged apart from that the disclosure requirements have been moved to IFRS 12.

FFFS 2008:25

The Swedish Financial Supervisory Authority has amended the accounting regulation FFFS 2008:25 by issuing FFFS 2013:24 and FFFS 2014:18. Those amendments were implemented by Nordea 1 January 2014 except for the amendments in FFFS 2014:18 that were implemented in the third quarter 2014. The amendments require additional disclosures related to capital adequacy and specific country by country information which are presented in Note G38 "Capital adequacy" and Note G49 "Country by country reporting" respectively. Other amendments in FFFS 2013:24 and FFFS 2014:18 have not had any significant impact on Nordea's financial statements.

Discontinued operations and disposal groups held for sale

On 1 April 2014 Nordea completed its sale of the Polish bank, life and finance businesses, including Nordea Bank Polska S.A., Nordea Finance Polska S.A. and Nordea Polska Towarzystwo Ubezpieczeń na Życie S.A., to PKO Bank Polski. These operations are reported as discontinued operations for the period until deconsolidation on 1 April. Discontinued operations also include the IT operations in Poland that continue to serve the sold business. Details of discontinued operations are found in Note G42 "Discontinued operations and disposal groups held for sale".

3. Changes in IFRSs not yet applied by Nordea**IFRS 9 "Financial instruments"**

IASB has during 2014 completed the new standard for financial instruments, IFRS 9 "Financial instruments". IFRS 9 covers classification and measurement, impairment and general hedging and replaces the current requirements for these areas in IAS 39. IFRS 9 is effective as from annual periods beginning on or after 1 January 2018. Earlier application is permitted. The EU commission has not yet endorsed IFRS 9 but is expected to do so during 2015. Nordea does not currently intend to early adopt the standard.

The changes in classification and measurement are not expected to have a significant impact on Nordea's income

statement or balance sheet as the mixed measurement model will be maintained. Significant reclassifications between fair value and amortised cost or impact on the capital adequacy and large exposures are not expected in the period of initial application, but this is naturally dependent on the financial instruments on Nordea's balance sheet at transition. Nordea has not yet finalised the impact assessment.

The impairment requirements in IFRS 9 are based on an expected loss model as opposed to the current incurred loss model in IAS 39. In general, it is expected that the new requirements will increase loan loss provisions, decrease equity and have a negative impact on capital adequacy, but no impact on large exposures, in the period of initial application. Nordea has not yet finalised the impact assessment.

The main change to the general hedging requirements is that the standard aligns hedge accounting more closely with the risk management activities. As Nordea generally uses macro (portfolio) hedge accounting Nordea's assessment is that the new requirements will not have any significant impact on Nordea's financial statements, capital adequacy, or large exposures in the period of initial application. Nordea has not yet finalised the impact assessment.

IFRS 15 "Revenue from Contracts with Customers"

The IASB has published the new standard, IFRS 15 "Revenue from Contracts with Customers". The new standard outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue recognition standards and interpretations within IFRS, such as IAS 18 "Revenue". The new standard is effective for annual periods beginning on or after 1 January 2017, with earlier application permitted. The EU-commission is expected to endorse the standard during the second quarter 2015. Nordea does not currently intend to early adopt the standard. The standard does not apply to financial instruments, insurance contracts or lease contracts. Nordea has not finalised the investigation of the impact on the financial statements but the current assessment is that the new standard will not have any significant impact on Nordea's financial statements, capital adequacy, or large exposures in the period of initial application.

Amendments to IFRS 11 "Accounting for Acquisition of Interest in Joint Operations"

The IASB has issued amendments to IFRS 11 "Joint Arrangements", which add new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments are effective for annual periods beginning on or after 1 January 2016. Earlier application is permitted. The EU commission is expected to endorse the amendment during the first quarter 2015. Nordea does not currently intend to early adopt the amendments. As Nordea does not have any joint venture the assessment is that the amendments will not have any effects on Nordea's financial statements, capital adequacy or large exposures in the period of initial application.

Amendments to IFRS 10 and IAS 28 "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture"

The IASB has amended the requirements in IFRS 10 and IAS 28 regarding sales and contribution of assets between an investor and its associate or joint venture due to inconsistent treatment of gains and losses of such transactions in those standards. The amendments should be applied prospectively to transactions that occur in annual periods beginning on or after 1 January 2016. Earlier application is permitted. The EU commission is expected to endorse the amendments during the fourth quarter 2015. Nordea does not currently intend to early adopt the amendments. The new requirements are not expected to have any effect on Nordea's financial statements, capital adequacy, or large exposures in the period of initial application as the new requirements are in line with Nordea's current accounting policies.

IFRIC 21 "Levies"

The IASB has published IFRIC 21 "Levies". The interpretation is effective for annual periods beginning on or after 1 January 2014. The EU commission endorsed this interpretation during 2014. In contrast to IFRS, the EU commission requires the standard to be applied for annual periods beginning on or after 17 June 2014. Nordea will apply the interpretation as from 1 January 2015. IFRIC 21 is an interpretation of IAS 37 "Provisions, Contingent Liabilities and Contingent Assets". IFRIC 21 clarifies that if a levy is triggered by operating as a bank at the end of the reporting period, the liability for the levy is not recognised prior to that date. Nordea's assessment is that the new interpretation will not have any significant impact on Nordea's financial statements, capital adequacy, or large exposures in the period of initial application.

Other changes in IFRS

The IASB has published the following new or amended standards that are assessed to have no impact on Nordea's financial statement, capital adequacy or large exposures in the period of initial application:

- IFRS 14 "Regulatory Deferral Accounts"
- Amendments to IAS 16 and IAS 38: "Clarification of Acceptable
- Methods of Depreciation and Amortisation"
- Amendments to IAS 19: "Defined Benefit Plans: Employee Contributions"
- "Annual Improvements to IFRSs, 2010–2012 Cycle"
- "Annual Improvements to IFRSs, 2011–2013 Cycle"
- "Annual Improvements to IFRSs, 2012–2014 Cycle"

4. Critical judgements and estimation uncertainty

The preparation of financial statements in accordance with generally accepted accounting principles requires, in some cases, the use of judgements and estimates by management. Actual outcome can later, to some extent, differ from the estimates and the assumptions made. In this section a description is made of:

- the sources of estimation uncertainty at the end of the reporting period, that have a significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year, and

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Accounting policies

- the judgements made when applying accounting policies (apart from those involving estimations) that have the most significant effect on the amounts recognised in the financial statements.

Critical judgements and estimates are in particular associated with:

- the fair value measurement of certain financial instruments
- the impairment testing of:
 - goodwill and
 - loans to the public/credit institutions
- the effectiveness testing of cash flow hedges
- the actuarial calculations of pension liabilities and plan assets related to employees
- the actuarial calculations of insurance contracts
- the valuation of investment properties
- the classification of leases
- the classification of additional tier 1 instruments
- assessing control for consolidation purposes
- the translations of assets and liabilities denominated in foreign currencies
- the valuation of deferred tax assets
- claims in civil lawsuits.

Fair value measurement of certain financial instruments

Nordea's accounting policy for determining the fair value of financial instruments is described in section 11 "Determination of fair value of financial instruments" and Note G40 "Assets and liabilities at fair value". Critical judgements that have a significant impact on the recognised amounts for financial instruments is exercised when determining fair value of OTC derivatives and other financial instruments that lack quoted prices or recently observed market prices. Those judgements relate to the following areas:

- The choice of valuation techniques.
- The determination of when quoted prices fail to represent fair value (including the judgement of whether markets are active).
- The construction of fair value adjustments in order to incorporate relevant risk factors such as credit risk, model risk and liquidity risk.
- The judgement of which market parameters that are observable.

When determining fair value of financial instruments that lack quoted prices or recently observed market prices there is also a high degree of estimation uncertainty. That estimation uncertainty is mainly a result of the judgement management exercises when:

- selecting an appropriate discount rate for the instrument, and
- determining expected timing of future cash flows from the instruments.

In all of these instances, decisions are based upon professional judgement in accordance with Nordea's accounting and valuation policies. In order to ensure proper governance, Nordea has a Group Valuation Committee that on an on-going basis reviews critical judgements that are deemed to have a significant impact on fair value measurements.

The fair value of financial assets and liabilities measured at fair value using a valuation technique, level 2 and 3 in the fair value hierarchy, was EUR 271,194m (EUR 217,626m) and EUR 194,243m (EUR 153,315m) respectively at the end of the year.

Sensitivity analysis disclosures covering fair values of financial instruments with significant unobservable inputs can be found in Note G40 "Assets and liabilities at fair value".

Estimation uncertainty also arises at initial recognition of financial instruments that are part of larger structural transactions. Although subsequently not necessarily held at fair value such instruments are initially recognised at fair value and as there is normally no separate transaction price or active market for such individual instruments the fair value has to be estimated.

Impairment testing of goodwill

Nordea's accounting policy for goodwill is described in section 16 "Intangible assets" and Note G20 "Intangible assets" lists the cash generating units to which goodwill has been allocated. Nordea's total goodwill amounted to EUR 2,234m (EUR 2,421m) at the end of the year.

The estimation of future cash flows and the calculation of the rate used to discount those cash flows are subject to estimation uncertainty. The forecast of future cash flows is sensitive to the cash flow projections for the near future (generally 3–5 years) and to the estimated sector growth rate for the period beyond 3–5 years. The growth rates are based on historical data, updated to reflect the current situation, which implies estimation uncertainty.

The rates used to discount future expected cash flows are based on the long-term risk free interest rate plus a risk premium (post tax). The risk premium is based on external information of overall risk premiums in relevant countries.

For information on the sensitivity to changes in relevant parameters, see Note G20 "Intangible assets".

Impairment testing of loans to the public/credit institutions

Nordea's accounting policy for impairment testing of loans is described in section 14 "Loans to the public/credit institutions".

Management is required to exercise critical judgements and estimates when calculating loan impairment allowances on both individually assessed and collectively assessed loans. Nordea's total lending before impairment allowances was EUR 370,009m (EUR 367,782m) at the end of the year. For more information, see Note G13 "Loans and impairment".

The most judgemental area is the calculation of collective impairment allowances. When testing a group of loans collectively for impairment, judgement has to be exercised when identifying the events and/or the observable data that indicate that losses have been incurred in the group of loans. Nordea monitors its portfolio through rating migrations and a loss event is an event resulting in a negative rating migration. Assessing the net present value of the cash flows generated by the customers in the group of loans also includes estimation uncertainty. This includes the use of historical data on probability of default and loss given default supplemented by acquired experience when adjusting the assumptions based on historical data to reflect the current situation.

Effectiveness testing of cash flow hedges

Nordea's accounting policies for cash flow hedges are described in section 10 "Hedge accounting".

One important judgement in connection to cash flow hedge accounting is the choice of method used for effectiveness testing.

Where Nordea applies cash flow hedge accounting the hedging instruments used are predominantly cross currency interest rate swaps, which are always held at fair value. The currency component is designated as a cash flow hedge of currency risk and the interest component as a fair value hedge of interest rate risk. The hypothetical derivative method is used when measuring the effectiveness of these cash flow hedges, meaning that the change in a perfect hypothetical swap is used as proxy for the present value of the cumulative change in expected future cash flows on the hedged transaction (the currency component). Critical judgement has to be exercised when defining the characteristics of the perfect hypothetical swap.

Actuarial calculations of pension liabilities and plan assets related to employees

Nordea's accounting policy for post-employment benefits is described in section 22 "Employee benefits".

The defined benefit obligation for major pension plans is calculated by external actuaries using demographic assumptions based on the current population. As a basis for these calculations a number of actuarial and financial parameters are used.

The estimation of the discount rate is subject to uncertainty around whether corporate bond markets are deep enough, of high quality and also in connection to the extrapolation of yield curves to relevant maturities. In Sweden, Norway and Denmark the discount rate is determined with reference to covered bonds and in Finland with reference to corporate bonds. Other parameters, like assumptions about salary increases and inflation, are based on the expected long-term development of these parameters and also subject to estimation uncertainty. The main parameters used at year-end are disclosed in Note G32 "Retirement benefit obligations" together with a description of the sensitivity to changes in assumptions. The defined benefit obligation was EUR 3,727m (EUR 3,130m) at the end of the year.

Actuarial calculations of insurance contracts

Nordea's accounting policy for insurance contracts is described in section 19 "Liabilities to policyholders".

A valuation of insurance liabilities includes estimations and assumptions, both financial and actuarial. One of the important financial assumptions is the interest rate used for discounting future cash flows. Important actuarial assumptions are those on mortality and disability, which affect the size and timing of the future cash flows. The financial and actuarial assumptions are, to a large extent, stipulated in local legislation and therefore not under Nordea's discretion. Also assumptions about future administrative and tax expenses have an impact on the calculation of policyholder liabilities.

The insurance liability was EUR 35,103m (EUR 33,489m) at the end of the year. The carrying amount's sensitivity to different assumptions is disclosed in Note G27 "Liabilities to policyholders".

Valuation of investment properties

Nordea's accounting policies for investment properties are described in section 18 "Investment properties".

Investment properties are measured at fair value. As there normally are no active markets for investment properties, the fair values are estimated based on discounted cash flow models. These models are based on assumptions on future rents, vacancy levels, operating and maintenance costs, yield requirements and interest rates.

The carrying amounts of investment properties were EUR 3,227m (EUR 3,524m) at the end of the year. See Note G22 "Investment properties" for more information on amounts and parameters used in these models.

Classification of leases

Nordea's accounting policies for leases are described in section 15 "Leasing".

Critical judgement has to be exercised when classifying lease contracts. A lease is classified as a finance lease if it transfers substantially all the risks and rewards related to ownership. A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards related to ownership.

The central district properties in Finland, Norway and Sweden that Nordea has divested are leased back. The duration of the lease agreements was initially 3–25 years with renewal options. The lease agreements include no transfers of ownerships of the assets by the end of the lease term, nor any economic benefit from appreciation in value of the leased properties. In addition, the lease term is not for the major part of the assets' economic life. As a result, Nordea has classified these leases as operating leases. This judgement is a critical judgement that has a significant impact on the carrying amounts in the financial statement. The carrying amount of these properties at the time of disposal was EUR 1.5bn.

More information on lease contracts can be found in Note G21 "Leasing".

Classification of additional tier 1 instruments

Nordea has issued perpetual subordinated instruments where the interest payments to the holders are at the discretion of Nordea and non-accumulating. These instruments also include a requirement for Nordea to pay interest if the instruments are no longer allowed to be included in tier 1 capital. If there is a requirement to pay interest based on the occurrence or non-occurrence of an uncertain future event that is beyond the control of both the issuer and the holder of the instrument, the instrument shall be classified as a financial liability. The inclusion of the subordinated loan in tier 1 capital is decided by the regulators and is thus beyond the control of Nordea and the holders of the instrument. Nordea classifies the instrument as financial liabilities.

Assessing control for consolidation purposes

One decisive variable when assessing if Nordea controls another entity is whether Nordea is exposed to variability in returns from the investment. For structured entities where voting rights are not the dominant factor when determining control, critical judgement has to be exercised when defining when Nordea is exposed to significant variability in returns. Nordea's critical judgement is that Nordea is normally

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exposed to variability in returns when Nordea receives more than 30% of the return produced by the structured entity. This is only relevant for structured entities where Nordea also is the investment manager and thus have influence over the return produced by the structured entity.

Another judgement relating to control is whether Nordea acts as an agent or as a principal. For unit linked and other contracts where the policyholder/depositor decides both the amount and which assets to invest in, Nordea is considered to act as an agent and thus does not have control.

Translation of assets and liabilities denominated in foreign currencies

Nordea's accounting policies covering the translation of assets and liabilities denominated in foreign currencies is described in section 9 "Translation of assets and liabilities denominated in foreign currencies".

When reporting consolidated financial statements, the parent company Nordea Bank AB (publ) has been assessed to have two functional currencies, SEK and EUR, based on the different activities. The functional currency of the normal banking operations is SEK and the functional currency of the entity holding equity, shares in group undertakings and the funding of those shares is EUR. It is Nordea's assessment that one legal entity can consist of different entities with different functional currencies.

Valuation of deferred tax assets

Nordea's accounting policy for the recognition of deferred tax assets is described in section 20 "Taxes" and Note G11 "Taxes".

The valuation of deferred tax assets is influenced by management's assessment of Nordea's future profitability and sufficiency of future taxable profits and future reversals of existing taxable temporary differences. These assessments are updated and reviewed at each balance sheet date, and are, if necessary, revised to reflect the current situation.

The carrying amount of deferred tax assets was EUR 130m (EUR 62m) at the end of the year.

Claims in civil lawsuits

Within the framework of the normal business operations, Nordea faces a number of claims in civil lawsuits and disputes, most of which involve relatively limited amounts. Presently, none of the current disputes are considered likely to have any significant adverse effect on Nordea or its financial position. See also Note G31 "Provisions" and Note G36 "Contingent liabilities".

5. Principles of consolidation

Consolidated entities

The consolidated financial statements include the accounts of the parent company Nordea Bank AB (publ), and those entities that the parent company controls. Control exists when Nordea is exposed to variability in returns from its investments in another entity and has the ability to affect those returns through its power over the other entity. Control is generally achieved when the parent company owns, directly or indirectly through group undertakings, more than 50 per cent of the voting rights. For entities where voting rights does not decide control, see section "Structured entities" below.

All group undertakings are consolidated using the acquisition method, except for the forming of Nordea in 1997–98 when the holding in Nordea Bank Finland Plc was consolidated using the pooling method. Under the acquisition method, the acquisition is regarded as a transaction whereby the parent company indirectly acquires the group undertaking's assets and assumes its liabilities and contingent liabilities. The group's acquisition cost is established in a purchase price allocation analysis. In such analysis, the cost of the business combination is the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed and equity instruments issued by the acquirer, in exchange for the identifiable net assets acquired. Costs directly attributable to the business combination are expensed.

As at the acquisition date Nordea recognises the identifiable assets acquired and the liabilities assumed at their acquisition date fair values.

For each business combination Nordea measures the non-controlling interest in the acquired business either at fair value or at their proportionate share of the acquired identifiable net assets.

When the aggregate of the consideration transferred in a business combination and the amount recognised for non-controlling interest exceeds the net fair value of the identifiable assets, liabilities and contingent liabilities, the excess is reported as goodwill. If the difference is negative, such difference is recognised immediately in the income statement.

Equity and net income attributable to non-controlling interests are separately disclosed on the balance sheet, income statement and statement of comprehensive income.

Intra-group transactions and balances between the consolidated group undertakings are eliminated.

The group undertakings are included in the consolidated accounts as from the date on which control is transferred to Nordea and are no longer consolidated as from the date on which control ceases.

In the consolidation process the reporting from the group undertakings is adjusted to ensure consistency with the IFRS principles applied by Nordea.

Note P21 "Investments in group undertakings" lists the major group undertakings in the Nordea Group.

Investments in associated undertakings

The equity method of accounting is used for associated undertakings where the share of voting rights is between 20 and 50 per cent and/or where Nordea has significant influence. Significant influence is the power to participate in the financial and operating decisions of the investee but is not control over those policies. Investments within Nordea's investment activities, which are classified as a venture capital organisation within Nordea, are measured at fair value in accordance with the rules set out in IAS 28 and IAS 39. Further information on the equity method is disclosed in section 6 "Recognition of operating income and impairment".

Profits from companies accounted for under the equity method are reported post-taxes in the income statement. Consequently, the tax expense related to these profits is not included in the income tax expense for Nordea.

Nordea does generally not have any sales or contribution of assets to or from associated undertakings. Other transactions between Nordea and its associates are not eliminated.

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Note G19 “Investments in associated undertakings” lists the major associated undertakings in the Nordea Group.

Structured entities

A structured entity is an entity created to accomplish a narrow and well defined objective where voting rights are not the dominant factor in determining control. Often legal arrangements impose strict limits on the decision making powers of the management over the on-going activities of a structured entity. The same consolidation requirements apply to these entities, but as voting rights do not decide whether control exists, other factors are used to determine control.

Power can exist due to agreements or other types of influence over a structured entity. Nordea normally has power over entities sponsored or established by Nordea. Nordea has created a number of structured entities to allow clients to invest in assets invested in by the structured entity. Some structured entities invest in tradable financial instruments, such as shares and bonds (mutual funds). Structured entities can also invest in structured credit products or acquire assets from customers of Nordea, although only one such structured entity currently exists. Nordea is generally the investment manager and has sole discretion about investments and other administrative decisions and thus has power over these entities.

Typically, Nordea will receive service and commission fees in connection with the creation of the structured entity, or because it acts as investment manager, custodian or in some other function. Such income is normally not significant enough to expose Nordea to variability in returns and will thus not trigger consolidation. In some structured entities Nordea has also supplied substantial parts of the funding in the form of fund units, loans or credit commitments. In these structured entities Nordea is exposed to variability in returns and as the power over these entities affects the return, these structured entities are consolidated. Nordea normally considers a share of more than 30% of the return produced by a structured entity to give rise to variability and thus give control. Variability is measured as the sum of fees received and revaluation of assets held. For unit linked and other contracts where the policyholder/depositor decide both the amount and which assets to invest in, Nordea is considered to act as an agent and does thus not have control.

Further information about consolidated and unconsolidated structured entities is disclosed in note G48 “Interests in structured entities”.

Currency translation of foreign entities

The consolidated financial statements are prepared in euro (EUR), the presentation currency of the parent company Nordea Bank AB (publ). The current method is used when translating the financial statements of foreign entities into EUR from their functional currency. The assets and liabilities of foreign entities have been translated at the closing rates, while items in the income statement and statement of comprehensive income are translated at the average exchange rate for the year. Translation differences are accounted for in other comprehensive income and are accumulated in the translation reserve in equity.

Goodwill and fair value adjustments arising from the acquisition of group undertakings are treated as items in the

same functional currency as the cash generating unit to which they belong and are also translated at the closing rate.

Information on the most important exchange rates is disclosed in the separate section 27 “Exchange rates”.

6. Recognition of operating income and impairment

Net interest income

Interest income and expense are calculated and recognised based on the effective interest rate method or, if considered appropriate, based on a method that results in an interest income or interest expense that is a reasonable approximation of using the effective interest rate method as basis for the calculation. The effective interest includes fees considered to be an integral part of the effective interest rate of a financial instrument (generally fees received as compensation for risk). The effective interest rate equals the rate that discounts the contractual future cash flows to the carrying amount of the financial asset or financial liability.

Interest income and expenses from financial instruments are, with the exceptions described below, classified as “Net interest income”.

Interest income and interest expense related to all balance sheet items held at fair value in Markets and Nordea Life & Pensions are classified as “Net result from items at fair value” in the income statement. Also the interest on the net funding of the operations in Markets is recognised on this line.

The interest component in FX swaps, and the interest paid and received in interest rate swaps plus changes in accrued interest, is classified as “Net result from items at fair value”, apart for derivatives used for hedging, including economical hedges of Nordea’s funding, where such components are classified as “Net interest income”.

Net fee and commission income

Nordea earns commission income from different services provided to its customers. The recognition of commission income depends on the purpose for which the fees are received. Fees are either recognised as revenue when services are provided or in connection to the execution of a significant act. Fees received in connection to performed services are recognised as income in the period these services are provided. A loan syndication fee received as payment for arranging a loan, as well as other fees received as payments for certain acts, are recognised as revenue when the act has been completed, i.e. when the syndication has been finalised.

Commission expenses are normally transaction based and recognised in the period when the services are received.

Income from issued financial guarantees and expenses from bought financial guarantees, including fees paid to state guarantees, are amortised over the duration of the instruments and classified as “Fee and commission income” and “Fee and commission expense” respectively.

Net result from items at fair value

Realised and unrealised gains and losses on financial instruments measured at fair value through profit or loss are recognised in the item “Net result from items at fair value”. Realised and unrealised gains and losses derive from:

- Shares/participations and other share-related instruments

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- Interest-bearing securities and other interest-related instruments
- Other financial instruments, including credit derivatives as well as commodity instruments/derivatives
- Foreign exchange gains/losses
- Investment properties, which include realised and unrealised income, for instance revaluation gains and losses. This line also includes realised results from disposals as well as the running property yield stemming from the holding of investment properties.

Interest income and interest expense related to all balance sheet items held at fair value in Markets and Nordea Life & Pensions are classified as “Net result from items at fair value” in the income statement. Also the interest on the net funding of the operations in Markets is recognised on this line.

Also the ineffective portion of cash flow hedges and net investment hedges as well as recycled gains and losses on financial instruments classified into the category Available for sale are recognised in “Net result from items at fair value”.

This item also includes realised gains and losses from financial instruments measured at amortised cost, such as interest compensation received and realised gains/losses on buy-backs of issued own debt.

“Net result from items at fair value” includes also losses from counterparty risk on instruments classified into the category Financial assets at fair value through profit or loss as well as impairment on instruments classified into the category Available for sale. However, the fair value adjustments of credit risk on loans granted in accordance with the Danish mortgage finance law (see section 13 “Financial instruments” and Note G40 “Assets and liabilities at fair value”) are reported under “Net loan losses”. Impairment losses from instruments within other categories are recognised in the items “Net loan losses” or “Impairment of securities held as financial non-current assets” (see also the sub-sections “Net loan losses” and “Impairment of securities held as financial non-current assets” below).

Dividends received are recognised in the income statement as “Net result from items at fair value” and classified as “Shares/participations and other share-related instruments” in the note. Income is recognised in the period in which the right to receive payment is established.

The income recognition and descriptions of the lines relating to life insurance are described in section 7 “Income recognition life insurance” below.

Profit from companies accounted for under the equity method

The profit from companies accounted for under the equity method is defined as the post-acquisition change in Nordea’s share of net assets in the associated undertakings. Nordea’s share of items accounted for in other comprehensive income in the associated undertakings is accounted for in other comprehensive income in Nordea. Profits from companies accounted for under the equity method are, as stated in section 5 “Principles of consolidation”, reported in the income statement post-taxes. Consequently the tax expense related to these profits is excluded from the income tax expense for Nordea.

Fair values are, at acquisition, allocated to the associated undertaking’s identifiable assets, liabilities and contingent liabilities. Any difference between Nordea’s share of the fair values of the acquired identifiable net assets and the purchase price is goodwill or negative goodwill. Goodwill is included in the carrying amount of the associated undertaking. Subsequently the investment in the associated undertaking increases/decreases with Nordea’s share of the post-acquisition change in net assets in the associated undertaking and decreases through received dividends and impairment. An impairment charge can be reversed in a subsequent period.

The change in Nordea’s share of the net assets is generally based on monthly reporting from the associated undertakings. For some associated undertakings not individually significant the change in Nordea’s share of the net assets is based on the external reporting of the associated undertakings and affects the financial statements of Nordea in the period in which the information is available. The reporting from the associated undertakings is, if applicable, adjusted to comply with Nordea’s accounting policies.

Other operating income

Net gains from divestments of shares in group undertakings and associated undertakings and net gains on sale of tangible assets as well as other operating income, not related to any other income line, are generally recognised when it is probable that the benefits associated with the transaction will flow to Nordea and if the significant risks and rewards have been transferred to the buyer (generally when the transactions are finalised).

Net loan losses

Impairment losses from financial assets classified into the category Loans and receivables (see section 13 “Financial instruments”), in the items “Loans to central banks”, “Loans to credit institutions” and “Loans to the public” on the balance sheet, are reported as “Net loan losses” together with losses from financial guarantees (including state guarantees in Denmark). Also the fair value adjustments of credit risk on loans granted in accordance with the Danish mortgage finance law (see section 13 “Financial instruments” and Note G40 “Assets and liabilities at fair value”) are reported under “Net loan losses”. Losses are reported net of any collateral and other credit enhancements. Nordea’s accounting policies for the calculation of impairment losses on loans can be found in section 14 “Loans to the public/credit institutions”.

Counterparty losses on instruments classified into the category Financial assets at fair value through profit or loss, including credit derivatives but excluding loans held at fair value as described above, as well as impairment on financial assets classified into the category Available for sale are reported under “Net result from items at fair value”.

Impairment of securities held as financial non-current assets

Impairment on investments in interest-bearings securities, classified into the categories Loans and receivables or Held to maturity, and on investments in associated undertakings are classified as “Impairment of securities held as financial non-current assets” in the income statement. The policies covering impairment of financial assets classified into the

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categories Loans and receivables and Held to maturity are disclosed in section 13 “Financial instruments” and section 14 “Loans to the public/credit institutions”.

If observable indicators (loss events) indicate that an associated undertaking is impaired, an impairment test is performed to assess whether there is objective evidence of impairment. The carrying amount of the investment in the associate is compared with the recoverable amount (higher of value in use and fair value less cost to sell) and the carrying amount is written down to the recoverable amount if required.

Impairment losses are reversed if the recoverable amount increases. The carrying amount is then increased to the recoverable amount, but cannot exceed the carrying amount that would have been determined had no impairment loss been recognised.

7. Income recognition life insurance

Premiums received, and repayments to policyholders, related to the saving part of the life insurance contracts are reported as increases or decreases of liabilities to policyholders. See further information in section 19 “Liabilities to policyholders”.

The total income from life insurance mainly consists of the following components:

- Cost result
- Insurance risk result
- Risk and performance margin
- Investment return on additional capital in life insurance

The result from these components is, except for the cost result and the risk and performance margin relating to Unit Linked and Investment contracts, included in “Net result from items at fair value”.

The cost result is the result of expense loading from policyholders and is included in the item “Fee and commission income”, together with the risk and performance margin relating to Unit Linked and Investment contracts. The related expenses are included in the items “Fee and commission expense” and “Operating expenses”. The policyholder’s part of a positive or negative cost result (profit sharing) is included in the note line “Change in technical provisions, Life insurance” within Note G5 “Net result from items at fair value”.

The insurance risk result consists of income from individual risk products and from unbundled life insurance contracts as well as Health and personal accident insurance. The risk premiums are amortised over the coverage period as the provisions are reduced when insurance risk is released. A large part of the unbundled risk result from traditional life insurance is subject to profit sharing, which means that the policyholders receive a part of a net income or a net deficit. The risk income and the risk expenses are presented gross on the lines “Insurance risk income, Life insurance” and “Insurance risk expense, Life insurance” in Note G5 “Net result from items at fair value”. The policyholder’s part of the result is included in the line “Change in technical provisions, Life insurance” in the note.

Gains and losses derived from investments in Nordea Life & Pensions are split on the relevant lines in Note G5 “Net result from items at fair value” as for any other

investment in Nordea. The lines include investment return on assets held to cover liabilities to policyholders and return on the additional capital allocated to Nordea Life & Pensions (Shareholders capital in the Nordea Life & Pensions group).

The note line “Change in technical provisions, Life insurance” in Note G5 “Net result from items at fair value” includes:

- Investment returns on assets held to cover liabilities to policyholders (including liabilities from traditional life insurance, unit linked insurance and investment contracts), individually transferred to policyholders’ accounts according to the contracts.
- Additional bonus (discretionary participation feature) to policyholders concerning traditional life insurance contracts or any other transfers to the policyholders to cover a periodical deficit between the investment result and any agreed minimum benefit to the policyholders.
- Risk and performance margin regarding traditional life insurance products according to local allocation rules in each Nordea Life & Pensions unit and according to contracts with policyholders. The recognition of a risk and performance margin in the income statement is mainly conditional on a positive result for traditional life insurance contracts. Risk and performance margins not possible to recognise in the current period due to poor investment results can, in some countries, partly or wholly be deferred to years with higher returns.
- The policyholders’ part of the cost- and risk result regarding traditional life insurance contracts or unit linked contracts.

The note line “Change in collective bonus potential, Life insurance” in Note G5 “Net result from items at fair value” relates only to traditional life insurance contracts. The line includes policyholders’ share of investment returns not yet individualised. The line includes also additional bonus (discretionary participation feature) and amounts needed to cover a periodical deficit between the investment result and any minimum benefits to the policyholders.

8. Recognition and derecognition of financial instruments on the balance sheet

Derivative instruments, quoted securities and foreign exchange spot transactions are recognised on and derecognised (reclassified to the items “Other assets” or “Other liabilities” on the balance sheet between trade date and settlement date) from the balance sheet on the trade date. Other financial instruments are recognised on the balance sheet on settlement date.

Financial assets, other than those for which trade date accounting is applied, are derecognised from the balance sheet when the contractual rights to the cash flows from the financial asset expire or are transferred to another party. The rights to the cash flows normally expire or are transferred when the counterpart has performed by e.g. repaying a loan to Nordea, i.e. on settlement date.

In some cases, Nordea enters into transactions where it transfers assets that are recognised on the balance sheet, but

retains either all or a portion of risks and rewards from the transferred assets. If all or substantially all risks and rewards are retained, the transferred assets are not derecognised from the balance sheet. If Nordea's counterpart can sell or repledge the transferred assets, the assets are reclassified to the item "Financial instruments pledged as collateral" on the balance sheet. Transfers of assets with retention of all or substantially all risks and rewards include e.g. securities lending agreements and repurchase agreements.

Financial liabilities are derecognised from the balance sheet when the liability is extinguished. Normally this occurs when Nordea performs, for example when Nordea repays a deposit to the counterpart, i.e. on settlement date. Financial liabilities under trade date accounting are generally reclassified to "Other liabilities" on the balance sheet on trade date.

For further information, see sections "Securities borrowing and lending agreements" and "Repurchase and reverse repurchase agreements" within section 13 "Financial instruments", as well as Note G43 "Transferred assets and obtained collaterals".

9. Translation of assets and liabilities denominated in foreign currencies

The functional currency of each entity is decided based upon the primary economic environment in which the entity operates. The parent company Nordea Bank AB (publ) uses two functional currencies, SEK and EUR for reporting in consolidated accounts, based on the different activities in the underlying business.

Foreign currency is defined as any currency other than the functional currency of the entity. Foreign currency transactions are recorded at the exchange rate on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate on the balance sheet date.

Exchange differences arising on the settlement of transactions at rates different from those at the date of the transaction, and unrealised translation differences on unsettled foreign currency monetary assets and liabilities, are recognised in the income statement in the item "Net result from items at fair value".

Translation differences on financial instruments that are designated hedging instruments in a hedge of a net investment in a group undertaking are recognised in other comprehensive income, to the extent the hedge is effective. This is performed in order to offset the translation differences affecting other comprehensive income when consolidating the group undertaking into Nordea. Any ineffectiveness is recognised in the income statement in the item "Net result from items at fair value".

10. Hedge accounting

Nordea applies the EU carve out version of IAS 39 for portfolio hedges of both assets and liabilities. The EU carve out macro hedging enables a group of derivatives (or portions thereof) to be viewed in combination and be designated as the hedging instrument. It also removes some of the limitations in fair value hedge accounting relating to hedging core deposits and under-hedging strategies.

Nordea uses hedge accounting in order to have a symmetrical accounting treatment of the changes in fair value

of the hedged item and changes in fair value of the hedging instruments as well as to hedge the exposure to variability in future cash flows and the exposure to net investments in foreign operations.

There are three forms of hedge accounting:

- Fair value hedge accounting
- Cash flow hedge accounting
- Hedges of net investments

Fair value hedge accounting

Fair value hedge accounting is used when derivatives are hedging changes in fair value of a recognised asset or liability attributable to a specific risk. The risk of changes in fair value of assets and liabilities in Nordea's financial statements originates mainly from loans, securities and deposits with a fixed interest rate, causing interest rate risk. Changes in fair value from derivatives as well as changes in fair value of the hedged item attributable to the risks being hedged are recognised separately in the income statement in the item "Net result from items at fair value". Given an effective hedge, the two changes in fair value will more or less balance, meaning the net result is close to zero. The changes in fair value of the hedged item attributable to the risks hedged with the derivative instrument are reflected in an adjustment to the carrying amount of the hedged item, which is also recognised in the income statement. The fair value change of the hedged items held at amortised cost in a portfolio hedge of interest rate risks is reported separately from the portfolio in the item "Fair value changes of the hedged items in portfolio hedge of interest rate risk" on the balance sheet.

Fair value hedge accounting in Nordea is performed mainly on a portfolio basis. Any ineffectiveness is recognised in the income statement under the item "Net result from items at fair value".

Hedged items

A hedged item in a fair value hedge can be a recognised single asset or liability, an unrecognised firm commitment, or a portion thereof. The hedged item can also be a group of assets, liabilities or firm commitments with similar risk characteristics. Hedged items in Nordea consist of both individual assets or liabilities and portfolios of assets and/or liabilities.

Hedging instruments

The hedging instruments used in Nordea are predominantly interest rate swaps and cross currency interest rate swaps, which are always held at fair value. Cash instruments are only used as hedging instruments when hedging currency risk.

Cash flow hedge accounting

Cash flow hedge accounting can be used for the hedging of exposure to variations in future interest payments on instruments with variable interest rates and for the hedging of currency exposures. The portion of the gain or loss on the hedging instrument, that is determined to be an effective hedge, is recognised in other comprehensive income and accumulated in the cash flow hedge reserve in equity. The ineffective portion of the gain or loss on the hedging instrument is recycled to the item "Net result

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from items at fair value" in the income statement.

Gains or losses on hedging instruments recognised in the cash flow hedge reserve in equity through other comprehensive income are recycled and recognised in the income statement in the same period as the hedged item affects profit or loss, normally in the period that interest income or interest expense is recognised.

Hedged items

A hedged item in a cash flow hedge can be highly probable floating interest rate cash flows from recognised assets or liabilities or from future assets or liabilities. Nordea uses cash flow hedges when hedging currency risk in future payments of interest and principal in foreign currency.

Hedging instruments

The hedging instruments used in Nordea are predominantly cross currency interest rate swaps, which are always held at fair value, where the currency component is designated as a cash flow hedge of currency risk and the interest component as a fair value hedge of interest rate risk.

Hedges of net investments

See separate section 9 "Translation of assets and liabilities denominated in foreign currencies".

Hedge effectiveness

The application of hedge accounting requires the hedge to be highly effective. A hedge is regarded as highly effective if at inception and throughout its life it can be expected that changes in fair value of the hedged item as regards the hedged risk can be essentially offset by changes in fair value of the hedging instrument. The result should be within a range of 80–125 per cent. When assessing hedge effectiveness retrospectively Nordea measures the fair value of the hedging instruments and compares the change in fair value of the hedging instrument to the change in fair value of the hedged item. The effectiveness measurement is made on a cumulative basis. The hypothetical derivative method is used when measuring the effectiveness of cash flow hedges, meaning that the change in a perfect hypothetical swap is used as proxy for the present value of the cumulative change in expected future cash flows from the hedged transaction (the currency component).

If the hedge relationship does not fulfil the requirements, hedge accounting is terminated. For fair value hedges the hedging instrument is reclassified to a trading derivative and the change in the fair value of the hedged item, up to the point when the hedge relationship is terminated, is amortised to the income statement on a straight-line basis over the remaining maturity of the hedged item.

In cash flow hedges, changes in the unrealised value of the hedging instrument will prospectively from the last time it was proven effective be accounted for in the income statement. The cumulative gain or loss on the hedging instrument that has been recognised in the cash flow hedge reserve in equity through other comprehensive income from the period when the hedge was effective is reclassified from equity to "Net result from items at fair value" in the income statement if the expected transaction no longer is expected to occur. If the expected transaction no longer is highly probable, but is still expected to occur, the cumulative gain or loss on the

hedging instrument that has been recognised in other comprehensive income from the period when the hedge was effective remains in other comprehensive income until the transaction occurs or is no longer expected to occur.

11. Determination of fair value of financial instruments

Financial assets and liabilities classified into the categories Financial assets/liabilities at fair value through profit or loss (including derivative instruments) are recorded at fair value on the balance sheet with changes in fair value recognised in the income statement in the item "Net result from items at fair value".

Fair value is defined as the price that at the measurement date would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants under current market conditions in the principal market for the asset or liability or, in the absence of a principal market, in the most advantageous market for the asset or liability.

The existence of published price quotations in an active market is the best evidence of fair value and when they exist they are used to measure financial assets and financial liabilities. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an on-going basis. The absolute level for liquidity and volume required for a market to be considered active vary with the instrument classes. For some classes low price volatility is seen, also for those instruments within the class where the trade frequency is high. For instruments in such a class the liquidity requirements are lower and, correspondingly, the age limit for the prices used for establishing fair value is higher.

If markets are active or non-active is assessed regularly. The trade frequency and volume are monitored daily.

Nordea is predominantly using published price quotations to establish fair value for items disclosed under the following balance sheet items:

- Interest-bearing securities
- Shares (listed)
- Derivatives (listed)
- Debt securities in issue (issued mortgage bonds in Nordea Kredit Realkreditaktieselskab)

If quoted prices for a financial instrument fail to represent actual and regularly occurring market transactions or if quoted prices are not available, fair value is established by using an appropriate valuation technique. The adequacy of the valuation technique, including an assessment of whether to use quoted prices or theoretical prices, is monitored on a regular basis.

Valuation techniques can range from simple discounted cash flow analysis to complex option pricing models. Valuation models are designed to apply observable market prices and rates as input whenever possible, but can also make use of unobservable model parameters. The adequacy of the valuation model is assessed by measuring its capability to hit market prices. This is done by comparison of calculated prices to relevant benchmark data, e.g. quoted prices from exchanges, the counterparty's valuations, price data from consensus services etc.

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Nordea is predominantly using valuation techniques to establish fair value for items disclosed under the following balance sheet items:

- Loans to the public (mortgage loans in Nordea Kredit Realkreditaktieselskab)
- Interest-bearing securities (when quoted prices in an active market are not available)
- Shares (when quoted prices in an active market are not available)
- Derivatives (OTC-derivatives)

For financial instruments, where fair value is estimated by a valuation technique, it is investigated whether the variables used in the valuation model are predominantly based on data from observable markets. By data from observable markets, Nordea considers data that can be collected from generally available external sources and where this data is judged to represent realistic market prices. If non-observable data has a significant impact on the valuation, the instrument cannot be recognised initially at the fair value estimated by the valuation technique and any upfront gains are thereby deferred and amortised through the income statement over the contractual life of the instrument. The deferred upfront gains are subsequently released to income if the non-observable data becomes observable.

Note G40 “Assets and liabilities at fair value” provides a breakdown of fair values of financial instruments measured on the basis of:

- quoted prices in active markets for the same instrument (level 1),
- valuation technique using observable data (level 2), and
- valuation technique using non-observable data (level 3).

The valuation models applied by Nordea are consistent with accepted economic methodologies for pricing financial instruments and incorporate the factors that market participants consider when setting a price.

New valuation models are subject to approval by a Model Risk Management Committee and all models are reviewed on a regular basis.

For further information, see Note G40 “Assets and liabilities at fair value”.

12. Cash and balances with central banks

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consist of deposits in accounts with central banks and postal giro systems under government authority, where the following conditions are fulfilled:

- The central bank or the postal giro system is domiciled in the country where the institutions is established
- The balance is readily available at any time

13. Financial instruments

Classification of financial instruments

Each financial instrument has been classified into one of the following categories:

Financial assets:

- Financial assets at fair value through profit or loss:
 - Held for trading

- Designated at fair value through profit or loss (fair value option)

- Loans and receivables
- Held to maturity
- Available for sale

Financial liabilities:

- Financial liabilities at fair value through profit or loss:
 - Held for trading
 - Designated at fair value through profit or loss (fair value option)
- Other financial liabilities

All financial assets and liabilities are initially measured at fair value. The classification of financial instruments into different categories forms the basis for how each instrument is subsequently measured on the balance sheet and how changes in its value are recognised. In Note G39 “Classification of financial instruments” the classification of the financial instruments on Nordea’s balance sheet into different categories is presented.

Financial assets and financial liabilities at fair value through profit or loss

Financial assets and financial liabilities at fair value through profit or loss are measured at fair value, excluding transaction costs. All changes in fair values are recognised directly in the income statement in the item “Net result from items at fair value”.

The category consists of two sub-categories; Held for trading and Designated at fair value through profit or loss (fair value option).

The sub-category Held for trading mainly contains derivative instruments that are held for trading purposes, interest-bearing securities and shares within Markets and Treasury. It also contains trading liabilities such as short-selling positions and lending in reverse repurchase agreements.

The major parts of the financial assets/liabilities classified into the category Designated at fair value through profit or loss are mortgage loans and related issued bonds in the Danish subsidiary Nordea Kredit Realkreditaktieselskab and interest-bearing securities, shares and investment contracts in Nordea Life & Pensions.

Assets and liabilities in Nordea Kredit Realkreditaktieselskab are classified into the category Designated at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch. When Nordea grants mortgage loans to customers in accordance with the Danish mortgage finance law Nordea at the same time issues bonds with matching terms, so called “match funding”. The customers can repay the loans either through repayments of the principal or by purchasing the issued bonds and return them to Nordea as a settlement of the loan. The bonds play an important part in the Danish money market and Nordea consequently buys and sells own bonds in the market. If the loans and bonds were measured at amortised cost such buy-backs of bonds would give rise to an accounting mismatch as any gains or losses would have to be recognised immediately in the income statement. If such bonds are subsequently sold in the market any premium or discount would be amortised over the expected

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maturity, which would also create an accounting mismatch. To avoid such an accounting mismatch Nordea measures both the loans and bonds at fair value through profit or loss.

Interest-bearing securities, shares and investment contracts (defined in section 19 “Liabilities to policyholders”) in Nordea Life & Pensions are generally also classified into the category Designated at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch. The investment contracts (unit-linked) classified as “Liabilities to policyholders” on the balance sheet are managed at fair value and consequently classified into the category Designated at fair value through profit or loss. This applies also to assets held under insurance contracts (defined in section 19 “Liabilities to policyholders”), which are classified into the category Designated at fair value through profit or loss to reduce an accounting mismatch with the liabilities to policyholders that are generally measured at current value.

Also assets held under so called “pooled schemes”, which is a product similar to unit-linked insurance, are classified into the category Designated at fair value through profit or loss to avoid an accounting mismatch with the related deposits that are managed at fair value and consequently also classified into the category Designated at fair value through profit or loss.

Nordea also applies the fair value option on certain financial assets and financial liabilities related to Markets. The classification stems from that Markets is managing and measuring its financial assets and liabilities at fair value. Consequently, the majority of financial assets and financial liabilities in Markets are classified into the categories Financial assets/Financial liabilities at fair value through profit or loss.

Loans and receivables

Loans and receivables are non-derivative financial assets, with fixed or determinable payments, that are not quoted in an active market. These assets and their impairment are further described in the separate section 14 “Loans to the public/credit institutions”.

Held to maturity

Financial assets that Nordea has chosen to classify into the category Held to maturity are non-derivative financial assets with fixed or determinable payments and fixed maturity that Nordea has the positive intent and ability to hold to maturity. Financial assets classified into the category Held to maturity are initially recognised on the balance sheet at the acquisition price, including transaction costs. Subsequent to initial recognition, the instruments within this category are measured at amortised cost. In an amortised cost measurement, the difference between acquisition cost and redemption value is amortised in the income statement over the remaining term using the effective interest rate method.

If more than an insignificant amount of the Held to maturity portfolio is sold or transferred the Held to maturity category is tainted, except for if the sale or transfer either occur close to maturity, after substantially all of the original principal is already collected, or due to an isolated non-recurring event beyond the control of

Nordea.

Nordea assesses at each reporting date whether there is any objective evidence that the asset is impaired. If there is such evidence, an impairment loss is recorded. The loss is calculated as the difference between the carrying amount and the present value of estimated future cash flows and is recognised as “Impairment of securities held as financial non-current assets” in the income statement. See section 14 “Loans to the public/credit institutions” for more information on the identification and measurement of objective evidence of impairment, which is applicable also for interest-bearing securities classified into the category Held to maturity.

Available for sale

Financial instruments classified into the category Available for sale are measured at fair value. Changes in fair values, except for interest, foreign exchange effects and impairment losses, are recognised in the fair value reserve in equity through other comprehensive income. Interest is recognised in the item “Interest income” and foreign exchange effects and impairment losses in the item “Net result from items at fair value” in the income statement.

When an instrument classified into the category Available for sale is disposed of, the fair value changes that previously have been accumulated in the fair value reserve (related to Available for sale investments) in other comprehensive income are removed from equity and recognised in the income statement in the item “Net result from items at fair value”.

Financial assets classified into the category Available for sale are assessed in order to determine any need for impairment losses. If there is objective evidence of impairment, the accumulated loss that has been recognised in other comprehensive income is removed from equity and recognised as “Net result from items at fair value” in the income statement. The amount of the accumulated loss that is recycled from equity is the difference between the asset’s acquisition cost and current fair value. For equity investments a prolonged or significant decline in the fair value, compared to the acquisition cost, is considered to be objective evidence of impairment. Objective evidence of impairment for a debt instrument is rather connected to a loss event, such as an issuer’s financial difficulty.

Other financial liabilities

Financial liabilities, other than those classified into the category Financial liabilities at fair value through profit or loss, are measured at amortised cost. Interest on Other financial liabilities is recognised in the item “Interest expense” in the income statement.

Hybrid (combined) financial instruments

Hybrid (combined) financial instruments are contracts containing a host contract and an embedded derivative instrument. Such combinations arise predominantly from the issuance of structured debt instruments, such as issued index-linked bonds.

Index-linked bonds issued by Group Treasury are considered to be part of the funding activities. The zero coupon bond, is measured at amortised cost. The embedded

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derivatives in those instruments are separated from the host contract and accounted for as stand-alone derivatives at fair value, if the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract, and the embedded derivative meets the definition of a derivative instrument. Changes in fair values, of the embedded derivatives, are recognised in the income statement in the item “Net result from items at fair value”.

Index-linked bonds issued by Markets as part of the trading portfolio are classified into the category Held for trading, and the entire combined instrument, host contract together with the embedded derivative, is measured at fair value through profit or loss. Changes in fair values are recognised in the income statement in the item “Net result from items at fair value”.

Securities borrowing and lending agreements

Generally, securities borrowing and securities lending transactions are entered into on a collateralised basis. Unless the risks and rewards of ownership are transferred, the securities are not recognised on or derecognised from the balance sheet. In the cases where the counterparty is entitled to resell or repledge the securities, the securities are reclassified to the balance sheet item “Financial instruments pledged as collateral”.

Securities in securities lending transactions are also disclosed in the item “Assets pledged as security for own liabilities”.

Cash collateral advanced (securities borrowing) to the counterparts is recognised on the balance sheet as “Loans to central banks”, “Loans to credit institutions” or as “Loans to the public”. Cash collateral received (securities lending) from the counterparts is recognised on the balance sheet as “Deposits by credit institutions” or as “Deposits and borrowings from the public”.

Repurchase and reverse repurchase agreements

Securities delivered under repurchase agreements and securities received under reverse repurchase agreements are not derecognised from or recognised on the balance sheet. In the cases where the counterparty has the right to resell or repledge the securities, the securities are reclassified to the balance sheet line “Financial instruments pledged as collateral”.

Securities delivered under repurchase agreements are also disclosed in the item “Assets pledged as security for own liabilities”.

Cash received under repurchase agreements is recognised on the balance sheet as “Deposits by credit institutions” or as “Deposits and borrowings from the public”. Cash delivered under reverse repurchase agreements is recognised on the balance sheet as “Loans to central banks”, “Loans to credit institutions” or as “Loans to the public”.

Additionally, the sale of securities received in reverse repurchase agreements trigger the recognition of a trading liability (short sale).

Derivatives

All derivatives are recognised on the balance sheet and measured at fair value. Derivatives with total positive fair

values, including any accrued interest, are recognised as assets in the item “Derivatives” on the asset side. Derivatives with total negative fair values, including any accrued interest, are recognised as liabilities in the item “Derivatives” on the liability side.

Realised and unrealised gains and losses from derivatives are recognised in the income statement in the item “Net result from items at fair value”.

Offsetting of financial assets and liabilities

Nordea offsets financial assets and liabilities on the balance sheet if there is a legal right to offset, in the ordinary course of business and in case of bankruptcy, and if the intent is to settle the items net or realise the asset and settle the liability simultaneously. This is generally achieved through the central counterparty clearing houses that Nordea has agreements with.

Exchanged traded derivatives are generally accounted for as settled on a daily basis when cash is paid or received and the instrument is reset to market terms. Derivative assets and liabilities against central counterparty clearing houses are, as mentioned above, generally set off on the balance sheet, but net cash collateral received or paid is generally accounted for separately as cash collateral paid (asset) or received (liability), which is also the case for cash collateral paid or received in bilateral OTC derivative transactions. Cash collateral paid or received in bilateral OTC derivative transactions are consequently not offset against the fair value of the derivatives.

Issued debt and equity instruments

A financial instrument issued by Nordea is either classified as a financial liability or equity. Issued financial instruments are classified as a financial liability if the contractual arrangement results in Nordea having a present obligation to either deliver cash or another financial asset, or a variable number of equity instruments to the holder of the instrument. If this is not the case, the instrument is generally an equity instrument and classified as equity, net of transaction costs. Where issued financial instruments contain both liability and equity components, these are accounted for separately.

14. Loans to the public/credit institutions

Financial instruments classified as “Loans to the public/credit institutions” (including loans to central banks) on the balance sheet and into the category Loans and receivables are measured at amortised cost (see also the separate section 8 “Recognition and derecognition of financial instruments on the balance sheet” as well as Note G39 “Classification of financial instruments”).

Nordea monitors loans as described in the separate section on Risk, Liquidity and Capital management. Loans attached to individual customers or groups of customers are identified as impaired if the impairment tests indicate an objective evidence of impairment.

Also interest-bearing securities classified into the categories Loans and receivables and Held to maturity are held at amortised cost and the description below is valid also for the identification and measurement of impairment on these assets. Possible impairment losses on interest-bearing securities classified into the categories Loans and

receivables and Held to maturity are recognised as “Impairment of securities held as non-current financial assets” in the income statement.

Impairment test of individually assessed loans

Nordea tests all loans for impairment on an individual basis. The purpose of the impairment tests is to find out if the loans have become impaired. As a first step in the identification process for impaired loans, Nordea monitors whether there are indicators of impairment (loss event) and whether these loss events represent objective evidence of impairment. More information on the identification of loss events can be found in the Risk, Liquidity and Capital management section.

Loans that are not individually impaired will be transferred to a group of loans with similar risk characteristics for a collective impairment test.

Impairment test of collectively assessed loans

Loans not impaired on an individual basis are collectively tested for impairment.

These loans are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms. Nordea monitors its portfolio through rating migrations, the credit decision and annual review process supplemented by quarterly risk reviews. Through these processes Nordea identifies loss events indicating incurred losses in a group. A loss event is an event resulting in a deterioration of the expected future cash flows. Only loss events incurred up to the reporting date are included when performing the assessment of the group.

The objective for the group assessment process is to evaluate if there is a need to make a provision due to the fact that a loss event has occurred, which has not yet been identified on an individual basis. This period between the date when the loss event occurred and the date when it is identified on an individual basis is called “Emergence period”. The impairment remains related to the group of loans until the losses have been identified on an individual basis. The identification of the loss is made through a default of the engagement or by other indicators.

For corporate customers and bank counterparts, Nordea uses the existing rating system as a basis when assessing the credit risk. Nordea uses historical data on probability of default to estimate the risk for a default in a rating class. These loans are rated and grouped mostly based on type of industry and/or sensitivity to certain macro parameters, e.g. dependency to oil prices etc.

Personal customers and small corporate customers are monitored through scoring models. These are based mostly on historical data, as default rates and loss rates given a default, and experienced judgement performed by management. Rating and scoring models are described in more detail in the separate section on Risk, Liquidity and Capital management.

The collective assessment is performed through a netting principle, i.e. when rated engagements are up-rated due to estimated increases in cash flows, this improvement will be netted against losses on loans that are down-rated due to estimated decreases in cash-flows. Netting is only performed within groups with similar risk character-

istics where Nordea assesses that the customers' future cash flows are insufficient to serve the loans in full.

Impairment loss

If the carrying amount of the loans is higher than the sum of the net present value of estimated cash flows (discounted with the original effective interest rate), including the fair value of the collaterals and other credit enhancements, the difference is the impairment loss.

For significant loans that have been individually identified as impaired the measurement of the impairment loss is made on an individual basis.

For insignificant loans that have been individually identified as impaired and for loans not identified as impaired on an individual basis the measurement of the impairment loss is measured using a portfolio based expectation of the future cash flows.

If the impairment loss is not regarded as final, the impairment loss is accounted for on an allowance account representing the accumulated impairment losses. Changes in the credit risk and accumulated impairment losses are accounted for as changes in the allowance account and as “Net loan losses” in the income statement (see also section 6 “Recognition of operating income and impairment”).

If the impairment loss is regarded as final, it is reported as a realised loss and the value of the loan and the related allowance for impairment loss are derecognised. An impairment loss is regarded as final when the obligor is filed for bankruptcy and the administrator has declared the economic outcome of the bankruptcy procedure, or when Nordea forgives its claims either through a legal based or voluntary reconstruction or when Nordea, for other reasons, deem it unlikely that the claim will be recovered.

Discount rate

The discount rate used to measure impairment is the original effective interest rate for loans attached to an individual customer or, if applicable, to a group of loans. If considered appropriate, the discount rate can be based on a method that results in an impairment that is a reasonable approximation of using the effective interest rate method as basis for the calculation.

Restructured loans

In this context a restructured loan is defined as a loan where Nordea has granted concessions to the obligor due to its deteriorated financial situation and where this concession has resulted in an impairment loss for Nordea. After a reconstruction the loan is normally regarded as not impaired if it performs according to the new conditions. Concessions made in reconstructions are regarded as loan losses unless Nordea retains the possibility to regain the loan losses incurred. In the event of a recovery the payment is reported as a recovery of loan losses.

Assets taken over for protection of claims

In a financial reconstruction the creditor may concede loans to the obligor and in exchange for this concession acquire an asset pledged for the conceded loans, shares issued by the obligor or other assets. Assets taken over for protection of claims are reported on the same balance sheet line as similar assets already held by Nordea. For

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example a property taken over, not held for Nordea's own use, is reported together with other investment properties.

At initial recognition, all assets taken over for protection of claims are recognised at fair value and the possible difference between the carrying amount of the loan and the fair value of the assets taken over is recognised as "Net loan losses".

The fair value of the asset on the date of recognition becomes its cost or amortised cost value, as applicable. In subsequent periods, assets taken over for protection of claims are valued in accordance with the valuation principles for the appropriate type of asset. Investment properties are then measured at fair value. Financial assets that are foreclosed are generally classified into the categories Available for sale or Designated at fair value through profit or loss (fair value option) (see section 13 "Financial instruments") and measured at fair value. Changes in fair values are recognised in other comprehensive income for assets classified into the category Available for sale. For assets classified into the category Designated at fair value through profit or loss, changes in fair value are recognised in the income statement under the line "Net result from items at fair value".

Any change in value, after the initial recognition of the asset taken over, is presented in the income statement in line with the Group's presentation policies for the appropriate asset. "Net loan losses" in the income statement is, after the initial recognition of the asset taken over, consequently not affected by any subsequent remeasurement of the asset.

15. Leasing

Nordea as lessor

Finance leases

Nordea's leasing operations mainly comprise finance leases. A finance lease is reported as a receivable from the lessee in the balance sheet item "Loans to the public" at an amount equal to the net investment in the lease. The lease payment, excluding cost of services, is recorded as repayment of principal and interest income. The income allocation is based on a pattern reflecting a constant periodic return on the net investment outstanding in respect of the finance lease.

Operating leases

Assets subject to operating leases on the balance sheet are reported in accordance with the nature of the assets, in general as properties and equipment. Leasing income is recognised as income on a straight-line basis over the lease term and classified as "Net interest income". The depreciation of the leased assets is calculated on the basis of Nordea's depreciation policy for similar assets and reported as "Depreciation, amortisation and impairment charges of tangible and intangible assets" in the income statement.

Nordea as lessee

Finance leases

Finance leases are recognised as assets and liabilities on the balance sheet at the amount equal to the fair value, or if lower, the present value of the minimum lease payments of the leased assets at the inception of the lease. The assets are reported in accordance with the nature of the assets. Lease payments are apportioned between finance charge and reduction of the outstanding liability. The finance charge is allocated to periods during the lease term so as to produce a constant periodic rate of interest on the

remaining balance of the liability for each period. A finance lease also gives rise to a depreciation expense for the leased asset. The depreciation policy is consistent with that of the assets in own use. Impairment testing of leased assets is performed following the same principles as for similar owned assets.

Operating leases

Operating leases are not recognised on Nordea's balance sheet. For operating leases the lease payments are recognised as expenses in the income statement on a straight-line basis over the lease term unless another systematic way better reflects the time pattern of Nordea's benefit. The original lease terms normally range between 3 to 25 years.

Operating leasing is mainly related to office premises contracts and office equipment contracts normal to the business.

The central district properties in Finland, Norway and Sweden that Nordea has divested are leased back. The duration of the lease agreements was initially 3–25 years with renewal options. The lease agreements include no transfers of ownerships of the asset by the end of the lease term, nor any economic benefits from appreciation in value of the leased properties. In addition, the lease term is not for the major part of the assets' economic life. These leases are thus classified as operating leases. The rental expense for these premises is recognised on the basis of the time-pattern of Nordea's economic benefit which differs from the straight-line basis and better resembles an ordinary rental arrangement.

Embedded leases

Agreements can contain a right to use an asset in return for a payment, or a series of payments, although the agreement is not in the legal form of a leasing contract. If applicable, these assets are separated from the contract and accounted for as leased assets.

16. Intangible assets

Intangible assets are identifiable, non-monetary assets without physical substance. The assets are under Nordea's control, which means that Nordea has the power and rights to obtain the future economic benefits flowing from the underlying resource. The intangible assets in Nordea mainly consist of goodwill, IT-development/computer software and customer related intangible assets.

Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of Nordea's share of net identifiable assets of the acquired group undertaking/associated undertaking at the date of acquisition. Goodwill on acquisition of group undertakings is included in "Intangible assets". Goodwill on acquisitions of associates is not recognised as a separate asset, but included in "Investments in associated undertakings". Goodwill is tested annually for impairment or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is carried at cost less accumulated impairment losses. Impairment losses on goodwill cannot be reversed in subsequent periods. Goodwill related to associated undertakings is not tested for impairment separately, but included in the total carrying amount of the associated undertaking.

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ings. The policies covering impairment testing of associated undertakings is disclosed in section 6 “Recognition of operating income and impairment”.

IT-development/Computer software

Costs associated with maintaining computer software programs are expensed as incurred. Costs directly associated with major software development investments, with the ability to generate future economic benefits, are recognised as intangible assets. These costs include software development staff costs and overhead expenditures directly attributable to preparing the asset for use. Computer software includes also acquired software licenses not related to the function of a tangible asset.

Amortisation is calculated on a straight-line basis over the useful life of the software, generally a period of 3 to 10 years.

Customer related intangible assets

In business combinations a portion of the purchase price is normally allocated to a customer related intangible asset, if the asset is identifiable and under Nordea’s control. An intangible asset is identifiable if it arises from contractual or legal rights, or could be separated from the entity and sold, transferred, licenced, rented or exchanged. The asset is amortised over its useful life, generally over 10 years.

Impairment

Goodwill is not amortised but tested for impairment annually irrespective of any indications of impairment. Impairment testing is also performed more frequently if required due to any indication of impairment. The impairment charge is calculated as the difference between the carrying amount and the recoverable amount.

At each balance sheet date, all intangible assets with definite useful lives are reviewed for indications of impairment. If such indications exist, an analysis is performed to assess whether the carrying amount of the intangible asset is fully recoverable.

The recoverable amount is the higher of fair value less costs to sell and the value in use of the asset or the cash-generating unit, which is defined as the smallest identifiable group of assets that generates largely independent cash flows in relation to other assets. For goodwill, the cash generating units are defined as the operating segments. The value in use is the present value of the cash flows expected to be realised from the asset or the cash-generating unit. The cash flows are assessed based on the asset or cash-generating unit in its current condition and discounted at a rate based on the long-term risk free interest rate plus a risk premium (post tax). If the recoverable amount is less than the carrying amount, an impairment loss is recognised. See Note G20 “Intangible assets” for more information on the impairment testing.

17. Properties and equipment

Properties and equipment includes own-used properties, leasehold improvements, IT equipment, furniture and other equipment. Items of properties and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of properties and equipment comprise its purchase price,

as well as any directly attributable costs of bringing the asset to the working condition for its intended use.

When parts of an item of property and equipment have different useful lives, they are accounted for as separate items.

Properties and equipment is depreciated on a straight-line basis over the estimated useful life of the assets. The estimates of the useful life of different assets are reassessed on a yearly basis. Below follows the current estimates:

Buildings	30–75 years
Equipment	3–5 years
Leasehold improvements	Changes within buildings the shorter of 10 years and the remaining leasing term. New construction the shorter of the principles used for owned buildings and the remaining leasing term. Fixtures installed in leased properties are depreciated over the shorter of 10–20 years and the remaining leasing term.

At each balance sheet date, Nordea assesses whether there is any indication that an item of property and equipment may be impaired. If any such indication exists, the recoverable amount of the asset is estimated and any impairment loss is recognised.

Impairment losses are reversed if the recoverable amount increases. The carrying amount is then increased to the recoverable amount, but cannot exceed the carrying amount that would have been determined had no impairment loss been recognised.

18. Investment properties

Investment properties are primarily properties held to earn rent and/or capital appreciation. The majority of the properties in Nordea are attributable to Nordea Life & Pensions. Nordea applies the fair value model for subsequent measurement of investment properties. The best evidence of a fair value is normally given by quoted prices in an active market for similar properties in the same location and condition. As these prices are rarely available discounted cash flow projection models based on reliable estimates of future cash flows are also used.

Net rental income, gains and losses as well as fair value adjustments are recognised directly in the income statement as “Net result from items at fair value”.

19. Liabilities to policyholders

Liabilities to policyholders include obligations according to insurance contracts and investment contracts with policyholders.

An insurance contract is defined as “a contract under which one party (the insurer) accepts significant insurance risks from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder”.

Investment contracts are contracts with policyholders that have the legal form of insurance contracts but where

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the insurance risk transfer has been assessed to be insignificant.

The insurance risk is generally calculated as the risk sum payable as a percentage of the reserve behind the contract at the beginning of the contract period. It is Nordea's assessment that a risk percentage of five or higher is a significant insurance risk.

The contracts can be divided into the following classes:

- Insurance contracts:
 - Traditional life insurance contracts with and without discretionary participation feature
 - Unit-Linked contracts with significant insurance risk
 - Health and personal accident
- Investment contracts:
 - Investment contracts with discretionary participation feature
 - Investment contracts without discretionary participation feature

Insurance contracts

The measurement principles under local GAAP have been maintained consequently resulting in a non-uniform accounting policies method on consolidation.

Traditional life insurance provisions represent consolidated provisions for all the companies in Nordea Life & Pensions, including companies in Sweden, Norway, Finland, Denmark, Poland, Luxembourg, Isle of Man, Estonia and Lithuania.

In Denmark, Sweden and Finland the measurements are prepared by calculating the present value of future benefits, to which the policyholders are entitled. The calculation includes assumptions about market consistent discounting rates as well as expenses and life risk. The discount rate is based on the liabilities' current term. In Denmark, the provision, in addition, includes bonus potential on paid policies and on future premiums.

In Norway the provisions are mainly calculated on the basis of a prospective method. The discount rate used is equal to the original tariff rates adjusted for assumptions about expenses and risk.

The accounting policy for each company is based on the local structure of the business and is closely related to solvency rules and national regulation concerning profit sharing and other requirements about collective bonus potential.

Unit-Linked contracts represent life insurance provisions relating to Unit-Linked policies written either with or without an investment guarantee. Unit-Linked contracts classified as insurance contracts include the same insurance risk elements as traditional insurance contracts. These contracts are mainly recognised and measured at fair value on the basis of:

- the fair value of the assets linked to the Unit-Linked contracts, and
- the estimated present value of the insurance risk which is calculated in the same way as traditional insurance contracts considering the impact on every risk element included in the cash flows.

Health and personal accident provisions include premium reserves and claims outstanding. This item is recognised and measured on deferred basis in the same way as general insurance contracts.

Investment contracts

Investment contracts are contracts with policyholders, which do not transfer sufficient insurance risk to be classified as insurance contracts.

However, investment contracts with discretionary participation features are, in line with IFRS 4, accounted for as insurance contracts using local accounting principles. Nordea Life & Pension has only a small number of these contracts.

Investment contracts without discretionary participation features are recognised and measured at fair value in accordance with IAS 39 "Financial Instruments: Recognition and Measurement", equal to fair value of the assets linked to these contracts. These assets are classified into the category Designated at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch.

Discretionary participating features (DPF)

Some traditional life insurance contracts and investment contracts include a contractual right for the policyholder to receive significant benefits in addition to guaranteed benefits. Nordea has discretion to pay these additional benefits as bonus on risk result, expense result and interest rate. These DPF-contracts (Collective bonus potential) are classified as liabilities on the balance sheet.

Collective bonus potential includes amounts allocated but not attributed to the policyholders. In Finland, collective bonus potential includes the policyholder's part of the total unrealised investment gains and bonus potential on paid policies and future premiums (the difference between retrospective and market consistent prospective measurement principles of the insurance contracts). In Norway, collective bonus potential includes the policyholder's part of both the total unrealised investment gains and additional reserves. In Sweden and Denmark, the main valuation principle is fair value (insurance contracts). The policyholder's part of both realised and unrealised investment gains is therefore included on the balance sheet representing either "Change in technical provisions, Life" and/or "Change in collective bonus potentials, Life", depending on whether the investment result is allocated or not. Both the mentioned lines are included on the balance sheet line "Liabilities to policyholders".

Liability adequacy test

The adequacy of insurance provisions is assessed at each reporting date to ensure that the carrying amount of the liabilities is higher than the best estimate of future cash flows discounted with current interest rates. If needed, additional provisions are accounted for and recognised in the income statement.

20. Taxes

The item "Income tax expense" in the income statement comprises current- and deferred income tax. The income tax expense is recognised in the income statement, except to the extent the tax effect relates to items recognised in other comprehensive income or directly in equity, in which case the tax effect is recognised in other comprehensive income or in equity respectively.

Current tax is the expected tax expense on the taxable income for the year, using tax rates enacted or substan-

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tively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities are recognised, using the balance sheet method, for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets are recognised for the carry forward of unused tax losses and unused tax credits. Deferred tax is not recognised for temporary differences arising on initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, nor for differences relating to investments in group undertakings and associated undertakings to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted at the reporting date. Deferred tax assets and liabilities are not discounted. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences, tax losses carry forward and unused tax credits can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Current tax assets and current tax liabilities are offset when the legal right to offset exists and Nordea intends to either settle the tax asset and the tax liability net or to recover the asset and settle the liability simultaneously. Deferred tax assets and deferred tax liabilities are generally offset if there is a legally enforceable right to offset current tax assets and current tax liabilities.

21. Earnings per share

Basic earnings per share is calculated by dividing the profit or loss attributable to shareholders of Nordea Bank AB (publ) by the weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share is determined by adjusting the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, consisting of rights to performance shares in the long term incentive programmes.

The potential ordinary shares are only considered to be dilutive, on the balance sheet date, if all performance conditions are fulfilled and if a conversion to ordinary shares would decrease earnings per share. The rights are furthermore considered dilutive only when the exercise price, with the addition of future services, is lower than the period's average share price.

22. Employee benefits

All forms of consideration given by Nordea to its employees as compensation for services performed are employee benefits. Short-term benefits are to be settled within twelve months after the reporting period when the services have been performed. Post-employment benefits are

benefits payable after the termination of the employment. Post-employment benefits in Nordea consist only of pensions. Termination benefits normally arise if an employment is terminated before the normal retirement date, or if an employee accepts an offer of voluntary redundancy.

Short-term benefits

Short term benefits consist mainly of fixed and variable salary. Both fixed and variable salaries are expensed in the period when the employees have performed services to Nordea. Nordea has also issued share-based payment programmes, which are further described in section 25 "Share-based payment".

More information can be found in Note G7 "Staff costs".

Post-employment benefits

Pension plans

The companies within Nordea have various pension plans, consisting of both defined benefit pension plans and defined contribution pension plans, reflecting national practices and conditions in the countries where Nordea operates. Defined benefit pension plans are predominantly sponsored in Sweden, Norway and Finland. The major defined benefit pension plans are funded schemes covered by assets in pension funds/foundations. If the fair value of plan assets, associated with a specific pension plan, is lower than the gross present value of the defined benefit obligation determined using the projected unit credit method, the net amount is recognised as a liability ("Retirement benefit liabilities"). If not, the net amount is recognised as an asset ("Retirement benefit assets"). Non-funded pension plans are recognised as "Retirement benefit liabilities".

Most pensions in Denmark, but also plans in other countries, are based on defined contribution arrangements that hold no pension liability for Nordea. All defined benefit pension plans are closed for new employees. Nordea also contributes to public pension systems.

Pension costs

Obligations for defined contribution pension plans are recognised as an expense as the employee renders services to the entity and the contribution payable in exchange for that service becomes due. Nordea's net obligation for defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned for their service in the current and prior periods. That benefit is discounted to determine its present value. Actuarial calculations including the projected unit credit method are applied to assess the present value of defined benefit obligations and related costs, based on several actuarial and financial assumptions (as disclosed in Note G32 "Retirement benefit obligations").

When establishing the present value of the obligation and the fair value of any plan assets, remeasurement effects may arise as a result of changes in actuarial assumptions and experience effects (actual outcome compared to assumptions). The remeasurement effects are recognised immediately in equity through other comprehensive income.

When the calculation results in a benefit the recognised asset is limited to the present value of any future refunds

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from the plan or reductions in future contributions to the plan.

Social security contribution is calculated and accounted for based on the net recognised surplus or deficit by plan and is included on the balance sheet as “Retirement benefit liabilities” or “Retirement benefit assets”.

Discount rate in defined benefit pension plans

The discount rate is determined by reference to high quality corporate bonds, where a deep enough market for such bonds exists. Covered bonds are in this context considered to be corporate bonds. In countries where no such market exists the discount rate is determined by reference to government bond yields. In Sweden, Norway and Denmark the discount rate is determined with reference to covered bonds and in Finland with reference to corporate bonds.

Termination benefits

As mentioned above termination benefits normally arise if an employment is terminated before the normal retirement date, or if an employee accepts an offer of voluntary redundancy. Termination benefits do not arise if the employees have to continue performing services and the termination benefits can be considered to be normal compensation for those services.

Termination benefits are expensed when Nordea has an obligation to make the payment. An obligation arises when there is a formal plan committed to on the appropriate organisational level and when Nordea is without realistic possibility of withdrawal, which normally occurs when the plan has been communicated to the group affected or to their representatives.

Termination benefits can include both short-term benefits, for instance a number of months’ salary, and post-employment benefits, normally in the form of early retirement. Short-term benefits are classified as “Salaries and remuneration” and post-employment benefits as “Pension costs” in Note G7 “Staff costs”.

23. Equity

Non-controlling interests

Non-controlling interests comprise the portion of net assets of group undertakings not owned directly or indirectly by Nordea Bank AB (publ).

For each business combination, Nordea measures the non-controlling interests in the acquiree either at fair value or at their proportionate share of the acquiree’s identifiable net assets.

Share premium reserve

The share premium reserve consists of the difference between the subscription price and the quota value of the shares in Nordea’s rights issue. Transaction costs in connection to the rights issue have been deducted.

Other reserves

Other reserves comprise income and expenses, net after tax effects, which are reported in equity through other comprehensive income. These reserves include fair value reserves for cash flow hedges, financial assets classified into the category Available for sale and accumulated remeasurements of defined benefit pension plans, as well as a reserve for translation differences.

Retained earnings

Apart from undistributed profits from previous years, retained earnings include the equity portion of untaxed reserves. Untaxed reserves according to national rules are accounted for as equity net of deferred tax at prevailing tax rates in the respective country.

In addition, Nordea’s share of the earnings in associated undertakings, after the acquisition date, that have not been distributed is included in retained earnings.

Treasury shares

Treasury shares are not accounted for as assets. Acquisitions of treasury shares are classified as deductions of “Retained earnings” on the balance sheet. Also own shares in trading portfolios are classified as treasury shares. Divested treasury shares are recognised as an increase of “Retained earnings”.

Contracts on Nordea shares that can be settled net in cash are either financial assets or financial liabilities.

24. Financial guarantee contracts and credit commitments

Upon initial recognition, premiums received in issued financial guarantee contracts and credit commitments are recognised as prepaid income on the balance sheet. The guarantees and irrevocable credit commitments are subsequently measured, and recognised as a provision on the balance sheet, at the higher of either the received fee less amortisation, or an amount calculated as the discounted best estimate of the expenditure required to settle the present obligation. Changes in provisions are recognised in the income statement in the item “Net loan losses”.

Premiums received for financial guarantees are, as stated in section 6 “Recognition of operating income and impairment”, amortised over the guarantee period and recognised as “Fee and commission income” in the income statement. Premiums received on credit commitments are generally amortised over the loan commitment period. The contractual amounts are recognised off-balance sheet, financial guarantees in the item “Contingent liabilities” and irrevocable credit commitments in the item “Credit commitments”.

25. Share-based payment

Equity-settled programmes

Nordea has annually issued Long Term Incentive Programmes from 2007 through 2012. Employees participating in these programmes are granted share-based equity-settled rights, i.e. rights to receive shares for free or to acquire shares in Nordea at a significant discount compared to the share price at grant date. The value of such rights is expensed. The expense is based on the estimated fair value of each right at grant date. The total fair value of these rights is determined based on the group’s estimate of the number of rights that will eventually vest, which is reassessed at each reporting date. The fair value is expensed on a straight-line basis over the vesting period. The vesting period is the period that the employees have to remain in service in Nordea in order for their rights to vest. Market performance conditions in Performance Share II are reflected as a probability adjustment to the initial estimate of fair value at grant date. There is no adjustment (true-up) for differences between estimated

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and actual vesting due to market conditions.

Social security costs are also allocated over the vesting period, in accordance with statement UFR 7 issued by the Swedish Financial Reporting Board: "IFRS 2 and social security contributions for listed enterprises". The provision for social security costs is reassessed on each reporting date to ensure that the provision is based on the rights' fair value at the reporting date.

For more information see Note G7 "Staff costs".

Cash-settled programmes

Nordea has to defer payment of variable salaries under Nordic FSA's regulations and general guidelines, as is also the case with the Executive Incentive Programme (EIP). The deferred amounts are to some extent indexed using Nordea's TSR (Total Shareholders' Return) and these "programmes" are cash-settled share-based programmes. These programmes are fully vested when the payments of variable salaries are initially deferred and the fair value of the obligation is remeasured on a continuous basis. The remeasurements are, together with the related social charges, recognised in the income statement in the item "Net result from items at fair value".

For more information see Note G7 "Staff costs".

26. Related party transactions

Nordea defines related parties as:

- Shareholders with significant influence
- Group undertakings
- Associated undertakings
- Key management personnel
- Other related parties

All transactions with related parties are made on an arm's length basis.

Shareholders with significant influence

Shareholders with significant influence are shareholders that have the power to participate in the financial and operating decisions of Nordea but do not control those policies.

Group undertakings

For the definition of group undertakings see section 5 "Principles of consolidation". Further information on the undertakings included in the Nordea Group is found in Note P21 "Investments in group undertakings".

Group internal transactions between legal entities are performed according to arm's length principles in conformity with OECD requirements on transfer pricing. These transactions are eliminated in the consolidated accounts.

Associated undertakings

For the definition of Associated undertakings see section 5 "Principles of consolidation".

Further information on the associated undertakings included in the Nordea Group is found in Note G19 "Investments in associated undertakings".

Key management personnel

Key management personnel includes the following positions:

- The Board of Directors
- The Chief Executive Officer (CEO)
- The Group Executive Management (GEM)

For information about compensation, pensions and other transactions with key management personnel, see Note G7 "Staff costs".

Other related parties

Other related parties comprise close family members to individuals in key management personnel. Other related parties also include companies significantly influenced by key management personnel in Nordea Group as well as companies significantly influenced by close family members to these key management personnel. Other related parties also include Nordea's pension foundations.

Information concerning transactions between Nordea and other related parties is found in Note G46 "Related-party transactions".

27. Exchange rates

	Jan-Dec 2014	Jan-Dec 2013
EUR 1 = SEK		
Income statement (average)	9.1012	8.6524
Balance sheet (at end of period)	9.3930	8.8591
EUR 1 = DKK		
Income statement (average)	7.4548	7.4579
Balance sheet (at end of period)	7.4453	7.4593
EUR 1 = NOK		
Income statement (average)	8.3597	7.8091
Balance sheet (at end of period)	9.0420	8.3630
EUR 1 = PLN		
Income statement (average)	4.1859	4.1969
Balance sheet (at end of period)	4.2732	4.1543
EUR 1 = RUB		
Income statement (average)	50.9996	42.3269
Balance sheet (at end of period)	72.3370	45.3246

Operating segments

Measurement of Operating segments' performance

The measurement principles and allocation between operating segments follow the information reported to the Chief Operating Decision Maker (CODM), as required by IFRS 8. In Nordea the CODM has been defined as Group Executive Management. The main differences compared to the section "Business area results" in this report are that the information for CODM is prepared using plan exchange rates and to that different allocation principles between operating segments have been applied.

Basis of segmentation

Financial results are presented for the three main business areas Retail Banking, Wholesale Banking and Wealth Management, with further breakdown on operating segments, and for the operating segment Group Corporate Centre. Other operating segments below the quantitative thresholds in IFRS 8 are included in Other operating segments. Group functions and eliminations as well as the result that is not fully allocated to any of the operating segments, are shown separately as reconciling items.

There have not been any changes to the basis of segmentation compared with the Annual Report 2013.

Reportable Operating segments

Retail Banking conducts a full service banking operation and offers a wide range of products. It is Nordea's largest customer area and serves household customers and corporate customers in the Nordic markets (Retail Banking Nordic) as well as the Baltic countries (Retail Banking Baltic). Wholesale Banking provides banking and other financial solutions to large Nordic and international corporate, institutional and public companies. The

division Corporate & Institutional Banking is a customer oriented organisation serving the largest globally operating corporates. This division is also responsible for Nordea's customers within the financial sector, and offers single products such as funds and equity products as well as consulting services within asset allocation and fund sales. The division Shipping, Offshore & Oil Services is responsible for Nordea's customers within the shipping, offshore and oil services industries and provides tailor made solutions and syndicated loan transactions. Nordea Bank Russia offers a full range of bank services to corporate and private customers in Russia. Capital Markets unallocated includes the result in Capital Markets which is not allocated to the main business areas. Wealth management provides high quality investment, savings and risk management products. It also manages customers' assets and gives financial advice to affluent and high net worth individuals as well as to institutional investors. The division Private Banking provides wealth planning, full-scale investment advice, credit, and estate planning services to wealthy individuals, businesses and their owners, trusts and foundations. The division Asset Management is responsible for all actively managed investment products including internally managed investment funds and mandates as well as selected externally managed funds, and for serving the institutional asset management customers. Life & Pensions serves Nordea's Retail Private Banking and corporate customers with a full range of pension, endowment and risk products as well as tailor-made advice for bank distribution. Life & Pensions unallocated includes the result in Life & Pensions which is not allocated to the main business areas. Group Corporate Centre's main objective is to manage the Group's funding and to support the management and control of the Nordea Group. The main income in Group Corporate Centre originates from Group Treasury.

Income statement 2014, EURm	Retail Banking	Wholesale Banking	Wealth Management	Group Corporate Centre	Other Operating segments	Total operating segments	Reconciliation	Total Group
Net interest income	3,839	1,153	142	279	-15	5,398	84	5,482
Net fee and commission income	1,580	632	1,170	-13	-1	3,368	-526	2,842
Net result from items at fair value	385	695	369	91	6	1,546	-121	1,425
Profit from associated undertakings accounted for under the equity method	10	—	—	0	0	10	8	18
Other income	26	4	15	12	0	57	400	457
Total operating income	5,840	2,484	1,696	369	-10	10,379	-155	10,224
– of which internal transactions ¹	-1,547	-221	16	1,694	58	0	—	—
Staff costs	-1,355	-780	-494	-276	-7	-2,912	-237	-3,149
Other expenses	-1,569	-51	-286	46	-2	-1,862	227	-1,635
Depreciation, amortisation and impairment charges of tangible and intangible assets	-100	-30	-11	-49	—	-190	-392	-582
Total operating expenses	-3,024	-861	-791	-279	-9	-4,964	-402	-5,366
Profit before loan losses	2,816	1,623	905	90	-19	5,415	-557	4,858
Net loan losses	-433	-100	-3	0	0	-536	2	-534
Operating profit	2,383	1,523	902	90	-19	4,879	-555	4,324
Income tax expense	-606	-365	-199	-19	-17	-1,206	253	-953
Net profit for the year from continuing operations	1,777	1,158	703	71	-36	3,673	-302	3,371
Balance sheet 31 Dec 2014, EURbn								
Loans to the public ²	224	57	9	—	—	290	58	348
Deposits and borrowings from the public ²	110	41	11	—	—	162	35	197



Segment reporting, cont.

Income statement, 2013 EURm	Retail Banking	Wholesale Banking	Wealth Management	Group Corporate Centre	Other Operating segments	Total operating segments	Reconciliation	Total Group
Net interest income	3,733	1,078	121	319	40	5,291	234	5,525
Net fee and commission income	1,439	551	1,077	–9	–1	3,057	–415	2,642
Net result from items at fair value	371	918	294	82	–6	1,659	–120	1,539
Profit from associated undertakings accounted for under the equity method	12	—	—	0	0	12	67	79
Other income	63	3	22	8	–1	95	11	106
Total operating income	5,618	2,550	1,514	400	32	10,114	–223	9,891
– of which internal transactions ¹	–1,622	–283	22	1,816	67	0	—	—
Staff costs	–1,336	–765	–474	–231	–7	–2,813	–165	–2,978
Other expenses	–1,620	–76	–290	10	–2	–1,978	143	–1,835
Depreciation, amortisation and impairment charges of tangible and intangible assets	–101	–35	–19	–41	0	–196	–31	–227
Total operating expenses	–3,057	–876	–783	–262	–9	–4,987	–53	–5,040
Profit before loan losses	2,561	1,674	731	138	23	5,127	–276	4,851
Net loan losses	–493	–242	–3	0	0	–738	3	–735
Operating profit	2,068	1,432	728	138	23	4,389	–273	4,116
Income tax expense	–544	–374	–160	–31	–13	–1,122	113	–1,009
Net profit for the year from continuing operations	1,524	1,058	568	107	10	3,267	–160	3,107
Balance sheet 31 Dec 2013, EURbn								
Loans to the public ²	217	57	9	—	—	283	59	342
Deposits and borrowings from the public ²	107	41	11	—	—	159	42	201

1) IFRS 8 requires information on revenues from transactions between operating segments. Nordea has defined inter-segment revenues as internal interest income and expense related to the funding of the operating segments by the internal bank in Group Corporate Centre.

2) The volumes are only disclosed separate for operating segments if separately reported to the Chief Operating Decision Maker.

Break-down of Retail Banking

Income statement, EURm	Retail Banking Nordic ¹		Retail Banking Baltic ²		Retail Banking Other ³		Total Retail Banking	
	2014	2013	2014	2013	2014	2013	2014	2013
Net interest income	3,789	3,693	143	128	–93	–88	3,839	3,733
Net fee and commission income	1,581	1,419	39	40	–40	–20	1,580	1,439
Net result from items at fair value	398	378	–10	–3	–3	–4	385	371
Profit from associated undertakings accounted for under the equity method	6	9	0	0	4	3	10	12
Other income	1	33	3	1	22	29	26	63
Total operating income	5,775	5,532	175	166	–110	–80	5,840	5,618
– of which internal transactions	–1,335	–1,448	–41	–46	–171	–128	–1,547	–1,622
Staff costs	–961	–956	–23	–24	–371	–356	–1,355	–1,336
Other expenses	–1,885	–1,922	–62	–61	378	363	–1,569	–1,620
Depreciation, amortisation and impairment charges of tangible and intangible assets	–45	–45	–1	–1	–54	–55	–100	–101
Total operating expenses	–2,891	–2,923	–86	–86	–47	–48	–3,024	–3,057
Profit before loan losses	2,884	2,609	89	80	–157	–128	2,816	2,561
Net loan losses	–358	–443	–63	–40	–12	–10	–433	–493
Operating profit	2,526	2,166	26	40	–169	–138	2,383	2,068
Income tax expense	–626	–561	–17	–14	37	31	–606	–544
Net profit for the year from continuing operations	1,900	1,605	9	26	–132	–107	1,777	1,524
Balance sheet, EURbn								
Loans to the public	216	209	8	8	—	—	224	217
Deposits and borrowings from the public	106	104	4	3	—	—	110	107

1) Retail Banking Nordic includes banking operations in Denmark, Finland, Norway and Sweden.

2) Retail Banking Baltic includes banking operations in Estonia, Latvia and Lithuania.

3) Retail Banking Other includes the support areas Development & Projects, Distribution, Segments, Products and IT.



Segment reporting, cont.

Break-down of Wholesale Banking

	Corporate & Institutional Banking		Shipping, Offshore & Oil Services		Nordea Bank Russia		Capital Markets unallocated		Wholesale Banking Other ¹		Total Wholesale Banking	
Income statement, EURm	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Net interest income	688	673	263	257	280	221	-1	4	-77	-77	1,153	1,078
Net fee and commission income	572	524	68	51	13	12	-72	-88	51	52	632	551
Net result from items at fair value	265	302	34	31	9	11	350	524	37	50	695	918
Other income	0	0	0	0	1	0	3	2	0	1	4	3
Total operating income	1,525	1,499	365	339	303	244	280	442	11	26	2,484	2,550
– of which internal transactions	-146	-215	-62	-77	-32	-42	100	134	-81	-83	-221	-283
Staff costs	-46	-37	-20	-24	-68	-64	-452	-452	-194	-188	-780	-765
Other expenses	-370	-379	-42	-38	-32	-29	264	257	129	113	-51	-76
Depreciation, amortisation and impairment charges of tangible and intangible assets	0	0	0	0	-8	-6	-15	-18	-7	-11	-30	-35
Total operating expenses	-416	-416	-62	-62	-108	-99	-203	-213	-72	-86	-861	-876
Profit before loan losses	1,109	1,083	303	277	195	145	77	229	-61	-60	1,623	1,674
Net loan losses	-122	-165	37	-92	-16	7	0	0	1	8	-100	-242
Operating profit	987	918	340	185	179	152	77	229	-60	-52	1,523	1,432
Income tax expense	-249	-242	-67	-59	-46	-33	-18	-55	15	15	-365	-374
Net profit for the year from continuing operations	738	676	273	126	133	119	59	174	-45	-37	1,158	1,058
Balance sheet, EURbn												
Loans to the public	39	39	11	12	7	6	—	—	—	—	57	57
Deposits and borrowings from the public	36	36	4	4	1	1	—	—	—	—	41	41

1) Wholesale Banking Other includes the area International Units and the support areas Transaction Products, Segment CIB and IT.

Break-down of Wealth Management

	Private Banking		Asset Management		Life & Pensions unallocated		Wealth Management Other ¹		Total Wealth Management	
Income statement, EURm	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Net interest income	141	120	1	1	0	0	0	0	142	121
Net fee and commission income	575	524	591	494	275	262	-271	-203	1,170	1,077
Net result from items at fair value	93	80	5	0	271	215	0	-1	369	294
Other income	5	2	2	8	8	9	0	3	15	22
Total operating income	814	726	599	503	554	486	-271	-201	1,696	1,514
– of which internal transactions	12	15	0	0	0	1	4	6	16	22
Staff costs	-173	-168	-121	-113	-124	-126	-76	-67	-494	-474
Other expenses	-231	-233	-104	-107	-78	-73	127	123	-286	-290
Depreciation, amortisation and impairment	-4	-6	-1	0	-4	-10	-2	-3	-11	-19
Total operating expenses	-408	-407	-226	-220	-206	-209	49	53	-791	-783
Profit before loan losses	406	319	373	283	348	277	-222	-148	905	731
Net loan losses	-3	-3	0	0	0	0	0	0	-3	-3
Operating profit	403	316	373	283	348	277	-222	-148	902	728
Income tax expense	-89	-70	-82	-62	-77	-61	49	33	-199	-160
Net profit for the year from continuing operations	314	246	291	221	271	216	-173	-115	703	568
Balance sheet, EURbn										
Loans to the public	9	9	—	—	—	—	—	—	9	9
Deposits and borrowings from the public	11	11	—	—	—	—	—	—	11	11

1) Wealth Management Other includes the area Savings and support areas, such as IT.

G2

Segment reporting, cont.

Reconciliation between total operating segments and financial statements

	Total operating income, EURm		Operating profit, EURm		Loans to the public, EURbn		Deposits and borrowings from the public, EURbn	
	2014	2013	2014	2013	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Total Operating segments	10,379	10,114	4,879	4,389	290	283	162	159
Group functions ¹	-2	3	-129	-116	—	—	—	—
Unallocated items ²	443	224	-81	47	69	53	39	39
Eliminations	-31	-186	—	—	—	—	—	—
Differences in accounting policies ³	-565	-264	-345	-204	-11	6	-4	3
Total	10,224	9,891	4,324	4,116	348	342	197	201

1) Consists of Group Risk Management, Group Internal Audit, Group Identity & Communications, Group Human Resources, Board of Directors and Group Executive Management.

2) Including non-recurring items 2014. Total operating income EUR 378m and Operating profit EUR -157m.

3) Impact from plan rates used in the segment reporting and from that comparative figures for lending/deposits in Banking Poland are restated in operating segments but not in financial statements.

Total operating income split on product groups, EURm

	2014	2013
Banking products	6,188	6,131
Capital Markets products	1,968	2,193
Savings products & Asset management	1,038	875
Life & Pensions	553	476
Other	477	216
Total	10,224	9,891

Banking products consists of three different product types. Account products includes account based products such as lending, deposits, cards and Netbank services. Transaction products consist of cash management as well as trade and project finance services. Financing products includes asset based financing through leasing, hire purchase and factoring as well as sales to finance partners such as dealers, vendors and retailers.

Capital Markets products contains financial instruments, or arrangements for financial instruments, that are available in the financial marketplace, including currencies, commodities, stocks and bonds.

Savings products & Asset management includes Investment funds, Discretionary Management, Portfolio Advice, Equity Trading and Pension Accounts. Investment Funds is a bundled product where the fund company invest in stocks, bonds, derivatives or other standardised products on behalf of the fund's shareholders. Discretionary Management is a service providing the management of an investment portfolio on behalf of the customer and Portfolio Advise is a service provided to support the customers' investment decisions.

Life & Pensions includes life insurance and pension products and services.

Geographical information

	Total operating income, EURm		Assets, EURbn	
	2014	2013	31 Dec 2014	31 Dec 2013
Sweden	2,421	2,125	162	147
Finland	1,831	1,604	83	72
Norway	1,772	1,993	85	82
Denmark	3,183	3,218	277	242
Baltic countries	203	178	22	10
Russia	203	193	6	5
Other	611	580	34	72
Total	10,224	9,891	669	630

Nordea's main geographical markets comprise the Nordic countries, the Baltic countries and Russia. Revenues and assets are distributed to geographical areas based on the location of the customers' operations. Goodwill is allocated to different countries based on the location of the business activities of the acquired entities.

G3

Net interest income

EURm	2014	2013
Interest income		
Loans to credit institutions	52	60
Loans to the public	8,555	9,102
Interest-bearing securities	728	751
Other interest income	660	691
Interest income¹	9,995	10,604

1) Of which contingent leasing income amounts to EUR 116m (EUR 114m).

Contingent leasing income in Nordea consists of variable interest rates, excluding the fixed margin. If the contingent leasing income decreases there will be an offsetting impact from lower funding expenses.

G3

Net interest income, cont.

EURm	2014	2013
Interest expense		
Deposits by credit institutions	-103	-122
Deposits and borrowings from the public	-1,145	-1,439
Debt securities in issue	-3,545	-3,705
Subordinated liabilities	-331	-340
Other interest expenses ¹	611	527
Interest expense	-4,513	-5,079
Net interest income	5,482	5,525

1) The net interest income from derivatives, measured at fair value, related to Nordea's funding. This can have both a positive and negative impact on other interest expense, for further information see Note G1.

Interest income from financial instruments not measured at fair value through profit or loss amounts to EUR 7,725m (EUR 8,347m). Interest expenses from financial instruments not measured at fair value through profit or loss amounts to EUR -3,925m (EUR -4,376m).

Interest on impaired loans amounted to an insignificant portion of interest income.

G4

Net fee and commission income

EURm	2014	2013
Asset management commissions	1,189	1,000
Life insurance	367	350
Brokerage, securities issues and corporate finance	281	296
Custody and issuers services	128	124
Deposits	39	50
Total savings and investments	2,004	1,820
Payments	406	417
Cards	529	508
Total payments and cards	935	925
Lending	541	510
Guarantees and documentary payment	181	187
Total lending related commissions	722	697
Other commission income	138	132
Fee and commission income	3,799	3,574
Savings and investments	-363	-322
Payments	-85	-90
Cards	-253	-259
State guarantee fees	-132	-132
Other commission expenses	-124	-129
Fee and commission expense	-957	-932
Net fee and commission income	2,842	2,642

Fee income, not included in determining the effective interest rate, from financial assets and liabilities not measured at fair value through profit or loss amounts to EUR 557m (EUR 543m).

Fee income, not included in determining the effective interest rate, from fiduciary activities that result in the holding or investing of assets on behalf of customers amounts to EUR 1,837m (EUR 1,646m). The corresponding amounts for fee expenses is EUR -96m (EUR -72m).

G5

Net result from items at fair value

EURm	2014	2013
Shares/participations and other share-related instruments	2,829	2,630
Interest-bearing securities and other interest-related instruments	3,119	238
Other financial instruments	409	90
Foreign exchange gains/losses	-564	876
Investment properties	246	145
Change in technical provisions, Life insurance ¹	-3,835	-1,519
Change in collective bonus potential, Life insurance	-871	-978
Insurance risk income, Life insurance	212	202
Insurance risk expense, Life insurance	-120	-145
Total	1,425	1,539

Net result from categories of financial instruments²

EURm	2014	2013
Available for sale assets, realised	1	-6
Financial instruments designated at fair value through profit or loss	184	40
Financial instruments held for trading ³	1,522	318
Financial instruments under fair value hedge accounting	33	73
– of which net gains/losses on hedging instruments	1,248	-1,404
– of which net gains/losses on hedged items	-1,215	1,477
Financial assets measured at amortised cost ⁴	49	13
Financial liabilities measured at amortised cost	-28	-26
Foreign exchange gains/losses excluding currency hedges	-588	914
Other	-20	-5
Financial risk income, net Life insurance ¹	180	161
Insurance risk income, net Life insurance	92	57
Total	1,425	1,539

1) Premium income amounts to EUR 2,270m (EUR 2,278m).

2) The figures disclosed for Life (financial risk income and insurance risk income) are disclosed on gross basis, i.e. before eliminations of intra-group transactions.

3) Of which amortised deferred day one profits amounts to EUR 11m (EUR 12m).

4) Of which EUR 49m (EUR 13m) related to instruments classified into the category "Loans and receivables" and EUR 0m (EUR 0m) related to instruments classified into the category "Held to maturity".

G6

Other operating income

EURm	2014	2013
Divestment of shares ¹	378	1
Income from real estate	9	5
Sale of tangible assets	12	18
Other	58	82
Total	457	106

1) Gain from divestment of Nets Holding A/S amounts to EUR 378m.

G7

Staff costs

EURm	2014	2013
Salaries and remuneration (specification below) ¹	-2,366	-2,287
Pension costs (specification below)	-289	-222
Social security contributions	-427	-387
Other staff costs	-67	-82
Total²	-3,149	-2,978
Salaries and remuneration		
To executives ³		
– Fixed compensation and benefits	-16	-18
– Performance-related compensation	-12	-12
– Allocation to profit-sharing	0	0
Total	-28	-30
To other employees	-2,338	-2,257
Total	-2,366	-2,287

- 1) Of which allocation to profit-sharing 2014 EUR 80m (EUR 45m) consisting of a new allocation of EUR 76m (EUR 46m) and an adjustment related to prior years of EUR 4m (EUR -1m).
- 2) Of which EUR 103m in salaries and EUR 44m in pension costs, including social security contributions, regards termination benefits in connection to the cost efficiency programme launched in the second quarter.
- 3) Executives include the Board of Directors (including deputies), CEO, deputy CEO, executive vice presidents and Group Executive Management in the parent company as well as the Board of Directors (including deputies), managing directors and executive vice presidents in operating group undertakings. Former board members (including deputies), CEOs, deputy CEOs, managing directors and executive vice presidents, in the parent company and operating group undertakings, are included. Executives amount to 182 (181) individuals.

EURm	2014	2013
Pension costs¹		
Defined benefits plans (Note G32) ²	-80	-50
Defined contribution plans	-209	-172
Total	-289	-222

- 1) Pension cost for executives as defined in footnote 3 above, amounts to EUR 5m (EUR 5m) and pension obligations to EUR 39m (EUR 45m).
- 2) Excluding social security contributions. Including social security contributions EUR 99m (EUR 61m).

Additional disclosures on remuneration under Nordic FSAs' regulations and general guidelines

The qualitative disclosures under these regulations can be found in the separate section on remuneration in the Board of Directors' Report, while the quantitative disclosures will be published in a separate report on Nordea's homepage (www.nordea.com) no later than one week before the Annual General Meeting on 19 March 2015.

Remuneration to the Board of Directors, CEO and Group Executive Management

Board remuneration

The Annual General Meeting (AGM) 2014 decided to increase the remuneration to the Board of Directors (the Board) by 3% for all members, apart from the remuneration to the vice chairman which was raised by 14%. The remuneration was EUR 259,550 for the chairman, EUR 123,250 for the vice chairman and EUR 80,250 for other members. The annual remuneration for committee work was EUR 21,350 for the chairman of the committee and EUR 15,150 for other members. Board members employed by Nordea do not receive separate remuneration for their Board membership. There are no commitments for severance pay, pension or other remuneration to the members of the Board, except for pension commitments to one Board member previously employed by Nordea.

Remuneration to the Board of Directors¹

EUR	2014	2013
Chairman of the Board:		
Björn Wahlroos	273,160	267,264
Vice Chairman of the Board:		
Marie Ehrling	140,996	125,765
Other Board members²:		
Stine Bosse ³	—	21,655
Peter F Braunwalder ⁴	22,435	91,945
Elisabeth Grieg	94,862	70,291
Svein Jacobsen ⁵	57,767	97,445
Tom Knutzen	97,502	91,945
Robin Lawther ⁶	72,426	—
Lars G Nordström	94,862	91,945
Sarah Russell	94,862	91,945
Kari Stadigh	101,035	97,445
Total	1,049,907	1,047,645

- 1) The Board remuneration consists of a fixed annual fee and a fixed annual fee for committee work. These are paid out on a quarterly basis in SEK and translated into EUR based on the average exchange rate each year for accounting purposes. Exchange rate effects have had a decreasing impact on the remuneration to the Board.
- 2) Employee representatives excluded.
- 3) Resigned as member of the Board as from the AGM 2013.
- 4) Resigned as member of the Board as from the AGM 2014.
- 5) Resigned as member of the Board as from 31 July 2014.
- 6) New member of the Board as from the AGM 2014.

Salary and benefits

Chief Executive Officer (CEO)

For 2014 the remuneration to the CEO consists of three components: Fixed salary, GEM Executive Incentive Program (GEM EIP) and benefits.

The fixed salary amounted to SEK 11,252,193 (EUR 1,236,337), an increase with 2.0% compared to 2013 as announced at the AGM 2014.

GEM EIP 2014 is based on agreed, specific targets and can amount to a maximum of 100% of the fixed salary. For 2014 the outcome of the GEM EIP amounted to EUR 1,084,267, and the outcome in 2013 was EUR 831,280. The reason behind the increase in 2014 is a higher outcome on the targets on Group level.

In accordance with remuneration regulations from the Swedish FSA 40% of GEM EIP 2014 will be paid out in 2015, 30% will be deferred to 2018 and 30% to 2020.

The benefits for 2014 amounted to EUR 78,342 and include primarily car and housing. For 2013 the benefits amounted to EUR 81,645.

The total earned remuneration for 2014 based on the three components amounted to EUR 2,398,946 and in 2013 to EUR 2,187,895.

The CEO took part in the previous share-based Long Term Incentive Programmes (LTIP) that was terminated in 2012. The expense from the LTIP programmes is accounted for over three years starting in the year in which they were part of the total remuneration (the year of issuance). The expense 2014 thus includes expense from LTIP 2011 and LTIP 2012 and the expense for 2013 includes expense from LTIP 2010, LTIP 2011 and LTIP 2012.

For 2014 the expense for the CEO related to the LTIP programmes amounted to EUR 398,081, and for 2013 the expense amounted to EUR 349,817.

For more information on the LTIP programmes see the separate section on remuneration in the Board of Directors' report and below.

G7 Staff costs, cont.

Remuneration to the Chief Executive Officer and Group Executive Management ¹

EUR	Fixed salary		GEM Executive Incentive Programme ²		Benefits		Total remuneration	
	2014	2013	2014	2013	2014	2013	2014	2013
Chief Executive Officer (CEO):								
Christian Clausen ³	1,236,337	1,274,970	1,084,267	831,280	78,342	81,645	2,398,946	2,187,895
Group Executive Management (GEM):								
6 (6) individuals excluding CEO ⁴	4,359,064	4,450,178	3,912,561	2,748,761	267,992	290,739	8,539,617	7,489,678
Total	5,595,401	5,725,148	4,996,828	3,580,041	346,334	372,384	10,938,563	9,677,573

- 1) The CEO and members of GEM were until 2012 offered a Variable Salary Part (VSP) and a share-based Long Term Incentive Programme (LTIP). Instead of these two programmes the Board in 2013 decided, in order to reduce complexity, to offer a GEM Executive Incentive Programme (GEM EIP).
- 2) The outcome from GEM Executive Incentive Programme (GEM EIP) 2014 has been expensed in full in 2014 but will be paid out over a five year deferral period with forfeiture clauses in order to comply with the remuneration regulations from the Swedish FSA. The reason behind the increase in 2014 is a higher outcome on the targets on Group level. The GEM EIP is indexed with Nordea's total shareholder return (TSR) during the deferral period. The GEM EIP is further described in the separate section on remuneration in the Board of Directors' report and below.
- 3) The CEO's salary is paid in SEK and converted to EUR based on the average exchange rate each year. The fixed salary increased with 2% to SEK 11,252,193 (EUR 1,236,337) as communicated at the AGM 2014. The decrease in fixed salary 2014 expressed in EUR is due to exchange rates effects. Benefits are included at taxable values.
- 4) GEM members are included for the period they have been appointed. Benefits are included at taxable values. One new GEM member was appointed in June 2014 and one member resigned in June 2014. The reasons behind the increase in GEM EIP 2014 are a higher outcome on the targets on Group level and that GEM only had five members part of 2013. Termination benefits amounted to EUR 1.6m (EUR 1.5m) and are excluded from the table above.

Long Term Incentive Programmes (LTIP) 2010–2012

	Expense ¹ (EUR)		Number of outstanding shares ²			Total
	2014	2013	LTIP 2012 ³	LTIP 2011 ⁴	LTIP 2010 ⁴	
Chief Executive Officer (CEO):						
Christian Clausen	398,081	349,817	150,025	45,311	13,536	208,872
Group Executive Management (GEM):						
6 (6) Individuals excluding CEO	1,062,253	1,021,443	371,185	118,392	38,774	528,351
Total	1,460,334	1,371,260	521,210	163,703	52,310	737,223

- 1) The expense from the LTIP programmes is recognised as the vesting requirements are fulfilled over the three years vesting period starting the year of issuance. The expense 2013 includes expense from LTIP 2010, LTIP 2011 and LTIP 2012. The expense 2014 includes expense from LTIP 2011 and LTIP 2012. LTIP 2012 will be fully expensed in May 2015. The main reason behind the increase 2014 is that the expectation on the outcome from the vesting requirements in LTIP 2012 has changed. GEM members are included for the period they have been appointed and the expense is calculated in accordance with IFRS 2 "Share-based Payment".
- 2) 60% of the vested shares are deferred with forfeiture clauses due to remuneration regulations from the Swedish FSA and allotted over a five year period, for LTIP 2010 starting May 2013, for LTIP 2011 starting May 2014 and for LTIP 2012 starting May 2015. See also the separate Remuneration section on page 55 and below for more details.
- 3) The CEO and members of GEM have a conditional right to a maximum 104,242 matching shares, 312,726 performance shares I and 104,242 performance shares II in LTIP 2012, in total 521,210 shares. The value of the outcome from LTIP 2012 on the day of allotment in May 2015 cannot exceed the annual fixed salary year end 2011.
- 4) Shares in LTIP 2010 and LTIP 2011 are fully vested and consequently not conditional.

The total expense related to the remuneration of the CEO in 2014, including the three components of the remuneration earned in 2014 and the LTIP programmes that were part of the remuneration for previous years, amounted to EUR 2,797,027. For 2013 the total expense was EUR 2,537,712.

In accordance with the remuneration regulation from the Swedish FSA, the variable salary components and outcome from LTIPs are deferred and paid out over a period of five years. The below table specifies the paid fixed and variable salary (GEM EIP and VSP), benefits given and shares allotted in the Long Term Incentive Programmes (LTIP) to the CEO in 2014 and 2013.

Paid salary, benefits given and shares allotted to the CEO

EUR	2014	2013
Fixed salary	1,236,337	1,274,970
Benefits	78,342	81,645
VSP/GEM EIP (earned previous years) ¹	444,116	215,744
LTIP (earned previous years) ²	325,548	91,008
Total	2,084,343	1,663,367

- 1) Payment in 2014 relate to 40% of outcome from GEM EIP 2013 and deferrals from VSP 2012 and VSP 2011. Payment in 2013 relates to 40% of outcome from VSP 2012 and deferral from VSP 2011.
- 2) Taxable benefit in 2014 relates to allotment of 33,592 shares from LTIP 2011 and LTIP 2010. Taxable benefit in 2013 relates to allotment of 11,280 shares from LTIP 2010.

The fixed salary, GEM Executive Incentive Programme and contract terms for the CEO are proposed by the Board Remuneration Committee (BRC) and approved by the Board in accordance with Nordea's remuneration guidelines approved by AGM 2014.

Group Executive Management (GEM)

The BRC prepares alterations in salary levels and outcome of GEM EIP as well as other changes in the remuneration package for members of GEM, for resolution by the Board. GEM EIP 2014, which is based on agreed, specific targets, can be a maximum of 100% of the fixed salary.

Benefits include primarily car and/or housing. As for the CEO, GEM members took part of the previous LTIPs.

Pension

Chief Executive Officer (CEO)

The CEO is covered by a defined benefit plan up to the age of 60. The pension amounts to 50% of the pensionable income, defined as the fixed salary, for life. The maximum pensionable income is 200 Swedish Income Base Amounts. The pension obligation is funded by plan assets. At age 60 the pension risk is transferred to the CEO. Pension payments are to be made in accordance with local legislations and pension insurance conditions and start no earlier than at retirement. From age 60 the CEO will have a defined contribution plan. The pension contribution is 30% of the fixed salary.

G7

Staff costs, cont.

Group Executive Management (GEM)

The pension agreements vary due to local country practices. GEM members are entitled to retire with pension at the age of 62, 65 or 70. Pension agreements are defined benefit plans, defined contribution plans or a combination of such plans.

Two members have defined benefit plans not based on collective agreements. One of these defined benefit plans provides retirement pension amounting to 50% of pensionable income for life from age 62, including national pension benefits. The second defined benefit plan not based on a collective agreement provides a retirement pension, including both national pension benefits and previously earned pension. The

retirement pension benefit in this plan decreased from 70% to 66% of pensionable income for future earnings as from 1 January 2011. The second defined benefit plan will be closed by end of March 2015 and substituted by a defined contribution plan. Two members have pensions in accordance with the Swedish collective agreement, one in BTP1 (defined contribution plan) and one in BTP2 (defined benefit plan), with complementing defined contribution plans on top of the collective agreement. Finally two members have defined contribution plans. Fixed salary is pensionable income for all GEM-members. Part of GEM EIP is included in the pensionable income for one member.

Pension expense and pension obligation

EUR	2014		2013	
	Pension expense ¹	Pension obligation ²	Pension expense ¹	Pension obligation ²
Board members³:				
Lars G Nordström	—	367,851	—	363,280
Chief executive officer (CEO):				
Christian Clausen ⁴	760,804	15,341,148	807,988	12,440,440
Group Executive Management (GEM):				
6 (6) individuals excluding CEO ⁵	2,122,898	8,585,591	1,799,215	5,502,372
Former Chairman of the Board and CEOs:				
Vesa Vainio and Thorleif Krarup ⁶	-339,377	5,773,806	—	16,916,203
Total	2,544,325	30,068,396	2,607,203	35,222,295

1) The pension expense is related to pension premiums paid in defined contribution agreements and pension rights earned during the year in defined benefit agreements (Current service cost and Past service cost and settlements as defined in IAS 19). Of the total pension expense EUR 945,583 (EUR 853,782) relates to defined contribution agreements.

2) The pension obligation is calculated in accordance with IAS 19. The obligation is dependent on changes in actuarial assumptions and inter annual variations can therefore be significant. IAS 19 includes an assumption about future increases in salary, which leads to that the pension obligations disclosed are the earned pension rights calculated using the expected salary levels at retirement. The pension plans are funded, meaning that these obligations are backed with plan assets with fair value generally on a similar level as the obligations.

3) Employee representatives excluded. The pension obligation is in accordance with the collective pension agreement BTP2 and earned during the employment period.

4) The CEO's pension agreement is unchanged. The main reasons behind the increase in pension obligation are changes in discount rates and new pension rights earned in 2014. Exchange rate effects have had a decreasing impact on both the pension expense and the pension obligation.

5) Members of GEM included for the period they are appointed. The pension obligation is the obligation towards the members of GEM as of 31 December. The main reasons behind the increase in pension obligation are changes in discount rates and new pension rights earned in 2014. The main reasons behind the increase in pension expense are that six members have been included for the whole year and changes in accumulated paid up policies. Exchange rate effects have had a decreasing impact on both the pension expense and the pension obligation. Termination benefits amounted to EUR 0.2m (EUR 0.4m) and are excluded from the table above.

6) The pension obligation for Vesa Vainio and Thorleif Krarup is mainly due to pension rights earned in, and funded by, banks forming Nordea. The decrease in the pension obligation is mainly due to that the pension obligation/pension risk was transferred to Thorleif Krarup end of August 2014 and the pension obligation for Thorleif Krarup is hence accounted for as settled. The settlement led to a gain of EUR 339,377.

Notice period and severance pay

In accordance with their employment contracts CEO and four GEM members have a notice period of 12 months and a severance pay equal to 12 months' salary to be reduced by the salary the executive receives as a result of any other employment during these 12 months. The CEO is not entitled to severance pay if leaving Nordea after the age of 60.

Two GEM members are entitled to 6 months' salary during the notice period, and with regard to severance pay 18 months' salary to be reduced by the salary they receive as a result of any other employment during these 18 months.

Loans to key management personnel

Loans to key management personnel, as defined in Note G1 section 26, amount to EUR 3m (EUR 3m). Interest income on these loans amounts to EUR 0m (EUR 0m).

For key management personnel who are employed by Nordea the same credit terms apply as for other employees,

except for key management personnel in Denmark whose loans are granted on terms based on market conditions. In Norway the employee interest rate for loans is variable and was at 31 December 2014 2.8% for loans up to NOK 5m and 3.15% for loans above NOK 5m. In Finland the employee interest rate for loans corresponds to Nordea's funding cost with a margin of 40 basis points up to EUR 0.4m, and 60 basis points on the part that exceeds EUR 0.4m. In Sweden the employee interest rate on fixed- and variable interest rate loans is 215 basis points lower than the corresponding interest rate for external customers (with a lower limit of 50 basis points, a decrease from 150 basis points as from 1 December 2014). There is currently a cap of 57 Swedish price base amounts both on fixed- and variable interest rate loans. Interest on loans above the defined caps is set on market terms. Loans to family members of key management personnel are granted on normal market terms, as well as loans to key management personnel who are not employed by Nordea.

G7

Staff costs, cont.

Long Term Incentive Programmes

	2014			2013		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Conditional rights LTIP 2012						
Outstanding at the beginning of the year	1,260,752	3,164,297	1,260,752	1,264,437	3,176,540	1,264,437
Granted ¹	54,976	137,708	54,976	46,646	117,074	46,646
Forfeited	-61,428	-160,112	-61,428	-50,331	-129,317	-50,331
Outstanding at end of year	1,254,300	3,141,893	1,254,300	1,260,752	3,164,297	1,260,752
– of which currently exercisable	—	—	—	—	—	—
Rights LTIP 2011						
Outstanding at the beginning of year	974,746	1,949,493	974,746	971,195	1,942,391	971,195
Granted ¹	42,030	84,060	42,030	36,064	72,128	36,064
Forfeited	-24,245	-375,231	-570,137	-32,513	-65,026	-32,513
Allotted	-722,860	-1,207,754	-325,287	—	—	—
Outstanding at end of year	269,671	450,568	121,352	974,746	1,949,493	974,746
– of which currently exercisable	—	—	—	—	—	—
Rights LTIP 2010						
Outstanding at the beginning of year	179,929	190,096	80,971	871,028	1,742,056	871,028
Forfeited	—	—	—	-18,373	-841,222	-487,322
Allotted	-47,345	-50,018	-21,307	-672,726	-710,738	-302,735
Outstanding at end of year	132,584	140,078	59,664	179,929	190,096	80,971
– of which currently exercisable	—	—	—	—	—	—

1) Granted rights are compensation for dividend on the underlying Nordea share during the year.

Participation in the Long Term Incentive Programmes (LTIPs) requires that the participants take direct ownership by investing in Nordea shares.

	LTIP 2012			LTIP 2011		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Ordinary share per right	1.00	1.00	1.00	1.00	1.00	1.00
Exercise price	—	—	—	—	—	—
Grant date	13 May 2012	13 May 2012	13 May 2012	13 May 2011	13 May 2011	13 May 2011
Vesting period	36 months	36 months	36 months	36 months	36 months	36 months
Contractual life	36 months	36 months	36 months	36 months	36 months	36 months
Allotment	April/May 2015	April/May 2015	April/May 2015	April/May 2014	April/May 2014	April/May 2014
Fair value at grant date	EUR 6.06 ¹	EUR 6.06 ¹	EUR 2.19 ¹	EUR 7.33 ¹	EUR 7.33 ¹	EUR 2.65 ¹

1) The fair value has been recalculated due to dividend during the vesting period which the participants are compensated for through additional Matching and Performance Shares.

	LTIP 2010		
	Matching Share	Performance Share I	Performance Share II
Ordinary share per right	1.00	1.00	1.00
Exercise price	—	—	—
Grant date	13 May 2010	13 May 2010	13 May 2010
Vesting period	36 months	36 months	36 months
Contractual life	36 months	36 months	36 months
Allotment	April/May 2013	April/May 2013	April/May 2013
Fair value at grant date	EUR 6.75	EUR 6.75	EUR 2.45

G7

Staff costs, cont.

Conditions and requirements

For each ordinary share the participants lock in to the LTIPs, they are granted a conditional Matching Share to receive ordinary shares based on continued employment, with certain exemptions, and the conditional Performance Share I and II to receive additional ordinary shares also based on fulfillment of certain performance conditions. The performance conditions for Performance Share I comprise a target growth in risk adjusted profit per share (RAPPS) or a target in risk-adjusted return on capital at risk (RAROCAR). Should the reported earnings per share (EPS) be lower than a predetermined level the participants are not entitled to exercise any Performance Share I. The performance conditions for Performance Share II

are market related and comprise growth in total shareholder return (TSR) in comparison with a peer group's TSR or a target in RAROCAR and in P/B-ranking compared to a peer group. Furthermore the profit for each right is capped.

When the performance conditions are not fulfilled in full, the rights that are no longer exercisable are shown as forfeited in the previous tables, together with shares forfeited due to participants leaving the Nordea Group.

LTIP 2011/2010 are not allotted in full due to deferral and retention requirements by Nordic FSAs.

	LTIP 2012	LTIP 2011	LTIP 2010
Service condition, Matching Share/ Performance Share I and II	Employed, with certain exemptions, within the Nordea Group during the three year vesting period.	Employed, with certain exemptions, within the Nordea Group during the three year vesting period.	Employed, with certain exemptions, within the Nordea Group during the three year vesting period.
Performance condition, Performance Share I	Average RAROCAR during the period 2012 up to and including 2014. Full allotment will be obtained if the RAROCAR amounts to 17%.	Compound Annual Growth Rate in RAPPS from year 2010 (base year) to and including year 2013. Full allotment will be obtained if the Compound Annual Growth Rate amounts to or exceeds 10%.	Compound Annual Growth Rate in RAPPS from year 2009 (base year) to and including year 2012. Full allotment was obtained if the Compound Annual Growth Rate amounted to or exceeded 9%.
EPS knock out, Performance Share I	—	Average reported EPS for 2011–2013 lower than EUR 0.26.	Average reported EPS for 2010–2012 lower than EUR 0.26.
Performance condition, Performance Share II	RAROCAR during the period 2012 up to and including 2014 and P/B-ranking year-end 2014 compared to a peer group. Full allotment will be obtained if the RAROCAR amounts to 14% and if Nordea's P/B-ranking is 1–5.	TSR during 2011–2013 in comparison with a peer group. Full allotment will be obtained if Nordea is ranked number 1–5.	TSR during 2010–2012 in comparison with a peer group. Full allotment was obtained if Nordea was ranked number 1–5.
Cap	The market value of the allotted shares is capped to the participants' annual salary for year-end 2011.	The market value of the allotted shares is capped to the participants' annual salary for year-end 2010.	The market value of the allotted shares is capped to the participants' annual salary for year-end 2009.
Dividend compensation	The number of Matching Shares and Performance Shares will be adjusted for dividends on the underlying Nordea share during the vesting period, as if assuming that each dividend was used to immediately invest in additional Nordea shares.	The number of Matching Shares and Performance Shares will be adjusted for dividends on the underlying Nordea share during the vesting period, as if assuming that each dividend was used to immediately invest in additional Nordea shares.	—

G7

Staff costs, cont.

Fair value calculations

The fair value is measured through the use of generally accepted valuation models with the following input factors:

	LTIP 2012	LTIP 2011	LTIP 2010
Weighted average share price	EUR 6.70	EUR 8.39	EUR 6.88
Right life	3.0 years	3.0 years	3.0 years
Deduction of expected dividends	No	No	No
Risk free rate	Not applicable	Not applicable	Not applicable
Expected volatility	Not applicable	Not applicable	Not applicable

As the exercise price (zero for LTIP 2012, LTIP 2011 and LTIP 2010) is significantly below the share price at grant date, the value has a limited sensitivity to expected volatility and risk-free interest.

The value of the Performance Share II are based on market related conditions and fulfilment of the TSR, RAROCAR and P/B targets have been taken into consideration when calculating

the rights' fair value at grant date. When calculating the impact from the market conditions it has been assumed that all possible outcomes have equal possibilities. Also the caps in each programme have been taken into consideration when calculating the rights' fair value at grant. The adjustment to fair value is approximately 2–3% of the weighted average share price.

Expenses for equity-settled share-based payment programmes¹

EURm	LTIP 2012	LTIP 2011	LTIP 2010
Expected expense for the whole programme	–29	–21	–14
Maximum expense for the whole programme	–29	–21	–14
Total expense during 2014	–14	–2	—
Total expense during 2013	–6	–7	–3

1) All amounts excluding social security contribution.

When calculating the expected expense an expected annual employee turnover of 5% has been used. The expected expense is recognised over the vesting period of 36 months.

Cash-settled share-based payment transactions

Nordea operates share-linked deferrals on parts of variable compensation for certain employee categories, indexed with Nordea Total Shareholder Returns (TSR) and either transferred after three years or transferred in equal instalments over a three to five year period. Since 2011 Nordea also operates TSR-linked retention on part of variable compensation for certain employee categories. Due to that the allocation of variable compensation is not finally decided during the current year, the deferred amount during the year in the table below relates to variable compensation earned the previous year.

In addition Nordea in 2013 introduced the Executive Incentive Programme ("EIP") which aims to strengthen Nordea's capability to retain and recruit the best talents. The aim is further to stimulate the managers and key employees whose efforts have direct impact on Nordea's result, profitability and long term value growth. EIP reward performance meeting agreed predetermined targets on Group, business unit and individual level. The effect on the long term result is to be con-

sidered when determining the targets. The EIP shall not exceed the fixed salary. EIP shall be paid in the form of cash and be subject to TSR-indexation, deferral, forfeiture clauses and retention as per relevant remuneration regulations. The main part of EIP 2014 is paid no earlier than autumn 2018. Participation in the programme is offered to up to 400 managers and key employees, except GEM who are instead offered a GEM EIP (further information about the GEM EIP can be found in the Remuneration section in the Board of Director's Report), within the Nordea Group. EIP is offered instead of Nordea's LTIP and VSP for the invited employees. The allocation of the EIP 2014 is decided during spring 2015, and a reservation of EUR 43m excl. social costs is made 2014. 80% of the allocated amount will be subject to TSR-indexation.

The below table only includes deferred amounts indexed with Nordea TSR. EIP has been included as from 2014, when deferred. Further information regarding all deferred amounts can be found in the separate report on remuneration published on Nordea's homepage (www.nordea.com).

EURm	Share linked deferrals	
	2014	2013
Opening balance	28	21
Deferred/earned during the year	17	15
TSR indexation during the year	4	9
Payments during the year ¹	–17	–15
Translation differences	0	–2
Closing balance	32	28

1) There have been no adjustments due to forfeitures in 2014.

G7**Staff costs, cont.****Average number of employees – Continuing operations**

	Total		Men		Women	
	2014	2013	2014	2013	2014	2013
Full-time equivalents						
Denmark	8,255	8,251	4,328	4,512	3,927	3,739
Finland	6,971	7,116	1,990	1,863	4,981	5,253
Sweden	6,963	6,881	3,212	3,083	3,751	3,798
Norway	3,238	3,280	1,748	1,767	1,490	1,513
Russia	1,418	1,454	454	469	964	985
Poland	692	503	242	114	450	389
Estonia	486	468	104	102	382	366
Latvia	431	443	132	132	299	311
Luxembourg	373	376	245	240	128	136
Lithuania	351	340	110	101	241	239
United States	118	113	61	56	57	57
United Kingdom	75	69	46	45	29	24
Singapore	85	77	29	23	56	54
Germany	57	55	31	23	26	32
Switzerland	30	29	13	12	17	17
China	28	24	12	9	16	15
Brazil	4	4	3	2	1	2
Total average	29,575	29,483	12,760	12,553	16,815	16,930
Total number of employees (FTEs), end of period	29,397	29,429				

Gender distribution

In the parent company's Board of Directors 50% (67%) were men and 50% (33%) were women. In the Board of Directors of the Nordea Group companies, 75% (78%) were men and 25%

(22%) were women. The corresponding numbers for Other executives were 65% (69%) men and 35% (31%) women. Internal Boards consist mainly of management in Nordea.

G8 Other expenses

EURm	2014	2013
Information technology	-558	-671
Marketing and representation	-103	-116
Postage, transportation, telephone and office expenses	-177	-192
Rents, premises and real estate	-387	-373
Other	-410	-483
Total	-1,635	-1,835

Auditors' fees – Total operations

EURm	2014	2013
KPMG		
Auditing assignments	-5	-7
Audit-related services	-1	-1
Tax advisory services	0	0
Other assignments	-1	-5
Total	-7	-13
Ernst & Young		
Auditing assignments	-1	—
Audit-related services	0	—
Tax advisory services	0	—
Other assignments	0	—
Total	-1	—
Total Auditors' fees	-8	-13

G9 Depreciation, amortisation and impairment charges of tangible and intangible assets

EURm	2014	2013
Depreciation/amortisation		
Properties and equipment	-122	-91
Intangible assets	-110	-119
Total	-232	-210

Impairment charges/reversed impairment charges

Intangible assets	-350	-17
Total	-350	-17
Total	-582	-227

G10 Net loan losses

EURm	2014	2013
Loan losses divided by class		
Realised loan losses	-2	0
Allowances to cover realised loan losses	2	—
Reversals of previous provisions	23	1
Loans to credit institutions¹	23	1
Realised loan losses	-633	-709
Allowances to cover realised loan losses	450	508
Recoveries on previous realised loan losses	81	76
Provisions	-998	-1,131
Reversals of previous provisions	557	508
Loans to the public¹	-543	-748
Realised loan losses	-3	0
Allowances to cover realised loan losses	3	—
Recoveries on previous realised loan losses	—	0
Provisions	-107	-25
Reversals of previous provisions	93	37
Off-balance sheet items²	-14	12
Net loan losses	-534	-735

1) See Note G13 "Loans and impairment".

2) Included in Note G31 "Provisions" as "Transfer risk, off-balance" and "Individually assessed guarantees and other commitments".

G11

Taxes

Income tax expense

EURm	2014	2013
Current tax	-887	-927
Deferred tax	-6	-31
Bank tax in Finland ¹	-60	-51
Total	-953	-1,009

1) The Finnish bank tax was introduced in 2013 and is based on risk exposure amount rather than income.

For current and deferred tax recognised in Other comprehensive income, see Statement of comprehensive income.

The tax on the Group's operating profit differs from the theoretical amount that would arise using the tax rate in Sweden (excluding bank tax in Finland) as follows:

EURm	2014	2013
Profit before tax	4,324	4,116
Tax calculated at a tax rate of 22.0%	-951	-906
Effect of different tax rates in other countries	-55	-123
Income from associated undertakings	2	17
Tax-exempt income	131	38
Non-deductible expenses	-25	-32
Adjustments relating to prior years	9	35
Utilization of non-capitalized tax losses carry-forwards from previous periods	1	2
Change of tax rate	3	33
Not creditable foreign taxes	-8	-22
Tax charge	-893	-958
Average effective tax rate	21%	23%

Deferred tax

EURm	Deferred tax assets		Deferred tax liabilities	
	2014	2013	2014	2013
Deferred tax related to:				
Tax losses carry-forward	283	50	—	—
Loans to the public	20	19	410	430
Derivatives	10	10	459	155
Intangible assets	0	0	44	72
Investment properties	0	0	150	155
Retirement benefit assets/obligations	156	25	60	52
Hedge of net investments in foreign operations	—	3	94	—
Liabilities/provisions	54	52	127	169
Other	7	7	39	6
Netting between deferred tax assets and liabilities	-400	-104	-400	-104
Total	130	62	983	935

EURm	2014	2013
Unrecognised deferred tax assets		
Unused tax losses carry-forward with no expire date	44	45
Total	44	45

G12

Earnings per share

	Total operations		Continuing operations		Discontinued operations	
	2014	2013	2014	2013	2014	2013
Earnings:						
Profit attributable to shareholders of Nordea Bank AB (publ) (EURm)	3,332	3,116	3,371	3,107	-39	9
Number of shares (in millions):						
Number of shares outstanding at beginning of year	4,050	4,050	4,050	4,050	4,050	4,050
Average number of own shares	-26	-31	-26	-31	-26	-31
Weighted average number of basic shares outstanding	4,024	4,019	4,024	4,019	4,024	4,019
Adjustment for diluted weighted average number of additional ordinary shares outstanding ¹	7	1	7	1	7	1
Weighted average number of diluted shares outstanding	4,031	4,020	4,031	4,020	4,031	4,020
Basic earnings per share, EUR-Total operations	0.83	0.77	0.84	0.77	-0.01	0.00
Diluted earnings per share, EUR-Total operations	0.83	0.77	0.84	0.77	-0.01	0.00

1) Relates to the Long Term Incentive Programmes (LTIP). For further information on these programmes, see Note G1 section 21.

G13

Loans and impairment

EURm	Central banks and credit institutions		The public ¹		Total	
	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Loans, not impaired	19,177	22,515	344,407	338,703	363,584	361,218
Impaired loans	—	24	6,425	6,540	6,425	6,564
– Performing	—	—	4,115	3,909	4,115	3,909
– Non-performing	—	24	2,310	2,631	2,310	2,655
Loans before allowances	19,177	22,539	350,832	345,243	370,009	367,782
Allowances for individually assessed impaired loans	—	-24	-2,329	-2,373	-2,329	-2,397
– Performing	—	—	-1,432	-1,372	-1,432	-1,372
– Non-performing	—	-24	-897	-1,001	-897	-1,025
Allowances for collectively assessed impaired loans	-2	-3	-418	-419	-420	-422
Allowances	-2	-27	-2,747	-2,792	-2,749	-2,819
Loans, carrying amount	19,175	22,512	348,085	342,451	367,260	364,963

1) Finance leases, where Nordea Group is a lessor, are included in Loans to the public, see Note G21 Leasing.

G13

Loans and impairment, cont.

Movements of allowance accounts for impaired loans

EURm	Central banks and credit institutions			The public			Total		
	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total
Opening balance at 1 Jan 2014	-24	-3	-27	-2,373	-419	-2,792	-2,397	-422	-2,819
Provisions	1	0	1	-877	-121	-998	-876	-121	-997
Reversals of previous provisions	22	0	22	442	115	557	464	115	579
Changes through the income statement	23	0	23	-435	-6	-441	-412	-6	-418
Allowances used to cover realised loan losses	2	—	2	450	—	450	452	—	452
Translation differences	-1	1	—	29	7	36	28	8	36
Closing balance at 31 Dec 2014	0	-2	-2	-2,329	-418	-2,747	-2,329	-420	-2,749
Opening balance at 1 Jan 2013	-24	-4	-28	-2,376	-444	-2,820	-2,400	-448	-2,848
Provisions	0	0	0	-957	-174	-1,131	-957	-174	-1,131
Reversals of previous provisions	0	1	1	383	125	508	383	126	509
Changes through the income statement	0	1	1	-574	-49	-623	-574	-48	-622
Reclassified to assets held for sale	—	—	—	60	14	74	60	14	74
Allowances used to cover realised loan losses	—	—	—	508	—	508	508	—	508
Reclassification	—	—	—	-42	42	0	-42	42	0
Translation differences	0	0	0	51	18	69	51	18	69
Closing balance at 31 Dec 2013	-24	-3	-27	-2,373	-419	-2,792	-2,397	-422	-2,819

Allowances and provisions¹

EURm	Central banks and credit institutions		The public		Total	
	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Allowances for items on the balance sheet	-2	-27	-2,747	-2,792	-2,749	-2,819
Provisions for off balance sheet items	-9	-10	-63	-51	-72	-61
Total allowances and provisions	-11	-37	-2,810	-2,843	-2,821	-2,880

1) Included in Note G31 "Provisions" as "Transfer risk, off-balance" and "individually assessed guarantees and other commitments".

Key ratios¹

	31 Dec 2014	31 Dec 2013
Impairment rate, gross, basis points	174	178
Impairment rate, net, basis points	111	113
Total allowance rate, basis points	74	77
Allowances in relation to impaired loans, %	36	37
Total allowances in relation to impaired loans, %	43	43
Non-performing loans, not impaired, EURm	289	418

1) For definitions, see "Business definitions" on page 71.

G14 Interest-bearing securities

EURm	31 Dec 2014	31 Dec 2013
State and sovereigns	26,107	21,422
Municipalities and other public bodies	2,385	2,490
Mortgage institutions	28,742	32,481
Other credit institutions	23,730	23,931
Corporates	5,175	6,095
Corporates sub-investment grade	758	445
Other	213	450
Total	87,110	87,314

G16 Shares

EURm	31 Dec 2014	31 Dec 2013
Shares	15,505	12,164
Fund units, equity related	16,529	11,329
Fund units, interest related	7,745	9,809
Total	39,779	33,302
– of which Financial instruments pledged as collateral (Note G15)	30	31
Total	39,749	33,271

G15 Financial instruments pledged as collateral

Financial instruments pledged as collateral

In repurchase transactions and in securities lending transactions, non-cash assets are transferred as collateral. When the counterpart receiving the collateral has the right to sell or repledge the assets, the assets are reclassified on the balance sheet to the item Financial instruments pledged as collateral.

EURm	31 Dec 2014	31 Dec 2013
Interest-bearing securities	12,121	9,544
Shares	30	31
Total	12,151	9,575

For information on transferred assets and reverse repos, see Note G43.

G17**Derivatives and Hedge accounting**

31 Dec 2014, EURm	Fair value		Total nom amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	62,562	56,949	4,187,058
FRAs	55	62	61,419
Futures and forwards	360	392	1,294,054
Options	15,447	12,815	456,865
Total	78,424	70,218	5,999,396
Equity derivatives			
Equity swaps	105	275	7,372
Futures and forwards	13	22	981
Options	549	780	20,132
Total	667	1,077	28,485
Foreign exchange derivatives			
Currency and interest rate swaps	17,526	19,612	723,861
Currency forwards	2,224	994	84,666
Options	467	329	29,654
Other	1	1	99
Total	20,218	20,936	838,280
Credit derivatives			
Credit Default Swaps (CDS)	2,864	2,853	91,827
Total	2,864	2,853	91,827
Commodity derivatives	71	19	787
Other derivatives	35	15	2,359
Total derivatives held for trading	102,279	95,118	6,961,134
Derivatives used for hedge accounting			
Interest rate derivatives	2,044	1,064	95,925
Equity derivatives	—	4	55
Foreign exchange derivatives	796	1,154	28,094
Total derivatives used for hedge accounting	2,840	2,222	124,074
– of which cash flow hedges	816	850	36,091 ¹
– of which fair value hedges	1,672	1,370	100,598 ¹
– of which net investment hedges	352	2	12,674
Total derivatives	105,119	97,340	7,085,208

1) Some cross currency interest rate swaps and interest rate swaps are used both as fair value hedges and cash flow hedges and the nominal amounts are then reported on both lines.

Periods when hedged cashflows are expected to occur and when they are expected to affect the income statement

31 Dec 2014, EURm	<1 year	1–3 years	3–5 years	5–10 years	10 years
Cash inflows (assets)	—	—	—	—	—
Cash outflows (liabilities)	3,626	10,022	3,989	3,628	1,191
Net cash outflows	3,626	10,022	3,989	3,628	1,191

G17

Derivatives and Hedge accounting, cont.

31 Dec 2013, EURm	Fair value		Total nom amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	48,038	43,270	3,943,615
FRAs	16	18	50,590
Futures and forwards	206	210	1,155,477
Options	8,397	7,904	567,809
Total	56,657	51,402	5,717,491
Equity derivatives			
Equity swaps	86	151	5,381
Futures and forwards	3	5	733
Options	618	645	16,189
Total	707	801	22,303
Foreign exchange derivatives			
Currency and interest rate swaps	9,467	10,203	749,352
Currency forwards	472	510	84,848
Options	185	149	21,116
Total	10,124	10,862	855,316
Credit derivatives			
Credit Default Swaps (CDS)	1,337	1,361	60,888
Total	1,337	1,361	60,888
Commodity derivatives	144	113	3,925
Other derivatives	34	27	2,378
Total derivatives held for trading	69,003	64,566	6,662,301
Derivatives used for hedge accounting			
Interest rate derivatives	1,573	588	97,594
Foreign exchange derivatives	416	770	18,563
Total derivatives used for hedge accounting	1,989	1,358	116,157
– of which cash flow hedges	530	843	21,899 ¹
– of which fair value hedges	1,417	493	105,502 ¹
– of which net investment hedges	42	22	9,455
Total derivatives	70,992	65,924	6,778,458

1) Some cross currency interest rate swaps and interest rate swaps are used both as fair value hedges and cash flow hedges and the nominal amounts are reported on both lines.

Periods when hedged cashflows are expected to occur and when they are expected to affect the income statement

31 Dec 2013, EURm	<1 year	1–3 years	3–5 years	5–10 years	10 years
Cash inflows (assets)	67	—	—	—	65
Cash outflows (liabilities)	6,013	9,399	14,943	10,736	1,623
Net cash outflows	5,946	9,399	14,943	10,736	1,558

G18**Fair value changes of the hedged items in portfolio hedge of interest rate risk**

EURm	31 Dec 2014	31 Dec 2013
Assets		
Carrying amount at beginning of year	203	-711
Changes during the year		
Revaluation of hedged items	63	926
Translation differences	-10	-12
Carrying amount at end of year	256	203
Liabilities		
Carrying amount at beginning of year	1,734	1,940
Changes during the year		
Revaluation of hedged items	1,812	-169
Translation differences	-128	-37
Carrying amount at end of year	3,418	1,734

The carrying amount at end of year represents accumulated changes in the fair value for those repricing time periods in which the hedged item is an asset respectively a liability. When the hedged item is an asset, the change in the fair value of the hedged item is presented within assets and when the hedged item is a liability, the change is presented as a liability.

G19**Investments in associated undertakings**

EURm	31 Dec 2014	31 Dec 2013
Acquisition value at beginning of year	641	596
Acquisitions during the year	8	8
Sales during the year	-102	-4
Share in earnings ¹	22	86
Dividend received	-55	-62
Reclassification	-8	—
Translation differences	-18	17
Acquisition value at end of year	488	641
Accumulated impairment charges at beginning of year	-11	-11
Reversed impairment charges during the year	1	1
Reclassifications	8	-1
Translation differences	1	0
Accumulated impairment charges at end of year	-1	-11
Total	487	630

1) Share in earnings

EURm	2014	2013
Profit from companies accounted for under the equity method	18	79
Portfolio hedge, Eksportfinans ASA	-10	-7
Associated undertakings in Life insurance, reported as Net result from items at fair value	14	14
Share in earnings	22	86

Nordea's share of the associated undertakings' aggregated balance sheets and income statements can be summarised as follows:

EURm	31 Dec 2014	31 Dec 2013
Total assets	4,068	5,069
Net profit or loss from continuing operations	-141	41
Other comprehensive income	—	—
Total comprehensive income	-141	41

Nordea has issued contingent liabilities of EUR 358m (EUR 1,052m) on behalf of associated undertakings.

G19

Investments in associated undertakings, cont.

31 Dec 2014	Registration number	Domicile	Carrying amount 2014, EURm	Carrying amount 2013, EURm	Voting power of holding %
Eksportfinans ASA	816521432	Oslo	164	184	23
Ejendomspartnerskabet af 1/7 2003	27134971	Ballerup	194	197	49
Suomen Luotto-osuuskunta	0201646-0	Helsinki	3	25	27
LR Realkredit A/S	26045304	Copenhagen	10	10	39
Realia Holding Oy	2106796-8	Helsinki	20	20	25
Samajet Nymøllevvej 59-91	24247961	Ballerup	21	21	25
E-nettet Holding A/S	28308019	Copenhagen	2	2	20
Hovedbanens Forretningscenter K/S	16301671	Ballerup	16	15	50
Ejendomsselskabet Axelborg I/S	79334413	Copenhagen	9	9	33
Automatia Pankkiautomaatit Oy	0974651-1	Helsinki	8	8	33
SWIPP Holding APS	36439696	Copenhagen	3	—	30
Bankernas Kontantsservice A/S	33077599	Copenhagen	5	1	20
Bluegarden A/S	27226027	Ballerup	3	3	29
Samejet Lautruphøj I/S	50857859	Ballerup	6	6	50
Nets Holding A/S ¹	27225993	Ballerup	—	108	21
NF Techfleet AB	556967-5423	Ballerup	1	—	20
NF Fleet Oy	2006935-5	Espoo	5	3	20
Upplysningscentralen UC AB	556137-5113	Stockholm	2	3	26
Bankomat AB	556817-9716	Stockholm	5	5	20
Other			10	10	
Total			487	630	

1) Sold in July 2014.

G20

Intangible assets

EURm	31 Dec 2014	31 Dec 2013
Goodwill allocated to cash generating units¹		
Retail Banking Norway	787	847
Retail Banking Denmark	591	590
Retail Banking Sweden	221	231
Life & Pensions	296	309
Banking Russia	154	247
Shipping, Offshore & Oil services	185	197
Total goodwill	2,234	2,421
Computer software	580	757
Other intangible assets	94	68
Total intangible assets	2,908	3,246
1) Excluding goodwill in associated undertakings.		
Movements in goodwill		
Acquisition value at beginning of year	2,422	2,657
Reclassification to assets held for sale	—	-65
Translation differences	-187	-170
Acquisition value at end of year	2,235	2,422
Accumulated impairment charges at beginning of year	-1	-1
Accumulated impairment charges at end of year	-1	-1
Total	2,234	2,421

G20

Intangible assets, cont.

EURm	31 Dec 2014	31 Dec 2013
Movements in computer software		
Acquisition value at beginning of year	1,184	1,041
Acquisitions during the year	279	191
Disposals during the year	-10	-4
Reclassifications	4	-12
Translation differences	-42	-32
Acquisition value at end of year	1,415	1,184
Accumulated amortisation at beginning of year	-380	-305
Amortisation according to plan for the year	-85	-89
Accumulated amortisation on disposals during the year	10	3
Reclassifications	—	2
Translation differences	7	9
Accumulated amortisation at end of year	-448	-380
Accumulated impairment charges at beginning of year	-47	-42
Impairment charges during the year	-350	-17
Reclassifications	—	9
Translation differences	10	3
Accumulated impairment charges at end of year	-387	-47
Total	580	757

Impairment testing of goodwill

A cash generating unit, defined as the operating segment, is the basis for the goodwill impairment test.

The impairment test is performed for each cash generating unit by comparing the carrying amount of the net assets, including goodwill, with the recoverable amount. The recoverable amount is the value in use and is estimated based on discounted cash flows. Due to the long-term nature of the investments, cash flows are expected to continue indefinitely.

Cash flows in the near future (generally between 3–5 years) are based on financial forecasts, derived from forecasted margins, volumes and cost development. These input variables are based on historical data adjusted to reflect Nordea's assumptions about the future. Cash flows for the period beyond the forecasting period are based on estimated sector growth rates. For impairment testing, a growth rate of 2.0% (2.5%) has been used for all Nordic cash generating units. For cash generating units in Poland and Russia, 2.5% (4.0%) and 2.5% (4.5%) have been used. Growth rates are based on historical data, updated to reflect the current situation.

Cash flows include normalised loan losses.

The derived cash flows are discounted at a rate based on the market's long-term risk-free rate of interest and yield requirements. The post-tax discount rate used for the impairment test 2014 is 7.5% (8.5%), which equals a pre-tax rate of 9.9% (11.3%). For operations in Poland, an additional risk premium of 130 (170) basis points has been applied and for Russia an additional risk premium of 580 (250) basis points has been applied.

The impairment tests conducted in 2014 did not indicate any need for goodwill impairment. See Note G1 section 4 for more information.

An increase in the discount rate of 1 percentage point or a reduction in the future growth rate of 1 percentage points are considered to be reasonably possible changes in key assumptions. Such a change would not result in an impairment in any of the cash generating units, except for the Life business in Poland. An increase in the discount rate by 1 percentage point would result in an impairment loss of EUR 8m and a decrease in the growth rate by 1 percentage point would result in an impairment loss of EUR 6m in Life Poland. The goodwill allocated to Poland amounts to EUR 40m.

The impairment test for Russia did not indicate any impairment loss based on the estimated cash flows and abovementioned assumptions. Reasonable possible changes to the discount rate and the growth rate do not trigger any impairment loss, but the current turmoil in Russia does however create uncertainty also around estimated cash flows. It is however Nordea's assessment that even a significant decrease in future cash flows would, all other assumptions unchanged, not lead to an impairment loss.

Impairment testing of IT development projects

The main driver behind the impairment is the decision to build new core banking and payment platforms, but to some extent also current decisions following reassessments of useful lives of other systems. Reassessments of useful lives follow the recently observed increase in the pace at which the regulatory and technological development is moving. The impairment has been included in "Group Functions, Other and Eliminations" in the business area reporting and as a reconciling item in Note G2 "Segment reporting". The recoverable amount of relevant systems is estimated based on their value in use. The impairment of capitalised IT development amounting to EUR 350m is recognised on the line "Depreciation, amortisation and impairment charges of tangible and intangible assets".

G21

Leasing

Nordea as a lessor**Finance leases**

Nordea owns assets leased to customers under finance lease agreements. Finance lease agreements are reported as receivables from the lessee included in "Loans to the public" (see Note G13) at an amount equal to the net investment in the lease. The leased assets mainly comprise vehicles, machinery and other equipment.

Reconciliation of gross investments and present value of future minimum lease payments:

EURm	31 Dec 2014	31 Dec 2013
Gross investments	7,480	7,751
Less unearned finance income	-356	-343
Net investments in finance leases	7,124	7,408
Less unguaranteed residual values accruing to the benefit of the lessor	-22	-73
Present value of future minimum lease payments receivable	7,102	7,335
Accumulated allowance for uncollectible minimum lease payments receivable	8	10

As of 31 December 2014 the gross investment and the net investment by remaining maturity was distributed as follows:

	31 Dec 2014	
EURm	Gross Investment	Net Investment
2015	2,085	1,965
2016	1,651	1,568
2017	1,559	1,509
2018	778	746
2019	709	681
Later years	698	655
Total	7,480	7,124

Operating leases

Assets subject to operating leases mainly comprise real estate, vehicles, aeroplanes and other equipment. On the balance sheet they are reported as tangible assets.

Under non-cancellable operating leases, the future minimum lease payments receivable are distributed as follows:

EURm	31 Dec 2014
2015	10
2016	8
2017	12
2018	4
2019	4
Later years	1
Total	39

Nordea as a lessee**Finance leases**

Nordea has only to a minor extent entered into finance lease agreements.

Operating leases

Nordea has entered into operating lease agreements for premises and office equipment.

Leasing expenses during the year, EURm	31 Dec 2014	31 Dec 2013
Leasing expenses during the year	-236	-250
– of which minimum lease payments	-233	-227
– of which contingent rents	-3	-23
Leasing income during the year regarding sublease payments	6	8

Future minimum lease payments under non-cancellable operating leases amounted to and are distributed as follows:

EURm	31 Dec 2014
2015	175
2016	140
2017	110
2018	92
2019	64
Later years	272
Total	853

Total sublease payments expected to be received under non-cancellable subleases amounts to EUR 15m.

G22 Investment properties

EURm	31 Dec 2014	31 Dec 2013
Carrying amount at beginning of year	3,524	3,408
Acquisitions during the year	172	504
Sales during the year	-423	-219
Fair value adjustments	50	-40
Transfers/reclassifications during the year	-35	-5
Translation differences	-61	-124
Carrying amount at end of year	3,227	3,524

Amounts recognised in the income statement¹

EURm	2014	2013
Fair value adjustments	50	-40
Rental income	220	236
Direct operating expenses that generate rental income	-43	-45
Direct operating expenses that did not generate rental income	-9	-8
Total	218	143

1) Included in Net result from items at fair value.

The method applied when calculating fair value is a rate of return calculation, based on internal models. As a supplement to these values, appraisals were obtained from independent external valuers for parts of the investment properties.

Approximately 75% of the investment properties are valued using internal models based on a rate of return calculation. For the remaining 25% of the investment properties, appraisals were obtained from independent external valuers.

For further information regarding investment properties, see note G40.

G23 Other assets

EURm	31 Dec 2014	31 Dec 2013
Claims on securities settlement proceeds	3,339	2,977
Cash/margin receivables	11,176	6,122
Other	3,066	1,965
Total	17,581	11,064

G24 Prepaid expenses and accrued income

EURm	31 Dec 2014	31 Dec 2013
Accrued interest income	404	1,123
Other accrued income	487	477
Prepaid expenses	723	783
Total	1,614	2,383

G25 Deposits by credit institutions

EURm	31 Dec 2014	31 Dec 2013
Central banks	13,601	12,632
Banks	28,940	30,699
Other credit institutions	13,781	15,759
Total	56,322	59,090

G26 Deposits and borrowings from the public

EURm	31 Dec 2014	31 Dec 2013
Deposits ¹	168,682	168,029
Contracts where the return is based on separate assets	4,287	4,302
Repurchase agreements	24,285	28,412
Total	197,254	200,743

1) Deposits related to individual pension savings (IPS) are also included.

G27

Liabilities to policyholders

EURm	31 Dec 2014	31 Dec 2013
Traditional life insurance provisions	19,705	20,613
– of which guaranteed provisions	19,612	20,520
– of which non-guaranteed provisions	93	93
Collective bonus potential	3,732	2,897
Unit-linked insurance provisions	11,026	9,321
– of which guaranteed provisions	0	290
– of which non-guaranteed provisions	11,026	9,031
Insurance claims provision	387	420
Provisions, Health & personal accident	253	238
Total insurance contracts	35,103	33,489
Investment contracts	16,740	13,737
– of which guaranteed provisions	3,666	3,431
– of which non-guaranteed provisions	13,074	10,306
Total	51,843	47,226

Liabilities to policyholders are obligations related to insurance contracts. These contracts are divided into contracts containing insurance risk and contracts without insurance risk. The latter are pure investments contracts.

Insurance contracts consists of Life insurance provisions and other insurance related items.

Life insurance contracts are measured and recognised in accordance with IFRS 4, i.e. the measurement and recognition principle under previous GAAP has been maintained consequently resulting in non-uniform accounting policies method on consolidation. Each market represented by Nordic and European entities measures and recognises insurance contracts using local accounting policies.

	Traditional life insurance provisions	Collective bonus potentials	Unit-linked insurance provisions	Insurance claims provisions	Provisions, Health & per- sonal accident	Investment contracts provisions	Total
31 Dec 2014, EURm							
Provisions/bonus potentials, beginning of year	20,613	2,897	9,321	420	238	13,737	47,226
Gross premiums written	878	—	1,797	—	—	4,473	7,148
Transfers	-822	—	152	—	—	-749	-1,419
Addition of interest/ investment return	454	—	468	—	—	1,345	2,267
Claims and benefits	-2,004	—	-990	-29	5	-1,539	-4,557
Expense loading including addition of expense bonus	-110	—	-79	—	—	-89	-278
Change in provisions/ bonus potential	0	915	0	—	13	—	928
Other	1,042	0	373	—	—	18	1,433
Translation differences	-346	-80	-16	-4	-3	-456	-905
Provisions/bonus potentials, end of year	19,705	3,732	11,026	387	253	16,740	51,843
Provision relating to bonus schemes/ discretionary participation feature:	95%					17%	

	Traditional life insurance provisions	Collective bonus potentials	Unit-linked insurance provisions	Insurance claims provisions	Provisions, Health & per- sonal accident	Investment contracts provisions	Total
31 Dec 2013, EURm							
Provisions/bonus potentials, beginning of year	23,399	1,924	7,169	463	259	12,106	45,320
Gross premiums written	1,090	—	1,571	—	—	3,615	6,276
Reclassification to liabilities held for sale	-6	—	-188	-13	-4	-305	-516
Transfers	-729	—	748	—	—	-484	-466
Addition of interest/investment return	523	—	413	—	—	1,119	2,055
Claims and benefits	-2,377	—	-641	-24	-4	-1,866	-4,912
Expense loading including addition of expense bonus	-113	—	-64	—	—	-83	-260
Change in provisions/bonus potential	0	1,027	0	—	-9	—	1,018
Other	-501	-12	352	—	—	7	-153
Translation differences	-673	-42	-39	-6	-4	-372	-1,136
Provisions/bonus potentials, end of year	20,613	2,897	9,321	420	238	13,737	47,226
Provision relating to bonus schemes/ discretionary participation feature:	94%					20%	

G27

Liabilities to policyholders, cont.

Insurance risks

Insurance risk is described in the “Risk, Liquidity and Capital management” section of the Board of Directors’ Report. Additional quantitative information is found below.

Life insurance risk and market risks in the Life insurance operations

	31 Dec 2014		31 Dec 2013 ³	
	Effect on policyholders liabilities ¹	Effect on Nordeas Equity ²	Effect on policyholders liabilities ¹	Effect on Nordeas Equity ²
Sensitivites EURm				
Mortality – increased living with 1 year	68.3	-52.6	74.6	-57.4
Mortality – decreased living with 1 year	-1.3	0.9	-6.6	5.1
Disability – 10% increase	27.7	-21.3	28.1	-21.6
Disability – 10% decrease	-16.1	12.4	-13.8	10.6
50 bp increase in interest rates	-915.0	-7.6	-794.2	-20.4
50 bp decrease in interest rates	1,001.7	4.7	851.6	13.3
12% decrease in all share prices	-1,684.3	-1.8	-1,587.1	-1.5
8% decrease in property value	-240.3	-0.7	-275.2	-0.6
8% loss on counterparts	-31.7	0.0	-7.1	0.0

1) + (plus) indicates that policyholders liabilities increase.

2) + (minus) indicates that equity decrease.

3) The methodology for calculating the sensitivities and the effects has been changed. The figures for 2013 have been restated.

Liabilities to policyholders divided in guarantee levels (technical interest rate)

31 Dec 2014, EURm	Non	0 pct.	0 to 2 pct.	2 to 3 pct.	3 to 4pct.	Over 4 pct.	Total liabilities
Technical provision	24,194	2,236	7,854	5,391	3,966	3,830	47,471
31 Dec 2013, EURm	Non	0 pct.	0 to 2 pct.	2 to 3pct.	3 to 4pct	Over 5 pct.	Total liabilities
Technical provision	19,429	3,885	6,896	5,339	4,015	4,107	43,671

Risk profiles on insurance

Product	Risk types	Material effect
Traditional	– Mortality	Yes
	– Disability	Yes
	– Return guaranties	Yes
Unit-Link	– Mortality	Yes
	– Disability	Yes
	– Return guaranties	No
Health and personal accident	– Mortality	No
	– Disability	Yes
	– Return guaranties	No
Financial contract	– Mortality	No
	– Disability	No
	– Return guaranties	No

For investments where the customer is bearing the risk, see Note G44.

G28

Debt securities in issue

EURm	31 Dec 2014	31 Dec 2013
Certificates of deposit	22,926	16,329
Commercial papers	30,133	35,975
Covered bonds	98,986	92,188
Other bonds	42,155	41,020
Other	74	90
Total	194,274	185,602

G29

Other liabilities

EURm	31 Dec 2014	31 Dec 2013
Liabilities on securities settlement proceeds	3,085	2,458
Sold, not held, securities	6,903	10,995
Accounts payable	174	186
Cash/margin payables	10,061	5,867
Other	6,750	5,231
Total	26,973	24,737

G30**Accrued expenses and prepaid income**

EURm	31 Dec 2014	31 Dec 2013
Accrued interest	45	1,999
Other accrued expenses	1,589	1,331
Prepaid income	309	347
Total	1,943	3,677

G31**Provisions**

EURm	31 Dec 2014	31 Dec 2013
Reserve for restructuring costs	167	89
Transfer risk, off-balance	10	12
Individually assessed guarantees and other commitments	62	49
Tax	1	2
Other	65	25
Total	305	177

EURm	Restructuring	Transfer risk	Guarantees/ commitments	Tax	Other	Total
At beginning of year	89	12	49	2	25	177
New provisions made	183	4	103	1	17	308
Provisions utilised	-51	—	-5	-1	-4	-61
Reversals	-34	-6	-87	-1	-4	-132
Reclassifications	-17	—	0	—	31	14
Translation differences	-3	0	2	0	0	-1
At end of year	167	10	62	1	65	305

Provisions for restructuring costs amounts to EUR 167m and covers termination benefit (EUR 144m) and other provisions mainly related to redundant premises (EUR 23m). The restructuring activities have mainly been launched to reach the anticipated cost efficiency and profitability, and as a part of this Nordea plans to reduce the number of employees, partly through close down of branches. The majority of the provision is expected to be used during 2015–2016. As with any other provision there is an uncertainty around timing and amount, which is expected to decrease as the plan is being executed.

Provision for Transfer risk of EUR 10m is related to off-balance sheet items. Transfer risk relating to loans is included in the item Allowances for collectively assessed impaired loans in Note G13. Provision for transfer risk is depending on the volume of business with different countries.

Loan loss provisions for individually assessed guarantees and other commitments amounted to EUR 62m.

Provision for legal disputes amounts to EUR 4m (EUR 4m expected to be settled 2015) and other provisions to EUR 61m (EUR 59m expected to be settled 2015).

G32

Retirement benefit obligations

EURm	31 Dec 2014	31 Dec 2013
Defined benefit plans, net	498	13
Total	498	13

Nordea sponsors both defined contribution plans (DCP) and defined benefit plans (DBP). IAS 19 secures that the pension obligations net of plan assets backing these obligations are reflected on the Group's balance sheet. The major plans in each country are funded schemes covered by assets in pension funds/foundations.

The plans are structured in accordance with local regulations and legislations, local practice and, where applicable, collective agreements. Nordea's main DBPs in Sweden, Norway and Finland are all employer financed final salary and service based pension plans providing pension benefits on top of the statutory systems. All DBPs are closed for new entrants, new employees are offered DCPs. DBPs in Sweden are mainly offered in accordance with collective agreements and follows the regulations in the Pension Obligations Vesting Act (Tryggandelagen). Plan assets are held in a separate pension foundation. In Norway the DBPs are in accordance with the Nordea Norway occupational pension plan and follows the Occupational Pension Act (Foretakspensjonloven). In Norway plan assets are also held by a separate pension fund. In Finland Nordea is providing additional pension benefits on top of the statutory system in accordance with the Nordea Finland occupational pension plan and follows the regulations in the Employees' Pension Act (TyEL). Plan assets are generally held in a separate pension foundation. Minimum funding requirements differ between plans but where such requirements are based on collective agreements or internal policies the funding requirement is generally that the pension obligations measured using local requirements shall be covered in full or with a predefined surplus. Some pension plans are not covered by funding requirements and are generally unfunded. Quarterly assessments are made to secure the level of future contributions.

Defined benefit plans may impact Nordea via changes in the net present value of obligations and/or changes in the market value of plan assets. Changes in the obligation are most importantly driven by changes in assumptions on discount rates (interest rates and credit spreads), salary increases, turnover and mortality as well as relevant experience adjustments where the actual outcome differs from the assumption. Assets are invested in diversified portfolios as further disclosed below, with bond exposures mitigating the interest rate risk in the obligations and a fair amount of real assets (inflation protected) to reduce the long term inflationary risk in liabilities.

No significant plan amendments, curtailments and settlements have been made during the year.

IAS 19 pension calculations and assumptions

Calculations on major plans are performed by external liability calculators and are based on different actuarial assumptions.

Assumptions ¹	Swe	Nor	Fin	Den
2014				
Discount rate ²	2.50%	2.50%	2.00%	2.25%
Salary increase	2.50%	3.00%	2.00%	2.50%
Inflation	1.50%	1.75%	1.50%	1.50%
Mortality	DUS06	GAP07/173	Gompertz	FSA
2013				
Discount rate ²	3.75%	4.00%	3.50%	3.50%
Salary increase	2.50%	3.00%	2.50%	2.50%
Inflation	1.50%	2.00%	1.50%	2.00%
Mortality	DUS06	GAP07/173	Gompertz	FSA

1) The assumptions disclosed for 2014 have an impact on the liability calculation by year-end 2014, while the assumptions disclosed for 2013 are used for calculating the pension expense in 2014.

2) More information on the discount rate can be found in Note G1, section 22. The sensitivities to changes in the discount rate can be found below.

Sensitivities – Impact on Defined Benefit Obligation (DBO) %

	Swe	Nor	Fin	Den
Discount rate – Increase 50bps	–8.0%	–7.2%	–7.2%	–5.2%
Discount rate – Decrease 50bps	9.2%	8.1%	8.1%	5.7%
Salary increase – Increase 50bps	2.8%	2.7%	0.4%	5.6%
Salary increase – Decrease 50bps	–1.8%	–2.5%	–0.4%	–5.2%
Inflation – Increase 50bps	8.1%	6.6%	4.7%	—
Inflation – Decrease 50bps	–7.0%	–6.0%	–4.3%	—
Mortality – Increase 1 year	3.5%	3.3%	2.9%	5.1%
Mortality – Decrease 1 year	–3.5%	–3.2%	–2.8%	–4.9%

The sensitivity analyses are prepared by changing one actuarial assumption while keeping the other assumptions unchanged. This is a simplified approach since the actuarial assumptions usually are correlated. However, it enables the reader to isolate one effect from another. The method used for calculating the impact on the obligation is the same as when calculating the obligation accounted for in the financial statements. Compared with the 2013 Annual Report there have been no changes in the methods used when preparing the sensitivity analyses.

As all pensions in Denmark are salary indexed, the inflation has no impact on the DBO in Denmark.

G32

Retirement benefit obligations, cont.

Net retirement benefit liabilities/assets

EURm	Swe 2014	Nor 2014	Fin 2014	Den 2014	Total 2014	Total 2013
Obligations	1,663	968	985	111	3,727	3,130
Plan assets	1,497	636	972	124	3,229	3,117
Net liability(-)/asset(+)	-166	-332	-13	13	-498	-13
– of which retirement benefit liabilities	166	332	33	9	540	334
– of which retirement benefit assets	—	—	20	22	42	321

Movements in the obligation

EURm	Swe 2014	Nor 2014	Fin 2014	Den 2014	Total 2014	Total 2013
Opening balance	1,368	829	818	115	3,130	3,452
Current service cost	23	17	3	0	43	49
Interest cost	50	31	29	4	114	118
Pensions paid	-68	-32	-43	-9	-152	-162
Past service cost and settlements	22	25	0	-15	32	-6
Remeasurement from changes in demographic assumptions	—	—	—	1	1	4
Remeasurement from changes in financial assumptions	300	165	181	14	660	-102
Remeasurement from experience adjustments	15	-9	-10	1	-3	-26
Translation differences	-91	-81	7	0	-165	-162
Change in provision for SWT/SSC ¹	44	23	—	—	67	-35
Closing balance	1,663	968	985	111	3,727	3,130
– of which relates to the active population	34%	47%	10%	—	30%	

1) Change in provision for special wage tax (SWT) and social security contribution (SSC) in Sweden and Norway.

The average duration of the obligation is 16 years in Sweden, 15 years in Norway, 14 years in Finland and 10 years in Denmark based on discounted cash flows. The fact that all DBPs are closed for new entrants and that there are no active members in Denmark, and to some extent also in Finland, leads to lower duration.

Movements in the fair value of plan assets

EURm	Swe 2014	Nor 2014	Fin 2014	Den 2014	Total 2014	Total 2013
Opening balance	1,412	650	927	128	3,117	3,125
Interest income (calculated using the discount rate)	52	26	32	5	115	111
Pensions paid	—	-17	-43	-7	-67	-69
Settlements	—	8	—	-13	-5	0
Contributions by employer	0	5	7	2	14	67
Refund to employer	—	—	-21	—	-21	—
Remeasurement (actual return less interest income)	118	18	62	9	207	16
Translation differences	-85	-54	8	0	-131	-133
Closing balance	1,497	636	972	124	3,229	3,117

Asset composition

The combined return on assets in 2014 was 10.3% (4.1%). The assets return was driven particularly by strong return on long dated sovereign bonds. Other assets including equity investments, real estate and credit investments also contributed positively. At the end of the year the equity exposure in pension funds/foundations represented 26% (25%) of total assets.

G32

Retirement benefit obligations, cont.

Asset composition in funded schemes	Swe 2014	Nor 2014	Fin 2014	Den 2014	Total 2014	Total 2013
Bonds	72%	55%	60%	82%	66%	65%
– sovereign	35%	44%	42%	48%	39%	38%
– covered bonds	26%	11%	4%	34%	18%	17%
– corporate bonds	11%	0%	14%	0%	9%	10%
– issued by Nordea entities	—	—	—	—	—	3%
– with quoted market price in an active market	72%	55%	60%	82%	66%	65%
Equity	26%	28%	27%	14%	26%	25%
– domestic	8%	7%	9%	14%	8%	8%
– european	7%	9%	7%	—	7%	7%
– US	7%	8%	7%	—	7%	6%
– emerging	4%	4%	4%	—	4%	4%
– Nordea share	1%	—	—	—	0%	—
– with quoted market price in an active market	26%	28%	27%	14%	26%	25%
Real estate ¹	—	12%	10%	—	5%	7%
– occupied by Nordea	—	—	3%	—	1%	1%
Cash and cash equivalents	2%	5%	3%	4%	3%	3%

1) The geographical location of the real estate follows the geographical location of the relevant pension plan.

The Group expects to contribute EUR 34m to its defined benefit plans in 2015.

Defined benefit pension cost

The total net pension cost related to defined benefit plans recognised in the Group's income statement (as staff costs) for the year is EUR 99m (EUR 61m). Total pension costs comprise defined benefit pension costs as well as costs related to defined contribution plans (see specification in Note G7).

Recognised in the income statement, EURm	Swe 2014	Nor 2014	Fin 2014	Den 2014	Total 2014	Total 2013
Current service cost	23	17	3	0	43	49
Net interest	-2	5	-3	-1	-1	7
Past service cost and settlements ¹	22	18	0	-2	38	-6
SWT/SSC ²	13	6	—	—	19	11
Pension cost on defined benefit plans (expense+/income-)	56	46	0	-3	99	61

1) The past service cost 2014 mainly regards termination benefits in connection to the cost efficiency programme launched in the second quarter.

2) Cost related to special wage tax (SWT) in Sweden and social security contribution (SSC) in Norway.

Compared with the pension cost 2013, excluding past service cost and related SWT and SSC, the pension cost has decreased in 2014. Mainly as a consequence of the change of actuarial assumptions at the end of 2013.

Recognised in other comprehensive income, EURm	Swe 2014	Nor 2014	Fin 2014	Den 2014	Total 2014	Total 2013
Remeasurement from changes in demographic assumptions	—	—	—	1	1	4
Remeasurement from changes in financial assumptions	300	165	181	14	660	-102
Remeasurement from experience adjustments	15	-9	-10	1	-3	-26
Remeasurement of plan assets (actual return less interest income)	-118	-18	-62	-9	-207	-16
SWT/SSC ¹	48	19	0	0	67	-15
Pension cost on defined benefit plans (expense+/income-)	245	157	109	7	518	-155

1) Cost related to special wage tax (SWT) in Sweden and social security contribution (SSC) in Norway.

G32

Retirement benefit obligations, cont.

Multiemployer plans

In 2010 the Norwegian Parliament decided to change the AFP (Avtalefestet Pensjon) plan in Norway as from 2011. The change gave rise to a new multiemployer defined benefit plan that cannot be calculated as such, as information on Nordea's share of the liabilities and pension costs in the plan is not available from Fellesordningen (the administrator). Consequently the new AFP plan has to be accounted for as a defined contribution plan in accordance with IAS 19. Information on the funded status in the plan is not available.

The new AFP plan gives the entitled employees a lifelong addition to regular pensions from the age of 62. Further, the new scheme allows the employees to continue working while receiving AFP without this affecting the pension rights. The plan is founded on the basis of a three party cooperation between employer organisations, employee organisations and the Norwegian government. The government covers one third of the pension expense to the AFP plan while the member companies collectively cover the remaining two thirds of the pension expense. The premium the member firms are paying to the plan is determined to be sufficient to cover on-going pension expenses as well as provide a basis for building up a pension fund. The purpose of the pension fund is to ensure sufficient ability to cover expected future pension obligations.

The premium rate for 2014 is 2.2% of the employees' wages between 1 and 7.1 times the average base amount according to

the Norwegian National Insurance Act. The premium is calculated based on the average wages and base amounts from the previous year, excluding employees over the age of 61. Total premiums paid in 2014 amount to EUR 3m. Payments to the plan during 2014 covered 2,975 employees. The premium rate for 2015 will be 2.4% of the employees' wages between 1 and 7.1 times the average base amount according to the Norwegian National Insurance Act. The expected premium in 2015 amounts to EUR 3m.

The employees that meet the requirements for AFP are guaranteed AFP payments regardless of the solvency of their employers. As a result the employer members have joint responsibility for two thirds of the payable pensions to the employees that at any given time meet the requirements for AFP. Any deficit or surplus on windup of the plan or entities' withdrawal from the plan will not have any impact on Nordea.

Key management personnel

The Group's total pension obligations regarding key management personnel amounted to EUR 30m (EUR 35m) at the end of the year. These obligations are to a high degree covered by plan assets. Defined benefit pension costs (Current service cost as well as Past service cost and settlements as defined in IAS 19) related to key management personnel in 2014 were EUR 2m (EUR 2m). Complete information concerning key management personnel is disclosed in Note G7.

G33

Subordinated liabilities

EURm	31 Dec 2014	31 Dec 2013
Dated subordinated debenture loans	4,434	4,107
Undated subordinated debenture loans	1,557	574
Hybrid capital loans	1,951	1,864
Total	7,942	6,545

These debenture loans are subordinated to other liabilities. Dated debenture loans entitle the lender to payment before undated subordinated loans and hybrid capital loans. Within each respective category, the loans entitle lenders to equal payment rights.

G34 Assets pledged as security for own liabilities

EURm	31 Dec 2014	31 Dec 2013
Assets pledged for own liabilities		
Securities etc ¹	19,571	19,944
Loans to the public	130,539	128,766
Other assets pledged	12,931	25,708
Total	163,041	174,418

The above pledges pertain to the following liabilities

Deposits by credit institutions	8,620	9,892
Deposits and borrowings from the public	8,618	11,681
Derivatives	10,667	5,990
Debt securities in issue	98,547	92,176
Other liabilities and commitments	19,971	20,203
Total	146,423	139,942

1) Relates only to securities recognised on the balance sheet. Securities borrowed or bought under reverse repurchase agreements are not recognised on the balance sheet and thus not included in the amount. Such transactions are disclosed in Note G43, Transferred assets and obtained collaterals.

Assets pledged for own liabilities contain securities pledged as security in repurchase agreement and in securities lending. The transactions are conducted under standard agreements employed by financial markets participants. Counterparts in those transactions are credit institutions and the public. The transactions are typically short term with maturity within three months.

Securities in the Life operations are also pledged as security for the corresponding insurance liabilities.

Loans to the public have been registered as collateral for issued covered bonds and mortgage bonds in line with local legislation. In the event of the company's insolvency, the holders of these bonds have priority to the assets registered as collateral.

Other assets pledged relates to certificate of deposits pledged by Nordea to comply with authority requirements.

G35 Other assets pledged

Other assets pledged are mainly related to securities which includes interest-bearing securities pledged as securities for payment settlements within the central banks and clearing institutions (EUR 11,247m (EUR 7,412m)). The terms and conditions require day to day securities and relate to liquidity intraday/over night. Collateral pledged on behalf of other items other than the company's own liabilities, e.g. on behalf of a third party or on behalf of the company's own contingent liabilities are also accounted for under this item.

G36 Contingent liabilities

EURm	31 Dec 2014	31 Dec 2013
Guarantees		
– Loan guarantees	4,811	3,560
– Other guarantees	15,027	15,409
Documentary credits	2,102	1,831
Other contingent liabilities	77	70
Total	22,017	20,870

In the normal business Nordea issues various forms of guarantees in favour of the bank's customers. Loan guarantees are given for customers to guarantee obligations in other credit- and pension institutions. Other guarantees consist mainly of commercial guarantees such as bid guarantees, advance payment guarantees, warranty guarantees and export related guarantees. Contingent liabilities also include unutilised irrevocable import documentary credits and confirmed export documentary credits. These transactions are part of the bank services and support the bank's customers. Guarantees and documentary credits are off-balance sheet items, unless there is a need for a provision to cover a probable loan loss that arises from the judgement that reimbursement will not be received.

Nordea Bank AB (publ) has undertaken, in relation to certain individuals and on certain conditions, to be responsible for the potential payment liability against them in their capacity as managing directors or board member in group undertakings to Nordea Bank AB (publ).

A limited number of employees are entitled to severance pay if they are dismissed before reaching their normal retirement age. For further disclosures, see Note G7.

Legal proceedings

Within the framework of the normal business operations, Nordea faces a number of claims in civil lawsuits and disputes, most of which involve relatively limited amounts. Presently, none of the current disputes are considered likely to have any significant adverse effect on the Group or its financial position.

G37 Commitments

EURm	31 Dec 2014	31 Dec 2013
Unutilised overdraft facilities	38,234	44,053
Loan commitments	36,057	34,279
Future payment obligations	722	422
Other commitments	922	845
Total	75,935	79,599

Reverse repurchase agreements are recognised on and derecognised from the balance sheet on settlement date. Nordea has as per 31 December 2014 signed reverse repurchase agreements that have not yet been settled and consequently are not recognised on the balance sheet. On settlement date these reverse repurchase agreements will, to the utmost extent, replace existing reverse repurchase agreements not yet derecognised as per 31 December 2014. The net impact on the balance sheet is minor. These instruments have not been disclosed as commitments.

For information about credit commitments, see Note G1, section 24, about derivatives, see Note G17 and about reverse repos, see Note G43.

G38

Capital adequacy

Capital adequacy is a measure of the financial strength of a bank, usually expressed as a ratio of capital to assets. There is a worldwide capital adequacy standard (Basel III) drawn up by the Basel Committee on Banking Supervision. Within the EU, the capital adequacy requirements are outlined in the Capital Requirements Directive IV (CRD IV) and Capital Requirements Regulation (CRR).

CRD IV/CRR require higher capitalisation levels and better quality of capital, better risk coverage, the introduction of a leverage ratio as a backstop to the risk based requirement, measures to promote the build-up of capital that can be drawn in periods of stress and the introduction of liquidity standards. CRD IV was implemented through national law within all EU countries during 2014, while the CRR entered into force in all EU countries on the first of January 2014.

The Basel III framework is built on three Pillars:

- Pillar I – requirements for the calculation of REA and Capital
- Pillar II – rules for the Supervisory Review Evaluation Process (SREP) including the Internal Capital Adequacy Assessment Process (ICAAP)
- Pillar III – rules for the disclosure on risk and capital management, including capital adequacy

Nordea performs an ICAAP with the purpose to review the management, mitigation and measurement of material risks within the business environment in order to assess the adequacy of capitalisation and to determine an internal capital requirements reflecting the risks of the institution.

The ICAAP is a continuous process which increases awareness of capital requirements and exposure to material risks throughout the organisation, both in the business area and legal entity dimensions. Stress tests are important drivers of risk awareness, looking at capital and risk from a firm-wide perspective on a regular basis and on an ad-hoc basis for specific areas or segments. The process includes a regular dialogue with supervisory authorities, rating agencies and other external stakeholders with respect to capital management, measurement and mitigation techniques used.

Nordea's capital levels continue to be adequate to support the risks taken, both from an internal perspective as well as from the perspective of supervisors. Heading into 2015, Nordea will continue to closely follow the development of the new capital requirement regime as well as maintain its open dialogue with the supervisory authorities.

The disclosures in this note cover the Nordea Group as defined on page 133.

Own funds

Own funds is the sum of Tier 1 and Tier 2 capital. Tier 1 capital consists of both common equity Tier 1 (CET1) and additional Tier 1 capital.

Tier 1 capital

Tier 1 capital is the sum of common equity tier 1 capital and additional Tier 1 capital. CET1 capital is considered to be capital of the highest quality with ultimate loss-absorbing characteristics and consists predominately of paid in capital and retained earnings. Profit may only be included after permission from the financial supervisory authority and after deduction of proposed dividend. Due to the implementation of CRR, deduction that according to previous rules were made 50 % from Tier 1 and 50 % from tier 2 are now fully deducted from common equity tier 1. Fur-

thermore, CRR also changes the treatment of investments in financial sector entities and deferred tax assets that rely on future profitability and arise from temporary differences, which are now risk weighted instead of deducted from Tier 1 and Tier 2.

Additional Tier 1 capital items consist of additional Tier 1 instruments and the related share premium.

Additional Tier 1 instruments

Additional Tier 1 instruments are subordinated capital instruments that rank senior only to share capital. CRR specifies the necessary characteristics required for inclusion in additional Tier 1 capital. The instruments are loss-absorbing from a going concern perspective as coupons can be cancelled at any time at the full discretion of the issuer and the principal will be written down if the Common Equity Tier 1 capital ratio would fall below a pre-defined trigger level. The instruments may only be repaid with the permission from the Swedish FSA and not earlier than five years after original issuance of the instrument. Additional Tier 1 instruments that fulfil the CRR requirements are fully included whereas remaining instruments are phased out according to transitional rules.

Tier 2 capital

Tier 2 capital must be subordinated to depositors and general creditors of the bank. It cannot be secured or covered by a guarantee of the issuer or related entity or include any other arrangement that legally or economically enhances the seniority of the claim vis-a-vis depositors and other bank creditors.

Tier 2 instruments

Tier 2 instruments are subordinated instruments. The basic principle for subordinated instruments in own funds is the order of priority in case of a default or bankruptcy situation. Under such conditions, the holder of the subordinated instrument would be repaid after other creditors, but before shareholders. Tier 2 instruments can be dated or undated instruments. According to the regulation, Tier 2 instruments that fulfil the CRD IV requirements are fully included whereas remaining instruments are phased out according to transitional rules.

The inclusion of outstanding Tier 2 instruments in the Tier 2 capital is reduced if the remaining maturity is less than five years. During 2014, Nordea redeemed one Tier 2 instrument of EUR 468m. As of year-end, Nordea held EUR 4.3bn in dated subordinated instruments and EUR 3.5bn in undated subordinated instruments.

The tables below shows the main features of outstanding Common Equity Tier 1, Additional Tier 1 and Tier 2 instruments.

G38**Capital adequacy, cont.****Table A2 Transitional own funds**

	(A) amount at disclosure date, EURm	(C) amounts subject to pre-regulation (eu) no 575/2013 treatment or prescribed residual amount of regulation (eu) no 575/2013
Common Equity Tier 1 capital: instruments and reserves		
1 Capital instruments and the related share premium accounts	5,130	—
of which: Share capital	4,050	—
2 Retained earnings	21,198	—
3 Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards)	–318	—
5 Minority interests (amount allowed in consolidated CET1)	0	0
5a Independently reviewed interim profits net of any foreseeable charge or dividend	558	—
6 Common Equity Tier 1 (CET1) capital before regulatory adjustments	26,567	—
Common Equity Tier 1 (CET1) capital: regulatory adjustments		
7 Additional value adjustments (negative amount)	–272	—
8 Intangible assets (net of related tax liability) (negative amount)	–2,584	—
10 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where conditions in Article 38 (3) are met) (negative amount)	0	—
11 Fair value reserves related to gains or losses on cash flow hedges	–5	—
12 Negative amounts resulting from the calculation of expected loss amounts	–344	0
14 Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	–49	—
15 Defined-benefit pension fund assets (negative amount)	–33	0
16 Direct and indirect holdings by an institution of own CET1 instruments (negative amount)	–6	—
25 of which: deferred tax assets arising from temporary differences	0	—
25b Foreseeable tax charges relating to CET1 items (negative amount)	0	—
26a Regulatory adjustments relating to unrealised gains and losses pursuant to Articles 467 and 468	–453	5
Of which: ... filter for unrealised loss 1	0	—
Of which: ... filter for unrealised gain 1	–453	—
28 Total regulatory adjustments to Common equity Tier 1 (CET1)	–3,747	—
29 Common Equity Tier 1 (CET1) capital	22,821	—
Additional Tier 1 (AT1) capital: instruments		
30 Capital instruments and the related share premium accounts	1,224	—
33 Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1	1,576	447
36 Additional Tier 1 (AT1) capital before regulatory adjustments	2,800	—
Additional Tier 1 (AT1) capital: regulatory adjustments		
37 Direct and indirect holdings by an institution of own AT1 Instruments (negative amount)	–32	—
41a Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013	0	0
43 Total regulatory adjustments to Additional Tier 1 (AT1) capital	–32	—
44 Additional Tier 1 (AT1) capital	2,768	—
45 Tier 1 capital (T1 = CET1 + AT1)	25,588	—
Tier 2 (T2) capital: instruments and provisions		
46 Capital instruments and the related share premium accounts	4,496	—
47 Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2	516	0
48 Qualifying own funds instruments included in consolidated T2 capital (including minority interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties	0	0
49 of which: instruments issued by subsidiaries subject to phase out	0	—
51 Tier 2 (T2) capital before regulatory adjustments	5,012	—

G38**Capital adequacy, cont.****Tier 2 (T2) capital: regulatory adjustments**

52	Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount)	-46	—
55	Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount)	-505	—
56a	Residual amounts deducted from Tier 2 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013	0	—
57	Total regulatory adjustments to Tier 2 (T2) capital	-551	—
58	Tier 2 (T2) capital	4,461	—
59	Total capital (TC = T1 + T2)	30,049	—
60	Total risk weighted assets	145,475	—

Capital ratios and buffers

61	Common Equity Tier 1 (as a percentage of risk exposure amount)	15.7%	—
62	Tier 1 (as a percentage of risk exposure amount)	17.6%	—
63	Total capital (as a percentage of risk exposure amount)	20.7%	—
64	Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1) (a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)	2.5%	—
65	of which: capital conservation buffer requirement	2.5%	—
66	of which: countercyclical buffer requirement	0.0%	—
67	of which: systemic risk buffer requirement	0.0%	—
67a	of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer	0.0%	—
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk exposure amount)	11.2%	—

Amounts below the threshold for deduction (before risk weighting)

72	Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	233	—
73	Direct and indirect holdings by the institution of the CET 1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	926	—
75	Deferred tax assets arising from temporary differences (amount below 10% threshold, net of related tax liability where the conditions in Article 38 (3) are met)	0	—

Applicable caps to the inclusion of provisions in Tier 2

78	Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	105,637	—
79	Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	634	—

Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)

82	Current cap on AT1 instruments subject to phase out arrangements	1,576	—
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-447	—
84	Current cap on T2 instruments subject to phase out arrangements	764	—
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	0	—

G38**Capital adequacy, cont.****Minimum capital requirement and REA**

EURm	31 Dec 2014		31 Dec 2013	
	Minimum Capital requirement	REA	Minimum Capital requirement	REA
Credit risk	9,522	119,029	10,376	129,705
– of which counterparty credit risk	843	10,535	505	6,312
IRB	8,451	105,637	8,965	112,061
– of which corporate	5,743	71,792	6,787	84,844
– of which advanced	4,048	50,600	—	—
– of which foundation	1,695	21,192	6,787	84,844
– of which institutions	766	9,572	468	5,848
– of which retail	1,755	21,940	1,588	19,848
– of which secured by immovable property collateral	878	10,982	862	10,772
– of which other retail	792	9,897	622	7,778
– of which SME	85	1,061	104	1,298
– of which other	187	2,333	122	1,521
Standardised	1,071	13,392	1,411	17,644
– of which central governments or central banks	57	717	20	258
– of which regional governments or local authorities	17	211	14	170
– of which public sector entities	2	20	3	32
– of which multilateral development banks	—	—	—	—
– of which international organisations	—	—	—	—
– of which institutions	27	338	49	611
– of which corporate	154	1,921	301	3,768
– of which retail	255	3,181	476	5,949
– of which secured by mortgages on immovable properties	222	2,777	386	4,826
– of which in default	12	155	35	449
– of which associated with particularly high risk	53	666	—	—
– of which covered bonds	—	—	—	—
– of which institutions and corporates with a short-term credit assessment	—	—	—	—
– of which collective investments undertakings (CIU)	—	—	2	21
– of which equity	195	2,442	—	—
– of which other items	77	964	125	1,560
Credit Value Adjustment Risk	185	2,308	—	—
Market risk	584	7,296	700	8,753
– of which trading book, Internal Approach	312	3,898	410	5,131
– of which trading book, Standardised Approach	112	1,402	186	2,321
– of which banking book, Standardised Approach	160	1,996	104	1,301
Operational risk	1,347	16,842	1,344	16,796
Standardised	1,347	16,842	1,344	16,796
Sub total	11,638	145,475	12,420	155,254
Adjustment for Basel I floor				
Additional capital requirement according to Basel I floor	5,995	74,938	4,318	53,969
Total	17,633	220,413	16,738	209,223
Leverage ratio¹				31 Dec 2014
Tier 1 capital, transitional definition, EURm ²				25,382
Leverage ratio exposure, EURm				590,759
Leverage ratio, percentage				4.3

1) Leverage ratio and volumes presented is based on three month average according to local FSA reporting process.

2) Including profit of the period.

G38

Capital adequacy, cont.

Capital requirements for market risk

EURm	Trading book, IM		Trading book, SA		Banking book, SA		Total	
	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement
Interest rate risk & other ¹	958	77	1,114	89	—	—	2,072	166
Equity risk	285	23	277	22	—	—	562	45
Foreign exchange risk	333	27	—	—	1,996	160	2,329	187
Commodity risk	—	—	12	1	—	—	12	1
Settlement risk	—	—	0	0	0	0	0	0
Diversification effect	-633	-51	—	—	—	—	-633	-51
Stressed Value-at-Risk	1,850	148	—	—	—	—	1,850	148
Incremental Risk Measure	636	51	—	—	—	—	636	51
Comprehensive Risk Measure	468	37	—	—	—	—	468	37
Total	3,897	312	1,403	112	1,996	160	7,296	584

1) Interest rate risk column Trading book IA includes both general and specific interest rate risk which is elsewhere referred to as interest rate VaR and credit spread VaR.

The Nordea Group may transfer capital within its legal entities without material restrictions. International transfers of capital between legal entities are normally possible after approval by the local regulator and are of importance in governing the capital position of the Group. The guarantee schemes introduced within the EU in 2008 limit the transferability of capital under certain circumstances, which serves to impact cross-border financial groups. No such restrictions were however directly affecting Nordea as per end of 2014. More Capital Adequacy information for the Group can be found in the Capital management section page 63 and in the Pillar III report.

Table A3–A5 include disclosure of capital instruments' main features in accordance with §6.4 in FFFS 2014:18 and using the template in Annex II in article 3 in Commission implementing regulation (EU) No 1423/2013. Template items are excluded if not applicable.

Table A3 – Capital main features template – CET1

Common equity Tier 1 capital

1	Issuer	Nordea Bank AB (publ)
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	SE0000427361
3	Governing law(s) of the instrument	Swedish
	<i>Regulatory treatment</i>	
4	Transitional CRR rules	Common Equity Tier 1
5	Post-transitional CRR rules	Common Equity Tier 1
6	Eligible at solo/(sub-)consolidated/solo & (sub-)consolidated	Solo & consolidated
7	Instrument type (types to be specified by each jurisdiction)	Share capital as published in Regulation (EU) No 575/2013 article 28
8	Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	EUR 4,050m
9	Nominal amount of instrument	EUR 4,049,951,919
10	Accounting classification	Shareholders' equity
12	Perpetual or dated	Perpetual
13	Original maturity date	No maturity
14	Issuer call subject to prior supervisory approval	No
	<i>Coupons / dividends</i>	
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Fully discretionary
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Fully discretionary
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Additional Tier 1
36	Non-compliant transitioned features	No

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Capital adequacy, cont.

Table A4 – Capital main features template – AT1

Additional Tier 1 instrument

1	Issuer	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	XS0200688256	W5795#AA7	US65557AAB35/ USW5816FCM42	W5795#AB5	XS0453319039	US65557CAM55/ US65557DAM39	US65557CAN39/ US65557DAL55
3	Governing law(s) of the instrument	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by the laws of the State of New York, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law
<i>Regulatory treatment</i>								
4	Transitional CRR rules	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1
5	Post-transitional CRR rules	Tier 2	Ineligible	Ineligible	Ineligible	Ineligible	Additional Tier 1	Additional Tier 1
6	Eligible at solo/ (sub-) consolidated/ solo & (sub-) consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated
7	Instrument type (types to be specified by each jurisdiction)	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 as published in Regulation (EU) No 575/2013 article 484.4
8	Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	EUR 500m	EUR 138m	EUR 494m	EUR 69m	EUR 823m	EUR 816m	EUR 408m
9	Nominal amount of instrument	EUR 500m	JPY 20,000m	USD 600m	JPY 10,000m	USD 1,000m	USD 1,000m	USD 500m
9a	Issue price	100 per cent	100 per cent	100 per cent	100 per cent	100 per cent	100 per cent	100 per cent
9b	Redemption price	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount
10	Accounting classification	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost
11	Original date of issuance	17-Sep-04	4-Mar-05	20-Apr-05	12-Oct-05	25-Sep-09	23-Sep-14	23-Sep-14
12	Perpetual or dated	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual
13	Original maturity date	No maturity	No maturity	No maturity	No maturity	No maturity	No maturity	No maturity
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes	Yes	Yes	Yes	Yes

G38**Capital adequacy, cont.**

15	Optional call date, contingent call dates, and redemption amount	17-Sep-09 In addition tax/ regulatory call 100 per cent of nominal amount	4-Mar-35 In addition tax/ regulatory call 100 per cent of nominal amount	20-Apr-15 In addition tax/ regulatory call 100 per cent of nominal amount	12-Oct-35 In addition tax/ regulatory call 100 per cent of nominal amount	25-Mar-15 In addition tax/ regulatory call 100 per cent of nominal amount	23-Sep-19 In addition tax/ regulatory call 100 per cent of nominal amount	23-Sep-24 In addition tax/ regulatory call 100 per cent of nominal amount
16	Subsequent call dates, if applicable	17-Mar and 17-Sep each year after first call date	4-Mar and 4-Sep each year after first call date	20-Jan, 20-Apr, 20-Jul and 20-Oct each year after first call date	12-Apr and 12-Oct each year after first call date	25-Mar and 25-Sep each year after first call date	23-Mar and 23-Sep each year after first call date	23-Mar and 23-Sep each year after first call date
<i>Coupons/dividends</i>								
17	Fixed or floating dividend/coupon	Floating	Fixed to floating	Fixed to floating	Fixed to floating	Fixed	Fixed	Fixed
18	Coupon rate and any related index	Floating 10-year CMS +0.05 per cent per annum subject to 8 per cent cap	Fixed USD 3.75 per cent per annum, until first call date, thereaf- ter floating 6-month JPY deposit +1.22 per cent per annum	Fixed 5.424 per cent per annum, until first call date, thereafter floating 3-month LIBOR +1.5875 per cent per annum	Fixed USD 3.84 per cent per annum, until first call date, thereaf- ter floating 6-month JPY deposit +1.40 per cent per annum	Fixed 8.375 per cent per annum until first call date, thereafter 5-year US Treas- ury +5.985 per cent per annum, until 25 March 2020, thereafter 5-year US Treas- ury +8.9775 per cent per annum	Fixed 5.50 per cent per annum, until first call date, thereafter fixed 5-year mid swap +3.563 per cent per annum	Fixed 6.125 per cent per annum, until first call date, thereafter fixed 5-year mid swap +3.388 per cent per annum
19	Existence of a dividend stopper	Yes	Yes	Yes	Yes	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Partially discretionary Dividend stopper	Partially discretionary Dividend stopper	Partially discretionary Dividend stopper	Partially discretionary Dividend stopper	Partially discretionary Dividend pusher	Fully discretionary	Fully discretionary
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Fully discretionary	Fully discretionary
21	Existence of step up or other incentive to redeem	No	Yes	Yes	Yes	Yes	No	No
22	Noncumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
30	Write-down features	Yes	Yes	Yes	Yes	Yes	Yes	Yes
31	If write-down, write-down trigger (s)	To avoid liquidation	To avoid liquidation	To avoid liquidation	To avoid liquidation	To avoid or remedy any breach of Applicable Banking Regulations, shareholders resolution	Group CET1 ratio <8 per cent Issuer CET1 ratio <5.125 per cent	Group CET1 ratio <8 per cent Issuer CET1 ratio <5.125 per cent
32	If write-down, full or partial	Full or Partially	Full or Partially	Full or Partially	Full or Partially	Full or Partially	Full or Partially	Full or Partially
33	If write-down, permanent or temporary	Temporary	Temporary	Temporary	Temporary	Temporary	Temporary	Temporary
34	If temporary write-down, description of write-up mechanism	Shareholders resolution regarding reconversion and reinstatement made out of available distribution funds	Shareholders resolution regarding reconversion and reinstatement, made out of available distribution funds	Shareholders resolution regarding Reconversion and Reinstatement made out of available distribution funds	Shareholders resolution regarding reconversion and reinstatement, made out of available distribution funds	Shareholders resolution regarding reconversion and reinstatement, made out of available distribution funds	Fully discretionary, if a positive net profit of both Issuer and Group	Fully discretionary, if a positive net profit of both Issuer and Group

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Capital adequacy, cont.

35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
36	Non-compliant transitioned features	Yes	Yes	Yes	Yes	Yes	No	No
37	If yes, specify non-compliant features	No specified trigger level, dividend stopper	No specified trigger level, step-up, dividend stopper	No specified trigger level, step-up, dividend stopper	No specified trigger level, step-up, dividend stopper	No specified trigger level, step-up, dividend pusher	N/A	N/A

Table A5 – Capital main features template – T2

Tier 2 instruments

1	Issuer	Nordea Bank Norge ASA	Nordea Bank Finland PLC	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	GB0001961928	N/A	XS0497179035	XS0544654162	US65557FAA49/ US65557HAA05	XS0743689993	US65557FAD87/ US65557HAD44
3	Governing law(s) of the instrument	Governed by English law, except for the subordination provisions which are governed by Norwegian law	Governed by English law, except for the subordination provisions which are governed by Finnish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by the laws of the State of New York, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by the laws of the State of New York, except for the subordination provisions which are governed by Swedish law
<i>Regulatory treatment</i>								
4	Transitional CRR rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
5	Post-transitional CRR rules	Tier 2	Ineligible	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
6	Eligible at solo/ (sub-) consolidated/ solo & (sub-) consolidated	Solo, sub-consolidated & consolidated	Solo, sub-consolidated & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated
7	Instrument type (types to be specified by each jurisdiction)	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 (grandfathered) as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63
8	Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	EUR 165m	EUR 69m	EUR 997m	EUR 747m	EUR 1,023m	EUR 748m	EUR 816m
9	Nominal amount of instrument	USD 200m	JPY 10,000m	EUR 1,000m	EUR 750m	USD 1,250m	EUR 750m	USD 1,000m
9a	Issue price	100 per cent	100 per cent	99.810 per cent	99.699 per cent	99.508 per cent	99.803 per cent	99.364 per cent
9b	Redemption price	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount

G38**Capital adequacy, cont.**

10	Accounting classification	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost
11	Original date of issuance	04-Nov-86	22-Aug-01	26-Mar-10	29-Sep-10	13-May-11	15-Feb-12	21-Sep-12
12	Perpetual or dated	Perpetual	Perpetual	Dated	Dated	Dated	Dated	Dated
13	Original maturity date	No maturity	No maturity	26-Mar-20	29-Mar-21	13-May-21	15-Feb-22	21-Sep-22
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes	Yes	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	18-Nov-91 In addition tax call 100 per cent of nominal amount	26-Feb-29 In addition tax call 100 per cent of nominal amount	Tax/regulatory call 100 per cent of nominal amount	Tax call 100 per cent of nominal amount	Tax call 100 per cent of nominal amount	15-Feb-17 In addition tax call 100 per cent of nominal amount	Tax call/regulatory call, 100 per cent of nominal amount
16	Subsequent call dates, if applicable	18-May and 18-Nov each year after first call date	26-Feb and 26-Aug each year after first call date	N/A	N/A	N/A	N/A	N/A
<i>Coupons/dividends</i>								
17	Fixed or floating dividend/coupon	Floating	Fixed to floating	Fixed	Fixed	Fixed	Fixed	Fixed
18	Coupon rate and any related index	Floating 6-month USD +0.1875 per cent per annum	Fixed USD 4.51 per cent per annum to call date, thereafter floating rate equivalent to 6-month JPY Deposit +2.00 per cent per annum	4.50%	4.00%	4.875%	Fixed 4.625 per cent per annum (equivalent to Euro Swap Rate +3.15 per cent per annum) to call date, thereafter reset fixed rate to Euro Swap Rate +3.15 per cent per annum	4.25%
19	Existence of a dividend stopper	No	No	No	No	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Partially discretionary Dividend pusher	Partially discretionary Dividend pusher	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Partially discretionary	Partially discretionary	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory
21	Existence of step up or other incentive to redeem	No	Yes	No	No	No	No	No
22	Noncumulative or cumulative	Cumulative	Cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
30	Write-down features	No	No	No	No	No	No	No

G38**Capital adequacy, cont.**

	35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Senior debt	Senior debt	Senior debt	Senior debt	Senior debt	Senior debt	Senior debt
	36	Non-compliant transitioned features	No	Yes	No	No	No	No	No
	37	If yes, specify non-compliant features	N/A	Step-up	N/A	N/A	N/A	N/A	N/A

Specification of group undertakings 31 December 2014

Owner	Company name	Voting power of holding, %	Domicile	Consolidation method
Nordea Bank AB (publ)	Nordea Bank Finland Plc	100	Finland	Purchase method
Nordea Bank Finland Plc	Nordea Finance Finland Ltd	100	Finland	Purchase method
	Realia Holding Oy	25	Finland	Equity method
Nordea Finance Finland Ltd	Tukirahoitus Oy	100	Finland	Purchase method
	Nordea Finance Estonia Ltd	100	Estonia	Purchase method
	Nordea Finance Latvia Ltd	100	Latvia	Purchase method
	Nordea Finance Lithuania Ltd	100	Lithuania	Purchase method
	NF Fleet Oy	20	Finland	Equity method
Nordea Finance Estonia Ltd	ALD Automotive Eesti AS	25	Estonia	Equity method
Nordea Finance Latvia Ltd	ALD Automotive SIA	25	Latvia	Equity method
Nordea Finance Lithuania Ltd	UAB ALD Automotive	25	Lithuania	Equity method
<i>Nordea Bank Finland Plc</i>	<i>Ancillary service undertakings</i>			
Nordea Bank AB (publ)	Nordea Bank Norge ASA	100	Norway	Purchase method
Nordea Bank Norge ASA	Nordea Eiendoms kreditt AS	100	Norway	Purchase method
	Nordea Finans Norge AS	100	Norway	Purchase method
	Eksportfinans ASA	23	Norway	Purchase method
Nordea Finans Norge AS	NF Fleet AS	20	Norway	Equity method
<i>Nordea Bank Norge ASA</i>	<i>Ancillary service undertakings</i>			
Nordea Bank AB (publ)	Nordea Bank Danmark A/S	100	Denmark	Purchase method
Nordea Bank Danmark A/S	LR-Realkredit A/S	39	Denmark	Equity method
	Nordea Finans Danmark A/S	100	Denmark	Purchase method
	Nordea Kredit Realkreditaktieselskab	100	Denmark	Purchase method
	NJK1 ApS	100	Denmark	Purchase method
	Swipp Holding ApS	30	Denmark	Equity method
	Bankernas Kontantservice A/S	20	Denmark	Equity method
	Fiona Asset Company A/S	100	Denmark	Purchase method
Nordea Finans Danmark A/S	Fleggaard Busleasing	39	Germany	Equity method
	NF Fleet A/S	20	Denmark	Equity method
	K/S UL 676	100	Denmark	Purchase method
	K/S UL 677	100	Denmark	Purchase method
	K/S UL 678	100	Denmark	Purchase method
	UL Transfer Aps	100	Denmark	Purchase method

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Capital adequacy, cont.
Specification over group undertakings 31 December 2014, cont.

Owner	Company name	Voting power of holding, %	Domicile	Consolidation method
Nordea Finans Danmark A/S	UL International ApS	100	Denmark	Purchase method
	DT Finance K/S	100	Denmark	Purchase method
	BH Finance K/S	100	Denmark	Purchase method
	NAMIT 10 K/S	100	Denmark	Purchase method
	City 10 K/S	100	Denmark	Purchase method
	Tide Leasing 2012 K/S	100	Denmark	Purchase method
	LB12 K/S	100	Denmark	Purchase method
	BAAS 2012 K/S	100	Denmark	Purchase method
<i>Nordea Bank Danmark A/S</i>	<i>Ancillary service undertakings</i>			
Nordea Bank AB (publ)	OOO Promyshlennaya Companiya Vestkon	100	Russia	Purchase method
OOO Promyshlennaya Companiya Vestkon / Nordea Bank AB (publ)	Join Stock Company Nordea Bank	100	Russia	Purchase method
Join Stock Company Nordea Bank	Nordea Leasing LLC	100	Russia	Purchase method
<i>Join Stock Company Nordea Bank</i>	<i>Ancillary service undertakings</i>			
Nordea Bank AB (publ)	Nordea Hypotek AB (publ)	100	Sweden	Purchase method
	Nordea Finans Sverige AB (publ)	100	Sweden	Purchase method
	Nordea Investment Management AB	100	Sweden	Purchase method
	Bankomatcentralen AB	48	Sweden	Equity method
	Svenska e-fakturablaget AB	50	Sweden	Equity method
	BDB Bankernas Depå AB	20	Sweden	Equity method
	BAB Bankernas Automatbolag AB	20	Sweden	Equity method
	Getswish AB (former Goldcup 8289)	20	Sweden	Equity method
	PK Properties Int'l Corp	100	USA	Purchase method
	Nordea Funds Ltd	100	Finland	Purchase method
	NF Fleet AB	20	Sweden	Purchase method
	Nordea Investment Management North America Inc	100	USA	Purchase method
	Nordea Investment Management AG	100	Germany	Purchase method
Nordea Private Equity Holding A/S	Nordea Private Equity Holding A/S	100	Denmark	Purchase method
	Nordea Private Equity I A/S	100	Denmark	Purchase method
	Nordea Private Equity II - Global A/S	100	Denmark	Purchase method
	Nordea Private Equity III - GLOBAL A/S	100	Denmark	Purchase method
	Nordea Private Equity II - EU Mezz A/S	100	Denmark	Purchase method
	Nordea Private Equity II - EU MM Buyout A/S	100	Denmark	Purchase method
	PWM Global PE III ApS	100	Denmark	Purchase method
Nordea Finans Sweden, Finland, Norway and Denmark	NF Techfleet AB	20	Sweden	Equity method
<i>Nordea Bank AB (publ)</i>	<i>Ancillary service undertakings</i>			
Nordea Bank AB (publ) / Nordea Investment Management AB	Nordea Bank S.A.	100	Luxembourg	Purchase method
Nordea Bank S.A.	Nordea Investment Funds S.A.	100	Luxembourg	Purchase method

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Classification of financial instruments

	Financial assets at fair value through profit or loss								
				Designated at fair value through profit or loss	Derivatives used for hedging	Available for sale	Non-financial assets and associates		
31 Dec 2014, EURm	Loans and receivables	Held to maturity	Held for trading						Total
Assets									
Cash and balances with central banks	31,067	—	—	—	—	—	—	—	31,067
Loans to central banks	6,676	—	282	—	—	—	—	—	6,958
Loans to credit institutions	7,657	—	4,547	13	—	—	—	—	12,217
Loans to the public	246,862	—	49,517	51,706	—	—	—	—	348,085
Interest-bearing securities	—	2,630	34,418	18,541	—	31,521	—	—	87,110
Financial instruments pledged as collateral	—	—	12,151	—	—	—	—	—	12,151
Shares	—	—	8,445	31,300	—	4	—	—	39,749
Derivatives	—	—	102,279	—	2,840	—	—	—	105,119
Fair value changes of the hedged items in portfolio hedge of interest rate risk	256	—	—	—	—	—	—	—	256
Investments in associated undertakings	—	—	—	—	—	—	—	487	487
Intangible assets	—	—	—	—	—	—	—	2,908	2,908
Properties and equipment	—	—	—	—	—	—	—	509	509
Investment properties	—	—	—	—	—	—	—	3,227	3,227
Deferred tax assets	—	—	—	—	—	—	—	130	130
Current tax assets	—	—	—	—	—	—	—	132	132
Retirement benefit assets	—	—	—	—	—	—	—	42	42
Other assets	4,590	—	—	11,176	—	—	—	1,815	17,581
Prepaid expenses and accrued income	1,123	—	4	—	—	—	—	487	1,614
Total	298,231	2,630	211,643	112,736	2,840	31,525		9,737	669,342

	Financial liabilities at fair value through profit or loss					
	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Other financial liabilities	Non-financial liabilities	Total
31 Dec 2014, EURm						
Liabilities						
Deposits by credit institutions	23,806	3,220	—	29,296	—	56,322
Deposits and borrowings from the public	24,577	8,343	—	164,334	—	197,254
Liabilities to policyholders	—	16,741	—	—	35,102	51,843
Debt securities in issue	8,001	42,619	—	143,654	—	194,274
Derivatives	95,118	—	2,222	—	—	97,340
Fair value changes of the hedged items in portfolio hedge of interest rate risk	—	—	—	3,418	—	3,418
Current tax liabilities	—	—	—	—	368	368
Other liabilities	6,903	10,061	—	6,377	3,632	26,973
Accrued expenses and prepaid income	9	—	—	345	1,589	1,943
Deferred tax liabilities	—	—	—	—	983	983
Provisions	—	—	—	—	305	305
Retirement benefit liabilities	—	—	—	—	540	540
Subordinated liabilities	—	—	—	7,942	—	7,942
Total	158,414	80,984	2,222	355,366	42,519	639,505

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Classification of financial instruments, cont.

31 Dec 2013, EURm	Loans and receivables	Held to maturity	Financial assets at fair value through profit or loss		Derivatives used for hedging	Available for sale	Non-financial assets and associates	Assets held for sale	Total
			Held for trading	Designated at fair value through profit or loss					
Assets									
Cash and balances with central banks	33,529	—	—	—	—	—	—	—	33,529
Loans to central banks	11,014	—	755	—	—	—	—	—	11,769
Loans to credit institutions	4,281	—	5,851	611	—	—	—	—	10,743
Loans to the public	250,026	—	39,159	53,266	—	—	—	—	342,451
Interest-bearing securities	—	5,359	33,985	19,968	—	28,002	—	—	87,314
Financial instruments pledged as collateral	—	—	9,575	—	—	—	—	—	9,575
Shares	—	—	7,683	25,584	—	4	—	—	33,271
Derivatives	—	—	69,003	—	1,989	—	—	—	70,992
Fair value changes of the hedged items in portfolio hedge of interest rate risk	203	—	—	—	—	—	—	—	203
Investments in associated undertakings	—	—	—	—	—	—	630	—	630
Intangible assets	—	—	—	—	—	—	3,246	—	3,246
Properties and equipment	—	—	—	—	—	—	431	—	431
Investment properties	—	—	—	—	—	—	3,524	—	3,524
Deferred tax assets	—	—	—	—	—	—	62	—	62
Current tax assets	—	—	—	—	—	—	31	—	31
Retirement benefit assets	—	—	—	—	—	—	321	—	321
Other assets	4,057	—	—	6,122	—	—	885	—	11,064
Prepaid expenses and accrued income	1,886	—	20	—	—	—	477	—	2,383
Assets held for sale	—	—	—	—	—	—	—	8,895	8,895
Total	304,996	5,359	166,031	105,551	1,989	28,006	9,607	8,895	630,434
31 Dec 2013, EURm			Financial liabilities at fair value through profit or loss		Derivatives used for hedging	Other financial liabilities	Non-financial liabilities	Liabilities held for sale	Total
			Held for trading	Designated at fair value through profit or loss					
Liabilities									
Deposits by credit institutions			23,064	2,743	—	33,283	—	—	59,090
Deposits and borrowings from the public			26,743	10,106	—	163,894	—	—	200,743
Liabilities to policyholders			—	13,737	—	—	33,489	—	47,226
Debt securities in issue			6,955	35,121	—	143,526	—	—	185,602
Derivatives			64,566	—	1,358	—	—	—	65,924
Fair value changes of the hedged items in portfolio hedge of interest rate risk			—	—	—	1,734	—	—	1,734
Current tax liabilities			—	—	—	—	303	—	303
Other liabilities			10,996	5,867	—	5,747	2,127	—	24,737
Accrued expenses and prepaid income			29	427	—	1,890	1,331	—	3,677
Deferred tax liabilities			—	—	—	—	935	—	935
Provisions			—	—	—	—	177	—	177
Retirement benefit liabilities			—	—	—	—	334	—	334
Subordinated liabilities			—	—	—	6,545	—	—	6,545
Liabilities held for sale			—	—	—	—	—	4,198	4,198
Total			132,353	68,001	1,358	356,619	38,696	4,198	601,225

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Classification of financial instruments, cont.

Loans designated at fair value through profit or loss

EURm	31 Dec 2014	31 Dec 2013
Carrying amount	51,719	53,877
Maximum exposure to credit risk	51,719	53,877
Carrying amount of credit derivatives used to mitigate the credit risk	—	—

Financial assets and liabilities designated at fair value through profit or loss

Changes in fair values of financial liabilities attributable to changes in credit risk

The financial liabilities designated at fair value through profit or loss exposed to changes in credit risk are issued bonds in the Danish group undertaking Nordea Kredit Realkreditaktieselskab, EUR 42,619m (EUR 35,121m), the funding of the Markets operation, EUR 17,337m (EUR 14,841m) deposits linked to the investment return of separate assets, EUR 4,287m (EUR 4,302m) and investment contracts in Life, EUR 16,741m (EUR 13,737m). The funding of Markets is generally of such a short term nature that the effect of changes in own credit risk is not significant. The value of the investment contracts in Life and assetlinked deposits is directly linked to the assets in the contracts and there is consequently no effect from changes in own credit risk in these contracts.

The fair value of bonds issued by Nordea Kredit Realkreditaktieselskab decreased by EUR 6m (increased EUR 16m) in 2014 due to changes in own credit risk. The cumulative change since designation is a decrease of EUR 592m (decrease EUR 596m). The method used to estimate the amount of changes in fair value attributable to changes in market conditions is based on relevant benchmark interest rates, which are the average yields on Danish and German (EUR) government bonds.

For the issued mortgage bonds a change in the liability's credit risk and price will have a corresponding effect on the value of the loans. The reason is that a change in the price of the bonds will be offset by the opposite change in the value of the prepayment option of the loan.

Changes in fair values of financial assets attributable to changes in credit risk

Lending designated at fair value through profit or loss exposed to changes in credit risk consist of lending in the Danish group undertaking Nordea Kredit Realkreditaktieselskab, EUR 51,244m (EUR 48,829m) and lending in the Markets operation, EUR 475m (EUR 5,048m). The fair value of lending in Nordea Kredit Realkreditaktieselskab decreased by EUR 7m (increased EUR 9m) in 2014 due to changes in credit risk. The cumulative change since designation is a decrease of EUR 153m (decrease EUR 160m). The method used to estimate the amount of change in the fair value attributable to changes in credit risk is similar to the incurred loss impairment model for amortised cost assets under IAS 39. The lending in Markets is generally of such a short term nature (mainly overnight deposits) that the effect of changes in credit risk is not significant. Also instruments classified as "Other assets" and "Prepaid expenses and accrued income" are of such a short-term nature that the impact from changes in credit risk is not significant.

Comparison of carrying amount and contractual amount to be paid at maturity

	Carrying amount	Amount to be paid at maturity
2014, EURm		
Financial liabilities designated at fair value through profit or loss	80,984	79,198
2013, EURm		
Financial liabilities designated at fair value through profit or loss	68,001	67,339

Liabilities to policyholders have no fixed maturities and there is no fixed amount to be paid. The amount disclosed to be paid at maturity has been set to the carrying amount.

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Assets and liabilities at fair value

Fair value of financial assets and liabilities

	31 Dec 2014		31 Dec 2013	
EURm	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Cash and balances with central banks	31,067	31,067	33,529	33,529
Loans	367,516	368,872	365,166	365,166
Interest-bearing securities	87,110	87,421	87,314	87,439
Financial instruments pledged as collateral	12,151	12,151	9,575	9,575
Shares	39,749	39,749	33,271	33,271
Derivatives	105,119	105,119	70,992	70,992
Other assets	15,766	15,766	10,179	10,179
Prepaid expenses and accrued income	1,127	1,127	1,906	1,906
Total	659,605	661,272	611,932	612,057
Financial liabilities				
Deposits and debt instruments	459,210	460,653	453,714	455,368
Liabilities to policyholders	16,741	16,741	13,737	13,737
Derivatives	97,340	97,340	65,924	65,924
Other liabilities	23,341	23,341	22,610	22,610
Accrued expenses and prepaid income	354	354	2,346	2,346
Total	596,986	598,429	558,331	559,985

For information about valuation of items measured at fair value on the balance sheet, see Note G1 and the section "Determination of fair values for items measured at fair value on the balance sheet" below. For information about valuation of items not measured at fair value on the balance sheet, see the section "Financial assets and liabilities not held at fair value on the balance sheet" below.

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Assets and liabilities at fair value, cont.

Financial assets and liabilities held at fair value on the balance sheet

Categorisation into the fair value hierarchy

31 Dec 2014, EURm	Quoted prices in active markets for the same instrument (Level 1)	– of which Life	Valuation technique using observable data (Level 2)	– of which Life	Valuation technique using non-observable data (Level 3)	– of which Life	Total
Assets at fair value on the balance sheet¹							
Loans to central banks	—	—	282	—	—	—	282
Loans to credit institutions	—	—	4,560	7	—	—	4,560
Loans to the public	—	—	101,223	—	—	—	101,223
Interest-bearing securities ²	54,724	12,805	41,598	6,936	279	53	96,601
Shares ³	32,724	22,739	1,597	1,596	5,458	4,486	39,779
Derivatives	102	—	103,551	119	1,466	—	105,119
Investment properties	—	—	—	—	3,227	3,127	3,227
Other assets	—	—	11,176	—	—	—	11,176
Prepaid expenses and accrued income	—	—	4	—	—	—	4
Total	87,550	35,544	263,991	8,658	10,430	7,666	361,971
Liabilities at fair value on the balance sheet¹							
Deposits by credit institutions	—	—	27,026	1,541	—	—	27,026
Deposits and borrowings from the public	—	—	32,920	—	—	—	32,920
Liabilities to policyholders	—	—	16,741	16,741	—	—	16,741
Debt securities in issue	42,619	—	8,001	—	—	—	50,620
Derivatives	91	—	95,623	56	1,626	—	97,340
Other liabilities	4,667	—	12,297	—	—	—	16,964
Accrued expenses and prepaid income	—	—	9	—	—	—	9
Total	47,377	—	192,617	18,338	1,626	—	241,620

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 12,121m relates to the balance sheet item Financial instruments pledged as collateral.

3) Of which EUR 30m relates to the balance sheet item Financial instruments pledged as collateral.

31 Dec 2013, EURm	Quoted prices in active markets for the same instrument (Level 1)	– of which Life	Valuation technique using observable data (Level 2)	– of which Life	Valuation technique using non-observable data (Level 3)	– of which Life	Total
Assets at fair value on the balance sheet¹							
Loans to central banks	—	—	755	—	—	—	755
Loans to credit institutions	—	—	6,462	—	—	—	6,462
Loans to the public	—	—	92,425	—	—	—	92,425
Interest-bearing securities ²	59,276	11,641	31,745	6,882	478	104	91,499
Shares ³	28,004	18,995	1,457	1,454	3,841	2,842	33,302
Derivatives	195	128	69,361	26	1,436	—	70,992
Investment properties	—	—	—	—	3,524	3,367	3,524
Other assets	—	—	6,122	—	—	—	6,122
Prepaid expenses and accrued income	—	—	20	—	—	—	20
Total	87,475	30,764	208,347	8,362	9,279	6,313	305,101
Liabilities at fair value on the balance sheet¹							
Deposits by credit institutions	—	—	25,807	1,168	—	—	25,807
Deposits and borrowings from the public	—	—	32,547	—	—	—	32,547
Liabilities to policyholders	—	—	13,737	13,737	—	—	13,737
Debt securities in issue	35,121	—	6,955	—	—	—	42,076
Derivatives	35	—	64,490	—	1,399	—	65,924
Other liabilities	8,939	—	7,923	—	1	—	16,863
Accrued expenses and prepaid income	—	—	456	—	—	—	456
Total	44,095	—	151,915	14,905	1,400	—	197,410

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 9,544m relates to the balance sheet item Financial instruments pledged as collateral.

3) Of which EUR 31m relates to the balance sheet item Financial instruments pledged as collateral.

Determination of fair value for items measured at fair value on the balance sheet

Fair value measurements of assets and liabilities carried at fair value have been categorised under the three levels of the IFRS fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The categorisation of these instruments is based on the lowest level input that is significant to the fair value measurement in its entirety.

Level 1 in the fair value hierarchy consists of assets and liabilities valued using unadjusted quoted prices in active markets for identical assets or liabilities. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an on-going basis. This category includes listed derivatives, listed equities, government bonds in developed countries, and most liquid mortgage bonds and corporate bonds where direct tradable price quotes exist.

Level 2 in the fair value hierarchy consists of assets and liabilities that do not have directly quoted market prices available from active markets. The fair values are estimated using valuation techniques or valuation models based on market prices or rates prevailing at the balance sheet date and any unobservable inputs have had an insignificant impact on the fair values. This is the case for the majority of Nordea's OTC derivatives, securities purchased/sold under resale/repurchase agreements, securities borrowed/lent and other instruments where active markets supply the input to the valuation techniques or models.

Level 3 in the fair value hierarchy consists of those types of assets and liabilities which fair values cannot be obtained directly from quoted market prices or indirectly using valuation techniques or models supported by observable market prices or rates. This is generally the case for investments in unlisted securities, private equity funds, hedge funds and investment properties. This is generally also the case for more complex OTC derivatives, including OTC derivatives where less active markets supply input to the valuation techniques or models, certain complex or structured financial instruments such as CLNs and CDOs, and illiquid interest bearing securities. Complex valuation models are generally characterised by the use of unobservable and model specific parameters.

All valuation models, both complex and simple models, make use of market parameters. These parameters comprise interest rates, volatilities, correlations etc. Some of these parameters are observable while others are not. For non-exotic currencies the interest rates are all observable, and the volatilities and the correlations of the interest rates and FX rates are observable up to a certain maturity. Volatilities and correlations are also observable for the most liquid equity instruments in the short end. For less liquid equity instruments the option market is fairly illiquid, and hence the volatilities and correlations are unobservable. For each instrument the sensitivity towards unobservable parameters is measured. If the impact from unobservable parameters on the valuation is significant the instrument is categorised as Level 3 in the fair value hierarchy.

For interest-bearing securities the categorisation into the three levels are based on the internal pricing methodology. These instruments can either be directly quoted in active markets (Level 1) or measured using a methodology giving a quote based on observable inputs (Level 2). Level 3 bonds are characterised by illiquidity.

For OTC derivatives valuation models are used for establishing fair value. For collateralised contracts OIS interest rates are used for discounting. These rates are observable in the market. The valuation is in addition based on several other market parameters, depending on the nature of the contract. Complex valuation models are used for more exotic OTC derivatives. The models are usually in-house developed, and based on assumptions about the behaviour of the underlying asset and statistical scenario analysis. As mentioned above OTC derivatives are generally categorised as Level 2 in the fair value hierarchy and all significant model parameters are thus observable in active markets. For vanilla derivatives standard models like e.g. Black-Scholes are used for valuation.

Valuations of Private Equity Funds (PEF) and unlisted equity instruments are by nature more uncertain than valuations of more actively traded equity instruments. Emphasis is put on using a consistent approach across all assets and over time. The methods used are consistent with the guideline "International Private Equity and Venture Capital Valuation Guidelines" issued by EVCA (European Venture Capital Association). The EVCA guidelines are considered as best practice in the PEF industry. For US based funds, similar methods are applied.

Nordea furthermore holds loans and issued debt securities in the subsidiary Nordea Kredit Realkreditaktieselskab at fair value. When Nordea grants mortgage loans to borrowers, in accordance with the Danish mortgage finance law, Nordea at the same time issues debt securities with matching terms, so called "match funding". Fair value of the issued debt securities is based on quoted prices and thus categorised as Level 1 in the fair value hierarchy. As the borrowers have the right to purchase debt securities issued by Nordea in the market and return these as repayment for their loans, the fair value of the loans is the same as the fair value of the issued bonds (due to the revaluation of the repayment option embedded in the loan) adjusted for changes in the credit risk of the borrower. The credit risk adjustment is calculated based on an incurred loss model.

Fair value of financial assets and liabilities are generally calculated as the theoretical net present value of the individual instruments, based on independently sourced market parameters as described above, and assuming no risks and uncertainties. This calculation is supplemented by a portfolio adjustment.

An important part of the portfolio adjustment relates to counterparty risk in OTC-derivatives. The adjustment is based on the current exposure towards each counterparty, the estimated potential future exposure as well as an estimate of the cost of hedging the counterparty risk. This cost of hedging is either based directly on market prices (where available) or on a theoretical calculation based on the internal credit rating of the counterparty. Nordea also takes into account Nordea's credit spread in the valuation of derivatives (DVA).

Another important part of the portfolio adjustment serves to adjust the net open market risk exposures from mid-prices to ask or bid prices (depending on the net position). For different risk categories, exposures are aggregated and netted according to internal guidelines and aggregated market price information on bid-ask spreads are applied in the calculation. Spreads are updated on a regular basis.

The fair value measurement of the investment properties takes into account a market participant's ability to generate economic benefits by using the investment properties in its highest and best use, i.e. taking into account the use of the

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Assets and liabilities at fair value, cont.

investment properties that is physically possible, legally permissible and financially feasible. The current use of the investment properties in Nordea is in accordance with the highest and best use. The valuation of the investment properties is carried out taking into account the purpose and the nature of the property by using the most appropriate valuation methods. The primary valuation approach is a discounted cash flow model using current cash flows, market interest rates and the current yield requirements.

Transfers between Level 1 and 2

During the year, Nordea transferred interest-bearing securities (including such financial instruments pledged as collateral) of

EUR 149m (EUR 2,893m) from Level 1 to Level 2 and EUR 1,290m (EUR 1,092m) from Level 2 to Level 1 of the fair value hierarchy. Nordea also transferred other liabilities of EUR 55m from Level 2 to Level 1. During 2013 Nordea transferred shares of EUR 966m and other liabilities of EUR 1,054m from Level 1 to Level 2. The reason for the transfers from Level 1 to Level 2 was that the instruments ceased to be actively traded during the year and fair values have now been obtained using valuation techniques with observable market inputs. The reason for the transfer from Level 2 to Level 1 was that the instruments have been actively traded during the year and reliable quoted prices are obtained in the market. Transfers between levels are considered to have occurred at the end of the year.

Movements in Level 3

2014, EURm	1 Jan 2014	Fair value gains/losses recognised in the income statement during the year		Recognised in OCI	Purchases/ Issues	Sales	Settle- ments	Transfers out of level 3	Transla- tion differ- ences	31 Dec 2014
		Realised	Unrealised							
Interest-bearing securities	478	8	10	-2	163	-373	-3	—	-2	279
– of which Life	104	5	5	—	19	-78	—	—	-2	53
Shares	3,841	388	313	—	2,417	-1,441	-22	-22	-16	5,458
– of which Life	2,842	324	238	—	2,332	-1,196	-15	-22	-17	4,486
Derivatives (net)	37	-488	-197	—	—	—	488	—	—	-160
Investment properties	3,524	-1	-3	—	267	-462	—	-33	-65	3,227
– of which Life	3,367	7	-3	—	241	-390	—	-33	-62	3,127
Other liabilities	1	—	—	—	—	-1	—	—	—	—

Unrealised gains and losses relate to those assets and liabilities held at the end of the year. During the year Nordea transferred shares of EUR 22m from Level 3 to Level 2. The reason for the transfer from Level 3 to Level 2 was that observable market data became available. Transfers between levels are

considered to have occurred at the end of the year. Fair value gains and losses in the income statement during the year are included in "Net result from items at fair value" (see Note G5). Assets and liabilities related to derivatives are presented net.

G40**Assets and liabilities at fair value, cont.****Movements in Level 3, cont.**

2013, EURm	1 Jan 2013	Reclas-sifica-tion	Fair value gains/losses recognised in the income statement during the year		Purchases/ Issues	Sales	Settle-ments	Transfers into level 3	Transfers out of level 3	Translation differences	31 Dec 2013
			Realised	Unrealised							
Interest-bearing securities	1,118	-498	-10	65	105	-277	-12	—	—	-13	478
– of which Life	719	-498	-14	-2	10	-97	-1	—	—	-13	104
Shares	3,374	498	299	62	967	-1,125	-72	2	-137	-27	3,841
– of which Life	2,210	498	251	52	808	-752	-69	2	-137	-21	2,842
Derivatives (net)	332	—	287	-300	—	—	-287	5	—	0	37
Investment properties	3,408	—	1	-41	502	-223	—	—	—	-123	3,524
– of which Life	3,261	—	1	-41	445	-179	—	—	—	-120	3,367
Other liabilities	—	—	-20	0	608	—	-608	21	—	—	1

Unrealised gains and losses relate to those assets and liabilities held at the end of the year. During the year Nordea transferred shares of EUR 137m from Level 3 to Level 2 and EUR 2m from Level 2 to Level 3. Nordea also transferred other liabilities of EUR 21m from Level 2 to Level 3. The reason for the transfer from Level 3 to Level 2 was that observable market data became available. The reason for the transfer from Level 2 to Level 3 was that observable market data was no longer available. Transfers between levels are considered to have occurred at the end of the year. Fair value gains and losses in the income statement during the year are included in “Net result from items at fair value” (see Note G5). Assets and liabilities related to derivatives are presented net.

The valuation processes for fair value measurements in Level 3

Financial instruments

Valuation principles in Nordea are determined in and approved by the Group Valuation Committee (GVC). GVC issues guiding policies to the business units on how to establish a robust valuation process and minimise the valuation uncertainty. The GVC also serves as escalation point.

The valuation process in Nordea consists of several steps. The first step is the initial end of day (EOD) marking of mid-prices. The mid-prices are either fixed by front office or received from external sources. The second step is the control part, which is performed by independent control units. The cornerstone in the control is the independent price verification (IPV). The IPV test comprises verification of the correctness of prices and other parameters used in the net present value (NPV) calculation, the adequacy of the valuation models, including an assessment of whether to use quoted prices or valuation models, and the reliability of the assumptions and parameters used in the valuation adjustments at portfolio level covering mainly liquidity (bid/offer spread) and credit risk adjustments.

The verification of the correctness of prices and other parameters is carried out daily. Third-party information, such as broker quotes and pricing services, is used as benchmark data in the verification. The quality of the benchmark data is assessed on a regular basis. This quality assessment is used in the measurement of the valuation uncertainty.

Valuation adjustment at portfolio level and the deferrals of day 1 P/L on Level 3 trades are calculated and reported on a

monthly basis. The actual assessment of instruments in the fair value hierarchy is performed on a continuous basis.

Investment properties

The main part of the investment properties in Nordea is held by Nordea Life and Pension (NLP). The valuation of the investment properties in NLP is performed quarterly by the real estate departments in each entity within NLP with full or partial assistance from external valuers. For the departments that use their own methodologies the changes in price levels of the properties are compared with valuations of similar properties assessed by external valuers. The result of the valuation is presented to, and approved by, the local management in each entity. The CFO in each entity within NLP is responsible for the approval of the concepts and for the values used. The principles used in all entities are in accordance with regulations provided by the local Financial Supervisory Authorities (FSA) which are in accordance with international valuation principles and in accordance with IFRS.

In addition there is an Investment Operation Committee (IOC) which is a joint forum focusing on valuation and accounting of investment operations issues within NLP. The entities within NLP report regularly to IOC and IOC report quarterly to the Nordea Group Valuation Committee.

Investment properties in NLP are backing the liabilities to policyholders in life insurance contracts, unit-linked contracts and investment contracts, which means that the impact on Nordea's income statement and on shareholders' equity depends on the financial buffers and the profit sharing agreements in the actual unit that owns the property.

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Assets and liabilities at fair value, cont.

Valuation techniques and inputs used in the fair value measurements in Level 3

31 Dec 2014, EURm	Fair value	Of which Life ¹	Valuation techniques	Unobservable input	Range of fair value
Interest-bearing securities					
Mortgage and other credit institutions ²	235	9	Discounted cash flows	Credit spread	–8/8
Corporates	44	44	Discounted cash flows	Credit spread	–3/3
Total	279	53			–11/11
Shares					
Private equity funds	2,328	1,820	Net asset value ³		
Hedge funds	443	181	Net asset value ³		
Credit Funds	487	377	Net asset value/market consensus ³		
Other funds	1,970	1,950	Net asset value/Fund prices ³		
Other	230	158	—		
Total	5,458	4,486			–542/575
Derivatives					
Interest rate derivatives	191	—	Option model	Correlations Volatilities	–13/9
Equity derivatives	–220	—	Option model	Correlations Volatilities Dividend	–18/12
Foreign exchange derivatives	–31	—	Option model	Correlations Volatilities	+/–0
Credit derivatives	–129	—	Credit derivat model	Correlations Recovery rates	–10/9
Other	29	—	Option model	Correlations Volatilities	+/–0
Total	–160	—			–41/30

1) Investment in financial instruments is a major part of the life insurance business, acquired to fulfill the obligations behind the insurance- and investment contracts. The gains or losses on these instruments are almost exclusively allocated to policyholders and do consequently not affect Nordea's equity.

2) Of which EUR 155m is priced at a credit spread (the difference between the discount rate and LIBOR) of 1.45% and a reasonable change of this credit spread would not affect the fair value due to callability features.

3) The fair values are based on prices and net assets values delivered by external suppliers/custodians. The prices are fixed by the suppliers/custodians on the basis of the development in assets behind the investments. For private equity funds the dominant measurement methodology used by the suppliers/custodians, is consistent with the International Private Equity and Venture Capital Valuation (IPEV) guidelines issued by the EVCA (European Venture Capital Association). Less than 15% of the private equity fund investment are internally adjusted/valued based the IPEV guidelines. These carrying amounts are in a range of 0% to 95% compared to the values received from suppliers/custodians.

The table above shows, for each class of assets and liabilities categorised in Level 3, the fair value, the valuation techniques used to estimate the fair value, significant unobservable inputs used in the valuation techniques and for financial assets and liabilities the fair value sensitivity to changes in key assumptions.

The column "range of fair value" in the tables above shows the sensitivity of the fair values of Level 3 financial instruments to changes in key assumptions. Where the exposure to an unobservable parameter is offset across different instruments then only the net impact is disclosed in the table. The ranges disclosed are likely to be greater than the true uncertainty in fair value of these instruments, as it is unlikely in practice that all unobservable parameters would be simultaneously at the extremes of their ranges of reasonably possible alternatives. The disclosure is neither predictive nor indicative of future movements in fair value.

In order to calculate the sensitivity (range) in fair value of derivatives a range of different modelling approaches are applied to determine an uncertainty interval around the

reported fair value. The different approaches applied target various aspects of derivatives pricing. Two common components of derivative valuation models are volatility of underlying risk factors and correlation between the relevant risk factors. Each of these is addressed by applying different assumptions to input and/or the choice of modelling approach. Besides these common factors a number of asset class specific factors are addressed. These include equity dividend expectations, recovery assumptions for credit derivatives and inflation expectations. The fair values of derivatives are presented as the net of assets and liabilities.

In order to calculate the sensitivity (range) in fair value of shares and interest-bearing securities the fair value was increased and decreased within a total range of 2–10 percentage units depending of the valuation uncertainty and underlying assumptions. Higher ranges are applied to instruments with more uncertain valuations relative to actively traded instruments and underlying uncertainties in individual assumptions.

G40**Assets and liabilities at fair value, cont.****Valuation techniques and inputs used in the fair value measurements in Level 3**

31 Dec 2013, EURm	Fair value	Of which Life ¹	Valuation techniques	Unobservable input	Range of fair value
Interest-bearing securities					
Municipalities and other public bodies	29	29	Discounted cash flows	Credit spread	+/-0
Mortgage and other credit institutions ²	359	8	Discounted cash flows	Credit spread	-20/20
Corporates	82	67	Discounted cash flows	Credit spread	-4/4
Other	8	—	—	—	-1/1
Total	478	104			-25/25
Shares					
Private equity funds	2,298	1,770	Net asset value ³		
Hedge funds	458	178	Net asset value ³		
Credit Funds	460	362	Net asset value/market consensus ³		
Other funds	431	403	Net asset value/Fund prices ³		
Other	194	129	—		
Total	3,841	2,842			-381/381
Derivatives					
Interest rate derivatives	141	—	Option model	Correlations Volatilities	-7/5
Equity derivatives	-93	—	Option model	Correlations Volatilities Dividend	-17/11
Foreign exchange derivatives	103	—	Option model	Correlations Volatilities	+/-0
Credit derivatives	-129	—	Credit derivat model	Correlations Recovery rates	-7/9
Other	15	—	Option model	Correlations Volatilities	+/-0
Total	37	—			-31/25

1) Investment in financial instruments is a major part of the life insurance business, acquired to fulfill the obligations behind the insurance- and investment contracts. The gains or losses on these instruments are almost exclusively allocated to policyholders and do consequently not affect Nordea's equity.

2) Of which EUR 155m is priced at a credit spread (the difference between the discount rate and LIBOR) of 1.45% and a reasonable change of this credit spread would not affect the fair value due to callability features.

3) The fair values are based on prices and net assets values delivered by external suppliers/custodians. The prices are fixed by the suppliers/custodians on the basis of the development in assets behind the investments. For private equity funds the dominant measurement methodology used by the suppliers/custodians, is consistent with the International Private Equity and Venture Capital Valuation (IPEV) guidelines issued by the EVCA (European Venture Capital Association). Less than 15% of the private equity fund investment are internally adjusted/valued based the IPEV guidelines. These carrying amounts are in a range of 0% to 100% compared to the values received from suppliers/custodians.

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Assets and liabilities at fair value, cont.

31 Dec 2014, EURm	Fair value ¹	Of which Life	Valuation techniques	Unobservable input	Range of unobservable input	Weighted average of unobservable input
Investment properties						
Denmark	1,656	1,645	Discounted cash flows	Market rent	26–377 EUR/m ² /year	110 EUR/m ² /year
				Yield requirement		
				Commercial	6.1%–9.0%	7.5%
				Office	4.6%–9.5%	6.0%
				Apartment	3.5%–6.0%	5.0%
Norway	774	767	Discounted cash flows	Market rent	25–1,166 EUR/m ² /year	216 EUR/m ² /year
				Yield requirement		
				Commercial	5.3%–8.5%	5.9%
				Office	5.0%–8.8%	6.3%
				Apartment	5.5%–5.5%	5.5%
				Other	7.3%–8.5%	7.8%
Finland	642	640	Discounted cash flows ²	Market rent	89–327 EUR/m ² /year	170 EUR/m ² /year
				Yield requirement		
				Commercial	5.0%–7.0%	6.0%
				Office	5.0%–8.0%	6.5%
				Apartment	4.5%–6.0%	5.3%
				Other	6.5%–9.0%	7.8%
Sweden	75	75	Discounted cash flows ²	Market rent	64–191 EUR/m ² /year	126 EUR/m ² /year
				Yield requirement		
				Commercial	6.3%–7.0%	6.7%
				Apartment	4.0%–4.5%	4.1%
				Other	7.0%–7.0%	7.0%
Other	80	—	Discounted cash flows	—	—	—
Total	3,227	3,127				

1) Split based on the valuation methodologies used in different countries.

2) The fair value is calculated by external valuers.

G40**Assets and liabilities at fair value, cont.**

31 Dec 2013, EURm	Fair value ¹	Of which Life	Valuation techniques	Unobservable input	Range of unobservable input	Weighted average of unobservable input
Investment properties						
Denmark	1,752	1,735	Discounted cash flows	Market rent	54–350 EUR/m ² /year	107 EUR/m ² /year
				Yield requirement		
				Commercial	6.0%–9.0%	7.6%
				Office	4.6%–9.5%	6.1%
				Apartment	3.5%–6.3%	5.8%
Norway	899	875	Discounted cash flows	Market rent	85–850 EUR/m ² /year	203 EUR/m ² /year
				Yield requirement		
				Commercial	5.3%–8.5%	6.4%
				Office	5.7%–8.5%	6.5%
				Apartment	5.8%–6.5%	6.1%
				Other	6.0%–8.0%	7.3%
Finland	793	681	Discounted cash flows ²	Market rent	88–324 EUR/m ² /year	148 EUR/m ² /year
				Yield requirement		
				Commercial	5.0%–7.0%	6.0%
				Office	5.0%–8.0%	6.5%
				Apartment	4.5%–6.0%	5.3%
				Other	6.5%–9.0%	7.8%
Sweden	76	76	Discounted cash flows ²	Market rent	—	—
				Yield requirement		
				Commercial	6.8%–7.0%	6.8%
				Apartment	4.3%–4.3%	4.3%
				Other	5.0%–8.3%	6.5%
Other	4	—	Discounted cash flows	—	—	—
Total	3,524	3,367				

1) Split based on the valuation methodologies used in different countries.

2) The fair value is calculated by external valuers.

Movements in deferred Day 1 profit

The transaction price for financial instruments in some cases differs from the fair value at initial recognition measured using a valuation model, mainly due to that the transaction price is not established in an active market. If there are significant unobservable inputs used in the valuation technique (Level 3), the financial instrument is recognised at the transaction price and any difference between the transaction price and fair value at initial recognition measured using a valuation model (Day 1 profit) is deferred. For more information see, Note G1 “Accounting policies”. The table below shows the aggregate difference yet to be recognised in the income statement at the beginning and end of the period and a reconciliation of how this aggregated difference has changed during the year (movements in deferred Day 1 profit).

Deferred day 1 profit – derivatives EURm	31 Dec 2014	31 Dec 2013
Amount at beginning of year	38	24
Deferred profit/loss on new transactions	9	26
Recognised in the income statement during the year	–11	–12
Amount at end of year	36	38

Financial assets and liabilities not held at fair value on the balance sheet

	31 Dec 2014		31 Dec 2013		Level in fair value hierarchy
EURm	Carrying amount	Fair value	Carrying amount	Fair value	
Assets not held at fair value on the balance sheet					
Cash and balances with central banks	31,067	31,067	33,529	33,529	3
Loans	261,451	259,547	265,524	265,524	3
Interest-bearing securities	2,630	2,941	5,359	5,484	1, 2
Other assets	4,590	4,590	4,057	4,057	3
Prepaid expenses and accrued income	1,123	1,123	1,886	1,886	3
Total	300,861	299,268	310,355	310,480	
Liabilities not held at fair value on the balance sheet					
Deposits and debt instruments	348,644	350,087	353,284	354,938	3
Other liabilities	6,377	6,377	5,747	5,747	3
Accrued expenses and prepaid income	345	345	1,890	1,890	3
Total	355,366	356,809	360,921	362,575	

Cash and balances with central banks

The fair value of "Cash and balances with central banks" is, due to its short term nature, assumed to equal the carrying amount and is thus categorised into Level 3 in the fair value hierarchy.

Loans

The fair value of "Loans to central banks", "Loans to credit institutions" and "Loans to the public" have been estimated by discounting the expected future cash flows with an assumed customer interest rate that would have been used on the market if the loans had been issued at the time of the measurement. The assumed customer interest rate is calculated as the benchmark interest rate plus the average margin on new lending in Retail Banking and Wholesale Banking respectively.

The fair value adjustment on amortised cost loans calculated for disclosure purposes is negative by EUR 1,904m. The fair value adjustment calculated for disclosure purposes on all loans on the balance sheet (see page 137), including loans held at fair value mainly in the Danish group undertaking Nordea Kredit Realkreditaktieselskab (designated at fair value through profit or loss), is positive by EUR 1,356m. The disclosed fair value on loans designated at fair value through profit or loss differs from the carrying amount as the fair value disclosure disregards prepayment options in the lending in Nordea Kredit Realkreditaktieselskab. The correct carrying amount on the balance sheet includes also the fair value adjustment of the prepayment options embedded in the loans.

For the comparative figures 2013 the fair value has been calculated as the carrying amount adjusted for fair value changes in interest rate risk. The fair value changes related to interest rate risk is based on changes in relevant interest rates compared with corresponding nominal interest rates in the portfolios. No adjustment has been made for changes in fair value of credit risk in the comparative figures.

The fair value measurement is categorised into Level 3 in the fair value hierarchy.

Interest bearing-securities

The fair value is EUR 2,941m (EUR 5,484m), of which EUR 27m (EUR 234m) is categorised in Level 1 and EUR 2,914m (EUR 5,250m) in Level 2. The measurement principles follow those for similar instruments that are held at fair value on the balance sheet.

Other assets and prepaid expenses and accrued income

The balance sheet items "Other assets" and "Prepaid expenses and accrued income" consist of short receivables, mainly accrued interest receivables. The fair value is therefore considered to equal the carrying amount and is categorised into Level 3 in the fair value hierarchy.

Deposits and debt instruments

The fair value of "Deposits by credit institutions", "Deposits and borrowings from the public", "Debt securities in issue" and "Subordinated liabilities" has been calculated as the carrying amount adjusted for fair value changes in interest rate risk and in own credit risk. The fair value is categorised into Level 3 in the fair value hierarchy. The fair value changes related to interest rate risk is based on changes in relevant interest rates compared with corresponding nominal interest rate in the portfolios. The fair value changes in the credit risk is calculated as the difference between the credit spread in the nominal interest rate compared with the current spread that is observed in the market. This calculation is performed on an aggregated level for all long term issuances recognised in the balance sheet items "Debt securities in issue" and "Subordinated liabilities". As the contractual maturity is short for "Deposits by credit institutions" and "Deposits and borrowing from the public" the changes in Nordea's own credit risk related to these items is assumed not to be significant. This is also the case for short term issuances recognised in the balance sheet items "Debt securities in issue" and "Subordinated liabilities".

Other liabilities and accrued expenses and prepaid income

The balance sheet items "Other liabilities" and "Accrued expenses and prepaid income" consist of short-term liabilities, mainly liabilities on securities settlement. The fair value is therefore considered to be equal to the carrying amount and is categorised into Level 3 in the fair value hierarchy.

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Financial instruments set off on balance or subject to netting agreements

31 Dec 2014, EURm	Gross recognised financial assets ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	245,959	-141,572	104,387	-79,016	—	-11,994	13,377
Reverse repurchase agreements	49,352	—	49,352	-19,299	-29,605	—	448
Securities borrowing agreements	5,272	—	5,272	—	-5,272	—	0
Total	300,583	-141,572	159,011	-98,315	-34,877	-11,994	13,825

31 Dec 2014, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	237,562	-141,572	95,990	-79,016	—	-10,360	6,614
Repurchase agreements	44,488	—	44,488	-19,299	-23,559	—	1,630
Securities lending agreements	2,778	—	2,778	—	-2,778	—	0
Total	284,828	-141,572	143,256	-98,315	-26,337	-10,360	8,244

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as Loans to central banks, Loans to credit institutions or Loans to the public. Repurchase agreements and Securities lending agreements are on the balance sheet classified as Deposits by credit institution or as Deposits and borrowings from the public.

31 Dec 2013, EURm	Gross recognised financial assets ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	128,855	-58,132	70,723	-56,104	-1	-5,739	8,879
Reverse repurchase agreements	45,704	—	45,704	-24,267	-21,053	—	384
Securities borrowing agreements	4,397	—	4,397	—	-4,397	—	0
Total	178,956	-58,132	120,824	-80,371	-25,451	-5,739	9,263

31 Dec 2013, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	122,388	-58,132	64,256	-56,104	—	-4,586	3,566
Repurchase agreements	49,744	—	49,744	-24,267	-21,821	—	3,656
Securities lending agreements	3,063	—	3,063	—	-3,063	—	0
Total	175,195	-58,132	117,063	-80,371	-24,884	-4,586	7,222

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as Loans to central banks, Loans to credit institutions or Loans to the public. Repurchase agreements and Securities lending agreements are on the balance sheet classified as Deposits by credit institution or as Deposits and borrowings from the public.

Enforceable master netting arrangements and similar agreements

The fact that financial instruments are being accounted for on a gross basis on the balance sheet, would not imply that the financial instruments are not subject to master netting agreements or similar arrangements. Generally financial instruments (derivatives, repos and securities lending transactions),

would be subject to master netting agreements, and as a consequence Nordea would be allowed to benefit from netting in the case of default by its counter parties, in any calculations involving counterparty credit risk.

For a description of counterparty risk see section Risk, Liquidity and Capital management, in the Board of Directors' report.

G42

Discontinued operations and disposal groups held for sale

EURm	2014	2013
Net interest income	28	154
Net fee and commission income	0	38
Other operating income	21	7
Total operating income	49	199
Total operating expenses	-53	-118
Net loan losses	-5	-26
Operating profit	-9	55
Income tax expense	-1	-13
Net profit for the period from discontinued operations	-10	42
Net result for the period recognised on the measurement at fair value	-19	1
Transaction and transition cost (including cost to sell) ¹	-10	-34
Net profit for the period from discontinued operations after measurement at fair value less cost to sell	-39	9

1) 2013: Income tax of EUR 9m deducted.

Balance sheet – Condensed¹

EURm	31 Dec 2014	31 Dec 2013
Assets		
Loans to the public	—	6,144
Interest-bearing securities	—	1,534
Shares	—	385
Total other assets	—	832
Total assets held for sale	—	8,895
Liabilities		
Deposits by credit institutions	—	78
Deposits and borrowings from the public	—	3,384
Liabilities to policyholders	—	625
Total other liabilities	—	111
Total liabilities held for sale	—	4,198

1) Includes the external assets and liabilities held for sale. The external funding of the Polish operations that will remain subsequent to the transaction is not included.

The impact from discontinued operations on other comprehensive income and cash flows can be found in the statement of comprehensive income and the cash flow statement for the Group. The EPS for discontinued operations can be found in Note G12.

Discontinued operations and assets/liabilities held for sale relate to Nordea's divestment of its Polish banking, financing and life insurance operations, including Nordea Bank Polska S.A., Nordea Finance Polska S.A. and Nordea Polska Towar-

zystwo Ubezpieczeń na Życie S.A., to PKO Bank Polski. All regulatory approvals were received and the transaction closed during 2014. The operations have consequently been derecognised. The disposal group is excluded from Note 2 "Segment reporting" as this is not part of the reporting to the Chief Operating Decision Maker (CODM). The majority of the business was previously reported in the Retail Banking Poland segment. The impact from discontinued operations on other comprehensive income can be found in the statement of comprehensive income.

G43

Transferred assets and obtained collaterals

Transferred assets that are not derecognised in their entirety and associated liabilities

All assets transferred continue to be recognised on the balance sheet if Nordea is still exposed to changes in the fair value of the assets. This is the case for repurchase agreements and securities lending transactions.

Repurchase agreements are a form of collateralised borrowing where Nordea sells securities with an agreement to repurchase them at a later date at a fixed price. The cash received is recognised as a deposit (liability). Securities delivered under repurchase agreements are not derecognised from the balance sheet.

Securities lending transactions are transactions where Nordea lends securities it holds to a counterpart and receives a fee.

As both repurchase agreements and securities lending transactions result in that securities are returned to Nordea, all risks and rewards of the instruments transferred are retained by Nordea, although they are not available for Nordea during the period during which they are transferred. The counterparts in the transactions hold the securities as collateral, but have no recourse to other assets in Nordea.

The securities still reported on the balance sheet and the corresponding liabilities are measured at fair value.

EURm	31 Dec 2014	31 Dec 2013
Repurchase agreements		
Interest-bearing securities	12,121	9,544
Securities lending agreements		
Shares	30	31
Total	12,151	9,575

Liabilities associated with the assets

EURm	31 Dec 2014	31 Dec 2013
Repurchase agreements		
Deposits by credit institutions	7,291	3,154
Deposits and borrowings from the public	4,659	6,654
Securities lending agreements		
Deposits by credit institutions	31	84
Total	11,981	9,892
Net	170	-317

Obtained collaterals which are permitted to be sold or repledged

Nordea obtains collaterals under reverse repurchase and securities borrowing agreements which, under the terms of the agreements, can be sold or repledged. The transactions are conducted under standard agreements employed by financial markets participants. Generally, the agreements require additional collateral to be provided if the value of the securities falls below a predetermined level. Under standard terms for most repurchase transactions, the recipient of collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transactions. The fair value of the securities obtained as collateral under reverse repurchase and securities borrowing agreements are disclosed below.

EURm	31 Dec 2014	31 Dec 2013
Reverse repurchase agreements		
Received collaterals which can be repledged or sold	47,165	44,908
– of which repledged or sold	36,676	38,503
Securities borrowing agreements		
Received collaterals which can be repledged or sold	5,469	3,341
– of which repledged or sold	2,969	3,341
Total	52,634	48,249

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Investments, customer bearing the risk

The Life Group and Nordea Bank Danmark A/S have assets and liabilities included on their balance sheet where customers are bearing the risk. Since the assets and liabilities legally belong to the entities, these assets and liabilities are included on the Group's balance sheet.

EURm	31 Dec 2014	31 Dec 2013
Assets		
Interest-bearing securities	9,971	3,417
Shares	18,294	19,994
Other assets	860	1,501
Total assets	29,125	24,912
Liabilities		
Deposits and borrowings from the public	4,287	4,302
Insurance contracts	11,025	9,508
Investment contracts	13,813	11,102
Total liabilities	29,125	24,912

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Maturity analysis for assets and liabilities

Expected maturity

EURm	Note	31 Dec 2014			31 Dec 2013		
		Expected to be recovered or settled:			Expected to be recovered or settled:		
		Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
Cash and balances with central banks		31,067	—	31,067	33,529	—	33,529
Loans to central banks	G13	6,958	—	6,958	11,769	—	11,769
Loans to credit institutions	G13	10,608	1,609	12,217	9,782	961	10,743
Loans to the public	G13	119,462	228,623	348,085	147,611	194,840	342,451
Interest-bearing securities	G14	20,095	67,015	87,110	18,736	68,578	87,314
Financial instruments pledged as collateral	G15	3,603	8,548	12,151	6,905	2,670	9,575
Shares	G16	10,823	28,926	39,749	10,162	23,109	33,271
Derivatives	G17	14,966	90,153	105,119	7,854	63,138	70,992
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	13	243	256	17	186	203
Investments in associated undertakings	G19	2	485	487	—	630	630
Intangible assets	G20	78	2,830	2,908	—	3,246	3,246
Properties and equipment		13	496	509	11	420	431
Investment properties	G22	12	3,215	3,227	74	3,450	3,524
Deferred tax assets	G11	57	73	130	35	27	62
Current tax assets		132	—	132	31	—	31
Retirement benefit assets	G32	0	42	42	1	320	321
Other assets	G23	17,553	28	17,581	11,046	18	11,064
Prepaid expenses and accrued income	G24	1,198	416	1,614	1,862	521	2,383
Assets held for sale	G42	—	—	—	8,895	—	8,895
Total assets		236,640	432,702	669,342	268,320	362,114	630,434
Deposits by credit institutions	G25	53,226	3,096	56,322	57,023	2,067	59,090
Deposits and borrowings from the public	G26	190,044	7,210	197,254	192,107	8,636	200,743
Liabilities to policyholders	G27	4,073	47,770	51,843	4,032	43,194	47,226
Debt securities in issue	G28	77,152	117,122	194,274	77,165	108,437	185,602
Derivatives	G17	13,557	83,783	97,340	8,457	57,467	65,924
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	351	3,067	3,418	117	1,617	1,734
Current tax liabilities		341	27	368	276	27	303
Other liabilities	G29	26,828	145	26,973	24,697	40	24,737
Accrued expenses and prepaid income	G30	1,909	34	1,943	3,616	61	3,677
Deferred tax liabilities	G11	145	838	983	134	801	935
Provisions	G31	215	90	305	60	117	177
Retirement benefit liabilities	G32	11	529	540	6	328	334
Subordinated liabilities	G33	—	7,942	7,942	360	6,185	6,545
Liabilities held for sale	G42	—	—	—	4,198	—	4,198
Total liabilities		367,852	271,653	639,505	372,248	228,977	601,225

G45**Maturity analysis for assets and liabilities, cont.****Contractual undiscounted cash flows**

31 Dec 2014, EURm	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Interest-bearing financial assets	21,618	117,658	52,743	154,129	245,499	591,647
Non interest-bearing financial assets	—	—	—	—	162,746	162,746
Non-financial assets	—	—	—	—	9,737	9,737
Total assets	21,618	117,658	52,743	154,129	417,982	764,130
Interest-bearing financial liabilities	128,160	139,785	63,412	98,666	49,086	479,109
Non interest-bearing financial liabilities	—	—	—	—	141,184	141,184
Non-financial liabilities and equity	—	—	—	—	72,356	72,356
Total liabilities and equity	128,160	139,785	63,412	98,666	262,626	692,649
Derivatives, cash inflow	—	416,856	127,842	228,299	75,117	848,114
Derivatives, cash outflow	—	435,736	126,093	217,485	75,285	854,599
Net exposure	—	-18,880	1,749	10,814	-168	-6,485
Exposure	-106,542	-41,007	-8,920	66,277	155,188	64,996
Cumulative exposure	-106,542	-147,549	-156,469	-90,192	64,996	—
31 Dec 2013, EURm	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Interest-bearing financial assets	25,973	119,862	44,907	163,641	277,298	631,681
Non interest-bearing financial assets	—	—	—	—	117,167	117,167
Non-financial assets	—	—	—	—	9,607	9,607
Total assets	25,973	119,862	44,907	163,641	404,072	758,455
Interest-bearing financial liabilities	127,522	156,843	54,318	99,313	42,088	480,084
Non interest-bearing financial liabilities	—	—	—	—	107,086	107,086
Non-financial liabilities and equity	—	—	—	—	67,905	67,905
Total liabilities and equity	127,522	156,843	54,318	99,313	217,079	655,075
Derivatives, cash inflow	—	429,194	124,755	220,495	73,590	848,034
Derivatives, cash outflow	—	429,971	124,404	218,650	74,574	847,599
Net exposure	—	-777	351	1,845	-984	435
Exposure	-101,549	-37,758	-9,060	66,173	186,009	103,815
Cumulative exposure	-101,549	-139,307	-148,367	-82,194	103,815	—

The table is based on contractual maturities for the balance sheet items. For derivatives, the expected cash inflows and outflows are disclosed for both derivative assets and derivative liabilities, as derivatives are managed on a net basis. In addition to the instruments on the balance sheet items, Nordea has credit commitments amounting to EUR 74,291m

(EUR 78,332m), which could be drawn on at any time. Nordea has also issued guarantees of EUR 19,838m (EUR 18,969m) which may lead to future cash outflows if certain events occur.

For further information about remaining maturity, see also the section "Risk, Liquidity and Capital management".

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Related-party transactions

The information below is presented from a Nordea perspective, meaning that the information shows the effect from related party transactions on the Nordea figures.

EURm	Associated undertakings		Other related parties ¹	
	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Assets				
Loans	594	464	—	0
Interest-bearing securities	59	120	—	—
Derivatives	224	147	—	—
Investments in associated undertakings	487	630	—	—
Total assets	1,364	1,361	—	0
Liabilities				
Deposits	215	142	36	109
Debt securities in issue	0	11	—	—
Derivatives	154	34	—	—
Total liabilities	369	187	36	109
Off balance²	6,212	8,086	—	—

EURm	Associated undertakings		Other related parties ¹	
	2014	2013	2014	2013
Net interest income	9	9	—	0
Net fee and commission income	5	6	1	1
Net result from items at fair value	–90	18	—	—
Other operating income	—	0	—	—
Total operating expenses	—	0	—	—
Profit before loan losses	–76	33	1	1

1) Shareholders with significant influence and close family members to key management personnel in Nordea Group as well as companies significantly influenced by key management personnel or by close family members to key management personnel in Nordea Group are considered to be related parties to Nordea. Included in this group of related parties are Sampo Oyj and Aegon Asset Management. If transactions with related companies are made in Nordea's and the related companies' ordinary course of business and on the same criteria and terms as those for comparable transactions with companies of similar standing, and if they did not involve more than normal risktaking, the transactions are not included in the table.

2) Including nominal values on derivatives.

Compensation and loans to key management personnel

Compensation and loans to key management personnel are specified in Note G7.

Other related-party transactions

Starting in March 2008 Nordea takes part in a guarantee consortium to support Norwegian Eksportfinans ASA in relation to its securities portfolio. Nordea owns 23% of the company with other owners being the Norwegian state and other Nordic banks. Nordea's share of the negative fair value of the contract as of the balance sheet date amounts to approx. EUR 22m. The agreement's expiring date corresponds with the maturity dates of the bonds included in the guarantee. The latest maturity is on 31 December 2023.

In 2009 Nordea entered into one transaction with a company under significant influence by a member of key management personnel, which is disclosed separately in this note due to the transaction's significance for the related company. The related company has a credit limit of EUR 17m, of which EUR 4m was utilised as of 31 December 2014. The latest maturity is 31 December 2015, with the possibility of yearly prolongation after a new credit review. The transaction is made on the same criteria and terms as those for comparable transactions with companies of similar standing.

In addition, Nordea has issued an equity guarantee limited to SEK 610m in favor of a related party. The equity guarantee is time limited up to the sooner of the Annual General Meeting of the related party for calendar year 2015, and Nordea no longer holding an equity interest in the party.

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Credit risk disclosures

Credit risk management and credit risk analysis is described in the Risk, Liquidity and Capital management section of the Board of Directors' Report. Additional information on credit risk is also disclosed in the Capital and Risk management Report (Pillar III) 2014, which is available on www.nordea.com. Much of the information in this note is collected from the Pillar III report in order to fulfil the disclosure requirement regarding credit risk in the Annual report.

The Pillar III report contains the disclosures required by the Capital Requirements Regulation (CRR). The Pillar III disclosure is aligned to how Nordea manages credit risk and is believed to be the best way to explain the credit risk exposures in Nordea. Credit risk exposures occur in different forms and are divided into the following types:

Exposure types, EURm	31 Dec 2014	31 Dec 2013
On-balance sheet items	404,720	412,850
Off-balance sheet items	47,191	46,351
Securities financing	4,667	2,196
Derivatives	30,992	18,158
Exposure At Default (EAD)	487,570	479,555

Tables presented in this note, containing exposure, are presented as Exposure At Default (EAD). EAD is the exposure after applying credit conversion factors (CCF).

Link between credit risk exposure and the balance sheet

This section discloses the link between the loan portfolio as defined by accounting standards and exposure as defined in CRR. The main differences are outlined in this section to illustrate the link between the different reporting methods. Original exposure is the exposure before taking into account substitution effects stemming from credit risk mitigation, credit conversion factors (CCFs) for off-balance sheet exposure and allowances within the standardised approach. In this note, however, exposure is defined as exposure at default (EAD) for IRB exposure and exposure value for standardised exposure, unless otherwise stated. In accordance with the CRR, credit risk exposure presented in this note is divided between exposure classes where each exposure class is divided into exposure types as follows:

- On-balance sheet items
- Off-balance sheet items (e.g. guarantees and unutilised amounts of credit facilities).
- Securities financing (e.g. reversed repurchase agreements and securities lending).
- Derivatives

Items presented in other parts of the Annual Report, are divided as follows (in accordance with the accounting standards):

- On-balance sheet items (e.g. loans to central banks and credit institutions, loans to the public, reversed repurchase agreements, positive fair value for derivatives and interest-bearing securities).
- Off-balance sheet items (e.g. guarantees and unutilised lines of credit).

The table below shows the link between the CRR credit risk exposure and items presented in the Annual Report.

On-balance sheet items

The following items have been excluded from the balance sheet, when calculating on-balance exposure in accordance with the CRD:

- Market risk related items in the trading book, such as certain interest-bearing securities and pledged instruments.
- Repos, derivatives and securities lending. These transactions are either included in the calculation of market risk in the trading book or reported as separate exposure types (derivatives or securities financing).
- Life insurance operations, (due to solvency regulation).
- Other, mainly allowances and intangible assets.

Off-balance sheet items

The following off-balance sheet items specified in the Annual Report are excluded when off-balance exposure is calculated in accordance with the CRR:

- Life insurance operations (due to solvency regulation).
- "Assets pledged as security for own liabilities" and "Other assets pledged" (apart from leasing). These transactions are reported as securities financing (i.e. a separate exposure type).
- Derivatives

Derivatives and securities financing

The fair values of derivatives are recognised on the balance sheet, while nominal amounts on derivatives are reported off-balance in accordance with accounting standards. However, in the CRR, the derivatives and securities financing are reported as separate exposure types. Also, repurchase agreements and securities lending/borrowing transactions are on the balance sheet calculated based on nominal value. In the CRR calculations these exposure types are determined net of the collateral.

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Credit risk disclosures

On-balance sheet items

	Original exposure	Items related to market risk	Repos, derivatives, securities lending	Life insurance operations	Other	Balance sheet
31 Dec 2014, EURm						
Cash and balances with central banks	31,067	—	—	—	—	31,067
Loans to credit institutions and central banks	14,030	—	4,822	326	-3	19,175
Loans to the public	300,926	—	49,515	—	-2,356	348,085
Interest-bearing securities and pledged instruments	53,432	24,181	—	21,648	—	99,261
Derivatives ¹	—	—	104,999	120	—	105,119
Intangible assets	—	—	—	324	2,584	2,908
Other assets and prepaid expenses	6,301	25,144	91	32,896	-705	63,727
Total assets	405,756	49,325	159,427	55,314	-480	669,342
Exposure at default²	404,720					

1) Derivatives are included in banking and trading books, but not at book values. Counterparty risk in trading derivatives are included in the credit risk.

2) The on-balance exposure have a CCF of 100% but can still have a lower EAD due to provisions in the standardised approach, that are deducted from the original exposure when calculating EAD.

	Original exposure	Items related to market risk	Repos, derivatives, securities lending	Life insurance operations	Other	Balance sheet restate-ment ³	Balance sheet
31 Dec 2013, EURm							
Cash and balances with central banks	34,082	—	—	1	—	-554	33,529
Loans to credit institutions and central banks	15,421	—	6,605	546	17	-77	22,512
Loans to the public	307,207	4,388	39,159	—	-2,159	-6,144	342,451
Interest-bearing securities and pledged instruments	52,042	25,523	—	20,858	—	-1,534	96,889
Derivatives ¹	—	—	70,840	154	—	-2	70,992
Intangible assets	—	—	—	324	2,987	-65	3,246
Other assets and prepaid expenses	5,347	18,632	65	28,009	386	8,376	60,815
Total assets	414,099	48,543	116,669	49,892	1,231	0	630,434
Exposure at default²	412,850						

1) Derivatives are included in banking and trading books, but not at book values. Counterparty risk in trading derivatives are included in the credit risk.

2) The on-balance exposure have a CCF of 100% but can still have a lower EAD due to provisions in the standardised approach, that are deducted from the original exposure when calculating EAD.

3) Assets held for sale are disclosed separately in the balance sheet but are included line by line in original exposure.

Off-balance sheet items

	Credit risk in Basel II calculation	Life insurance operations	Included in derivatives and securities financing	Off-balance sheet
31 Dec 2014, EURm				
Contingent liabilities	21,985	32	—	22,017
Commitments	75,032	875	28	75,935
Total	97,017	907	28	97,952

	Credit risk in Basel II calculation	Items not included in accounts	Original exposure	Average conversion factor	Exposure at default EAD
31 Dec 2014, EURm					
Credit facilities	50,777	437	51,214	48%	24,626
Checking accounts	18,161	3,960	22,121	50%	11,065
Loan commitments	6,091	7,246	13,337	36%	4,858
Guarantees	20,760	1	20,761	31%	6,335
Other	1,228	32	1,260	24%	307
Total	97,017	11,676	108,693		47,191

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Credit risk disclosures

	Credit risk in Basel II calculation	Life insurance operations	Included in derivatives and securities financing	Off- balance sheet
31 Dec 2013, EURm				
Contingent liabilities	20,824	46	—	20,870
Commitments	79,012	547	40	79,599
Total	99,836	593	40	100,469

	Credit risk in Basel II calculation	Items not included in accounts	Original exposure	Average conversion factor	Exposure at default EAD
31 Dec 2013, EURm					
Credit facilities	51,607	68	51,675	47%	24,146
Checking accounts	18,975	4,400	23,375	23%	5,346
Loan commitments	8,294	7,129	15,423	31%	4,843
Guarantees	19,681	2	19,683	59%	11,669
Other	1,279	34	1,313	26%	347
Total	99,836	11,633	111,469		46,351

Exposure classes split by exposure type

As of year-end 2014, 80% of the total credit risk exposure was calculated using the IRB approach. The main part of the exposure is within the IRB corporate and IRB retail portfolios.

During 2014, total exposures increased primarily due to higher exposures in the retail and institutions portfolios. Derivative exposures, especially within the corporate portfolio, significantly increased during the year due to market movements.

	On-balance sheet items	Off-balance sheet items	Securities financing	Derivatives	Total exposure
31 Dec 2014, EURm					
Government, local authorities and central banks	67,781	1,502	932	5,338	75,553
Institutions	37,940	968	2,751	9,994	51,653
Corporate	126,683	31,251	751	15,078	173,763
Retail	163,051	13,263	—	141	176,455
Other	9,265	207	233	441	10,146
Total exposure	404,720	47,191	4,667	30,992	487,570

	On-balance sheet items	Off-balance sheet items	Securities financing	Derivatives	Total exposure
31 Dec 2013, EURm					
Government, local authorities and central banks	78,719	1,951	147	3,232	84,049
Institutions	34,694	1,255	1,218	5,667	42,834
Corporate	127,638	34,044	739	8,234	170,655
Retail	158,228	9,077	1	96	167,402
Other	13,571	24	91	929	14,615
Total exposure	412,850	46,351	2,196	18,158	479,555

Exposure split by geography and exposure classes

Nordea is geographically well diversified and as of end 2014, no market accounts for more than 26% of the total exposure. The exposure in Sweden and Finland represents 23% and 17% of the total exposure in the Group respectively, while Denmark accounts for 26% and Norway 14%. Exposures in the US constitute 7% of the total portfolio, whereas Russia's impact remains at 1% of the total exposures.



Credit risk disclosures

31 Dec 2014, EURm	Nordic countries	– of which Denmark	– of which Finland	– of which Norway	– of which Sweden	Baltic countries	Russia	US	Other	Total
Government, local authorities and central banks	36,204	11,294	13,261	3,222	8,427	1,254	498	28,514	9,083	75,553
Institutions	33,668	16,557	2,853	4,693	9,565	179	404	1,406	15,996	51,653
Corporate	140,586	44,457	26,265	30,940	38,924	5,501	4,505	1,970	21,201	173,763
Retail	170,596	53,023	38,982	27,986	50,605	3,237	343	4	2,275	176,455
Other ¹	6,283	1,059	1,402	979	2,843	252	111	145	3,355	10,146
Total exposure	387,337	126,390	82,763	67,820	110,364	10,423	5,861	32,039	51,910	487,570

31 Dec 2013, EURm	Nordic countries	– of which Denmark	– of which Finland	– of which Norway	– of which Sweden	Baltic countries	Poland	Russia	Other	Total
Government, local authorities and central banks	55,891	15,252	19,862	6,161	14,616	729	1,118	207	26,104	84,049
Institutions	38,759	6,306	14,862	5,957	11,634	148	971	299	2,657	42,834
Corporate	148,606	37,447	37,839	33,619	39,701	5,568	1,903	4,324	10,254	170,655
Retail	166,080	52,002	36,040	28,719	49,319	963	211	64	84	167,402
Other ¹	7,272	1,438	2,830	765	2,239	2,384	4,005	464	490	14,615
Total exposure	416,608	112,445	111,433	75,221	117,509	9,792	8,208	5,358	39,589	479,555

1) Including exposures secured by real estate.

Exposure split by industry group

In the table below, the total exposure is split by industry. The industry breakdown mainly follows the Global Industries Classification Standard (GICS) and is based on NACE codes (i.e. statistical classification codes of economic activities in the European community).

The Other, public and organisations is the largest industry which together with Other financial institutions and Real estate management and investment industries are the only ones that

account for more than 3% of the total exposure of EUR 488bn. During the year, exposures to Other, public and organisations decreased the most in nominal terms, while Telecommunication equipment saw the largest relative decrease. The largest nominal and relative increase occurred in Other financial institutions industry.

EURm	31 Dec 2014	31 Dec 2013
Construction and engineering	5,179	5,805
Consumer durables (cars, appliances etc)	4,713	4,803
Consumer staples (food, agriculture etc)	14,447	13,735
Energy (oil, gas etc)	4,745	4,879
Health care and pharmaceuticals	2,141	2,070
Industrial capital goods	4,250	5,242
Industrial commercial services	14,413	15,389
IT software, hardware and services	2,226	1,881
Media and leisure	2,861	3,188
Metals and mining materials	1,098	1,038
Other financial institutions	68,383	54,964
Other materials (chemical, building materials etc)	8,180	8,491
Other, public and organisations	264,218	268,296
Paper and forest material	2,718	3,056
Real estate management and investment	47,149	44,526
Retail trade	13,378	12,657
Shipping and offshore	12,160	12,790
Telecommunication equipment	261	468
Telecommunication operators	1,742	2,019
Transportation	4,566	5,121
Utilities distribution and production	8,742	9,137
Total exposure	487,570	479,555

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Credit risk disclosures

Exposure secured by collaterals, guarantees and credit derivatives

The guarantees used as credit risk mitigation are to a large extent issued by central and regional governments in the Nordic countries. Banks and insurance companies are also important guarantors of credit risk. Only eligible providers of guarantees and credit derivatives can be recognised in the standardised and IRB approach for credit risk. All central governments, regional governments and institutions are eligible as well as some multinational development banks and international organisations. Corporate guarantees that have a credit assessment by an ECAI or in the case of insti-

tutions calculating risk weighted exposure amounts and expected loss amount under the IRB approach and are internally rated by the institutions are also eligible.

Central governments and municipalities guarantee approximately 53% of the total guaranteed exposure. Exposure guarantee by these guarantors has an average risk weight of 0%. 2% of the total guaranteed exposure is guaranteed by IRB institutions. The remainder is guaranteed by IRB corporate guarantors. Credit derivatives are only used as credit risk protection to a very limited extent since the credit portfolio is considered to be well diversified.

	Original exposure	EAD	– of which secured by guarantees and credit derivatives	– of which secured by collateral
31 Dec 2014, EURm				
Government, local authorities and central banks	73,966	75,553	501	—
Institutions	54,139	51,653	524	543
Corporate	224,415	173,763	12,050	63,637
Retail	187,169	176,455	1,706	136,550
Other ¹	10,640	10,146	16	42
Total exposure	550,329	487,570	14,797	200,772

	Original exposure	EAD	– of which secured by guarantees and credit derivatives	– of which secured by collateral
31 Dec 2013, EURm				
Government, local authorities and central banks	81,444	84,049	477	1
Institutions	45,067	42,834	703	350
Corporate	225,782	170,655	8,482	65,176
Retail	178,595	167,402	2,786	132,753
Other ¹	15,247	14,615	4	7,360
Total exposure	546,135	479,555	12,452	205,640

1) Including exposures secured by real estate.

Collateral distribution

The table below presents the distribution of collateral used in the capital adequacy calculation process. The table shows real estate to constitute a major share of eligible collateral items in relative terms; real estate is commonly used as collateral for credit risk mitigation purposes. The relative share of other

physical collateral increased during the year while real estate collaterals decreased in relative terms. There is no certain concentration of real estate collateral to any particular region within the Nordic and Baltic countries. Other physical collateral consist mainly of ships.

	31 Dec 2014	31 Dec 2013
Financial Collateral	1.4%	1.4%
Receivables	0.9%	1.1%
Residential Real Estate	71.9%	72.6%
Commercial Real Estate	17.5%	18.5%
Other Physical Collateral	8.3%	6.4%
Total	100.0%	100.0%

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Credit risk disclosures

Loan-to-value distribution

A common way to analyse the value of the collateral is to measure the loan to value (LTV) ratio, i.e. the credit extended divided by the market value of the collateral pledged. In the

table below, the retail mortgage exposures are distributed by LTV range up to the top LTV bucket based on the LTV ratio. In 2014, the retail mortgage exposure decreased in the LTV buckets, with relative share of each LTV bucket remaining stable.

Retail mortgage exposure	31 Dec 2014		31 Dec 2013	
	EURbn	%	EURbn	%
<50%	98.2	77	99.2	77
50–70%	20.8	16	20.9	16
70–80%	5.4	4	5.5	4
80–90%	2.1	2	2.1	2
>90%	1.1	1	1.2	1
Total	127.6	100	128.9	100

Collateralised Debt Obligations (CDO) – Exposure¹

Nordea acts as an intermediary in the credit derivatives market, especially in Nordic names. Nordea also uses credit derivatives to hedge positions in corporate bonds and synthetic CDOs. When Nordea sells protection in a CDO transaction, it carries the risk of losses in the reference portfolio if a credit event occurs. When Nordea buys protection in a CDO transaction, any losses in the reference portfolio triggered by

a credit event are carried by the seller of protection.

Credit derivatives transactions create counterparty credit risk in similar manner to other derivative transactions. Counterparties in these transactions are typically subject to a financial collateral agreement, where the exposure is covered daily by collateral placements. CDO valuations are subject to fair value adjustments for model risk. These fair value adjustments are recognised in the income statement.

Nominal, EURm	31 Dec 2014		31 Dec 2013	
	Bought protection	Sold protection	Bought protection	Sold protection
CDOs, gross	1,204	2,155	1,266	1,985
Hedged exposures	1,005	1,005	965	966
CDOs, net²	199³	1,150⁴	301³	1,019⁴
– of which Equity	20	355	57	328
– of which Mezzanine	98	512	108	440
– of which Senior	81	283	136	251

1) First-to-Default swaps are not classified as CDOs and are therefore not included in the table. Net bought protection amounts to EUR 47m (EUR 47m) and net sold protection to EUR 46m (EUR 18m). Both bought and sold protection are, to the predominant part, investment grade.

2) Net exposure disregards exposure where tranches are completely identical in terms of reference pool attachment, detachment, maturity and currency.

3) Of which investment grade EUR 54m (EUR 150m) and sub investment grade EUR 145m (EUR 151m).

4) Of which investment grade EUR 457m (EUR 401m) and sub investment grade EUR 600m (EUR 302m) and not rated EUR 93m (EUR 316m).

Assets taken over for protection of claims¹

EURm	31 Dec 2014	31 Dec 2013
Current assets, carrying amount:		
Land and buildings	90	123
Shares and other participations	26	25
Other assets	2	3
Total	118	151

1) In accordance with Nordea's policy for taking over assets for protection of claims, which is in compliance with the local Banking Business Acts, wherever Nordea is located.

Assets, used as collateral for the loan, are generally taken over when the customer is not able to fulfil its obligations to Nordea. The assets taken over are at the latest, disposed when full recovery is reached.

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Credit risk disclosures

Past due loans, excluding impaired loans

The table below shows loans past due 6 days or more that are not considered impaired split by corporate and household customers. Past due loans to corporate customers that are not

considered impaired were at end of 2014 EUR 628m down from EUR 1,209m one year ago, while past due loans for household customers decreased to EUR 1,258m (EUR 1,470m).

EURm	31 Dec 2014		31 Dec 2013	
	Corporate customers	Household customers	Corporate customers	Household customers
6–30 days	375	838	675	922
31–60 days	125	222	317	305
61–90 days	70	99	66	123
>90 days	58	99	150	119
Total	628	1,258	1,209	1,470
Past due not impaired loans divided by loans to the public after allowances, %	0.33	0.82	0.66	0.96

Loans to corporate customers, by size of loan

The distribution of loans to corporate by size of loans, seen in the table below, shows a high degree of diversification where

approximately 73% (71%) of the corporate volume represents loans up to EUR 50m per customer.

Size in EURm	31 Dec 2014		31 Dec 2013	
	Loans EURbn	%	Loans EURbn	%
0–10	89.5	48	83.2	45
10–50	47.7	25	46.6	25
50–100	19.2	10	18.2	10
100–250	20.7	11	23.0	13
250–500	7.1	4	9.8	5
500–	4.1	2	2.9	2
Total	188.3	100	183.6	100

Interest-bearing securities

For more information about credit risk related to interest-bearing securities, see Note G14 where the carrying amount of interest-bearing securities is split on different types of counterparties.

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Interests in structured entities

Structured entities are entities designed so that voting or similar rights are not the dominant factor in deciding who controls the entity. It normally has restricted activities with a narrow and well defined objective. If Nordea controls such an entity, it is consolidated.

Consolidated structured entities

The Viking ABCP Conduit (Viking) has been established with the purpose of supporting trade receivable or accounts payable securitisations to core Nordic customers. The SPEs purchase trade receivables from the approved sellers and fund the purchases either by issuing Commercial Papers (CP) via the established Asset Backed Commercial Papers programme or by drawing funds on the liquidity facilities available. Nordea has provided liquidity facilities of maximum EUR 1,430m (EUR 1,646m) and at year-end EUR 1,103m (EUR 1,369) where utilised. Total assets in the conduit were EUR 1,177m (EUR 1,428m) as per year-end. The SPE is consolidated as it is closely linked to the activities within Nordea. Also, Nordea is exposed to credit risk through the liquidity facility. There are no significant restrictions on repayment of loans from Viking apart from that the payments are dependent on the pace in which Viking realises its assets.

Kalmar Structured Finance A/S was established to allow customers to invest in structured products in the global credit markets. The SPE enters into Credit Default Swaps (CDS) and hereby acquires a credit risk on an underlying portfolio of names (like corporate names) and at the same time the SPE issues Credit Linked Notes (CLN) with a similar credit risk that reflects the terms in the CDSs. Nordea is the counterpart in the derivative transactions. The total notional of outstanding CLNs in this category was EUR 1m (EUR 1m) at year-end. Nordea holds CLNs issued by the SPE as part of offering a secondary market for the notes. The investment amounted to EUR 1m (EUR 1m) at year-end.

Nordea has during 2014 established a new structured entity, AR Finance. The entity invests in notes backed by trade receivables. Nordea has provided liquidity facilities of maximum EUR 90m and at year-end 2014 EUR 75m were utilised. The entity holds assets of EUR 80m as per year-end.

Unconsolidated structured entities

For structured entities in which Nordea has an interest but do not control it, disclosures are provided. To be considered to have an interest in such an entity, Nordea must be exposed to variability in returns on the investment in the structured entity. Investment funds are the only interest in unconsolidated structured entities Nordea currently holds. Variability in returns is assessed based on both fees received and revaluation of holdings in the funds.

There are several different products where Nordea invests in investment funds:

- a) on behalf of policyholders in Nordea Life & Pensions
- b) on behalf of depositors where the return is based the investment
- c) to hedge exposures in structured products issued to customers.
- d) illiquid investments in private equity and credit funds

As Nordea is exposed to variability in returns on a gross basis, information about these funds are disclosed although the net exposure is considerably less. Any change in value on investment funds acquired on behalf of policyholders and depositors where the policyholder/depositor stands the

investment risk are reflected in the value of the related liability and the maximum net exposure to losses are zero. The change in value on investment funds held on behalf of other policyholders are to a large extent passed on to the policyholders, but as Nordea has issued guarantees in some of these products, Nordea is exposed to the changes in value.

Investment funds acquired to hedge exposures in structured products reduce the exposures and to the extent hedges are effective, Nordea is not exposed to changes in value. The maximum loss on these funds is estimated to EUR 6m, net of hedges.

Investments in illiquid private equity and credit funds are an integrated part of managing balance sheet risks in Nordea. The maximum loss on these funds is estimated to EUR 84m, equal to the investment in the funds.

Nordea's interests in unconsolidated structured entities and any related liability are disclosed in the table below.

EURm	31 Dec 2014
Assets, carrying amount:	
Shares	27,740
Total assets	27,740
Liabilities, carrying amount:	
Deposits and borrowings from the public	1,386
Liabilities to policy holders	25,287
Derivatives	105
Total liabilities	26,778
Off balance, nominal amount:	
Loan commitments	29

Nordea holds approximately 2,500 different funds which are classified as unconsolidated structured entities, of which approximately 400 are managed by Nordea. These have different investment mandates and risk appetites, ranging from low risk government bond funds to high risk leveraged equity funds. Total assets in funds managed by Nordea amount to EUR 114bn. All funds are financed by deposits from the holders of fund units. The total assets investment funds not managed by Nordea are not considered meaningful for the purpose of understanding the related risks and is thus not disclosed.

Nordea has not sponsored any unconsolidated structured entity in which Nordea do not currently have an interest.

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Country by country reporting

In accordance with the requirements under FFFS 2008:25, the table below presents for each country where Nordea is established, i.e. where Nordea has a physical presence, information about the businesses, the geographical area, averages number of employees, total operating income, operating profit and income tax expense. Nordea is considered to have physical

presence in a country if Nordea has a subsidiary, associated undertaking or branch in that country. The amounts presented in the table below relate to continuing operations, for discontinuing operations see Note G42. Nordea has not received any significant government subsidies.

Country	Business ¹	Geographical area	2014				2013			
			Average number of employees ⁴	Total operating income ² , EURm	Operating profit, EURm	Income tax expense, EURm	Average number of employees ⁴	Total operating income ² , EURm	Operating profit, EURm	Income tax expense, EURm
Denmark	RB, WB, AM, LP	Denmark	8,255	2,974	1,130	-161	8,251	2,621	742	-165
Finland	RB, WB, AM, LP	Finland	6,971	2,197	1,136	-222	7,116	2,011	1,048	-277
Sweden	RB, WB, AM, LP	Sweden	6,963	2,963	706	-205	6,881	3,099	924	-210
Norway	RB, WB, AM, LP	Norway	3,238	1,732	900	-238	3,280	1,781	924	-251
Russia	WB	Russia	1,418	203	92	-20	1,454	193	92	-19
Poland	Other	Poland	692	-2	-23	4	503	32	13	-3
Estonia	RB, WB, LP	Estonia	486	61	27	-3	468	48	24	-7
Latvia	RB, WB	Latvia	431	64	-49	-3	443	68	14	-1
Luxembourg	AM, LP	Luxembourg	373	252	143	-42	376	228	122	-33
Lithuania	RB, WB, LP	Lithuania	351	52	21	-4	340	42	12	-2
United States	RB, WB, AM, LP	New York	118	134	94	-45	113	129	90	-32
United Kingdom	RB, WB, AM, LP	London	75	103	71	0	69	84	67	0
Singapore	WB	Singapore	85	51	50	-8	77	53	19	-1
Germany	WB, AM	Frankfurt	57	37	23	-5	55	35	21	-7
Switzerland	AM	Zürich	30	13	2	0	29	14	1	0
China	WB	Shanghai	28	6	1	-1	24	6	3	-1
Brazil	WB	Sao Paolo	4	1	0	0	4	1	0	0
Eliminations ³			—	-617	—	—	—	-554	—	—
Total			29,575	10,224	4,324	-953	29,483	9,891	4,116	-1,009

1) RB=Retail banking, WB=Wholesale banking, AM=Asset management, LP= Life and pension.

2) Total operating income presented in this table is split on countries based on where Nordea has a physical presence, i.e. where Nordea has a subsidiary, associated undertaking or branch, while total operating profit presented in Note G2 is split on countries based on the location of the customers' operations.

3) Eliminations of transactions consist mainly of intra-group IT-services.

4) The average number of employees in discontinued operations is 644 (1,951).

G49**Country by country reporting, cont.**

In accordance with the requirements under FFFS 2008:25 Nordea also discloses the names of the subsidiaries, associated undertakings and branches for each country where Nordea is established. These disclosures are presented in the table below, in the table "Specification of group undertakings 31 December 2014" in Note G38 and in the last table in Note G19.

Denmark

Nordea Liv & Pension, Livforsikringsselskab A/S

Finland

Nordea Life Assurance Finland Ltd

Sweden

Nordea Life Holding AB

Nordea Livförsäkring Sverige AB (publ)

Norway

Nordea Liv Holding Norge AS

Livforsikringsselskapet Nordea Liv Norge AS

Estonia

Nordea Bank AB Eesti filiaal

Latvia

Nordea Bank AB Latvijas filiale

Lithuania

Nordea Bank AB Lietuvos skyrius

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Income statement, Parent company

EURm	Note	2014	2013
Operating income			
Interest income		1,942	2,140
Interest expense		-1,293	-1,499
Net interest income	P3	649	641
Fee and commission income		1,093	1,259
Fee and commission expense		-273	-250
Net fee and commission income	P4	820	1,009
Net result from items at fair value	P5	186	131
Dividends	P6	2,333	1,827
Other operating income	P7	975	674
Total operating income		4,963	4,282
Operating expenses			
General administrative expenses:			
Staff costs	P8	-1,070	-982
Other expenses	P9	-904	-1,018
Depreciation, amortisation and impairment charges of tangible and intangible assets	P10, P23, P24	-261	-109
Total operating expenses		-2,235	-2,109
Profit before loan losses		2,728	2,173
Net loan losses	P11	-98	-124
Impairment of securities held as financial non-current assets	P21	-15	-4
Operating profit		2,615	2,045
Appropriations	P12	-1	102
Income tax expense	P13	-189	-192
Net profit for the year		2,425	1,955

Statement of comprehensive income

EURm	2014	2013
Net profit for the year	2,425	1,955
Items that may be reclassified subsequently to the income statement		
Available for sale investments: ¹		
Valuation gains/losses during the year	6	4
Tax on valuation gains/losses during the year	-1	-1
Transferred to the income statement during the year	0	2
Tax on transfers to the income statement during the year	0	0
Cash flow hedges:		
Valuation gains/losses during the year	140	562
Tax on valuation gains/losses during the year	-31	-124
Transferred to the income statement during the year	-139	-586
Tax on transfers to the income statement during the year	31	129
Items that may be not reclassified subsequently to the income statement		
Defined benefit plans:		
Remeasurement of benefit plans during the year	-11	—
Tax on remeasurement of benefit plans during the year	2	—
Other comprehensive income, net of tax	-3	-14
Total comprehensive income	2,422	1,941

1) Valuation gains/losses related to hedged risks under fair value hedge accounting are accounted for directly in the income statement.

Balance sheet, Parent company

EURm	Note	31 Dec 2014	31 Dec 2013
Assets			
Cash and balances with central banks		931	45
Treasury bills	P14	5,035	4,952
Loans to credit institutions	P15	86,704	80,918
Loans to the public	P15	39,809	34,155
Interest-bearing securities	P16	11,321	11,128
Financial instruments pledged as collateral	P17	43	737
Shares	P18	6,061	5,351
Derivatives	P19	5,981	4,219
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	1	-11
Investments in group undertakings	P21	16,986	17,723
Investments in associated undertakings	P22	7	7
Intangible assets	P23	758	729
Properties and equipment	P24	119	118
Deferred tax assets	P13	14	28
Current tax assets		50	0
Other assets	P25	3,727	2,533
Prepaid expenses and accrued income	P26	884	1,291
Total assets		178,431	163,923
Liabilities			
Deposits by credit institutions	P27	27,452	17,500
Deposits and borrowings from the public	P28	49,367	47,531
Debt securities in issue	P29	63,280	62,961
Derivatives	P19	4,653	3,627
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	1,368	715
Current tax liabilities		4	11
Other liabilities	P30	2,895	4,173
Accrued expenses and prepaid income	P31	642	1,150
Deferred tax liabilities	P13	0	10
Provisions	P32	206	184
Retirement benefit liabilities	P33	171	166
Subordinated liabilities	P34	7,728	5,971
Total liabilities		157,766	143,999
Untaxed reserves	P35	4	3
Equity			
Share capital		4,050	4,050
Share premium reserve		1,080	1,080
Other reserves		-5	-2
Retained earnings		15,536	14,793
Total equity		20,661	19,921
Total liabilities and equity		178,431	163,923
Assets pledged as security for own liabilities	P36	3,946	2,454
Other assets pledged	P37	9,238	7,033
Contingent liabilities	P38	71,103	70,385
Commitments	P39	23,824	26,713

Statement of changes in equity, Parent company

EURm	Restricted equity	Unrestricted equity ¹					
	Share capital	Share premium reserve	Cash flow hedges	Other reserves:			Total equity
				Available for sale investments	Defined benefit plans	Retained earnings	
Balance at 1 Jan 2014	4,050	1,080	-38	36	—	14,793	19,921
Net profit for the year	—	—	—	—	—	2,425	2,425
<i>Items that may be reclassified subsequently to the income statement</i>							
Available for sale investments:							
Valuation gains/losses during the year	—	—	—	6	—	—	6
Tax on valuation gains/losses during the year	—	—	—	-1	—	—	-1
Transferred to the income statement during the year	—	—	—	0	—	—	0
Tax on transfers to the income statement during the year	—	—	—	0	—	—	0
Cash flow hedges:							
Valuation gains/losses during the year	—	—	140	—	—	—	140
Tax on valuation gains/losses during the year	—	—	-31	—	—	—	-31
Transferred to the income statement during the year	—	—	-139	—	—	—	-139
Tax on transfers to the income statement during the year	—	—	31	—	—	—	31
<i>Items that may be not reclassified subsequently to the income statement</i>							
Defined benefit plans							
Remeasurement of benefit plans during the year	—	—	—	—	-11	—	-11
Tax on remeasurement of benefit plans during the year	—	—	—	—	2	—	2
Other comprehensive income, net of tax	—	—	1	5	-9	—	-3
Total comprehensive income	—	—	1	5	-9	2,425	2,422
Share-based payments	—	—	—	—	—	15	15
Dividend for 2013	—	—	—	—	—	-1,733	-1,733
Divestment of own shares ²	—	—	—	—	—	34	34
Other changes in equity	—	—	—	—	—	2	2
Balance at 31 Dec 2014	4,050	1,080	-37	41	-9	15,536	20,661

1) Apart from retained earnings, unrestricted equity consists of a free fund to the amount of EUR 2,762m.

2) Refers to the change in the holding of own shares related to Long term Incentive Programme and trading portfolio. The number of own shares were 17.6 million.

EURm	Restricted equity	Unrestricted equity ¹					
	Share capital	Share premium reserve	Cash flow hedges	Other reserves:			Total equity
				Available for sale investments	Defined benefit plans	Retained earnings	
Balance at 1 Jan 2013	4,050	1,080	-19	31	—	14,233	19,375
Net profit for the year	—	—	—	—	—	1,955	1,955
<i>Items that may be reclassified subsequently to the income statement</i>							
Available for sale investments:							
Valuation gains/losses during the year	—	—	—	4	—	—	4
Tax on valuation gains/losses during the year	—	—	—	-1	—	—	-1
Transferred to the income statement during the year	—	—	—	2	—	—	2
Tax on transfers to the income statement during the year	—	—	—	0	—	—	0
Cash flow hedges:							
Valuation gains/losses during the year	—	—	562	—	—	—	562
Tax on valuation gains/losses during the year	—	—	-124	—	—	—	-124
Transferred to the income statement during the year	—	—	-586	—	—	—	-586
Tax on transfers to the income statement during the year	—	—	129	—	—	—	129
<i>Items that may be not reclassified subsequently to the income statement</i>							
Defined benefit plans:							
Remeasurement of benefit plans during the year	—	—	—	—	—	—	—
Tax on remeasurement of benefit plans during the year	—	—	—	—	—	—	—
Other comprehensive income, net of tax	—	—	-19	5	—	—	-14
Total comprehensive income	—	—	-19	5	—	1,955	1,941
Share-based payments	—	—	—	—	—	15	15
Dividend for 2012	—	—	—	—	—	-1,370	-1,370
Repurchases of own shares ²	—	—	—	—	—	-40	-40
Balance at 31 Dec 2013	4,050	1,080	-38	36	—	14,793	19,921

1) Apart from retained earnings, unrestricted equity consists of a free fund to the amount of EUR 2,762m.

2) Refers to the change in the holding of own shares related to Long term Incentive Programme and trading portfolio. The number of own shares were 23.8 million.

Description of items in equity is included in Note G1 "Accounting policies".

Share capital

	Quota value per share, EUR	Total number of shares	Share capital, EUR
Balance at 31 Dec 2013	1.0	4,049,951,919	4,049,951,919
Balance at 31 Dec 2014	1.0	4,049,951,919	4,049,951,919

Dividends per share

Final dividends are not accounted for until they have been ratified at the Annual General Meeting (AGM). At the AGM on 19 March 2015, a dividend in respect of 2014 of EUR 0.62 per share (2013 actual dividend EUR 0.43 per share) amount-

ing to a total of EUR 2,501,100,294 (2013 actual: EUR 1,733,603,282) is to be proposed. The financial statements for the year ended 31 December 2014 do not reflect this resolution, which will be accounted for in equity as an appropriation of retained earnings in the year ending 31 December 2015.

Cash flow statement, Parent company

EURm	2014	2013
Operating activities		
Operating profit	2,615	2,045
Adjustment for items not included in cash flow	-655	-1,771
Income taxes paid	-232	-142
Cash flow from operating activities before changes in operating assets and liabilities	1,728	132
Changes in operating assets		
Change in treasury bills	-58	9
Change in loans to credit institutions	-239	-19,476
Change in loans to the public	-5,809	1,915
Change in interest-bearing securities	-217	-78
Change in financial assets pledged as collateral	694	-634
Change in shares	-704	-610
Change in derivatives, net	-63	297
Change in other assets	561	-820
Changes in operating liabilities		
Change in deposits by credit institutions	9,941	-1,842
Change in deposits and borrowings from the public	1,817	-2,732
Change in debt securities in issue	-10	14,676
Change in other liabilities	-1,279	4,025
Cash flow from operating activities	6,362	-5,138
Investing activities		
Shareholder's contributions to group undertakings	—	-47
Sale of business operations	626	17
Sale of associated undertakings	—	1
Acquisition of properties and equipment	-30	-28
Sale of property and equipment	1	3
Acquisition of intangible assets	-258	-143
Net divestments in debt securities, held to maturity	209	544
Cash flow from investing activities	548	347
Financing activities		
Issued subordinated liabilities	1,224	—
Amortised subordinated liabilities	—	-500
Repurchase/divestment of own shares incl change in trading portfolio	34	-40
Dividend paid	-1,734	-1,370
Cash flow from financing activities	-476	-1,910
Cash flow for the year	6,434	-6,701
Cash and cash equivalents at the beginning of year	1,599	8,300
Cash and cash equivalents at the end of year	8,033	1,599
Change	6,434	-6,701

Comments on the cash flow statement

The cash flow statement shows inflows and outflows of cash and cash equivalents during the year. Nordea's cash flow has been prepared in accordance with the indirect method, whereby operating profit is adjusted for effects of non-cash transactions such as depreciation and loan losses. The cash flows are classified by operating, investing and financing activities.

Operating activities

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Adjustment for items not included in cash flow includes:

EURm	2014	2013
Depreciation	118	100
Impairment charges	158	9
Loan losses	122	144
Unrealised gains/losses	-281	914
Capital gains/losses (net)	-280	-16
Change in accruals and provisions	236	-307
Anticipated dividends	-645	-1,042
Group contributions	-1,109	-459
Translation differences	386	-173
Change in fair value of the hedged items, assets/liabilities (net)	641	-932
Other	-1	-9
Total	-655	-1,771

Changes in operating assets and liabilities consists of assets and liabilities that are part of normal business activities, such as loans, deposits and debt securities in issue. Changes in derivatives are reported net.

Cash flow from operating activities includes interest payments received and interest expenses paid with the following amounts:

EURm	2014	2013
Interest payments received	2,039	2,202
Interest expenses paid	1,315	1,517

Investing activities

Investing activities include acquisitions and disposals of non-current assets, like property and equipment, intangible and financial assets.

Financing activities

Financing activities are activities that result in changes in equity and subordinated liabilities, such as new issues of shares, dividends and issued/amortised subordinated liabilities.

Cash and cash equivalents

The following items are included in Cash and cash equivalents:

EURm	31 Dec 2014	31 Dec 2013
Cash and balances with central banks	931	45
Loans to credit institutions, payable on demand	7,102	1,554
Total	8,033	1,599

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consists of deposits in accounts with central banks and postal giro systems under government authority, where the following conditions are fulfilled;

- the central bank or the postal giro system is domiciled in the country where the institution is established
- the balance on the account is readily available any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities.

5 year overview, Parent company

Income statement

EURm	2014	2013	2012	2011	2010
Net interest income	649	641	724	680	584
Net fee and commission income	820	1,009	623	560	571
Net result from items at fair value	186	131	189	234	157
Dividends	2,333	1,827	3,554	1,534	2,203
Other income	975	674	501	122	123
Total operating income	4,963	4,282	5,591	3,130	3,638
General administrative expenses:					
Staff costs	-1,070	-982	-938	-823	-745
Other expenses	-904	-1,018	-842	-561	-526
Depreciation, amortisation and impairment charges of tangible and intangible assets	-261	-109	-105	-112	-112
Total operating expenses	-2,235	-2,109	-1,885	-1,496	-1,383
Profit before loan losses	2,728	2,173	3,706	1,634	2,255
Net loan losses	-98	-124	-19	-20	-33
Impairment of securities held as financial non-current assets	-15	-4	-15	-9	-105
Operating profit	2,615	2,045	3,672	1,605	2,117
Appropriations	-1	102	-103	1	0
Income tax expense	-189	-192	-95	-114	-115
Net profit for the year	2,425	1,955	3,474	1,492	2,002

Balance sheet

EURm	31 Dec 2014	31 Dec 2013	31 Dec 2012	31 Dec 2011	31 Dec 2010
Treasury bills and interest-bearing securities	16,356	16,080	16,686	18,314	20,706
Loans to credit institutions	86,704	80,918	68,006	59,379	48,151
Loans to the public	39,809	34,155	36,214	36,421	33,800
Investments in group undertakings	16,986	17,723	17,659	16,713	16,690
Other assets	18,576	15,047	13,565	10,554	14,458
Total assets	178,431	163,923	152,130	141,381	133,805
Deposits by credit institutions	27,452	17,500	19,342	22,441	28,644
Deposits and borrowings from the public	49,367	47,531	50,263	44,389	39,620
Debt securities in issue	63,280	62,961	48,285	45,367	33,424
Subordinated liabilities	7,728	5,971	7,131	6,154	7,135
Other liabilities/untaxed reserves	9,943	10,039	7,734	6,109	8,402
Equity	20,661	19,921	19,375	16,921	16,580
Total liabilities and equity	178,431	163,923	152,130	141,381	133,805

Ratios and key figures, Parent company

	2014	2013	2012	2011	2010
Return on equity, %	12.6	10.5	20.5	9.4	13.4
Return on assets, %	1.4	1.2	2.3	1.1	1.5
Cost/income ratio, %	45.0	49.3	33.9	47.8	38.0
Loan loss ratio, basis points	25	36	5	5	10
Common Equity Tier 1 capital ratio excluding transition rules ^{1,2} , %	21.8	20.8	17.6	24.9	23.8
Tier 1 capital ratio, excluding transition rules ¹ , %	25.3	23.1	19.6	28.1	27.0
Total capital ratio, excluding transition rules ¹ , %	30.6	28.0	24.4	33.3	34.5
Tier 1 capital ^{1,2,3} EURm	19,932	19,300	19,244	17,134	16,578
Risk-exposure amount, including transition rules ¹ EURbn	79	83	98	61	61

1) End of the year.

2) Including result of the year.

3) The 2013 ratios are reported under the Basel II regulation framework and the 2014 ratios are reported using the Basel III (CRR/CRDIV) framework.

Basis for presentation

The financial statements for the parent company, Nordea Bank AB (publ), are prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (1995:1559) and the accounting regulations of the Swedish Financial Supervisory Authority, FFFS 2008:25, with amendments in FFFS 2009:11, 2011:54, 2013:2, 2013:24 and 2014:18. This means that the parent company applies International Financial Reporting Standards (IFRS) as endorsed by the EU Commission to the extent possible within the framework of Swedish accounting legislation and considering the close tie between financial reporting and taxation.

The Group's accounting policies described in Note G1 "Accounting policies" are applicable also for the parent company, considering also the information provided below.

Changed accounting policies and presentation

The accounting policies, basis for calculations and presentation are, in all material aspects, unchanged in comparison with the 2013 Annual Report.

The new standard IFRS 12 "Disclosure of Interests in Other Entities" was implemented 1 January 2014 but has not had any significant impact on the financial statements of the parent company.

The Swedish Financial Supervisory Authority has amended the accounting regulation FFFS 2008:25 by issuing FFFS 2013:24 and FFFS 2014:18. FFFS 2013:24 was implemented by the parent company on 1 January 2014, except for the new requirements to disclose maturity information which were early adopted as from 1 January 2013. FFFS 2014:18 was implemented during the third quarter 2014. The amendments require additional disclosures related to capital adequacy which are presented in Note P40 "Capital adequacy". Other amendments in FFFS 2013:24 and FFFS 2014:18 have not had any significant impact on the parent company's financial statements.

The Swedish Financial Reporting Board has amended the accounting recommendation for legal entities RFR 2 by issuing "RFR 2 Accounting for Legal Entities - January 2014". Those amendments were implemented by the parent company 1 January 2014, as a consequence of applying FFFS 2008:25, but have not had any significant impact on the parent company's financial statement.

Forthcoming changes in IFRSs not yet implemented by the parent company can be found in section 3 "Changes in IFRSs not yet applied by Nordea" in Note G1 "Accounting policies". The conclusions within this section are also, where applicable, relevant for the parent company.

Accounting policies applicable for the parent company only**Investments in group undertakings and associated undertakings**

The parent company's investments in group undertakings and associated undertakings are recognised under the cost model. Impairment tests are performed according to IAS 36 "Impairment of Assets". At each balance sheet date, all shares in group undertakings and associated undertakings are reviewed for indications of impairment. If such indication exists, an analysis is performed to assess whether the carrying amount of each holding of shares is fully recoverable. The recoverable amount is the higher of fair value less costs to sell

and the value in use. Any impairment charge is calculated as the difference between the carrying amount and the recoverable amount and is classified as "Impairment of securities held as financial non-current assets" in the income statement.

The parent company applies fair value hedge accounting for the foreign exchange risk in investments in subsidiaries. The shares in subsidiaries are remeasured with regards to the hedged risk with a corresponding entry in "Net result from items at fair value". The change in fair value of the hedging instruments is also recognised in the income statement in "Net result from items at fair value".

Dividends

Dividends paid to the shareholders of Nordea Bank AB (publ) are recorded as a liability following the approval of the Annual General Meeting.

Dividends paid by group undertakings to the parent company are anticipated if the parent alone can decide on the size of the dividend and if the formal decision has been made before the financial report is published. Dividends from group- and associated undertakings are recognised on the separate income line "Dividends".

Amortisation of goodwill

Under IAS 38, goodwill and other intangible assets with indefinite useful lives are not amortised in the consolidated financial statements. In the parent company financial statements goodwill is amortised as any other intangible asset in accordance with the rules set out in the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (1995:1559), i.e. normally over a period of five years unless, under exceptional circumstances, a longer amortisation period is justified.

Functional currency

The functional and presentation currency of the parent company is EUR. All transactions in other currencies are converted to EUR in accordance with the policies disclosed in section 9 "Translation of assets and liabilities denominated in foreign currencies" in Note G1 "Accounting policies".

Pensions

The accounting principle for defined benefit obligations follows the Swedish rules ("Tryggandelagen") and the regulations of the Swedish Financial Supervisory Authority as this is the condition for tax deductibility. The significant differences compared with IAS 19 consists of how the discount rate is determined, that the calculation of the defined benefit obligation is based on current salary level without assumptions about future salary increases.

In Sweden, actuarial pension commitments are guaranteed by a pension foundation or recognised as a liability. No net defined benefit assets are recognised. The pension cost in the parent company, classified as "Staff cost" in the income statement, consists of changes in recognised pension provisions (including special wage tax) for active employees, pension benefits paid, contributions made to or received from the pension foundation and related special wage tax.

The pension obligations in the foreign branches are calculated in accordance with local accounting requirements.

P1 Accounting policies, cont.

Group contributions

Group contributions paid to group undertakings are recognised as an increase in the value of investments in group undertakings, net of tax. Group contributions received from group undertakings are recognised as dividends. The possible tax effects on group contributions received are classified as "Income tax expense" in the income statement.

Untaxed reserves

The parent company reports untaxed reserves, related to accelerated depreciation and tax allocation reserve under tax regulations. In the consolidated financial statements, untaxed reserves are split on the items "Retained earnings" and "Deferred tax liabilities" on the balance sheet.

P2 Segment reporting

Geographical information

	Sweden		Finland		Norway		Denmark		Others		Total	
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
EURm												
Net interest income	649	641	—	—	—	—	—	—	—	—	649	641
Net fee and commission income	820	1,009	—	—	—	—	—	—	—	—	820	1,009
Net result from items at fair value	186	131	—	—	—	—	—	—	—	—	186	131
Dividends ¹	949	838	604	700	—	—	750	244	30	45	2,333	1,827
Other operating income	327	106	214	195	94	88	340	285	—	—	975	674
Total operating income	2,931	2,725	818	895	94	88	1,090	529	30	45	4,963	4,282

1) Regards dividends from group undertakings.

P3 Net interest income

EURm	2014	2013
Interest income		
Loans to credit institutions	651	713
Loans to the public	928	973
Interest-bearing securities	295	366
Other interest income	68	88
Interest income	1,942	2,140
Interest expense		
Deposits by credit institutions	-127	-148
Deposits and borrowings from the public	-193	-333
Debt securities in issue	-958	-935
Subordinated liabilities	-313	-314
Other interest expenses ¹	298	231
Interest expense	-1,293	-1,499
Net interest income	649	641

1) The net interest income from derivatives, measured at fair value and related to Nordea's funding. This can have both a positive and negative impact on other interest expense, for further information see Note G1 "Accounting policies".

Interest income from financial instruments not measured at fair value through profit and loss amounts to EUR 1,655m (EUR 1,804m). Interest expenses from financial instruments

not measured at fair value through profit and loss amounts to EUR -1,617m (EUR -1,756m). Interest on impaired loans amounted to an insignificant portion of interest income.

P4

Net fee and commission income

EURm	2014	2013
Asset management commissions	129	115
Life insurance	1	2
Brokerage, securities issues and corporate finance	168	165
Custody and issuers services	24	22
Deposits	23	26
Total savings related commissions	345	330
Payments	105	109
Cards	238	219
Total payment commissions	343	328
Lending	157	164
Guarantees and documentary payment	215	402
Total lending related commissions	372	566
Other commission income	33	35
Fee and commission income	1,093	1,259
Savings and investments	-30	-28
Payments	-22	-26
Cards	-136	-126
State guarantee fees	-55	-50
Other commission expenses	-30	-20
Fee and commission expense	-273	-250
Net fee and commission income	820	1,009

Fee income, not included in determining the effective interest rate, from financial assets and liabilities not measured at fair value through profit or loss amounts to EUR 180m (EUR 191m).

Fee income, not included in determining the effective interest rate, from fiduciary activities that result in the holding or investing of assets on behalf of customers amount to EUR 298m (EUR 282m). The corresponding amount for fee expenses is EUR -30m (EUR -28m).

P5

Net result from items at fair value

EURm	2014	2013
Shares/participations and other share-related instruments	47	35
Interest-bearing securities and other interest-related instruments	-95	165
Other financial instruments	14	8
Foreign exchange gains/losses	220	-77
Total¹	186	131

1) Of which EUR 41m (EUR 53m) is dividends from shares.

P5

Net result from items at fair value, cont.

Net result from categories of financial instruments

EURm	2014	2013
Available for sale assets, realised	0	-2
Financial instruments designated at fair value through profit or loss	21	19
Financial instruments held for trading	53	80
Financial instruments under fair value hedge accounting	6	-6
– of which net losses on hedging instruments	-487	-929
– of which net gains on hedged items	493	923
Financial assets measured at amortised cost	27	0
Foreign exchange gains/losses excluding currency hedges	83	40
Other	-4	0
Total	186	131

P6

Dividends

EURm	2014	2013
Dividends from group undertakings		
Nordea Bank Finland Plc	550	700
Nordea Bank Denmark A/S	739	235
Nordea Life Holding AB	220	310
Nordea Investment Management AB	75	68
Nordea Bank S.A.	30	45
Nordea Funds Ltd	54	—
Nordea Ejendomsinvestering A/S	11	9
Barkman Elektronik AB in liquidation	8	—
Dividends from associated undertakings		
Upplysningscentralen (UC) AB	1	1
Group Contributions		
Nordea Hypotek AB	494	245
Nordea Nordic Baltic 1 AB	8	28
Nordea Investment Management AB	14	—
Nordea Finans AB	129	186
Total	2,333	1,827

P7

Other operating income

EURm	2014	2013
Divestment of shares	278	17
Remuneration from group undertakings	691	644
Other	6	13
Total	975	674

P8

Staff costs

EURm	2014	2013
Salaries and remuneration (specification below) ¹	-716	-650
Pension costs (specification below)	-134	-126
Social security contributions	-213	-200
Other staff costs	-7	-6
Total²	-1,070	-982

Salaries and remuneration

To executives ³		
– Fixed compensation and benefits	-6	-6
– Performance-related compensation	-6	-5
– Allocation to profitsharing	0	0
Total	-12	-11
To other employees	-704	-639
Total	-716	-650

- 1) Allocation to profit-sharing foundation 2014 EUR 25m (EUR 13m) consists of a new allocation of EUR 24m (EUR 13m) and an allocation related to prior year of EUR 1m (EUR 0m).
 2) Of which EUR 48m regards termination benefits in connection to the cost efficiency programme launched in the second quarter.
 3) Executives include the Board of Directors (including deputies), CEO, deputy CEO, executive vice presidents and Group Executive Management in the parent company. Former board members (including deputies), CEOs, deputy CEOs, managing directors and executive vice presidents, are included. Executives amounts to 15 (16) positions.

EURm	2014	2013
Pension costs¹		
Defined benefit plans	-73	-67
Defined contribution plans	-61	-59
Total	-134	-126

1) Pension costs for executives, see Note G7 "Staff costs".

Additional disclosures on remuneration under Swedish FSA regulations and general guidelines

The qualitative disclosures under these regulations can be found in the separate section on remuneration in the Board of Directors' Report, while the quantitative disclosures will be published in a separate report on Nordea's homepage (www.nordea.com) no later than one week before the Annual General Meeting on 19 March 2015.

Compensation to key management personnel

Salaries and remuneration to the Board of Directors, CEO and Group Executive Management, see Note G7 "Staff costs".

Loans to key management personnel

Loans to key management personnel amounts to EUR 0m (EUR 0m). Interest income on these loans amounts to EUR 0m (EUR 0m). For information about loan conditions, see Note G7 "Staff costs".

Long Term Incentive Programmes

Participation in the Long Term Incentive Programmes (LTIPs) requires that the participants take direct ownership by investing in Nordea shares. For more information about conditions and requirements, see Note G7 "Staff costs".

For information on number of outstanding conditional rights in the LTIPs, see Note G7 "Staff costs". All rights in the LTIPs, both to employees in the parent company as well as to employees in group undertakings, are issued by Nordea Bank AB (publ).

The expenses in below table regards only employees in Nordea Bank AB (publ).

Expenses for equity-settled share-based payment programmes¹

EURm	LTIP 2012	LTIP 2011	LTIP 2010
Expected expense for the whole programme	-12	-8	-5
Maximum expense for the whole programme	-12	-8	-5
Total expense during 2014	-5	-1	—
Total expense during 2013	-2	-3	-1

1) All amounts excluding social security contribution.

When calculating the expected expense an expected annual employee turnover of 5% has been used. The expected expense is recognised over the vesting period of 36 months.

Cash-settled share-based payment transactions

Nordea operates share-linked deferrals on parts of variable compensation for certain employee categories, indexed with Nordea Total Shareholder Returns (TSR) and either transferred after three years or in equal instalments over a three to five year period. Since 2011 Nordea also operates TSR-linked retention on part of variable compensation for certain employee categories. Due to that the allocation of variable compensation is not finally decided during the current year, the deferred amount during the year in the table below relates to variable compensation earned the previous year.

In addition Nordea in 2013 introduced the Executive Incentive Programme (EIP) which aims to strengthen Nordea's capability to retain and recruit the best talents. The aim is further to stimulate the managers and key employees whose efforts have direct impact on Nordea's result, profitability and long term value growth. EIP reward performance meeting agreed predetermined targets on Group, business unit and individual level. The effect on the long term result is to be considered when determining the targets. The EIP shall not exceed the fixed salary. EIP shall be paid in the form of cash and be subject to TSR-indexation, deferral, forfeiture clauses and retention as per relevant remuneration regulations. The main part of EIP 2014 is paid no earlier than autumn 2018. Participation in the programme is offered to up to 400 managers and key employees, except GEM who are instead offered a GEM EIP (further information about the GEM EIP can be found in the Remuneration section in the Board of Director's Report), within the Nordea Group. EIP is offered instead of Nordea's LTIP and VSP for the invited employees. The allocation of the EIP 2014 is decided during spring 2015, and a reservation of EUR 16m excl. social costs is made 2014. 80% of the allocated amount will be subject to TSR-indexation.

The below table only includes deferred amounts indexed with Nordea TSR. EIP has been included as from 2014, when deferred. Further information regarding all deferred amounts can be found in the separate report on remuneration published on Nordea's homepage (www.nordea.com).

P8

Staff costs, cont.

EURm	Share linked deferrals	
	2014	2013
Opening balance	3	2
Deferred/earned during the year	5	1
TSR indexation during the year	1	1
Payments during the year ¹	-1	-1
Translation differences	-1	0
Closing balance	7	3

1) There have been no adjustments due to forfeitures in 2014.

Average number of employees

	Total		Men		Women	
	2014	2013	2014	2013	2014	2013
Full-time equivalents						
Sweden	6,485	6,395	2,983	2,852	3,502	3,543
Other countries	3,613	1,842	1,854	1,156	1,759	686
Total average	10,098	8,237	4,837	4,008	5,261	4,229

Gender distribution, executives

Per cent	31 Dec 2014 31 Dec 2013	
Nordea Bank AB (publ)		
Board of Directors – Men	50	67
Board of Directors – Women	50	33
Other executives – Men	86	86
Other executives – Women	14	14

P9

Other expenses

EURm	2014	2013
Information technology	-538	-622
Marketing and representation	-34	-35
Postage, transportation, telephone and office expenses	-55	-61
Rents, premises and real estate	-133	-125
Other ¹	-144	-175
Total	-904	-1,018

1) Including fees and remuneration to auditors distributed as follows.

Auditors' fee

EURm	2014	2013
KPMG		
Auditing assignments	-2	-2
Audit-related services	0	-1
Tax advisory services	0	0
Other assignments	-1	-3
Total	-3	-6

P10

Depreciation, amortisation and impairment charges of tangible and intangible assets

EURm	2014	2013
Depreciation/amortisation		
Property and equipment (Note P24)		
Equipment	-27	-24
Intangible assets (Note P23)		
Goodwill	-49	-49
Computer software	-31	-23
Other intangible assets	-11	-4
Total	-118	-100

Impairment charges

Intangible assets (Note P23)		
Computer software	-142	-9
Other intangible assets	-1	—
Total	-143	-9
Total	-261	-109

P11

Net loan losses

EURm	2014	2013
Divided by class		
Loans to credit institutions ¹	0	1
– of which reversals	0	1
Loans to the public ¹	-34	-45
– of which provisions	-77	-57
– of which write-offs	-68	-72
– of which allowances used for covering write-offs	24	34
– of which reversals	64	29
– of which recoveries	23	21
Off-balance sheet items ²	-64	-80
– of which provisions	-77	-70
– of which reversals	50	38
– of which directly recognised in income statement	-37	-48
Total	-98	-124

1) Included in Note P15 "Loans and impairment".

2) Included in Note P32 "Provisions" as "Transfer risk, off-balance" and "Guarantees".

Key ratios

	2014	2013
Loan loss ratio, basis points	25	36
– of which individual	9	15
– of which collective	16	21

P12**Appropriations**

EURm	2014	2013
Change in tax allocation reserve	—	100
Change in depreciation in excess of plan, equipment	-1	2
Total	-1	102

P13**Taxes****Income tax expense**

EURm	2014	2013
Current tax	-176	-194
Deferred tax	-13	2
Total	-189	-192

The tax on the operating profit differs from the theoretical amount that would arise using the tax rate in Sweden as follows:

EURm	2014	2013
Profit before tax	2,614	2,147
Tax calculated at a tax rate of 22.0%	-575	-472
Tax-exempt income	431	307
Non-deductible expenses	-16	-20
Adjustments relating to prior years	-29	-7
Tax charge	-189	-192
Average effective tax rate	7%	9%

Deferred tax

EURm	Deferred tax assets		Deferred tax liabilities	
	2014	2013	2014	2013
Deferred tax related to:				
Derivatives	10	11	—	10
Properties and equipment	—	—	9	—
Retirement benefit obligations	3	9	—	—
Liabilities/provisions	10	8	0	—
Netting between deferred tax assets and liabilities	-9	—	-9	—
Total	14	28	0	10

P14

Treasury bills

EURm	31 Dec 2014	31 Dec 2013
State and sovereigns ¹	4,328	5,235
Municipalities and other public bodies	750	454
Total	5,078	5,689
– of which Financial instruments pledged as collateral (Note P17)	43	737
Total	5,035	4,952

1) Of which EUR 0m (EUR 17m) held at amortised cost with a nominal amount of EUR 0m (EUR 17m).

P15

Loans and impairment

EURm	Credit institutions		The public		Total	
	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Loans, not impaired	86,706	80,920	39,501	34,015	126,207	114,935
Impaired loans	—	—	636	312	636	312
– Performing	—	—	312	180	312	180
– Non-performing	—	—	324	132	324	132
Loans before allowances	86,706	80,920	40,137	34,327	126,843	115,247
Allowances for individually assessed impaired loans	—	—	–254	–118	–254	–118
– Performing	—	—	–127	–79	–127	–79
– Non-performing	—	—	–127	–39	–127	–39
Allowances for collectively assessed impaired loans	–2	–2	–74	–54	–76	–56
Allowances	–2	–2	–328	–172	–330	–174
Loans, carrying amount	86,704	80,918	39,809	34,155	126,513	115,073

Movements in allowance accounts for impaired loans

EURm	Credit institutions			The public			Total		
	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total
Opening balance at 1 Jan 2014	0	–2	–2	–118	–54	–172	–118	–56	–174
Provisions	—	0	0	–75	–2	–77	–75	–2	–77
Reversals of previous provisions	—	0	0	58	6	64	58	6	64
Changes through the income statement	—	0	0	–17	4	–13	–17	4	–13
Allowances in acquired loan portfolios	—	—	—	–150	–26	–176	–150	–26	–176
Allowances used to cover write-offs	—	—	—	24	—	24	24	—	24
Translation differences	—	0	0	7	2	9	7	2	9
Closing balance at 31 Dec 2014	—	–2	–2	–254	–74	–328	–254	–76	–330
Opening balance at 1 Jan 2013	–1	–4	–5	–132	–61	–193	–133	–65	–198
Provisions	—	1	1	–55	–3	–58	–55	–2	–57
Reversals of previous provisions	—	1	1	22	6	28	22	7	29
Changes through the income statement	—	2	2	–33	3	–30	–33	5	–28
Allowances used to cover write-offs	—	—	—	34	—	34	34	—	34
Translation differences	1	—	1	13	4	17	14	4	18
Closing balance at 31 Dec 2013	0	–2	–2	–118	–54	–172	–118	–56	–174

P15**Loans and impairment, cont.****Allowances and provisions¹**

EURm	Credit institutions		The public		Total	
	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Allowances for items on the balance sheet	-2	-2	-328	-172	-330	-174
Provisions for off balance sheet items	-162	-138	-1	-3	-163	-141
Total allowances and provisions	-164	-140	-329	-175	-493	-315

1) Included in Note P32 "Provisions" as "Transferrisk, off-balance" and "Individually assessed guarantees and other commitments".

Key ratios

	31 Dec 2014	31 Dec 2013
Impairment rate, gross, basis points	50	27
Impairment rate, net, basis points	30	17
Total allowance rate, basis points	26	15
Allowances in relation to impaired loans, %	40	38
Total allowances in relation to impaired loans, %	52	56

P16**Interest-bearing securities**

EURm	31 Dec 2014	31 Dec 2013
Issued by public bodies	43	—
Issued by other borrowers ¹	11,278	11,128
Total	11,321	11,128
Listed securities	11,166	10,969
Unlisted securities	155	159
Total	11,321	11,128

1) Of which EUR 111m (EUR 321m) held at amortised cost with a nominal amount of EUR 112m (EUR 322m).

P18**Shares**

EURm	31 Dec 2014	31 Dec 2013
Shares	6,060	5,350
Shares taken over for protection of claims	1	1
Total	6,061	5,351
Listed shares	6,029	5,322
Unlisted shares	32	29
Total	6,061	5,351

P17**Financial instruments pledged as collateral****Financial instruments pledged as collateral**

In repurchase transactions and in securities lending transactions, non-cash assets are transferred as collateral. When the counterpart receiving the collateral has the right to sell or repledge the assets, the assets are reclassified on the balance sheet to the item Financial instruments pledged as collateral.

EURm	31 Dec 2014	31 Dec 2013
Treasury bills	43	737
Total	43	737

For more information on transferred assets, see Note P45 "Transferred assets and obtained collaterals".

P19

Derivatives and hedge accounting

31 Dec 2014, EURm	Fair value		Total nom. amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	2,315	2,423	138,982
FRAs	57	66	63,168
Futures and forwards	0	0	1,866
Options	—	5	11,097
Other	5	0	4,258
Total	2,377	2,494	219,371
Equity derivatives			
Equity swaps	57	215	272
Futures and forwards	0	5	97
Options	277	230	2,648
Total	334	450	3,017
Foreign exchange derivatives			
Currency and interest rate swaps	534	477	17,745
Currency forwards	424	22	17,581
Total	958	499	35,326
Credit derivatives	8	—	256
Other derivatives	5	—	1,772
Total derivatives held for trading	3,682	3,443	259,742
Derivatives used for hedge accounting			
Interest rate derivatives	1,764	404	42,020
Equity derivatives	—	5	55
Foreign exchange derivatives	535	801	9,872
Total derivatives used for hedge accounting	2,299	1,210	51,947
– of which fair value hedges ¹	1,747	360	46,635
– of which cash flow hedges ¹	552	850	32,130
Total derivatives	5,981	4,653	311,689

1) Some cross currency interest rate swaps and interest rate swaps are used both as fair value hedges and cash flow hedges and the nominal amounts are then reported on both lines.

P19**Derivatives and Hedge accounting, cont.**

31 Dec 2013, EURm	Fair value		Total nom. amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	1,656	1,735	140,226
FRAs	14	18	50,444
Futures and forwards	1	0	2,586
Options	6	6	4,282
Other	1	0	1,129
Total	1,678	1,759	198,667
Equity derivatives			
Equity swaps	82	142	224
Futures and forwards	2	1	14
Options	151	123	2,796
Total	235	266	3,034
Foreign exchange derivatives			
Currency and interest rate swaps	530	549	12,617
Currency forwards	82	40	15,064
Total	612	589	27,681
Credit derivatives	0	—	1
Other derivatives	6	0	1,916
Total derivatives held for trading	2,531	2,614	231,299
Derivatives used for hedge accounting			
Interest rate derivatives	1,311	319	39,161
Foreign exchange derivatives	377	694	17,880
Total derivatives used for hedge accounting	1,688	1,013	57,041
– of which fair value hedges ¹	1,288	291	47,587
– of which cash flow hedges ¹	358	700	24,316
– of which net investment hedges	42	22	9,455
Total derivatives	4,219	3,627	288,340

1) Some cross currency interest rate swaps and interest rate swaps are used both as fair value hedges and cash flow hedges and the nominal amounts are then reported on both lines.

P20**Fair value changes of the hedged items in portfolio hedge of interest rate risk**

The carrying amount at end of year represents accumulated changes in the fair value for those repricing time periods in which the hedged item is an asset respectively a liability. When the hedged item is an asset, the change in the fair value of the hedged item is presented within assets and when the hedged item is a liability, the change is presented as a liability.

P21**Investments in group undertakings**

EURm	31 Dec 2014	31 Dec 2013
Acquisition value at beginning of year	18,347	18,279
Acquisitions/capital contributions during the year	56	58
Revaluations under hedge accounting	-425	—
IFRS 2 expenses ¹	9	10
Sales during the year	-376	—
Acquisition value at end of year	17,611	18,347
Accumulated impairment charges at beginning of year	-624	-620
Accumulated impairment charges on group undertakings sold during the year	14	—
Impairment charges during the year	-15	-4
Accumulated impairment charges at end of year	-625	-624
Total	16,986	17,723
– of which listed shares	—	—

1) Allocation of IFRS 2 expenses for LTIP 2011 and 2012 related to the group undertakings.

P21**Investments in group undertakings, cont.****Specification**

This specification includes all directly owned group undertakings and major group undertakings to the directly owned companies.

31 Dec 2014	Number of shares	Carrying amount 2014, EURm	Carrying amount 2013, EURm	Voting power of holding %	Domicile	Registration number
Nordea Bank Finland Plc	1,030,800,000	5,962	5,959	100.0	Helsinki	1680235-8
Nordea Finance Finland Ltd				100.0	Helsinki	0112305-3
Nordea Bank Danmark A/S	50,000,000	4,024	4,010	100.0	Copenhagen	13522197
Nordea Finans Danmark A/S				100.0	Høje Taastrup	89805910
Nordea Kredit Realkreditatieselskab				100.0	Copenhagen	15134275
Fionia Asset Company A/S				100.0	Copenhagen	31934745
Nordea Bank Norge ASA	551,358,576	2,428	2,733	100.0	Oslo	911044110
Nordea Eiendomskreditt AS				100.0	Oslo	971227222
Nordea Finans Norge AS				100.0	Oslo	924507500
Privatmegleren AS				100.0	Oslo	986386661
Nordea Bank Polska S.A.¹	55,061,403	—	343	99.2	Gdynia	KRS0000021828
OOO Promyshlennaya Companiya Vestkon	4,601,942,680 ²	659	659	100.0	Moscow	1027700034185
JSC Nordea Bank				100.0 ³	Moscow	1027739436955
Nordea Life Holding AB	1,000	719	719	100.0	Stockholm	556742-3305
Nordea Liv & Pension, Livförsikringselskap A/S				100.0	Ballerup	24260577
Nordea Liv Holding Norge AS				100.0	Bergen	984739303
Livförsikringselskapet Nordea Liv Norge AS				100.0	Bergen	959922659
Nordea Livförsäkring Sverige AB (publ)				100.0	Stockholm	516401-8508
Nordea Life Assurance Finland Ltd				100.0	Helsinki	0927072-8

P21

Investments in group undertakings, cont.

31 Dec 2014	Number of shares	Carrying amount 2014, EURm	Carrying amount 2013, EURm	Voting power of holding %	Domicile	Registration number
Nordea Funds Ltd	3,350	174	174	100.0	Helsinki	1737785-9
Nordea Bank S.A.	999,999	455	455	100.0	Luxembourg	B-14157
Nordea Hypotek AB (publ) ⁴	100,000	1,874	1,998	100.0	Stockholm	556091-5448
Nordea Nordic Baltic 1 AB	15,000	242	242	100.0	Stockholm	556020-4694
Nordea Finans Sverige AB (publ) ⁴	1,000,000	104	124	100.0	Stockholm	556021-1475
Nordea Investment Management AB	12,600	231	237	100.0	Stockholm	556060-2301
Nordea Ejendomsinvestering A/S	1,000	29	29	100.0	Glostrup	26640172
Nordea IT Polska S.p. z.o.o.	100	30	40	100.0	Warsaw	0000429783
PK Properties Int'l Corp	100,000	0	0	100.0	Atlanta, USA	601624718
Nordea Hästen Fastighetsförvaltning AB	1,000	0	0	100.0	Stockholm	556653-6800
Nordea Putten Fastighetsförvaltning AB	1,000	0	0	100.0	Stockholm	556653-5257
Nordea do Brasil Representações Ltda	1,162,149	0	0	100.0	Sao Paulo, Brasil	51.696.268/0001-40
Nordic Baltic Holding (NBH) AB ⁵	1,000	0	0	100.0	Stockholm	556592-7950
Nordea Fastigheter AB ⁵	3,380,000	1	1	100.0	Stockholm	556021-4917
Promano Est OÜ	1	10	—	100.0	Tallinn, Estonia	11681888
Uus-Sadama 11 OÜ	1	0	—	100.0	Tallinn, Estonia	11954914
SIA Promano Lat	21,096	14	—	100.0	Riga, Latvia	40103235197
SIA Realm	7,034	7	—	100.0	Riga, Latvia	50103278681
SIA Lidosta RE	765	1	—	100.0	Riga, Latvia	40103424424
SIA Trioleta	2,786	4	—	99.9	Riga, Latvia	40103565264
Promano Lit UAB	34,528	11	—	100.0	Vilnius, Lithuania	302423219
UAB Recurso	15,000	5	—	100.0	Vilnius, Lithuania	302784511
UAB Inrec	6,900	2	—	100.0	Vilnius, Lithuania	302996806
Total		16,986	17,723			

1) Sold in April 2014.

2) Nominal value expressed in RUB, representing Nordea's participation in Vestkon.

3) Combined ownership, Nordea Bank AB (publ) directly 7.2% and indirectly 92.8% through OOO Promyshlennaya Kompaniya Vestkon.

4) Credit institutions as defined in the Swedish Annual Account Act for Credit Institutions and Securities Companies (1995:1559).

5) Dormant.

P22

Investments in associated undertakings

EURm	31 Dec 2014	31 Dec 2013
Acquisition value at beginning of year	7	8
Acquisitions during the year	—	0
Sales during the year	—	-1
Acquisition value at end of year	7	7
– of which listed shares	—	—

P23

Intangible assets

EURm	31 Dec 2014	31 Dec 2013
Goodwill allocated to cash generating units		
Retail Banking	305	354
Goodwill, total	305	354
Computer software	416	367
Other intangible assets	37	8
Other intangible assets, total	453	375
Intangible assets, total	758	729
Movements in goodwill		
Acquisition value at beginning of year	1,059	1,059
Acquisition value at end of year	1,059	1,059
Accumulated amortisation at beginning of year	-705	-656
Amortisation according to plan for the year	-49	-49
Accumulated amortisation at end of year	-754	-705
Total	305	354
Movements in computer software		
Acquisition value at beginning of year	465	340
Acquisitions during the year	217	135
Disposals during the year	—	-2
Reclassifications	—	-8
Acquisition value at end of year	682	465
Accumulated amortisation at beginning of year	-89	-68
Amortisation according to plan for the year	-31	-23
Accumulated amortisation on disposals	—	2
Accumulated amortisation at end of year	-120	-89
Accumulated impairment charges at beginning of year	-9	-8
Impairment charges during the year	-142	-9
Reclassifications	5	8
Accumulated impairment charges at end of year	-146	-9
Total	416	367
Movements in other intangible assets		
Acquisition value at beginning of year	48	42
Acquisitions during the year	41	8
Disposals during the year	—	-2
Acquisition value at end of year	89	48
Accumulated amortisation at beginning of year	-40	-39
Amortisation according to plan for the year	-11	-4
Accumulated amortisation on disposals during the year	—	2
Translation differences	—	1
Accumulated amortisation at end of year	-51	-40
Impairment charges during the year	-1	—
Accumulated impairment charges at end of year	-1	—
Total	37	8

Impairment test

A cash generating unit, defined as the operating segment, is the basis for the goodwill impairment test. See Note G20 "Intangible assets" and Note G1 "Accounting policies" section 4 for more information. See also Note G20 "Intangible assets" for more information on the impairment of computer software.

P24**Properties and equipment**

EURm	31 Dec 2014	31 Dec 2013
Properties and equipment	119	118
– of which buildings for own use	0	0
Total	119	118
Movements in equipment		
Acquisition value at beginning of year	268	270
Acquisitions during the year	30	28
Sales/disposals during the year	–32	–30
Acquisition value at end of year	266	268
Accumulated depreciation at beginning of year	–150	–149
Accumulated depreciation on sales/disposals during the year	30	23
Depreciations according to plan for the year	–27	–24
Accumulated depreciation at end of year	–147	–150
Total	119	118

Operating leases

Nordea has entered into operating lease agreements for premises and office equipment. See also Note G1 "Accounting policies", section 15.

Leasing expenses during the year, EURm	31 Dec 2014	31 Dec 2013
Leasing expenses during the year	–117	–113
– of which minimum lease payments	–117	–113
Leasing income during the year regarding sublease payments	35	39

Future minimum lease payments under non-cancellable operating leases amounted to and are distributed as follows:

EURm	31 Dec 2014
2015	74
2016	62
2017	48
2018	38
2019	30
Later years	253
Total	505

Total sublease payments expected to be received under non-cancellable subleases amounts to EUR 252m. EUR 237m of the subleases are towards group undertakings.

P25**Other assets**

EURm	31 Dec 2014	31 Dec 2013
Claims on securities settlement proceeds	276	484
Anticipated dividends from group undertakings	1,109	742
Group contributions	644	459
Other	1,698	848
Total	3,727	2,533

P26	Prepaid expenses and accrued income	
EURm	31 Dec 2014	31 Dec 2013
Accrued interest income	115	396
Other accrued income	81	170
Prepaid expenses	688	725
Total	884	1,291

P27	Deposits by credit institutions	
EURm	31 Dec 2014	31 Dec 2013
Central banks	2,418	3,707
Banks	24,258	13,095
Other credit institutions	776	698
Total	27,452	17,500

P28	Deposits and borrowings from the public	
EURm	31 Dec 2014	31 Dec 2013
Deposits	48,176	46,150
Borrowings	1,191	1,381
Total	49,367	47,531

Deposits are defined as funds in deposit accounts covered by the government deposit guarantee but also including amounts in excess of the individual amount limits. Individual pension savings (IPS) are also included.

P32	Provisions	
EURm	31 Dec 2014	31 Dec 2013
Provision for restructuring costs	42	36
Transfer risk, off-balance	1	2
Guarantees	162	139
Other	1	7
Total	206	184

	Restructuring	Transfer risk	Guarantees	Other	Total
At beginning of year	36	2	139	7	184
New provisions made	60	—	77	—	137
Provisions utilised	-18	-1	-4	-6	-29
Reversals	-18	—	-50	—	-68
Reclassifications	-16	—	—	—	-16
Translation differences	-2	0	0	0	-2
At end of year	42	1	162	1	206

Provision for restructuring costs amounts to EUR 42m and covers termination benefits (EUR 34m) and other provisions mainly related to redundant premises (EUR 8m). Provision for transfer risk is related to off-balance sheet items. Transfer risk relating to loans is included in the item Allowances for collectively assessed

P29	Debt securities in issue	
EURm	31 Dec 2014	31 Dec 2013
Certificates of deposit	55	—
Commercial papers	29,246	28,853
Bond loans	33,908	34,029
Other	71	79
Total	63,280	62,961

P30	Other liabilities	
EURm	31 Dec 2014	31 Dec 2013
Liabilities on securities settlement proceeds	215	202
Sold, not held, securities	285	244
Accounts payable	22	29
Other	2,373	3,698
Total	2,895	4,173

P31	Accrued expenses and prepaid income	
EURm	31 Dec 2014	31 Dec 2013
Accrued interest	13	544
Other accrued expenses	443	391
Prepaid income	186	215
Total	642	1,150

impaired loans in Note P15 "Loans and impairment". Provision for transfer risk is depending on the volume of business with different countries. Loan loss provisions for guarantees amounts to EUR 162m, of which EUR 161m covers the guarantee in favour of Nordea Bank Finland Plc.

P33**Retirement benefit obligations****Pension provisions**

The pension liabilities of Nordea Bank AB (publ) are mainly covered by allocations to its pension foundation.

The provisions on the balance sheet pertain to former employees of Postgirot Bank and pension obligations in foreign branches. EUR 124m (EUR 133m) of the provisions are covered by "Tryggandelagen".

A small percentage of the pension obligations are covered by insurance policies.

The following figures are mainly based on calculations in accordance with Swedish rules ("Tryggandelagen").

The pension obligations in the foreign branches are calculated in accordance with local accounting requirements.

Specification of amounts recognised on the balance sheet

EURm	31 Dec 2014	31 Dec 2013
Present value of commitments relating to in whole or in part funded pension plans	-1,155	-1,202
Fair value at the end of the period relating to specifically separated assets	1,384	1,303
Surplus in the pension foundation	229	101
Present value of commitments relating to unfunded pension plans	-171	-166
Unrecognised surplus in the pension foundation	-229	-101
Reported liability net on the balance sheet	-171	-166

Movements in the liability recognised on balance sheet as pension

EURm	31 Dec 2014	31 Dec 2013
Balance at 1 Jan recognised as pension commitments	166	182
Pensions paid related to former employees of Postgirot Bank	-7	-7
Actuarial pension calculations	12	0
Effect of exchange rate changes	0	-9
Balance at 31 Dec	171	166

Specification of cost and income in respect of pensions

EURm	2014	2013
Pensions paid related to former employees of Postgirot Bank	-7	-7
Pensions paid covered by the pension foundation	-61	-67
Actuarial pension calculation	-5	7
Defined benefit plans	-73	-67
Defined contribution plans	-61	-59
Pension costs¹	-134	-126
Return on specifically separated assets, %	12.4	3.0

1) See Note P8 "Staff costs".

Actual value of holdings in pension foundations

EURm	31 Dec 2014	31 Dec 2013
Shares	353	326
Interest-bearing securities	1,004	955
Other assets	27	22
Total	1,384	1,303

P33**Retirement benefit obligations, cont.****Main assumptions for defined benefit obligations**

	2014	2013
Discount rate	2.2%	2.2%
The calculation is based on pay and pension levels on the accounting date	Yes	Yes

Next year's expected payment regarding defined benefit plans amounts to EUR 66m.

P34**Subordinated liabilities**

EURm	31 Dec 2014	31 Dec 2013
Dated subordinated debenture loans	4,435	4,107
Hybrid capital loans	3,293	1,864
Total	7,728	5,971

These debenture loans are subordinated to other liabilities. Dated debenture loans entitle the lender to payment before undated subordinated loans and hybrid capital loans. Within each respective category, the loans entitle lenders to equal payment rights.

At 31 December 2014 five loans – with terms specified below – exceeded 10% of the total outstanding volume dated subordinated loans.

EURm	Nominal value	Carrying amount	Interest rate (coupon)
Dated loan ¹	1,000	997	Fixed
Dated loan ²	750	747	Fixed
Dated loan ³	750	748	Fixed
Dated loan ⁴	1,030	1,023	Fixed
Dated loan ⁵	824	816	Fixed

1) Maturity date 26 March 2020.

2) Maturity date 29 March 2021.

3) Call date 15 February 2017, maturity date 15 February 2022.

4) Maturity date 13 May 2021.

5) Maturity date 21 September 2022.

P35**Untaxed reserves**

EURm	31 Dec 2014	31 Dec 2013
Accumulated excess depreciation, equipment	4	3

P36**Assets pledged as security for own liabilities**

EURm	31 Dec 2014	31 Dec 2013
Assets pledged for own liabilities		
Securities etc ¹	3,946	2,454
Total	3,946	2,454

The above pledges pertain to the following liabilities

Deposits by credit institutions	2,508	1,788
Deposits and borrowings from the public	268	2,380
Total	2,776	4,168

1) Relates only to securities recognised on the balance sheet. Securities borrowed or bought under reverse repurchase agreements are not recognised on the balance sheet and thus not included in the amount. Such transactions are disclosed in Note P45 "Transferred assets and obtained collaterals" which are permitted to be sold or repledged.

Assets pledged for own liabilities contain securities pledged as security in repurchase agreement and in securities lending. The transactions are conducted under standard agreements employed by financial markets participants. Counterparts in those transactions are credit institutions and the public. The transactions are typically short term with maturity within three months.

P37**Other assets pledged**

Other assets pledged are mainly related to securities which included interest-bearing securities pledged as securities for payment settlements within the central banks and clearing institutions EUR 9,238m (EUR 7,033m). The terms and conditions require day to day securities and relate to liquidity intraday/overnight. Collateral pledged on behalf of other items other than the company's own liabilities, e.g. on behalf of a third party or on behalf of the company's own contingent liabilities are also accounted for under this item.

P38**Contingent liabilities**

EURm	31 Dec 2014	31 Dec 2013
Guarantees		
– Loan guarantees	70,024	69,815
– Other guarantees	918	570
Other contingent liabilities	161	0
Total	71,103	70,385

In the normal business Nordea issues various forms of guarantees in favour of the bank's customers. Loan guarantees are given for customers to guarantee obligations in other credit- and pension institutions. Other guarantees consist mainly of commercial guarantees such as bid guarantees, advance payment guarantees, warranty guarantees and export related guarantees.

Nordea Bank AB (publ) has issued a guarantee in favour of its Russian subsidiary JSC Nordea Bank where Nordea Bank AB (publ) guarantees specified exposures in JSC Nordea Bank. At 31 December 2014 the guarantees cover exposures amounting to EUR 4bn. The guarantees are priced at arm's length. All internal transactions under the guarantees are eliminated in the consolidated accounts.

Nordea Bank AB (publ) has issued a guarantee of maximum EUR 60bn in favour of Nordea Bank Finland Plc where Nordea Bank AB (publ) guarantees the majority of the exposures in the exposure class IRB corporate in Nordea Bank Finland Plc. The guarantee covers EUR 11bn of corporate loans, guarantees, documentary credits and loan commitments. In addition, EUR 6bn of derivatives are covered by the guarantee as of 31 December 2014. The maximum amount of derivatives guaranteed is EUR 10bn. The guarantee increased the REA by EUR 11bn. The guarantee will generate commission income, while the losses recognised on the guaranteed exposures will be transferred to Nordea Bank AB (publ). The guarantee is priced at arm's length, including expected credit losses and the cost of capital required by the guarantee. All internal transactions in the guarantee are eliminated in the consolidated accounts.

Nordea Bank AB (publ) has undertaken, in relation to certain individuals and on certain conditions, to be responsible for the potential payment liability against them in their capacity as managing directors or board member in group undertakings to Nordea Bank AB (publ).

A limited number of employees are entitled to severance pay if they are dismissed before reaching their normal retirement age.

Legal proceedings

Within the framework of the normal business operations, the company faces a number of claims in civil lawsuits and disputes, most of which involve relatively limited amounts. Presently, none of the current disputes are considered likely to have any significant adverse effect on the company or its financial position.

P39**Commitments**

EURm	31 Dec 2014	31 Dec 2013
Credit commitments	9,710	13,868
Unutilised portion of approved overdraft facilities	14,114	12,845
Total	23,824	26,713

For information about derivatives see Note P19 "Derivatives and hedge accounting".

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Capital adequacy

Table A2 Transitional own funds

For information of the capital adequacy regulations see Note G38 "Capital adequacy".

	(A) amount at disclosure date, EURm	(C) amounts subject to pre-regulation (eu) no 575/2013 treatment or prescribed residual amount of regulation (eu) no 575/2013
Common Equity Tier 1 capital: instruments and reserves		
1 Capital instruments and the related share premium accounts	5,130	—
of which: Share capital	4,050	—
2 Retained earnings	13,111	—
3 Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards)	-5	—
5a Independently reviewed interim profits net of any foreseeable charge or dividend	-76	—
6 Common Equity Tier 1 (CET1) capital before regulatory adjustments	18,160	—
Common Equity Tier 1 (CET1) capital: regulatory adjustments		
7 Additional value adjustments (negative amount)	-7	—
8 Intangible assets (net of related tax liability) (negative amount)	-758	—
10 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	0	—
11 Fair value reserves related to gains or losses on cash flow hedges	36	—
12 Negative amounts resulting from the calculation of expected loss amounts	0	—
14 Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	-58	—
15 Defined-benefit pension fund assets (negative amount)	0	—
16 Direct and indirect holdings by an institution of own CET1 instruments (negative amount)	-1	—
25 of which: deferred tax assets arising from temporary differences	0	—
25b Foreseeable tax charges relating to CET1 items (negative amount)	0	—
26a Regulatory adjustments relating to unrealised gains and losses pursuant to Articles 467 and 468	-208	—
Of which: ...filter for unrealised loss 1	0	3
Of which: ...filter for unrealised gain 1	-208	0
28 Total regulatory adjustments to Common equity Tier 1 (CET1)	-996	—
29 Common Equity Tier 1 (CET1) capital	17,164	—
Additional Tier 1 (AT1) capital: instruments		
30 Capital instruments and the related share premium accounts	1,224	—
33 Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1	1,576	447
36 Additional Tier 1 (AT1) capital before regulatory adjustments	2,800	—
Additional Tier 1 (AT1) capital: regulatory adjustments		
37 Direct and indirect holdings by an institution of own AT1 Instruments (negative amount)	-32	—
43 Total regulatory adjustments to Additional Tier 1 (AT1) capital	-32	—
44 Additional Tier 1 (AT1) capital	2,768	—
45 Tier 1 capital (T1 = CET1 + AT1)	19,932	—
Tier 2 (T2) capital: instruments and provisions		
46 Capital instruments and the related share premium accounts	4,331	—
47 Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2	400	-400
50 Credit risk adjustments	55	—
51 Tier 2 (T2) capital before regulatory adjustments	4,785	0
Tier 2 (T2) capital: regulatory adjustments		
52 Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount)	-43	—
55 Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount)	-505	—

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Capital adequacy, cont.

57	Total regulatory adjustments to Tier 2 (T2) capital	-549	—
58	Tier 2 (T2) capital	4,236	—
59	Total capital (TC = T1 + T2)	24,168	—
60	Total risk weighted assets	78,910	—
Capital ratios and buffers			
61	Common Equity Tier 1 (as a percentage of risk exposure amount)	21.8%	—
62	Tier 1 (as a percentage of risk exposure amount)	25.3%	—
63	Total capital (as a percentage of risk exposure amount)	30.6%	—
64	Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1) (a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)	2.5%	—
65	of which: capital conservation buffer requirement	2.5%	—
66	of which: countercyclical buffer requirement	0.0%	—
67	of which: systemic risk buffer requirement	0.0%	—
67a	of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer	0.0%	—
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk exposure amount)	17.3%	—
Amounts below the thresholds for deduction (before risk weighting)			
72	Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	41	—
73	Direct and indirect holdings by the institution of the CET 1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	742	—
75	Deferred tax assets arising from temporary differences (amount below 10% threshold, net of related tax liability where the conditions in Article 38 (3) are met)	64	—
Applicable caps on the inclusion of provisions in Tier 2			
78	Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	33,429	—
79	Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	201	—
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)			
80	Current cap on CET1 instruments subject to phase out arrangements	0	—
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	0	—
82	Current cap on AT1 instruments subject to phase out arrangements	1,576	—
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-447	—
84	Current cap on T2 instruments subject to phase out arrangements	400	—
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-47	—

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Capital adequacy, cont.

Minimum capital requirement and REA

EURm	31 Dec 2014		31 Dec 2013	
	Minimum capital requirement	REA	Minimum capital requirement	REA
Credit risk	5,759	71,986	6,296	78,700
– of which counterparty credit risk	100	1,249	65	809
IRB	2,674	33,429	3,428	42,854
– of which corporate	2,130	26,622	3,100	38,749
– of which advanced	1,461	18,257	—	—
– of which foundation	669	8,365	3,100	38,749
– of which institutions	302	3,777	105	1,318
– of which retail	148	1,854	180	2,254
– of which secured by immovable property collateral	6	78	11	140
– of which other retail	132	1,647	156	1,953
– of which SME	10	129	13	161
– of which other	94	1,176	43	533
Standardised	3,085	38,557	2,868	35,846
– of which central governments or central banks	14	174	2	26
– of which regional governments or local authorities	1	8	—	—
– of which public sector entities	—	—	—	—
– of which multilateral development banks	—	—	—	—
– of which international organisations	—	—	—	—
– of which institutions	1,319	16,481	1,291	16,126
– of which corporate	57	718	53	664
– of which retail	28	345	0	1
– of which secured by mortgages on immovable property	202	2,530	101	1,258
– of which in default	5	60	0	1
– of which associated with particularly high risk	—	—	—	—
– of which covered bonds	0	0	0	6
– of which institutions and corporates with a short-term credit assessment	—	—	—	—
– of which collective investments undertakings (CIU)	—	—	—	—
– of which equity	1,451	18,139	—	—
– of which other items	8	102	1,421	17,764
Credit Value Adjustment Risk	14	172	—	—
Market risk	218	2,724	128	1,596
– of which trading book, Internal Approach	42	524	34	429
– of which trading book, Standardised Approach	2	26	5	59
– of which banking book, Standardised Approach	174	2,174	89	1,108
Operational risk	322	4,028	250	3,121
Standardised	322	4,028	250	3,121
Sub total	6,313	78,910	6,674	83,417
Adjustment for Basel I floor				
Additional capital requirement according to Basel I floor	0	0	0	0
Total	6,313	78,910	6,674	83,417
Leverage ratio¹	31 Dec 2014			
Tier 1 capital, transitional definition, EURm ²	20,047			
Leverage ratio exposure, EURm	225,148			
Leverage ratio, percentage	8.9			

1) Leverage ratio and volumes presented is based on three month average according to local FSA reporting process.

2) Including profit of the period.

More Capital Adequacy information can be found in the section "Risk, Liquidity and Capital Management".

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Capital adequacy, cont.

Capital requirements for market risk, 31 December 2014

EURm	Trading book, IM		Trading book, SA		Banking book, SA		Total	
	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement
Interest rate risk & other ¹	2	0	—	—	—	—	2	0
Equity risk	130	10	26	2	—	—	156	12
Foreign exchange risk	25	2	—	—	2,174	174	2,199	176
Commodity risk	—	—	—	—	—	—	—	—
Settlement risk	—	—	0	0	—	—	0	0
Diversification effect	-2	0	—	—	—	—	-2	0
Stressed Value-at-Risk	369	30	—	—	—	—	369	30
Incremental Risk Measure	0	0	—	—	—	—	0	0
Comprehensive Risk Measure	—	—	—	—	—	—	—	—
Total	524	42	26	2	2,174	174	2,724	218

1) Interest rate risk column Trading book IA includes both general and specific interest rate risk which is elsewhere referred to as interest rate VaR and credit spread VaR.

Table A3-A5 include disclosure of capital instruments' main features in accordance with §6.4 in FFFS 2014:18 and using the template in Annex II in article 3 in Commission implementing regulation (EU) No 1423/2013. Template items are excluded if not applicable.

Table A3 - Capital main features template – CET 1

Common equity Tier 1 capital

1	Issuer	Nordea Bank AB (publ)
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	SE0000427361
3	Governing law(s) of the instrument	Swedish
	<i>Regulatory treatment</i>	
4	Transitional CRR rules	Common Equity Tier 1
5	Post-transitional CRR rules	Common Equity Tier 1
6	Eligible at solo/(sub-)consolidated/solo & (sub-)consolidated	Solo & Consolidated
7	Instrument type (types to be specified by each jurisdiction)	Share capital as published in Regulation (EU) No 575/2013 article 28
8	Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	EUR 4,050m
9	Nominal amount of instrument	EUR 4,049,951,919
10	Accounting classification	Shareholders' equity
12	Perpetual or dated	Perpetual
13	Original maturity date	No maturity
14	Issuer call subject to prior supervisory approval	No
	<i>Coupons / dividends</i>	
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Fully discretionary
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Fully discretionary
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Additional Tier 1
36	Non-compliant transitioned features	No

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Capital adequacy, cont.

Table A4 - Capital instruments' main features – AT1

Additional Tier 1 instrument

1	Issuer	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	XS0200688256	W5795#AA7	US65557AAB35/ USW5816FCM42	W5795#AB5	XS0453319039	US65557CAM55/ US65557DAM39	US65557CAN39/ US65557DAL55
3	Governing law(s) of the instrument	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by laws of the State of New York, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law
<i>Regulatory treatment</i>								
4	Transitional CRR rules	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1	Additional Tier 1
5	Post-transitional CRR rules	Tier 2	Ineligible	Ineligible	Ineligible	Ineligible	Additional Tier 1	Additional Tier 1
6	Eligible at solo/(sub-) consolidated/solo & (sub-)consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated
7	Instrument type (types to be specified by each jurisdiction)	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 (grandfathered) as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 as published in Regulation (EU) No 575/2013 article 484.4	Additional Tier 1 as published in Regulation (EU) No 575/2013 article 484.4
8	Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	EUR 500m	EUR 138m	EUR 494m	EUR 69m	EUR 823m	EUR 816m	EUR 408m
9	Nominal amount of instrument	EUR 500m	JPY 20,000m	USD 600m	JPY 10,000m	USD 1,000m	USD 1,000m	USD 500m
9a	Issue price	100 per cent	100 per cent	100 per cent	100 per cent	100 per cent	100 per cent	100 per cent
9b	Redemption price	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount
10	Accounting classification	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost
11	Original date of issuance	17-Sep-04	4-Mar-05	20-Apr-05	12-Oct-05	25-Sep-09	23-Sep-14	23-Sep-14
12	Perpetual or dated	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual
13	Original maturity date	No maturity	No maturity	No maturity	No maturity	No maturity	No maturity	No maturity
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes	Yes	Yes	Yes	Yes

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Capital adequacy, cont.

15	Optional call date, contingent call dates, and redemption amount	17-Sep-09 In addition tax/ regulatory call 100 per cent of nominal amount	4-Mar-35 In addition tax/ regulatory call 100 per cent of nominal amount	20-Apr-15 In addition tax/ regulatory call 100 per cent of nominal amount	12-Oct-35 In addition tax/ regulatory call 100 per cent of nominal amount	25-Mar-15 In addition tax/ regulatory call 100 per cent of nominal amount	23-Sep-19 In addition tax/ regulatory call 100 per cent of nominal amount	23-Sep-24 In addition tax/ regulatory call 100 per cent of nominal amount
16	Subsequent call dates, if applicable	17-Mar and 17-Sep each year after first call date	4-Mar and 4-Sep each year after first call date	20-Jan, 20-Apr, 20-Jul and 20-Oct each year after first call date	12-Apr and 12-Oct each year after first call date	25-Mar and 25-Sep each year after first call date	23-Mar and 23-Sep each year after first call date	23-Mar and 23-Sep each year after first call date
<i>Coupons / dividends</i>								
17	Fixed or floating dividend/coupon	Floating	Fixed to floating	Fixed to floating	Fixed to floating	Fixed	Fixed	Fixed
18	Coupon rate and any related index	Floating 10-year CMS +0.05 per cent per annum subject to 8 per cent cap	Fixed USD 3.75 per cent per annum, until first call date, thereafter floating 6-month JPY deposit +1.22 per cent per annum	Fixed 5.424 per cent per annum, until first call date, thereafter floating 3-month LIBOR +1.5875 per cent per annum	Fixed USD 3.84 per cent per annum, until first call date, thereafter floating 6-month JPY deposit +1.40 per cent per annum	Fixed 8.375 per cent per annum until first call date, thereafter 5-year US Treasury +5.985 per cent per annum, until 25 March 2020, thereafter 5-year US Treasury +8.9775 per cent per annum	Fixed 5.50 per cent per annum, until first call date, thereafter fixed 5-year mid swap +3.563 per cent per annum	Fixed 6.125 per cent per annum, until first call date, thereafter fixed 5-year mid swap +3.388 per cent per annum
19	Existence of a dividend stopper	Yes	Yes	Yes	Yes	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Partially discretionary Dividend stopper	Partially discretionary Dividend stopper	Partially discretionary Dividend stopper	Partially discretionary Dividend stopper	Partially discretionary Dividend stopper	Fully discretionary	Fully discretionary
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Partially discretionary	Fully discretionary	Fully discretionary
21	Existence of step up or other incentive to redeem	No	Yes	Yes	Yes	Yes	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
30	Write-down features	Yes	Yes	Yes	Yes	Yes	Yes	Yes
31	If write-down, write-down trigger (s)	To avoid liquidation	To avoid liquidation	To avoid liquidation	To avoid liquidation	To avoid or remedy any breach of Applicable Banking Regulations, shareholders resolution	Group CET1 ratio <8 per cent Issuer CET1 ratio <5.125 per cent	Group CET1 ratio <8 per cent Issuer CET1 ratio <5.125 per cent
32	If write-down, full or partial	Full or Partially	Full or Partially	Full or Partially	Full or Partially	Full or Partially	Full or Partially	Full or Partially
33	If write-down, permanent or temporary	Temporary	Temporary	Temporary	Temporary	Temporary	Temporary	Temporary

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Capital adequacy, cont.

34	If temporary write-down, description of write-up mechanism	Shareholders resolution regarding reconversion and reinstatement made out of available distributable funds	Shareholders resolution regarding reconversion and reinstatement, made out of available distribution funds	Shareholders resolution regarding reconversion and reinstatement made out of available distributable funds	Shareholders resolution regarding reconversion and reinstatement, made out of available distribution funds	Shareholders resolution regarding reconversion and reinstatement, made out of available distribution funds	Fully discretionary, if a positive net profit of both Issuer and Group	Fully discretionary, if a positive net profit of both Issuer and Group
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
36	Non-compliant transitioned features	Yes	Yes	Yes	Yes	Yes	No	No
37	If yes, specify non-compliant features	No specified trigger level, dividend stopper	No specified trigger level, step-up, dividend stopper	No specified trigger level, step-up, dividend stopper	No specified trigger level, step-up, dividend stopper	No specified trigger level, step-up, dividend pusher	N/A	N/A

Table A5- Capital instruments' main features - T2

Tier 2 instrument						
1	Issuer	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)	Nordea Bank AB (publ)
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	XS0497179035	XS0544654162	US65557FAA49/ US65557HAA05	XS0743689993	US65557FAD87/ US65557HAD44
3	Governing law(s) of the instrument	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by the laws of the State of New York, except for the subordination provisions which are governed by Swedish law	Governed by English law, except for the subordination provisions which are governed by Swedish law	Governed by the laws of the State of New York, except for the subordination provisions which are governed by Swedish law
<i>Regulatory treatment</i>						
4	Transitional CRR rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
5	Post-transitional CRR rules	Tier 2	Tier 2	Tier 2	Tier 2	Tier 2
6	Eligible at solo/ (sub-)consolidated/solo & (sub-)consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated	Solo & consolidated
7	Instrument type (types to be specified by each jurisdiction)	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63	Tier 2 as published in Regulation (EU) No 575/2013 article 63
8	Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	EUR 997m	EUR 747m	EUR 1,023m	EUR 748m	EUR 816m
9	Nominal amount of instrument	EUR 1,000m	EUR 750m	USD 1,250m	EUR 750m	USD 1,000m
9a	Issue price	99.810 per cent	99.699 per cent	99.508 per cent	99.803 per cent	99.364 per cent
9b	Redemption price	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount	100 per cent of Nominal amount
10	Accounting classification	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost	Liability - amortised cost
11	Original date of issuance	26-Mar-10	29-Sep-10	13-May-11	15-Feb-12	21-Sep-12

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Capital adequacy, cont.

12	Perpetual or dated	Dated	Dated	Dated	Dated	Dated
13	Original maturity date	26-Mar-20	29-Mar-21	13-May-21	15-Feb-22	21-Sep-22
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	Tax/regulatory call 100 per cent of nominal amount	Tax call 100 per cent of nominal amount	Tax call 100 per cent of nominal amount	15-Feb-17 In addition tax call 100 per cent of nominal amount	Tax call/regulatory call, 100 per cent of nominal amount
<i>Coupons / dividends</i>						
17	Fixed or floating dividend/coupon	Fixed	Fixed	Fixed	Fixed	Fixed
18	Coupon rate and any related index	4.50 %	4.00 %	4.875 %	Fixed 4.625 per cent per annum (equivalent to Euro Swap Rate +3.15 per cent per annum) to call date, thereafter reset fixed rate to Euro Swap Rate +3.15 per cent per annum	4.25 %
19	Existence of a dividend stopper	No	No	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory	Mandatory	Mandatory
21	Existence of step up or other incentive to redeem	No	No	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Senior debt	Senior debt	Senior debt	Senior debt	Senior debt
36	Non-compliant transitioned features	No	No	No	No	No

P41

Classification of financial instruments

				Financial assets at fair value through profit or loss					
	Loans and receivables	Held to maturity	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Available for sale	Other financial assets	Non- financial assets	Total
31 Dec 2014, EURm									
Assets									
Cash and balances with central banks	931	—	—	—	—	—	—	—	931
Treasury bills	—	—	2,427	—	—	2,608	—	—	5,035
Loans to credit institutions	86,259	—	445	0	—	—	—	—	86,704
Loans to the public	34,804	—	5,005	—	—	—	—	—	39,809
Interest-bearing securities	10	112	3,687	—	—	7,512	—	—	11,321
Financial instruments pledged as collateral	—	—	43	—	—	—	—	—	43
Shares	—	—	6,028	33	—	—	—	—	6,061
Derivatives	—	—	3,682	—	2,299	—	—	—	5,981
Fair value changes of the hedged items in portfolio hedge of interest rate risk	1	—	—	—	—	—	—	—	1
Investments in group undertakings	—	—	—	—	—	—	16,986	—	16,986
Investments in associated undertakings	—	—	—	—	—	—	7	—	7
Intangible assets	—	—	—	—	—	—	—	758	758
Property and equipment	—	—	—	—	—	—	—	119	119
Deferred tax assets	—	—	—	—	—	—	—	14	14
Current tax assets	—	—	—	—	—	—	—	50	50
Other assets	786	—	—	10	—	—	—	2,931	3,727
Prepaid expenses and accrued income	803	—	—	—	—	—	—	81	884
Total	123,594	112	21,317	43	2,299	10,120	16,993	3,953	178,431

	Financial liabilities at fair value through profit or loss					
	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Other financial liabilities	Non- financial liabilities	Total
31 Dec 2014, EURm						
Liabilities						
Deposits by credit institutions	2,508	2,026	—	22,918	—	27,452
Deposits and borrowings from the public	268	466	—	48,633	—	49,367
Debt securities in issue	—	—	—	63,280	—	63,280
Derivatives	3,443	—	1,210	—	—	4,653
Fair value changes of the hedged items in portfolio hedge of interest rate risk	—	—	—	1,368	—	1,368
Current tax liabilities	—	—	—	—	4	4
Other liabilities	285	—	—	443	2,167	2,895
Accrued expenses and prepaid income	—	—	—	198	444	642
Deferred tax liabilities	—	—	—	—	0	0
Provisions	—	—	—	—	206	206
Retirement benefit liabilities	—	—	—	—	171	171
Subordinated liabilities	—	—	—	7,728	—	7,728
Total	6,504	2,492	1,210	144,568	2,992	157,766

P41

Classification of financial instruments, cont.

				Financial assets at fair value through profit or loss					
	Loans and receivables	Held to maturity	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Available for sale	Other financial assets	Non- financial assets	Total
31 Dec 2013, EURm									
Assets									
Cash and balances with central banks	45	—	—	—	—	—	—	—	45
Treasury bills	—	17	4,935	—	—	—	—	—	4,952
Loans to credit institutions	80,104	—	271	543	—	—	—	—	80,918
Loans to the public	30,337	—	—	3,818	—	—	—	—	34,155
Interest-bearing securities	—	321	1,981	—	—	8,826	—	—	11,128
Financial instruments pledged as collateral	—	—	737	—	—	—	—	—	737
Shares	—	—	5,321	30	—	—	—	—	5,351
Derivatives	—	—	2,531	—	1,688	—	—	—	4,219
Fair value changes of the hedged items in portfolio hedge of interest rate risk	-11	—	—	—	—	—	—	—	-11
Investments in group undertakings	—	—	—	—	—	—	17,723	—	17,723
Investments in associated undertakings	—	—	—	—	—	—	7	—	7
Intangible assets	—	—	—	—	—	—	—	729	729
Property and equipment	—	—	—	—	—	—	—	118	118
Deferred tax assets	—	—	—	—	—	—	—	28	28
Current tax assets	—	—	—	—	—	—	—	0	0
Other assets	780	—	—	—	—	—	—	1,753	2,533
Prepaid expenses and accrued income	1,121	—	—	—	—	—	—	170	1,291
Total	112,376	338	15,776	4,391	1,688	8,826	17,730	2,798	163,923

	Financial liabilities at fair value through profit or loss					
	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Other financial liabilities	Non- financial liabilities	Total
31 Dec 2013, EURm						
Liabilities						
Deposits by credit institutions	753	2,071	—	14,676	—	17,500
Deposits and borrowings from the public	—	908	—	46,623	—	47,531
Debt securities in issue	0	0	—	62,961	—	62,961
Derivatives	2,614	—	1,013	—	—	3,627
Fair value changes of the hedged items in portfolio hedge of interest rate risk	—	—	—	715	—	715
Current tax liabilities	—	—	—	—	11	11
Other liabilities	244	0	—	2,925	1,004	4,173
Accrued expenses and prepaid income	—	—	—	759	391	1,150
Deferred tax liabilities	—	—	—	—	10	10
Provisions	—	—	—	—	184	184
Retirement benefit liabilities	—	—	—	—	166	166
Subordinated liabilities	—	—	—	5,971	—	5,971
Total	3,611	2,979	1,013	134,630	1,766	143,999

P41

Classification of financial instruments, cont.

Loans designated at fair value through profit or loss

EURm	31 Dec 2014	31 Dec 2013
Carrying amount	0	4,361
Maximum exposure to credit risk	0	4,361

Financial assets and liabilities designated at fair value through profit or loss

Changes in fair values of financial liabilities attributable to changes in credit risk

The funding of Markets operations is measured at fair value and classified into the category "Fair value through profit or loss". The funding of Markets is generally of such a short term nature that the effect of changes in own credit risk is not significant.

Comparison of carrying amount and contractual amount to be paid at maturity

2014, EURm	Carrying amount	Amount to be paid at maturity
Financial liabilities designated at fair value through profit or loss	2,492	2,492

2013, EURm	Carrying amount	Amount to be paid at maturity
Financial liabilities designated at fair value through profit or loss	2,979	2,979

P42

Assets and liabilities at fair value

Fair value of financial assets and liabilities

EURm	31 Dec 2014		31 Dec 2013	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Cash and balances with central banks	931	931	45	45
Treasury bills	5,035	5,035	4,952	4,952
Loans	126,514	126,518	115,062	115,062
Interest-bearing securities	11,321	11,322	11,128	11,135
Financial instruments pledged as collateral	43	43	737	737
Shares	6,061	6,061	5,351	5,351
Derivatives	5,981	5,981	4,219	4,219
Other assets	796	796	780	780
Prepaid expenses and accrued income	803	803	1,121	1,121
Total financial assets	157,485	157,490	143,395	143,402
Financial liabilities				
Deposits and debt instruments	149,195	149,792	134,678	135,333
Derivatives	4,653	4,653	3,627	3,627
Other liabilities	728	728	3,169	3,169
Accrued expenses and prepaid income	198	198	759	759
Total financial liabilities	154,774	155,371	142,233	142,888

For information about valuation of items measured at fair value on the balance sheet, see Note G1 "Accounting policies" and the section "Determination of fair value for items measured at fair value on the balance sheet" in Note G40 "Assets and liabilities at fair value". For information about valuation of items not measured at fair value on the balance sheet, see the section "Financial assets and liabilities not held at fair value on balance sheet", in Note G40.

P42

Assets and liabilities at fair value, cont.

Assets and liabilities held at fair value on the balance sheet

Categorisation into the fair value hierarchy

31 Dec 2014, EURm	Quoted prices in active markets for the same instrument (Level 1)	Valuation technique using observable data (Level 2)	Valuation technique using non-observable data (Level 3)	Total
Assets at fair value on the balance sheet¹				
Treasury bills	2,814	2,221	—	5,035
Loans to credit institutions	—	445	—	445
Loans to the public	—	5,005	—	5,005
Interest-bearing securities ²	7,229	3,858	155	11,242
Shares	6,032	—	29	6,061
Derivatives	50	5,911	20	5,981
Other assets	—	10	—	10
Total	16,125	17,450	204	33,779
Liabilities at fair value on the balance sheet¹				
Deposits by credit institutions	—	4,534	—	4,534
Deposits and borrowings from the public	—	734	—	734
Derivatives	51	4,590	12	4,653
Other liabilities	185	100	—	285
Total	236	9,958	12	10,206

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 43m relates to the balance sheet item Financial instruments pledged as collateral.

31 Dec 2013, EURm	Quoted prices in active markets for the same instrument (Level 1)	Valuation technique using observable data (Level 2)	Valuation technique using non-observable data (Level 3)	Total
Assets at fair value on the balance sheet¹				
Treasury bills	542	4,393	—	4,935
Loans to credit institutions	—	814	—	814
Loans to the public	—	3,818	—	3,818
Interest-bearing securities ²	11,055	330	159	11,544
Shares	5,326	—	25	5,351
Derivatives	14	4,183	22	4,219
Total	16,937	13,538	206	30,681
Liabilities at fair value on the balance sheet¹				
Deposits by credit institutions	—	2,824	—	2,824
Deposits and borrowings from the public	—	908	—	908
Derivatives	17	3,606	4	3,627
Other liabilities	95	149	—	244
Total	112	7,487	4	7,603

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 737m relates to the balance sheet item Financial instruments pledged as collateral.

For determination of fair values for items measured at fair value on the balance sheet, see Note G40 "Assets and liabilities at fair value".

Transfers between level 1 and 2

During the year, the parent company transferred interest-bearing securities (including such financial instruments pledged as collateral) of EUR 570m (EUR 223m) from Level 2 to Level 1 of the fair value hierarchy. During 2013 Nordea transferred interest-bearing securities (including such financial instruments pledged as collateral) of EUR 253m from Level 1 to Level 2. The reason for the transfers from Level 2 to Level 1 was that the instruments have again been

actively traded during the year and reliable quoted prices are obtained in the markets. The reason for the transfers from Level 1 to Level 2 was that the instruments ceased to be actively traded during the year and fair values have now been obtained using valuation techniques with observable market inputs. Transfers between levels are considered to have occurred at the end of the year.

P42

Assets and liabilities at fair value, cont.

Movements in Level 3

2014, EURm	1 Jan 2014	Fair value gains/losses recognised in the income statement during the year				31 Dec 2014
		Reclassification	Realised	Unrealised	Sales	
Interest-bearing securities	159	—	—	—	–4	155
Shares	25	—	4	—	—	29
Derivatives (net)	18	–3	—	–7	—	8

Unrealised gains and losses relates to those assets and liabilities held at the end of the year. No transfers have been made into or out of level 3. Assets and liabilities related to derivatives are presented net.

2013, EURm	1 Jan 2013	Unrealised	Settlements	Net transfers into/ out of level 3	Translation differences	31 Dec 2013
Interest-bearing securities	163	—	–4	—	—	159
Shares	30	—	—	—	–5	25
Derivatives (net)	0	–4	—	22	—	18

Unrealised gains and losses relates to those assets and liabilities held at the end of the year. The parent company has transferred derivatives of EUR 22m from Level 2 into Level 3 during the year. The reason for the transfer from Level 2 to Level 3 was that observable market data was no longer available. Transfers between levels are considered to have occurred at the end of the year. Fair value gains and losses in the income statement during the year are included in "Net result

from items at fair value" (see Note P5). Assets and liabilities related to derivatives are presented net.

The valuation processes for fair value measurements in Level 3

Financial instruments

For information about the valuation processes, see Note G40 "Assets and liabilities at fair value".

Valuation techniques and inputs used in the fair value measurements in Level 3

31 Dec 2014, EURm	Fair value	Valuation techniques	Unobservable input	Range of fair value
Interest-bearing securities				
Credit institutions ¹	155	Discounted cash flows	Credit spread	+/-0
Total	155			+/-0
Shares				
Unlisted shares	29	Net asset value		+/-2
Total	29			+/-2
Derivatives				
Interest rate derivatives	8	Option model	Corrections volatilities	+/-0
Total	8			+/-0

1) Of which EUR 155m is priced at a credit spread (the difference between the discount rate and LIBOR) of 1.45% and a reasonable change of this credit spread would not affect the fair value due to callability features.

P42

Assets and liabilities at fair value, cont.

Valuation techniques and inputs used in the fair value measurements in Level 3

31 Dec 2013, EURm	Fair value	Valuation techniques	Unobservable input	Range of fair value
Interest-bearing securities				
Credit institutions ¹	159	Discounted cash flows	Credit spread	+/-0
Total	159			+/-0
Shares				
Unlisted shares	25	Net asset value		+/-2
Total	25			+/-2
Derivatives				
Interest rate derivatives	18	Option model	Correlations Volatilities	+/-0
Total	18			+/-0

1) Of which EUR 155m is priced at a credit spread (the difference between the discount rate and LIBOR) of 1.45% and a reasonable change of this credit spread would not affect the fair value due to callability features.

The tables above shows, for each class of assets and liabilities categorised in Level 3, the fair value, the valuation techniques used to estimate the fair value, significant unobservable inputs used in the valuation techniques and for financial assets and liabilities the fair value sensitivity to changes in key assumptions.

The column "range of fair value" in the tables above shows the sensitivity of the fair values of Level 3 financial instruments to changes in key assumptions. Where the exposure to an unobservable parameter is offset across different instruments then only the net impact is disclosed in the table. The range disclosed are likely to be greater than the true uncertainty in fair value of these instruments, as it is unlikely in practice that all unobservable parameters would be simultaneously at the extremes of their ranges of reasonably possible alternatives. The disclosure is neither predictive nor indicative of future movements in fair value.

In order to calculate the sensitivity (range) in fair value of derivatives a range of different modelling approaches are

applied to determine an uncertainty interval around the reported fair value. The different approaches applied target various aspects of derivatives pricing. Two common components of derivative valuation models are volatility of underlying risk factors and correlation between the relevant risk factors. Each of these is addressed by applying different assumptions to input and/or the choice of modelling approach. Besides these common factors a number of asset class specific factors are addressed. These include equity dividend expectations, recovery assumptions for credit derivatives and inflation expectations. The fair values of derivatives are presented as the net of assets and liabilities.

In order to calculate the sensitivity (range) in fair value of shares and interest-bearing securities the fair value was increased and decreased within a range of 10 percentage units which are assessed to be reasonable changes in market movements.

P42**Assets and liabilities at fair value, cont.****Financial assets and liabilities not held at fair value on the balance sheet**

	31 Dec 2014		31 Dec 2013		
31 Dec 2014, EURm	Carrying amount	Fair value	Carrying amount	Fair value	Level in fair value hierarchy
Assets not held at fair value on the balance sheet					
Cash and balances with central banks	931	931	45	45	3
Treasury bills ^{1,2}	0	0	17	17	2
Loans	121,063	121,068	110,430	110,430	3
Interest-bearing securities ²	122	123	321	328	1,2
Other assets	786	786	780	780	3
Prepaid expenses and accrued income	803	803	1,121	1,121	3
Total	123,705	123,711	112,714	112,721	
Liabilities not held at fair value on the balance sheet					
Deposits and debt instruments	143,927	144,524	130,946	131,601	3
Other liabilities	443	443	2,925	2,925	3
Accrued expenses and prepaid income	198	198	759	759	3
Total	144,568	145,165	134,630	135,285	

1) The measurement principles follow those for similar instruments that are held at fair value on the balance sheet.

2) The fair value of Treasury bills and Interest-bearing securities is EUR 123m (345m), of which EUR 54m (207m) is categorised in Level 1 and EUR 69m (138m) in Level 2 of the fair value hierarchy.

For more information about measurement of the fair values in the table above, see section "Financial assets and liabilities not held at fair value on the balance sheet" in Note G40 "Assets and liabilities at fair value".

P43

Financial instruments set off on balance or subject to netting agreements

31 Dec 2014, EURm	Gross recognised financial liabilities ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	5,558	-70	5,488	-1,286	—	-2,157	2,045
Reverse repurchase agreements	218	—	218	—	—	—	218
Securities borrowing agreements	5,232	—	5,232	—	-5,232	—	0
Total	11,008	-70	10,938	-1,286	-5,232	-2,157	2,263

31 Dec 2014, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	4,189	-70	4,119	-1,286	—	-363	2,470
Repurchase agreements	43	—	43	—	—	—	43
Securities lending agreements	2,732	—	2,732	—	-2,732	—	0
Total	6,964	-70	6,894	-1,286	-2,732	-363	2,513

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as "Loans to credit institutions" or "Loans to the public". Repurchase agreements and Securities lending agreements are on the balance sheet classified as "Deposits by credit institution" or as "Deposits and borrowings from the public".

31 Dec 2013, EURm	Gross recognised financial liabilities ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	3,693	-102	3,591	-1,886	-1	-1,228	476
Reverse repurchase agreements	211	—	211	-211	—	—	0
Securities borrowing agreements	4,354	—	4,354	—	-4,354	—	0
Total	8,258	-102	8,156	-2,097	-4,355	-1,228	476

31 Dec 2013, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	3,074	-102	2,972	-1,886	—	-123	963
Repurchase agreements	693	—	693	-211	-482	—	0
Securities lending agreements	2,979	—	2,979	—	-2,979	—	0
Total	6,746	-102	6,644	-2,097	-3,461	-123	963

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as "Loans to credit institutions" or "Loans to the public". Repurchase agreements and Securities lending agreements are on the balance sheet classified as "Deposits by credit institution" or as "Deposits and borrowings from the public".

For more information about the master netting arrangements and similar agreements see section "Enforceable master netting arrangements and similar agreements" in Note G41 "Financial instruments set off on balance or subject to netting agreements".

P44**Assets and liabilities in foreign currencies**

31 Dec 2014, EURbn	EUR	SEK	DKK	NOK	USD	Other	Total
Total assets	57.2	57.5	2.4	4.5	35.8	21.0	178.4
Total liabilities	36.2	57.9	2.4	4.5	35.8	21.0	157.8

31 Dec 2013, EURbn	EUR	SEK	DKK	NOK	USD	Other	Total
Total assets	47.2	58.1	4.6	4.7	34.6	14.7	163.9
Total liabilities	27.1	58.3	4.6	4.7	34.6	14.7	144.0

P45**Transferred assets and obtained collaterals****Transferred assets that are still recognised on the balance sheet and associated liabilities**

All assets transferred and the liabilities associated with these transactions are specified in the following tables. The assets continue to be recognised on the balance sheet since Nordea is still exposed to changes in the fair value of the assets. Therefore, these assets and its associated liabilities are included in the tables below.

EURm	31 Dec 2014	31 Dec 2013
Repurchase agreements		
Treasury bills	43	737
Total	43	737

Liabilities associated with the assets

EURm	31 Dec 2014	31 Dec 2013
Repurchase agreements		
Deposits by credit institutions	43	753
Total	43	753

Obtained collaterals which are permitted to be sold or repledged

Nordea obtains collaterals under reverse repurchase and securities borrowing agreements which, under the terms of the agreements, can be sold or repledged. The transactions are conducted under standard agreements employed by financial markets participants. Generally, the agreements require additional collateral to be provided if the value of the securities falls below a predetermined level. Under standard terms for most repurchase transactions, the recipient of collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transactions. The fair value of the securities obtained as collateral under reverse repurchase and securities borrowing agreements are disclosed below.

EURm	31 Dec 2014	31 Dec 2013
Reverse repurchase agreements		
Received collaterals which can be repledged or sold	214	268
– of which repledged or sold	—	268
Securities borrowing agreements		
Received collaterals which can be repledged or sold	5,232	2,077
– of which repledged or sold	5,232	2,077
Total	5,446	2,345

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Maturity analysis for assets and liabilities

Expected maturity

	Note	31 Dec 2014, EURm			31 Dec 2013, EURm		
		Expected to be recovered or settled:			Expected to be recovered or settled:		
		Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
Cash and balances with central banks		931	—	931	45	—	45
Treasury bills	P14	—	5,035	5,035	—	4,952	4,952
Loans to credit institutions	P15	62,067	24,637	86,704	64,337	16,581	80,918
Loans to the public	P15	34,829	4,980	39,809	30,308	3,847	34,155
Interest-bearing securities	P16	3,849	7,472	11,321	2,237	8,891	11,128
Financial instruments pledged as collateral	P17	43	—	43	737	—	737
Shares	P18	6,028	33	6,061	5,321	30	5,351
Derivatives	P19	1,520	4,461	5,981	744	3,475	4,219
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	—	1	1	–2	–9	–11
Investments in group undertakings	P21	30	16,956	16,986	—	17,723	17,723
Investments in associated undertakings	P22	—	7	7	—	7	7
Intangible assets	P23	—	758	758	—	729	729
Property and equipment	P24	0	119	119	—	118	118
Deferred tax assets	P13	11	3	14	19	9	28
Current tax assets		50	—	50	0	—	0
Other assets	P25	3,727	—	3,727	2,533	—	2,533
Prepaid expenses and accrued income	P26	496	388	884	850	441	1,291
Total assets		113,581	64,850	178,431	107,129	56,794	163,923
Deposits by credit institutions	P27	15,595	11,857	27,452	13,356	4,144	17,500
Deposits and borrowings from the public	P28	48,948	419	49,367	47,412	119	47,531
Debt securities in issue	P29	33,755	29,525	63,280	35,606	27,355	62,961
Derivatives	P19	1,023	3,630	4,653	763	2,864	3,627
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	178	1,190	1,368	52	663	715
Current tax liabilities		4	—	4	11	—	11
Other liabilities	P30	2,895	—	2,895	4,173	—	4,173
Accrued expenses and prepaid income	P31	642	—	642	1,150	—	1,150
Deferred tax liabilities	P13	0	—	0	10	—	10
Provisions	P32	43	163	206	42	142	184
Retirement benefit liabilities	P33	—	171	171	—	166	166
Subordinated liabilities	P34	—	7,728	7,728	—	5,971	5,971
Total liabilities		103,083	54,683	157,766	102,575	41,424	143,999

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Maturity analysis for assets and liabilities, cont.

Contractual undiscounted cash flows

31 Dec 2014, EURm	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Treasury bills	—	78	681	4,020	639	5,418
Loans to credit institutions	8,033	38,555	18,687	16,661	8,881	90,817
Loans to the public	727	13,870	6,802	15,941	6,437	43,777
Interest bearing securities	—	1,095	1,926	8,333	797	12,151
Other	—	13,606	—	—	—	13,606
Total financial assets	8,760	67,204	28,096	44,955	16,754	165,769
Deposits by credit institutions	3,344	15,023	1,698	7,484	293	27,842
Deposits and borrowings from the public	38,699	7,658	2,410	432	—	49,199
– of which Deposits	38,699	7,658	2,410	432	—	49,199
Debt securities in issue	—	19,491	19,093	23,767	16,989	79,340
– of which Debt securities in issue	—	18,574	17,884	22,723	10,129	69,310
– of which Other	—	917	1,209	1,044	6,860	10,030
Other	—	6,939	—	—	—	6,939
Total financial liabilities	42,043	49,111	23,201	31,683	17,282	163,320
Derivatives, cash inflow	—	28,770	5,394	17,159	5,759	57,082
Derivatives, cash outflow	—	27,963	5,282	16,281	5,152	54,678
Net exposure	—	807	112	878	607	2,404
Exposure	–33,283	18,900	5,007	14,150	79	4,853
Cumulative exposure	–33,283	–14,383	–9,376	4,774	4,853	—

31 Dec 2013, EURm	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Treasury bills	—	202	482	4,687	814	6,185
Loans to credit institutions	35	47,340	16,639	13,358	6,021	83,393
Loans to the public	—	11,085	4,586	16,991	4,304	36,966
Interest bearing securities	—	327	2,845	7,450	1,965	12,587
Other	—	—	—	—	11,519	11,519
Total financial assets	35	58,954	24,552	42,486	24,623	150,650
Deposits by credit institutions	1,855	10,808	1,468	3,515	184	17,830
Deposits and borrowings from the public	36,191	8,361	1,634	1,171	294	47,651
– of which Deposits	36,191	8,361	1,634	1,171	294	47,651
Debt securities in issue	—	23,414	13,230	25,119	12,631	74,394
– of which Debt securities in issue	—	23,253	13,110	22,377	7,630	66,370
– of which Other	—	161	120	2,742	5,001	8,024
Other	—	—	—	—	28,209	28,209
Total financial liabilities	38,046	42,583	16,332	29,805	41,318	168,084
Derivatives, cash inflow	—	22,486	21,415	32,842	6,480	83,223
Derivatives, cash outflow	—	22,123	20,049	33,955	5,809	81,936
Net exposure	—	363	1,366	–1,113	671	1,287
Exposure	–38,011	16,734	9,586	11,568	–16,024	–16,147
Cumulative exposure	–38,011	–21,277	–11,691	–123	–16,147	—

The table is based on contractual maturities for on balance sheet financial instruments. For derivatives, the expected cash inflows and outflows are disclosed for both derivative assets and derivative liabilities, as derivatives are managed on a net basis. In addition to the instruments on the balance sheet and derivative instruments, Nordea has credit commitments amounting to

EUR 23,824m (EUR 26,713m), which could be drawn on at any time. Nordea has also issued guarantees of EUR 71,103m (EUR 70,385m) which may lead to future cash outflows if certain events occur.

For further information about remaining maturity, see also the section "Risk, Liquidity and Capital management".

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Related-party transactions

The information below is presented from a Nordea perspective, meaning that the information shows the effect from related party transactions on the Nordea figures. For more information on definitions, see Note G1 "Accounting policies", section 26 and Note G46 "Related-party transactions".

EURm	Group undertakings		Associated undertakings		Other related parties	
	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Assets						
Loans and receivables	82,711	80,672	369	141	—	—
Interest-bearing securities	64	117	—	—	—	—
Derivatives	2,495	1,766	5	6	—	—
Investments in associated undertakings	—	—	7	7	—	—
Investments in group undertakings	16,986	17,723	—	—	—	—
Other assets	857	847	—	—	—	—
Prepaid expenses and accrued income	638	768	—	—	—	—
Total assets	103,751	101,893	381	154	—	—

EURm	Group undertakings		Associated undertakings		Other related parties	
	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
Liabilities						
Deposits	15,240	6,688	2	2	20	21
Debt securities in issue	260	340	—	—	—	—
Derivatives	3,246	2,252	—	—	—	—
Other liabilities	4	267	—	—	—	—
Accrued expenses and deferred income	240	172	—	—	—	—
Subordinated liabilities	20	—	—	—	—	—
Total liabilities	19,010	9,719	2	2	20	21
Off balance¹	72,836	77,684	1,809	1,931	—	—

1) Including guarantees to Nordea Bank Finland Plc and Nordea Bank Polska S.A., see Note P38 "Contingent liabilities" as well as nominal values on derivatives in associated undertakings.

EURm	Group undertakings		Associated undertakings		Other related parties	
	2014	2013	2014	2013	2014	2013
Net interest income and expenses	108	209	3	1	0	0
Net fee and commission income	406	612	0	—	—	—
Net result from items at fair value	–309	525	12	9	—	—
Other operating income	687	637	—	—	—	—
Total operating expenses	–137	–133	0	—	—	—
Profit before loan losses	755	1,850	15	10	0	0

Compensation and loans to key management personnel

Compensation and loans to key management personnel are specified in Note G7 "Staff costs".

Other related-party transactions

Nordea Bank AB (publ) takes part in a guarantee consortium to support Norwegian Eksportfinans ASA. For further information, see Note G46 "Related-party transactions".

Signing of the Annual Report

The Board of Directors and the President and CEO certify that the annual report has been prepared in accordance with generally accepted accounting principles in Sweden and the consolidated financial statements have been prepared in accordance with the International Reporting Standards (IFRS/IAS) referred to in the European parliament and councils' regulation (EC) 1606/2002, from 19 July 2002, on application of International Accounting Standards. They give a true and fair view of the Group's and the Company's financial position and result. The Board of Directors' Report for the Group and the Company gives a true and fair overview of the development of the operations, financial position and result of the Group and the Company and describes the material risks and uncertainties that the Company and the Group companies are facing.

5 February 2015

Björn Wahlroos
Chairman

Marie Ehrling
Vice Chairman

Elisabeth Grieg
Board member

Tom Knutzen
Board member

Robin Lawther
Board member

Toni H. Madsen
Board member¹

Lars G Nordström
Board member

Lars Oddestad
Board member¹

Hans Christian Riise
Board member¹

Sarah Russell
Board member

Kari Stadigh
Board member

Christian Clausen
President and CEO

Our audit report was submitted on 6 February 2015

KPMG AB

Hans Åkervall
Authorised Public Accountant

¹) Employee representative.

Auditor's report

To the annual meeting of the shareholders of Nordea Bank AB (publ)
Corporate identity number 516406-0120

Report on the annual accounts and the consolidated accounts

We have audited the annual accounts and the consolidated accounts of Nordea Bank AB (publ) for the year 2014. The annual accounts and the consolidated accounts of the company are included in the printed version of this document on pages 28–209.

Responsibilities of the Board of Directors and the Managing Director for the annual accounts and the consolidated accounts
The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of the annual accounts in accordance with the Annual Accounts Act of Credit Institutions and Security Companies and for the fair presentation of the consolidated accounts in accordance with the International Financial Reporting Standards, as adopted by the EU, and the Annual Accounts Act of Credit Institutions and Securities Companies, and for such internal control as the Board of Directors and the Managing Director determine is necessary to enable the preparation of annual accounts and the consolidated accounts that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these annual accounts and consolidated accounts based on our audit. We conducted our audit in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the annual accounts and the consolidated accounts are free from material misstatements. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual accounts and the consolidated accounts. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the annual accounts and the consolidated accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the annual accounts and the consolidated accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors and the Managing Director, as well as evaluating the overall presentation of the annual accounts and the consolidated accounts. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the annual accounts have been prepared in accordance with the Annual Accounts Act of Credit Institutions and Securities Companies, and present fairly, in all material respects, the financial position of the parent company as of 31 December 2014 and of its financial performance and cash flows for the year then ended in accordance with the Annual Accounts Act of Credit Institutions and Securities Companies. The consolidated accounts have been prepared in accordance with the Annual Accounts Act of Credit Institutions and Securities Companies, and present fairly, in all material respects, the financial position of the group as of 31 December 2014 and of its financial performance and cash flows for the year then ended in accordance with the International Financial Reporting Standards, as adopted by the EU, and the Annual Accounts Act of Credit Institutions and Securities Companies. A Corporate Governance Report has been prepared. The Board of Director's report and the Corporate Governance Report are consistent with the other parts of the annual accounts and the consolidated accounts.

We therefore recommend that the annual meeting of shareholders adopt the income statement and balance sheet of the parent company and the group.

Report on other legal and regulatory requirements

In addition to our audit of the annual accounts and the consolidated accounts, we have also audited the proposed appropriations of the company's profit or loss and the administration of the Board of Directors and the Managing Director of Nordea Bank AB (publ) for the year 2014.

Responsibilities of the Board of Directors and the Managing Director

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss, and the Board of Directors and the Managing Director are responsible for administration under the Companies Act and the Banking and Financing Business Act.

Auditor's responsibility

Our responsibility is to express an opinion with reasonable assurance on the proposed appropriations of the company's profit or loss and on the administration based on our audit. We conducted the audit in accordance with generally accepted auditing standards in Sweden.

As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss, we examined the Board of Directors' reasoned statement and a selection of supporting evidence in order to be able to assess whether the proposal is in accordance with the Companies Act.

As a basis for our opinion concerning discharge from liability, in addition to our audit of the annual accounts and the consolidated accounts, we examined significant

decisions, actions taken and circumstances of the company in order to determine whether any member of the Board of Directors or the Managing Director is liable to the company. We also examined whether any member of the Board of Directors or the Managing Director has, in any other way, acted in contravention of the Companies Act, the Banking and Financing Business Act, the Annual Accounts Act of Credit Institutions and Securities Companies, or the Articles of Association.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

Opinions

We recommend to the annual meeting of shareholders that the profit be appropriated in accordance with the proposal in the Board of Director's report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

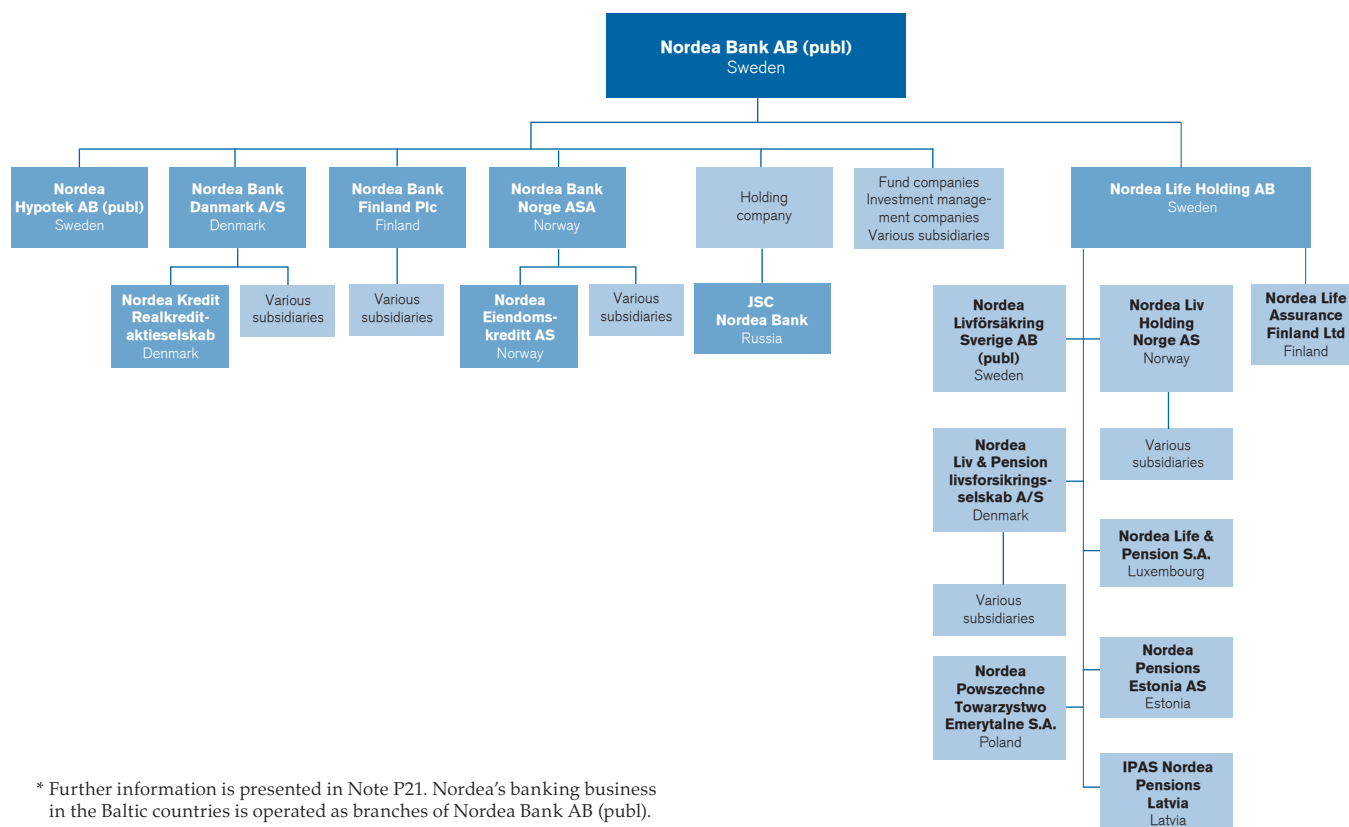
Stockholm, 6 February 2015

KPMG AB

Hans Åkervall
Authorised Public Accountant

Legal structure

Main legal structure*, as of 31 December 2014



**ANNEX 2 - AUDITED CONSOLIDATED FINANCIAL STATEMENTS OF NORDEA BANK AB
FOR THE YEAR ENDED 31 DECEMBER 2013, INCLUDING THE AUDITOR'S REPORT AND
NOTES RELATING THERETO**

Income statement, Group

EURm	Note	2013	2012
Operating income			
Interest income		10,604	11,939
Interest expense		-5,079	-6,376
Net interest income	G3	5,525	5,563
Fee and commission income		3,574	3,258
Fee and commission expense		-932	-790
Net fee and commission income	G4	2,642	2,468
Net result from items at fair value	G5	1,539	1,774
Profit from associated undertakings accounted for under the equity method	G19	79	93
Other operating income	G6	106	100
Total operating income		9,891	9,998
Operating expenses			
General administrative expenses:			
Staff costs	G7	-2,978	-2,989
Other expenses	G8	-1,835	-1,808
Depreciation, amortisation and impairment charges of tangible and intangible assets	G9, G20, G21	-227	-267
Total operating expenses		-5,040	-5,064
Profit before loan losses		4,851	4,934
Net loan losses	G10	-735	-895
Operating profit		4,116	4,039
Income tax expense	G11	-1,009	-970
Net profit for the year from continuing operations		3,107	3,069
Net profit for the year from discontinued operations, after tax	G44	9	57
Net profit for the year		3,116	3,126
Attributable to:			
Shareholders of Nordea Bank AB (publ)		3,116	3,119
Non-controlling interests		—	7
Total		3,116	3,126
Basic earnings per share, EUR – Total operations	G12	0.77	0.78
Diluted earnings per share, EUR – Total operations	G12	0.77	0.78
Basic earnings per share, EUR – Continuing operations	G12	0.77	0.77
Diluted earnings per share, EUR – Continuing operations	G12	0.77	0.77

Statement of comprehensive income, Group

EURm	2013	2012
Net profit for the year	3,116	3,126
Items that may be reclassified subsequently to the income statement		
Currency translation differences during the year	-999	409
Hedging of net investments in foreign operations:		
Valuation gains/losses during the year	464	-254
Tax on valuation gains/losses during the year	-102	45
Available for sale investments ¹ :		
Valuation gains/losses during the year	25	67
Tax on valuation gains/losses during the year	-5	-17
Transferred to the income statement during the year	6	—
Tax on transfers to the income statement during the year	-1	—
Cash flow hedges:		
Valuation gains/losses during the year	497	133
Tax on valuation gains/losses during the year	-111	-35
Transferred to the income statement during the year	-499	-321
Tax on transfers to the income statement during the year	110	85
Items that may not be reclassified subsequently to the income statement		
Defined benefit plans:		
Remeasurement of defined benefit plans during the year	155	362
Tax on remeasurement of defined benefit plans during the year	-39	-87
Other comprehensive income, net of tax²	-499	387
Total comprehensive income	2,617	3,513
Attributable to:		
Shareholders of Nordea Bank AB (publ)	2,617	3,506
Non-controlling interests	—	7
Total	2,617	3,513

1) Valuation gains/losses related to hedged risks under fair value hedge accounting are accounted for directly in the income statement.

2) Of which EUR -22m (EUR 29m) related to discontinued operations.

Balance sheet, Group

EURm	Note	31 Dec 2013	31 Dec 2012	1 Jan 2012
Assets				
Cash and balances with central banks		33,529	36,060	3,765
Loans to central banks	G13	11,769	8,005	40,615
Loans to credit institutions	G13	10,743	10,569	11,250
Loans to the public	G13	342,451	346,251	337,203
Interest-bearing securities	G14	87,314	86,626	84,550
Financial instruments pledged as collateral	G15	9,575	7,970	8,373
Shares	G16	33,271	28,128	20,167
Derivatives	G17	70,992	118,789	171,943
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	203	-711	-215
Investments in associated undertakings	G19	630	585	591
Intangible assets	G20	3,246	3,425	3,321
Property and equipment	G21, G22	431	474	469
Investment property	G23	3,524	3,408	3,644
Deferred tax assets	G11	62	266	250
Current tax assets		31	78	185
Retirement benefit assets	G33	321	142	107
Other assets	G24	11,064	15,554	12,210
Prepaid expenses and accrued income	G25	2,383	2,559	2,703
Assets held for sale	G44	8,895	—	—
Total assets		630,434	668,178	701,131
Liabilities				
Deposits by credit institutions	G26	59,090	55,426	55,316
Deposits and borrowings from the public	G27	200,743	200,678	190,092
Liabilities to policyholders	G28	47,226	45,320	40,715
Debt securities in issue	G29	185,602	183,908	178,028
Derivatives	G17	65,924	114,203	167,390
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	1,734	1,940	1,274
Current tax liabilities		303	391	154
Other liabilities	G30	24,737	24,773	30,252
Accrued expenses and prepaid income	G31	3,677	3,903	3,496
Deferred tax liabilities	G11	935	976	944
Provisions	G32	177	389	483
Retirement benefit liabilities	G33	334	469	839
Subordinated liabilities	G34	6,545	7,797	6,503
Liabilities held for sale	G44	4,198	—	—
Total liabilities		601,225	640,173	690,524
Equity				
Non-controlling interests		2	5	86
Share capital		4,050	4,050	4,047
Share premium reserve		1,080	1,080	1,080
Other reserves		-159	340	-47
Retained earnings		24,236	22,530	20,479
Total equity		29,209	28,005	25,645
Total liabilities and equity		630,434	668,178	701,131
Assets pledged as security for own liabilities	G35	174,418	159,924	149,287
Other assets pledged	G36	7,467	10,344	8,740
Contingent liabilities	G37	20,870	21,157	24,468
Credit commitments	G38	78,332	84,914	85,319
Other commitments	G38	1,267	1,294	1,651

Statement of changes in equity, Group

	Attributable to shareholders of Nordea Bank AB (publ) ²									
			Other reserves:							
EURm	Share capital ¹	Share premium reserve	Translation of foreign operations	Cash flow hedges	Available for sale investments	Defined benefit plans	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 Jan 2013	4,050	1,080	24	-15	56	275	22,530	28,000	5	28,005
Net profit for the year	—	—	—	—	—	—	3,116	3,116	—	3,116
Items that may be reclassified subsequently to the income statement										
Currency translation differences during the year	—	—	-999	—	—	—	—	-999	—	-999
Hedging of net investments in foreign operations:										
Valuation gains/losses during the year	—	—	464	—	—	—	—	464	—	464
Tax on valuation gains/losses during the year	—	—	-102	—	—	—	—	-102	—	-102
Available for sale investments:										
Valuation gains/losses during the year	—	—	—	—	25	—	—	25	—	25
Tax on valuation gains/losses during the year	—	—	—	—	-5	—	—	-5	—	-5
Transferred to the income statement during the year	—	—	—	—	6	—	—	6	—	6
Tax on transfers to the income statement during the year	—	—	—	—	-1	—	—	-1	—	-1
Cash flow hedges:										
Valuation gains/losses during the year	—	—	—	497	—	—	—	497	—	497
Tax on valuation gains/losses during the year	—	—	—	-111	—	—	—	-111	—	-111
Transferred to the income statement during the year	—	—	—	-499	—	—	—	-499	—	-499
Tax on transfers to the income statement during the year	—	—	—	110	—	—	—	110	—	110
Items that may not be reclassified subsequently to the income statement										
Defind benefit plans:										
Remeasurement of defined benefit plans during the year	—	—	—	—	—	155	—	155	—	155
Tax on remeasurement of defined benefit plans during the year	—	—	—	—	—	-39	—	-39	—	-39
Other comprehensive income, net of tax	—	—	-637	-3	25	116	—	-499	—	-499
Total comprehensive income	—	—	-637	-3	25	116	3,116	2,617	—	2,617
Share-based payments	—	—	—	—	—	—	17	17	—	17
Dividend for 2012	—	—	—	—	—	—	-1,370	-1,370	—	-1,370
Purchases of own shares ³	—	—	—	—	—	—	-57	-57	—	-57
Other changes	—	—	—	—	—	—	—	—	-3	-3
Balance at 31 Dec 2013	4,050	1,080	-613	-18	81	391	24,236	29,207	2	29,209

1) Total shares registered were 4,050 million.

2) Restricted capital was EUR 4,050m, unrestricted capital was EUR 25,157m.

3) Refers to the change in the holding of own shares related to the Long Term Incentive Programme, trading portfolio and Nordea's shares within portfolio schemes in Denmark. The number of own shares were 31.8 million. The total holdings of own shares related to LTIP is 18.3 million.

EURm	Attributable to shareholders of Nordea Bank AB (publ) ²									
	Share capital ¹	Share premium reserve	Other reserves:				Retained earnings	Total	Non-controlling interests	Total equity
			Translation of foreign operations	Cash flow hedges	Available for sale investments	Defined benefit plans				
Balance at 1 Jan 2012	4,047	1,080	-176	123	6	—	20,954	26,034	86	26,120
Restatement due to changed accounting policy ⁵	—	—	—	—	—	—	-475	-475	—	-475
Restated opening balance at 1 Jan 2012	4,047	1,080	-176	123	6	—	20,479	25,559	86	25,645
Net profit for the year	—	—	—	—	—	—	3,119	3,119	7	3,126
<i>Items that may be reclassified subsequently to the income statement</i>										
Currency translation differences during the year	—	—	409	—	—	—	—	409	—	409
Hedging of net investments in foreign operations:										
Valuation gains/losses during the year	—	—	-254	—	—	—	—	-254	—	-254
Tax on valuation gains/losses during the year	—	—	45	—	—	—	—	45	—	45
Available for sale investments:										
Valuation gains/losses during the year	—	—	—	—	67	—	—	67	—	67
Tax on valuation gains/losses during the year	—	—	—	—	-17	—	—	-17	—	-17
Cash flow hedges:										
Valuation gains/losses during the year	—	—	—	133	—	—	—	133	—	133
Tax on valuation gains/losses during the year	—	—	—	-35	—	—	—	-35	—	-35
Transferred to the income statement during the year	—	—	—	-321	—	—	—	-321	—	-321
Tax on transfers to the income statement during the year	—	—	—	85	—	—	—	85	—	85
<i>Items that may not be reclassified subsequently to the income statement</i>										
Defined benefit plans:										
Remeasurement of defined benefit plans during the year	—	—	—	—	—	362	—	362	—	362
Tax on remeasurement of defined benefit plans during the year	—	—	—	—	—	-87	—	-87	—	-87
Other comprehensive income, net of tax	—	—	200	-138	50	275	—	387	—	387
Total comprehensive income	—	—	200	-138	50	275	3,119	3,506	7	3,513
Issued C-shares ³	3	—	—	—	—	—	—	3	—	3
Repurchase of C-shares ³	—	—	—	—	—	—	-3	-3	—	-3
Share-based payments	—	—	—	—	—	—	14	14	—	14
Dividend for 2011	—	—	—	—	—	—	-1,048	-1,048	—	-1,048
Purchases of own shares ⁴	—	—	—	—	—	—	-31	-31	—	-31
Change in non-controlling interests	—	—	—	—	—	—	—	—	-84	-84
Other changes	—	—	—	—	—	—	—	—	-4	-4
Balance at 31 Dec 2012	4,050	1,080	24	-15	56	275	22,530	28,000	5	28,005

1) Total shares registered were 4,050 million.

2) Restricted capital was EUR 4,050m, unrestricted capital was EUR 23,950m.

3) Refers to the Long Term Incentive Programme (LTIP). LTIP 2012 was hedged by issuing 2,679,168 C-shares. The shares have been bought back and converted to ordinary shares. The total holding of own shares related to LTIP is 20.3 million.

4) Refers to the change in the holding of own shares related to the Long Term Incentive Programme, trading portfolio and Nordea's shares within portfolio schemes in Denmark. The number of own shares were 26.9 million.

5) Related to the amended IAS 19. See Note G1 for more information.

Dividends per share

See Statement of changes in equity for the parent company, page 176.

Cash flow statement, Group

– Total operations

EURm	2013	2012
Operating activities		
Operating profit	4,116	4,039
Profit for the year from discontinued operations, after tax	9	57
Adjustment for items not included in cash flow	4,492	3,199
Income taxes paid	-1,010	-662
Cash flow from operating activities before changes in operating assets and liabilities	7,607	6,633
Changes in operating assets		
Change in loans to central banks	-530	21,301
Change in loans to credit institutions	289	-135
Change in loans to the public	-14,511	-2,988
Change in interest-bearing securities	-5,045	-2,968
Change in financial assets pledged as collateral	-1,648	437
Change in shares	-5,918	-8,094
Change in derivatives, net	-2,234	3,017
Change in investment properties	-78	236
Change in other assets	4,351	2,982
Changes in operating liabilities		
Change in deposits by credit institutions	6,564	-19
Change in deposits and borrowings from the public	9,205	7,000
Change in liabilities to policyholders	-57	1,089
Change in debt securities in issue	6,585	1,665
Change in other liabilities	1,735	-10,402
Cash flow from operating activities	6,315	19,754
Investing activities		
Acquisition of associated undertakings	-8	-6
Sale of associated undertakings	4	3
Acquisition of property and equipment	-153	-141
Sale of property and equipment	33	27
Acquisition of intangible assets	-229	-177
Sale of intangible assets	1	2
Net investments in debt securities, held to maturity	930	1,047
Purchase/sale of other financial fixed assets	-6	19
Cash flow from investing activities	572	774
Financing activities		
Issued subordinated liabilities	—	1,530
Amortised subordinated liabilities	-500	-624
New share issue	—	3
Repurchase of own shares including change in trading portfolio	-57	-31
Dividend paid	-1,370	-1,048
Cash flow from financing activities	-1,927	-170
Cash flow for the year	4,960	20,358
Cash and cash equivalents at the beginning of year	42,808	22,606
Translation difference	-2,098	-156
Cash and cash equivalents at the end of year	45,670	42,808
Change	4,960	20,358

Comments on the cash flow statement

The cash flow statement has been prepared in accordance with IAS 7. The cash flow statement shows inflows and outflows of cash and cash equivalents during the year for total operations. Nordea's cash flow has been prepared in accordance with the indirect method, whereby operating profit is adjusted for effects of non-cash transactions such as depreciation and loan losses. The cash flows are classified by operating, investing and financing activities.

Operating activities

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Adjustment for items not included in cash flow includes:

EURm	2013	2012
Depreciation	220	240
Impairment charges	17	38
Loan losses	837	1,011
Unrealised gains/losses	2,180	-2,749
Capital gains/losses (net)	-18	-10
Change in accruals and provisions	55	354
Translation differences	407	-366
Change in bonus potential to policyholders, Life	1,046	582
Change in technical reserves, Life	1,543	2,935
Change in fair value of hedged items, assets/liabilities (net)	-1,608	1,267
Income tax expense, discontinued operations	4	21
Other	-191	-124
Total	4,492	3,199

Changes in operating assets and liabilities consist of assets and liabilities that are part of normal business activities, such as loans, deposits and debt securities in issue. Changes in derivatives are reported net.

Cash flow from operating activities includes interest payments received and interest expenses paid with the following amounts:

EURm	2013	2012
Interest payments received	11,031	12,553
Interest expenses paid	5,360	6,437

Investing activities

Investing activities include acquisitions and disposals of non-current assets, like property and equipment, intangible and financial assets.

Financing activities

Financing activities are activities that result in changes in equity and subordinated liabilities, such as new issues of shares, dividends and issued/amortised subordinated liabilities.

Cash and cash equivalents

The following items are included in Cash and cash equivalents:

EURm	31 Dec 2013	31 Dec 2012
Cash and balances with central banks	33,529	36,060
Loans to central banks, payable on demand	9,313	5,938
Loans to credit institutions, payable on demand	2,290	810
Assets held for sale	538	—
Total	45,670	42,808

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consist of deposits in accounts with central banks and postal giro systems under government authority, where the following conditions are fulfilled;

- the central bank or the postal giro system is domiciled in the country where the institution is established
- the balance on the account is readily available at any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities. Loans to central banks, payable on demand includes instruments where Nordea has the right to resell immediately.

Discontinued operations

The cash flow statements include cash flow attributable to total operations i.e. both continuing and discontinued operations. The discontinued operations consist of Nordea's Polish operations, for more information see Note G1 and Note G44. The cash flows related to the discontinued operations consist of net cash flows from operating activities of EUR -15m (EUR 25m), net cash flow from investing activities of EUR -11m (EUR -8m) and net cash flows from financing activities of EUR 0m (EUR 0m).

Quarterly development, Group

EURm	Q4 2013	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	2013	2012
Net interest income	1,390	1,386	1,391	1,358	1,382	1,393	1,415	1,373	5,525	5,563
Net fee and commission income	703	652	664	623	682	595	603	588	2,642	2,468
Net result from items at fair value	333	346	416	444	442	377	492	463	1,539	1,774
Profit from associated undertakings accounted for under the equity method	21	14	9	35	33	23	14	23	79	93
Other income	22	28	10	46	31	24	22	23	106	100
Total operating income	2,469	2,426	2,490	2,506	2,570	2,412	2,546	2,470	9,891	9,998
General administrative expenses:										
Staff costs	-739	-732	-753	-754	-749	-738	-746	-756	-2,978	-2,989
Other expenses	-480	-441	-453	-461	-458	-457	-452	-441	-1,835	-1,808
Depreciation, amortisation and impairment charges of tangible and intangible assets	-64	-61	-50	-52	-88	-71	-61	-47	-227	-267
Total operating expenses	-1,283	-1,234	-1,256	-1,267	-1,295	-1,266	-1,259	-1,244	-5,040	-5,064
Profit before loan losses	1,186	1,192	1,234	1,239	1,275	1,146	1,287	1,226	4,851	4,934
Net loan losses	-180	-171	-186	-198	-241	-236	-203	-215	-735	-895
Operating profit	1,006	1,021	1,048	1,041	1,034	910	1,084	1,011	4,116	4,039
Income tax expense	-246	-257	-248	-258	-215	-226	-276	-253	-1,009	-970
Net profit for the period from continuing operations	760	764	800	783	819	684	808	758	3,107	3,069
Net profit for the period from discontinued operations, after tax	13	12	-29	13	23	4	13	17	9	57
Net profit for the period	773	776	771	796	842	688	821	775	3,116	3,126
Diluted earnings per share (DEPS), EUR – Total operations	0.19	0.19	0.19	0.20	0.21	0.17	0.21	0.19	0.77	0.78
DEPS, rolling 12 months up to period end, EUR – Total operations	0.77	0.79	0.77	0.79	0.78	0.76	0.69	0.66	0.77	0.78

5 year overview, Group

Income statement¹

EURm	2013	2012	2011	2010	2009
Net interest income	5,525	5,563	5,456	5,159	5,281
Net fee and commission income	2,642	2,468	2,395	2,156	1,693
Net result from items at fair value	1,539	1,774	1,517	1,837	1,946
Profit from associated undertakings accounted for under the equity method	79	93	42	66	48
Other income	106	100	91	116	105
Total operating income	9,891	9,998	9,501	9,334	9,073
General administrative expenses:					
Staff costs	-2,978	-2,989	-3,113	-2,784	-2,724
Other expenses	-1,835	-1,808	-1,914	-1,862	-1,639
Depreciation, amortisation and impairment charges of tangible and intangible assets	-227	-267	-192	-170	-149
Total operating expenses	-5,040	-5,064	-5,219	-4,816	-4,512
Profit before loan losses	4,851	4,934	4,282	4,518	4,561
Net loan losses	-735	-895	-735	-879	-1,486
Operating profit	4,116	4,039	3,547	3,639	3,075
Income tax expense	-1,009	-970	-913	-976	-757
Net profit for the year from continuing operations	3,107	3,069	2,634	2,663	2,318
Net profit for the year from discontinued operations, after tax	9	57	—	—	—
Net profit for the year	3,116	3,126	2,634	2,663	2,318

Balance sheet²

EURm	31 Dec 2013	31 Dec 2012	31 Dec 2011	31 Dec 2010	31 Dec 2009
Cash and balances with central banks	33,529	36,060	3,765	10,023	11,500
Loans to central banks and credit institutions	22,512	18,574	51,865	15,788	18,555
Loans to the public	342,451	346,251	337,203	314,211	282,411
Interest-bearing securities and pledged instruments	96,889	94,596	92,923	91,743	80,339
Derivatives	70,992	118,789	171,943	96,825	75,422
Other assets	55,166	53,908	43,432	52,249	39,317
Assets held for sale	8,895	—	—	—	—
Total assets	630,434	668,178	701,131	580,839	507,544
Deposits by credit institutions	59,090	55,426	55,316	40,736	52,190
Deposits and borrowings from the public	200,743	200,678	190,092	176,390	153,577
Liabilities to policyholders	47,226	45,320	40,715	38,766	33,831
Debt securities in issue	185,602	183,908	178,028	151,578	130,519
Derivatives	65,924	114,203	167,390	95,887	73,043
Subordinated liabilities	6,545	7,797	6,503	7,761	7,185
Other liabilities	31,897	32,841	37,442	45,183	34,779
Liabilities held for sale	4,198	—	—	—	—
Equity	29,209	28,005	25,645	24,538	22,420
Total liabilities and equity	630,434	668,178	701,131	580,839	507,544

1) The comparative figures for 2012 (but not for 2009–2011) have been restated due to discontinued operations (Nordea's Polish operations), see Note G44 for more information.

2) The comparative figures for 2012 and for 2011 (but not for 2009–2010) have been restated due to the amendments to IAS 19 and forward starting bonds, see Note G1 for more information.

Ratios and key figures, Group

	2013	2012 ^{2,3}	2011 ^{2,3}	2010 ^{2,3}	2009 ^{2,3}
Basic earnings per share, EUR – Total operations	0.77	0.78	0.65	0.66	0.60
Diluted earnings per share, EUR – Total operations	0.77	0.78	0.65	0.66	0.60
Share price ¹ , EUR	9.78	7.24	5.98	8.16	7.10
Total shareholders' return, %	44.6	21.0	-24.4	3.7	78.6
Proposed/actual dividend per share, EUR	0.43	0.34	0.26	0.29	0.25
Equity per share ¹ , EUR	7.27	6.96	6.47	6.07	5.56
Potential shares outstanding ¹ , million	4,050	4,050	4,047	4,043	4,037
Weighted average number of diluted shares, million	4,020	4,026	4,028	4,022	3,846
Return on equity, % – Continuing operations	11.0	11.6	10.6	11.5	11.3
Assets under management ¹ , EURbn	233.3	218.3	187.4	191.0	158.1
Cost/income ratio, % – Continuing operations	51	51	55	52	50
Loan loss ratio, basis points	21	26	23	31	56
Core tier 1 capital ratio, excluding transition rules ¹ , %	14.9	13.1	11.2	10.3	10.3
Tier 1 capital ratio, excluding transition rules ¹ , %	15.7	14.3	12.2	11.4	11.4
Total capital ratio, excluding transition rules ¹ , %	18.1	16.2	13.4	13.4	13.4
Core tier 1 capital ratio ¹ , %	11.0	10.2	9.2	8.9	9.3
Tier 1 capital ratio ¹ , %	11.7	11.2	10.1	9.8	10.2
Total capital ratio ¹ , %	13.4	12.7	11.1	11.5	11.9
Core tier 1 capital ¹ , EURm	23,112	21,961	20,677	19,103	17,766
Tier 1 capital ¹ , EURm	24,444	23,953	22,641	21,049	19,577
Risk-weighted assets, including transition rules ¹ , EURbn	209	215	224	215	192
Number of employees (full-time equivalents) ¹ – Continuing operations	29,429	29,491	33,068	33,809	33,347
Risk-adjusted profit, EURm – Continuing operations	3,351	3,313	2,714	2,622	2,786
Economic profit, EURm – Continuing operations	1,080	889	1,145	936	1,334
Economic capital ¹ , EURbn – Total operations	22.8	23.8	17.7	17.5	16.7
Economic capital ¹ , EURbn – Continuing operations	21.9	22.8	—	—	—
EPS, risk-adjusted, EUR – Continuing operations	0.77	0.77	0.67	0.65	0.72
RAROCAR, % – Continuing operations	14.8	13.9	15.5	15.0	17.3
MCEV, EURm	4,700	3,762	2,714	3,655	3,244

1) End of the year.

2) 2012 (but not 2009-2011) restated due to discontinued operations (Nordea's Polish operations), see Note G1 for more information.

3) The comparative figures for 2012 and for 2011 (but not for 2009-2010) have been restated due to the amendments to IAS 19, see Note G1 for more information.

Business definitions

These definitions apply to the descriptions in the Annual Report.

Allowances in relation to impaired loans Allowances for individually assessed impaired loans divided by individually assessed impaired loans before allowances.

Basic earnings per share Net profit for the year divided by the weighted average number of outstanding shares, non-controlling interests excluded.

Capital base Capital base includes the sum of the Tier 1 capital and the supplementary capital consisting of subordinated loans, after deduction of the carrying amount of the shares in wholly owned insurance companies and the potential deduction for expected shortfall.

Cost of equity (%) Required return by investors on the Nordea share, measured as the long risk free euro rate plus required average risk premium to invest in equities multiplied by Beta, which reflects the Nordea share's volatility and correlation with market volatility.

Cost of equity in EUR is defined as Cost of equity (%) times Economic capital. The Cost of equity is set by management once a year as a parameter to manage risk appetite and investment level.

Cost/income ratio Total operating expenses divided by total operating income.

Diluted earnings per share Net profit for the year divided by the weighted average number of outstanding shares after full dilution, non-controlling interests excluded.

Economic capital (EC) Internal estimate of required capital and measures the capital required to cover unexpected losses in the course of its business with a certain probability. EC uses advanced internal models to provide a consistent measurement for Credit Risk, Market Risk, Operational Risk, Business Risk and Life Insurance Risk arising from activities in Nordea's various business areas.

The aggregation of risks across the group gives rise to diversification effects resulting from the differences in

risk drivers and the improbability that unexpected losses occur simultaneously.

Economic profit Deducting Cost of equity from Risk-adjusted profit.

Equity per share Equity as shown on the balance sheet after full dilution and non-controlling interests excluded divided by the number of shares after full dilution.

Expected losses Normalised loss level of the individual loan exposure over a business cycle as well as various portfolios.

Impairment rate, gross Individually assessed impaired loans before allowances divided by total loans before allowances.

Impairment rate, net Individually assessed impaired loans after allowances divided by total loans before allowances.

Loan loss ratio Net loan losses (annualised) divided by closing balance of loans to the public (lending).

MCEV (Market Consistent Embedded Value) Estimate of the value a shareholder would put on a portfolio of in-force life and pension business based on objective market return. No franchise value or other additional value is included in MCEV.

Non-performing, not impaired Past due loans, not impaired due to future cash flows (included in Loans, not impaired).

Price to Book Nordea's stock market value relative to its book value of total equity.

RAROCAR, % (Risk-adjusted return on capital at risk), Risk-adjusted profit relative to Economic capital.

Return on equity Net profit for the year excluding non-controlling interests as a percentage of average equity for the year. Average equity including net profit for the year and dividend until paid, non-controlling interests excluded.

Risk-adjusted profit Total income minus total operating expenses, minus Expected losses and standard tax (24 % 2013). In addition, Risk-adjusted profit excludes major non-recurring items.

Risk-weighted assets Total assets and off-balance-sheet items valued on the basis of the credit and market risks, as well as operational risks of the Group's undertakings, in accordance with regulations governing capital adequacy, excluding assets in insurance companies, carrying amount of shares which have been deducted from the capital base and intangible assets.

Tier 1 capital Proportion of the capital base, which includes consolidated shareholders' equity excluding investments in insurance companies, proposed dividend, deferred tax assets, intangible assets in the banking operations and half of the expected shortfall deduction, – the negative difference between expected losses and provisions. Subsequent to the approval of the supervisory authorities, Tier 1 capital also includes qualified forms of subordinated loans (Tier 1 capital contributions and hybrid capital loans).

The Core tier 1 capital constitutes the Tier 1 capital excluding hybrid capital loans.

Tier 1 capital ratio Tier 1 capital as a percentage of risk-weighted assets. The Core tier 1 ratio is calculated as Core tier 1 capital as a percentage of risk-weighted assets.

Total allowance rate Total allowances divided by total loans before allowances.

Total allowances in relation to impaired loans (provisioning ratio) Total allowances divided by impaired loans before allowances.

Total capital ratio Capital base as a percentage of risk-weighted assets.

Total shareholders return (TSR) Total shareholders return measured as growth in the value of a shareholding during the year, assuming the dividends are reinvested at the time of the payment to purchase additional shares.

G1

Accounting policies

Content for Note G1

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1. Basis for presentation

Nordea's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations of such standards by the International Financial Reporting Standards Interpretations Committee (IFRS IC), as endorsed by the EU Commission. In addition, certain complementary rules in the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (1995:1559), the recommendation RFR 1 "Supplementary Accounting Rules for Groups" and UFR statements issued by the Swedish Financial Reporting Board as well as the accounting regulations of the Swedish Financial Supervisory Authority (FFFS 2008:25, with amendments in FFFS 2009:11, 2011:54, and 2013:2) have also been applied.

The disclosures, required in the standards, recommendations and legislation above, have been included in the notes, the Risk, Liquidity and Capital management section or in other parts of the "Financial statements".

On 5 February 2014 the Board of Directors approved the financial statements, subject to final approval of the Annual General Meeting on 20 March 2014.

2. Changed accounting policies and presentation

The accounting policies, basis for calculations and presentation are, in all material aspects, unchanged in comparison with the 2012 Annual Report, except for the change to the basis for recognising actuarial gains/losses on defined benefit pension plans, the presentation and measurement of discontinued operations and disposal groups held for sale and the presentation of forward starting bonds. These changes are further described below.

The new standard IFRS 13 "Fair Value Measurement" was implemented 1 January 2013 but has not had any significant impact on the measurement of assets and liabilities in Nordea. IFRS 13 clarifies how to measure fair value but does not change the requirements regarding which items should be measured at fair value. In addition IFRS 13 requires additional disclosures about fair value measurements. The additional disclosures required by IFRS 13 are presented in Note G42 "Assets and liabilities at fair value".

IAS 32 "Financial Instruments: Presentation" and IFRS 7 "Financial Instruments: Disclosures" have been amended as regards offsetting of financial assets and financial liabilities. Nordea implemented these changes in 2013 (IAS 32 early adopted). The amendments intend to clarify the criteria for offsetting and to add disclosures. Nordea's principles for offsetting are already in accordance with the clarified requirements and therefore there was no impact from the amendments in IAS 32. The additional disclosures required by IFRS 7 are presented in Note G43 "Financial instruments set off on balance or subject to netting agreements".

In 2013 the IASB published a narrow scope amendment to IAS 39 "Financial Instruments: Recognition and Measurement". Nordea implemented these changes in 2013 (early adopted). The amendment allows hedge accounting to be continued if a derivative designated as a hedging instrument is replaced with a new hedging instrument, where a clearing party replaces the original counterparty, as a consequence of laws or regulations. The amendment has not had any significant impact on the financial statements in Nordea.

IAS 19 "Employee Benefits"

The amended IAS 19 "Employee Benefits" was implemented 1 January 2013.

The amended standard has had an impact on the financial statements mainly related to defined benefit pension plans. The amended IAS 19 states that actuarial gains/losses shall be recognised immediately in equity through other comprehensive income, which leads to higher volatility in equity compared to the earlier so called "corridor approach". Consequently no actuarial gains/losses are recognised in the income statement, compared with the earlier rules where actuarial gains/losses outside the corridor were amortised through the income statement. The amended IAS 19 furthermore states that the expected return on plan assets shall be recognised using a return rate equal to the discount rate used when measuring the pension obligation. This has led to higher pension expenses in the income statement as Nordea previously expected a higher return than the discount rate. Any difference between the actual return and the expected return is a part of the actuarial gains/losses recognised immediately in equity through other comprehensive income without recycling to the income statement.

The comparative figures on the balance sheet have been restated accordingly and are disclosed in the below table. The impact on the comparative figures in the income statement was not significant and the income statement has therefore not been restated. The impact on the income statement 2013 was not significant.

G1

Accounting policies

EURm	31 Dec 2012		1 Jan 2012	
	New policy	Old policy	New policy	Old policy
Net retirement benefit obligations	327	47	732	102
Net deferred tax liabilities	710	779	694	849
Other reserves ¹	340	76	-47	-47
Retained earnings	22,530	23,005	20,479	20,954

1) Impact through "Other comprehensive income". The direct impact from defined benefit plans was EUR 275m at 31 December 2012, which is slightly offset by FX translation differences of EUR 11m arising during the year.

At transition 1 January 2013 the negative impact on equity was EUR 211m, after special wage tax and income tax (EUR 280m before income tax) and the core tier 1 capital was reduced by EUR 258m, including the impact from changes in deferred tax assets.

The Swedish Financial Reporting Board has furthermore withdrawn UFR 4 "Accounting for special wage tax and yield tax" and published UFR 9 "Accounting for yield tax". Nordea has applied UFR 9 instead of UFR 4 as from 1 January 2013. The treatment of yield tax in UFR 9 is the same as in UFR 4. Regarding the special wage tax, the withdrawal of UFR 4 and the implementation of IAS 19 have not had any significant impact on Nordea's financial statement or on the capital adequacy.

The amended IAS 19 also requires additional disclosures which are presented in Note G33 "Retirement benefit obligations", where also more information on the different defined benefit pension plans can be found.

Discontinued operations and disposal groups held for sale

Discontinued operations consist of Nordea's Polish operations as further described in Note G44 "Discontinued operations and disposal groups held for sale". These operations have been classified as discontinued operations as they represent a major line of business and geographical area and as the carrying amount will be recovered through a sale transaction. The net result from discontinued operations, including the net result for the year recognised on the measurement at fair value less costs to sell, is presented as a single amount after net profit for the period from continuing operations. Comparative figures are restated.

Assets and liabilities related to the disposal group are presented on the separate balance sheet lines "Assets held for sale" and "Liabilities held for sale" respectively as from the classification date. Comparative figures are not restated.

Forward starting bonds

Bonds acquired/issued under non-regular way purchase terms, i.e. so called forward starting bonds, were previously recognised on the balance sheet as "Interest-bearing securities"/"Debt securities in issue", three days before settlement with a corresponding settlement liability/receivable, recognised in "Other liabilities"/"Other assets". As from 1 January 2013, these bonds are recognised on the balance sheet on settlement date. The instruments continue to be recognised as derivatives between trade date and settlement date. The comparative figures on the balance sheet have been restated accordingly and are disclosed in the below table.

EURm	31 Dec 2012		1 Jan 2012	
	New policy	Old policy	New policy	Old policy
Interest-bearing securities	86,626	94,939	84,550	92,373
Other assets	15,554	16,372	12,210	19,425
Debt securities in issue	183,908	184,340	178,028	179,950
Other liabilities	24,773	33,472	30,252	43,368

3. Changes in IFRSs not yet applied by Nordea

IFRS 9 "Financial instruments" (Phase 1)

In 2009 the IASB published a new standard on financial instruments containing requirements for financial assets. Requirements for financial liabilities were added to this standard in 2010. The standard is the first step in the replacement of IAS 39 "Financial Instruments: Recognition and Measurement" and this first phase covers the classification and measurement of financial assets and liabilities. The effective date has been postponed from the earlier communicated date 1 January 2015, without any new effective date communicated. Earlier application is permitted. The EU commission has not yet endorsed this standard and is not expected to do so until all phases of IFRS 9 have been finalised. IFRS 9 "Financial Instruments" (Phase I) is not expected to have a significant impact on Nordea's income statement and balance sheet as the mixed measurement model will be maintained. Significant reclassifications between fair value and amortised cost or impact on the capital adequacy and large exposures are not expected, but this is naturally dependent on the financial instruments on Nordea's balance sheet at transition and the outcome of the final standard. It is expected that changes will be made to the standard before the standard becomes effective.

Nordea has, due to the fact that the standard is not yet endorsed by the EU commission and as changes before the effective date are likely, not finalised the investigation of the impact on the financial statements in the period of initial application or in subsequent periods.

IFRS 9 "Financial Instruments" (Phase 3)

The IASB have during 2013 amended IFRS 9 "Financial Instruments" and added new requirements for general hedge accounting, so called one-to-one hedges (Phase 3).

The main change is that the standard aligns hedge accounting more closely with the risk management activities. As Nordea generally uses macro (portfolio) hedge accounting Nordea's assessment is that the new requirements will not have any significant impact on Nordea's financial statement, capital adequacy or large exposures.

IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements", IFRS 12 "Disclosures of Interests in Other Entities", IAS 27 "Separate Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures"

The IASB has published three new standards relating to consolidation, IFRS 10, IFRS 11 and IFRS 12, as well as amended IAS 27 and IAS 28. The effective date for these standards and amendments is as from 1 January 2013, but earlier application is permitted. The EU commission endorsed these standards and amendments during 2012.

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Accounting policies

In contrast to IFRS, the EU commission requires the standards to be applied for annual periods beginning on or after 1 January 2014. Nordea will apply these standards as from 1 January 2014.

Nordea's assessment is that IFRS 10 "Consolidated Financial Statements" will not have any significant impact on Nordea's income statement or balance sheet at transition. In future periods Nordea may have to consolidate some mutual funds, which can have an impact on the balance sheet and on equity if those entities hold Nordea shares that will have to be eliminated in the Nordea Group. It is not expected that mutual funds will be consolidated for capital adequacy purposes and there would consequently not be any impact on the capital adequacy or large exposures.

It is not expected that IFRS 11 will have any significant impact on Nordea, while IFRS 12 is expected to add disclosures.

Annual improvements to IFRS

The IASB has published minor amendments to IFRSs by issuing "Annual Improvements to IFRSs, 2010-2012 Cycle" and "Annual Improvements to IFRSs, 2011-2013 Cycle". Most of the amendments are effective for annual periods beginning on or after 1 July 2014, but earlier application is permitted. The EU commission is expected to endorse these amendments during the third quarter 2014. Nordea's assessment is that the new requirements will not have any significant impact on Nordea's financial statements, capital adequacy or large exposures.

IFRIC 21 "Levies"

The IASB has published IFRIC 21 "Levies". The interpretation is effective for annual periods beginning on or after 1 January 2014. The EU commission expects to endorse IFRIC 21 in the beginning of 2014. Nordea will apply IFRIC 21 as from 1 January 2014, if endorsed by the EU commission.

IFRIC 21 is an interpretation of IAS 37 "Provisions, Contingent Liabilities and Contingent Assets". IFRIC 21 clarifies that if a levy is triggered by operating as a bank at the end of the reporting period, the liability for the levy is not recognised prior to that date. The assessment is that the new interpretation will not have any significant impact on Nordea's financial statements, capital adequacy or large exposures.

4. Critical judgements and estimation uncertainty

The preparation of financial statements in accordance with generally accepted accounting principles requires, in some cases, the use of judgements and estimates by management. Actual outcome can later, to some extent, differ from the estimates and the assumptions made. In this section a description is made of:

- the sources of estimation uncertainty at the end of the reporting period, that have a significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year, and
- the judgements made when applying accounting policies (apart from those involving estimations) that have the most significant effect on the amounts recognised in the financial statements.

Critical judgements and estimates are in particular associated with:

- the fair value measurement of certain financial instruments
- the impairment testing of:
 - goodwill and
 - loans to the public/credit institutions
- the effectiveness testing of cash flow hedges
- the actuarial calculations of pension liabilities and plan assets related to employees
- the actuarial calculations of insurance contracts
- the valuation of investment properties
- the classification of leases
- the translations of assets and liabilities denominated in foreign currencies
- the valuation of deferred tax assets
- claims in civil lawsuits.

Fair value measurement of certain financial instruments

Nordea's accounting policy for determining the fair value of financial instruments is described in section 11 "Determination of fair value of financial instruments" and Note G42 "Assets and liabilities at fair value". Critical judgements that have a significant impact on the recognised amounts for financial instruments is exercised when determining fair value of OTC derivatives and other financial instruments that lack quoted prices or recently observed market prices. Those judgements relate to the following areas:

- The choice of valuation techniques.
- The determination of when quoted prices fail to represent fair value (including the judgement of whether markets are active).
- The construction of fair value adjustments in order to incorporate relevant risk factors such as credit risk, model risk and liquidity risk.
- The judgement of which market parameters that are observable.

When determining fair value of financial instruments that lack quoted prices or recently observed market prices there is also a high degree of estimation uncertainty. That estimation uncertainty is mainly a result of the judgement management exercises when:

- selecting an appropriate discount rate for the instrument, and
- determining expected timing of future cash flows from the instruments.

In all of these instances, decisions are based upon professional judgement in accordance with Nordea's accounting and valuation policies. In order to ensure proper governance, Nordea has a Group Valuation Committee that on an on-going basis reviews critical judgements that are deemed to have a significant impact on fair value measurements.

The fair value of financial assets and liabilities measured at fair value using a valuation technique, level 2 and 3 in the fair value hierarchy, was EUR 217,626m (EUR 246,986m) and EUR 153,315m (EUR 185,506m) respectively at the end of the year.

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Sensitivity analysis disclosures covering fair values of financial instruments with significant unobservable inputs can be found in Note G42 “Assets and liabilities at fair value”.

Estimation uncertainty also arises at initial recognition of financial instruments that are part of larger structural transactions. Although subsequently not necessarily held at fair value such instruments are initially recognised at fair value and as there is normally no separate transaction price or active market for such individual instruments the fair value has to be estimated.

Impairment testing of goodwill

Nordea’s accounting policy for goodwill is described in section 16 “Intangible assets” and Note G20 “Intangible assets” lists the cash generating units to which goodwill has been allocated. Nordea’s total goodwill amounted to EUR 2,421m (EUR 2,656m) at the end of the year.

The estimation of future cash flows and the calculation of the rate used to discount those cash flows are subject to estimation uncertainty. The forecast of future cash flows is sensitive to the cash flow projections for the near future (generally 3-5 years) and to the estimated sector growth rate for the period beyond 3-5 years. The growth rates are based on historical data, updated to reflect the current situation, which implies estimation uncertainty.

The rates used to discount future expected cash flows are based on the long-term risk free interest rate plus a risk premium (post tax). The risk premium is based on external information of overall risk premiums in relevant countries.

For information on the sensitivity to changes in relevant parameters, see Note G20 “Intangible assets”.

Impairment testing of loans to the public/credit institutions

Nordea’s accounting policy for impairment testing of loans is described in section 14 “Loans to the public/credit institutions”.

Management is required to exercise critical judgements and estimates when calculating loan impairment allowances on both individually assessed and collectively assessed loans. Nordea’s total lending before impairment allowances was EUR 367,782m (EUR 367,673m) at the end of the year. For more information, see Note G13 “Loans and impairment”.

The most judgemental area is the calculation of collective impairment allowances. When testing a group of loans collectively for impairment, judgement has to be exercised when identifying the events and/or the observable data that indicate that losses have been incurred in the group of loans. Nordea monitors its portfolio through rating migrations and a loss event is an event resulting in a negative rating migration. Assessing the net present value of the cash flows generated by the customers in the group of loans also includes estimation uncertainty. This includes the use of historical data on probability of default and loss given default supplemented by acquired experience when adjusting the assumptions based on historical data to reflect the current situation.

Effectiveness testing of cash flow hedges

Nordea’s accounting policies for cash flow hedges are described in section 10 “Hedge accounting”.

One important judgement in connection to cash flow hedge accounting is the choice of method used for effectiveness testing.

Where Nordea applies cash flow hedge accounting the hedging instruments used are predominantly cross currency interest rate swaps, which are always held at fair value. The currency component is designated as a cash flow hedge of currency risk and the interest component as a fair value hedge of interest rate risk. The hypothetical derivative method is used when measuring the effectiveness of these cash flow hedges, meaning that the change in a perfect hypothetical swap is used as proxy for the present value of the cumulative change in expected future cash flows on the hedged transaction (the currency component). Critical judgement has to be exercised when defining the characteristics of the perfect hypothetical swap.

Actuarial calculations of pension liabilities and plan assets related to employees

Nordea’s accounting policy for post-employment benefits is described in section 22 “Employee benefits”.

The defined benefit obligation for major pension plans is calculated by external actuaries using demographic assumptions based on the current population. As a basis for these calculations a number of actuarial and financial parameters are used.

The estimation of the discount rate is subject to uncertainty around whether corporate bond markets are deep enough, of high quality and also in connection to the extrapolation of yield curves to relevant maturities. In Sweden, Norway and Denmark the discount rate is determined with reference to covered bonds and in Finland with reference to corporate bonds. Other parameters, like assumptions about salary increases and inflation, are based on the expected long-term development of these parameters are also subject to estimation uncertainty. The fixing of these parameters at year-end is disclosed in Note G33 “Retirement benefit obligations” together with a description of the sensitivity to changes in assumptions.

Actuarial calculations of insurance contracts

Nordea’s accounting policy for insurance contracts is described in section 19 “Liabilities to policyholders”.

A valuation of insurance liabilities includes estimations and assumptions, both financial and actuarial. One of the important financial assumptions is the interest rate used for discounting future cash flows. Other important actuarial assumptions are those on mortality and disability, which affect the size and timing of the future cash flows. The financial and actuarial assumptions are, to a large extent, stipulated in local legislation and therefore not under Nordea’s discretion. Also assumptions about future administrative and tax expenses have an impact on the calculation of policyholder liabilities.

The insurance liability and the assumption sensitivities to the carrying amount are disclosed in Note G28 “Liabilities to policyholders”.

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Valuation of investment properties

Nordea's accounting policies for investment properties are described in section 18 "Investment property".

Investment properties are measured at fair value. As there normally are no active markets for investment properties, the fair values are estimated based on discounted cash flow models. These models are based on assumptions on current cash flows, market interest rates and current yield requirements.

The carrying amounts of investment property were EUR 3,524m (EUR 3,408m) at the end of the year. See Note G23 "Investment property" for more information on amounts and parameters used in these models.

Classification of leases

Nordea's accounting policies for leases are described in section 15 "Leasing".

Critical judgement has to be exercised when classifying lease contracts. A lease is classified as a finance lease if it transfers substantially all the risks and rewards related to ownership. A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards related to ownership.

The central district properties in Finland, Norway and Sweden that Nordea has divested are leased back. The duration of the lease agreement was initially 3-25 years with renewal options. The lease agreements include no transfers of ownerships of the asset by the end of the lease term, nor any economic benefit from appreciation in value of the leased property. In addition, the lease term is not for the major part of the assets' economic life. As a result, Nordea has classified these leases as operating leases. This judgement is a critical judgement that has a significant impact on the carrying amounts in the financial statement. The carrying amount of these properties at the time of disposal was EUR 1.5bn.

More information on lease contracts can be found in Note G22 "Leasing".

Translation of assets and liabilities denominated in foreign currencies

Nordea's accounting policies covering the translation of assets and liabilities denominated in foreign currencies is described in section 9 "Translation of assets and liabilities denominated in foreign currencies".

When reporting consolidated financial statements, the parent company Nordea Bank AB (publ) has been assessed to have two functional currencies, SEK and EUR, based on the different activities. The functional currency of the normal banking operations is SEK and the functional currency of the entity holding equity, shares in group undertakings and the funding of those shares is EUR. It is Nordea's assessment that one legal entity can consist of different entities with different functional currencies.

Valuation of deferred tax assets

Nordea's accounting policy for the recognition of deferred tax assets is described in section 20 "Taxes" and Note G11 "Taxes".

The valuation of deferred tax assets is influenced by management's assessment of Nordea's future profitability and sufficiency of future taxable profits and future reversals of

existing taxable temporary differences. These assessments are updated and reviewed at each balance sheet date, and are, if necessary, revised to reflect the current situation.

The carrying amount of deferred tax assets was EUR 62m (EUR 266m) at the end of the year.

Claims in civil lawsuits

Within the framework of the normal business operations, Nordea faces a number of claims in civil lawsuits and disputes, most of which involve relatively limited amounts. Presently, none of the current disputes are considered likely to have any significant adverse effect on Nordea or its financial position. See also Note G32 "Provisions" and Note G37 "Contingent liabilities".

5. Principles of consolidation**Consolidated entities**

The consolidated financial statements include the accounts of the parent company Nordea Bank AB (publ), and those entities that the parent company controls. Control is generally achieved when the parent company owns, directly or indirectly through group undertakings, more than 50 per cent of the voting rights or otherwise has the power to govern the financial and operating policies of the entity.

All Group undertakings are consolidated using the acquisition method, except for the forming of Nordea in 1997-98 when the holding in Nordea Bank Finland Plc was consolidated using the pooling method. Under the acquisition method, the acquisition is regarded as a transaction whereby the parent company indirectly acquires the group undertaking's assets and assumes its liabilities and contingent liabilities. The Group's acquisition cost is established in a purchase price allocation analysis. In such analysis, the cost of the business combination is the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed and equity instruments issued by the acquirer, in exchange for the identifiable net assets acquired. Costs directly attributable to the business combination are expensed.

As at the acquisition date Nordea recognises the identifiable assets acquired and the liabilities assumed at their acquisition date fair values.

For each business combination Nordea measures the non-controlling interest in the acquired business either at fair value or at their proportionate share of the acquired identifiable net assets.

When the aggregate of the consideration transferred in a business combination and the amount recognised for non-controlling interest exceeds the net fair value of the identifiable assets, liabilities and contingent liabilities, the excess is reported as goodwill. If the difference is negative, such difference is recognised immediately in the income statement.

Equity and net income attributable to non-controlling interests are separately disclosed on the balance sheet, income statement and statement of comprehensive income.

Intra-group transactions and balances between the consolidated group undertakings are eliminated.

The Group undertakings are included in the consolidated accounts as from the date on which control is transferred to Nordea and are no longer consolidated as from the date on which control ceases.

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In the consolidation process the reporting from the group undertakings is adjusted to ensure consistency with the IFRS principles applied by Nordea.

Investments in associated undertakings

The equity method of accounting is used for associated undertakings where the share of voting rights is between 20 and 50 per cent and/or where Nordea has significant influence. Significant influence is the power to participate in the financial and operating decisions of the investee but is not control over those policies. Investments within Nordea's investment activities, which are classified as a venture capital organisation within Nordea, are measured at fair value in accordance with the rules set out in IAS 28 and IAS 39. Further information on the equity method is disclosed in section 6 "Recognition of operating income and impairment".

Profits from companies accounted for under the equity method are reported post-taxes in the income statement. Consequently, the tax expense related to these profits is not included in the income tax expense for Nordea.

Internal transactions, in the income statement, between Nordea and its associated undertakings are not eliminated. Nordea does not have any sales of assets to or from associated undertakings.

Special Purpose Entities (SPE)

A SPE is an entity created to accomplish a narrow and well defined objective. Often legal arrangements impose strict limits on the decision making powers of the management over the on-going activities of the SPE.

Nordea does not consolidate SPEs' assets and liabilities beyond its control. In order to determine whether Nordea controls a SPE or not, Nordea has to make judgements about risks and rewards and assess the ability to make operational decisions for the SPE in question. When assessing whether Nordea shall consolidate a SPE, a range of factors are evaluated. These factors include whether the activities of the SPE are being in substance conducted on Nordea's behalf or if Nordea has in substance the decision making powers, the rights to obtain the majority of the benefits or the majority of the residual- or ownership risks. Nordea consolidates all SPEs, where Nordea has retained the majority of the risks and rewards. For the SPEs that are not consolidated the rationale is that Nordea does not have significant risks or rewards in connection to these assets and liabilities.

Nordea has created a number of SPEs to allow clients to invest in assets invested in by the SPEs. Some SPEs invest in tradable financial instruments, such as shares and bonds (mutual funds). Other SPEs invest in structured credit products or acquire assets from customers of Nordea. Nordea is generally the investment manager and has sole discretion about investments and other administrative decisions. Typically, Nordea will receive service and commission fees in connection to the creation of the SPEs, or because it acts as investment manager, custodian or in some other function. This in itself does not constitute a beneficial interest triggering consolidation. In some SPEs Nordea has also supplied substantial parts of the funding in the form of fund units, loans or credit commitments. In these SPEs Nordea has a beneficial interest and retains the

majority of the risks and rewards, which is why these SPEs are consolidated. Note P21 "Investments in group undertakings" lists the major group undertakings in the Nordea Group, including consolidated SPEs.

Currency translation of foreign entities

The consolidated financial statements are prepared in euro (EUR), the presentation currency of the parent company Nordea Bank AB (publ). The current method is used when translating the financial statements of foreign entities into EUR from their functional currency. The assets and liabilities of foreign entities have been translated at the closing rates, while items in the income statement and statement of comprehensive income are translated at the average exchange rate for the year. Translation differences are accounted for in other comprehensive income and are accumulated in the translation reserve in equity.

Goodwill and fair value adjustments arising from the acquisition of group undertakings are treated as items in the same functional currency as the cash generating unit to which they belong and are also translated at the closing rate.

Information on the most important exchange rates is disclosed in the separate section 27 "Exchange rates".

6. Recognition of operating income and impairment

Net interest income

Interest income and expense are calculated and recognised based on the effective interest rate method or, if considered appropriate, based on a method that results in an interest income or interest expense that is a reasonable approximation of using the effective interest rate method as basis for the calculation. The effective interest includes fees considered to be an integral part of the effective interest rate of a financial instrument (generally fees received as compensation for risk). The effective interest rate equals the rate that discounts the contractual future cash flows to the carrying amount of the financial asset or financial liability.

Interest income and expenses from financial instruments are, with the exceptions described below, classified as "Net interest income".

Interest income and interest expense related to all balance sheet items held at fair value in Markets and Nordea Life & Pensions are classified as "Net result from items at fair value" in the income statement. Also the interest on the net funding of the operations in Markets is recognised on this line.

The interest component in FX swaps, and the interest paid and received in interest rate swaps plus changes in accrued interest, is classified as "Net result from items at fair value", apart for derivatives used for hedging, including economical hedges of Nordea's funding, where such components are classified as "Net interest income".

Net fee and commission income

Nordea earns commission income from different services provided to its customers. The recognition of commission income depends on the purpose for which the fees are received. Fees are either recognised as revenue when services are provided or in connection to the execution of a significant act. Fees received in connection to performed services are

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recognised as income in the period these services are provided. A loan syndication fee received as payment for arranging a loan, as well as other fees received as payments for certain acts, are recognised as revenue when the act has been completed, i.e. when the syndication has been finalised.

Commission expenses are normally transaction based and recognised in the period when the services are received.

Income from issued financial guarantees and expenses from bought financial guarantees, including fees paid to state guarantees, are amortised over the duration of the instruments and classified as “Fee and commission income” and “Fee and commission expense” respectively.

Net result from items at fair value

Realised and unrealised gains and losses on financial instruments measured at fair value through profit or loss are recognised in the item “Net result from items at fair value”.

Realised and unrealised gains and losses derive from:

- Shares/participations and other share-related instruments
- Interest-bearing securities and other interest-related instruments
- Other financial instruments, including credit derivatives as well as commodity instruments/derivatives
- Foreign exchange gains/losses
- Investment properties, which include realised and unrealised income, for instance revaluation gains and losses. This line also includes realised results from disposals as well as the running property yield stemming from the holding of investment properties.

Interest income and interest expense related to all balance sheet items in Markets and Nordea Life & Pensions, including the net funding of the operations in Markets, are classified as “Net result from items at fair value”.

Also the ineffective portion of cash flow hedges and net investment hedges as well as recycled gains and losses on financial instruments classified into the category Available for sale are recognised in “Net result from items at fair value”.

This item also includes realised gains and losses from financial instruments measured at amortised cost, such as interest compensation received and realised gains/losses on buy-backs of issued own debt.

“Net result from items at fair value” includes also losses from counterparty risk on instruments classified into the category Financial assets at fair value through profit or loss as well as impairment on instruments classified into the category Available for sale. However, the fair value adjustments of credit risk on loans granted in accordance with the Danish mortgage finance law (see section 13 “Financial instruments” and Note G42 “Assets and liabilities at fair value”) are reported under “Net loan losses”. Impairment losses from instruments within other categories are recognised in the items “Net loan losses” or “Impairment of securities held as financial non-current assets” (see also the sub-sections “Net loan losses” and “Impairment of securities held as financial non-current assets” below).

Dividends received are recognised in the income statement as “Net result from items at fair value” and classified as “Shares/participations and other share-related instruments” in the note. Income is recognised in the period in which the right to receive payment is established.

The income recognition and descriptions of the lines relating to life insurance are described in section 7 “Income recognition life insurance” below.

Profit from companies accounted for under the equity method

The profit from companies accounted for under the equity method is defined as the post-acquisition change in Nordea’s share of net assets in the associated undertakings. Nordea’s share of items accounted for in other comprehensive income in the associated undertakings is accounted for in other comprehensive income in Nordea. Profits from companies accounted for under the equity method are, as stated in section 5 “Principles of consolidation”, reported in the income statement post-taxes. Consequently the tax expense related to these profits is excluded from the income tax expense for Nordea.

Fair values are, at acquisition, allocated to the associated undertaking’s identifiable assets, liabilities and contingent liabilities. Any difference between Nordea’s share of the fair values of the acquired identifiable net assets and the purchase price is goodwill or negative goodwill. Goodwill is included in the carrying amount of the associated undertaking. Subsequently the investment in the associated undertaking increases/decreases with Nordea’s share of the post-acquisition change in net assets in the associated undertaking and decreases through received dividends and impairment. An impairment charge can be reversed in a subsequent period.

The change in Nordea’s share of the net assets is generally based on monthly reporting from the associated undertakings. For some associated undertakings not individually significant the change in Nordea’s share of the net assets is based on the external reporting of the associated undertakings and affects the financial statements of Nordea in the period in which the information is available. The reporting from the associated undertakings is, if applicable, adjusted to comply with Nordea’s accounting policies.

Other operating income

Net gains from divestments of shares in group undertakings and associated undertakings and net gains on sale of tangible assets as well as other operating income, not related to any other income line, are generally recognised when it is probable that the benefits associated with the transaction will flow to Nordea and if the significant risks and rewards have been transferred to the buyer (generally when the transactions are finalised).

Net loan losses

Impairment losses from financial assets classified into the category Loans and receivables (see section 13 “Financial instruments”), in the items “Loans to central banks”, “Loans to credit institutions” and “Loans to the public” on the balance sheet, are reported as “Net loan losses” together with losses from financial guarantees (including

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state guarantees in Denmark). Also the fair value adjustments of credit risk on loans granted in accordance with the Danish mortgage finance law (see section 13 “Financial instruments” and Note G42 “Assets and liabilities at fair value”) are reported under “Net loan losses”. Losses are reported net of any collateral and other credit enhancements. Nordea’s accounting policies for the calculation of impairment losses on loans can be found in section 14 “Loans to the public/credit institutions”.

Counterparty losses on instruments classified into the category Financial assets at fair value through profit or loss, including credit derivatives but apart from loans held at fair value as described above, as well as impairment on financial assets classified into the category Available for sale are reported under “Net result from items at fair value”.

Impairment of securities held as financial non-current assets

Impairment on investments in interest-bearing securities, classified into the categories Loans and receivables or Held to maturity, and on investments in associated undertakings are classified as “Impairment of securities held as financial non-current assets” in the income statement. The policies covering impairment of financial assets classified into the categories Loans and receivables and Held to maturity are disclosed in section 13 “Financial instruments” and section 14 “Loans to the public/credit institutions”.

Investments in associated undertakings are assessed for impairment annually. If observable indicators (loss events) indicate that an associated undertaking is impaired, an impairment test is performed to assess whether there is objective evidence of impairment. The carrying amount of the investment in the associate is compared with the recoverable amount (higher of value in use and fair value less cost to sell) and the carrying amount is written down to the recoverable amount if required.

Impairment losses are reversed if the recoverable amount increases. The carrying amount is then increased to the recoverable amount, but cannot exceed the carrying amount that would have been determined had no impairment loss been recognised.

7. Income recognition life insurance

Premiums received, and repayments to policyholders, related to the saving part of the life insurance contracts are reported as increases or decreases of liabilities to policyholders. See further information in section 19 “Liabilities to policyholders”.

The total income from life insurance mainly consists of the following components:

- Cost result
- Insurance risk result
- Risk and performance margin
- Investment return on additional capital in life insurance

The result from these components is, except for the cost result and the risk and performance margin relating to Unit Linked and Investment contracts, included in “Net result from items at fair value”.

The cost result is the result of expense loading from policyholders and is included in the item “Fee and commission income”, together with the risk and performance margin

relating to Unit Linked and Investment contracts. The related expenses are included in the items “Fee and commission expense” and “Operating expenses”. The policyholder’s part of a positive or negative cost result (profit sharing) is included in the note line “Change in technical provisions, Life” within Note G5 “Net result from items at fair value”.

The insurance risk result consists of income from individual risk products and from unbundled life insurance contracts as well as Health and personal accident insurance. The risk premiums are amortised over the coverage period as the provisions are reduced when insurance risk is released. A large part of the unbundled risk result from traditional life insurance is subject to profit sharing, which means that the policyholders receive a part of a net income or a net deficit. The risk income and the risk expenses are presented gross on the lines “Insurance risk income, Life” and “Insurance risk expense, Life” in Note G5 “Net result from items at fair value”. The policyholder’s part of the result is included in the line “Change in technical provisions, Life” in the note.

Gains and losses derived from investments in Nordea Life & Pensions are split on the relevant lines in Note G5 “Net result from items at fair value” as for any other investment in Nordea. The lines include investment return on assets held to cover liabilities to policyholders and return on the additional capital allocated to Nordea Life & Pensions (Shareholders capital in the Nordea Life & Pensions group).

The note line “Change in technical provisions, Life” in Note G5 “Net result from items at fair value” includes:

- Investment returns on assets held to cover liabilities to policyholders (including liabilities from traditional life insurance, unit linked insurance and investment contracts), individually transferred to policyholders’ accounts according to the contracts.
- Additional bonus (discretionary participation feature) to policyholders concerning traditional life insurance contracts or any other transfers to the policyholders to cover a periodical deficit between the investment result and any agreed minimum benefit to the policyholders.
- Risk and performance margin regarding traditional life insurance products according to local allocation rules in each Nordea Life & Pensions unit and according to contracts with policyholders. The recognition of a risk and performance margin in the income statement is mainly conditional on a positive result for traditional life insurance contracts. Risk and performance margins not possible to recognise in the current period due to poor investment results, can, in some countries, partly or wholly be deferred to years with higher returns.
- The policyholders’ part of the cost- and risk result regarding traditional life insurance contracts or unit linked contracts.

The note line “Change in collective bonus potential, Life” in Note G5 “Net result from items at fair value” relates only to traditional life insurance contracts. The line includes policyholders’ share of investment returns not yet individualised. The line includes also additional bonus (discretionary participation feature) and amounts needed to cover a periodical deficit between the investment result and any minimum benefits to the policyholders.

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8. Recognition and derecognition of financial instruments on the balance sheet

Derivative instruments, quoted securities and foreign exchange spot transactions are recognised on and derecognised (reclassified to the items “Other assets” or “Other liabilities” on the balance sheet between trade date and settlement date) from the balance sheet on the trade date. Other financial instruments are recognised on the balance sheet on settlement date.

Financial assets, other than those for which trade date accounting is applied, are derecognised from the balance sheet when the contractual rights to the cash flows from the financial asset expire or are transferred to another party. The rights to the cash flows normally expire or are transferred when the counterpart has performed by e.g. repaying a loan to Nordea, i.e. on settlement date.

In some cases, Nordea enters into transactions where it transfers assets that are recognised on the balance sheet, but retains either all or a portion of risks and rewards from the transferred assets. If all or substantially all risks and rewards are retained, the transferred assets are not derecognised from the balance sheet. If Nordea’s counterpart can sell or repledge the transferred assets, the assets are reclassified to the item “Financial instruments pledged as collateral” on the balance sheet. Transfers of assets with retention of all or substantially all risks and rewards include e.g. securities lending agreements and repurchase agreements.

Financial liabilities are derecognised from the balance sheet when the liability is extinguished. Normally this occurs when Nordea performs, for example when Nordea repays a deposit to the counterpart, i.e. on settlement date. Financial liabilities under trade date accounting are generally reclassified to “Other liabilities” on the balance sheet on trade date.

For further information, see sections “Securities borrowing and lending agreements” and “Repurchase and reverse repurchase agreements” within 13 “Financial instruments”, as well as Note G45 “Transferred assets and obtained collaterals”.

9. Translation of assets and liabilities denominated in foreign currencies

The functional currency of each entity is decided based upon the primary economic environment in which the entity operates. The parent company Nordea Bank AB (publ) uses two functional currencies, SEK and EUR for reporting in consolidated accounts, based on the different activities in the underlying business.

Foreign currency is defined as any currency other than the functional currency of the entity. Foreign currency transactions are recorded at the exchange rate on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate on the balance sheet date.

Exchange differences arising on the settlement of transactions at rates different from those at the date of the transaction, and unrealised translation differences on unsettled foreign currency monetary assets and liabilities, are recognised in the income statement in the item “Net result from items at fair value”.

Translation differences on financial instruments that are designated hedging instruments in a hedge of a net

investment in a group undertaking are recognised in other comprehensive income, to the extent the hedge is effective. This is performed in order to offset the translation differences affecting other comprehensive income when consolidating the group undertaking into Nordea. Any ineffectiveness is recognised in the income statement in the item “Net result from items at fair value”.

10. Hedge accounting

Nordea applies the EU carve out version of IAS 39 for portfolio hedges of both assets and liabilities. The EU carve out macro hedging enables a group of derivatives (or proportions thereof) to be viewed in combination and designated as the hedging instrument and removes some of the limitations in fair value hedge accounting relating to hedging core deposits and under-hedging strategies.

Nordea uses hedge accounting in order to have a symmetrical accounting treatment of the changes in fair value of the hedged item and changes in fair value of the hedging instruments as well as to hedge the exposure to variability in future cash flows and the exposure to net investments in foreign operations.

There are three forms of hedge accounting:

- Fair value hedge accounting
- Cash flow hedge accounting
- Hedges of net investments

Fair value hedge accounting

Fair value hedge accounting is used when derivatives are hedging changes in fair value of a recognised asset or liability attributable to a specific risk. The risk of changes in fair value of assets and liabilities in Nordea’s financial statements originates mainly from loans, securities and deposits with a fixed interest rate, causing interest rate risk. Changes in fair value from derivatives as well as changes in fair value of the hedged item attributable to the risks being hedged are recognised separately in the income statement in the item “Net result from items at fair value”. Given an effective hedge, the two changes in fair value will more or less balance, meaning the net result is close to zero. The changes in fair value of the hedged item attributable to the risks hedged with the derivative instrument are reflected in an adjustment to the carrying amount of the hedged item, which is also recognised in the income statement. The fair value change of the hedged items held at amortised cost in a portfolio hedge of interest rate risks is reported separately from the portfolio in the item “Fair value changes of the hedged items in portfolio hedge of interest rate risk” on the balance sheet.

Fair value hedge accounting in Nordea is performed mainly on a portfolio basis. Any ineffectiveness is recognised in the income statement under the item “Net result from items at fair value”.

Hedged items

A hedged item in a fair value hedge can be a recognised single asset or liability, an unrecognised firm commitment, or a portion thereof. The hedged item can also be a group of assets, liabilities or firm commitments with similar risk characteristics. Hedged items in Nordea consist of both individual assets or liabilities and portfolios of assets and/or liabilities.

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Accounting policies

Hedging instruments

The hedging instruments used in Nordea are predominantly interest rate swaps and cross currency interest rate swaps, which are always held at fair value. Cash instruments are only used as hedging instruments when hedging currency risk.

Cash flow hedge accounting

Cash flow hedge accounting can be used for the hedging of exposure to variations in future interest payments on instruments with variable interest rates and for the hedging of currency exposures. The portion of the gain or loss on the hedging instrument, that is determined to be an effective hedge, is recognised in other comprehensive income and accumulated in the cash flow hedge reserve in equity. The ineffective portion of the gain or loss on the hedging instrument is recycled to the item "Net result from items at fair value" in the income statement.

Gains or losses on hedging instruments recognised in the cash flow hedge reserve in equity through other comprehensive income are recycled and recognised in the income statement in the same period as the hedged item affects profit or loss, normally in the period that interest income or interest expense is recognised.

Hedged items

A hedged item in a cash flow hedge can be highly probable floating interest rate cash flows from recognised assets or liabilities or from future assets or liabilities. Nordea uses cash flow hedges when hedging currency risk in future payments of interest and principal in foreign currency.

Hedging instruments

The hedging instruments used in Nordea are predominantly cross currency interest rate swaps, which are always held at fair value, where the currency component is designated as a cash flow hedge of currency risk and the interest component as a fair value hedge of interest rate risk.

Hedges of net investments

See separate section 9 "Translation of assets and liabilities denominated in foreign currencies".

Hedge effectiveness

The application of hedge accounting requires the hedge to be highly effective. A hedge is regarded as highly effective if at inception and throughout its life it can be expected that changes in fair value of the hedged item as regards the hedged risk can be essentially offset by changes in fair value of the hedging instrument. The result should be within a range of 80–125 per cent. When assessing hedge effectiveness retrospectively Nordea measures the fair value of the hedging instruments and compares the change in fair value of the hedging instrument to the change in fair value of the hedged item. The effectiveness measurement is made on a cumulative basis. The hypothetical derivative method is used when measuring the effectiveness of cash flow hedges, meaning that the change in a perfect hypothetical swap is used as proxy for the present value of the cumulative change in expected

future cash flows from the hedged transaction (the currency component).

If the hedge relationship does not fulfil the requirements, hedge accounting is terminated. For fair value hedges the hedging instrument is reclassified to a trading derivative and the change in the fair value of the hedged item, up to the point when the hedge relationship is terminated, is amortised to the income statement on a straight-line basis over the remaining maturity of the hedged item.

In cash flow hedges, changes in the unrealised value of the hedging instrument will prospectively from the last time it was proven effective be accounted for in the income statement. The cumulative gain or loss on the hedging instrument that has been recognised in the cash flow hedge reserve in equity through other comprehensive income from the period when the hedge was effective is reclassified from equity to "Net result from items at fair value" in the income statement if the expected transaction no longer is expected to occur. If the expected transaction no longer is highly probable, but is still expected to occur, the cumulative gain or loss on the hedging instrument that has been recognised in other comprehensive income from the period when the hedge was effective remains in other comprehensive income until the transaction occurs or is no longer expected to occur.

11. Determination of fair value of financial instruments

Financial assets and liabilities classified into the categories Financial assets/liabilities at fair value through profit or loss (including derivative instruments) are recorded at fair value on the balance sheet with changes in fair value recognised in the income statement in the item "Net result from items at fair value".

Fair value is defined as the price that at the measurement date would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants under current market conditions in the principal market for the asset or liability or, in the absence of a principal market, in the most advantageous market for the asset or liability.

The existence of published price quotations in an active market is the best evidence of fair value and when they exist they are used to measure financial assets and financial liabilities. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an on-going basis. The absolute level for liquidity and volume required for a market to be considered active vary with the instrument classes. For some classes low price volatility is seen, also for those instruments within the class where the trade frequency is high. For instruments in such a class the liquidity requirements are lower and, correspondingly, the age limit for the prices used for establishing fair value is higher.

If markets are active or non-active is assessed regularly. The trade frequency and volume are monitored daily.

Nordea is predominantly using published price quotations to establish fair value for items disclosed under the following balance sheet items:

- Interest-bearing securities
- Shares (listed)
- Derivatives (listed)

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- Debt securities in issue (issued mortgage bonds in Nordea Kredit Realkreditaktieselskab)

If quoted prices for a financial instrument fail to represent actual and regularly occurring market transactions or if quoted prices are not available, fair value is established by using an appropriate valuation technique. The adequacy of the valuation technique, including an assessment of whether to use quoted prices or theoretical prices, is monitored on a regular basis.

Valuation techniques can range from simple discounted cash flow analysis to complex option pricing models. Valuation models are designed to apply observable market prices and rates as input whenever possible, but can also make use of unobservable model parameters. The adequacy of the valuation model is assessed by measuring its capability to hit market prices. This is done by comparison of calculated prices to relevant benchmark data, e.g. quoted prices from exchanges, the counterparty's valuations, price data from consensus services etc.

Nordea is predominantly using valuation techniques to establish fair value for items disclosed under the following balance sheet items:

- Loans to the public (mortgage loans in Nordea Kredit Realkreditaktieselskab)
- Interest-bearing securities (when quoted prices in an active market are not available)
- Shares (when quoted prices in an active market are not available)
- Derivatives (OTC-derivatives)

For financial instruments, where fair value is estimated by a valuation technique, it is investigated whether the variables used in the valuation model are predominantly based on data from observable markets. By data from observable markets, Nordea considers data that can be collected from generally available external sources and where this data is judged to represent realistic market prices. If non-observable data has a significant impact on the valuation, the instrument cannot be recognised initially at the fair value estimated by the valuation technique and any upfront gains are thereby deferred and amortised through the income statement over the contractual life of the instrument. The deferred upfront gains are subsequently released to income if the non-observable data becomes observable.

Note G42 "Assets and liabilities at fair value" provides a breakdown of fair values of financial instruments measured on the basis of:

- quoted prices in active markets for the same instrument (level 1),
- valuation technique using observable data (level 2), and
- valuation technique using non-observable data (level 3).

The valuation models applied by Nordea are consistent with accepted economic methodologies for pricing financial instruments and incorporate the factors that market participants consider when setting a price.

New valuation models are subject to approval by a Model Risk Management Committee and all models are reviewed on a regular basis.

For further information, see Note G42 "Assets and liabilities at fair value".

12. Cash and cash equivalents

Cash and cash equivalents consist of cash and balances with central banks where the following conditions are fulfilled:

- The central bank is domiciled in a country where Nordea is operating under a banking licence
- The balance is readily available at any time

Cash and cash equivalents are financial instruments classified into the category Loans and receivables, see section 13 "Financial instruments".

Loans to credit institutions payable on demand are also recognised as "Cash and cash equivalents" in the cash flow statement together with instruments with central banks that can be resold immediately.

13. Financial instruments

Classification of financial instruments

Each financial instrument has been classified into one of the following categories:

Financial assets:

- Financial assets at fair value through profit or loss:
 - Held for trading
 - Designated at fair value through profit or loss (fair value option)
- Loans and receivables
- Held to maturity
- Available for sale

Financial liabilities:

- Financial liabilities at fair value through profit or loss:
 - Held for trading
 - Designated at fair value through profit or loss (fair value option)
- Other financial liabilities

All financial assets and liabilities are initially measured at fair value. The classification of financial instruments into different categories forms the basis for how each instrument is subsequently measured on the balance sheet and how changes in its value are recognised. In Note G41 "Classification of financial instruments" the classification of the financial instruments on Nordea's balance sheet into different categories is presented.

Financial assets and financial liabilities at fair value through profit or loss

Financial assets and financial liabilities at fair value through profit or loss are measured at fair value, excluding transaction costs. All changes in fair values are recognised directly in the income statement in the item "Net result from items at fair value".

The category consists of two sub-categories; Held for trading and Designated at fair value through profit or loss (fair value option).

The sub-category Held for trading mainly contains derivative instruments that are held for trading purposes, interest-bearing securities and shares within Markets and Treasury. It also contains trading liabilities such as short-selling positions and lending in reverse repurchase agreements.

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The major parts of the financial assets/liabilities classified into the category Designated at fair value through profit or loss are mortgage loans and related issued bonds in the Danish subsidiary Nordea Kredit Realkreditaktieselskab and interest-bearing securities, shares and investment contracts in Nordea Life & Pensions.

Assets and liabilities in Nordea Kredit Realkreditaktieselskab are classified into the category Designated at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch. When Nordea grants mortgage loans to customers in accordance with the Danish mortgage finance law Nordea at the same time issues bonds with matching terms, so called “match funding”. The customers can repay the loans either through repayments of the principal or by purchasing the issued bonds and return them to Nordea as a settlement of the loan. The bonds play an important part in the Danish money market and Nordea consequently buys and sells own bonds in the market. If the loans and bonds were measured at amortised cost such buy-backs of bonds would give rise to an accounting mismatch as any gains or losses would have to be recognised immediately in the income statement. If such bonds are subsequently sold in the market any premium or discount would be amortised over the expected maturity, which would also create an accounting mismatch. To avoid such an accounting mismatch Nordea measures both the loans and bonds at fair value through profit or loss.

Interest-bearing securities, shares and investment contracts (defined in section 19 “Liabilities to policyholders”) in Nordea Life & Pensions are generally also classified into the category Designated at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch. The investment contracts (unit-linked) are held at fair value and to avoid an accounting mismatch also the related assets are held at fair value. This is valid also for insurance contracts (defined in section 19 “Liabilities to policyholders”) where the assets are generally held at fair value to reduce an accounting mismatch with the liabilities to policyholders that are generally measured at fair value.

Nordea also applies the fair value option on certain financial assets and financial liabilities related to Markets. The classification stems from that Markets is managing and measuring its financial assets and liabilities at fair value. Consequently, the majority of financial assets and financial liabilities in Markets are classified into the categories Financial assets/Financial liabilities at fair value through profit or loss.

Loans and receivables

Loans and receivables are non-derivative financial assets, with fixed or determinable payments, that are not quoted in an active market. These assets and their impairment are further described in the separate section 14 “Loans to the public/credit institutions”.

Held to maturity

Financial assets that Nordea has chosen to classify into the category Held to maturity are non-derivative financial assets with fixed or determinable payments and fixed

maturity that Nordea has the positive intent and ability to hold to maturity. Financial assets classified into the category Held to maturity are initially recognised on the balance sheet at the acquisition price, including transaction costs. Subsequent to initial recognition, the instruments within this category are measured at amortised cost. In an amortised cost measurement, the difference between acquisition cost and redemption value is amortised in the income statement over the remaining term using the effective interest rate method.

If more than an insignificant amount of the Held to maturity portfolio is sold or transferred the Held to maturity category is tainted, except for if the sale or transfer either occur close to maturity, after substantially all of the original principal is already collected, or due to an isolated non-recurring event beyond the control of Nordea.

Nordea assesses at each reporting date whether there is any objective evidence that the asset is impaired. If there is such evidence, an impairment loss is recorded. The loss is calculated as the difference between the carrying amount and the present value of estimated future cash flows and is recognised as “Impairment of securities held as financial non-current assets” in the income statement. See section 14 “Loans to the public/credit institutions” for more information on the identification and measurement of objective evidence of impairment, which is applicable also for interest-bearing securities classified into the category Held to maturity.

Available for sale

Financial instruments classified into the category Available for sale are measured at fair value. Changes in fair values, except for interest, foreign exchange effects and impairment losses, are recognised in the fair value reserve in equity through other comprehensive income. Interest is recognised in the item “Interest income” and foreign exchange effects and impairment losses in the item “Net result from items at fair value” in the income statement.

When an instrument classified into the category Available for sale is disposed of, the fair value changes that previously have been accumulated in the fair value reserve (related to Available for sale investments) in other comprehensive income are removed from equity and recognised in the income statement in the item “Net result from items at fair value”.

Financial assets classified into the category Available for sale are assessed at least annually in order to determine any need for impairment losses. If there is objective evidence of impairment, the accumulated loss that has been recognised in other comprehensive income is removed from equity and recognised as “Net result from items at fair value” in the income statement. The amount of the accumulated loss that is recycled from equity is the difference between the asset’s acquisition cost and current fair value. For equity investments a prolonged or significant decline in the fair value, compared to the acquisition cost, is considered to be objective evidence of impairment. Objective evidence of impairment for a debt instrument is rather connected to a loss event, such as an issuer’s financial difficulty.

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Other financial liabilities

Financial liabilities, other than those classified into the category Financial liabilities at fair value through profit or loss, are measured at amortised cost. Interest on Other financial liabilities is recognised in the item “Interest expense” in the income statement.

Hybrid (combined) financial instruments

Hybrid (combined) financial instruments are contracts containing a host contract and an embedded derivative instrument. Such combinations arise predominantly from the issuance of structured debt instruments, such as issued index-linked bonds.

Index-linked bonds issued by Group Treasury are considered to be part of the funding activities. The zero coupon bond, is measured at amortised cost. The embedded derivatives in those instruments are separated from the host contract and accounted for as stand-alone derivatives at fair value, if the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract, and the embedded derivative meets the definition of a derivative instrument. Changes in fair values, of the embedded derivatives, are recognised in the income statement in the item “Net result from items at fair value”.

Index-linked bonds issued by Markets as part of the trading portfolio are classified into the category Held for trading, and the entire combined instrument, host contract together with the embedded derivative, is measured at fair value through profit or loss. Changes in fair values are recognised in the income statement in the item “Net result from items at fair value”.

Securities borrowing and lending agreements

Generally, securities borrowing and securities lending transactions are entered into on a collateralised basis. Unless the risks and rewards of ownership are transferred, the securities are not recognised on or derecognised from the balance sheet. In the cases where the counterpart is entitled to resell or repledge the securities, the securities are reclassified to the balance sheet item “Financial instruments pledged as collateral”.

Securities in securities lending transactions are also disclosed in the item “Assets pledged as security for own liabilities”.

Cash collateral advanced (securities borrowing) to the counterparts is recognised on the balance sheet as “Loans to central banks”, “Loans to credit institutions” or as “Loans to the public”. Cash collateral received (securities lending) from the counterparts is recognised on the balance sheet as “Deposits by credit institutions” or as “Deposits and borrowings from the public”.

Repurchase and reverse repurchase agreements

Securities delivered under repurchase agreements and securities received under reverse repurchase agreements are not derecognised from or recognised on the balance sheet. In the cases where the counterpart has the right to resell or repledge the securities, the securities are reclassified to the balance sheet line “Financial instruments pledged as collateral”.

Securities delivered under repurchase agreements are

also disclosed in the item “Assets pledged as security for own liabilities”.

Cash received under repurchase agreements is recognised on the balance sheet as “Deposits by credit institutions” or as “Deposits and borrowings from the public”. Cash delivered under reverse repurchase agreements is recognised on the balance sheet as “Loans to central banks”, “Loans to credit institutions” or as “Loans to the public”.

Additionally, the sale of securities received in reverse repurchase agreements trigger the recognition of a trading liability (short sale).

Derivatives

All derivatives are recognised on the balance sheet and measured at fair value. Derivatives with total positive fair values, including any accrued interest, are recognised as assets in the item “Derivatives” on the asset side. Derivatives with total negative fair values, including any accrued interest, are recognised as liabilities in the item “Derivatives” on the liability side.

Realised and unrealised gains and losses from derivatives are recognised in the income statement in the item “Net result from items at fair value”.

Offsetting of financial assets and liabilities

Nordea offsets financial assets and liabilities on the balance sheet if there is a legal right to offset, in the ordinary course of business and in case of bankruptcy, and if the intent is to settle the items net or realise the asset and settle the liability simultaneously. This is generally achieved through the central counterparty clearing houses that Nordea has agreements with.

Exchanged traded derivatives are generally accounted for as settled on a daily basis when cash is paid or received and the instrument is reset to market terms. Derivative assets and liabilities against central counterparty clearing houses are, as mentioned above, generally set off on the balance sheet, but net cash collateral received or paid is generally accounted for separately as cash collateral paid (asset) or received (liability), which is also the case for cash collateral paid or received in bilateral OTC derivative transactions.

14. Loans to the public/credit institutions

Financial instruments classified as “Loans to the public/credit institutions” (including loans to central banks) on the balance sheet and into the category Loans and receivables are measured at amortised cost (see also the separate section 8 “Recognition and derecognition of financial instruments on the balance sheet” as well as Note G41 “Classification of financial instruments”).

Nordea monitors loans as described in the separate section on Risk, Liquidity and Capital management. Loans attached to individual customers or groups of customers are identified as impaired if the impairment tests indicate an objective evidence of impairment.

Also interest-bearing securities classified into the categories Loans and receivables and Held to maturity are held at amortised cost and the description below is valid also for the identification and measurement of impairment on these assets. Possible impairment losses on interest-

bearing securities classified into the categories Loans and receivables and Held to maturity are recognised as “Impairment of securities held as non-current financial assets” in the income statement.

Impairment test of individually assessed loans

Nordea tests all loans for impairment on an individual basis. The purpose of the impairment tests is to find out if the loans have become impaired. As a first step in the identification process for impaired loans, Nordea monitors whether there are indicators of impairment (loss event) and whether these loss events represent objective evidence of impairment. More information on the identification of loss events can be found in the Risk, Liquidity and Capital management section.

Loans that are not individually impaired will be transferred to a group of loans with similar risk characteristics for a collective impairment test.

Impairment test of collectively assessed loans

Loans not impaired on an individual basis are collectively tested for impairment.

These loans are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms. Nordea monitors its portfolio through rating migrations, the credit decision and annual review process supplemented by quarterly risk reviews. Through these processes Nordea identifies loss events indicating incurred losses in a group. A loss event is an event resulting in a deterioration of the expected future cash flows. Only loss events incurred up to the reporting date are included when performing the assessment of the group.

The objective for the group assessment process is to evaluate if there is a need to make a provision due to the fact that a loss event has occurred, which has not yet been identified on an individual basis. This period between the date when the loss event occurred and the date when it is identified on an individual basis is called “Emergence period”. The impairment remains related to the group of loans until the losses have been identified on an individual basis. The identification of the loss is made through a default of the engagement or by other indicators.

For corporate customers and bank counterparts, Nordea uses the existing rating system as a basis when assessing the credit risk. Nordea uses historical data on probability of default to estimate the risk for a default in a rating class. These loans are rated and grouped mostly based on type of industry and/or sensitivity to certain macro parameters, e.g. dependency to oil prices etc.

Personal customers and small corporate customers are monitored through scoring models. These are based mostly on historical data, as default rates and loss rates given a default, and experienced judgement performed by management. Rating and scoring models are described in more detail in the separate section on Risk, Liquidity and Capital management.

The collective assessment is performed through a netting principle, i.e. when rated engagements are up-rated due to estimated increases in cash flows, this improvement will be netted against losses on loans that are down-rated due to estimated decreases in cash-flows. Netting is

only performed within groups with similar risk characteristics where Nordea assesses that the customers' future cash flows are insufficient to serve the loans in full.

Impairment loss

If the carrying amount of the loans is higher than the sum of the net present value of estimated cash flows (discounted with the original effective interest rate), including the fair value of the collaterals and other credit enhancements, the difference is the impairment loss.

For significant loans that have been individually identified as impaired the measurement of the impairment loss is made on an individual basis.

For insignificant loans that have been individually identified as impaired and for loans not identified as impaired on an individual basis the measurement of the impairment loss is measured using a portfolio based expectation of the future cash flows.

If the impairment loss is not regarded as final, the impairment loss is accounted for on an allowance account representing the accumulated impairment losses. Changes in the credit risk and accumulated impairment losses are accounted for as changes in the allowance account and as “Net loan losses” in the income statement (see also section 6 “Recognition of operating income and impairment”).

If the impairment loss is regarded as final, it is reported as a realised loss and the value of the loan and the related allowance for impairment loss are derecognised. An impairment loss is regarded as final when the obligor is filed for bankruptcy and the administrator has declared the economic outcome of the bankruptcy procedure, or when Nordea forgives its claims either through a legal based or voluntary reconstruction or when Nordea, for other reasons, deem it unlikely that the claim will be recovered.

Discount rate

The discount rate used to measure impairment is the original effective interest rate for loans attached to an individual customer or, if applicable, to a group of loans. If considered appropriate, the discount rate can be based on a method that results in an impairment that is a reasonable approximation of using the effective interest rate method as basis for the calculation.

Restructured loans

In this context a restructured loan is defined as a loan where Nordea has granted concessions to the obligor due to its deteriorated financial situation and where this concession has resulted in an impairment loss for Nordea. After a reconstruction the loan is normally regarded as not impaired if it performs according to the new conditions. Concessions made in reconstructions are regarded as loan losses unless Nordea retains the possibility to regain the loan losses incurred. In the event of a recovery the payment is reported as a recovery of loan losses.

Assets taken over for protection of claims

In a financial reconstruction the creditor may concede loans to the obligor and in exchange for this concession acquire an asset pledged for the conceded loans, shares issued by the obligor or other assets. Assets taken over for

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protection of claims are reported on the same balance sheet line as similar assets already held by Nordea. For example a property taken over, not held for Nordea's own use, is reported together with other investment properties.

At initial recognition, all assets taken over for protection of claims are recognised at fair value and the possible difference between the carrying amount of the loan and the fair value of the assets taken over is recognised as "Net loan losses". The fair value of the asset on the date of recognition becomes its cost or amortised cost value, as applicable. In subsequent periods, assets taken over for protection of claims are valued in accordance with the valuation principles for the appropriate type of asset. Investment properties are then measured at fair value. Financial assets that are foreclosed are generally classified into the categories Available for sale or Designated at fair value through profit or loss (fair value option) (see section 13 "Financial instruments") and measured at fair value. Changes in fair values are recognised in other comprehensive income for assets classified into the category Available for sale. For assets classified into the category Designated at fair value through profit or loss, changes in fair value are recognised in the income statement under the line "Net result from items at fair value".

Any change in value, after the initial recognition of the asset taken over, is presented in the income statement in line with the Group's presentation policies for the appropriate asset. "Net loan losses" in the income statement is, after the initial recognition of the asset taken over, consequently not affected by any subsequent remeasurement of the asset.

15. Leasing

Nordea as lessor

Finance leases

Nordea's leasing operations mainly comprise finance leases. A finance lease is reported as a receivable from the lessee in the balance sheet item "Loans to the public" at an amount equal to the net investment in the lease. The lease payment, excluding cost of services, is recorded as repayment of principal and interest income. The income allocation is based on a pattern reflecting a constant periodic return on the net investment outstanding in respect of the finance lease.

Operating leases

Assets subject to operating leases on the balance sheet are reported in accordance with the nature of the assets, in general as property and equipment. Leasing income is recognised as income on a straight-line basis over the lease term and classified as "Net interest income". The depreciation of the leased assets is calculated on the basis of Nordea's depreciation policy for similar assets and reported as "Depreciation, amortisation and impairment charges of tangible and intangible assets" in the income statement.

Nordea as lessee

Finance leases

Finance leases are recognised as assets and liabilities on the balance sheet at the amount equal to the fair value, or if lower, the present value of the minimum lease payments of the leased assets at the inception of the lease. The assets

are reported in accordance with the nature of the assets. Lease payments are apportioned between finance charge and reduction of the outstanding liability. The finance charge is allocated to periods during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. A finance lease also gives rise to a depreciation expense for the leased asset. The depreciation policy is consistent with that of the assets in own use. Impairment testing of leased assets is performed following the same principles as for similar owned assets.

Operating leases

Operating leases are not recognised on Nordea's balance sheet. For operating leases the lease payments are recognised as expenses in the income statement on a straight-line basis over the lease term unless another systematic way better reflects the time pattern of Nordea's benefit. The original lease terms normally range between 3 to 25 years.

Operating leasing is mainly related to office premises contracts and office equipment contracts normal to the business.

The central district properties in Finland, Norway and Sweden that Nordea has divested are leased back. The duration of the lease agreements was initially 3-25 years with renewal options. The lease agreements include no transfers of ownerships of the asset by the end of the lease term, nor any economic benefits from appreciation in value of the leased property. In addition, the lease term is not for the major part of the assets' economic life. These leases are thus classified as operating leases. The rental expense for these premises is recognised on the basis of the time-pattern of Nordea's economic benefit which differs from the straight-line basis and better resembles an ordinary rental arrangement.

Embedded leases

Agreements can contain a right to use an asset in return for a payment, or a series of payments, although the agreement is not in the legal form of a leasing contract. If applicable, these assets are separated from the contract and accounted for as leased assets.

16. Intangible assets

Intangible assets are identifiable, non-monetary assets without physical substance. The assets are under Nordea's control, which means that Nordea has the power and rights to obtain the future economic benefits flowing from the underlying resource. The intangible assets in Nordea mainly consist of goodwill, IT-development/computer software and customer related intangible assets.

Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of Nordea's share of net identifiable assets of the acquired group undertaking/associated undertaking at the date of acquisition. Goodwill on acquisition of group undertakings is included in "Intangible assets". Goodwill on acquisitions of associates is not recognised as a separate asset, but included in "Investments in associated undertakings". Goodwill is tested annually

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for impairment or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is carried at cost less accumulated impairment losses. Impairment losses on goodwill cannot be reversed in subsequent periods. Goodwill related to associated undertakings is not tested for impairment separately, but included in the total carrying amount of the associated undertakings. The policies covering impairment testing of associated undertakings is disclosed in section 6 “Recognition of operating income and impairment”.

IT-development/Computer software

Costs associated with maintaining computer software programs are expensed as incurred. Costs directly associated with major software development investments, with a useful life of three years or more and the ability to generate future economic benefits, are recognised as intangible assets. These costs include software development staff costs and overhead expenditures directly attributable to preparing the asset for use. Computer software includes also acquired software licenses not related to the function of a tangible asset.

Amortisation is calculated on a straight-line basis over the useful life of the software, generally a period of 3 to 10 years.

Customer related intangible assets

In business combinations a portion of the purchase price is normally allocated to a customer related intangible asset, if the asset is identifiable and under Nordea’s control. An intangible asset is identifiable if it arises from contractual or legal rights, or could be separated from the entity and sold, transferred, licenced, rented or exchanged. The asset is amortised over its useful life, generally over 10 years.

Impairment

Goodwill is not amortised but tested for impairment annually irrespective of any indications of impairment. Impairment testing is also performed more frequently if required due to any indication of impairment. The impairment charge is calculated as the difference between the carrying amount and the recoverable amount.

At each balance sheet date, all intangible assets with definite useful lives are reviewed for indications of impairment. If such indications exist, an analysis is performed to assess whether the carrying amount of the intangible asset is fully recoverable.

The recoverable amount is the higher of fair value less costs to sell and the value in use of the asset or the cash-generating unit, which is defined as the smallest identifiable group of assets that generates largely independent cash flows in relation to other assets. For goodwill, the cash generating units are defined as the operating segments. The value in use is the present value of the cash flows expected to be realised from the asset or the cash-generating unit. The cash flows are assessed based on the asset or cash-generating unit in its current condition and discounted at a rate based on the long-term risk free interest rate plus a risk premium (post tax). If the recoverable amount is less than the carrying amount, an impairment loss is recognised. See Note G20 “Intangible assets” for more information on the impairment testing.

17. Property and equipment

Property and equipment includes own-used properties, leasehold improvements, IT equipment, furniture and other equipment. Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of property and equipment comprise its purchase price, as well as any directly attributable costs of bringing the asset to the working condition for its intended use. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items.

Property and equipment is depreciated on a straight-line basis over the estimated useful life of the assets. The estimates of the useful life of different assets are reassessed on a yearly basis. Below follows the current estimates:

Buildings	30–75 years
Equipment	3–5 years
Leasehold improvements	Changes within buildings the shorter of 10 years and the remaining leasing term. New construction the shorter of the principles used for owned buildings and the remaining leasing term. Fixtures installed in leased properties are depreciated over the shorter of 10–20 years and the remaining leasing term.

At each balance sheet date, Nordea assesses whether there is any indication that an item of property and equipment may be impaired. If any such indication exists, the recoverable amount of the asset is estimated and any impairment loss is recognised.

Impairment losses are reversed if the recoverable amount increases. The carrying amount is then increased to the recoverable amount, but cannot exceed the carrying amount that would have been determined had no impairment loss been recognised.

18. Investment property

Investment properties are primarily properties held to earn rent and/or capital appreciation. The majority of the properties in Nordea are attributable to Nordea Life & Pensions. Nordea applies the fair value model for subsequent measurement of investment properties. The best evidence of a fair value is normally given by quoted prices in an active market for similar properties in the same location and condition. As these prices are rarely available discounted cash flow projection models based on reliable estimates of future cash flows are also used.

Net rental income, gains and losses as well as fair value adjustments are recognised directly in the income statement as “Net result from items at fair value”.

19. Liabilities to policyholders

Liabilities to policyholders include obligations according to insurance contracts and investment contracts with policyholders.

An insurance contract is defined as “a contract under which one party (the insurer) accepts significant insurance

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risks from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder”.

Investment contracts are contracts with policyholders that have the legal form of insurance contracts but where the insurance risk transfer has been assessed to be insignificant.

The insurance risk is generally calculated as the risk sum payable as a percentage of the reserve behind the contract at the beginning of the contract period. It is Nordea's assessment that a risk percentage of five or higher is a significant insurance risk.

The contracts can be divided into the following classes:

- Insurance contracts:
 - Traditional life insurance contracts with and without discretionary participation feature
 - Unit-Linked contracts with significant insurance risk
 - Health and personal accident
- Investment contracts:
 - Investment contracts with discretionary participation feature
 - Investment contracts without discretionary participation feature

Insurance contracts

The measurement principles under local GAAP have been maintained consequently resulting in a non-uniform accounting policies method on consolidation.

Traditional life insurance provisions represent consolidated provisions for all the companies in Nordea Life & Pensions, including companies in Sweden, Norway, Finland, Denmark, Poland, Luxembourg, Isle of Man, Estonia and Lithuania.

In Denmark, Sweden and Finland the measurements are prepared by calculating the present value of future benefits, to which the policyholders are entitled. The calculation includes assumptions about market consistent discounting rates as well as expenses and life risk. The discount rate is based on the liabilities' current term. In Denmark, the provision, in addition, includes bonus potential on paid policies and on future premiums.

In Norway the provisions are mainly calculated on the basis of a prospective method. The discount rate used is equal to the original tariff rates and assumptions about expenses and risk.

The accounting policy for each company is based on the local structure of the business and is closely related to solvency rules and national regulation concerning profit sharing and other requirements about collective bonus potential.

Unit-Linked contracts represent life insurance provisions relating to Unit-Linked policies written either with or without an investment guarantee. Unit-Linked contracts classified as insurance contracts include the same insurance risk elements as traditional insurance contracts. These contracts are mainly recognised and measured at fair value on the basis of:

- the fair value of the assets linked to the Unit-Linked contracts, and
- the estimated present value of the insurance risk which is calculated in the same way as traditional insurance contracts considering the impact on every risk element included in the cash flows.

Health and personal accident provisions include premium reserves and claims outstanding. This item is recognised and measured on deferred basis in the same way as general insurance contracts.

Investment contracts

Investment contracts are contracts with policyholders, which do not transfer sufficient insurance risk to be classified as insurance contracts.

However, investment contracts with discretionary participation features are, in line with IFRS 4, accounted for as insurance contracts using local accounting principles. Nordea Life & Pension has only a small number of these contracts.

Investment contracts without discretionary participation features are recognised and measured at fair value in accordance with IAS 39 “Financial Instruments: Recognition and Measurement”, equal to fair value of the assets linked to these contracts. These assets are classified into the category Designated at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch.

Discretionary participating features (DPF)

Some traditional life insurance contracts and investment contracts include a contractual right for the policyholder to receive significant benefits in addition to guaranteed benefits. Nordea has discretion to pay these additional benefits as bonus on risk result, expense result and interest rate. These DPF-contracts (Collective bonus potential) are classified as liabilities on the balance sheet.

Collective bonus potential includes amounts allocated but not attributed to the policyholders. In Finland, collective bonus potential includes the policyholder's part of the total unrealised investment gains and bonus potential on paid policies and future premiums (the difference between retrospective and market consistent prospective measurement principles of the insurance contracts). In Norway, collective bonus potential includes the policyholder's part of both the total unrealised investment gains and additional reserves. In Sweden and Denmark, the main valuation principle is fair value (insurance contracts). The policyholder's part of both realised and unrealised investment gains is therefore included on the balance sheet representing either “Change in technical provisions, Life” and/or “Change in collective bonus potentials, Life”, depending on whether the investment result is allocated or not. Both the mentioned lines are included on the balance sheet line “Liabilities to policyholders”.

Liability adequacy test

The adequacy of insurance provisions is assessed at each reporting date to ensure that the carrying amount of the liabilities is higher than the best estimate of future cash flows discounted with current interest rates. If needed, additional provisions are accounted for and recognised in the income statement.

20. Taxes

The item “Income tax expense” in the income statement comprises current- and deferred income tax. The income tax expense is recognised in the income statement, except to the extent the tax effect relates to items recognised in other comprehensive income or directly in equity, in

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which case the tax effect is recognised in other comprehensive income or in equity respectively.

Current tax is the expected tax expense on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities are recognised, using the balance sheet method, for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets are recognised for the carry forward of unused tax losses and unused tax credits. Deferred tax is not recognised for temporary differences arising on initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, nor for differences relating to investments in group undertakings and associated undertakings to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted at the reporting date. Deferred tax assets and liabilities are not discounted. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences, tax losses carry forward and unused tax credits can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Current tax assets and current tax liabilities are offset when the legal right to offset exists and Nordea intends to either settle the tax asset and the tax liability net or to recover the asset and settle the liability simultaneously. Deferred tax assets and deferred tax liabilities are generally offset if there is a legally enforceable right to offset current tax assets and current tax liabilities.

21. Earnings per share

Basic earnings per share is calculated by dividing the profit or loss attributable to shareholders of Nordea Bank AB (publ) by the weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share is determined by adjusting the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, consisting of rights to performance shares in the long term incentive programmes.

The potential ordinary shares are only considered to be dilutive, on the balance sheet date, if all performance conditions are fulfilled and if a conversion to ordinary shares would decrease earnings per share. The rights are furthermore considered dilutive only when the exercise price, with the addition of future services, is lower than the period's average share price.

22. Employee benefits

All forms of consideration given by Nordea to its employees as compensation for services performed are employee

benefits. Short-term benefits are to be settled within twelve months after the reporting period when the services have been performed. Post-employment benefits are benefits payable after the termination of the employment. Post-employment benefits in Nordea consist only of pensions. Termination benefits normally arise if an employment is terminated before the normal retirement date, or if an employee accepts an offer of voluntary redundancy.

Short-term benefits

Short term benefits consist mainly of fixed and variable salary. Both fixed and variable salaries are expensed in the period when the employees have performed services to Nordea. Nordea has also issued share-based payment programmes, which are further described in section 25 "Share-based payment".

More information can be found in Note G7 "Staff costs".

Post-employment benefits

Pension plans

The companies within Nordea have various pension plans, consisting of both defined benefit pension plans and defined contribution pension plans, reflecting national practices and conditions in the countries where Nordea operates. Defined benefit pension plans are predominantly sponsored in Sweden, Norway and Finland. The major defined benefit pension plans are funded schemes covered by assets in pension funds/foundations. If the fair value of plan assets, associated with a specific pension plan, is lower than the gross present value of the defined benefit obligation, the net amount is recognised as a liability ("Retirement benefit liabilities"). If not, the net amount is recognised as an asset ("Retirement benefit assets"). Non-funded pension plans are recognised as "Retirement benefit liabilities".

Most pensions in Denmark, but also plans in other countries, are based on defined contribution arrangements that hold no pension liability for Nordea. All defined benefit pension plans are closed for new employees. Nordea also contributes to public pension systems.

Pension costs

Obligations for defined contribution pension plans are recognised as an expense as the employee renders services to the entity and the contribution payable in exchange for that service becomes due. Nordea's net obligation for defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned for their service in the current and prior periods. That benefit is discounted to determine its present value. Actuarial calculations are applied to assess the present value of defined benefit obligations and related costs, based on several actuarial and financial assumptions (as disclosed in Note G33 "Retirement benefit obligations").

When establishing the present value of the obligation and the fair value of any plan assets, actuarial gains and losses may arise as a result of changes in actuarial assumptions and experience effects (actual outcome compared to assumptions). The actuarial gains and losses are recognised immediately in equity through other comprehensive income.

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When the calculation results in a benefit the recognised asset is limited to the present value of any future refunds from the plan or reductions in future contributions to the plan.

Social security contribution is calculated and accounted for based on the net recognised surplus or deficit by plan and is included on the balance sheet as “Retirement benefit liabilities” or “Retirement benefit assets”.

Discount rate in defined benefit pension plans

The discount rate is determined by reference to high quality corporate bonds, where a deep enough market for such bonds exists. Covered bonds are in this context considered to be corporate bonds. In countries where no such market exists the discount rate is determined by reference to government bond yields. In Sweden, Norway and Denmark the discount rate is determined with reference to covered bonds and in Finland with reference to corporate bonds.

Termination benefits

As mentioned above termination benefits normally arise if an employment is terminated before the normal retirement date, or if an employee accepts an offer of voluntary redundancy. Termination benefits do not arise if the employees have to continue performing services and the termination benefits can be considered to be normal compensation for those services.

Termination benefits are expensed when Nordea has an obligation to make the payment. An obligation arises when there is a formal plan committed to on the appropriate organisational level and when Nordea is without realistic possibility of withdrawal, which normally occurs when the plan has been communicated to the group affected or to their representatives.

Termination benefits can include both short-term benefits, for instance a number of months' salary, and post-employment benefits, normally in the form of early retirement. Short-term benefits are classified as “Salaries and remuneration” and post-employment benefits as “Pension costs” in Note G7 “Staff costs”.

23. Equity

Non-controlling interests

Non-controlling interests comprise the portion of net assets of group undertakings not owned directly or indirectly by Nordea Bank AB (publ).

For each business combination, Nordea measures the non-controlling interests in the acquiree either at fair value or at their proportionate share of the acquiree's identifiable net assets.

Share premium reserve

The share premium reserve consists of the difference between the subscription price and the quota value of the shares in Nordea's rights issue. Transaction costs in connection to the rights issue have been deducted.

Other reserves

Other reserves comprise income and expenses, net after tax effects, which are reported in equity through other comprehensive income. These reserves include fair value

reserves for cash flow hedges, financial assets classified into the category Available for sale and accumulated remeasurements of defined benefit pension plans, as well as a reserve for translation differences.

Retained earnings

Apart from undistributed profits from previous years, retained earnings include the equity portion of untaxed reserves. Untaxed reserves according to national rules are accounted for as equity net of deferred tax at prevailing tax rates in the respective country.

In addition, Nordea's share of the earnings in associated undertakings, after the acquisition date, that have not been distributed is included in retained earnings.

Treasury shares

Treasury shares are not accounted for as assets. Acquisitions of treasury shares are classified as deductions of “Retained earnings” on the balance sheet. Also own shares in trading portfolios are classified as treasury shares. Divested treasury shares are recognised as an increase of “Retained earnings”.

Contracts on Nordea shares that can be settled net in cash are either financial assets or financial liabilities.

24. Financial guarantee contracts and credit commitments

Upon initial recognition, premiums received in issued financial guarantee contracts and credit commitments are recognised as prepaid income on the balance sheet. The guarantees and irrevocable credit commitments are subsequently measured, and recognised as a provision on the balance sheet, at the higher of either the received fee less amortisation, or an amount calculated as the discounted best estimate of the expenditure required to settle the present obligation. Changes in provisions are recognised in the income statement in the item “Net loan losses”.

Premiums received for financial guarantees are, as stated in section 6 “Recognition of operating income and impairment”, amortised over the guarantee period and recognised as “Fee and commission income” in the income statement. Premiums received on credit commitments are generally amortised over the loan commitment period. The contractual amounts are recognised off-balance sheet, financial guarantees in the item “Contingent liabilities” and irrevocable credit commitments in the item “Credit commitments”.

25. Share-based payment

Equity-settled programmes

Nordea has annually issued Long Term Incentive Programmes from 2007 through 2012. Employees participating in these programmes are granted share-based equity-settled rights, i.e. rights to receive shares for free or to acquire shares in Nordea at a significant discount compared to the share price at grant date. The value of such rights is expensed. The expense is based on the estimated fair value of each right at grant date. The total fair value of these rights is determined based on the group's estimate of the number of rights that will eventually vest, which is reassessed at each reporting date. The fair value is expensed on a straight-line basis over the vesting period.

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The vesting period is the period that the employees have to remain in service in Nordea in order for their rights to vest. Market performance conditions in D-rights/Performance Share II are reflected as a probability adjustment to the initial estimate of fair value at grant date. There is no adjustment (true-up) for differences between estimated and actual vesting due to market conditions.

Social security costs are also allocated over the vesting period, in accordance with statement UFR 7 issued by the Swedish Financial Reporting Board: "IFRS 2 and social security contributions for listed enterprises". The provision for social security costs is reassessed on each reporting date to ensure that the provision is based on the rights' fair value at the reporting date.

For more information see Note G7 "Staff costs".

Cash-settled programmes

Nordea has to defer payment of variable salaries under Nordic FSA's regulations and general guidelines, as is also the case with the Executive Incentive Programme (EIP). The deferred amounts are to some extent indexed using Nordea's TSR (Total Shareholders' Return) and these "programmes" are cash-settled share-based programmes. These programmes are fully vested when the payments of variable salaries are initially deferred and the fair value of the obligation is remeasured on a continuous basis. The remeasurements are, together with the related social charges, recognised in the income statement in the item "Net result from items at fair value".

For more information see Note G7 "Staff costs".

26. Related party transactions

Nordea defines related parties as:

- Shareholders with significant influence
- Group undertakings
- Associated undertakings
- Key management personnel
- Other related parties

All transactions with related parties are made on an arm's length basis.

Shareholders with significant influence

Shareholders with significant influence are shareholders that have the power to participate in the financial and operating decisions of Nordea but do not control those policies.

Group undertakings

For the definition of group undertakings see section 5 "Principles of consolidation". Further information on the undertakings included in the Nordea Group is found in Note P21 "Investments in group undertakings".

Group internal transactions between legal entities are performed according to arm's length principles in conformity with OECD requirements on transfer pricing. These transactions are eliminated in the consolidated accounts.

Associated undertakings

For the definition of Associated undertakings see section 5 "Principles of consolidation".

Further information on the associated undertakings included in the Nordea Group is found in Note G19 "Investments in associated undertakings".

Key management personnel

Key management personnel includes the following positions:

- The Board of Directors
- The Chief Executive Officer (CEO)
- The Group Executive Management (GEM)

For information about compensation, pensions and other transactions with key management personnel, see Note G7 "Staff costs".

Other related parties

Other related parties comprise close family members to individuals in key management personnel. Other related parties also include companies significantly influenced by key management personnel in Nordea Group as well as companies significantly influenced by close family members to these key management personnel. Other related parties also include Nordea's pension foundations.

Information concerning transactions between Nordea and other related parties is found in Note G48 "Related-party transactions".

27. Exchange rates

EUR 1 = SEK	Jan-Dec 2013	Jan-Dec 2012
Income statement (average)	8.6524	8.7052
Balance sheet (at end of period)	8.8591	8.5820
EUR 1 = DKK		
Income statement (average)	7.4579	7.4438
Balance sheet (at end of period)	7.4593	7.4610
EUR 1 = NOK		
Income statement (average)	7.8091	7.4758
Balance sheet (at end of period)	8.3630	7.3483
EUR 1 = PLN		
Income statement (average)	4.1969	4.1836
Balance sheet (at end of period)	4.1543	4.0740
EUR 1 = RUB		
Income statement (average)	42.3269	39.9253
Balance sheet (at end of period)	45.3246	40.3295

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Segment reporting

Operating segments**Basis of segmentation**

Financial results are presented for the three main business areas Retail Banking, Wholesale Banking and Wealth Management, with further breakdown on operating segments, and for the operating segment Group Corporate Centre. Other operating segments below the quantitative thresholds in IFRS 8 are included in Other operating segments. Group functions and eliminations as well as the result that is not fully allocated to any of the operating segments, are shown separately as reconciling items.

Compared with the 2012 Annual Report changes in the basis of segmentation have been made following the divestment of Nordea's Polish operations. The divested operations are excluded from the reporting to the Chief Operating Decision Maker (CODM) and are consequently not part of the segment reporting in Note G2. The impact from the divested operations can be found in Note G44. Comparative figures have been restated accordingly.

The main business area Wealth Management has in addition been separated from Other operating segments and further broken down on reportable operating segments. Comparative figures have been restated accordingly.

Reportable Operating segments

Retail Banking conducts a full service banking operation and offers a wide range of products. It is Nordea's largest customer area and serves household customers and corporate customers in the Nordic markets (Retail Banking Nordic) as well as the Baltic countries (Retail Banking Baltic). Wholesale Banking provides banking and other financial solutions to large Nordic and international corporate, institutional and public companies. The divi-

sion Corporate & Institutional Banking is a customer oriented organisation serving the largest globally operating corporates. This division is also responsible for Nordea's customers within the financial sector, and offers single products such as funds and equity products as well as consulting services within asset allocation and fund sales. The division Shipping, Offshore & Oil Services is responsible for Nordea's customers within the shipping, offshore and oil services industries and provides tailor made solutions and syndicated loan transactions. Nordea Bank Russia offers a full range of bank services to corporate and private customers in Russia. Capital Markets unallocated includes the result in Capital Markets which is not allocated to the main business areas. Wealth management provides high quality investment, savings and risk management products. It also manages customers' assets and gives financial advice to affluent and high net worth individuals as well as to institutional investors. The division Private Banking provides wealth planning, full-scale investment advice, credit, and estate planning services to wealthy individuals, businesses and their owners, trusts and foundations. The division Asset Management is responsible for all actively managed investment products including internally managed investment funds and mandates as well as selected externally managed funds, and for serving the institutional asset management customers. Life & Pensions serves Nordea's Retail Private Banking and corporate customers with a full range of pension, endowment and risk products as well as tailor-made advice for bank distribution. Life & Pensions unallocated includes the result in Life & Pensions which is not allocated to the main business areas. Group Corporate Centre's main objective is to manage the Group's funding and to support the management and control of the Nordea Group. The main income in Group Corporate Centre originates from Group Treasury.

Income statement 2013, EURm	Retail Banking	Wholesale Banking	Wealth Management	Group Corporate Centre	Other Operating segments	Total operating segments	Reconciliation	Total Group
Net interest income	3,859	1,150	133	360	44	5,546	-21	5,525
Net fee and commission income	1,523	576	577	-10	0	2,666	-24	2,642
Net result from items at fair value	331	917	355	57	-6	1,654	-115	1,539
Profit from associated undertakings accounted for under the equity method	35	—	—	0	0	35	44	79
Other income	66	3	25	9	-1	102	4	106
Total operating income	5,814	2,646	1,090	416	37	10,003	-112	9,891
– of which internal transactions ¹	-1,619	-295	27	1,933	-46	—	—	—
Staff costs	-1,379	-800	-489	-224	-7	-2,899	-79	-2,978
Other expenses	-1,672	-78	-127	-1	-2	-1,880	45	-1,835
Depreciation, amortisation and impairment charges of tangible and intangible assets	-104	-36	-20	-47	0	-207	-20	-227
Total operating expenses	-3,155	-914	-636	-272	-9	-4,986	-54	-5,040
Profit before loan losses	2,659	1,732	454	144	28	5,017	-166	4,851
Net loan losses	-498	-262	-3	0	0	-763	28	-735
Operating profit	2,161	1,470	451	144	28	4,254	-138	4,116
Income tax expense	-566	-387	-107	-33	-14	-1,107	98	-1,009
Net profit for the year from continuing operations	1,595	1,083	344	111	14	3,147	-40	3,107
Balance sheet 31 Dec 2013, EURbn								
Loans to the public ²	224	61	9	—	—	294	48	342
Deposits and borrowings from the public ²	110	43	11	—	—	164	37	201

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Segment reporting, cont.

Income statement, 2012 EURm	Retail Banking	Wholesale Banking	Wealth Management	Group Corporate Centre	Other Operating segments	Total operating segments	Reconciliation	Total Group
Net interest income	3,832	1,170	134	417	23	5,576	-13	5,563
Net fee and commission income	1,519	542	435	-13	0	2,483	-15	2,468
Net result from items at fair value	292	1,065	426	83	2	1,868	-94	1,774
Profit from associated undertakings accounted for under the equity method	41	—	—	-1	0	40	53	93
Other income	64	12	24	96	0	196	-96	100
Total operating income	5,748	2,789	1,019	582	25	10,163	-165	9,998
– of which internal transactions ¹	-2,100	-386	32	2,562	-108	—	—	—
Staff costs	-1,384	-792	-473	-215	-6	-2,870	-119	-2,989
Other expenses	-1,697	-102	-127	-36	-6	-1,968	160	-1,808
Depreciation, amortisation and impairment charges of tangible and intangible assets	-108	-39	-25	-56	0	-228	-39	-267
Total operating expenses	-3,189	-933	-625	-307	-12	-5,066	2	-5,064
Profit before loan losses	2,559	1,856	394	275	13	5,097	-163	4,934
Net loan losses	-614	-315	-2	0	0	-931	36	-895
Operating profit	1,945	1,541	392	275	13	4,166	-127	4,039
Income tax expense	-556	-442	96	-61	-4	-1,159	189	-970
Net profit for the year from continuing operations	1,389	1,099	296	214	9	3,007	62	3,069
Balance sheet 31 Dec 2012, EURbn								
Loans to the public ²	224	66	8	—	—	298	48	346
Deposits and borrowings from the public ²	109	46	11	—	—	166	35	201

1) IFRS 8 requires information on revenues from transactions between operating segments. Nordea has defined inter-segment revenues as internal interest income and expense related to the funding of the operating segments by the internal bank in Group Corporate Centre.

2) The volumes are only disclosed separate for operating segments if separately reported to the Chief Operating Decision Maker

Break-down of Retail Banking

Income statement, EURm	Retail Banking Nordic ¹		Retail Banking Baltic ²		Retail Banking Other ³		Total Retail Banking	
	2013	2012	2013	2012	2013	2012	2013	2012
Net interest income	3,822	3,704	130	120	-93	8	3,859	3,832
Net fee and commission income	1,498	1,489	43	43	-18	-13	1,523	1,519
Net result from items at fair value	339	306	-3	-1	-5	-13	331	292
Profit from associated undertakings accounted for under the equity method	32	37	0	0	3	4	35	41
Other income	33	18	1	2	32	44	66	64
Total operating income	5,724	5,554	171	164	-81	30	5,814	5,748
– of which internal transactions	-1,558	-1,968	-44	-51	-17	-81	-1,619	-2,100
Staff costs	-984	-986	-25	-24	-370	-374	-1,379	-1,384
Other expenses	-1,981	-1,990	-59	-52	368	345	-1,672	-1,697
Depreciation, amortisation and impairment charges of tangible and intangible assets	-46	-43	-1	-2	-57	-63	-104	-108
Total operating expenses	-3,011	-3,019	-85	-78	-59	-92	-3,155	-3,189
Profit before loan losses	2,713	2,535	86	86	-140	-62	2,659	2,559
Net loan losses	-447	-563	-40	-29	-11	-22	-498	-614
Operating profit	2,266	1,972	46	57	-151	-84	2,161	1,945
Income tax expense	-585	-559	-15	-13	34	16	-566	-556
Net profit for the year from continuing operations	1,681	1,413	31	44	-117	-68	1,595	1,389
Balance sheet, EURbn								
Loans to the public	217	217	7	7	—	—	224	224
Deposits and borrowings from the public	107	106	3	3	—	—	110	109

1) Retail Banking Nordic includes banking operations in Denmark, Finland, Norway and Sweden.

2) Retail Banking Baltic includes banking operations in Estonia, Latvia and Lithuania.

3) Retail Banking Other includes the support areas Development & Projects, Distribution, Segments, Products and IT.

G2

Segment reporting, cont.

Break-down of Wholesale Banking

Income statement, EURm	Corporate & Institutional Banking		Shipping, Offshore & Oil Services		Nordea Bank Russia		Capital Markets unallocated		Wholesale Banking Other ¹		Total Wholesale Banking	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Net interest income	710	695	278	292	243	206	4	9	-85	-32	1,150	1,170
Net fee and commission income	573	557	58	64	14	16	-79	-96	10	1	576	542
Net result from items at fair value	354	403	33	28	13	8	510	625	7	1	917	1,065
Other income	0	1	0	0	0	3	2	2	1	6	3	12
Total operating income	1,637	1,656	369	384	270	233	437	540	-67	-24	2,646	2,789
– of which internal transactions	-211	-318	-84	-101	-43	-52	133	124	-90	-39	-295	-386
Staff costs	-42	-40	-26	-26	-72	-69	-445	-453	-215	-204	-800	-792
Other expenses	-448	-449	-40	-43	-33	-32	230	212	213	210	-78	-102
Depreciation, amortisation and impairment charges of tangible and intangible assets	0	0	0	0	-7	-6	-1	-1	-28	-32	-36	-39
Total operating expenses	-490	-489	-66	-69	-112	-107	-216	-242	-30	-26	-914	-933
Profit before loan losses	1,147	1,167	303	315	158	126	221	298	-97	-50	1,732	1,856
Net loan losses	-172	-68	-98	-241	8	-6	—	—	0	0	-262	-315
Operating profit	975	1,099	205	74	166	120	221	298	-97	-50	1,470	1,541
Income tax expense	-256	-272	-65	-72	-37	-30	-53	-74	24	6	-387	-442
Net profit for the year from continuing operations	719	827	140	2	129	90	168	224	-73	-44	1,083	1,099
Balance sheet, EURbn												
Loans to the public	41	46	13	13	7	7	—	—	—	—	61	66
Deposits and borrowings from the public	37	39	4	5	2	2	—	—	—	—	43	46

1) Wholesale Banking Other includes the area International Units and the support areas Transaction Products, Segment CIB and IT.

Break-down of Wealth Management

Income statement, EURm	Private Banking		Asset Management		Life & Pensions unallocated		Wealth Management Other ¹		Total Wealth Management	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Net interest income	131	127	1	1	0	0	1	6	133	134
Net fee and commission income	484	405	145	124	-53	-87	1	-7	577	435
Net result from items at fair value	133	132	0	4	222	289	0	1	355	426
Other income	4	10	10	8	10	8	1	-2	25	24
Total operating income	752	674	156	137	179	210	3	-2	1,090	1,019
– of which internal transactions	20	25	0	0	1	0	6	7	27	32
Staff costs	-171	-164	-115	-118	-130	-120	-73	-71	-489	-473
Other expenses	-237	-233	7	16	38	27	65	63	-127	-127
Depreciation, amortisation and impairment	-6	-5	0	0	-11	-14	-3	-6	-20	-25
Total operating expenses	-414	-402	-108	-102	-103	-107	-11	-14	-636	-625
Profit before loan losses	338	272	48	35	76	103	-8	-16	454	394
Net loan losses	-3	-2	—	—	—	—	—	—	-3	-2
Operating profit	335	270	48	35	76	103	-8	-16	451	392
Income tax expense	-80	-66	-12	-9	-18	-26	3	5	-107	-96
Net profit for the year from continuing operations	255	204	36	26	58	77	-5	-11	344	296
Balance sheet, EURbn										
Loans to the public	9	8	—	—	—	—	—	—	9	8
Deposits and borrowings from the public	11	11	—	—	—	—	—	—	11	11

1) Wealth Management Other includes the area Savings and support areas, such as IT.

G2

Segment reporting, cont.

Measurement of Operating segments' performance

The measurement principles and allocation between operating segments follow the information reported to the Chief Operating Decision Maker (CODM), as required by IFRS 8. In Nordea the CODM has been defined as Group Executive Management.

The main differences compared to the section "Business area results" in this report are that the information for CODM is prepared using plan exchange rates and to that different allocation principles between operating segments have been applied.

Reconciliation between total operating segments and financial statements

	Total operating income, EURm		Operating profit, EURm		Loans to the public, EURbn		Deposits and borrowings from the public, EURbn	
	2013	2012	2013	2012	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Total Operating segments	10,003	10,163	4,254	4,166	294	298	164	166
Group functions ¹	3	10	-114	-85	—	—	—	—
Unallocated items	21	41	43	-28	59	40	42	31
Eliminations	-9	-186	—	—	—	—	—	—
Differences in accounting policies ²	-127	-30	-67	-14	-11	8	-5	4
Total	9,891	9,998	4,116	4,039	342	346	201	201

1) Consists of Group Risk Management, Group Internal Audit, Group Identity & Communications, Group Human Resources, Board of Directors and Group Executive Management.

2) Impact from plan rates used in the segment reporting and from that comparative figures for lending/deposits in Banking Poland are restated in operating segments but not in financial statements.

Total operating income split on product groups, EURm

	2013	2012
Banking products	6,131	6,239
Capital Markets products	2,193	2,361
Savings products & Asset management	875	739
Life & Pensions	476	493
Other	216	166
Total	9,891	9,998

Banking products consists of three different product types. Account products includes account based products such as lending, deposits, cards and Netbank services. Transaction products consist of cash management as well as trade and project finance services. Financing products includes asset based financing through leasing, hire purchase and factoring as well as sales to finance partners such as dealers, vendors and retailers.

Capital Markets products contains financial instruments, or arrangements for financial instruments, that are available in the financial marketplace, including currencies, commodities, stocks and bonds.

Savings products & Asset management includes Investment funds, Discretionary Management, Portfolio Advice, Equity Trading and Pension Accounts. Investment Funds is a bundled product where the fund company invest in stocks, bonds, derivatives or other standardised products on behalf of the fund's shareholders. Discretionary Management is a service providing the management of an investment portfolio on behalf of the customer and Portfolio Advise is a service provided to support the customers' investment decisions.

Life & Pensions includes life insurance and pension products and services.

Geographical information

	Total operating income, EURm		Assets, EURbn	
	2013	2012	31 Dec 2013	31 Dec 2012
Sweden	2,125	2,246	147	145
Finland	1,604	1,792	72	69
Norway	1,993	1,944	82	91
Denmark	3,218	3,133	242	271
Baltic countries	178	212	10	10
Russia	193	180	5	5
Other	580	491	72	77
Total	9,891	9,998	630	668

Nordea's main geographical markets comprise the Nordic countries, the Baltic countries and Russia. Revenues and assets are distributed to geographical areas based on the location of the customers' operations. Goodwill is allocated to different countries based on the location of the business activities of the acquired entities.

G3

Net interest income

EURm	2013	2012
Interest income		
Loans to credit institutions	60	111
Loans to the public	9,102	10,343
Interest-bearing securities	751	861
Other interest income	691	624
Interest income	10,604	11,939

G3

Net interest income, cont.

Interest expense

Deposits by credit institutions	-122	-218
Deposits and borrowings from the public	-1,439	-1,909
Debt securities in issue	-3,705	-3,964
Subordinated liabilities	-340	-355
Other interest expenses ¹	527	70
Interest expense	-5,079	-6,376
Net interest income	5,525	5,563

1) The net interest income from derivatives, measured at fair value, related to Nordea's funding. This can have both a positive and negative impact on other interest expense, for further information see Note G1.

Interest income from financial instruments not measured at fair value through profit or loss amounts to EUR 8,347m (EUR 9,559m). Interest expenses from financial instruments not measured at fair value through profit or loss amounts to EUR -4,376m (EUR -5,147m).

Interest on impaired loans amounted to an insignificant portion of interest income.

Net interest income

EURm	2013	2012
Interest income	10,333	11,634
Leasing income ¹	271	305
Interest expense	-5,079	-6,376
Total	5,525	5,563

1) Of which contingent leasing income amounts to EUR 114m (EUR 148m). Contingent leasing income in Nordea consists of variable interest rates, excluding the fixed margin. If the contingent leasing income decreases there will be an offsetting impact from lower funding expenses.

G4

Net fee and commission income

EURm	2013	2012
Asset management commissions	1,000	832
Life insurance	350	285
Brokerage, securities issues and corporate finance	296	289
Custody and issuers services	124	118
Deposits	50	51
Total savings related commissions	1,820	1,575
Payments	417	409
Cards	508	482
Total payment commissions	925	891
Lending	510	457
Guarantees and documentary payment	187	219
Total lending related to commissions	697	676
Other commission income	132	116
Fee and commission income	3,574	3,258
Savings and investments	-322	-269
Payments	-90	-90
Cards	-259	-236
State guarantee fees	-132	-89
Other commission expenses	-129	-106
Fee and commission expense	-932	-790
Net fee and commission income	2,642	2,468

Fee income, not included in determining the effective interest rate, from financial assets and liabilities not measured at fair value through profit or loss amounts to EUR 543m (EUR 483m).

G4

Net fee and commission income, cont.

Fee income, not included in determining the effective interest rate, from fiduciary activities that result in the holding or investing of assets on behalf of customers amounts to EUR 1,646m (EUR 1,407m). The corresponding amounts for fee expenses is EUR -72m (EUR -57m).

G5

Net result from items at fair value

EURm	2013	2012
Shares/participations and other share-related instruments	2,630	1,635
Interest-bearing securities and other interest-related instruments	238	2,637
Other financial instruments	90	482
Foreign exchange gains/losses	876	234
Investment properties	145	135
Change in technical provisions, Life ¹	-1,519	-2,895
Change in collective bonus potential, Life	-978	-546
Insurance risk income, Life	202	181
Insurance risk expense, Life	-145	-89
Total	1,539	1,774

Net result from categories of financial instruments²

EURm	2013	2012
Available for sale assets, realised	-6	—
Financial instruments designated at fair value through profit or loss	40	40
Financial instruments held for trading ³	318	1,203
Financial instruments under fair value hedge accounting	73	36
– of which net gains/losses on hedging instruments	-1,404	1,076
– of which net gains/losses on hedged items	1,477	-1,040
Financial assets measured at amortised cost ⁴	13	29
Financial liabilities measured at amortised cost	-26	-23
Foreign exchange gains/losses excluding currency hedges	914	210
Other	-5	-1
Financial risk income, net Life ¹	161	188
Insurance risk income, net Life	57	92
Total	1,539	1,774

1) Premium income amounts to EUR 2,278m (EUR 2,601m).

2) The figures disclosed for Life (financial risk income and insurance risk income) are disclosed on gross basis, ie before eliminations of intra-group transactions.

3) Of which amortised deferred day one profits amounts to EUR 12m (EUR 12m).

4) Of which EUR 13m (EUR 21m) related to instruments classified into the category "Loans and receivables" and EUR 0m (EUR 8m) related to instruments classified into the category "Held to maturity".

G6

Other operating income

EURm	2013	2012
Income from real estate	5	10
Disposal of tangible and intangible assets	18	13
Other	83	77
Total	106	100

G7

Staff costs

EURm	2013	2012
Salaries and remuneration (specification below) ¹	-2,287	-2,277
Pension costs (specification below)	-222	-239
Social security contributions	-387	-399
Other staff costs	-82	-74
Total	-2,978	-2,989
Salaries and remuneration		
To executives ²		
– Fixed compensation and benefits	-18	-19
– Performance-related compensation	-12	-8
– Allocation to profit-sharing	0	-1
Total	-30	-28
To other employees	-2,257	-2,249
Total	-2,287	-2,277

1) Of which allocation to profit-sharing 2013 EUR 45m (EUR 63m) consisting of a new allocation of EUR 46m (EUR 67m) and a release related to prior years of EUR 1m (EUR 4m).

2) Executives include the Board of Directors (including deputies), CEO, deputy CEO, executive vice presidents and Group Executive Management in the parent company as well as the Board of Directors (including deputies), managing directors and executive vice presidents in operating group undertakings. Former board members (including deputies), CEOs, deputy CEOs, managing directors and executive vice presidents, in the parent company and operating group undertakings, are included. Executives amount to 301 (300) positions.

EURm	2013	2012
Pension costs¹		
Defined benefits plans (Note G33) ²	-50	-50
Defined contribution plans	-172	-189
Total	-222	-239

1) Pension cost for executives as defined in footnote 2 above, amounts to EUR 5m (EUR 6m) and pension obligations to EUR 45m (EUR 49m).

2) Excluding social security contributions. Including social security contributions EUR 61m (EUR 66m).

Additional disclosures on remuneration under Nordic FSAs' regulations and general guidelines

The qualitative disclosures under these regulations can be found in the separate section on remuneration in the Board of Directors' Report, while the quantitative disclosures will be published in a separate report on Nordea's homepage (www.nordea.com) one week before the Annual General Meeting on 20 March 2014.

Remuneration to the Board of Directors, CEO and Group Executive Management Board remuneration

The Annual General Meeting (AGM) 2013 decided to increase the remuneration for the Board of Directors (the Board) by on average 3%. The remuneration was EUR 252,000 (unchanged) for the Chairman, EUR 108,100 for the Vice Chairman and EUR 77,900 for other members and the annual remuneration for committee work was EUR 20,750 for the chairman of the committee and EUR 14,700 for other members. Board members employed by Nordea do not receive separate remuneration for their Board membership. There are no commitments for severance pay, pension or other remuneration to the members of the Board, except for pension commitments to one Board member previously employed by Nordea.

Remuneration to the Board of Directors¹

EUR	2013	2012
Chairman of the Board:		
Björn Wahlroos	267,264	267,115
Vice Chairman of the Board:		
Marie Ehrling	125,765	115,207
Other Board members²:		
Stine Bosse ³	21,655	89,240
Peter F Braunwalder ⁴	91,945	66,483
Elisabeth Grieg ⁵	70,291	—
Svein Jacobsen	97,445	92,971
Tom Knutzen	91,945	89,240
Lars G Nordström	91,945	89,240
Sarah Russell	91,945	89,240
Kari Stadigh	97,445	92,971
Total	1,047,645	991,707

1) The Board remuneration consists of a fixed annual fee and a fixed annual fee for committee work. These are accounted for in SEK and translated into EUR based on the average exchange rate each year.

2) Employee representatives excluded.

3) Resigned as member of the Board as from the Annual General Meeting (AGM) 2013.

4) New member of the Board as from the AGM 2012.

5) New member of the Board as from the AGM 2013.

Salary and benefits

Chief Executive Officer (CEO)

The fixed salary, GEM Executive Incentive Programme (GEM EIP) and contract terms for the CEO are proposed by the Board Remuneration Committee (BRC) and approved by the Board. GEM EIP 2013, which is based on agreed, specific targets, can amount to a maximum of 100% of the fixed salary. The GEM EIP is further described in the separate section on remuneration in the Board of Directors' report and below.

The fixed salary was increased with 2.5% to SEK 11,031,563 (EUR 1,274,970) as from 1 January 2013, which was announced at the AGM 2013. For 2013 the CEO has earned GEM EIP which, together with the fixed salary, is in accordance with Nordea's remuneration guidelines approved by the AGM 2013. The CEO took part of the previous Long Term Incentive Programmes (LTIP) as described in the separate section on remuneration in the Board of Directors' report and below. Benefits for the CEO include primarily car and housing.

Group Executive Management (GEM)

The BRC prepares alterations in salary levels and outcome of GEM EIP as well as other changes in the remuneration package for members of GEM, for resolution by the Board. GEM EIP 2013, which is based on agreed, specific targets, can amount to a maximum of 100% of the fixed salary.

As for the CEO, GEM members took part of the previous LTIPs. Benefits include primarily car and/or housing.

G7

Staff costs, cont.

Remuneration to the Chief Executive Officer and Group Executive Management

EUR	Fixed salary		GEM Executive Incentive Programme ¹		Variable Salary Part ¹		Long Term Incentive Programme ²		Benefits		Total	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Chief Executive Officer (CEO):												
Christian Clausen ³	1,274,970	1,236,330	831,280	383,262	—	450,546	81,645	57,653	2,187,895	2,127,791		
Group Executive Management (GEM):												
6 (7) individuals excluding CEO ⁴	4,450,178	5,248,832	2,748,761	1,560,348	—	1,736,731	290,739	264,791	7,489,678	8,810,702		
Total	5,725,148	6,485,162	3,580,041	1,943,610	—	2,187,277	372,384	322,444	9,677,573	10,938,493		

1) CEO and members of GEM were until 2012 offered a Variable Salary Part (VSP) and a Long Term Incentive Programme (LTIP). Instead of these two programmes the Board in 2013 decided, in order to reduce complexity, to offer a GEM Executive Incentive Programme (GEM EIP). The outcome from GEM EIP 2013 is expensed in full in 2013 but paid out over a five year deferral period in order to comply with the remuneration regulations from the Swedish FSA. The GEM EIP is indexed with Nordea's total shareholder return (TSR) during the deferral period.

2) The comparative figure for the Long Term Incentive Programmes (LTIP) has been restated to the initial fair value of the LTIP 2012 (further defined in the table "Long Term Incentive Programme" below). The expense recognised in the income statement for LTIPs is disclosed separately in the table "Long Term Incentive Programme" below. The CEO and members of GEM have a conditional right to a maximum 114,867 matching shares, 229,735 performance shares I and 114,867 performance shares II in LTIP 2011 and 157,978 matching shares, 473,934 performance shares I and 157,978 performance shares II in LTIP 2012. Rights in LTIP 2010 are fully vested and consequently not conditional. The outcome is due to remuneration regulations from the Swedish FSA allotted over a five year period, for LTIP 2010 starting May 2013, for LTIP 2011 starting May 2014 and for LTIP 2012 starting May 2015. See also the separate Remuneration section on page 73 and below for more details.

3) The CEO's salary is paid in SEK and converted to EUR based on the average exchange rate each year. The increase in fixed salary 2013 is in accordance with the salary increase communicated at the AGM 2013 of 2.5% and also due to exchange rate effects. Benefits are included at taxable values less salary reductions.

4) GEM members are included for the period they have been appointed. Benefits are included at taxable values. One new GEM member was appointed in March 2013 and two members resigned in January and March 2013. Termination benefits amounted to EUR 1.5m and are excluded from the table above.

Long Term Incentive Programme

EUR	Staff cost ¹		Initial fair value ²	
	2013	2012	2013	2012
Chief Executive Officer (CEO):				
Christian Clausen	349,817	277,292	—	450,546
Group Executive Management (GEM):				
6 (7) Individuals excluding CEO	1,021,443	1,170,473	—	1,736,731
Total	1,371,260	1,447,765	—	2,187,277

1) The expense recognised in the income statement (the IFRS 2 expense) is calculated in accordance with IFRS 2 "Share-based Payment". The full expected expense from the programmes is recognised as the vesting requirements are fulfilled over three years starting when the agreement is entered into. LTIP 2010 was expensed until May 2013, LTIP 2011 will be expensed until May 2014 and LTIP 2012 until May 2015. GEM members are included for the period they have been appointed.

2) The initial fair value (grant value) is defined as the fair value per right multiplied with the number of rights that were initially expected to vest. LTIP 2012 is consequently, in the table above, reported in 2012. In 2013 Nordea replaced LTIP with the GEM EIP and there is consequently no amount to disclose for 2013. See below for more information on the valuation of the LTIPs.

Pension

Chief Executive Officer (CEO)

The CEO's retirement age has, as announced at the AGM 2013, been removed from the employment agreement. The CEO is covered by a defined benefit plan up to the age of 60. The pension amounts to 50% of the pensionable income, defined as the fixed salary, for life. The maximum pensionable income is 200 Swedish Income Base Amounts. The pension obligation is fully funded, meaning that it is covered in full by plan assets. At age 60 the pension risk is transferred to the CEO. Pension payments are to be made in accordance with local legislations and pension insurance conditions. From age 60 the CEO will have a defined contribution plan.

Group Executive Management (GEM)

The pension agreements vary due to local country practices.

GEM members are entitled to retire with pension at the age of 60, 62, 65 or 70. Pension agreements are defined benefit plans, defined contribution plans or a combination of such plans.

Two members have defined benefit plans not based on collective agreements. One of these defined benefit plans provides retirement pension amounting to 50% of pensionable income for life from age 62, including national pension benefits. The second defined benefit plan not based on a collective agreement provides a retirement pension from age 60, including both national pension benefits and previously earned pension. The retirement pension benefit in this plan decreased from 70% to 66% of pensionable income for future earnings as from 1 January 2011. Two members have pensions in accordance with the Swedish collective agreement, one in BTP1 (defined contribution plan) and one in BTP2 (defined benefit plan), with complementing defined contribution plans on top of the collective agreement. Three members have defined contribution plans only. Fixed salary is pensionable income for all GEM-members. Variable salary part/GEM EIP is included for one member.

G7

Staff costs, cont.

Pension expense and pension obligation

EUR	2013		2012	
	Pension expense ⁵	Pension obligation ⁶	Pension expense ⁵	Pension obligation ⁶
Board members¹:				
Lars G Nordström	—	363,280	—	402,250
Chief executive officer (CEO):				
Christian Clausen ²	807,988	12,440,440	843,527	12,151,364
Group Executive Management (GEM):				
6 (7) individuals excluding CEO ³	1,799,215	5,502,372	2,108,905	5,337,679
Former Chairman of the Board and CEOs:				
Vesa Vainio and Thorleif Krarup ⁴	—	16,916,203	—	18,132,111
Total	2,607,203	35,222,295	2,952,432	36,023,404

1) Employee representatives excluded. The pension obligation is in accordance with the collective pension agreement BTP and earned during the employment period.

2) The reason behind the decrease in pension expense is changes in the actuarial assumptions. New pension rights earned in 2013 have had an increasing impact on the pension obligation, while changes in actuarial assumptions and exchange rates have had a decreasing impact on the pension obligation.

3) Members of GEM included for the period they have been appointed. The decrease in pension expense 2013 is mainly due to that there is one member of GEM less compared with 2012. The pension obligation is the obligation towards the members of GEM as of 31 December. The increase in the pension obligation is due to new pension rights earned in 2013, to some extent offset by changes in actuarial assumptions and exchange rates. Termination benefits amounted to EUR 0.4m and are excluded from the table above.

4) The pension obligation for Vesa Vainio and Thorleif Krarup is mainly due to pension rights earned in, and funded by, banks forming Nordea.

5) The pension expense is related to pension premiums paid in defined contribution agreements and pension rights earned during the year in defined benefit agreements (Current service cost and Past service cost and settlements as defined in IAS 19). Of the total pension expense EUR 853,782 (EUR 1,094,953) relates to defined contribution agreements.

6) The pension obligation is calculated in accordance with IAS 19. The obligation is dependent on changes in actuarial assumptions and inter annual variations can therefore be significant. IAS 19 includes an assumption about future increases in salary, which leads to that the pension obligations disclosed are the earned pension rights calculated using the expected salary levels at retirement. The pension plans are funded, meaning that these obligations are backed with plan assets with fair value generally on a similar level as the obligations.

Notice period and severance pay

In accordance with their employment contracts CEO and four GEM members have a notice period of 12 months and a severance pay equal to 12 months' salary to be reduced by the salary the executive receives as a result of any other employment during these 12 months. The CEO is not entitled to severance pay if leaving Nordea after the age of 60.

Two GEM members are entitled to 6 months' salary during the notice period, and with regard to severance pay 18 months' salary to be reduced by the salary they receive as a result of any other employment during these 18 months.

Loans to key management personnel

Loans to key management personnel, as defined in Note G1 section 26, amount to EUR 8m (EUR 6m). Interest income on these loans amounts to EUR 0m (EUR 0m).

For key management personnel who are employed by Nordea the same credit terms apply as for other employees,

except for key management personnel in Denmark whose loans are granted on terms based on market conditions. In Norway the employee interest rate for loans is 100 basis points lower than the best corresponding interest rate for external customers, with a cap on the loan amount of 3 times salary grade 55 plus NOK 100,000. In Finland the employee interest rate for loans corresponds to Nordea's funding cost with a margin of 10 basis points up to EUR 400,000, and 30 basis points on the part that exceeds EUR 400,000. In Sweden the employee interest rate on fixed- and variable interest rate loans is 215 basis points lower than the corresponding interest rate for external customers (with a lower limit of 150 basis points). There is currently a cap of 57 Swedish price base amounts both on fixed- and variable interest rate loans. Interest on loans above the defined caps is set on market terms. Loans to family members of key management personnel are granted on normal market terms, as well as loans to key management personnel who are not employed by Nordea.

G7

Staff costs, cont.

Long Term Incentive Programmes

	2013			2012		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Conditional rights LTIP 2012						
Outstanding at the beginning of the year	1,264,437	3,176,540	1,264,437	—	—	—
Granted	46,646 ¹	117,074 ¹	46,646 ¹	1,270,410	3,188,486	1,270,410
Forfeited	-50,331	-129,317	-50,331	-5,973	-11,946	-5,973
Outstanding at end of year	1,260,752	3,164,297	1,260,752	1,264,437	3,176,540	1,264,437
– of which currently exercisable	—	—	—	—	—	—
Conditional rights LTIP 2011						
Outstanding at the beginning of year	971,195	1,942,391	971,195	950,056	1,900,112	950,056
Granted	36,064 ¹	72,128 ¹	36,064 ¹	35,599 ¹	71,199 ¹	35,599 ¹
Forfeited	-32,513	-65,026	-32,513	-14,460	-28,920	-14,460
Outstanding at end of year	974,746	1,949,493	974,746	971,195	1,942,391	971,195
– of which currently exercisable	—	—	—	—	—	—
Rights LTIP 2010						
Outstanding at the beginning of year	871,028	1,742,056	871,028	889,163	1,778,326	889,163
Forfeited	-18,373	-841,222	-487,322	-18,135	-36,270	-18,135
Allotted	-672,726	-710,738	-302,735	—	—	—
Outstanding at end of year	179,929	190,096	80,971	871,028	1,742,056	871,028
– of which currently exercisable	—	—	—	—	—	—
Rights LTIP 2009	A-rights	B-C-rights	D-rights	A-rights	B-C-rights	D-rights
Outstanding at the beginning of year	101,905	107,537	34,304	316,498	306,340	119,944
Forfeited	—	—	—	-11,962	-11,962	-11,962
Exercised ²	-101,905	-107,537	-34,304	-202,631	-186,841	-73,678
Outstanding at end of year	—	—	—	101,905	107,537	34,304
– of which currently exercisable	—	—	—	101,905	107,537	34,304

1) Granted rights are compensation for dividend on the underlying Nordea share during the year.

2) Weighted average share price during the exercise period amounts to EUR 8.63 (EUR 6.88).

Participation in the Long Term Incentive Programmes (LTIPs) requires that the participants take direct ownership by investing in Nordea shares.

	LTIP 2012			LTIP 2011		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Ordinary share per right	1.00	1.00	1.00	1.00	1.00	1.00
Exercise price	—	—	—	—	—	—
Grant date	13 May 2012	13 May 2012	13 May 2012	13 May 2011	13 May 2011	13 May 2011
Vesting period	36 months	36 months	36 months	36 months	36 months	36 months
Contractual life	36 months	36 months	36 months	36 months	36 months	36 months
Allotment	April/May 2015	April/May 2015	April/May 2015	April/May 2014	April/May 2014	April/May 2014
Fair value at grant date	EUR 6.31 ¹	EUR 6.31 ¹	EUR 2.28 ¹	EUR 7.61 ¹	EUR 7.61 ¹	EUR 2.75 ¹

	LTIP 2010			LTIP 2009		
	Matching Share	Performance Share I	Performance Share II	A-rights	B-C-rights	D rights
Ordinary share per right	1.00	1.00	1.00	1.00	1.00	1.00
Exercise price	—	—	—	EUR 0.51	EUR 0.12	EUR 0.12
Grant date	13 May 2010	13 May 2010	13 May 2010	14 May 2009	14 May 2009	14 May 2009
Vesting period	36 months	36 months	36 months	24 months	24 months	24 months
Contractual life	36 months	36 months	36 months	48 months	48 months	48 months
Allotment/First day of exercise	April/May 2013	April/May 2013	April/May 2013	29 April 2011	29 April 2011	29 April 2011
Fair value at grant date	EUR 6.75	EUR 6.75	EUR 2.45	EUR 4.66	EUR 5.01	EUR 1.75

1) The fair value has been recalculated due to dividend during the vesting period which the participants are compensated for through additional Matching and Performance Shares.

G7

Staff costs, cont.

Conditions and requirements

For each ordinary share the participants lock in to the LTIPs, they are granted a conditional A-right/Matching Share to acquire or receive ordinary shares based on continued employment, with certain exemptions, and the conditional B-D-rights/Performance Share I and II to acquire or receive additional ordinary shares also based on fulfilment of certain performance conditions. The performance conditions for B- and C-rights and for Performance Share I comprise a target growth in risk adjusted profit per share (RAPPS) or a target in risk-adjusted return on capital at risk (RAROCAR). Should the reported earnings per share (EPS) be lower than a predetermined level the participants are not entitled to exercise

any B- or C-rights or Performance Share I. The performance conditions for D-rights and Performance Share II are market related and comprise growth in total shareholder return (TSR) in comparison with a peer group's TSR or a target in RAROCAR and in P/B-ranking compared to a peer group.

When the performance conditions are not fulfilled in full, the rights that are no longer exercisable are shown as forfeited in the previous tables, together with shares forfeited due to participants leaving the Nordea Group.

The exercise price, where applicable, for the ordinary shares is adjusted for dividends, however never adjusted below a predetermined price. Furthermore the profit for each right is capped.

	LTIP 2012	LTIP 2011	LTIP 2010	LTIP 2009 ¹
Service condition, A-D-rights/Matching Share/Performance Share I and II	Employed, with certain exemptions, within the Nordea Group during the three year vesting period.	Employed, with certain exemptions, within the Nordea Group during the three year vesting period.	Employed, with certain exemptions, within the Nordea Group during the three year vesting period.	Employed, with certain exemptions, within the Nordea Group during the two year vesting period.
Performance condition, B-rights/Performance Share I	Average RAROCAR during the period 2012 up to and including 2014. Full allotment will be obtained if the RAROCAR amounts to 17%.	Compound Annual Growth Rate in RAPPS from year 2010 (base year) to and including year 2013. Full allotment will be obtained if the Compound Annual Growth Rate amounts to or exceeds 10%.	Compound Annual Growth Rate in RAPPS from year 2009 (base year) to and including year 2012. Full allotment was obtained if the Compound Annual Growth Rate amounted to or exceeded 9%.	Increase in RAPPS 2009 compared to 2008. Full right to exercise was obtained if RAPPS increased by 8% or more.
EPS knock out, B-rights/Performance Share I	—	Average reported EPS for 2011–2013 lower than EUR 0.26.	Average reported EPS for 2010–2012 lower than EUR 0.26.	Reported EPS for 2009 lower than EUR 0.26.
Performance condition, C-rights	—	—	—	Increase in RAPPS 2010 compared to 2009. Full right to exercise was obtained if RAPPS increased by 8% or more.
EPS knock out, C-rights	—	—	—	Reported EPS for 2010 lower than EUR 0.26
Performance condition, D-rights/Performance Share II	RAROCAR during the period 2012 up to and including 2014 and P/B-ranking year-end 2014 compared to a peer group. Full allotment will be obtained if the RAROCAR amounts to 14% and if Nordea's P/B-ranking is 1–5.	TSR during 2011–2013 in comparison with a peer group. Full allotment will be obtained if Nordea is ranked number 1–5.	TSR during 2010–2012 in comparison with a peer group. Full allotment was obtained if Nordea was ranked number 1–5.	TSR during 2009–2010 in comparison with a peer group. Full right to exercise was obtained if Nordea was ranked number 1.
Cap	The market value of the allotted shares is capped to the participants' annual salary for year-end 2011.	The market value of the allotted shares is capped to the participants' annual salary for year-end 2010.	The market value of the allotted shares is capped to the participants' annual salary for year-end 2009.	The profit per A-D-right is capped to EUR 9.59 per right.

G7

Staff costs, cont.

	LTIP 2012	LTIP 2011	LTIP 2010	LTIP 2009 ¹
Dividend compensation	The number of Matching Shares and Performance Shares will be adjusted for dividends on the underlying Nordea share during the vesting period, as if assuming that each dividend was used to immediately invest in additional Nordea shares.	The number of Matching Shares and Performance Shares will be adjusted for dividends on the underlying Nordea share during the vesting period, as if assuming that each dividend was used to immediately invest in additional Nordea shares.	—	The exercise price was adjusted for dividends during the exercise period, however never adjusted below EUR 0.10.

1) RAPPS for the financial year 2008 and 2009, EPS knock out and the cap were in 2009 adjusted due to the financial effects of the new rights issue in 2009.

Fair value calculations

The fair value is measured through the use of generally accepted valuation models with the following input factors:

	LTIP 2012	LTIP 2011	LTIP 2010	LTIP 2009
Weighted average share price	EUR 6.70	EUR 8.39	EUR 6.88	EUR 5.79
Right life	3.0 years	3.0 years	3.0 years	2.5 years
Deduction of expected dividends	No	No	No	Yes
Risk free rate	Not applicable	Not applicable	Not applicable	1.84%
Expected volatility	Not applicable	Not applicable	Not applicable	29.00%

Expected volatility is based on historical values. As the exercise price (zero for LTIP 2012, LTIP 2011 and LTIP 2010) is significantly below the share price at grant date, the value has a limited sensitivity to expected volatility and risk-free interest. The fair value calculations are also based on estimated early exercise behaviour during the programmes' exercise windows, however only applicable for LTIP 2009.

The value of the D-rights/Performance Share II are based on market related conditions and fulfilment of the TSR,

RAROCAR and P/B targets have been taken into consideration when calculating the rights' fair value at grant date. When calculating the impact from the market conditions it has been assumed that all possible outcomes have equal possibilities. Also the caps in each programme have been taken into consideration when calculating the rights' fair value at grant. The adjustment to fair value is approximately 2–3% of the weighted average share price.

Expenses for equity-settled share-based payment programmes¹

EURm	LTIP 2012	LTIP 2011	LTIP 2010	LTIP 2009
Expected expense for the whole programme	–19	–22	–14	–11
Maximum expense for the whole programme	–31	–25	–14	–11
Total expense during 2013	–6	–7	–3	—
Total expense during 2012	–4	–6	–2	—

1) All amounts excluding social security contribution.

When calculating the expected expense an expected annual employee turnover of 5% has been used. The expected expense is recognised over the vesting period of 36 months (LTIP 2012, LTIP 2011, LTIP 2010) and 24 months (LTIP 2009).

G7

Staff costs, cont.

Cash-settled share-based payment transactions

Nordea operates share-linked deferrals on parts of variable compensation for certain employee categories, indexed with Nordea Total Shareholder Returns (TSR) and either vesting after three years or vesting in equal instalments over a three to five year period. Since 2011 Nordea also operates TSR-linked retention on part of variable compensation for certain employee categories. Due to that the allocation of variable compensation is not finally decided during the current year, the deferred amount during the year in the table below relates to variable compensation earned the previous year.

In addition Nordea has during 2013 introduced the Executive Incentive Programme 2013 ("EIP 2013") which aims to strengthen Nordea's capability to retain and recruit the best talents. The aim is further to stimulate the managers and key employees whose efforts have direct impact on Nordea's result, profitability and long term value growth. EIP rewards performance meeting agreed predetermined targets on Group, business unit and individual level. The effect on the long term result is to be considered when determining the

targets. The EIP shall not exceed the fixed salary. EIP shall be paid in the form of cash and be subject to TSR-indexation, deferral, forfeiture clauses and retention as per relevant remuneration regulations. The main part of EIP 2013 is paid no earlier than autumn 2017. Participation in the programme is offered to up to 400 managers and key employees, except GEM who are instead offered a GEM EIP (further information about the GEM EIP can be found in the Remuneration section in the Board of Director's Report), within the Nordea Group. EIP 2013 is offered instead of Nordea's LTIP and VSP for the invited employees. The allocation of the EIP 2013 is decided during spring 2014, and a reservation of EUR 31m excl. social costs is made 2013. 80% of the allocated amount will be subject to TSR-indexation.

The below table only includes deferred amounts indexed with Nordea TSR. EIP will be included as from 2014, when deferred.

Further information regarding all deferred amounts can be found in the separate report on remuneration published on Nordea's homepage (www.nordea.com).

EURm	Share linked deferrals	
	2013	2012
Opening balance	21	10
Deferred/earned during the year	15	11
TSR indexation during the year	9	4
Payments during the year ¹	-15	-4
Translation differences	-2	0
Closing balance	28	21

1) There have been no adjustments due to forfeitures in 2013.

Average number of employees – Continuing operations

	Total		Men		Women	
	2013	2012	2013	2012	2013	2012
Full-time equivalents						
Denmark	8,250	8,545	4,512	4,329	3,738	4,216
Finland	7,116	7,312	1,863	1,889	5,253	5,423
Sweden	6,881	7,102	3,083	3,148	3,798	3,954
Norway	3,280	3,343	1,767	1,788	1,513	1,555
Russia	1,454	1,520	469	525	985	995
Poland	503	307	114	70	389	237
Estonia	468	475	102	103	366	372
Latvia	443	462	132	137	311	325
Luxembourg	424	423	261	260	163	163
Lithuania	340	365	101	111	239	254
United States	113	101	56	49	57	52
United Kingdom	69	69	45	40	24	29
Singapore	67	65	19	23	48	42
Germany	48	49	20	29	28	20
Other countries	27	27	11	10	16	17
Total average	29,483	30,165	12,555	12,511	16,928	17,654
Total number of employees (FTEs), end of period	29,429	29,491				

Gender distribution

In the parent company's Board of Directors 67% (67%) were men and 33% (33%) were women. In the Board of Directors of the Nordea Group companies, 78% (84%) were men and 22%

(16%) were women. The corresponding numbers for Other executives were 69% (67%) men and 31% (33%) women. Internal Boards consist mainly of management in Nordea.

G8

Other expenses

EURm	2013	2012
Information technology	-671	-631
Marketing and representation	-116	-117
Postage, transportation, telephone and office expenses	-192	-220
Rents, premises and real estate	-373	-399
Other	-483	-441
Total	-1,835	-1,808

Auditors' fees – Total operations

EURm	2013	2012
KPMG		
Auditing assignments	-7	-7
Audit-related services	-1	-1
Tax advisory services	0	0
Other assignments	-5	-2
Total	-13	-10

G9

Depreciation, amortisation and impairment charges of tangible and intangible assets

EURm	2013	2012
Depreciation/amortisation		
Property and equipment (Note G21)		
Equipment	-91	-101
Intangible assets (Note G20)		
Computer software	-89	-104
Other intangible assets	-30	-24
Total	-210	-229

Impairment charges

Intangible assets (Note G20)		
Computer software	-17	-38
Total	-17	-38
Total	-227	-267

G10

Net loan losses

EURm	2013	2012
Divided by class		
Loans to credit institutions	1	-1
– of which provisions	0	-5
– of which reversals	1	4
Loans to the public	-748	-901
– of which provisions	-1,131	-1,392
– of which write-offs	-709	-642
– of which allowances to cover write-offs	508	452
– of which reversals	508	603
– of which recoveries	76	78
Off-balance sheet items ¹	12	7
– of which provisions	-25	-43
– of which reversals	37	50
Total	-735	-895

Specification

Changes of allowance accounts on the balance sheet	-599	-784
– of which Loans, individually assessed ²	-574	-908
– of which Loans, collectively assessed ²	-48	117
– of which Off-balance sheet items, individually assessed ¹	16	13
– of which Off-balance sheet items, collectively assessed ¹	7	-6
Changes directly recognised in the income statement	-136	-111
– of which realised loan losses, individually assessed	-204	-189
– of which realised recoveries, individually assessed	68	78
Total	-735	-895

1) Included in Note G32 Provisions as "Transfer risk, off-balance" and "Individually assessed guarantees and other commitments".

2) Included in Note G13 Loans and impairment.

G11**Taxes****Income tax expense**

EURm	2013	2012
Current tax	-927	-974
Deferred tax	-31	4
Bank tax in Finland ¹	-51	—
Total	-1,009	-970

1) The Finnish bank tax was introduced in 2013 and is based on risk weighted assets rather than income.

Current and deferred tax recognised in Other comprehensive income

Deferred tax assets due to hedging of net investments in foreign operations	-102	45
Deferred tax relating to available for sale investments	-6	-17
Deferred tax relating to cash flow hedges	-1	50
Deferred tax relating to defined benefit plans	-39	-87
Total	-148	-9

The tax on the Group's operating profit differs from the theoretical amount that would arise using the tax rate of Sweden (excluding bank tax in Finland) as follows:

EURm	2013	2012
Profit before tax	4,116	4,039
Tax calculated at a tax rate of 22.0% (26.3%)	-906	-1,062
Effect of different tax rates in other countries	-123	29
Income from associated undertakings	17	15
Tax-exempt income	38	59
Non-deductible expenses	-32	-39
Adjustments relating to prior years	35	-27
Utilization of non-capitalized tax losses carry-forwards from previous periods	2	0
Change of tax rate ¹	33	73
Not creditable foreign taxes	-22	-18
Tax charge	-958	-970
Average effective tax rate	23%	24%

1) Due to change of corporate tax rate in Denmark, Finland and Norway (2012: change of corporate tax rate in Sweden).

Deferred tax

EURm	Deferred tax assets		Deferred tax liabilities	
	2013	2012	2013	2012
Deferred tax related to:				
Tax losses carry-forward	50	18	—	—
Untaxed reserves	—	—	1	36
Loans to the public	19	19	430	465
Shares	—	—	3	19
Derivatives	10	26	155	19
Intangible assets	0	0	72	80
Property and equipment	7	6	2	0
Investment property	0	—	155	177
Retirement benefit assets/obligations	25	75	52	36
Hedging of net investments in foreign operations	3	109	—	—
Liabilities/provisions	52	81	169	212
Netting between deferred tax assets and liabilities	-104	-68	-104	-68
Total	62	266	935	976

G11**Taxes, cont.**

EURm	2013	2012
Movements in deferred tax assets/liabilities (net)		
Amount at beginning of year (net)	-710	-694
Deferred tax relating to items recognised in Other comprehensive income	-148	-9
Translation differences	17	-13
Acquisitions and others	-1	-3
Deferred tax in discontinued operations	—	5
Deferred tax in the income statement	-31	4
Amount at end of year (net)	-873	-710

EURm	2013	2012
Unrecognised deferred tax assets		
Unused tax losses carry-forward with no expire date	45	53
Total	45	53

G12**Earnings per share**

	Total operations		Continuing operations		Discontinued operations	
	2013	2012	2013	2012	2013	2012
Earnings:						
Profit attributable to shareholders of Nordea Bank AB (publ) (EURm)	3,116	3,119	3,107	3,062	9	57
Number of shares (in millions):						
Number of shares outstanding at beginning of year	4,050	4,047	4,050	4,047	4,050	4,047
Average number of issued C-shares ¹	—	2	—	2	—	2
Average number of repurchased own C-shares ¹	—	-2	—	-2	—	-2
Average number of own shares	-31	-23	-31	-23	-31	-23
Basic weighted average number of shares outstanding	4,019	4,024	4,019	4,024	4,019	4,024
Adjustment for diluted weighted average number of additional ordinary shares outstanding ¹	1	2	1	2	1	2
Diluted weighted average number of shares outstanding	4,020	4,026	4,020	4,026	4,020	4,026
Basic earnings per share, EUR	0.77	0.78	0.77	0.77	0.00	0.01
Diluted earnings per share, EUR	0.77	0.78	0.77	0.77	0.00	0.01

1) Relates to the Long Term Incentive Programmes (LTIP). For further information on these programmes, see Note G1 section 21.

G13

Loans and impairment

EURm	Central banks and credit institutions		The public ¹		Total	
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Loans, not impaired	22,515	18,578	338,703	342,190	361,218	360,768
Impaired loans	24	24	6,540	6,881	6,564	6,905
– of which performing	—	—	3,909	4,023	3,909	4,023
– of which non-performing	24	24	2,631	2,858	2,655	2,882
Loans before allowances	22,539	18,602	345,243	349,071	367,782	367,673
Allowances for individually assessed impaired loans	–24	–24	–2,373	–2,376	–2,397	–2,400
– of which performing	—	—	–1,372	–1,332	–1,372	–1,332
– of which non-performing	–24	–24	–1,001	–1,044	–1,025	–1,068
Allowances for collectively assessed impaired loans	–3	–4	–419	–444	–422	–448
Allowances	–27	–28	–2,792	–2,820	–2,819	–2,848
Loans, carrying amount	22,512	18,574	342,451	346,251	364,963	364,825

1) Finance leases, where Nordea Group is a lessor, are included in Loans to the public, see Note G22 Leasing.

Reconciliation of allowance accounts for impaired loans¹

EURm	Central banks and credit institutions			The public			Total		
	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total
Opening balance at 1 Jan 2013	–24	–4	–28	–2,376	–444	–2,820	–2,400	–448	–2,848
Provisions	0	0	0	–957	–174	–1,131	–957	–174	–1,131
Reversals	0	1	1	383	125	508	383	126	509
Changes through the income statement	0	1	1	–574	–49	–623	–574	–48	–622
Reclassified to assets held for sale	—	—	—	60	14	74	60	14	74
Allowances used to cover write-offs	—	—	—	508	—	508	508	0	508
Reclassification	—	—	—	–42	42	0	–42	42	0
Translation differences	0	0	0	51	18	69	51	18	69
Closing balance at 31 Dec 2013	–24	–3	–27	–2,373	–419	–2,792	–2,397	–422	–2,819
Opening balance at 1 Jan 2012	–26	–2	–28	–1,866	–577	–2,443	–1,892	–579	–2,471
Provisions	0	–5	–5	–1,313	–125	–1,438	–1,313	–130	–1,443
Reversals	1	3	4	367	244	611	368	247	615
Changes through the income statement	1	–2	–1	–946	119	–827	–945	117	–828
Allowances used to cover write-offs	—	—	—	453	—	453	453	0	453
Reclassification	0	—	0	–21	21	0	–21	21	0
Translation differences	1	0	1	4	–7	–3	5	–7	–2
Closing balance at 31 Dec 2012	–24	–4	–28	–2,376	–444	–2,820	–2,400	–448	–2,848

1) See Note G10 Net loan losses.

Allowances and provisions

EURm	Central banks and credit institutions		The public		Total	
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Allowances for items on the balance sheet	–27	–28	–2,792	–2,820	–2,819	–2,848
Provisions for off balance sheet items	–10	–16	–51	–68	–61	–84
Total allowances and provisions	–37	–44	–2,843	–2,888	–2,880	–2,932

G13 Loans and impairment, cont.**Key ratios¹**

	31 Dec 2013	31 Dec 2012
Impairment rate, gross, basis points	178	188
Impairment rate, net, basis points	113	123
Total allowance rate, basis points	77	77
Allowances in relation to impaired loans, %	37	35
Total allowances in relation to impaired loans, %	43	41
Non-performing loans, not impaired, EURm	418	614

1) For definitions, see Business definitions on page 89.

G14 Interest-bearing securities

EURm	31 Dec 2013	31 Dec 2012
State and sovereigns	21,422	20,827
Municipalities and other public bodies	2,490	5,486
Mortgage institutions	32,481	27,677
Other credit institutions	23,931	24,928
Corporates	6,095	4,820
Corporates sub-investment grade	445	794
Other	450	2,094
Total	87,314	86,626

G16 Shares

EURm	31 Dec 2013	31 Dec 2012
Shares	12,164	11,984
Fund units, equity related	11,329	8,871
Fund units, interest related	9,809	7,279
Total	33,302	28,134
– of which Financial instruments pledged as collateral (Note G15)	31	6
Total	33,271	28,128

G15 Financial instruments pledged as collateral**Financial instruments pledged as collateral**

In repurchase transactions and in securities lending transactions, non-cash assets are transferred as collateral. When the counterpart receiving the collateral has the right to sell or repledge the assets, the assets are reclassified on the balance sheet to the item Financial instruments pledged as collateral.

EURm	31 Dec 2013	31 Dec 2012
Interest-bearing securities	9,544	7,964
Shares	31	6
Total	9,575	7,970

For information on transferred assets and reverse repos, see Note G45.

G17

Derivatives and Hedge accounting

31 Dec 2013, EURm	Fair value		Total nom amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	48,038	43,270	3,943,615
FRAs	16	18	50,590
Futures and forwards	206	210	1,155,477
Options	8,397	7,904	567,809
Total	56,657	51,402	5,717,491
Equity derivatives			
Equity swaps	86	151	5,381
Futures and forwards	3	5	733
Options	618	645	16,189
Total	707	801	22,303
Foreign exchange derivatives			
Currency and interest rate swaps	9,467	10,203	749,352
Currency forwards	472	510	84,848
Options	185	149	21,116
Total	10,124	10,862	855,316
Credit derivatives			
Credit Default Swaps (CDS)	1,337	1,361	60,888
Total	1,337	1,361	60,888
Commodity derivatives			
Swaps	105	92	2,125
Futures and forwards	12	10	762
Options	27	11	1,038
Total	144	113	3,925
Other derivatives			
Options	13	14	430
Other	21	13	1,948
Total	34	27	2,378
Total derivatives held for trading	69,003	64,566	6,662,301
Derivatives used for hedge accounting			
Interest rate derivatives			
Interest rate swaps	1,573	583	96,020
Options	0	5	1,574
Total	1,573	588	97,594
Foreign exchange derivatives			
Currency and interest rate swaps	416	770	18,563
Total	416	770	18,563
Total derivatives used for hedge accounting			
	1,989	1,358	116,157
– of which cash flow hedges	530	843	21,899 ¹
– of which fair value hedges	1,417	493	105,502 ¹
– of which net investment hedges	42	22	9,455
Total derivatives	70,992	65,924	6,778,458

1) Some cross currency interest rate swaps are used both as fair value hedges and cash flow hedges and the nominal amounts are reported on both lines.

Periods when hedged cashflows are expected to occur and when they are expected to affect the income statement

31 Dec 2013, EURm	<1 year	1–3 years	3–5 years	5–10 years	10 years
Cash inflows (assets)	67	—	—	—	65
Cash outflows (liabilities)	6,013	9,399	14,943	10,736	1,623
Net cash outflows	5,946	9,399	14,943	10,736	1,558

G17**Derivatives and Hedge accounting, cont.**

31 Dec 2012, EURm	Fair value		Total nom amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	89,774	84,279	3,707,415
FRAs	21	29	24,998
Futures and forwards	585	559	1,438,612
Options	12,163	12,147	450,396
Other	15	0	1,177
Total	102,558	97,014	5,622,598
Equity derivatives			
Equity swaps	93	107	4,705
Futures and forwards	16	13	395
Options	514	448	12,711
Total	623	568	17,811
Foreign exchange derivatives			
Currency and interest rate swaps	10,593	13,345	792,777
Currency forwards	505	893	91,048
Options	202	212	26,329
Other	0	0	242
Total	11,300	14,450	910,396
Credit derivatives			
Credit Default Swaps (CDS)	637	655	47,052
Total	637	655	47,052
Commodity derivatives			
Swaps	493	433	5,694
Futures and forwards	5	26	599
Options	30	28	1,524
Total	528	487	7,817
Other derivatives			
Swaps	—	8	426
Options	11	6	233
Other	49	14	1,924
Total	60	28	2,583
Total derivatives held for trading	115,706	113,202	6,608,257
Derivatives used for hedge accounting			
Interest rate derivatives			
Interest rate swaps	2,281	594	58,816
Options	0	0	1,042
Total	2,281	594	59,858
Foreign exchange derivatives			
Currency and interest rate swaps	802	407	8,871
Total	802	407	8,871
Total derivatives used for hedge accounting	3,083	1,001	68,729
Total derivatives	118,789	114,203	6,676,986

G18**Fair value changes of the hedged items in portfolio hedge of interest rate risk**

EURm	31 Dec	31 Dec
Assets	2013	2012
Carrying amount at beginning of year	-711	-215
Changes during the year		
Revaluation of hedged items	926	-506
Translation differences	-12	10
Carrying amount at end of year	203	-711

The carrying amount at end of year represents accumulated changes in the fair value for those repricing time periods in which the hedged item is an asset respectively a liability. When the hedged item is an asset, the change in the fair value of the hedged item is presented within assets and when the hedged item is a liability, the change is presented as a liability.

Liabilities

Carrying amount at beginning of year	1,940	1,274
Changes during the year		
Revaluation of hedged items	-169	625
Translation differences	-37	41
Carrying amount at end of year	1,734	1,940

G19**Investments in associated undertakings**

EURm	31 Dec	31 Dec
	2013	2012
Acquisition value at beginning of year	596	603
Acquisitions during the year	8	6
Sales during the year	-4	-4
Share in earnings ¹	86	67
Dividend received	-62	-42
Translation differences	17	-34
Acquisition value at end of year	641	596
Accumulated impairment charges at beginning of year	-11	-12
Accumulated impairment charges on sales during the year	—	1
Reversed impairment charges during the year	1	—
Reclassifications	-1	0
Accumulated impairment charges at end of year	-11	-11
Total	630	585

1) Share in earnings

EURm	2013	2012
Profit from companies accounted for under the equity method	79	93
Portfolio hedge, Eksportfinans ASA	-7	-36
Associated undertakings in Life, reported as Net result from items at fair value	14	10
Share in earnings	86	67

Nordea's share of the associated undertakings' aggregated balance sheets and income statements can be summarised as follows:

EURm	31 Dec	31 Dec
	2013	2012
Total assets	5,069	6,975
Total liabilities	4,067	5,734
Operating income	588	455
Operating profit	78	98

Nordea has issued contingent liabilities of EUR 1,052m (EUR 731m) on behalf of associated undertakings.

G19

Investments in associated undertakings, cont.

31 Dec 2013	Registration number	Domicile	Carrying amount 2013, EURm	Carrying amount 2012, EURm	Voting power of holding %
Eksportfinans ASA	816521432	Oslo	184	129	23
Ejendomspartnerskabet af 1/7 2003	27134971	Ballerup	197	193	49
Suomen Luotto-osuuskunta	0201646-0	Helsinki	25	46	27
LR Realkredit A/S	26045304	Copenhagen	10	13	39
Realia Holding Oy	2106796-8	Helsinki	20	20	25
Samajet Nymøllevej 59-91	24247961	Ballerup	21	20	25
E-nettet Holding A/S	28308019	Copenhagen	2	2	20
Hovedbanens Forretningscenter K/S	16301671	Ballerup	15	14	50
Ejendomselskabet Axelborg I/S	79334413	Copenhagen	9	9	33
Axel IKU Invest A/S	24981800	Copenhagen	—	1	33
Automatia Pankkiautomaatit Oy	0974651-1	Helsinki	8	8	33
KIFU-AX II A/S	25893662	Copenhagen	0	3	25
Bankernas Kontantservice A/S	33077599	Copenhagen	1	3	20
Bluegarden A/S (former Multidata Holding A/S)	27226027	Ballerup	3	0	29
Samejet Lautruphøj I/S	50857859	Ballerup	6	6	50
Nets Holding A/S	27225993	Ballerup	108	99	21
NF Fleet Oy	2006935-5	Espoo	3	2	20
Upplysningscentralen UC AB	556137-5113	Stockholm	3	3	26
Bankomat AB (former BAB Bankernas Automatbolag AB)	556817-9716	Stockholm	5	6	20
Other			10	8	
Total			630	585	

G20

Intangible assets

EURm	31 Dec 2013	31 Dec 2012
Goodwill allocated to cash generating units¹		
Retail Banking Norway	847	958
Retail Banking Denmark	590	590
Retail Banking Sweden	231	237
Retail Banking Poland	—	66
Life & Pensions	309	310
Banking Russia	247	277
Shipping, Offshore & Oil services	197	218
Goodwill, total	2,421	2,656
Other intangible assets		
Computer software	757	694
Other intangible assets	68	75
Other intangible assets, total	825	769
Intangible assets, total	3,246	3,425
1) Excluding goodwill in associated undertakings.		
Goodwill		
Acquisition value at beginning of year	2,657	2,576
Reclassification to assets held for sale	-65	—
Translation differences	-170	81
Acquisition value at end of year	2,422	2,657
Accumulated impairment charges at beginning of year	-1	-1
Accumulated impairment charges at end of year	-1	-1
Total	2,421	2,656

G20**Intangible assets, cont.**

EURm	31 Dec 2013	31 Dec 2012
Computer software		
Acquisition value at beginning of year	1,041	854
Acquisitions during the year	191	171
Sales/disposals during the year	-4	-1
Reclassifications	-12	0
Translation differences	-32	17
Acquisition value at end of year	1,184	1,041
Accumulated amortisation at beginning of year	-305	-195
Amortisation according to plan for the year	-89	-106
Accumulated amortisation on sales/disposals during the year	3	0
Reclassifications	2	0
Translation differences	9	-4
Accumulated amortisation at end of year	-380	-305
Accumulated impairment charges at beginning of year	-42	-8
Impairment charges during the year	-17	-38
Reclassifications	9	4
Translation differences	3	0
Accumulated impairment charges at end of year	-47	-42
Total	757	694
Other intangible assets		
Acquisition value at beginning of year	215	216
Reclassification to assets held for sale	-13	—
Acquisitions during the year	13	6
Sales/disposals during the year	-3	-11
Reclassifications	-14	-2
Translation differences	6	6
Acquisition value at end of year	204	215
Accumulated amortisation at beginning of year	-136	-117
Reclassification to assets held for sale	10	—
Amortisation according to plan for the year	-30	-24
Accumulated amortisation on sales/disposals during the year	3	9
Reclassifications	15	1
Translation differences	3	-5
Accumulated amortisation at end of year	-135	-136
Accumulated impairment charges at beginning of year	-4	-4
Reclassification to assets held for sale	3	—
Accumulated impairment charges at end of year	-1	-4
Total	68	75

Impairment test

A cash generating unit, defined as the operating segment, is the basis for the goodwill impairment test.

The impairment test is performed for each cash generating unit by comparing the carrying amount of the net assets, including goodwill, with the recoverable amount. The recoverable amount is the value in use and is estimated based on discounted cash flows. Due to the long-term nature of the investments, cash flows are expected to continue indefinitely.

Cash flows in the near future (generally between 3–5 years) are based on financial forecasts, derived from forecasted margins, volumes and cost development. These input variables are based on historical data adjusted to reflect Nordea's assumptions about the future. Cash flows for the period beyond the forecasting period are based on estimated sector growth rates. For impairment testing, a growth rate of 2.5% (2.5%) has been used for all Nordic cash generating units. For cash generating units in Poland and Russia, 4.0% (3.0%) and 4.5% (4.5%) have been used. Growth rates are based on historical data, updated to reflect the current situation.

Cash flows include normalised loan losses.

The derived cash flows are discounted at a rate based on the market's long-term risk-free rate of interest and yield requirements. The post-tax discount rate used for the impairment test 2013 is 8.5% (8.5%), which equals a pre-tax rate of 11.3% (11.3%). For operations in Poland, an additional risk premium of 170 (150) basis points has been applied and for Russia an additional risk premium of 250 (225) basis points has been applied.

The impairment tests conducted in 2013 did not indicate any need for goodwill impairment. See Note G1 section 4 for more information.

An increase in the discount rate of 1 percentage point or a reduction in the future growth rate of 1 percentage points are considered to be reasonably possible changes in key assumptions. Such a change would not result in an impairment in any of the cash generating units, except for the Life business in Poland. An increase in the discount rate by 1 percentage point would result in an impairment of EUR 11m and a decrease in the growth rate by 1 percentage point would result in an impairment of EUR 6m in Life Poland.

G21

Property and equipment

EURm	31 Dec 2013	31 Dec 2012
Equipment	366	401
Land and buildings	65	73
Total	431	474
Equipment		
Acquisition value at beginning of year	1,022	960
Reclassified to assets held for sale	-50	—
Acquisitions during the year	140	139
Through mergers	-2	—
Sales/disposals during the year	-79	-59
Reclassifications	-49	-47
Translation differences	-29	29
Acquisition value at end of year	953	1,022
Accumulated depreciation at beginning of year	-619	-551
Reclassified to assets held for sale	29	—
Through mergers	1	—
Accumulated depreciation on sales/disposals during the year	60	43
Reclassifications	15	13
Depreciations according to plan for the year	-91	-110
Translation differences	22	-14
Accumulated depreciation at end of year	-583	-619
Accumulated impairment charges at beginning of year	-2	-12
Reclassification	1	10
Impairment charges during the year	-3	—
Accumulated impairment charges at end of year	-4	-2
Total	366	401
Land and buildings		
Acquisition value at beginning of year	82	81
Reclassified to assets held for sale	-10	—
Acquisitions during the year	1	1
Sales/disposals during the year	-1	-1
Reclassifications	0	-1
Translation differences	-4	2
Acquisition value at end of year	68	82
Accumulated depreciation at beginning of year	-9	-9
Reclassified to assets held for sale	6	—
Accumulated depreciation at end of year	-3	-9
Total	65	73

G22

Leasing

Nordea as a lessor**Finance leases**

Nordea owns assets leased to customers under finance lease agreements. Finance lease agreements are reported as receivables from the lessee included in "Loans to the public" (see Note G13) at an amount equal to the net investment in the lease. The leased assets mainly comprise vehicles, machinery and other equipment.

Reconciliation of gross investments and present value of future minimum lease payments:

EURm	31 Dec 2013	31 Dec 2012
Gross investments	7,751	7,986
Less unearned finance income	-343	-464
Net investments in finance leases	7,408	7,522
Less unguaranteed residual values accruing to the benefit of the lessor	-73	-81
Present value of future minimum lease payments receivable	7,335	7,441
Accumulated allowance for uncollectible minimum lease payments receivable	10	5

As of 31 December 2013 the gross investment and the net investment by remaining maturity was distributed as follows:

EURm	31 Dec 2013	
	Gross Investment	Net Investment
2014	1,829	1,801
2015	1,908	1,792
2016	1,557	1,512
2017	826	795
2018	599	566
Later years	1,032	942
Total	7,751	7,408

Operating leases

Assets subject to operating leases mainly comprise real estate, vehicles, aeroplanes and other equipment. On the balance sheet they are reported as tangible assets.

Under non-cancellable operating leases, the future minimum lease payments receivable are distributed as follows:

EURm	31 Dec 2013
2014	8
2015	6
2016	4
2017	2
2018	0
Later years	0
Total	20

Nordea as a lessee**Finance leases**

Nordea has only to a minor extent entered into finance lease agreements. The carrying amount of assets subject to finance leases amounts to EUR 27m (EUR 30m).

Operating leases

Nordea has entered into operating lease agreements for premises and office equipment.

Leasing expenses during the year, EURm	31 Dec 2013	31 Dec 2012
Leasing expenses during the year	-250	-246
– of which minimum lease payments	-227	-240
– of which contingent rents	-23	-6
Leasing income during the year regarding sublease payments	8	7

Future minimum lease payments under non-cancellable operating leases amounted to and are distributed as follows:

EURm	31 Dec 2013
2014	194
2015	150
2016	118
2017	102
2018	87
Later years	389
Total	1,040

Total sublease payments expected to be received under non-cancellable subleases amounts to EUR 16m.

G23

Investment property

Movement in the balance sheet

EURm	31 Dec 2013	31 Dec 2012
Carrying amount at beginning of year	3,408	3,644
Acquisitions during the year	504	116
Sales/disposals during the year	-219	-181
Net gains or losses from fair value adjustments	-40	-48
Transfers/reclassifications during the year	-5	-3
Translation differences	-124	-120
Carrying amount at end of year	3,524	3,408

Amounts recognised in the income statement¹

EURm	2013	2012
Rental income	236	244
Direct operating expenses that generate rental income	-45	-59
Direct operating expenses that did not generate rental income	-8	-2

1) Together with fair value adjustments included in Net result from items at fair value.

The method applied when calculating fair value is a rate of return calculation, based on internal models. As a supplement to these values, appraisals were obtained from independent external valuers for parts of the investment property.

Approximately 80% of the investment properties are valued using internal models based on a rate of return calculation. For the remaining 20% of the investment properties, appraisals were obtained from independent external valuers.

Geographical information

31 Dec 2013, EURm	Carrying amount
Denmark	1,674
Norway	899
Finland	690
Sweden	76
Other	185
Total	3,524

Yield requirements, average

	Denmark	Norway	Finland	Sweden
Department stores, multistorey, car parks and hotels	7.6%	6.4%	6.0%	6.8%
Office buildings	6.1%	6.5%	6.5%	—
Apartment buildings	5.8%	6.1%	5.3%	4.3%
Other	—	7.3%	7.8%	6.5%

G24

Other assets

EURm	31 Dec 2013	31 Dec 2012
Claims on securities settlement proceeds	2,977	5,299
Cash/margin receivables	6,122	7,810
Other	1,965	2,445
Total	11,064	15,554

G25

Prepaid expenses and accrued income

EURm	31 Dec 2013	31 Dec 2012
Accrued interest income	1,123	1,302
Other accrued income	477	451
Prepaid expenses	783	806
Total	2,383	2,559

G26

Deposits by credit institutions

EURm	31 Dec 2013	31 Dec 2012
Central banks	12,632	8,699
Banks	30,699	30,647
Other credit institutions	15,759	16,080
Total	59,090	55,426

G27

Deposits and borrowings from the public

EURm	31 Dec 2013	31 Dec 2012
Deposits from the public	172,331	182,061
Borrowings from the public	28,412	18,617
Total	200,743	200,678

Deposits are defined as funds in deposit accounts covered by the government deposit guarantee but also including amounts in excess of the individual amount limits. Individual pension savings (IPS) are also included. Portfolio schemes in Nordea Bank Danmark A/S of EUR 4,302m (EUR 3,891m) are also included in Deposits.

G28

Liabilities to policyholders

EURm	31 Dec 2013	31 Dec 2012
Traditional life insurance provisions	20,613	23,399
– of which guaranteed provisions	20,520	23,266
– of which non-guaranteed provisions	93	133
Unit-linked insurance provisions	9,321	7,169
– of which guaranteed provisions	290	285
– of which non-guaranteed provisions	9,031	6,884
Insurance claims provision	420	463
Provisions, Health & personal accident	238	259
Total insurance contracts	30,592	31,290
Investment contracts	13,737	12,106
– of which guaranteed provisions	3,431	3,786
– of which non-guaranteed provisions	10,306	8,320
Collective bonus potential	2,897	1,924
Total	47,226	45,320

Liabilities to policyholders are obligations related to insurance contracts. These contracts are divided into contracts containing insurance risk and contracts without insurance risk. The latter are pure investments contracts.

Insurance contracts consists of Life insurance provisions and other insurance related items.

Life insurance contracts are measured and recognised in accordance with IFRS 4, i.e. the measurement and recognition principle under previous GAAP has been maintained consequently resulting in non-uniform accounting policies method on consolidation. Each market represented by Nordic and European entities measures and recognises insurance contracts using local accounting policies.

31 Dec 2013, EURm	Traditional life insurance provisions	Unit-linked insurance provisions	Insurance claims provisions	Provisions, Health & per- sonal accident	Investment contracts provisions	Collective bonus potentials	Total
Provisions/bonus potentials, beginning of year	23,399	7,169	463	259	12,106	1,924	45,320
Gross premiums written	1,090	1,571	—	—	3,615	—	6,276
Reclassification to liabilities held for sale	–6	–188	–13	–4	–305	—	–516
Transfers	363	–345	—	—	–484	—	–466
Addition of interest/investment return	523	413	—	—	1,119	—	2,055
Claims and benefits	–2,377	–641	–24	–4	–1,866	—	–4,912
Expense loading including addition of expense bonus	–113	–64	—	—	–83	—	–260
Change in provisions/bonus potential	0	0	—	–9	—	1,027	1,018
Other	–1,593	1,445	—	—	7	–12	–153
Translation differences	–673	–39	–6	–4	–372	–42	–1,136
Provisions/bonus potentials, end of year	20,613	9,321	420	238	13,737	2,897	47,226
Provision relating to bonus schemes/ discretionary participation feature:	99%				20%		

31 Dec 2012, EURm	Traditional life insurance provisions	Unit-linked insurance provisions	Insurance claims provisions	Provisions, Health & per- sonal accident	Investment contracts provisions	Collective bonus potentials	Total
Provisions/bonus potentials, beginning of year	23,572	4,899	428	277	10,226	1,313	40,715
Gross premiums written	1,833	1,112	—	—	2,582	—	5,527
Transfers	–1,055	1,135	—	—	–166	—	–86
Addition of interest/investment return	573	580	—	—	1,157	—	2,310
Claims and benefits	–2,373	–513	30	–34	–1,744	—	–4,634
Expense loading including addition of expense bonus	–82	–47	—	—	–85	—	–214
Change in provisions/bonus potential	—	—	—	13	—	584	597
Other	711	–16	—	—	–100	4	599
Translation differences	220	19	5	3	236	23	506
Provisions/bonus potentials, end of year	23,399	7,169	463	259	12,106	1,924	45,320
Provision relating to bonus schemes/ discretionary participation feature:	98%				25%		

G28

Liabilities to policyholders, cont.

Insurance risks

Insurance risk is described in the “Risk, Liquidity and Capital

management” section of the Board of Directors’ Report. Additional quantitative information is found below.

Life insurance risk and market risks in the Life insurance operations

Sensitivites EURm	31 Dec 2013		31 Dec 2012	
	Effect on policyholders	Effect on Nordea's own account	Effect on policyholders	Effect on Nordea's own account
Mortality – increased living with 1 year	-179.9	-76.7	-149.3	-130.5
Mortality – decreased living with 1 year	252.5	-0.5	270.9	9.4
Disability – 10% increase	-27.0	-21.7	-24.2	-14.1
Disability – 10% decrease	43.6	5.3	35.8	0.1
50 bp increase in interest rates	-415.5	12.2	-486.1	4.0
50 bp decrease in interest rates	517.1	-12.2	369.6	-4.4
12% decrease in all share prices	-1,027.3	-42.5	-844.8	-9.1
8% decrease in property value	-241.1	-2.1	-192.5	-30.8
8% loss on counterparts	-24.1	-1.1	-67.1	-0.2

Liabilities to policyholders divided in guarantee levels (technical interest rate)

31 Dec 2013, EURm	Non	0 pct.	0 to 3 pct.	3 to 5 pct.	Over 5 pct.	Total liabilities
Technical provision	19,429	3,885	12,166	8,048	143	43,671
31 Dec 2012, EURm	Non	0 pct.	0 to 3 pct.	3 to 5 pct.	Over 5 pct.	Total liabilities
Technical provision	15,336	4,081	13,186	9,568	503	42,674

Risk profiles on insurance

Product	Risk types	Material effect
Traditional	– Mortality	Yes
	– Disability	Yes
	– Return guaranties	Yes
Unit-Link	– Mortality	Yes
	– Disability	Yes
	– Return guaranties	No
Health and personal accident	– Mortality	No
	– Disability	Yes
	– Return guaranties	No
Financial contract	– Mortality	No
	– Disability	No
	– Return guaranties	No

G29

Debt securities in issue

EURm	31 Dec 2013	31 Dec 2012
Certificates of deposit	16,329	18,627
Commercial papers	35,975	38,524
Bond loans	133,208	126,649
Other	90	108
Total	185,602	183,908

G30

Other liabilities

EURm	31 Dec 2013	31 Dec 2012
Liabilities on securities settlement proceeds	2,458	7,758
Sold, not held, securities	10,995	6,136
Accounts payable	186	225
Cash/margin payables	5,867	5,787
Other	5,231	4,867
Total	24,737	24,773

G31**Accrued expenses and prepaid income**

EURm	31 Dec 2013	31 Dec 2012
Accrued interest	1,999	2,185
Other accrued expenses	1,331	1,330
Prepaid income	347	388
Total	3,677	3,903

G32**Provisions**

EURm	31 Dec 2013	31 Dec 2012
Reserve for restructuring costs	89	109
Transfer risk, off-balance	12	19
Individually assessed guarantees and other commitments	49	65
Tax	2	132
Other	25	64
Total	177	389

EURm	Restructuring	Transfer risk	Guarantees/ commitments	Tax	Other	Total
At beginning of year	109	19	65	132	64	389
Reclassified to liabilities held for sale	-5	—	—	—	—	-5
New provisions made	18	4	21	4	7	54
Provisions utilised	-26	—	-10	-133	-13	-182
Reversals	-4	-11	-26	—	-30	-71
Reclassifications	-1	—	—	—	-2	-3
Translation differences	-2	0	-1	-1	-1	-5
At end of year	89	12	49	2	25	177

Provisions for restructuring costs amounts to EUR 89m and covers termination benefit (EUR 83m) and other provisions mainly related to redundant premises (EUR 6m). The restructuring activities have mainly been launched to reach the anticipated cost efficiency and profitability, and as a part of this Nordea plans to reduce the number of employees, partly through close down of branches. The majority of the provision is expected to be used during 2014-2015. As with any other provision there is an uncertainty around timing and amount, which is expected to decrease as the plan is being executed.

Provision for Transfer risk of EUR 12m is related to off-balance sheet items. Transfer risk relating to loans is included in the item Allowances for collectively assessed impaired loans in Note G13. Provision for transfer risk is depending on the volume of business with different countries.

Loan loss provisions for individually assessed guarantees and other commitments amounted to EUR 49m.

Provision for legal disputes amounts to EUR 13m (EUR 8m expected to be settled 2014) and other provisions to EUR 12m (EUR 4m expected to be settled 2014).

G33

Retirement benefit obligations

EURm	31 Dec 2013	31 Dec 2012
Defined benefit plans, net	13	327
Total	13	327

Nordea sponsors both defined contribution plans (DCP) and defined benefit plans (DBP). IAS 19 secures that the pension obligations net of plan assets backing these obligations is reflected on the Group's balance sheet. The major plans in each country are funded schemes covered by assets in pension funds/foundations.

The plans are structured in accordance with local regulations and legislations, local practice and, where applicable, collective agreements. Nordea's main DBPs in Sweden, Norway and Finland are all final salary and service based pension plans providing pension benefits on top of the statutory systems. All DBPs are closed for new entrants, new employees are offered DCPs. DBPs in Sweden are mainly offered in accordance with collective agreements and follows the regulations in the Pension Obligations Vesting Act (Tryggandelagen). Plan assets are held in a separate pension foundation. In Norway the DBPs are in accordance with the Nordea Norway occupational pension plan and follows the Occupational Pension Act (Foretakspensjonloven). In Norway plan assets are also held by a separate pension fund. In Finland Nordea is providing additional pension benefits on top of the statutory system in accordance with the Nordea Finland occupational pension plan and follows the regulations in the Employees' Pension Act (TyEL). Plan assets are generally held in a separate pension foundation. Minimum funding requirements differ between plans but where such requirements are based on collective agreements or internal policies the funding requirement is generally that the pension obligations measured using local requirements shall be covered in full or with a predefined surplus. Some pension plans are not covered by funding requirements and are generally unfunded. Quarterly assessments are made to secure the level of future contributions.

Defined benefit plans may impact Nordea via changes in the net present value of obligations and/or changes in the market value of plan assets. Changes in the obligation are most importantly driven by changes in assumptions on discount rates (interest rates and credit spreads), salary increases, turnover and mortality as well as relevant experience adjustments where the actual outcome differs from the assumption. Assets are invested in diversified portfolios as further disclosed below, with bond exposures mitigating the interest rate risk in the obligations and a fair amount of real assets (inflation protected) to reduce the long term inflationary risk in liabilities.

No significant plan amendments, curtailments and settlements have been made during the year.

IAS 19 pension calculations and assumptions

Calculations on major plans are performed by external liability calculators and are based on different actuarial assumptions.

Assumptions ¹	Swe	Nor	Fin	Den
2013				
Discount rate ²	3.75%	4.00%	3.50%	3.50%
Salary increase	2.50%	3.00%	2.50%	2.50%
Inflation	1.50%	2.00%	1.50%	2.00%
2012				
Discount rate ²	3.50%	4.00%	3.50%	3.50%
Salary increase	2.50%	3.00%	3.00%	2.50%
Inflation	1.50%	2.00%	2.00%	2.00%

1) The assumptions disclosed for 2013 have an impact on the liability calculation by year-end 2013, while the assumptions disclosed for 2012 are used for calculating the pension expense in 2013.

2) More information on the discount rate can be found in Note G1, section 22. The sensitivities to changes in the discount rate can be found below.

Sensitivities – Impact on Pension Benefit Obligation (PBO) %

	Swe	Nor	Fin	Den
Discount rate – Increase 50bps	–7.1%	–6.7%	–6.3%	–4.9%
Discount rate – Decrease 50bps	8.0%	7.6%	7.2%	5.3%
Salary increase – Increase 50bps	2.3%	2.4%	0.4%	5.4%
Salary increase – Decrease 50bps	–1.5%	–2.1%	–0.4%	–5.0%
Inflation – Increase 50bps	7.1%	6.1%	4.3%	—
Inflation – Decrease 50bps	–6.2%	–5.6%	–4.0%	—

The sensitivity analyses are prepared by changing one actuarial assumption while keeping the other assumptions unchanged. This is a simplified approach since the actuarial assumptions usually are correlated. However, it enables the reader to isolate one effect from another. The method used for calculating the impact on the obligation is the same as when calculating the obligation accounted for in the financial statements. Compared with the 2012 Annual Report there have been no changes in the methods used when preparing the sensitivity analyses.

As all pensions in Denmark are salary indexed, the inflation has no impact on the PBO in Denmark.

G33**Retirement benefit obligations, cont.****Net retirement benefit liabilities/assets**

EURm	Swe 2013	Nor 2013	Fin 2013	Den 2013	Total 2013	Total 2012
Obligations	1,368	829	818	115	3,130	3,452
Plan assets	1,412	650	927	128	3,117	3,125
Net liability(-)/asset(+)	44	-179	109	13	-13	-327
- of which retirement benefit liabilities	119	179	25	11	334	469
- of which retirement benefit assets	163	—	134	24	321	142

Changes in the obligation

EURm	Swe 2013	Nor 2013	Fin 2013	Den 2013	Total 2013	Total 2012
Opening balance	1,496	945	894	117	3,452	3,580
Current service cost	27	19	3	0	49	64
Interest cost	51	33	30	4	118	124
Pensions paid	-74	-38	-42	-8	-162	-165
Past service cost and settlements	-2	-3	-1	—	-6	-36
Remeasurement from changes in demographic assumptions	—	4	-1	1	4	0
Remeasurement from changes in financial assumptions	-54	—	-48	—	-102	-187
Remeasurement from experience adjustments	-4	-8	-15	1	-26	30
Translation differences	-45	-115	-2	0	-162	120
Change in provision for SWT/SSC ¹	-27	-8	—	—	-35	-78
Closing balance	1,368	829	818	115	3,130	3,452

1) Change in provision for special wage tax (SWT) and social security contribution (SSC) in Sweden and Norway.

The average duration of the obligation is 15 years in Sweden, 14 years in Norway, 14 years in Finland and 11 years in Denmark based on discounted cash flows. The fact that all DBPs are closed for new entrants and that there are no active members in Denmark, and to some extent also in Finland, leads to lower duration.

Changes in the fair value of plan assets

EURm	Swe 2013	Nor 2013	Fin 2013	Den 2013	Total 2013	Total 2012
Opening balance	1,404	673	916	132	3,125	2,848
Interest income (calculated using the discount rate)	49	26	31	5	111	106
Pensions paid	—	-19	-42	-8	-69	-72
Settlements	—	-1	1	—	0	-4
Contributions by employer	12	45	10	—	67	18
Remeasurement (actual return less interest income)	-8	12	13	-1	16	142
Translation differences	-45	-86	-2	0	-133	87
Closing balance	1,412	650	927	128	3,117	3,125

Asset composition

The combined return on assets in 2013 was 4.1% (8.7%). Main drivers were positive returns on equities, credit investment and real estate whereas sovereign bonds subtracted from the result. At the end of the year the equity exposure in pension funds/foundations represented 25% (21%) of total assets.

G33**Retirement benefit obligations, cont.**

Asset composition in funded schemes	Swe 2013	Nor 2013	Fin 2013	Den 2013	Total 2013	Total 2012
Bonds	73%	52%	58%	82%	65%	67%
– sovereign	35%	41%	37%	46%	38%	51%
– covered bonds	25%	11%	5%	36%	17%	8%
– corporate bonds	13%	—	16%	—	10%	8%
– issued by Nordea entities	—	11%	—	25%	3%	1%
– with quoted market price in an active market	73%	52%	58%	82%	65%	67%
Equity	25%	26%	27%	17%	25%	21%
– domestic	8%	7%	9%	17%	8%	7%
– european	7%	8%	8%	—	7%	6%
– US	6%	7%	6%	—	6%	5%
– emerging	4%	4%	4%	—	4%	3%
– with quoted market price in an active market	25%	26%	27%	17%	25%	21%
Real estate ¹	—	14%	13%	—	7%	7%
– occupied by Nordea	—	—	4%	—	1%	1%
Cash and cash equivalents	2%	8%	2%	1%	3%	5%

1) The geographical location of the real estate follows the geographical location of the relevant pension plan.

The Group expects to contribute EUR 51m to its defined benefit plans in 2014.

Defined benefit pension cost

The total net pension cost related to defined benefit plans recognised in the Group's income statement (as staff costs) for the year is EUR 61m (EUR 66m). Total pension costs comprise defined benefit pension costs as well as costs related to defined contribution plans (see specification in Note G7).

Recognised in the income statement, EURm	Swe 2013	Nor 2013	Fin 2013	Den 2013	Total 2013	Total 2012
Current service cost	27	19	3	0	49	64
Net interest	2	7	–1	–1	7	18
Past service cost and settlements	–2	–2	–2	—	–6	–32
SWT/SSC ¹	8	3	—	—	11	16
Pension cost on defined benefit plans (expense+/income–)	35	27	0	–1	61	66

1) Cost related to special wage tax (SWT) in Sweden and social security contribution (SSC) in Norway.

Compared with the pension cost 2012, excluding past service cost, the pension cost has decreased in 2013. Mainly as a consequence of the change of actuarial assumptions at the end of 2012.

Recognised in other comprehensive income, EURm	Swe 2013	Nor 2013	Fin 2013	Den 2013	Total 2013	Total 2012
Remeasurement from changes in demographic assumptions	—	4	–1	1	4	0
Remeasurement from changes in financial assumptions	–54	—	–48	—	–102	–187
Remeasurement from experience adjustments	–4	–8	–15	1	–26	30
Remeasurement of plan assets (actual return less interest income)	8	–12	–13	1	–16	–142
SWT/SSC ¹	–13	–2	—	—	–15	–63
Pension cost on defined benefit plans (expense+/income–)	–63	–18	–77	3	–155	–362

1) Cost related to special wage tax (SWT) in Sweden and social security contribution (SSC) in Norway.

G33**Retirement benefit obligations, cont.****Multiemployer plans**

In 2010 the Norwegian Parliament decided to change the AFP (Avtalefestet Pensjon) plan in Norway as from 2011. The change gave rise to a new multiemployer defined benefit plan that cannot be calculated as such, as information on Nordea's share of the liabilities and pension costs in the plan is not available from Fellesordningen (the administrator). Consequently the new AFP plan has to be accounted for as a defined contribution plan in accordance with IAS 19. Information on the funded status in the plan is not available.

The new AFP plan gives the entitled employees a lifelong addition to regular pensions from the age of 62. Further, the new scheme allows the employees to continue working while receiving AFP without this affecting the pension rights. The plan is founded on the basis of a three party cooperation between employer organisations, employee organisations and the Norwegian government. The government covers one third of the pension expense to the AFP plan while the member companies collectively cover the remaining two thirds of the pension expense. The premium the member firms are paying to the plan is determined to be sufficient to cover on-going pension expenses as well as provide a basis for building up a pension fund. The purpose of the pension fund is to ensure sufficient ability to cover expected future pension obligations.

The premium rate for 2013 is 2% of the employees' wages between 1 and 7.1 times the average base amount according to

the Norwegian National Insurance Act. The premium is calculated based on the average wages and base amounts from the previous year, excluding employees over the age of 62. Total premiums paid in 2013 amounts to EUR 2m. Payments to the plan during 2013 covered 2,958 employees. The premium rate for 2014 will be 2.2% of the employees' wages between 1 and 7.1 times the average base amount according to the Norwegian National Insurance Act. The expected premium in 2014 amounts to EUR 2.7m.

The employees that meet the requirements for AFP are guaranteed AFP payments regardless of the solvency of their employers. As a result the employer members have joint responsibility for two thirds of the payable pensions to the employees that at any given time meet the requirements for AFP. Any deficit or surplus on windup of the plan or entities' withdrawal from the plan will not have any impact on Nordea.

Key management personnel

The Group's total pension obligations regarding key management personnel amounted to EUR 35m (EUR 36m) at the end of the year. These obligations are to a high degree covered by plan assets. Defined benefit pension costs (Current service cost as well as Past service cost and settlements as defined in IAS 19) related to key management personnel in 2013 were EUR 2m (EUR 2m). Complete information concerning key management personnel is disclosed in Note G7.

G34**Subordinated liabilities**

EURm	31 Dec 2013	31 Dec 2012
Dated subordinated debenture loans	4,107	5,160
Undated subordinated debenture loans	574	666
Hybrid capital loans	1,864	1,971
Total	6,545	7,797

These debenture loans are subordinated to other liabilities. Dated debenture loans entitle the lender to payment before undated subordinated loans and hybrid capital loans. Within each respective category, the loans entitle lenders to equal payment rights.

G35**Assets pledged as security for own liabilities**

EURm	31 Dec 2013	31 Dec 2012
Assets pledged for own liabilities		
Lease agreements	—	77
Securities etc ¹	19,944	20,753
Loans to the public	128,766	110,964
Other assets pledged	25,708	28,130
Total	174,418	159,924

The above pledges pertain to the following liabilities

Deposits by credit institutions	9,892	12,300
Deposits and borrowings from the public	11,681	9,029
Derivatives	5,990	8,044
Debt securities in issue	92,176	86,653
Other liabilities and commitments	20,203	21,241
Total	139,942	137,267

1) Relates only to securities recognised on the balance sheet. Securities borrowed or bought under reverse repurchase agreements are not recognised on the balance sheet and thus not included in the amount. Such transactions are disclosed in Note G45, Transferred assets and obtained collaterals.

Assets pledged for own liabilities contain securities pledged as security in repurchase agreement and in securities lending. The transactions are conducted under standard agreements employed by financial markets participants. Counterparts in those transactions are credit institutions and the public. The transactions are typically short term with maturity within three months.

Securities in the Life operations are also pledged as security for the corresponding insurance liabilities.

Loans to the public have been registered as collateral for issued covered bonds and mortgage bonds in line with local legislation. In the event of the company's insolvency, the holders of these bonds have priority to the assets registered as collateral.

Other assets pledged relates to certificate of deposits pledged by Nordea to comply with authority requirements.

G36**Other assets pledged**

EURm	31 Dec 2013	31 Dec 2012
Other assets pledged¹		
Securities etc.	7,412	10,281
Other assets pledged	55	63
Total	7,467	10,344

1) Collaterals pledged on behalf of other items other than the company's own liabilities, e.g., on behalf of a third party or on behalf of the company's own contingent liabilities are accounted for under this item.

Securities etc. includes interest-bearing securities pledged as security for payment settlements within the central banks and clearing institutions. The terms and conditions require day to day security and relate to liquidity intraday/over night. Other assets pledged relate to pledged deposits.

G37**Contingent liabilities**

EURm	31 Dec 2013	31 Dec 2012
Guarantees		
– Loan guarantees	3,560	4,016
– Other guarantees	15,409	14,828
Documentary credits	1,831	2,231
Other contingent liabilities	70	82
Total	20,870	21,157

In the normal business Nordea issues various forms of guarantees in favour of the bank's customers. Loan guarantees are given for customers to guarantee obligations in other credit- and pension institutions. Other guarantees consist mainly of commercial guarantees such as bid guarantees, advance payment guarantees, warranty guarantees and export related guarantees. Contingent liabilities also include unutilised irrevocable import documentary credits and confirmed export documentary credits. These transactions are part of the bank services and support the bank's customers. Guarantees and documentary credits are off-balance sheet items, unless there is a need for a provision to cover a probable loan loss that arises from the judgement that reimbursement will not be received.

Nordea Bank AB (publ) has undertaken, in relation to certain individuals and on certain conditions, to be responsible for the potential payment liability against them in their capacity as managing directors or board member in group undertakings to Nordea Bank AB (publ).

A limited number of employees are entitled to severance pay if they are dismissed before reaching their normal retirement age. For further disclosures, see Note G7.

Legal proceedings

Within the framework of the normal business operations, the Group faces a number of claims in civil lawsuits and disputes, most of which involve relatively limited amounts. Presently, none of the current disputes are considered likely to have any significant adverse effect on the Group or its financial position.

G38

Commitments

EURm	31 Dec 2013	31 Dec 2012
Future payment obligations	422	545
Credit commitments ¹	78,332	84,914
Other commitments	845	749
Total	79,599	86,208

1) Including unutilised portion of approved overdraft facilities of EUR 44,053m (EUR 45,796m).

Reverse repurchase agreements are recognised on and derecognised from the balance sheet on settlement date. Nordea has as per 31 December 2013 signed reverse repurchase agreements that have not yet been settled and consequently are not recognised on the balance sheet. On settlement date these reverse repurchase agreements will, to the utmost extent, replace existing reverse repurchase agreements not yet derecognised as per 31 December 2013. The net impact on the balance sheet is minor. These instruments have not been disclosed as commitments.

For information about derivatives, see Note G17 and about reverse repos, see Note G45.

G39

Insurance activities

Operating profit, insurance

EURm	2013	2012
Operating income¹		
Fee and commission income	400	335
Fee and commission expense	-134	-124
Net fee and commission income	266	211
Net result on items at fair value	219	279
Operating income	485	490
Operating expenses		
Staff costs	-123	-117
Other expenses	-82	-79
Depreciation, amortisation and impairment charges of tangible and intangible assets	-11	-14
Total operating expenses	-216	-210
Operating profit, insurance	269	280

1) Before allocations and elimination of intra-group transactions.

Operating profit, insurance

EURm	2013	2012
Technical result		
Premiums written	6,375	5,149
Investment income, investment contracts	1,120	1,136
Investment income, insurance contracts	1,583	2,470
Other technical income	126	128
Claims paid	-4,912	-4,278
Change in technical provisions, investment contracts	-2,374	-1,766
Change in technical provisions, insurance contracts	-286	-1,667
Change in collective bonus potential	-1,046	-582
Operating expenses	-341	-331
Technical result	245	259
Non-technical investment income	24	21
Operating profit	269	280

Balance sheet

EURm	31 Dec 2013	31 Dec 2012
Assets		
Cash and balances with central banks	0	1
Loans to the public	0	571
Loans to credit institutions	1,686	1,802
Interest bearing securities	23,243	25,405
Shares and participations	23,292	19,096
Derivatives	692	752
Participating interests	240	234
Intangible assets	324	332
Tangible assets	23	27
Investment property	3,367	3,261
Deferred tax assets	8	16
Current tax assets	2	—
Retirement benefit assets	—	7
Other assets	490	559
Prepaid expenses and accrued income	204	545
Assets held for sale	673	—
Total assets	54,244	52,608
– of which intra-group transactions	4,245	4,973
Liabilities		
Deposits by credit institutions and central banks	2,992	1,999
Deposits and borrowings from the public	0	387
Liabilities to Life insurance policyholders	47,226	45,320
Derivatives	516	518
Current tax liabilities	106	65
Other liabilities	330	1,652
Accrued expenses and deferred income	140	212
Deferred tax liabilities	251	294
Provisions	3	6
Retirement benefit obligation	11	8
Subordinated liabilities	515	530
Liabilities held for sale	646	—
Total liabilities	52,736	50,991
Equity	1,508	1,617
Total liabilities and equity	54,244	52,608
– of which intra-group transactions	2,907	3,294

G40

Capital adequacy

Capital adequacy is a measure of the financial strength of a bank, usually expressed as a ratio of capital to assets. There is now a worldwide capital adequacy standard (Basel II) drawn up by the Basel Committee on Banking Supervision. Within the EU, the capital adequacy requirements are outlined in the CRD.

Over the years, amendments have been made to the first version of the CRD regulation. The amendments were implemented at the end of 2010 and 2011 and strengthened the large exposure regime, increased the quality of the capital base and added stricter securitisation regulation. The final version of the Capital Requirement Directive (CRD IV) and Capital Requirement Regulation (CRR) which was published in June 2013, require higher capitalisation levels and better quality of capital, better risk coverage, the introduction of a leverage ratio as a backstop to the risk based requirement, measures to promote the build-up of capital that can be drawn in periods of stress and the introduction of liquidity standards. The Directive will be implemented through national law within all EU countries during 2014, while the Regulation will be applicable in all EU countries from 1 January 2014.

The Basel II framework is built on three Pillars:

- Pillar I – requirements for the calculation of RWA and capital requirements
- Pillar II – rules for the Supervisory Review Process (SRP), including the Internal Capital Adequacy Assessment Process (ICAAP)
- Pillar III – rules for the disclosure on risk and capital management, including capital adequacy

Nordea performs an ICAAP with the purpose to review the management, mitigation and measurement of material risks within the business environment in order to assess the adequacy of capitalisation and to determine an internal capital requirements reflecting the risks of the institution.

The ICAAP is a continuous process which increases awareness of capital requirements and exposure to material risks throughout the organisation, both in the business area and legal entity dimensions. Stress tests are important drivers of risk awareness, looking at capital and risk from a firm-wide perspective on a regular basis and on an ad-hoc basis for specific areas or segments. The process includes a regular dialogue with supervisory authorities, rating agencies and other external stakeholders with respect to capital management, measurement and mitigation techniques used.

Nordea's capital levels continue to be adequate to support the risks taken, both from an internal perspective as well as from the perspective of supervisors. Heading into 2014, Nordea will continue to closely follow the development of the new capital requirement regime as well as maintain its open dialogue with the supervisory authorities.

The disclosures in this note cover the Nordea Financial Group as defined on page 148. The comparative figures have not been restated for IAS 19. All disclosures are made for total operations.

Bridge between IFRS equity and core tier 1 capital

EURm	31 Dec 2013	31 Dec 2012
Balance sheet equity	29,209	28,216
Adjustment NLP & AFS	-859	-949
Subtotal	28,350	27,267
Dividend	-1,734	-1,370
Goodwill	-2,176	-2,346
Intangible assets	-811	-748
Deferred taxes	-68	-201
Cash Flow hedges	19	16
Shortfall deduction (50%)	-369	-554
Deduction for investments in credit institutions (50%)	-99	-103
Core tier 1 capital	23,112	21,961

Items included in the capital base

EURm	31 Dec 2013	31 Dec 2012
Tier 1 capital		
Paid-up capital	4,050	4,050
Share premium	1,080	1,080
Eligible capital	5,130	5,130
Reserves	20,120	19,028
Minority interests	2	5
Income from current year	3,116	3,120
Eligible reserves	23,238	22,153
Core tier 1 capital (before deductions)	28,368	27,283
Subordinated capital loans	1,949	1,992
Deductions for investments in insurance companies (50%)	-616	—
Proposed/actual dividend	-1,734	-1,370
Deferred tax assets	-68	-201
Intangible assets	-2,987	-3,094
Deductions for investments in credit institutions	-99	-103
IRB provisions shortfall (-)	-369	-554
Deductions	-5,873	-5,322
Tier 1 capital (net after deductions)	24,444	23,953
– of which hybrid capital	1,949	1,992
– of which deductions for investments in insurance companies (50%)	-616	—
– of which core tier 1 capital (net of deductions)	23,112	21,961
Tier 2 capital		
Undated subordinated loans	682	708
Dated subordinated loans	4,107	4,676
Other additional own funds	81	56
Tier 2 capital (before deductions)	4,870	5,440
Deductions for investments in credit institutions	-99	-103
IRB provisions excess (+)/shortfall (-)	-369	-554
Deductions	-468	-657
Tier 2 capital (net after deductions)	4,402	4,783
Deductions for investments in insurance companies (50%)	-616	-1,236
Pension assets in excess of related liabilities	-190	-226
Capital base	28,040	27,274

G40

Capital adequacy, cont.

Core tier 1 capital and tier 1 capital

Core tier 1 capital is defined as eligible capital including eligible reserves, net of regulatory required deductions made directly to core tier 1 capital. The capital recognised as core tier 1 capital holds the ultimate characteristics for loss absorbance defined from a going concern perspective and represents the most subordinated claim in the event of liquidation. The tier 1 capital is defined as core tier 1 capital and capital of the same or close to the character of eligible capital and eligible reserves. Tier 1 capital can include a limited component of undated subordinated capital loans.

Eligible capital and eligible reserves

Paid up capital is the share capital contributed by shareholders, including the share premium paid. Eligible reserves consist primarily of retained earnings, other reserves, minority interests and income from current year. Retained earnings are earnings from previous years reported via the income statement. Other reserves are related to revaluation and translation reserves referred to acquisitions and associated companies under the equity method. The equity interests of minority shareholdings in companies that are fully consolidated in the financial group are also included. Positive income from current year is included as eligible capital after verification by the external auditors, however negative income must be deducted. Repurchased own shares or own shares temporary included in trading portfolios are deducted from eligible reserves.

Tier 1 instruments comprise only 8% of tier 1 capital in Nordea; that is, the predominant share of tier 1 capital consists of capital considered as of the highest quality.

Tier 1 instruments subject to limits

The inclusion of undated subordinated loans in tier 1 capital is restricted and repurchase can normally not take place until five years after original issuance of the instrument.

Undated subordinated loans may be repaid only upon decision by the Board of Directors in Nordea and with the permission of the Swedish FSA. Further, there are restrictions related to step-up conditions, order of priority, and interest payments under constraint conditions. Currently, the inclusion of undated subordinated capital as a component of tier 1 capital is limited by regulation to 50% net of relevant deductions. For the tier 1 loans, conditions specify appropriation in order to avoid being obliged to enter into liquidation. To the extent that may be required to avoid liquidation, the principal amounts of tier 1 loans (together with accrued interest) would be written down and converting such amount into a conditional capital contribution.

Tier 2 capital

Tier 2 capital must be subordinated to depositors and general creditors of the bank. It cannot be secured or covered by a guarantee of the issuer or related entity or include any other arrangement that legally or economically enhances the seniority of the claim vis-a-vis depositors and other bank creditors.

Tier 2 subordinated loans

Tier 2 capital consists mainly of subordinated debt. Tier 2 capital includes two different types of subordinated loan capital; undated loans and dated loans. According to the regulation,

tier 2 capital may not exceed tier 1 capital and dated tier 2 loans must not exceed 50% of tier 1 capital. The limits are set net of deductions.

The basic principle for subordinated debt in the capital base is the order of priority in case of a default or bankruptcy situation. Under such conditions, the holder of the subordinated loan would be repaid after other creditors, but before shareholders. The share of outstanding loan amount possible to include in the tier 2 capital related to dated loans is reduced if the remaining maturity is less than five years.

During 2013 Nordea called EUR 500m of its tier 2 loan. As of year-end, Nordea held EUR 4.1bn in dated subordinated loans and EUR 0.7bn in undated subordinated loans.

The table below shows the carrying outstanding amounts of undated and dated loans included in the capital base. Call date is where the issuer has the legal right to redeem outstanding loan amounts according the terms of agreement. The loans and the principles for time-reductions follow Swedish legislation. The carrying amounts in the table may deviate from capital amounts used in the capital base due to swap arrangements and adjustments for maturities.

Other tier 2 capital

Other additional funds consists of adjustment to valuation differences in available for sale equities transferred to core additional own funds. Unrealised gains from equity holdings classified as available for sale securities can according to regulation only be included in tier 2 capital.

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Capital adequacy, cont.

Dated and undated loans

Dated loans, tier 2

Issuer	Carrying amount EURm	Capital base 31 Dec 2013	Start	Maturity	Call date	Step-up
Nordea Bank AB	899	899	2011	May 2021		N
Nordea Bank AB	747	747	2012	Feb 2022	Feb 2017	N
Nordea Bank AB	996	996	2010	Mar 2020		N
Nordea Bank AB	747	747	2010	Mar 2021		N
Nordea Bank AB	718	718	2012	Sep 2022		N
Total dated loans	4,107	4,107				

Undated loans, tier 1

Issuer	Carrying amount EURm	Capital base 31 Dec 2013	Start	Maturity	Call date	Step-up
Nordea Bank AB	361	386	2009	n/a	Mar 2015	Y
Nordea Bank AB	361	361	2009	n/a	Mar 2015	Y
Nordea Bank AB	435	484	2005	n/a	Apr 2015	Y
Nordea Bank AB	138	145	2005	n/a	Mar 2035	Y
Nordea Bank AB	69	73	2005	n/a	Oct 2035	Y
Nordea Bank AB	500	500	2004	n/a	Mar 2014 ¹	N
Total undated loans, tier 1	1,864	1,949				

Undated loans, tier 2

Issuer	Carrying amount EURm	Capital base 31 Dec 2013	Start	Maturity	Call date	Step-up
Nordea Bank Norway ASA	145	145	1986	n/a	May 2014 ¹	N
Nordea Bank Finland Plc	360	468	2004	n/a	Jul 2014	Y
Nordea Bank Finland Plc	69	69	1999	n/a	Feb 2029	Y
Total undated loans, tier 2	574	682				

Total	6,545	6,738				

1) First call date has passed.

G40 Capital adequacy, cont.

Capital requirements and RWA

EURm	31 Dec 2013		31 Dec 2012	
	Capital requirement	Basel II RWA	Capital requirement	Basel II RWA
Credit risk	10,376	129,705	11,627	145,340
IRB foundation	8,965	112,061	9,764	122,050
– of which corporate	6,787	84,844	7,244	90,561
– of which institutions	468	5,848	671	8,384
– of which retail SME	104	1,298	915	11,439
– of which retail mortgage	862	10,772	721	9,007
– of which retail other	622	7,778	101	1,264
– of which other	122	1,521	112	1,395
Standardised	1,411	17,644	1,863	23,290
– of which sovereign	34	428	34	426
– of which institution	49	611	47	583
– of which corporate	301	3,768	732	9,160
– of which retail	862	10,776	860	10,752
– of which other	165	2,061	190	2,369
Market risk	700	8,753	506	6,323
– of which trading book, Internal Approach	410	5,131	312	3,897
– of which trading book, Standardised Approach	186	2,321	138	1,727
– of which banking book, Standardised Approach	104	1,301	56	699
Operational risk	1,344	16,796	1,298	16,229
Standardised	1,344	16,796	1,298	16,229
Sub total	12,420	155,254	13,431	167,892
Adjustment for transition rules				
Additional capital requirement according to transition rules	4,318	53,969	3,731	46,631
Total	16,738	209,223	17,162	214,523

Capital requirements for market risk, 31 December 2013

EURm	Trading book, IA		Trading book, SA		Banking book, SA		Total	
	RWA	Capital requirement	RWA	Capital requirement	RWA	Capital requirement	RWA	Capital requirement
Interest rate risk ¹	1,667	133	1,796	144	—	—	3,463	277
Equity risk	160	13	276	22	—	—	436	35
Foreign exchange risk	243	19	—	—	1,301	104	1,544	123
Commodity risk	—	—	249	20	—	—	249	20
Diversification effect	–1,061	–85	—	—	—	—	–1,061	–85
Stressed Value-at-Risk	2,698	216	—	—	—	—	2,698	216
Incremental Risk Charge	1,003	80	—	—	—	—	1,003	80
Comprehensive Risk Charge	421	34	—	—	—	—	421	34
Total	5,131	410	2,321	186	1,301	104	8,753	700

1) Interest rate risk column Trading book IA includes both general and specific interest rate risk which is elsewhere referred to as interest rate VaR and credit spread VaR.

The Nordea Group may transfer capital within its legal entities without material restrictions. International transfers of capital between legal entities are normally possible after approval by the local regulator and are of importance in governing the capital position of the Group. The guarantee schemes introduced within the EU in 2008 limit the transferability of capital under certain circumstances, which serves to impact cross-border financial groups. No such restrictions were however directly affecting Nordea as per end of 2013.

More Capital Adequacy information for the Group can be found in the Capital management section page 63 and in the Pillar III report.

G40

Capital adequacy, cont.

Specification over group undertakings consolidated/deducted from the Nordea Financial Group, 31 December 2013

Group undertakings included in the Nordea Financial Group	Number of shares	Carrying amount EURm	Voting power of holding	Domicile	Consolidation method
Nordea Bank Finland Plc	1,030,800,000	5,959	100%	Helsinki	Purchase method
Nordea Finance Finland Ltd			100%	Espoo	Purchase method
Nordea Bank Danmark A/S	50,000,000	4,010	100%	Copenhagen	Purchase method
Nordea Finans Danmark A/S			100%	Høje Taastrup	Purchase method
Nordea Kredit Realkreditaktieselskab			100%	Copenhagen	Purchase method
Fionia Asset Company A/S			100%	Copenhagen	Purchase method
Nordea Bank Norge ASA	551,358, 576	2,733	100%	Oslo	Purchase method
Nordea Eiendomskreditt AS			100%	Oslo	Purchase method
Nordea Finans Norge AS			100%	Oslo	Purchase method
Privatmegleren AS			100%	Oslo	Purchase method
Nordea Bank Polska S.A.	55,061,403	343	99.2%	Gdynia	Purchase method
OOO Promyshlennaya Companiya Vestcon	4,601,942,680	659	100%	Moscow	Purchase method
OJSC Nordea Bank			100%	Moscow	Purchase method
Nordea Hypotek AB (publ)	100,000	1,998	100%	Stockholm	Purchase method
Nordea Fonder AB	15,000	242	100%	Stockholm	Purchase method
Nordea Bank S.A.	999,999	455	100%	Luxembourg	Purchase method
Nordea Finans Sverige AB (publ)	1,000,000	124	100%	Stockholm	Purchase method
Nordea Funds Ltd	3,350	174	100%	Helsinki	Purchase method
Nordea Ejendomsinvestering A/S	1,000	29	100%	Copenhagen	Purchase method
Nordea IT Polska S.p. z.o.o	100	40	100%	Warsaw	Purchase method
Nordea Investment Management AB	12,600	237	100%	Stockholm	Purchase method
Nordea Life Holding AB	1,000	719	100%	Stockholm	Purchase method
Other companies		1			Purchase method
Total included in the capital base		17,723			

Group undertakings deducted from the capital base	Carrying amount EURm	Voting power of holding	Domicile
Nordea Life Holding AB, including debt from parent company	1,233	100%	Stockholm
Total group undertakings deducted from the capital base	1,233		

Over 10% investments in credit institutions deducted from the capital base, including debt from group undertakings

Eksportfinans ASA	184	23%	Oslo
NF Fleet Oy	3	20%	Espoo
LR Realkredit A/S	10	39%	Copenhagen
Other	1		
Total investments in credit institutions deducted from the capital base¹	198		

1) Other associated undertakings are consolidated using the equity method.

G41

Classification of financial instruments

31 Dec 2013, EURm	Loans and receivables	Held to maturity	Financial assets at fair value through profit or loss			Derivatives used for hedging	Available for sale	Non-financial assets	Assets held for sale	Total
			Held for trading	Designated at fair value through profit or loss						
Assets										
Cash and balances with central banks	33,529	—	—	—	—	—	—	—	—	33,529
Loans to central banks	11,014	—	755	—	—	—	—	—	—	11,769
Loans to credit institutions	4,281	—	5,851	611	—	—	—	—	—	10,743
Loans to the public	250,026	—	39,159	53,266	—	—	—	—	—	342,451
Interest-bearing securities	—	5,359	35,326	18,627	—	28,002	—	—	—	87,314
Financial instruments pledged as collateral	—	—	9,575	—	—	—	—	—	—	9,575
Shares	—	—	9,909	23,358	—	4	—	—	—	33,271
Derivatives	—	—	69,045	—	1,947	—	—	—	—	70,992
Fair value changes of the hedged items in portfolio hedge of interest rate risk	203	—	—	—	—	—	—	—	—	203
Investments in associated undertakings	—	—	—	—	—	—	—	630	—	630
Intangible assets	—	—	—	—	—	—	—	3,246	—	3,246
Property and equipment	—	—	—	—	—	—	—	431	—	431
Investment property	—	—	—	—	—	—	—	3,524	—	3,524
Deferred tax assets	—	—	—	—	—	—	—	62	—	62
Current tax assets	—	—	—	—	—	—	—	31	—	31
Retirement benefit assets	—	—	—	—	—	—	—	321	—	321
Other assets	4,057	—	—	6,122	—	—	—	885	—	11,064
Prepaid expenses and accrued income	1,886	—	20	—	—	—	—	477	—	2,383
Assets held for sale	—	—	—	—	—	—	—	—	8,895	8,895
Total	304,996	5,359	169,640	101,984	1,947	28,006	9,607	8,895	8,895	630,434

	Financial liabilities at fair value through profit or loss							
	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Other financial liabilities	Non-financial liabilities	Liabilities held for sale		Total
31 Dec 2013, EURm								
Liabilities								
Deposits by credit institutions	23,064	2,743	—	33,283	—	—		59,090
Deposits and borrowings from the public	26,743	5,804	—	168,196	—	—		200,743
Liabilities to policyholders	—	13,737	—	—	33,489	—		47,226
Debt securities in issue	6,955	35,121	—	143,526	—	—		185,602
Derivatives	64,588	—	1,336	—	—	—		65,924
Fair value changes of the hedged items in portfolio hedge of interest rate risk	—	—	—	1,734	—	—		1,734
Current tax liabilities	—	—	—	—	303	—		303
Other liabilities	10,996	5,867	—	5,747	2,127	—		24,737
Accrued expenses and prepaid income	29	427	—	1,890	1,331	—		3,677
Deferred tax liabilities	—	—	—	—	935	—		935
Provisions	—	—	—	—	177	—		177
Retirement benefit liabilities	—	—	—	—	334	—		334
Subordinated liabilities	—	—	—	6,545	—	—		6,545
Liabilities held for sale	—	—	—	—	—	4,198		4,198
Total	132,375	63,699	1,336	360,921	38,696	4,198		601,225

G41

Classification of financial instruments, cont.

31 Dec 2012, EURm	Loans and receivables	Held to maturity	Financial assets at fair value through profit or loss		Derivatives used for hedging	Available for sale	Non-financial assets	Total
			Held for trading	Designated at fair value through profit or loss				
Assets								
Cash and balances with central banks	36,060	—	—	—	—	—	—	36,060
Loans to central banks	7,207	—	798	—	—	—	—	8,005
Loans to credit institutions	2,911	—	6,683	975	—	—	—	10,569
Loans to the public	266,996	—	26,120	53,135	—	—	—	346,251
Interest-bearing securities	755	6,497	36,214	20,762	—	22,398	—	86,626
Financial instruments pledged as collateral	—	—	7,970	—	—	—	—	7,970
Shares	—	—	8,950	19,168	—	10	—	28,128
Derivatives	—	—	115,706	—	3,083	—	—	118,789
Fair value changes of the hedged items in portfolio hedge of interest rate risk	-711	—	—	—	—	—	—	-711
Investments in associated undertakings	—	—	—	—	—	—	585	585
Intangible assets	—	—	—	—	—	—	3,425	3,425
Property and equipment	—	—	—	—	—	—	474	474
Investment property	—	—	—	—	—	—	3,408	3,408
Deferred tax assets	—	—	—	—	—	—	266	266
Current tax assets	—	—	—	—	—	—	78	78
Retirement benefit assets	—	—	—	—	—	—	142	142
Other assets	6,742	—	—	7,810	—	—	1,002	15,554
Prepaid expenses and accrued income	2,083	—	—	25	—	—	451	2,559
Total	322,043	6,497	202,441	101,875	3,083	22,408	9,831	668,178

	Financial liabilities at fair value through profit or loss		Derivatives used for hedging	Other financial liabilities	Non-financial liabilities	Total
31 Dec 2012, EURm	Held for trading	Designated at fair value through profit or loss				
Liabilities						
Deposits by credit institutions	17,320	2,538	—	35,568	—	55,426
Deposits and borrowings from the public	16,919	7,381	—	176,378	—	200,678
Liabilities to policyholders	—	12,106	—	—	33,214	45,320
Debt securities in issue	7,572	30,864	—	145,472	—	183,908
Derivatives	113,202	—	1,001	—	—	114,203
Fair value changes of the hedged items in portfolio hedge of interest rate risk	—	—	—	1,940	—	1,940
Current tax liabilities	—	—	—	—	391	391
Other liabilities	6,136	5,787	—	10,408	2,442	24,773
Accrued expenses and prepaid income	—	470	—	2,103	1,330	3,903
Deferred tax liabilities	—	—	—	—	976	976
Provisions	—	—	—	—	389	389
Retirement benefit liabilities	—	—	—	—	469	469
Subordinated liabilities	—	—	—	7,797	—	7,797
Total	161,149	59,146	1,001	379,666	39,211	640,173

Loans designated at fair value through profit or loss

EURm	31 Dec 2013	31 Dec 2012
Carrying amount	53,877	54,110
Maximum exposure to credit risk	53,877	54,110
Carrying amount of credit derivatives used to mitigate the credit risk	—	—

G41

Classification of financial instruments, cont.

Financial assets and liabilities designated at fair value through profit or loss**Changes in fair values of financial liabilities attributable to changes in credit risk**

The financial liabilities designated at fair value through profit or loss exposed to changes in credit risk are issued bonds in the Danish group undertaking Nordea Kredit Realkreditaktieselskab, EUR 35,121m (EUR 30,864m), the funding of the Markets operation, EUR 14,841m (EUR 16,176m) and investment contracts in Life, EUR 13,737m (EUR 12,106m). The funding of Markets is generally of such a short term nature that the effect of changes in own credit risk is not significant. The value of the investment contracts in Life is directly linked to the assets in the contracts and there is consequently no effect from changes in own credit risk in these contracts.

The fair value of bonds issued by Nordea Kredit Realkreditaktieselskab increased by EUR 16m (increased EUR 89m) in 2013 due to changes in own credit risk. The cumulative change since designation is a decrease of EUR 596m (decrease EUR 626m). The method used to estimate the amount of changes in fair value attributable to changes in market conditions is based on relevant benchmark interest rates, which are the average yields on Danish and German (EUR) government bonds.

For the issued mortgage bonds a change in the liability's credit risk and price will have a corresponding effect on the value of the loans. The reason is that a change in the price of the bonds will be offset by the opposite change in the value of the prepayment option of the loan.

Changes in fair values of financial assets attributable to changes in credit risk

Lending designated at fair value through profit or loss exposed to changes in credit risk consist of lending in the Danish group undertaking Nordea Kredit Realkreditaktieselskab, EUR 48,829m (EUR 48,091m) and lending in the Markets operation, EUR 5,048m (EUR 6,019m). The fair value of lending in Nordea Kredit Realkreditaktieselskab increased by EUR 9m (decreased EUR 119m) in 2013 due to changes in credit risk. The cumulative change since designation is a decrease of EUR 160m (decrease EUR 169m). The method used to estimate the amount of change in the fair value attributable to changes in credit risk is similar to the incurred loss impairment model for amortised cost assets under IAS 39. The lending in Markets is generally of such a short term nature (mainly overnight deposits) that the effect of changes in credit risk is not significant. Also instruments classified as "Other assets" and "Prepaid expenses and accrued income" are of such a short-term nature that the impact from changes in credit risk is not significant.

Comparison of carrying amount and contractual amount to be paid at maturity

	Carrying amount	Amount to be paid at maturity
2013, EURm		
Financial liabilities designated at fair value through profit or loss	63,699	63,037
2012, EURm		
Financial liabilities designated at fair value through profit or loss	59,146	57,906

Liabilities to policyholders have no fixed maturities and there is no fixed amount to be paid. The amount disclosed to be paid at maturity has been set to the carrying amount.

G42

Assets and liabilities at fair value

Fair value of financial assets and liabilities

EURm	31 Dec 2013		31 Dec 2012	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Cash and balances with central banks	33,529	33,529	36,060	36,060
Loans	365,166	365,166	364,114	364,370
Interest-bearing securities	87,314	87,439	86,626	86,995
Financial instruments pledged as collateral	9,575	9,575	7,970	7,970
Shares	33,271	33,271	28,128	28,128
Derivatives	70,992	70,992	118,789	118,789
Other assets	10,179	10,179	14,552	14,552
Prepaid expenses and accrued income	1,906	1,906	2,108	2,108
Total	611,932	612,057	658,347	658,972
Financial liabilities				
Deposits and debt instruments	453,714	455,368	449,749	448,954
Liabilities to policyholders	13,737	13,737	12,106	12,106
Derivatives	65,924	65,924	114,203	114,203
Other liabilities	22,610	22,610	22,331	22,331
Accrued expenses and prepaid income	2,346	2,346	2,573	2,573
Total	558,331	559,985	600,962	600,167

For information about valuation of items measured at fair value on the balance sheet, see Note G1 and the section "Determination of fair values for items measured at fair value on the balance sheet" below. For information about valuation of items not measured at fair value on the balance sheet, see the section "Financial assets and liabilities not held at fair value on the balance sheet" below.

G42

Assets and liabilities at fair value, cont.

Assets and liabilities held at fair value on the balance sheet

Categorisation into the fair value hierarchy

31 Dec 2013, EURm	Quoted prices in active markets for the same instrument (Level 1)	– of which Life	Valuation technique using observable data (Level 2)	– of which Life	Valuation technique using non-observable data (Level 3)	– of which Life	Total
Assets at fair value on the balance sheet¹							
Loans to central banks	—	—	755	—	—	—	755
Loans to credit institutions	—	—	6,462	—	—	—	6,462
Loans to the public	—	—	92,425	—	—	—	92,425
Interest-bearing securities ²	59,276	11,641	31,745	6,882	478	104	91,499
Shares ³	28,004	18,995	1,457	1,454	3,841	2,842	33,302
Derivatives	195	128	69,361	26	1,436	—	70,992
Investment property	—	—	—	—	3,524	3,367	3,524
Other assets	—	—	6,122	—	—	—	6,122
Prepaid expenses and accrued income	—	—	20	—	—	—	20
Total	87,475	30,764	208,347	8,362	9,279	6,313	305,101
Liabilities at fair value on the balance sheet¹							
Deposits by credit institutions	—	—	25,807	1,168	—	—	25,807
Deposits and borrowings from the public	—	—	32,547	—	—	—	32,547
Liabilities to policyholders	—	—	13,737	13,737	—	—	13,737
Debt securities in issue	35,121	—	6,955	—	—	—	42,076
Derivatives	35	—	64,490	—	1,399	—	65,924
Other liabilities	8,939	—	7,923	—	1	—	16,863
Accrued expenses and prepaid income	—	—	456	—	—	—	456
Total	44,095	—	151,915	14,905	1,400	—	197,410

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 9,544m relates to the balance sheet item Financial instruments pledged as collateral.

3) Of which EUR 31m relates to the balance sheet item Financial instruments pledged as collateral.

31 Dec 2012, EURm	Quoted prices in active markets for the same instrument (Level 1)	– of which Life	Valuation technique using observable data (Level 2)	– of which Life	Valuation technique using non-observable data (Level 3)	– of which Life	Total
Assets at fair value on the balance sheet¹							
Loans to central banks	—	—	798	—	—	—	798
Loans to credit institutions	34	—	7,624	—	—	—	7,658
Loans to the public	—	—	79,255	—	—	—	79,255
Interest-bearing securities ²	57,852	16,768	28,368	5,558	1,118	719	87,338
Shares ³	24,760	16,886	—	—	3,374	2,210	28,134
Derivatives	175	156	116,698	78	1,916	—	118,789
Other assets	—	—	7,810	—	—	—	7,810
Prepaid expenses and accrued income	—	—	25	—	—	—	25
Total	82,821	33,810	240,578	5,636	6,408	2,929	329,807
Liabilities at fair value on the balance sheet¹							
Deposits by credit institutions	—	—	19,858	—	—	—	19,858
Deposits and borrowings from the public	—	—	24,300	—	—	—	24,300
Liabilities to policyholders	—	—	12,106	12,106	—	—	12,106
Debt securities in issue	30,864	—	7,572	—	—	—	38,436
Derivatives	53	—	112,566	—	1,584	—	114,203
Other liabilities	4,873	—	7,050	—	—	—	11,923
Accrued expenses and prepaid income	—	—	470	—	—	—	470
Total	35,790	—	183,922	12,106	1,584	—	221,296

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 7,964m relates to the balance sheet item Financial instruments pledged as collateral.

3) Of which EUR 6m relates to the balance sheet item Financial instruments pledged as collateral.

G42

Assets and liabilities at fair value, cont.

Assets and liabilities held at fair value on the balance sheet

Fair value measurements of assets and liabilities carried at fair value have been categorised under the three levels of the IFRS fair value hierarchy that reflects the observability and significance of inputs. The categorisation of these instruments is based on the lowest level input that is significant to the fair value measurement in its entirety.

Level 1 in the fair value hierarchy consists of assets and liabilities valued using unadjusted quoted prices in active markets for identical assets or liabilities. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an on-going basis. This category includes listed derivatives, listed equities, government bonds in developed countries, and most liquid mortgage bonds and corporate bonds where direct tradable price quotes exist.

Level 2 in the fair value hierarchy consists of assets and liabilities that do not have directly quoted market prices available from active markets. The fair values are estimated using valuation techniques or valuation models based on market prices or rates prevailing at the balance sheet date and any unobservable inputs have had an insignificant impact on the fair values. This is the case for the majority of Nordea's OTC derivatives, securities purchased/sold under resale/repurchase agreements, securities borrowed/lent and other instruments where active markets supply the input to the valuation techniques or models.

Level 3 in the fair value hierarchy consists of those types of assets and liabilities which fair values cannot be obtained directly from quoted market prices or indirectly using valuation techniques or models supported by observable market prices or rates. This is generally the case for investments in unlisted securities, private equity funds, hedge funds and investment properties. This is generally also the case for more complex OTC derivatives, including OTC derivatives where less active markets supply input to the valuation techniques or models, certain complex or structured financial instruments such as CLNs and CDOs, and illiquid interest bearing securities. Complex valuation models are generally characterised by the use of unobservable and model specific parameters.

All valuation models, both complex and simple models, make use of market parameters. These parameters comprise interest rates, volatilities, correlations etc. Some of these parameters are observable while others are not. For non-exotic currencies the interest rates are all observable, and the volatilities and the correlations of the interest rates and FX rates are observable up to a certain maturity. Volatilities and correlations are also observable for the most liquid equity instruments in the short end. For less liquid equity instruments, and for commodities, the option market is fairly illiquid, and hence the volatilities and correlations are unobservable. For each instrument the sensitivity towards unobservable parameters is measured. If the impact from unobservable parameters on the valuation is significant the instrument is categorised as Level 3 in the fair value hierarchy.

For interest-bearing securities the categorisation into the three levels are based on the internal pricing methodology. These instruments can either be directly quoted in active markets (Level 1) or measured using a methodology giving a quote based on observable inputs (Level 2). Level 3 bonds are characterised by illiquidity.

For OTC derivatives valuation models are used for establishing fair value. For collateralised contracts OIS interest rates are

used for discounting. These rates are observable in the market. The valuation is in addition based on several other market parameters, depending on the nature of the contract. Complex valuation models are used for more exotic OTC derivatives. The models are usually in-house developed, and based on assumptions about the behaviour of the underlying asset and statistical scenario analysis. As mentioned above OTC derivatives are generally categorised as Level 2 in the fair value hierarchy and all significant model parameters are thus observable in active markets. For vanilla derivatives standard models like e.g. Black-Scholes are used for valuation.

Valuations of Private Equity Funds (PEF) and unlisted equity instruments are by nature more uncertain than valuations of more actively traded equity instruments. Emphasis is put on using a consistent approach across all assets and over time. The methods used are consistent with the guideline "International Private Equity and Venture Capital Valuation Guidelines" issued by EVCA (European Venture Capital Association). The EVCA guidelines are considered as best practice in the PEF industry. For US based funds, similar methods are applied.

Nordea furthermore holds loans and issued debt securities in the subsidiary Nordea Kredit Realkreditaktieselskab at fair value. When Nordea grants mortgage loans to borrowers, in accordance with the Danish mortgage finance law, Nordea at the same time issues debt securities with matching terms, so called "match funding". Fair value of the issued debt securities is based on quoted prices and thus categorised as Level 1 in the fair value hierarchy. As the borrowers have the right to purchase debt securities issued by Nordea in the market and return these as repayment for their loans, the fair value of the loans is the same as the fair value of the issued bonds (due to the revaluation of the repayment option embedded in the loan) adjusted for changes in the credit risk of the borrower. The credit risk adjustment is calculated based on an incurred loss model.

Fair value of financial assets and liabilities are generally calculated as the theoretical net present value of the individual instruments, based on independently sourced market parameters as described above, and assuming no risks and uncertainties. This calculation is supplemented by a portfolio adjustment. The portfolio adjustment covers uncertainties associated with the valuation techniques, model assumptions and unobservable parameters as well as the portfolio's counterparty credit risk and liquidity risk. An important part of the portfolio adjustment serves to adjust the net open market risk exposures from mid-prices to ask or bid prices (depending on the net position). For different risk categories, exposures are aggregated and netted according to internal guidelines and aggregated market price information on bid-ask spreads are applied in the calculation. Spreads are updated on a regular basis.

The portfolio adjustment for uncertainties associated with model assumptions comprises two components (the calculation principles are defined as part of the internal approval process for valuation models):

- Benchmarking of the model output (market values) against market information or against results from alternative models, where available.
- Sensitivity calculations where unobservable parameters are changed to other reasonable values.

The portfolio adjustment for counterparty risk in OTC-derivatives is based on the current exposure towards each counter-

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Assets and liabilities at fair value, cont.

part, the estimated potential future exposure as well as an estimate of the cost of hedging the counterparty risk. This cost of hedging is either based directly on market prices (where available) or on a theoretical calculation based on the internal credit rating of the counterpart.

As from 2013 Nordea also takes into account Nordea's credit spread in the valuation of derivatives (DVA). The change in valuation did not have any significant impact on the financial statements.

Financial assets and liabilities with offsetting positions in market risk or credit risk are measured on the basis of the price that would be received to sell the net asset exposed to that particular risk or paid to transfer the net liability exposed to that particular risk.

The fair value measurement of the investment properties takes into account a market participant's ability to generate economic benefits by using the investment properties in its highest and best use, i.e. taking into account the use of the investment properties that is physically possible, legally permissible and financially feasible. The current use of the investment properties in Nordea is in accordance with the highest and best use. The valuation of the investment proper-

ties is carried out taking into account the purpose and the nature of the property by using the most appropriate valuation methods. The primary valuation approach is a discounted cash flow model using current cash flows, market interest rates and the current yield requirements.

Transfers between Level 1 and 2

During the year, Nordea transferred interest-bearing securities (including such financial instruments pledged as collateral) of EUR 2,893m (EUR 9,558m) from Level 1 to Level 2 and EUR 1,092m (EUR 1,447m) from Level 2 to Level 1 of the fair value hierarchy. Nordea also transferred shares of EUR 966m (EUR 0m) and other liabilities of EUR 1,054m (EUR 0m) from Level 1 to Level 2. The reason for the transfers from Level 1 to Level 2 was that the instruments ceased to be actively traded during the year and fair values have now been obtained using valuation techniques with observable market inputs. The reason for the transfer from Level 2 to Level 1 was that the instruments have been actively traded during the year and reliable quoted prices are obtained in the market. Transfers between levels are considered to have occurred at the end of the year.

Movements in Level 3

2013, EURm	1 Jan 2013	Reclassification	Fair value gains/losses recognised in the income statement during the year		Purchases/Issues	Sales	Settlements	Transfers into level 3	Transfers out of level 3	Translation differences	31 Dec 2013
			Realised	Unrealised							
Interest-bearing securities	1,118	-498	-10	65	105	-277	-12	—	—	-13	478
– of which Life	719	-498	-14	-2	10	-97	-1	—	—	-13	104
Shares	3,374	498	299	62	967	-1,125	-72	2	-137	-27	3,841
– of which Life	2,210	498	251	52	808	-752	-69	2	-137	-21	2,842
Derivatives (net)	332	—	287	-300	—	—	-287	5	—	0	37
Investment properties	3,408	—	1	-41	502	-223	—	—	—	-123	3,524
– of which Life	3,261	—	1	-41	445	-179	—	—	—	-120	3,367
Other liabilities	—	—	-20	0	608	—	-608	21	—	—	1

Unrealised gains and losses relate to those assets and liabilities held at the end of the year. During the year Nordea transferred shares of EUR 137m (EUR 10m) from Level 3 to Level 2 and EUR 2m (EUR 25m) from Level 2 to Level 3. Nordea also transferred other liabilities of EUR 21m (EUR 0m) from Level 2 to Level 3. The reason for the transfer from Level 3 to Level 2 was that observable market data became available. The rea-

son for the transfer from Level 2 to Level 3 was that observable market data was no longer available. Transfers between levels are considered to have occurred at the end of the year. Fair value gains and losses in the income statement during the year are included in "Net result from items at fair value" (see Note G5). Assets and liabilities related to derivatives are presented net.

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Assets and liabilities at fair value, cont.

2012, EURm	1 Jan 2012	Fair value gains/losses recognised in the income statement during the year		Purchases /Issues	Sales	Settle- ments	Transfers into level 3	Transfers out from level 3	Translation differences	31 Dec 2012
		Realised	Unrealised							
Interest-bearing securities	1,149	16	55	156	-269	6	—	—	5	1,118
– of which Life	750	22	40	57	-156	—	—	—	6	719
Shares	4,921	74	84	1,435	-3,202	-4	25	-10	51	3,374
– of which Life	3,425	91	38	1,223	-2,593	—	25	-9	10	2,210
Derivatives (net)	-289	-264	621	—	—	264	—	—	—	332

The valuation processes for fair value measurements in Level 3

Financial instruments

Valuation principles in Nordea are determined in and approved by the Group Valuation Committee (GVC). GVC issues guiding policies to the business units on how to establish a robust valuation process and minimise the valuation uncertainty. The GVC also serves as escalation point.

The valuation process in Nordea consists of several steps. The first step is the initial end of day (EOD) marking of mid-prices. The mid-prices are either fixed by front office or received from external sources. The second step is the control part, which is performed by independent control units. The cornerstone in the control is the independent price verification (IPV). The IPV test comprises verification of the correctness of prices and other parameters used in the net present value (NPV) calculation, the adequacy of the valuation models, including an assessment of whether to use quoted prices or valuation models, and the reliability of the assumptions and parameters used in the valuation adjustments at portfolio level covering mainly liquidity (bid/offer spread), model and credit risk adjustments.

The verification of the correctness of prices and other parameters is carried out daily. Third-party information, such as broker quotes and pricing services, is used as benchmark data in the verification. The quality of the benchmark data is assessed on a regular basis. This quality assessment is used in the measurement of the valuation uncertainty.

Valuation adjustment at portfolio level and the deferrals of day 1 P/L on Level 3 trades are calculated and reported on a monthly basis. The actual assessment of instruments in the fair value hierarchy is performed on a continuous basis.

Investment properties

The main part of the investment properties in Nordea is held by Nordea Life and Pension (NLP). The valuation of the investment properties in NLP is performed quarterly by the real estate departments in each entity within NLP with full or partial assistance from external valuers. For the departments that use their own methodologies the changes in price levels of the properties are compared with valuations of similar properties assessed by external valuers. The result of the valuation is presented to, and approved by, the local management in each entity. The CFO in each entity within NLP is responsible for the approval of the concepts and for the values used. The principles used in all entities are in accordance with regulations provided by the local Financial Supervisory Authorities (FSA) which is in accordance with international valuation principles and in accordance with IFRS.

In addition there is a newly established Investment Operation Committee (IOC) which is a joint forum focusing on valuation and accounting of investment operations issues within NLP. The entities within NLP report regularly to IOC and IOC report quarterly to the Nordea Group Valuation Committee.

Investment properties in NLP are backing the liabilities to policyholders in life insurance contracts, unit-linked contracts and investment contracts, which means that the impact on Nordea's income statement and on shareholders' equity depends on the financial buffers and the profit sharing agreements in the actual unit that owns the property.

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Assets and liabilities at fair value, cont.

Valuation techniques and inputs used in the fair value measurements in Level 3

31 Dec 2013, EURm	Fair value	Of which Life ¹	Valuation techniques	Unobservable input	Range of fair value ²
Interest-bearing securities					
Municipalities and other public bodies	29	29	Discounted cash flows	Credit spread	+/-0
Mortgage and other credit institutions ³	359	8	Discounted cash flows	Credit spread	-20/20
Corporates	82	67	Discounted cash flows	Credit spread	-4/4
Other	8	—	—	—	-1/1
Total	478	104			-25/25
Shares					
Private equity funds	2,298	1,770	Net asset value ⁴		
Hedge funds	458	178	Net asset value ⁴		
Credit Funds	460	362	Net asset value/market consensus ⁴		
Other funds	431	403	Net asset value/Fund prices ⁴		
Other	194	129	—		
Total⁵	3,841	2,842			
Derivatives					
Interest rate derivatives	141	—	Option model	Correlations Volatilities	-7/5
Equity derivatives	-93	—	Option model	Correlations Volatilities Dividend	-17/11
Foreign exchange derivatives	103	—	Option model	Correlations Volatilities	+/-0
Credit derivatives	-129	—	Credit derivat model	Correlations Recovery rates	-7/9
Other	15	—	Option model	Correlations Volatilities	+/-0
Total	37	—			-31/25

1) Investment in financial instruments is a major part of the life insurance business, acquired to fulfill the obligations behind the insurance- and investment contracts. The gains or losses on these instruments are almost exclusively allocated to policyholders and do consequently not affect Nordea's equity.

2) Range of fair value for derivatives 31 Dec 2012 was EURm 20/-24 and for interest-bearing securities EURm 60/-60.

3) Of which EUR 155m is priced at a credit spread (the difference between the discount rate and LIBOR) of 1.45% and a reasonable change of this credit spread would not affect the fair value due to callability features.

4) The fair values are based on prices and net assets values delivered by external suppliers/custodians. The prices are fixed by the suppliers/custodians on the basis of the development in assets behind the investments. For private equity funds the dominant measurement methodology used by the suppliers/custodians, is consistent with the International Private Equity and Venture Capital Valuation (IPEV) guidelines issued by the EVCA (European Venture Capital Association). Less than 15% of the private equity fund investment are internally adjusted/valued based the IPEV guidelines. These carrying amounts are in a range of 0% to 100% compared to the values received from suppliers/custodians.

5) Effects of reasonably possible alternative assumptions are EURm 381/-381 (EURm 315/-315).

The table above shows, for each class of assets and liabilities categorised in Level 3, the fair value, the valuation techniques used to estimate the fair value, significant unobservable inputs used in the valuation techniques and for financial assets and liabilities the fair value sensitivity to changes in key assumptions.

Fair value of assets and liabilities in Level 3 are estimated using valuation techniques based on assumptions that are not supported by market observable prices or rates. There may be uncertainty about a valuation, resulting from the choice of valuation technique or model used, the assumptions embedded in those models, the extent to which inputs are not market observable, or as a result of other elements affecting the valuation technique. For financial instruments portfolio adjustments are applied to reflect such uncertainties and are deducted from the fair values produced by the models or other valuation techniques (for further information see Note G1 section 11 "Determination of fair value of financial instruments").

The column "range of fair value" and the footnote 2 and 5 in the tables above shows the sensitivity of the fair values of Level 3 financial instruments to changes in key assumptions. Where the exposure to an unobservable parameter is offset across different instruments then only the net impact is disclosed in the table. The range disclosed are likely to be greater

than the true uncertainty in fair value of these instruments, as it is unlikely in practice that all unobservable parameters would be simultaneously at the extremes of their ranges of reasonably possible alternatives. The disclosure is neither predictive nor indicative of future movements in fair value.

In order to calculate the sensitivity (range) in fair value of derivatives a range of different modelling approaches are applied to determine an uncertainty interval around the reported fair value. The different approaches applied target various aspects of derivatives pricing. Two common components of derivative valuation models are volatility of underlying risk factors and correlation between the relevant risk factors. Each of these is addressed by applying different assumptions to input and/or the choice of modelling approach. Besides these common factors a number of asset class specific factors are addressed. These include equity dividend expectations, recovery assumptions for credit derivatives and inflation expectations. The fair values of derivatives are presented as the net of assets and liabilities.

In order to calculate the sensitivity (range) in fair value of shares and interest-bearing securities the fair value was increased and decreased within a range of 3-10 percentage units which are assessed to be reasonable changes in market movements.

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Assets and liabilities at fair value, cont.

31 Dec 2013, EURm	Fair value ¹	Of which Life	Valuation techniques	Unobservable input	Range of unobservable input	Weighted average of unobservable input
Investment properties						
Denmark	1,752	1,735	Discounted cash flows	Market rent	54–350 EUR/m ² /year	107 EUR/m ² /year
				Yield requirement		
				Commercial	6.0%–9.0%	7.6%
				Office	4.6%–9.5%	6.1%
				Apartment	3.5%–6.3%	5.8%
Norway	899	875	Discounted cash flows	Market rent	85–850 EUR/m ² /year	203 EUR/m ² /year
				Yield requirement		
				Commercial	5.3%–8.5%	6.4%
				Office	5.7%–8.5%	6.5%
				Apartment	5.8%–6.5%	6.1%
				Other	6.0%–8.0%	7.3%
Finland	793	681	Discounted cash flows ²	Market rent	88–324 EUR/m ² /year	148 EUR/m ² /year
				Yield requirement		
				Commercial	5.0%–7.0%	6.0%
				Office	5.0%–8.0%	6.5%
				Apartment	4.5%–6.0%	5.3%
				Other	6.5%–9.0%	7.8%
Sweden	76	76	Discounted cash flows ²	Market rent	—	—
				Yield requirement		
				Commercial	6.8%–7.0%	6.8%
				Apartment	4.3%–4.3%	4.3%
				Other	5.0%–8.3%	6.5%
Other	4	—	Discounted cash flows	—	—	—
Total	3,524	3,367				

1) Split based on the valuation methodologies used in different countries, for split on actual geographic areas see Note G23.

2) The fair value is calculated by external valuers.

The significant unobservable inputs used in the fair value measurement of the investment properties are market rent and yield requirement. Significant increases (decreases) in market rent or yield requirement in isolation would result in a significantly different fair value.

Deferred Day 1 profit

The transaction price for financial instruments in some cases differs from the fair value at initial recognition measured using a valuation model, mainly due to that the transaction price is not established in an active market. If there are significant unobservable inputs used in the valuation technique (Level 3), the financial instrument is recognised at the transaction price and any difference between the transaction price and fair value at initial recognition measured using a valuation model (Day 1 profit) is deferred.

For more information see, Note G1 “Accounting policies”. The table below shows the aggregate difference yet to be recognised in the income statement at the beginning and end of the period and a reconciliation of how this aggregated difference has changed during the year (movement of deferred Day 1 profit).

Deferred day 1 profit – derivatives EURm	31 Dec 2013	31 Dec 2012
Amount at beginning of year	24	29
Deferred profit/loss on new transactions	26	7
Recognised in the income statement during the year	–12	–12
Amount at end of year	38	24

G42

Assets and liabilities at fair value, cont.

Financial assets and liabilities not held at fair value on the balance sheet.

31 Dec 2013, EURm	Carrying amount	Fair value	Level in fair value hierarchy
Assets not held at fair value on the balance sheet			
Cash and balances with central banks	33,529	33,529	1
Loans	265,524	265,524	3
Interest-bearing securities	5,359	5,484	1, 2
Other assets	4,057	4,057	3
Prepaid expenses and accrued income	1,886	1,886	3
Total	310,355	310,480	
Liabilities not held at fair value on the balance sheet			
Deposits and debt instruments	353,284	354,938	3
Other liabilities	5,747	5,747	3
Accrued expenses and prepaid income	1,890	1,890	3
Total	360,921	362,575	

Cash and balances with central banks

The fair value equals the carrying amount. The fair value is based on quoted prices in active markets for relevant currencies and therefore the fair value measurement is categorised into Level 1 in the fair value hierarchy.

Loans

The fair value of "Loans to central banks", "Loans to credit institutions" and "Loans to the public" has been calculated as the carrying amount adjusted for fair value changes in interest rate risk. The fair value changes related to interest rate risk is based on changes in relevant interest rates compared with corresponding nominal interest rates in the portfolios. No adjustment has been made for changes in fair value of credit risk. The average probability of default (PD) for loans to credit institutions and to corporates has been relatively unchanged. However the average PDs for retail customers has decreased which is an indication of that the fair value of loans to retail customers

is higher than the calculated fair value. The fair value measurement is categorised into Level 3 in the fair value hierarchy.

Interest bearing-securities

The fair value is EUR 5,484m, of which EUR 234m is categorised in Level 1 and EUR 5,250m in Level 2. The measurement principles follow those for similar instruments that are held at fair value on the balance sheet.

Other assets and prepaid expenses and accrued income

The balance sheet items "Other assets" and "Prepaid expenses and accrued income" consist of short receivables, mainly accrued interest receivables. The fair value is therefore considered to equal the carrying amount and is categorised into Level 3 in the fair value hierarchy.

Deposits and debt instruments

The fair value of "Deposits by credit institutions", "Deposits and borrowings from the public", "Debt securities in issue" and "Subordinated liabilities" has been calculated as the carrying amount adjusted for fair value changes in interest rate risk and in own credit risk. The fair value is categorised into Level 3 in the fair value hierarchy. The fair value changes related to interest rate risk is based on changes in relevant interest rates compared with corresponding nominal interest rate in the portfolios. The fair value changes in the credit risk is calculated as the difference between the credit spread in the nominal interest rate compared with the current spread that is observed in the market. This calculation is performed on an aggregated level for all long term issuances recognised in the balance sheet items "Debt securities in issue" and "Subordinated liabilities". As the contractual maturity is short for "Deposits by credit institutions" and "Deposits and borrowing from the public" the changes in Nordea's own credit risk related to these items is assumed not to be significant. This is also the case for short term issuances recognised in the balance sheet items "Debt securities in issue" and "Subordinated liabilities".

Other liabilities and accrued expenses and prepaid income

The balance sheet items "Other liabilities" and "Accrued expenses and prepaid income" consist of short-term liabilities, mainly liabilities on securities settlement. The fair value is therefore considered to be equal to the carrying amount and is categorised into Level 3 in the fair value hierarchy.

G43

Financial instruments set off on balance or subject to netting agreements

31 Dec 2013, EURm	Gross recognised financial assets ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	128,855	-58,132	70,723	-56,104	-1	-5,739	8,879
Reverse repurchase agreements	45,704	—	45,704	-24,267	-21,053	—	384
Securities borrowing agreements	4,397	—	4,397	—	-4,397	—	0
Total	178,956	-58,132	120,824	-80,371	-25,451	-5,739	9,263

31 Dec 2013, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	122,388	-58,132	64,256	-56,104	—	-4,586	3,566
Repurchase agreements	49,744	—	49,744	-24,267	-21,821	—	3,656
Securities lending agreements	3,063	—	3,063	—	-3,063	—	0
Total	175,195	-58,132	117,063	-80,371	-24,884	-4,586	7,222

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as Loans to central banks, Loans to credit institutions or Loans to the public. Repurchase agreements and Securities lending agreements are on the balance sheet classified as Deposits by credit institution or as Deposits and borrowings from the public.

31 Dec 2012, EURm	Gross recognised financial assets ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	193,979	-76,707	117,272	-99,005	—	-6,888	11,379
Reverse repurchase agreements	33,309	—	33,309	-15,288	-17,797	—	224
Securities borrowing agreements	5,558	—	5,558	—	-5,558	—	0
Total	232,846	-76,707	156,139	-114,293	-23,355	-6,888	11,603

31 Dec 2012, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	188,014	-76,707	111,307	-99,005	—	-7,339	4,963
Repurchase agreements	34,514	—	34,514	-15,288	-19,141	—	85
Securities lending agreements	4,416	—	4,416	—	-4,416	—	0
Total	226,944	-76,707	150,237	-114,293	-23,557	-7,339	5,048

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as Loans to central banks, Loans to credit institutions or Loans to the public. Repurchase agreements and Securities lending agreements are on the balance sheet classified as Deposits by credit institution or as Deposits and borrowings from the public.

Enforceable master netting arrangements and similar agreements

The fact that financial instruments are being accounted for on a gross basis on the balance sheet, would not imply that the financial instruments are not subject to master netting agreements or similar arrangements. Generally financial instruments (derivatives, repos and securities lending transactions), would be subject to master netting agreements, and as a con-

sequence Nordea would be allowed to benefit from netting both in the ordinary course of business and in the case of default towards its counter parties, in any calculations involving counterparty credit risk. The reason why the netted exposures are not reflected under assets and liabilities on the balance sheet, would in most instances depend on the limited application of net settlement of financial transactions.

G44

Discontinued operations and disposal group held for sale

EURm	2013	2012
Net interest income	154	189
Net fee and commission income	38	36
Other operating income	7	13
Total operating income	199	238
Total operating expenses	-118	-122
Net loan losses	-26	-38
Operating profit	55	78
Income tax expense	-13	-21
Net profit for the period from discontinued operations	42	57
Net result for the period recognised on the measurement at fair value	1	—
Transaction and transition cost (including cost to sell) ¹	-34	—
Net profit for the period from discontinued operations after measurement at fair value less cost to sell	9	57

1) Income tax of EUR 9m deducted.

The impact from discontinued operations on other comprehensive income and cash flows can be found in the statement of comprehensive income and the cash flow statement for the Group. The EPS for discontinued operations can be found in Note G12.

Discontinued operations and assets/liabilities held for sale relate to Nordea's earlier announced decision to divest its Polish banking, financing and life insurance operations, including Nordea Bank Polska S.A., Nordea Finance Polska S.A. and

Balance sheet – Condensed¹

EURm	31 Dec 2013
Assets	
Loans to the public	6,144
Interest-bearing securities	1,534
Shares	385
Total other assets	832
Total assets held for sale	8,895
Liabilities	
Deposits by credit institutions	78
Deposits and borrowings from the public	3,384
Liabilities to policyholders	625
Total other liabilities	111
Total liabilities held for sale	4,198

1) Includes the external assets and liabilities held for sale. The external funding of the Polish operations that will remain subsequent to the transaction is not included.

Nordea Polska Towarzystwo Ubezpieczeń na Życie S.A., to PKO Bank Polski. The transaction is expected to be completed during the first half of 2014 and is subject to regulatory approvals. The disposal group is excluded from Note G2 "Segment reporting" as this is not part of the reporting to the Chief Operating Decision Maker (CODM). The majority of the business was previously reported in the Retail Banking Poland & Baltics segment.

G45

Transferred assets and obtained collaterals

Transferred assets that are not derecognised in their entirety and associated liabilities

All assets transferred continue to be recognised on the balance sheet if Nordea is still exposed to changes in the fair value of the assets. This is the case for repurchase agreements and securities lending transactions.

Repurchase agreements are a form of collateralised borrowing where Nordea sells securities with an agreement to repurchase them at a later date at a fixed price. The cash received is recognised as a deposit (liability). Securities delivered under repurchase agreements are not derecognised from the balance sheet.

Securities lending transactions are transactions where Nordea lends securities it holds to a counterpart and receives a fee.

As both repurchase agreements and securities lending transactions result in that securities are returned to Nordea, all risks and rewards of the instruments transferred is retained by Nordea, although they are not available for Nordea during the period during which they are transferred. The counterpart in the transactions holds the securities as collateral, but has no recourse to other assets in Nordea.

The securities still reported on the balance sheet and the corresponding liabilities are measured at fair value.

EURm	31 Dec 2013	31 Dec 2012
Repurchase agreements		
Interest-bearing securities	8,703	7,964
Securities lending agreements		
Shares	31	6
Total	8,734	7,970

Liabilities associated with the assets

EURm	31 Dec 2013	31 Dec 2012
Repurchase agreements		
Deposits by credit institutions	3,154	3,082
Deposits and borrowings from the public	6,654	5,103
Securities lending agreements		
Deposits by credit institutions	84	46
Total	9,892	8,231
Net	-1,158	-261

Obtained collaterals which are permitted to be sold or repledged

Nordea obtains collaterals under reverse repurchase and securities borrowing agreements which, under the terms of the agreements, can be sold or repledged. The transactions are conducted under standard agreements employed by financial markets participants. Generally, the agreements require additional collateral to be provided if the value of the securities falls below a predetermined level. Under standard terms for most repurchase transactions, the recipient of collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transactions. The fair value of the securities obtained as collateral under reverse repurchase and securities borrowing agreements are disclosed below.

EURm	31 Dec 2013	31 Dec 2012
Reverse repurchase agreements		
Received collaterals which can be repledged or sold	44,908	33,092
– of which repledged or sold	38,503	14,498
Securities borrowing agreements		
Received collaterals which can be repledged or sold	3,341	4,064
– of which repledged or sold	3,341	4,053
Total	48,249	37,156

G46

Investments, customer bearing the risk

Life Group and Nordea Bank Danmark A/S have assets and liabilities included on their balance sheet where customers are bearing the risk. Since the assets and liabilities legally belong to the entities, these assets and liabilities are included on the Group's balance sheet.

EURm	31 Dec 2013	31 Dec 2012
Assets		
Interest-bearing securities	3,417	1,837
Shares	19,994	18,288
Other assets	1,501	236
Total assets	24,912	20,361
Liabilities		
Deposits and borrowings from the public	4,302	3,891
Insurance contracts	9,508	7,168
Investment contracts	11,102	8,911
Other liabilities	—	391
Total liabilities	24,912	20,361

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Maturity analysis for assets and liabilities

Expected maturity

EURm	Note	31 Dec 2013			31 Dec 2012		
		Expected to be recovered or settled:			Expected to be recovered or settled:		
		Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
Cash and balances with central banks		33,529	—	33,529	36,060	—	36,060
Loans to central banks	G13	11,769	—	11,769	8,005	—	8,005
Loans to credit institutions	G13	9,782	961	10,743	9,333	1,236	10,569
Loans to the public	G13	147,611	194,840	342,451	130,999	215,252	346,251
Interest-bearing securities	G14	18,736	68,578	87,314	29,211	57,415	86,626
Financial instruments pledged as collateral	G15	6,905	2,670	9,575	4,663	3,307	7,970
Shares	G16	10,162	23,109	33,271	8,855	19,273	28,128
Derivatives	G17	7,854	63,138	70,992	10,858	107,931	118,789
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	17	186	203	85	–796	–711
Investments in associated undertakings	G19	—	630	630	—	585	585
Intangible assets	G20	—	3,246	3,246	—	3,425	3,425
Property and equipment	G21	11	420	431	—	474	474
Investment property	G23	74	3,450	3,524	30	3,378	3,408
Deferred tax assets	G11	35	27	62	64	202	266
Current tax assets		31	—	31	69	9	78
Retirement benefit assets	G33	1	320	321	—	142	142
Other assets	G24	11,046	18	11,064	15,430	124	15,554
Prepaid expenses and accrued income	G25	1,862	521	2,383	2,017	542	2,559
Assets held for sale	G44	8,895	—	8,895	—	—	—
Total assets		268,320	362,114	630,434	255,679	412,499	668,178
Deposits by credit institutions	G26	57,023	2,067	59,090	50,920	4,506	55,426
Deposits and borrowings from the public	G27	192,107	8,636	200,743	192,860	7,818	200,678
Liabilities to policyholders	G28	4,032	43,194	47,226	2,475	42,845	45,320
Debt securities in issue	G29	77,165	108,437	185,602	80,288	103,620	183,908
Derivatives	G17	8,457	57,467	65,924	11,929	102,274	114,203
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G18	117	1,617	1,734	–183	2,123	1,940
Current tax liabilities		276	27	303	365	26	391
Other liabilities	G30	24,697	40	24,737	24,739	34	24,773
Accrued expenses and prepaid income	G31	3,616	61	3,677	3,878	25	3,903
Deferred tax liabilities	G11	134	801	935	44	932	976
Provisions	G32	60	117	177	241	148	389
Retirement benefit liabilities	G33	6	328	334	—	469	469
Subordinated liabilities	G34	360	6,185	6,545	4	7,793	7,797
Liabilities held for sale	G44	4,198	—	4,198	—	—	—
Total liabilities		372,248	228,977	601,225	367,560	272,613	640,173

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Maturity analysis for assets and liabilities, cont.

Contractual undiscounted cash flows

31 Dec 2013, EURm	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Interest-bearing financial assets	25,973	119,862	44,907	163,641	277,298	631,681
Non interest-bearing financial assets	—	—	—	—	117,167	117,167
Non-financial assets	—	—	—	—	9,607	9,607
Total assets	25,973	119,862	44,907	163,641	404,072	758,455
Interest-bearing financial liabilities	127,522	156,843	54,318	99,313	42,088	480,084
Non interest-bearing financial liabilities	—	—	—	—	107,086	107,086
Non-financial liabilities and equity	—	—	—	—	67,905	67,905
Total liabilities and equity	127,522	156,843	54,318	99,313	217,079	655,075
Derivatives, cash inflow	—	429,194	124,755	220,495	73,590	848,034
Derivatives, cash outflow	—	429,971	124,404	218,650	74,574	847,599
Net exposure	—	-777	351	1,845	-984	435
Exposure	-101,549	-37,758	-9,060	66,173	186,009	103,815
Cumulative exposure	-101,549	-139,307	-148,367	-82,194	103,815	—
31 Dec 2012, EURm ¹	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Interest-bearing financial assets	63,013	89,716	45,366	160,314	235,881	594,290
Non interest-bearing financial assets	—	—	—	—	162,866	162,866
Non-financial assets	—	—	—	—	9,831	9,831
Total assets	63,013	89,716	45,366	160,314	408,578	766,987
Interest-bearing financial liabilities	130,149	154,543	52,233	94,060	43,770	474,755
Non interest-bearing financial liabilities	—	—	—	—	153,153	153,153
Non-financial liabilities and equity	—	—	—	—	67,216	67,216
Total liabilities and equity	130,149	154,543	52,233	94,060	264,139	695,124
Derivatives, cash inflow	—	463,465	174,888	242,633	82,232	963,218
Derivatives, cash outflow	—	475,595	173,266	234,307	79,811	962,979
Net exposure	—	-12,130	1,622	8,326	2,421	239
Exposure	-67,136	-76,957	-5,245	74,580	146,860	72,102
Cumulative exposure	-67,136	-144,093	-149,338	-74,758	72,102	—

1) The figures have been restated due to forward starting bonds.

The table is based on contractual maturities for the balance sheet items. For derivatives, the expected cash inflows and outflows are disclosed for both derivative assets and derivative liabilities, as derivatives are managed on a net basis. In addition to the instruments on the balance sheet items, Nordea has credit commitments amounting to EUR 78,332m

(EUR 84,914m), which could be drawn on at any time. Nordea has also issued guarantees of EUR 18,969m (EUR 18,844m) which may lead to future cash outflows if certain events occur.

For further information about remaining maturity, see also the section of Risk, Liquidity and Capital management.

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Related-party transactions

The information below is presented from a Nordea perspective, meaning that the information shows the effect from related party transactions on the Nordea figures.

EURm	Associated undertakings		Other related parties ¹	
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Assets				
Loans	464	342	0	0
Interest-bearing securities	120	11	—	—
Derivatives	147	304	—	—
Investments in associated undertakings	630	585	—	—
Total assets	1,361	1,242	0	0
Liabilities				
Deposits	142	165	109	47
Debt securities in issue	11	39	—	—
Derivatives	34	4	—	—
Total liabilities	187	208	109	47
Off balance²	8,086	9,997	—	—

EURm	Associated undertakings		Other related parties ¹	
	2013	2012	2013	2012
Net interest income	9	6	0	0
Net fee and commission income	6	4	1	1
Net result from items at fair value	18	121	—	—
Other operating income	0	0	—	—
Total operating expenses	0	–11	—	—
Profit before loan losses	33	120	1	1

1) Shareholders with significant influence and close family members to key management personnel in Nordea Group as well as companies significantly influenced by key management personnel or by close family members to key management personnel in Nordea Group are considered to be related parties to Nordea. Included in this group of related parties are Sampo Oyj and Aegon Asset Management. If transactions with related companies are made in Nordea's and the related companies' ordinary course of business and on the same criteria and terms as those for comparable transactions with companies of similar standing, and if they did not involve more than normal risktaking, the transactions are not included in the table.

2) Including nominal values on derivatives.

Compensation and loans to key management personnel

Compensation and loans to key management personnel are specified in Note G7.

Other related-party transactions

Starting in March 2008 Nordea takes part in a guarantee consortium to support Norwegian Eksportfinans ASA in relation to its securities portfolio. Nordea owns 23% of the company with other owners being the Norwegian state and other Nordic banks. Nordea's share of the negative fair value of the contract as of the balance sheet date amounts to approx. EUR 13m. The agreement's expiring date corresponds with the maturity dates of the bonds included in the guarantee. The latest maturity is on 31 December 2023.

In 2009 Nordea entered into one transaction with a company under significant influence by a member of key management personnel, which is disclosed separately in this note due to the transaction's significance for the related company. The related company has a credit limit of EUR 27m, of which EUR 7m was utilised as of 31 December 2013. The latest maturity is 31 December 2014, with the possibility of yearly prolongation after a new credit review. Nordea has collateral in securities (shares) corresponding to 200 percent of the utilised credit limit. The transaction is made on the same criteria and terms as those for comparable transactions with companies of similar standing.

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Credit risk disclosures

Credit risk management and credit risk analysis is described in the Risk, Liquidity and Capital management section of the Board of Directors' Report. Additional information on credit risk is also disclosed in the Capital and Risk management Report (Pillar III) 2013, which is available on www.nordea.com. Much of the information in this note is collected from the Pillar III report in order to fulfil the disclosure requirement regarding credit risk in the Annual report.

The Pillar III report contains the disclosures required by the Capital Requirements Directive (CRD). The Pillar III disclosure is aligned to how Nordea manages credit risk and is believed to be the best way to explain the credit risk exposures in Nordea. Credit risk exposures occur in different forms and are divided into the following types:

Exposure types, EURm	31 Dec 2013	31 Dec 2012
On-balance sheet items	412,850	428,192
Off-balance sheet items	46,351	47,966
Securities financing	2,196	2,170
Derivatives	18,158	34,263
Exposure At Default (EAD)	479,555	512,591

Tables presented in this note, containing exposure, are presented as Exposure At Default (EAD). EAD is the exposure after applying credit conversion factors (CCF).

Link between credit risk exposure and the balance sheet

This section discloses the link between the loan portfolio as defined by accounting standards and exposure as defined in CRD. The main differences are outlined in this section to illustrate the link between the different reporting methods. Original exposure is the exposure before taking into account substitution effects stemming from credit risk mitigation, credit conversion factors (CCFs) for off-balance sheet exposure and allowances within the standardised approach. In this note, however, exposure is defined as exposure at default (EAD) for IRB exposure and exposure value for standardised exposure, unless otherwise stated. In accordance with the CRD, credit risk exposure presented in this note is divided between exposure classes where each exposure class is divided into exposure types as follows:

- On-balance sheet items
- Off-balance sheet items (e.g. guarantees and unutilised amounts of credit facilities).
- Securities financing (e.g. reversed repurchase agreements and securities lending).
- Derivatives

Items presented in other parts of the Annual Report, are divided as follows (in accordance with the accounting standards):

- On-balance sheet items (e.g. loans to central banks and credit institutions, loans to the public, reversed repurchase agreements, positive fair value for derivatives and interest-bearing securities).
- Off-balance sheet items (e.g. guarantees and unutilised lines of credit).

The table below shows the link between the CRD credit risk exposure and items presented in the Annual Report.

On-balance sheet items

The following items have been excluded from the balance sheet, when calculating on-balance exposure in accordance with the CRD:

- Market risk related items in the trading book, such as certain interest-bearing securities and pledged instruments.
- Repos, derivatives and securities lending. These transactions are either included in the calculation of market risk in the trading book or reported as separate exposure types (derivatives or securities financing).
- Life insurance operations, (due to solvency regulation).
- Other, mainly allowances, intangible assets and deferred tax assets.

Off-balance sheet items

The following off-balance sheet items specified in the Annual Report are excluded when off-balance exposure is calculated in accordance with the CRD:

- Life insurance operations (due to solvency regulation).
- "Assets pledged as security for own liabilities" and "Other assets pledged" (apart from leasing). These transactions are reported as, securities financing (i.e. a separate exposure type).
- Derivatives

Derivatives and securities financing

Derivatives can be both on-balance sheet (i.e. positive fair value) and off-balance (i.e. nominal amounts) in accordance with accounting standards. However, in the CRD, the derivatives and securities financing are reported as separate exposure types. Also, repurchase agreements and securities lending/borrowing transactions are on the balance sheet calculated based on nominal value. In the CRD calculations these exposure types are determined net of the collateral.

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Credit risk disclosures

On-balance sheet items

31 Dec 2013, EURm	Original exposure	Items related to market risk	Repos, derivatives, securities lending	Life insurance operations	Other	Assets held for sale ³	Balance sheet
Cash and balances with central banks	34,082	—	—	1	—	-554	33,529
Loans to credit institutions and central banks	15,421	—	6,605	546	17	-77	22,512
Loans to the public	307,207	4,388	39,159	—	-2,159	-6,144	342,451
Interest-bearing securities and pledged instruments	52,042	25,523	—	20,858	—	-1,534	96,889
Derivatives ¹	—	—	70,840	154	—	-2	70,992
Intangible assets	—	—	—	324	2,987	-65	3,246
Other assets and prepaid expenses	5,347	18,632	65	28,009	386	8,376	60,815
Total assets	414,099	48,543	116,669	49,892	1,231	0	630,434
Exposure at default²	412,850						

1) Derivatives are included in banking and trading books, but not at book values. Counterparty risk in trading derivatives are included in the credit risk.

2) The on-balance exposure have a CCF of 100% but can still have a lower EAD due to provisions in the standardised approach, that are deducted from the original exposure when calculating EAD.

3) Assets held for sale are disclosed separately in the balance sheet but are included line by line in original exposure.

31 Dec 2012, EURm	Original exposure	Items related to market risk	Repos, derivatives, securities lending	Life insurance operations	Other	Balance sheet restatement ³	Balance sheet
Cash and balances with central banks	36,059	—	—	1	—	—	36,060
Loans to credit institutions and central banks	10,431	—	8,146	2	-5	—	18,574
Loans to the public	318,029	4,502	26,178	571	-3,029	—	346,251
Interest-bearing securities and pledged instruments	57,109	22,680	—	23,120	—	-8,313	94,596
Derivatives ¹	—	—	118,660	129	—	—	118,789
Intangible assets	—	—	—	332	3,093	—	3,425
Other assets and prepaid expenses	7,185	20,067	55	23,480	625	-929	50,483
Total assets	428,813	47,249	153,039	47,635	684	-9,242	668,178
Exposure at default²	428,192						

1) Derivatives are included in banking and trading books, but not at book values. Counterparty risk in trading derivatives are included in the credit risk.

2) The on-balance exposure have a CCF of 100% but can still have a lower EAD due to provisions in the standardised approach, that are deducted from the original exposure when calculating EAD.

3) 2012 has been restated due to the changed presentation of forward starting bonds and the revised IAS 19.

Off-balance sheet items

31 Dec 2013, EURm	Credit risk in Basel II calculation	Life insurance operations	Included in derivatives and securities financing	Off-balance sheet
Contingent liabilities	20,824	46	—	20,870
Commitments	79,012	547	40	79,599
Total	99,836	593	40	100,469

31 Dec 2013, EURm	Credit risk in Basel II calculation	Items not included in accounts	Original exposure	Average conversion factor	Exposure at default EAD
Credit facilities	51,607	68	51,675	47%	24,146
Checking accounts	18,975	4,400	23,375	23%	5,346
Loan commitments	8,294	7,129	15,423	31%	4,843
Guarantees	19,681	2	19,683	59%	11,669
Other	1,279	34	1,313	26%	347
Total	99,836	11,633	111,469		46,351

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Credit risk disclosures

	Credit risk in Basel II calculation	Life insurance operations	Included in derivatives and securities financing	Off- balance sheet
31 Dec 2012, EURm				
Contingent liabilities	21,106	51	—	21,157
Commitments	85,507	661	40	86,208
Total	106,613	712	40	107,365

	Credit risk in Basel II calculation	Items not included in accounts	Original exposure	Average conversion factor	Exposure at default EAD
31 Dec 2012, EURm					
Credit facilities	52,925	85	53,009	48%	25,525
Checking accounts	20,540	4,198	24,738	22%	5,540
Loan commitments	11,704	2,722	14,426	32%	4,589
Guarantees	20,024	1	20,025	60%	11,925
Other	1,420	20	1,440	27%	387
Total	106,613	7,026	113,638		47,966

As of year-end 2013, 77% of the total credit risk exposure was calculated using the IRB approach. The main part of the exposure is within the IRB corporate and IRB retail portfolios. During 2013, total exposures decreased primarily due to

lower exposures in the corporate and institutions portfolios. Derivative exposures, especially within the institutions portfolio, significantly decreased during the year due to IMM approval.

Exposure classes split by exposure type

	On-balance sheet items	Off-balance sheet items	Securities financing	Derivatives	Total exposure
31 Dec 2013, EURm					
Government, local authorities and central banks	78,719	1,951	147	3,232	84,049
Institutions	34,694	1,255	1,218	5,667	42,834
Corporate	127,638	34,044	739	8,234	170,655
Retail	158,228	9,077	1	96	167,402
Other ¹	13,571	24	91	929	14,615
Total exposure	412,850	46,351	2,196	18,158	479,555

	On-balance sheet items	Off-balance sheet items	Securities financing	Derivatives	Total exposure
31 Dec 2012, EURm					
Government, local authorities and central banks	73,757	2,041	108	3,851	79,757
Institutions	42,084	1,748	1,388	20,417	65,637
Corporate	138,959	35,088	672	9,639	184,358
Retail	159,032	9,052	2	77	168,163
Other	14,360	37	0	279	14,676
Total exposure	428,192	47,966	2,170	34,263	512,591

Nordea is geographically well diversified and as of end 2013, no market accounts for more than 25% of the total exposure. The exposure in Sweden and Finland represents 25% and 23% of the total exposure in the Group respectively, while Denmark accounts for 23% and Norway 16%. In all the Nordic countries the total IRB exposures decreased in 2013 compared to 2012.

In Finland, the lower exposure in the IRB portfolio is attributable to decreases in institution and corporate exposures. For institutions the decrease relates mainly to derivative exposures as well as decreased lending. The majority of the Russian exposures moved from SA to IRB due to FIRB approval for institutions and corporate.

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Credit risk disclosures

Exposure split by geography and exposure classes

31 Dec 2013, EURm	Nordic countries	– of which Denmark	– of which Finland	– of which Norway	– of which Sweden	Baltic countries	Poland	Russia	Other	Total
Government, local authorities and central banks	55,891	15,252	19,862	6,161	14,616	729	1,118	207	26,104	84,049
Institutions	38,759	6,306	14,862	5,957	11,634	148	971	299	2,657	42,834
Corporate	148,606	37,447	37,839	33,619	39,701	5,568	1,903	4,324	10,254	170,655
Retail	166,080	52,002	36,040	28,719	49,319	963	211	64	84	167,402
Other ¹	7,272	1,438	2,830	765	2,239	2,384	4,005	464	490	14,615
Total exposure	416,608	112,445	111,433	75,221	117,509	9,792	8,208	5,358	39,589	479,555

31 Dec 2012, EURm	Nordic countries	– of which Denmark	– of which Finland	– of which Norway	– of which Sweden	Baltic countries	Poland	Russia	Other	Total
Government, local authorities and central banks	59,147	13,304	27,483	5,245	13,115	986	1,816	464	17,344	79,757
Institutions	61,529	6,382	30,282	7,899	16,966	83	1,152	200	2,673	65,637
Corporate	160,002	38,579	39,148	36,926	45,349	5,814	2,040	4,614	11,888	184,358
Retail	167,088	52,103	35,219	32,094	47,672	766	179	46	84	168,163
Other	6,971	1,853	1,636	525	2,957	2,227	4,272	716	490	14,676
Total exposure	454,737	112,221	133,768	82,689	126,059	9,876	9,459	6,040	32,479	512,591

1) Including exposures secured by real estate.

In the table below, the total exposure is split by industry. The industry breakdown mainly follows the Global Industries Classification Standard (GICS) and is based on NACE codes (i.e. statistical classification codes of economic activities in the European community).

The IRB corporate portfolio is well diversified between industries. The real estate management and investment sector is the largest sector which together with other financial institutions

are the only sectors that account for more than 8% of the total exposure of EUR 480bn. During the year, the exposure class IRB institution decreased exposures to other financial institutions and to banks. The largest relative decrease was found within the other, public and organisations industry while the highest relative increase showed up within other materials (chemical, building materials etc.). The largest nominal increase and decrease appeared in retail mortgage and banks respectively.

Exposure split by industry group

EURm	31 Dec 2013	31 Dec 2012
Retail mortgage	139,521	137,828
Other retail	32,259	34,671
Central and local governments	38,970	37,312
Banks	72,456	85,062
Construction and engineering	5,450	5,863
Consumer durables (cars, appliances etc)	4,745	5,385
Consumer staples (food, agriculture etc)	13,500	14,124
Energy (oil, gas etc)	4,877	4,754
Health care and pharmaceuticals	1,852	2,412
Industrial capital goods	5,229	5,344
Industrial commercial services	15,048	16,692
IT software, hardware and services	1,843	1,944
Media and leisure	2,903	3,059
Metals and mining materials	1,015	1,111
Paper and forest materials	3,010	3,168
Real estate management and investment	43,852	46,461
Retail trade	12,285	13,308
Shipping and offshore	12,786	14,083
Telecommunication equipment	468	453
Telecommunication operators	2,015	2,002
Transportation	4,813	4,859
Utilities (distribution and production)	9,127	8,716
Other financial companies	27,575	35,927
Other materials (chemical, building materials etc)	8,329	7,150
Other	15,627	20,903
Total exposure	479,555	512,591

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Credit risk disclosures

The guarantees used as credit risk mitigation are to a large extent issued by central and regional governments in the Nordic countries. Banks and insurance companies are also important guarantors of credit risk. Only eligible providers of guarantees and credit derivatives can be recognised in the standardised and IRB approach for credit risk. All central governments, regional governments and institutions are eligible as well as some multinational development banks and international organisations. Guarantees issued by corporate entities can only be taken into account if their rating

corresponds to A– (S&P's rating scale) or better.

Central governments and municipalities guarantee approximately 82% of the total guaranteed exposure. Exposure guarantee by these guarantors has an average risk weight of 0%. 4% of the total guaranteed exposure is guaranteed by IRB institutions. The remainder is guaranteed by IRB corporate guarantors, all with a rating of 5– or higher. Credit derivatives are only used as credit risk protection to a very limited extent since the credit portfolio is considered to be well diversified.

Exposure secured by collaterals, guarantees and credit derivatives

	Original exposure	EAD	– of which secured by guarantees and credit derivatives	– of which secured by collateral
31 Dec 2013, EURm				
Government, local authorities and central banks	81,444	84,049	477	1
Institutions	45,067	42,834	703	350
Corporate	225,782	170,655	8,482	65,176
Retail	178,595	167,402	2,786	132,753
Other	15,247	14,615	4	7,360
Total exposure	546,135	479,555	12,452	205,640
31 Dec 2012, EURm				
Government, local authorities and central banks	77,423	79,757	437	1
Institutions	67,552	65,637	427	7,642
Corporate	238,863	184,358	8,471	64,608
Retail	179,828	168,163	3,017	130,955
Other ¹	15,410	14,676	2	7,353
Total exposure	579,076	512,591	12,354	210,559

1) Including exposures secured by real estate.

The table below presents the distribution of collateral used in the capital adequacy calculation process. The table shows real estate to be constitute a major share of eligible collateral items in relative terms. The real estate collateral category also saw the largest relative increase the year. Commercial real estate and other physical collateral also increased while

financial collateral and receivables decreased in relative terms. Real estate is commonly used as collateral for credit risk mitigation purposes. There is no certain concentration of real estate collateral to any particular region within the Nordic and Baltic countries. Other physical collateral consist mainly of ships.

Collateral distribution

	31 Dec 2013	31 Dec 2012
Financial Collateral	1.4%	4.7%
Receivables	1.1%	1.2%
Residential Real Estate	72.6%	70.6%
Commercial Real Estate	18.5%	17.5%
Other Physical Collateral	6.4%	6.0%
Total	100.0%	100.0%

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Credit risk disclosures

A common way to analyse the value of the collateral is to measure the loan to value (LTV) ratio, i.e. the credit extended divided by the market value of the collateral pledged. In the table below, the retail mortgage exposures are distributed by

LTV range up to the top LTV bucket based on the LTV ratio. In 2013, the retail mortgage exposure increased in the LTV buckets representing LTV below 50%.

Loan-to-value distribution

Retail mortgage exposure	31 Dec 2013		31 Dec 2012	
	EURbn	%	EURbn	%
<50%	99.2	77	97.4	77
50–70%	20.9	16	20.7	16
70–80%	5.5	4	5.6	4
80–90%	2.1	2	2.3	2
>90%	1.2	1	1.2	1
Total	128.9	100	127.1	100

Nordea acts as an intermediary in the credit derivatives market, especially in Nordic names. Nordea also uses credit derivatives to hedge positions in corporate bonds and synthetic CDOs. When Nordea sells protection in a CDO transaction, it carries the risk of losses in the reference portfolio if a credit event occurs. When Nordea buys protection in a CDO transaction, any losses in the reference portfolio triggered by a credit event are carried by the seller of protection.

Credit derivatives transactions create risk in similar manner to other derivative transactions. Counterparties in these transactions are typically subject to a financial collateral agreement, where the exposure is covered daily by collateral placements. CDO valuations are subject to fair value adjustments for model risk. These fair value adjustments are recognised in the income statement.

Collateralised Debt Obligations (CDO) – Exposure¹

Nominal, EURm	31 Dec 2013		31 Dec 2012	
	Bought protection	Sold protection	Bought protection	Sold protection
CDOs, gross	1,266	1,587	1,833	2,816
Hedged exposures	965	966	1,442	1,444
CDOs, net²	301³	621⁴	391³	1,372³
– of which Equity	57	102	53	361
– of which Mezzanine	108	306	80	386
– of which Senior	136	213	258	625

1) First-to-Default swaps are not classified as CDOs and are therefore not included in the table. Net bought protection amounts to EUR 47m (EUR 214m) and net sold protection to EUR 18m (EUR 50m). Both bought and sold protection are, to the predominant part, investment grade.

2) Net exposure disregards exposure where tranches are completely identical in terms of reference pool attachment, detachment, maturity and currency.

3) Of which investment grade EUR 150m (EUR 349m) and sub investment grade EUR 151m (EUR 42m).

4) Of which investment grade EUR 326m (EUR 769m) and sub investment grade EUR 286m (EUR 101m) and not rated EUR 0m (EUR 0m).

Restructured loans and receivables current year¹

EURm	31 Dec 2013	31 Dec 2012
Loans before restructuring, carrying amount	19	13
Loans after restructuring, carrying amount	0	6

1) Loans classified as impaired that subsequently have improved and are not classified as impaired at the reporting date.

Assets taken over for protection of claims¹

EURm	31 Dec 2013	31 Dec 2012
Current assets, carrying amount:		
Land and buildings	123	142
Shares and other participations	25	18
Other assets	3	5
Total	151	165

1) In accordance with Nordea's policy for taking over assets for protection of claims, which is in compliance with the local Banking Business Acts, wherever Nordea is located. Assets, used as collateral for the loan, are generally taken over when the customer is not able to fulfil its obligations to Nordea. The assets taken over are, at the latest, disposed when full recovery is reached.

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Credit risk disclosures

The table below shows loans past due 6 days or more that are not considered impaired split by corporate and household customers. Past due loans to corporate customers that are not considered impaired were at end of 2013 EUR 1,257m down

from EUR 1,929m one year ago, while past due loans for household customers decreased to EUR 1,539m (EUR 1,773m).

Past due loans, excluding impaired loans

EURm	31 Dec 2013		31 Dec 2012	
	Corporate customers	Household customers	Corporate customers	Household customers
6–30 days	714	974	1,157	1,168
31–60 days	317	316	358	315
61–90 days	66	126	80	137
>90 days	160	124	334	153
Total	1,257	1,539	1,929	1,773
Past due not impaired loans divided by loans to the public after allowances, %	0.68	0.98	1.06	1.12

The distribution of loans to corporate by size of loans, seen in the table below, shows a high degree of diversification where

approximately 71% (69%) of the corporate volume represents loans up to EUR 50m per customer.

Loans to corporate customers, by size of loan

Size in EURm	31 Dec 2013		31 Dec 2012	
	Loans EURbn	%	Loans EURbn	%
0–10	83.8	45	78.9	43
10–50	47.0	25	46.2	25
50–100	18.3	10	21.8	12
100–250	23.4	13	25.1	14
250–500	9.8	5	8.8	5
500–	2.9	2	2.0	1
Total	185.2	100	182.8	100

Interest-bearing securities

EURm	31 Dec 2013			31 Dec 2012		
	At fair value	At amortised cost	Total	At fair value	At amortised cost	Total
State and sovereigns	21,258	164	21,422	20,547	280	20,827
Municipalities and other public bodies	2,042	448	2,490	4,684	802	5,486
Mortgage institutions	30,723	1,758	32,481	25,862	1,815	27,677
Other credit institutions	21,128	2,803	23,931	21,113	3,815	24,928
Corporates	5,909	186	6,095	4,280	540	4,820
Corporates, sub-investment grade	445	—	445	794	—	794
Other	450	—	450	2,094	—	2,094
Total	81,955	5,359	87,314	79,374	7,252	86,626

Income statement, Parent company

EURm	Note	2013	2012
Operating income			
Interest income		2,140	2,656
Interest expense		-1,499	-1,932
Net interest income	P3	641	724
Fee and commission income		1,259	853
Fee and commission expense		-250	-230
Net fee and commission income	P4	1,009	623
Net result from items at fair value	P5	131	189
Dividends	P6	1,827	3,554
Other operating income	P7	674	501
Total operating income		4,282	5,591
Operating expenses			
General administrative expenses:			
Staff costs	P8	-982	-938
Other expenses	P9	-1,018	-842
Depreciation, amortisation and impairment charges of tangible and intangible assets	P10, P23, P24	-109	-105
Total operating expenses		-2,109	-1,885
Profit before loan losses		2,173	3,706
Net loan losses	P11	-124	-19
Impairment of securities held as financial non-current assets	P21	-4	-15
Operating profit		2,045	3,672
Appropriations	P12	102	-103
Income tax expense	P13	-192	-95
Net profit for the year		1,955	3,474

Statement of comprehensive income

EURm	2013	2012
Net profit for the year	1,955	3,474
Items that may be reclassified subsequently to the income statement		
Available for sale investments: ¹		
Valuation gains/losses during the year	4	30
Tax on valuation gains/losses during the year	-1	-6
Transferred to the income statement during the year	2	—
Tax on transfers to the income statement during the year	0	—
Cash flow hedges:		
Valuation gains/losses during the year	562	179
Tax on valuation gains/losses during the year	-124	-48
Transferred to the income statement during the year	-586	-176
Tax on transfers to the income statement during the year	129	46
Other comprehensive income, net of tax	-14	25
Total comprehensive income	1,941	3,499

1) Valuation gains/losses related to hedged risks under fair value hedge accounting are accounted for directly in the income statement.

Balance sheet, Parent company

EURm	Note	31 Dec 2013	31 Dec 2012
Assets			
Cash and balances with central banks		45	180
Treasury bills	P14	4,952	5,092
Loans to credit institutions	P15	80,918	68,006
Loans to the public	P15	34,155	36,214
Interest-bearing securities	P16	11,128	11,594
Financial instruments pledged as collateral	P17	737	104
Shares	P18	5,351	4,742
Derivatives	P19	4,219	5,852
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	-11	-1,157
Investments in group undertakings	P21	17,723	17,659
Investments in associated undertakings	P22	7	8
Intangible assets	P23	729	670
Property and equipment	P24	118	121
Deferred tax assets	P13	28	19
Current tax assets		0	41
Other assets	P25	2,533	1,713
Prepaid expenses and accrued income	P26	1,291	1,272
Total assets		163,923	152,130
Liabilities			
Deposits by credit institutions	P27	17,500	19,342
Deposits and borrowings from the public	P28	47,531	50,263
Debt securities in issue	P29	62,961	48,285
Derivatives	P19	3,627	4,166
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	715	16
Current tax liabilities		11	3
Other liabilities	P30	4,173	1,635
Accrued expenses and prepaid income	P31	1,150	1,468
Deferred tax liabilities	P13	10	8
Provisions	P32	184	148
Retirement benefit liabilities	P33	166	182
Subordinated liabilities	P34	5,971	7,131
Total liabilities		143,999	132,647
Untaxed reserves	P35	3	108
Equity			
Share capital		4,050	4,050
Share premium reserve		1,080	1,080
Other reserves		-2	12
Retained earnings		14,793	14,233
Total equity		19,921	19,375
Total liabilities and equity		163,923	152,130
Assets pledged as security for own liabilities	P36	2,454	4,230
Other assets pledged	P37	7,033	6,225
Contingent liabilities	P38	70,385	86,292
Commitments	P39	26,713	26,270

Statement of changes in equity, Parent company

EURm	Restricted equity	Unrestricted equity ¹				
	Share capital	Share premium reserve	Other reserves:			Total equity
			Cash flow hedges	Availabl for sale invest-ments	Retained earnings	
Balance at 1 Jan 2013	4,050	1,080	-19	31	14,233	19,375
Net profit for the year	—	—	—	—	1,955	1,955
Available for sale investments:						
Valuation gains/losses during the year	—	—	—	4	—	4
Tax on valuation gains/losses during the year	—	—	—	-1	—	-1
Transferred to the income statement during the year	—	—	—	2	—	2
Tax on transfers to the income statement during the year	—	—	—	0	—	0
Cash flow hedges:						
Valuation gains/losses during the year	—	—	562	—	—	562
Tax on valuation gains/losses during the year	—	—	-124	—	—	-124
Transferred to the income statement during the year	—	—	-586	—	—	-586
Tax on transfers to the income statement during the year	—	—	129	—	—	129
Other comprehensive income, net of tax	—	—	-19	5	—	-14
Total comprehensive income	—	—	-19	5	1,955	1,941
Share-based payments	—	—	—	—	15	15
Dividend for 2012	—	—	—	—	-1,370	-1,370
Repurchases of own shares ²	—	—	—	—	-40	-40
Balance at 31 Dec 2013	4,050	1,080	-38	36	14,793	19,921
Balance at 1 Jan 2012	4,047	1,080	-20	7	11,807	16,921
Net profit for the year	—	—	—	—	3,474	3,474
Available for sale investments:						
Valuation gains/losses during the year	—	—	—	30	—	30
Tax on valuation gains/losses during the year	—	—	—	-6	—	-6
Cash flow hedges:						
Valuation gains/losses during the year	—	—	179	—	—	179
Tax on valuation gains/losses during the year	—	—	-48	—	—	-48
Transferred to the income statement during the year	—	—	-176	—	—	-176
Tax on transfers to the income statement during the year	—	—	46	—	—	46
Other comprehensive income, net of tax	—	—	1	24	—	25
Total comprehensive income	—	—	1	24	3,474	3,499
Issued C-shares ³	3	—	—	—	—	3
Repurchase of C-shares ³	—	—	—	—	-3	-3
Share-based payments	—	—	—	—	13	13
Dividend for 2011	—	—	—	—	-1,048	-1,048
Repurchases of own shares ²	—	—	—	—	-10	-10
Balance at 31 Dec 2012	4,050	1,080	-19	31	14,233	19,375

1) Apart from retained earnings, unrestricted equity consists of a free fund to the amount of EUR 2,762m (31 Dec 2012: EUR 2,762m).

2) Refers to the change in the holding of own shares related to Long tem Incentive Programme and trading portfolio. The number of own shares were 23.8 million (31 Dec 2012: 21.8 million).

3) Refers to the Long Term Incentive Programme (LTIP). LTIP 2012 was hedged by issuing 2,679,168 C-shares. The shares have been bought back and converted to ordinary shares. The total holding of own shares related to LTIP is 18.3 million (31 Dec 2012: 20.3 million).

Description of items in equity is included in Note G1 "Accounting policies".

Share capital

	Quota value per share, EUR	Total number of shares	Share capital, EUR
Balance at 1 Jan 2012	1.0	4,047,272,751	4,047,272,751
New issue ¹	1.0	2,679,168	2,679,168
Balance at 31 Dec 2012	1.0	4,049,951,919	4,049,951,919
Balance at 31 Dec 2013	1.0	4,049,951,919	4,049,951,919

1) Refers to the Long Term Incentive Programme (LTIP).

Dividends per share

Final dividends are not accounted for until they have been ratified at the Annual General Meeting (AGM). At the AGM on 20 March 2014, a dividend in respect of 2013 of EUR 0.43 per share (2012 actual dividend EUR 0.34 per share) amount-

ing to a total of EUR 1,733,603,282 (2012 actual: EUR 1,370,092,365) is to be proposed. The financial statements for the year ended 31 December 2013 do not reflect this resolution, which will be accounted for in equity as an appropriation of retained earnings in the year ending 31 December 2014.

Cash flow statement, Parent company

EURm	2013	2012
Operating activities		
Operating profit	2,045	3,672
Adjustment for items not included in cash flow	-1,771	48
Income taxes paid	-142	-180
Cash flow from operating activities before changes in operating assets and liabilities	132	3,540
Changes in operating assets		
Change in treasury bills	9	-1,377
Change in loans to credit institutions	-19,476	-8,407
Change in loans to the public	1,915	164
Change in interest-bearing securities	-78	2,207
Change in financial assets pledged as collateral	-634	1,133
Change in shares	-610	-3,615
Change in derivatives, net	297	249
Change in other assets	-820	1,320
Changes in operating liabilities		
Change in deposits by credit institutions	-1,842	-3,100
Change in deposits and borrowings from the public	-2,732	5,874
Change in debt securities in issue	14,676	2,918
Change in other liabilities	4,025	-165
Cash flow from operating activities	-5,138	741
Investing activities		
Shareholder's contributions to group undertakings	-47	-935
Sale of business operations	17	—
Acquisition of associated undertakings	0	-3
Sale of associated undertakings	1	—
Acquisition of property and equipment	-28	-64
Sale of property and equipment	3	0
Acquisition of intangible assets	-143	-95
Sale of intangible assets	0	1
Net investments in debt securities, held to maturity	544	1,119
Purchase of other financial fixed assets	0	-335
Cash flow from investing activities	347	-312
Financing activities		
Issued subordinated liabilities	—	1,495
Amortised subordinated liabilities	-500	-618
New share issue	—	3
Repurchase/divestment of own shares incl change in trading portfolio	-40	-13
Dividend paid	-1,370	-1,048
Cash flow from financing activities	-1,910	-181
Cash flow for the year	-6,701	248
Cash and cash equivalents at the beginning of year	8,300	8,052
Cash and cash equivalents at the end of year	1,599	8,300
Change	-6,701	248

Comments on the cash flow statement

The cash flow statement has been prepared in accordance with IAS 7. The cash flow statement shows inflows and outflows of cash and cash equivalents during the year. Nordea's cash flow has been prepared in accordance with the indirect method, whereby operating profit is adjusted for effects of non-cash transactions such as depreciation and loan losses. The cash flows are classified by operating, investing and financing activities.

Operating activities

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Adjustment for items not included in cash flow includes:

EURm	2013	2012
Depreciation	100	95
Impairment charges	9	25
Loan losses	144	42
Unrealised gains/losses	914	-563
Capital gains/losses (net)	-16	0
Change in accruals and provisions	-307	690
Anticipated dividends	-1,042	-468
Group contributions	-459	-303
Translation differences	-173	-72
Change in fair value of the hedged items, assets/liabilities (net)	-932	566
Other	-9	36
Total	-1,771	48

Changes in operating assets and liabilities consists of assets and liabilities that are part of normal business activities, such as loans, deposits and debt securities in issue. Changes in derivatives are reported net.

Cash flow from operating activities includes interest payments received and interest expenses paid with the following amounts:

EURm	2013	2012
Interest payments received	2,202	2,823
Interest expenses paid	1,517	1,852

Investing activities

Investing activities include acquisitions and disposals of non-current assets, like property and equipment, intangible and financial assets.

Financing activities

Financing activities are activities that result in changes in equity and subordinated liabilities, such as new issues of shares, dividends and issued/amortised subordinated liabilities.

Cash and cash equivalents

The following items are included in Cash and cash equivalents:

EURm	31 Dec 2013	31 Dec 2012
Cash and balances with central banks	45	180
Loans to credit institutions, payable on demand	1,554	8,120
Total	1,599	8,300

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consists of deposits in accounts with central banks and postal giro systems under government authority, where the following conditions are fulfilled;

- the central bank or the postal giro system is domiciled in the country where the institution is established
- the balance on the account is readily available any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities.

5 year overview, Parent company

Income statement

EURm	2013	2012	2011	2010	2009
Net interest income	641	724	680	584	666
Net fee and commission income	1,009	623	560	571	456
Net result from items at fair value	131	189	234	157	152
Dividends	1,827	3,554	1,534	2,203	973
Other income	674	501	122	123	123
Total operating income	4,282	5,591	3,130	3,638	2,370
General administrative expenses:					
Staff costs	-982	-938	-823	-745	-644
Other expenses	-1,018	-842	-561	-526	-443
Depreciation, amortisation and impairment charges of tangible and intangible assets	-109	-105	-112	-112	-106
Total operating expenses	-2,109	-1,885	-1,496	-1,383	-1,193
Profit before loan losses	2,173	3,706	1,634	2,255	1,177
Net loan losses	-124	-19	-20	-33	-165
Impairment of securities held as financial non-current assets	-4	-15	-9	-105	—
Operating profit	2,045	3,672	1,605	2,117	1,012
Appropriations	102	-103	1	0	-3
Income tax expense	-192	-95	-114	-115	-24
Net profit for the year	1,955	3,474	1,492	2,002	985

Balance sheet

EURm	31 Dec 2013	31 Dec 2012	31 Dec 2011	31 Dec 2010	31 Dec 2009
Treasury bills and interest-bearing securities	16,080	16,686	18,314	20,706	20,675
Loans to credit institutions	80,918	68,006	59,379	48,151	43,501
Loans to the public	34,155	36,214	36,421	33,800	28,860
Investments in group undertakings	17,723	17,659	16,713	16,690	16,165
Other assets	15,047	13,565	10,554	14,458	9,125
Total assets	163,923	152,130	141,381	133,805	118,326
Deposits by credit institutions	17,500	19,342	22,441	28,644	30,187
Deposits and borrowings from the public	47,531	50,263	44,389	39,620	34,617
Debt securities in issue	62,961	48,285	45,367	33,424	22,119
Subordinated liabilities	5,971	7,131	6,154	7,135	6,605
Other liabilities/untaxed reserves	10,039	7,734	6,109	8,402	9,298
Equity	19,921	19,375	16,921	16,580	15,500
Total liabilities and equity	163,923	152,130	141,381	133,805	118,326

Basis for presentation

The financial statements for the parent company, Nordea Bank AB (publ), are prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (1995:1559) and IFRS with the amendments and exceptions following the recommendation RFR 2 "Accounting for Legal Entities" and UFR statements issued by the Swedish Financial Reporting Board and the accounting regulations of the Swedish Financial Supervisory Authority, FFFS 2008:25, with amendments in FFFS 2009:11, 2011:54 and 2013:2. FFFS 2013:24 is effective as from 1 January 2014, however the new requirement for disclosing maturity information has been early applied from 1 January 2013. Under RFR 2, the parent company shall apply all standards and interpretations issued by the IASB and IFRS IC to the extent possible within the framework of Swedish accounting legislation and considering the close tie between financial reporting and taxation. The recommendation sets out the exceptions and amendments compared to IFRS.

The Group's accounting policies described in Note G1 "Accounting policies" are applicable also for the parent company, considering also the information provided below.

Changed accounting policies and presentation

The accounting policies, basis for calculations and presentation are, in all material aspects, unchanged in comparison with the 2012 Annual Report.

The new standard IFRS 13 "Fair Value Measurement" was implemented 1 January 2013 but has not had any significant impact on the measurement of assets and liabilities in the parent company. The additional disclosures required by IFRS 13 are presented in Note P42 "Assets and liabilities at fair value".

IAS 32 "Financial Instruments: Presentation" and IFRS 7 "Financial Instruments: Disclosures" have been amended as regards offsetting of financial assets and financial liabilities. The parent company implemented these changes in 2013. The parent company's principles for offsetting are already in accordance with IAS 32 and therefore there was no impact from the amendments in IAS 32. The additional disclosures required by IFRS 7 are presented in Note P43 "Financial instruments set off on balance or subject to netting agreements".

In 2013 the IASB published a narrow scope amendment to IAS 39 "Financial Instruments: Recognition and Measurement". The parent company implemented these changes in 2013 (early adopted). The amendment allows hedge accounting to be continued if a derivative designated as a hedging instrument is replaced with a new hedging instrument, where a clearing party replaces the original counterparty, as a consequence of laws or regulations. The amendment has not had any significant impact on the financial statements for the parent company.

More information about the changes in IFRS described above can be found in section 2 "Changed accounting policies and presentation" in Note G1 "Accounting policies".

Forthcoming changes in IFRSs not yet implemented by the parent company can be found in section 3 "Changes in IFRSs not yet applied by Nordea" in Note G1 "Accounting policies". The conclusions within this section are also, where applicable, relevant for the parent company.

Accounting policies applicable for the parent company only**Investments in group undertakings and associated undertakings**

The parent company's investments in group undertakings and associated undertakings are recognised under the cost model. Impairment tests are performed according to IAS 36 "Impairment of Assets". At each balance sheet date, all shares in group undertakings and associated undertakings are reviewed for indications of impairment. If such indication exists, an analysis is performed to assess whether the carrying amount of each holding of shares is fully recoverable. The recoverable amount is the higher of fair value less costs to sell and the value in use. Any impairment charge is calculated as the difference between the carrying amount and the recoverable amount and is classified as "Impairment of securities held as financial non-current assets" in the income statement.

As from 2013 Nordea Bank AB (publ) applies fair value hedge accounting for the foreign exchange risk in investments in subsidiaries. The shares in subsidiaries are remeasured with regards to the hedged risk with a corresponding entry in "Net result from items at fair value". The change in fair value of the hedging instruments is also recognised in the income statement in "Net result from items at fair value".

Dividends

Dividends paid to the shareholders of Nordea Bank AB (publ) are recorded as a liability following the approval of the Annual General Meeting.

Dividends paid by group undertakings to the parent company are anticipated if the parent alone can decide on the size of the dividend and if the formal decision has been made before the financial report is published. Dividends from group- and associated undertakings are recognised on the separate income line "Dividends".

Amortisation of goodwill

Under IAS 38, goodwill and other intangible assets with indefinite useful lives are not amortised in the consolidated financial statements. In the parent company financial statements goodwill is amortised as any other intangible asset in accordance with the rules set out in the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (1995:1559), i.e. normally over a period of five years unless, under exceptional circumstances, a longer amortisation period is justified.

Functional currency

The functional and presentation currency of Nordea Bank AB (publ) is EUR. All transactions in other currencies are converted to EUR in accordance with the policies disclosed in section 9 "Translation of assets and liabilities denominated in foreign currencies" in Note G1 "Accounting policies".

Pensions

The accounting principle for defined benefit obligations follows the Swedish rules ("Tryggandelagen") and the regulations of the Swedish Financial Supervisory Authority as this is the condition for tax deductibility. The significant differences compared with IAS 19 consist of how the discount rate is determined, that the calculation of the defined benefit obligation is based on current salary level without assumptions about future salary increases.

P1**Accounting policies, cont.**

In Sweden, actuarial pension commitments are guaranteed by a pension foundation or recognised as a liability. No net defined benefit assets are recognised. The pension cost in the parent company, classified as "Staff cost" in the income statement, consists of changes in recognised pension provisions (including special wage tax) for active employees, pension benefits paid, contributions made to or received from the pension foundation and related special wage tax.

The pension obligations in the foreign branches are calculated in accordance with local accounting requirements.

Group contributions

Group contributions paid to group undertakings are recognised as an increase in the value of investments in group undertakings, net of tax. Group contributions received from group undertakings are recognised as dividends. The possible tax effects on group contributions received are classified as "Income tax expense" in the income statement.

Untaxed reserves

The parent company reports untaxed reserves, related to accelerated depreciation and tax allocation reserve under tax regulations. In the consolidated financial statements, untaxed reserves are split on the items "Retained earnings" and "Deferred tax liabilities" on the balance sheet.

Assets and liabilities held for sale

As mentioned in Note G1 (section 2) and Note G44 for the Group, Nordea divests its Polish operations. The description for the Group in Note G1 is not applicable for Nordea Bank AB. The impact from the sale will be recognised on the closing of the transaction. Assets held for sale in Nordea Bank AB amount to EUR 809m at the end of the year but are not reclassified on the balance sheet.

P2**Segment reporting****Geographical information**

EURm	Sweden		Finland		Norway		Denmark		Others		Total	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Net interest income	641	724	—	—	—	—	—	—	—	—	641	724
Net fee and commission income	1,009	623	—	—	—	—	—	—	—	—	1,009	623
Net result from items at fair value	131	189	—	—	—	—	—	—	—	—	131	189
Dividends ¹	838	368	700	3,142	—	8	244	7	45	29	1,827	3,554
Other operating income	106	109	195	128	88	63	285	201	—	—	674	501
Total operating income	2,725	2,013	895	3,270	88	71	529	208	45	29	4,282	5,591

1) Regards dividends from group undertakings.

P3**Net interest income**

EURm	2013	2012
Interest income		
Loans to credit institutions	713	990
Loans to the public	973	1,203
Interest-bearing securities	366	405
Other interest income	88	58
Interest income	2,140	2,656
Interest expense		
Deposits by credit institutions	-148	-172
Deposits and borrowings from the public	-333	-536
Debt securities in issue	-935	-1,027
Subordinated liabilities	-314	-328
Other interest expenses ¹	231	131
Interest expense	-1,499	-1,932
Net interest income	641	724

1) The net interest income from derivatives, measured at fair value and related to Nordea's funding. This can have both a positive and negative impact on other interest expense, for further information see Note G1 "Accounting policies".

Interest income from financial instruments not measured at fair value through profit and loss amounts to EUR 1,804m (EUR 2,314m). Interest expenses from financial instruments

not measured at fair value through profit and loss amounts to EUR -1,756m (EUR -2,089m). Interest on impaired loans amounted to an insignificant portion of interest income.

P4

Net fee and commission income

EURm	2013	2012
Asset management commissions	115	90
Life insurance	2	8
Brokerage, securities issues and corporate finance	165	147
Custody and issuers services	22	14
Deposits	26	29
Total savings related commissions	330	288
Payments	109	111
Cards	219	224
Total payment commissions	328	335
Lending	164	137
Guarantees and documentary payment	402	68
Total lending related commissions	566	205
Other commission income	35	25
Fee and commission income	1,259	853
Savings and investments	-28	-37
Payments	-26	-27
Cards	-126	-116
State guarantee fees	-50	-43
Other commission expenses	-20	-7
Fee and commission expense	-250	-230
Net fee and commission income	1,009	623

Fee income, not included in determining the effective interest rate, from financial assets and liabilities not measured at fair value through profit or loss amounts to EUR 191m (EUR 167m).

Fee income, not included in determining the effective interest rate, from fiduciary activities that result in the holding or investing of assets on behalf of customers amount to EUR 282m (EUR 245m). The corresponding amount for fee expenses is EUR -28m (EUR -37m).

P5

Net result from items at fair value

EURm	2013	2012
Shares/participations and other share-related instruments	35	30
Interest-bearing securities and other interest-related instruments	165	87
Other financial instruments	8	41
Foreign exchange gains/losses	-77	31
Total¹	131	189

1) Of which EUR 5m (EUR 4m) is dividends from shares.

P5

Net result from items at fair value, cont.

Net result from categories of financial instruments

EURm	2013	2012
Available for sale assets, realised	-2	—
Financial instruments designated at fair value through profit or loss	19	17
Financial instruments held for trading	80	144
Financial instruments under fair value hedge accounting	-6	-13
– of which net losses on hedging instruments	-929	506
– of which net gains on hedged items	923	-519
Financial assets measured at amortised cost	0	0
Financial liabilities measured at amortised cost	0	0
Foreign exchange gains/losses excluding currency hedges	40	41
Other	0	0
Total	131	189

P6

Dividends

EURm	2013	2012
Dividends from group undertakings		
Nordea Bank Finland Plc	700	3,125
Nordea Bank Denmark A/S	235	—
Nordea Life Holding AB	310	18
Nordea Investment Management AB	68	47
Nordea Bank S.A. Luxembourg	20	10
Nordea Investment Funds Company I SA	25	19
Nordea Funds Ab	—	17
Nordea Ejendomsinvestering A/S	9	7
Nordea Fondene Norge AS	—	8
Dividends from associated undertakings		
Upplysningscentralen (UC) AB	1	—
Bankpension Sverige AB	0	—
Group Contributions		
Nordea Hypotek AB	245	208
Nordea Fonder AB	28	2
Nordea Finans AB	186	93
Nordic Baltic Holding AB	0	0
Total	1,827	3,554

P7

Other operating income

EURm	2013	2012
Divestment of shares	17	—
Remuneration from group undertakings	472	439
Other	185	62
Total	674	501

P8

Staff costs

EURm	2013	2012
Salaries and remuneration (specification below) ¹	-650	-590
Pension costs (specification below)	-126	-144
Social security contributions	-200	-194
Other staff costs	-6	-10
Total	-982	-938

Salaries and remuneration

To executives ²		
– Fixed compensation and benefits	-6	-6
– Performance-related compensation	-5	-3
– Allocation to profitsharing	0	0
Total	-11	-9
To other employees	-639	-581
Total	-650	-590

1) Allocation to profit-sharing foundation 2013 EUR 13m (EUR 20m) consists of a new allocation of EUR 13m (EUR 18m) and an allocation related to prior year of EUR 0m (EUR 2m).

2) Executives include the Board of Directors (including deputies), CEO, deputy CEO, executive vice presidents and Group Executive Management in the parent company. Former board members (including deputies), CEOs, deputy CEOs, managing directors and executive vice presidents, are included. Executives amounts to 16 (17) positions.

EURm	2013	2012
Pension costs¹		
Defined benefit plans	-67	-90
Defined contribution plans	-59	-54
Total	-126	-144

1) Pension costs for executives, see Note G7 "Staff costs".

Additional disclosures on remuneration under Swedish FSA regulations and general guidelines

The qualitative disclosures under these regulations can be found in the separate section on remuneration in the Board of Directors' Report, while the quantitative disclosures will be published in a separate report on Nordea's homepage (www.nordea.com) one week before the Annual General Meeting on 20 March 2014.

Compensation to key management personnel

Salaries and remuneration to the Board of Directors, CEO and Group Executive Management, see Note G7 "Staff costs".

Loans to key management personnel

Loans to key management personnel amounts to EUR 0m (EUR 0m). Interest income on these loans amounts to EUR 0m (EUR 0m). For information about loan conditions, see Note G7 "Staff costs".

Long Term Incentive Programmes

Participation in the Long Term Incentive Programmes (LTIPs) requires that the participants take direct ownership by investing in Nordea shares. For more information about conditions and requirements, see Note G7 "Staff costs".

For information on number of outstanding conditional rights in the LTIPs, see Note G7 "Staff costs". All rights in the LTIPs, both to employees in the parent company as well as to employees in group undertakings, are issued by Nordea Bank AB (publ).

The expenses in below table regards only employees in Nordea Bank AB (publ).

Expenses for equity-settled share-based payment programmes¹

EURm	LTIP 2012	LTIP 2011	LTIP 2010	LTIP 2009
Expected expense for the whole programme	-7	-9	-5	-4
Maximum expense for the whole programme	-12	-10	-5	-4
Total expense during 2013	-2	-3	-1	—
Total expense during 2012	-2	-3	-1	—

1) All amounts excluding social security contribution.

When calculating the expected expense an expected annual employee turnover of 5% has been used. The expected expense is recognised over the vesting period of 36 months (LTIP 2012, LTIP 2011 and LTIP 2010) and 24 months (LTIP 2009).

Cash-settled share-based payment transactions

Nordea operates share-linked deferrals on parts of variable compensation for certain employee categories, indexed with Nordea Total Shareholder Returns (TSR) and either vesting after three years or vesting in equal instalments over a three to five year period. Since 2011 Nordea also operates TSR-linked retention on part of variable compensation for certain employee categories. Due to that the allocation of variable compensation is not finally decided during the current year, the deferred amount during the year in the table below relates to variable compensation earned the previous year.

In addition Nordea has during 2013 introduced the Executive Incentive Programme 2013 ("EIP 2013") which aims to strengthen Nordea's capability to retain and recruit the best talents. The aim is further to stimulate the managers and key employees whose efforts have direct impact on Nordea's result, profitability and long term value growth. EIP rewards performance meeting agreed predetermined targets on Group, business unit and individual level. The effect on the long term result is to be considered when determining the targets. The EIP shall not exceed the fixed salary. EIP shall be paid in the form of cash and be subject to TSR-indexation, deferral, forfeiture clauses and retention as per relevant remuneration regulations. The main part of EIP 2013 is paid no earlier than autumn 2017. Participation in the programme is offered to up to 400 managers and key employees, except GEM who are instead offered a GEM EIP (further information about the GEM EIP can be found in the Remuneration section in the Board of Director's Report), within the Nordea Group. EIP 2013 is offered instead of Nordea's LTIP and VSP for the invited employees. The allocation of the EIP 2013 is decided during spring 2014, and a reservation of EUR 12m excl. social costs is made 2013. 80% of the allocated amount will be subject to TSR-indexation.

The below table only includes deferred amounts indexed with Nordea TSR. EIP will be included as from 2014, when deferred. Further information regarding all deferred amounts can be found in the separate report on remuneration published on Nordea's homepage (www.nordea.com).

P8

Staff costs, cont.

EURm	Share linked deferrals	
	2013	2012
Opening balance	2	1
Deferred/earned during the year	1	1
TSR indexation during the year	1	0
Payments during the year ¹	-1	0
Translation differences	0	0
Closing balance	3	2

1) There have been no adjustments due to forfeitures in 2013.

Average number of employees

	Total		Men		Women	
	2013	2012	2013	2012	2013	2012
Full-time equivalents						
Sweden	6,395	6,601	2,852	2,910	3,543	3,691
Other countries	1,842	1,203	1,156	737	686	466
Total average	8,237	7,804	4,008	3,647	4,229	4,157

Gender distribution, executives

Per cent	31 Dec 2013		31 Dec 2012	
Nordea Bank AB (publ)				
Board of Directors – Men		67		67
Board of Directors – Women		33		33
Other executives – Men		86		88
Other executives – Women		14		12

P9

Other expenses

EURm	2013	2012
Information technology	-622	-500
Marketing and representation	-35	-33
Postage, transportation, telephone and office expenses	-61	-69
Rents, premises and real estate	-125	-114
Other ¹	-175	-126
Total	-1,018	-842

1) Including fees and remuneration to auditors distributed as follows.

Auditors' fee

EURm	2013	2012
KPMG		
Auditing assignments	-2	-2
Audit-related services	-1	-1
Tax advisory services	0	0
Other assignments	-3	-1
Total	-6	-4

P10

Depreciation, amortisation and impairment charges of tangible and intangible assets

EURm	2013	2012
Depreciation/amortisation		
Property and equipment (Note P24)		
Equipment	-24	-22
Buildings	0	0

P10

Depreciation, amortisation and impairment charges of tangible and intangible assets, cont.

Intangible assets (Note P23)

Goodwill	-49	-49
Computer software	-23	-20
Other intangible assets	-4	-4
Total	-100	-95

Impairment charges

Intangible assets (Note P23)

Computer software	-9	-10
Total	-9	-10
Total	-109	-105

P11

Net loan losses

EURm	2013	2012
Divided by class		
Loans to credit institutions	1	-1
– of which provisions	0	-5
– of which write-offs	—	0
– of which allowances used for covering write-offs	—	0
– of which reversals	1	4
Loans to the public	-45	-15
– of which provisions	-57	-69
– of which write-offs	-72	-65
– of which allowances used for covering write-offs	34	27
– of which reversals	29	69
– of which recoveries	21	23
Off-balance sheet items ¹	-80	-3
– of which provisions	-70	-5
– of which reversals	38	2
– of which directly recognised in income statement	-48	—
Total	-124	-19

Specification

Changes of allowance accounts on the balance sheet	-50	-4
– of which Loans, individually assessed ²	-33	-14
– of which Loans, collectively assessed ²	5	13
– of which Off-balance sheet items, individually assessed ¹	-25	0
– of which Off-balance sheet items, collectively assessed ¹	3	-3
Changes directly recognised in the income statement	-74	-15
– of which realised loan losses, individually assessed	-94	-38
– of which realised recoveries, individually assessed	20	23
Total	-124	-19

1) Included in Note P32 "Provisions" as "Transfer risk, off-balance" and "Guarantees".

2) Included in Note P15 "Loans and impairment".

Key ratios

	2013	2012
Loan loss ratio, basis points	36	5
– of which individual	15	8
– of which collective	21	-3

P12**Appropriations**

EURm	2013	2012
Change in tax allocation reserve	100	-103
Change in depreciation in excess of plan, equipment	2	0
Total	102	-103

P13**Taxes****Income tax expense**

EURm	2013	2012
Current tax	-194	-88
Deferred tax	2	-7
Total	-192	-95

The tax on the operating profit differs from the theoretical amount that would arise using the tax rate in Sweden as follows:

EURm	2013	2012
Profit before tax	2 147	3,569
Tax calculated at a tax rate of 22.0% (26.3%)	-472	-939
Tax-exempt income	307	872
Non-deductible expenses	-20	-26
Adjustments relating to prior years	-7	—
Change of tax rate ¹	—	-2
Tax charge	-192	-95
Average effective tax rate	9%	3%

1) Due to change of corporate tax rate from 26.3% to 22.0% in 2012.

Deferred tax

EURm	Deferred tax assets		Deferred tax liabilities	
	2013	2012	2013	2012
Deferred tax related to:				
Derivatives	11	5	10	8
Retirement benefit obligations	9	8	—	—
Liabilities/provisions	8	6	—	0
Total	28	19	10	8

EURm	2013	2012
Movements in deferred tax assets/liabilities, net:		
Amount at beginning of year (net)	11	24
Deferred tax relating to items recognised in Other comprehensive income	4	-8
Acquisitions and others	1	2
Deferred tax in the income statement	2	-7
Amount at end of year (net)	18	11
Current and deferred tax recognised in Other comprehensive income		
Deferred tax relating to available for sale investments	-10	-6
Deferred tax relating to cash flow hedges	11	-2
Total	1	-8

P14**Treasury bills**

EURm	31 Dec 2013	31 Dec 2012
State and sovereigns ¹	5,235	4,907
Municipalities and other public bodies	454	289
Total	5,689	5,196
– of which Financial instruments pledged as collateral (Note P17)	737	104
Total	4,952	5,092

1) Of which EUR 17m (EUR 17m) held at amortised cost with a nominal amount of EUR 17m (EUR 17m).

P15**Loans and impairment**

EURm	Credit institutions		The public		Total	
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Loans, not impaired	80,920	68,011	34,015	36,111	114,935	104,122
Impaired loans	—	—	312	296	312	296
– of which performing	—	—	180	118	180	118
– of which non-performing	—	—	132	178	132	178
Loans before allowances	80,920	68,011	34,327	36,407	115,247	104,418
Allowances for individually assessed impaired loans	—	–1	–118	–132	–118	–133
– of which performing	—	—	–79	–61	–79	–61
– of which non-performing	—	–1	–39	–71	–39	–72
Allowances for collectively assessed impaired loans	–2	–4	–54	–61	–56	–65
Allowances	–2	–5	–172	–193	–174	–198
Loans, carrying amount	80,918	68,006	34,155	36,214	115,073	104,220

Reconciliation of allowance accounts for impaired loans¹

EURm	Credit institutions			The public			Total		
	Indi- vidually assessed	Collec- tively assessed	Total	Indi- vidually assessed	Collec- tively assessed	Total	Indi- vidually assessed	Collec- tively assessed	Total
Opening balance at 1 Jan 2013	–1	–4	–5	–132	–61	–193	–133	–65	–198
Provisions	—	1	1	–55	–3	–58	–55	–2	–57
Reversals	—	1	1	22	6	28	22	7	29
Changes through the income statement	—	2	2	–33	3	–30	–33	5	–28
Allowances used to cover write-offs	—	—	—	34	—	34	34	—	34
Translation differences	1	—	1	13	4	17	14	4	18
Closing balance at 31 Dec 2013	0	–2	–2	–118	–54	–172	–118	–56	–174
Opening balance at 1 Jan 2012	–2	–2	–4	–130	–80	–210	–132	–82	–214
Provisions	—	–5	–5	–63	–5	–68	–63	–10	–73
Reversals	1	3	4	48	20	68	49	23	72
Changes through the income statement	1	–2	–1	–15	15	0	–14	13	–1
Allowances used to cover write-offs	—	—	—	27	—	27	27	—	27
Reclassifications	—	—	—	–8	7	–1	–8	7	–1
Translation differences	—	—	—	–6	–3	–9	–6	–3	–9
Closing balance at 31 Dec 2012	–1	–4	–5	–132	–61	–193	–133	–65	–198

1) See Note P11 "Net loan losses".

P15**Loans and impairment, cont.****Allowances and provisions**

EURm	Credit institutions		The public		Total	
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Allowances for items on the balance sheet	-2	-5	-172	-193	-174	-198
Provisions for off balance sheet items	-138	-117	-3	-2	-141	-119
Total allowances and provisions	-140	-122	-175	-195	-315	-317

Key ratios

	31 Dec 2013	31 Dec 2012
Impairment rate, gross, basis points	27	28
Impairment rate, net, basis points	17	16
Total allowance rate, basis points	15	19
Allowances in relation to impaired loans, %	38	45
Total allowances in relation to impaired loans, %	56	67

P16**Interest-bearing securities**

EURm	31 Dec 2013	31 Dec 2012
Issued by other borrowers ¹	11,128	11,594
Total	11,128	11,594
Listed securitites	10,969	11,530
Unlisted securitites	159	64
Total	11,128	11,594

1) Of which EUR 321m (EUR 847m) held at amortised cost with a nominal amount of EUR 322m (EUR 846m).

P18**Shares**

EURm	31 Dec 2013	31 Dec 2012
Shares	5,350	4,741
Shares taken over for protection of claims	1	1
Total	5,351	4,742
Listed shares	5,322	4,713
Unlisted shares	29	29
Total	5,351	4,742

P17**Financial instruments pledged as collateral****Financial instruments pledged as collateral**

In repurchase transactions and in securities lending transactions, non-cash assets are transferred as collateral. When the counterpart receiving the collateral has the right to sell or repledge the assets, the assets are reclassified on the balance sheet to the item Financial instruments pledged as collateral.

EURm	31 Dec 2013	31 Dec 2012
Treasury bills	737	104
Total	737	104

For more information on transferred assets, see Note P45 "Transferred assets and obtained collaterals".

P19

Derivatives and hedge accounting

31 Dec 2013, EURm	Fair value		Total nom. amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	1,656	1,735	140,226
FRAs	14	18	50,444
Futures and forwards	1	0	2,586
Options	6	6	4,282
Other	1	0	1,129
Total	1,678	1,759	198,667
Equity derivatives			
Equity swaps	82	142	224
Futures and forwards	2	1	14
Options	151	123	2,796
Total	235	266	3,034
Foreign exchange derivatives			
Currency and interest rate swaps	530	549	12,617
Currency forwards	82	40	15,064
Total	612	589	27,681
Credit derivatives			
Credit default swaps	0	—	1
Total	0	—	1
Other derivatives			
Other	6	0	1,916
Total	6	0	1,916
Total derivatives held for trading	2,531	2,614	231,299
Derivatives used for hedge accounting			
Interest rate derivatives			
Interest rate swaps	1,311	319	39,161
Total	1,311	319	39,161
Foreign exchange derivatives			
Currency and interest rate swaps	335	672	8,425
Currency forwards	42	22	9,455
Total	377	694	17,880
Total derivatives used for hedge accounting	1,688	1,013	57,041
– of which fair value hedges	1,288	291	47,587
– of which cash flow hedges	358	700	24,316
– of which net investment hedges	42	22	9,455
Total derivatives	4,219	3,627	288,340

Some cross currency interest rate swaps are used both as fair value hedges and cash flow hedges and the nominal amounts are then reported on both lines.

P19**Derivatives and Hedge accounting, cont.**

31 Dec 2012, EURm	Fair value		Total nom. amount
	Positive	Negative	
Derivatives held for trading			
Interest rate derivatives			
Interest rate swaps	2,469	2,683	127,698
FRAs	22	21	25,052
Futures and forwards	—	6	1,839
Options	0	0	379
Other	0	—	1,165
Total	2,491	2,710	156,133
Equity derivatives			
Equity swaps	83	149	350
Futures and forwards	1	0	21
Options	61	67	1,987
Total	145	216	2,358
Foreign exchange derivatives			
Currency and interest rate swaps	629	609	13,541
Currency forwards	63	124	23,979
Total	692	733	37,520
Credit derivatives			
Credit default swaps	—	0	1
Total	—	0	1
Other derivatives			
Other	26	0	1,867
Total	26	0	1,867
Total derivatives held for trading	3,354	3,659	197,879
Derivatives used for hedge accounting			
Interest rate derivatives			
Interest rate swaps	2,058	263	32,653
Options	0	0	642
Total	2,058	263	33,295
Foreign exchange derivatives			
Currency and interest rate swaps	440	244	7,475
Total	440	244	7,475
Total derivatives used for hedge accounting	2,498	507	40,770
– of which fair value hedges	2,396	382	40,770
– of which cash flow hedges	102	125	20,884
Total derivatives	5,852	4,166	238,649

Some cross currency interest rate swaps are used both as fair value hedges and cash flow hedges and the nominal amounts are then reported on both lines.

P20**Fair value changes of the hedged items in portfolio hedge of interest rate risk**

EURm	31 Dec 2013	31 Dec 2012
Assets		
Carrying amount at beginning of year	-1,157	-632
Changes during the year		
Revaluation of hedged items	1,146	-525
Carrying amount at end of year	-11	-1,157
EURm		
Liabilities		
Carrying amount at beginning of year	16	147
Changes during the year		
Revaluation of hedged items	699	-131
Carrying amount at end of year	715	16

The carrying amount at end of year represents accumulated changes in the fair value for those repricing time periods in which the hedged item is an asset respectively a liability. When the hedged item is an asset, the change in the fair value of the hedged item is presented within assets and when the hedged item is a liability, the change is presented as a liability.

P21**Investments in group undertakings, cont.****Specification**

This specification includes all directly owned group undertakings and major group undertakings to the directly owned companies.

	Number of shares	Carrying amount 2013, EURm	Carrying amount 2012, EURm	Voting power of holding %	Domicile	Registration number
31 Dec 2013						
Nordea Bank Finland Plc	1,030,800,000	5,959	5,956	100.0	Helsinki	1680235-8
Nordea Finance Finland Ltd				100.0	Espoo	0112305-3
Nordea Bank Danmark A/S	50,000,000	4,010	4,010	100.0	Copenhagen	13522197
Nordea Finans Danmark A/S				100.0	Høje Taastrup	89805910
Nordea Kredit Realkreditaktieselskab				100.0	Copenhagen	15134275
Fionia Asset Company A/S				100.0	Copenhagen	31934745
Nordea Bank Norge ASA	551,358,576	2,733	2,818	100.0	Oslo	911044110
Nordea Eiendomskreditt AS				100.0	Oslo	971227222
Nordea Finans Norge AS				100.0	Oslo	924507500
Privatmegleren AS				100.0	Oslo	986386661
Nordea Bank Polska S.A	55,061,403	343	363	99.2	Gdynia	KRS0000021828
OOO Promyshlennaya Companiya Vestkon	4,601,942,680 ¹	659	659	100.0	Moscow	1027700034185
OJSC Nordea Bank				100.0 ²	Moscow	1027739436955
Nordea Life Holding AB	1,000	719	707	100.0	Stockholm	556742-3305
Nordea Liv & Pension, Livförsäkringselskap A/S				100.0	Ballerup	24260577
Nordea Liv Holding Norge AS				100.0	Bergen	984739303
Livförsäkringselskapet Nordea Liv Norge AS				100.0	Bergen	959922659
Nordea Livförsäkring Sverige AB (publ)				100.0	Stockholm	516401-8508
Nordea Life Assurance Finland Ltd				100.0	Helsinki	0927072-8

P21**Investments in group undertakings**

EURm	31 Dec 2013	31 Dec 2012
Acquisition value at beginning of year	18,279	17,318
Acquisitions/capital contributions during the year	58	958
IFRS 2 expenses ¹	10	3
Acquisition value at end of year	18,347	18,279
Accumulated impairment charges at beginning of year	-620	-605
Impairment charges during the year	-4	-15
Accumulated impairment charges at end of year	-624	-620
Total	17,723	17,659
– of which listed shares	—	—

1) Allocation of IFRS 2 expenses for LTIP 2011 and 2012 related to the group undertakings.

P21

Investments in group undertakings, cont.

	Number of shares	Carrying amount 2013, EURm	Carrying amount 2012, EURm	Voting power of holding %	Domicile	Registration number
31 Dec 2013						
Nordea Funds Ltd	3,350	174	138	100.0	Helsinki	1737785-9
Nordea Fondene Norge AS			29	100.0	Oslo	930954616
Nordea Investment Fund Management A/S			8	100.0	Copenhagen	13917396
Nordea Bank S.A.	999,999	455	454	100.0	Luxembourg	B-14157
Nordea Investment Funds Company I S.A. ³	—	—	0	—	Luxembourg	B-30550
Nordea Hypotek AB (publ) ⁴	100,000	1,998	1,898	100.0	Stockholm	556091-5448
Nordea Fonder AB	15,000	242	241	100.0	Stockholm	556020-4694
Nordea Finans Sverige AB (publ) ⁴	1,000,000	124	116	100.0	Stockholm	556021-1475
Nordea Investment Management AB	12,600	237	232	100.0	Stockholm	556060-2301
Nordea Ejendomsinvestering A/S	1,000	29	29	100.0	Copenhagen	26640172
Nordea IT Polska S.p. z.o.o.	100	40	—	100.0	Warsaw	0000429783
PK Properties Int'l Corp	100,000	0	0	100.0	Atlanta, USA	601624718
Nordea Hästen Fastighetsförvaltning AB	1,000	0	0	100.0	Stockholm	556653-6800
Nordea Putten Fastighetsförvaltning AB	1,000	0	0	100.0	Stockholm	556653-5257
Nordea North America Inc ⁵	—	—	0	—	Delaware, USA	51-0276195
Nordea do Brasil Representações Ltda	1,162,149	0	0	100.0	Sao Paulo, Brasil	51.696.268/0001-40
Nordic Baltic Holding (NBH) AB ⁶	1,000	0	0	100.0	Stockholm	556592-7950
Nordea Fastigheter AB ⁶	3,380,000	1	1	100.0	Stockholm	556021-4917
Total		17,723	17,659			

1) Nominal value expressed in RUB, representing Nordea's participation in Vestkon.

2) Combined ownership, Nordea Bank AB (publ) directly 7.2% and indirectly 92.8% through OOO Promyshlennaya Kompaniya Vestkon.

3) Merged into Nordea Bank S.A. on 30 December 2013.

4) Credit institutions as defined in the Swedish Annual Account Act for Credit Institutions and Securities Companies (1995:1559).

5) Dissolved on 19 December 2013.

6) Dormant.

Special Purpose Entities (SPEs) – Consolidated

The Viking ABCP Conduit (Viking) has been established with the purpose of supporting trade receivable or accounts payable securitisations to core Nordic customers. The SPEs purchase trade receivables from the approved sellers and fund the purchases either by issuing Commercial Papers (CP) via the established Asset Backed Commercial Papers programme or by drawing funds on the liquidity facilities available. Nordea has provided liquidity facilities of maximum EUR 1,646m (EUR 1,691m) and at year end 2013 EUR 1,369m (EUR 1,230m)

were utilised. There is no outstanding CP issue at year end 2013. Total assets in the conduit were EUR 1,428m (EUR 1,326m) as per year-end, out of which EUR 1,167m (EUR 1,061m) has a maturity of less than one year. The SPE is consolidated as it is closely linked to the activities within Nordea. Also, Nordea is exposed to credit risk through the liquidity facility. There are no significant restrictions on repayment of loans from Viking apart from that the payments are dependent on the pace in which Viking releases its assets.

P22

Investments in associated undertakings

				31 Dec 2013	31 Dec 2012
EURm					
Acquisition value at beginning of year				8	5
Acquisitions during the year				0	3
Sales during the year				-1	—
Acquisition value at end of year				7	8
– of which listed shares				—	—
31 Dec 2013	Registration number	Domicile	Carrying amount 2013, EURm	Carrying amount 2012, EURm	Voting power of holding %
BDB Bankernas Depå AB	556695-3567	Stockholm	1	1	20
Bankpension Sverige AB	556695-8194	Stockholm	—	1	40
Bankomat AB	556817-9716	Stockholm	6	6	20
Other			0	0	
Total			7	8	

P23

Intangible assets

EURm	31 Dec 2013	31 Dec 2012
Goodwill allocated to cash generating units		
Retail Banking	354	403
Goodwill, total	354	403
Computer software	367	264
Other intangible assets	8	3
Other intangible assets, total	375	267
Intangible assets, total	729	670
Goodwill		
Acquisition value at beginning of year	1,059	1,059
Acquisition value at end of year	1,059	1,059
Accumulated amortisation at beginning of year	-656	-607
Amortisation according to plan for the year	-49	-49
Accumulated amortisation at end of year	-705	-656
Total	354	403
Computer software		
Acquisition value at beginning of year	340	249
Acquisitions during the year	135	93
Sales during the year	-2	—
Reclassifications	-8	-2
Acquisition value at end of year	465	340
Accumulated amortisation at beginning of year	-68	-49
Amortisation according to plan for the year	-23	-20
Accumulated amortisation on sales	2	—
Translation differences	0	1
Accumulated amortisation at end of year	-89	-68
Accumulated impairment charges at beginning of year	-8	-2
Impairment charges during the year	-9	-10
Reclassifications	8	2
Translation differences	—	2
Accumulated impairment charges at end of year	-9	-8
Total	367	264
Other intangible assets		
Acquisition value at beginning of year	42	49
Acquisitions during the year	8	1
Sales/disposals during the year	-2	-8
Acquisition value at end of year	48	42
Accumulated amortisation at beginning of year	-39	-41
Amortisation according to plan for the year	-4	-4
Accumulated amortisation on sales/disposals during the year	2	6
Translation differences	1	—
Accumulated amortisation at end of year	-40	-39
Total	8	3

Impairment test

A cash generating unit, defined as the operating segment, is the basis for the goodwill impairment test. See Note G20 "Intangible assets" and Note G1 "Accounting policies" section 4 for more information.

P24**Property and equipment**

EURm	31 Dec 2013	31 Dec 2012
Property and equipment	118	121
– of which buildings for own use	0	0
Total	118	121
Equipment		
Acquisition value at beginning of year	270	214
Acquisitions during the year	28	64
Sales/disposals during the year	–30	–8
Translation differences	0	0
Acquisition value at end of year	268	270
Accumulated depreciation at beginning of year	–149	–133
Accumulated depreciation on sales/disposals during the year	23	6
Depreciations according to plan for the year	–24	–22
Translation differences	0	0
Accumulated depreciation at end of year	–150	–149
Total	118	121
Land and buildings		
Acquisition value at beginning of year	0	0
Sales during the year	0	—
Acquisition value at end of year	0	0
Accumulated depreciation at beginning of year	0	0
Sales during the year	0	—
Depreciation according to plan for the year	0	0
Accumulated depreciation at end of year	0	0
Total	0	0

Operating leases

Nordea has entered into operating lease agreements for premises and office equipment. See also Note G1 "Accounting policies", section 15.

Leasing expenses during the year, EURm	31 Dec 2013	31 Dec 2012
Leasing expenses during the year	–113	–97
– of which minimum lease payments	–113	–97
Leasing income during the year regarding sublease payments	39	39

Future minimum lease payments under non-cancellable operating leases amounted to and are distributed as follows:

EURm	31 Dec 2013
2014	66
2015	51
2016	45
2017	34
2018	27
Later years	257
Total	480

Total sublease payments expected to be received under non-cancellable subleases amounts to EUR 254m. EUR 237m of the subleases are towards group undertakings.

P25**Other assets**

EURm	31 Dec 2013	31 Dec 2012
Claims on securities settlement proceeds	484	273
Anticipated dividends from group undertakings	742	468
Group Contributions	459	303
Other	848	669
Total	2,533	1,713

P26 Prepaid expenses and accrued income

EURm	31 Dec 2013	31 Dec 2012
Accrued interest income	396	458
Other accrued income	170	138
Prepaid expenses	725	676
Total	1,291	1,272

P27 Deposits by credit institutions

EURm	31 Dec 2013	31 Dec 2012
Central banks	3,707	3,224
Banks	13,095	15,553
Other credit institutions	698	565
Total	17,500	19,342

P28 Deposits and borrowings from the public

EURm	31 Dec 2013	31 Dec 2012
Deposits from the public	46,150	48,822
Borrowings from the public	1,381	1,441
Total	47,531	50,263

Deposits are defined as funds in deposit accounts covered by the government deposit guarantee but also including amounts in excess of the individual amount limits. Individual pension savings (IPS) are also included.

P32 Provisions

EURm	31 Dec 2013	31 Dec 2012
Provision for restructuring costs	36	28
Transfer risk, off-balance	2	5
Guarantees	139	114
Other	7	1
Total	184	148

	Restructuring	Transfer risk	Guarantees	Other	Total
At beginning of year	28	5	114	1	148
New provisions made	15	1	69	11	96
Provisions utilised	-6	0	-10	-5	-21
Reversals	0	-4	-34	0	-38
Translation differences	-1	0	0	0	-1
At end of year	36	2	139	7	184

Provision for restructuring costs amounts to EUR 36m and covers termination benefits (EUR 29m) and other provisions mainly related to redundant premises (EUR 8m). Provision for transfer risk is related to off-balance sheet items. Transfer risk relating to loans is included in the item Allowances for collectively assessed impaired loans in Note P15 "Loans and impairment". Provision

P29 Debt securities in issue

EURm	31 Dec 2013	31 Dec 2012
Commercial papers	28,853	15,219
Bond loans	34,029	32,962
Other	79	104
Total	62,961	48,285

P30 Other liabilities

EURm	31 Dec 2013	31 Dec 2012
Liabilities on securities settlement proceeds	202	173
Sold, not held, securities	244	559
Accounts payable	29	29
Other	3,698	874
Total	4,173	1,635

P31 Accrued expenses and prepaid income

EURm	31 Dec 2013	31 Dec 2012
Accrued interest	544	561
Other accrued expenses	391	296
Prepaid income	215	611
Total	1,150	1,468

for transfer risk is depending on the volume of business with different countries. Loan loss provisions for guarantees amounts to EUR 139m of which EUR 137m covers the guarantee in favour of Nordea Bank Finland Plc and EUR 2m covers the guarantee in favour of Nordea Bank Polska S.A.

P33**Retirement benefit obligations****Pension provisions**

The pension liabilities of Nordea Bank AB (publ) are mainly covered by allocations to its pension foundation.

The provisions on the balance sheet pertain almost exclusively to former employees of Postgirot Bank. EUR 133m (EUR 148m) of the provisions are covered by "Tryggandelagen".

A small percentage of the pension obligations are covered by insurance policies.

The following figures are mainly based on calculations in accordance with Swedish rules ("Tryggandelagen").

The pension obligations in the foreign branches are calculated in accordance with local accounting requirements.

Specification of amounts recognised on the balance sheet

	31 Dec 2013	31 Dec 2012
Present value of commitments relating to in whole or in part funded pension plans	-1,202	-1,304
Fair value at the end of the period relating to specifically separated assets	1,303	1,322
Surplus in the pension foundation	101	18
Present value of commitments relating to unfunded pension plans	-166	-182
Unrecognised surplus in the pension foundation	-101	-18

Reported liability net on the balance sheet

	-166	-182

Specification of changes in the liability recognised on balance sheet as pension

	31 Dec 2013	31 Dec 2012
Balance at 1 Jan recognised as pension commitments	182	153
Pensions paid related to former employees of Postgirot Bank	-7	-7
Actuarial pension calculations	0	26
Effect of exchange rate changes	-9	10
Balance at 31 Dec	166	182

Specification of cost and income in respect of pensions

	2013	2012
Pensions paid related to former employees of Postgirot Bank	-7	-7
Pensions paid covered by the pension foundation	-67	-64
Actuarial pension calculation	7	-19
Defined benefit plans	-67	-90
Defined contribution plans	-59	-54
Pension costs¹	-126	-144
Return on specifically separated assets, %	3.0	8.2

1) See Note P8 "Staff costs".

Actual value of holdings in pension foundations

	31 Dec 2013	31 Dec 2012
EURm		
Shares	326	274
Interest-bearing securities	955	1,009
Other assets	22	39
Total	1,303	1,322

P33**Retirement benefit obligations, cont.****Assumptions for defined benefit obligations**

	2013	2012
Discount rate	2.2%	1.9%
The calculation is based on pay and pension levels on the accounting date	Yes	Yes

Next year's expected payment regarding defined benefit plans amounts to EUR 69m.

P34**Subordinated liabilities**

	31 Dec 2013	31 Dec 2012
EURm		
Dated subordinated debenture loans	4,107	5,160
Hybrid capital loans	1,864	1,971
Total	5,971	7,131

These debenture loans are subordinated to other liabilities. Dated debenture loans entitle the lender to payment before undated subordinated loans and hybrid capital loans. Within each respective category, the loans entitle lenders to equal payment rights.

At 31 December 2013 five loans – with terms specified below – exceeded 10 % of the total outstanding volume dated subordinated loans.

	Nominal value	Carrying amount	Interest rate (coupon)
EURm			
Dated loan ¹	1,000	996	Fixed
Dated loan ²	750	747	Fixed
Dated loan ³	750	747	Fixed
Dated loan ⁴	906	899	Fixed
Dated loan ⁵	725	718	Fixed

1) Maturity date 26 March 2020.

2) Maturity date 29 March 2021.

3) Call date 15 February 2017, maturity date 15 February 2022.

4) Maturity date 13 May 2021.

5) Maturity date 21 September 2022.

P35**Untaxed reserves**

	31 Dec 2013	31 Dec 2012
EURm		
Tax allocation reserve	—	103
Accumulated excess depreciation, equipment	3	5
Total	3	108

P36**Assets pledged as security for own liabilities**

EURm	31 Dec 2013	31 Dec 2012
Assets pledged for own liabilities		
Securities etc ¹	2,454	4,230
Total	2,454	4,230

The above pledges pertain to the following liabilities

Deposits by credit institutions	1,788	1,977
Deposits and borrowings from the public	2,380	2,480
Total	4,168	4,457

1) Relates only to securities recognised on the balance sheet. Securities borrowed or bought under reverse repurchase agreements are not recognised on the balance sheet and thus not included in the amount. Such transactions are disclosed in Note P45 "Transferred assets and obtained collaterals" which are permitted to be sold or repledged.

Assets pledged for own liabilities contain securities pledged as security in repurchase agreement and in securities lending. The transactions are conducted under standard agreements employed by financial markets participants. Counterparts in those transactions are credit institutions and the public. The transactions are typically short term with maturity within three months.

P37**Other assets pledged**

EURm	31 Dec 2013	31 Dec 2012
Other assets pledged¹		
Securities etc	7,033	6,225
Total	7,033	6,225

1) Collaterals pledged on behalf of other items other than the company's own liabilities, e.g. on behalf of a third party or on behalf of the company's own contingent liabilities are accounted for under this item.

Securities etc. includes interest-bearing securities pledged as security for payment settlements within the Central bank of Sweden. The terms and conditions require day to day security and relate to liquidity intraday/over night.

P38**Contingent liabilities**

EURm	31 Dec 2013	31 Dec 2012
Guarantees		
– Loan guarantees	69,815	70,514
– Other guarantees	570	15,774
Other contingent liabilities	0	4
Total	70,385	86,292

In the normal business Nordea issues various forms of guarantees in favour of the bank's customers. Loan guarantees are given for customers to guarantee obligations in other credit- and pension institutions. Other guarantees consist mainly of commercial guarantees such as bid guarantees, advance payment guarantees, warranty guarantees and export related guarantees.

Nordea Bank AB (publ) has issued a guarantee covering all commitments in Nordea Fastigheter AB, org no 556021–4917.

Nordea Bank AB (publ) has in December 2012 issued a guarantee of maximum EUR 60bn in favour of Nordea Bank Finland Plc where Nordea Bank AB (publ) guarantees the majority of the exposures in the exposure class IRB corporate in Nordea Bank Finland Plc. The guarantee covers EUR 20bn of corporate loans, guarantees, documentary credits and loan commitments. In addition, EUR 5bn of derivatives are covered by the guarantee as of 31 December 2013. The maximum amount of derivatives guaranteed is EUR 10bn. The guarantee increased the RWA by EUR 12bn. The guarantee will generate commission income, while the losses recognised on the guaranteed exposures will be transferred to Nordea Bank AB (publ). The guarantee is priced at arm's length, including expected credit losses and the cost of capital required by the guarantee. All internal transactions in the guarantee are eliminated in the consolidated accounts.

Nordea Bank AB (publ) has issued a guarantee of EUR 1,258m in favour of Nordea Bank Polska S.A. The guarantee covers a mortgage loan portfolio with real estate as collateral.

Nordea Bank AB (publ) has undertaken, in relation to certain individuals and on certain conditions, to be responsible for the potential payment liability against them in their capacity as managing directors or board member in group undertakings to Nordea Bank AB (publ).

A limited number of employees are entitled to severance pay if they are dismissed before reaching their normal retirement age.

Legal proceedings

Within the framework of the normal business operations, the company faces a number of claims in civil lawsuits and disputes, most of which involve relatively limited amounts. Presently, none of the current disputes are considered likely to have any significant adverse effect on the company or its financial position.

P39**Commitments**

EURm	31 Dec 2013	31 Dec 2012
Credit commitments¹	26,713	26,270
Total	26,713	26,270

1) Including unutilised portion of approved overdraft facilities of EUR 12,845m (EUR 12,952m).

For information about derivatives see Note P19 "Derivatives and hedge accounting".

P40**Capital adequacy****Items included in the capital base**

EURm	31 Dec 2013	31 Dec 2012
Tier 1 capital		
Paid-up capital	4,050	4,050
Share premium	1,080	1,080
Eligible capital	5,130	5,130
Reserves	12,838	10,759
Income from current year	1,955	3,474
Eligible reserves	14,793	14,233
Core tier 1 capital (before deductions)	19,923	19,363
Subordinated capital loans	1,949	1,992
Proposed/actual dividend	-1,734	-1,370
Deferred tax assets	-28	-19
Intangible assets	-729	-670
IRB provisions shortfall (-)	-81	-52
Deductions	-2,572	-2,111
Tier 1 capital (net after deductions)	19,300	19,244
– of which hybrid capital	1,949	1,992
– of which core tier 1 capital (net of deductions)	17,351	17,252
Tier 2 capital		
Dated subordinated loans	4,107	4,676
Other additional own funds	36	30
Tier 2 capital (before deductions)	4,143	4,706
IRB provisions excess (+)/shortfall (-)	-81	-52
Deductions	-81	-52
Tier 2 capital (net after deductions)	4,062	4,654
Capital base	23,362	23,898

Capital requirements and RWA

EURm	31 Dec 2013		31 Dec 2012	
	Capital requirement	Basel II RWA	Capital requirement	Basel II RWA
Credit risk	6,296	78,700	7,494	93,670
IRB foundation	3,428	42,854	4,752	59,394
– of which corporate	3,100	38,749	4,404	55,051
– of which institutions	105	1,318	140	1,751
– of which retail	180	2,254	188	2,345
– of which other	43	533	20	247
Standardised	2,868	35,846	2,742	34,276
– of which sovereign	2	26	2	21
– of which retail	101	1,258	106	1,327
– of which other	2,765	34,562	2,634	32,928
Market risk	128	1,596	123	1,539
– of which trading book, Internal Approach	34	429	39	484
– of which trading book, Standardised Approach	5	59	20	246
– of which banking book, Standardised Approach	89	1,108	64	809
Operational risk	250	3,121	219	2,739
– of which standardised	250	3,121	219	2,739
Sub total	6,674	83,417	7,836	97,948
Adjustment for transition rules				
Additional capital requirement according to transition rules	—	—	—	—
Total	6,674	83,417	7,836	97,948

More Capital Adequacy information can be found in the "Risk, Liquidity and Capital Management" section page 63.

P41

Classification of financial instruments

				Financial assets at fair value through profit or loss				
				Designated at fair value through profit or loss	Derivatives used for hedging	Available for sale	Non-financial assets	Total
31 Dec 2013, EURm	Loans and receivables	Held to maturity	Held for trading					
Assets								
Cash and balances with central banks	45	—	—	—	—	—	—	45
Treasury bills	—	17	4,935	—	—	—	—	4,952
Loans to credit institutions	80,104	—	271	543	—	—	—	80,918
Loans to the public	30,337	—	—	3,818	—	—	—	34,155
Interest-bearing securities	—	321	1,981	—	—	8,826	—	11,128
Financial instruments pledged as collateral	—	—	737	—	—	—	—	737
Shares	—	—	5,321	30	—	—	—	5,351
Derivatives	—	—	2,531	—	1,688	—	—	4,219
Fair value changes of the hedged items in portfolio hedge of interest rate risk	-11	—	—	—	—	—	—	-11
Investments in group undertakings	—	—	—	—	—	—	17,723	17,723
Investments in associated undertakings	—	—	—	—	—	—	7	7
Intangible assets	—	—	—	—	—	—	729	729
Property and equipment	—	—	—	—	—	—	118	118
Deferred tax assets	—	—	—	—	—	—	28	28
Current tax assets	—	—	—	—	—	—	0	0
Other assets	780	—	—	—	—	—	1,753	2,533
Prepaid expenses and accrued income	1,121	—	—	—	—	—	170	1,291
Total	112,376	338	15,776	4,391	1,688	8,826	20,528	163,923

	Financial liabilities at fair value through profit or loss					
	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Other financial liabilities	Non-financial liabilities	Total
31 Dec 2013, EURm						
Liabilities						
Deposits by credit institutions	753	2,071	—	14,676	—	17,500
Deposits and borrowings from the public	—	908	—	46,623	—	47,531
Debt securities in issue	0	0	—	62,961	—	62,961
Derivatives	2,614	—	1,013	—	—	3,627
Fair value changes of the hedged items in portfolio hedge of interest rate risk	—	—	—	715	—	715
Current tax liabilities	—	—	—	—	11	11
Other liabilities	244	0	—	2,925	1,004	4,173
Accrued expenses and prepaid income	—	—	—	759	391	1,150
Deferred tax liabilities	—	—	—	—	10	10
Provisions	—	—	—	—	184	184
Retirement benefit liabilities	—	—	—	—	166	166
Subordinated liabilities	—	—	—	5,971	—	5,971
Total	3,611	2,979	1,013	134,630	1,766	143,999

P41**Classification of financial instruments, cont.**

				Financial assets at fair value through profit or loss				
	Loans and receivables	Held to maturity	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Available for sale	Non-financial assets	Total
31 Dec 2012, EURm								
Assets								
Cash and balances with central banks	180	—	—	—	—	—	—	180
Treasury bills	—	17	5,075	—	—	—	—	5,092
Loans to credit institutions	66,960	—	312	734	—	—	—	68,006
Loans to the public	31,712	—	—	4,502	—	—	—	36,214
Interest-bearing securities	—	865	4,510	—	—	6,219	—	11,594
Financial instruments pledged as collateral	—	—	104	—	—	—	—	104
Shares	—	—	4,712	30	—	—	—	4,742
Derivatives	—	—	3,354	—	2,498	—	—	5,852
Fair value changes of the hedged items in portfolio hedge of interest rate risk	-1,157	—	—	—	—	—	—	-1,157
Investments in group undertakings	—	—	—	—	—	—	17,659	17,659
Investments in associated undertakings	—	—	—	—	—	—	8	8
Intangible assets	—	—	—	—	—	—	670	670
Property and equipment	—	—	—	—	—	—	121	121
Deferred tax assets	—	—	—	—	—	—	19	19
Current tax assets	—	—	—	—	—	—	41	41
Other assets	560	—	—	—	—	—	1,153	1,713
Prepaid expenses and accrued income	1,134	—	—	—	—	—	138	1,272
Total	99,389	882	18,067	5,266	2,498	6,219	19,809	152,130

	Financial liabilities at fair value through profit or loss					
	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Other financial liabilities	Non-financial liabilities	Total
31 Dec 2012, EURm						
Liabilities						
Deposits by credit institutions	104	1,855	—	17,383	—	19,342
Deposits and borrowings from the public	—	2,498	—	47,765	—	50,263
Debt securities in issue	—	—	—	48,285	—	48,285
Derivatives	3,659	—	507	—	—	4,166
Fair value changes of the hedged items in portfolio hedge of interest rate risk	—	—	—	16	—	16
Current tax liabilities	—	—	—	—	3	3
Other liabilities	560	—	—	560	515	1,635
Accrued expenses and prepaid income	—	—	—	1,172	296	1,468
Deferred tax liabilities	—	—	—	—	8	8
Provisions	—	—	—	—	148	148
Retirement benefit liabilities	—	—	—	—	182	182
Subordinated liabilities	—	—	—	7,131	—	7,131
Total	4,323	4,353	507	122,312	1,152	132,647

P41

Classification of financial instruments, cont.

Loans designated at fair value through profit or loss

EURm	31 Dec 2013	31 Dec 2012
Carrying amount	4,361	5,236
Maximum exposure to credit risk	4,361	5,236

Financial assets and liabilities designated at fair value through profit or loss**Changes in fair values of financial liabilities attributable to changes in credit risk**

The funding of Markets operations are measured at fair value and classified into the category "Fair value through profit or loss". The funding of Markets is generally of such a short term nature that the effect of changes in own credit risk is not significant.

Changes in fair values of financial assets attributable to changes in credit risk

The lending in Markets is generally of such a short term nature (mainly overnight deposits) that the effect of changes in credit risk is not significant.

Comparison of carrying amount and contractual amount to be paid at maturity

2013, EURm	Carrying amount	Amount to be paid at maturity
Financial liabilities designated at fair value through profit or loss	2,979	2,979

2012, EURm	Carrying amount	Amount to be paid at maturity
Financial liabilities designated at fair value through profit or loss	4,353	4,353

P42

Assets and liabilities at fair value

Fair value of financial assets and liabilities

EURm	31 Dec 2013		31 Dec 2012	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Cash and balances with central banks	45	45	180	180
Treasury bills	4,952	4,952	5,092	5,092
Loans	115,062	115,062	103,063	104,938
Interest-bearing securities	11,128	11,135	11,594	11,970
Financial instruments pledged as collateral	737	737	104	104
Shares	5,351	5,351	4,742	4,742
Derivatives	4,219	4,219	5,852	5,852
Other assets	780	780	560	560
Prepaid expenses and accrued income	1,121	1,121	1,134	1,134
Total financial assets	143,395	143,402	132,321	134,572

Financial liabilities

Deposits and debt instruments	134,678	135,333	125,037	123,711
Derivatives	3,627	3,627	4,166	4,166
Other liabilities	3,169	3,169	1,120	1,120
Accrued expenses and prepaid income	759	759	1,172	1,172
Total financial liabilities	142,233	142,888	131,495	130,169

For information about valuation of items measured at fair value on the balance sheet, see Note G1 "Accounting policies" and the section "Determination of fair value items measured at fair value on the balance sheet" in Note G42 "Assets and liabilities at fair value". For information about valuation of items not measured at fair value on the balance sheet, see the section "Financial assets and liabilities not held at fair value on balance sheet", below.

P42**Assets and liabilities at fair value, cont.****Assets and liabilities held at fair value on the balance sheet****Categorisation into the fair value hierarchy**

31 Dec 2013, EURm	Quoted prices in active markets for the same instrument (Level 1)	Valuation technique using observable data (Level 2)	Valuation technique using non-observable data (Level 3)	Total
Assets at fair value on the balance sheet¹				
Treasury bills	542	4,393	—	4,935
Loans to credit institutions	—	814	—	814
Loans to the public	—	3,818	—	3,818
Interest-bearing securities ²	11,055	330	159	11,544
Shares	5,326	—	25	5,351
Derivatives	14	4,183	22	4,219
Total	16,937	13,538	206	30,681
Liabilities at fair value on the balance sheet¹				
Deposits by credit institutions	—	2,824	—	2,824
Deposits and borrowings from the public	—	908	—	908
Derivatives	17	3,606	4	3,627
Other liabilities	95	149	—	244
Total	112	7,487	4	7,603

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 737m relates to the balance sheet item Financial instruments pledged as collateral.

31 Dec 2012, EURm	Quoted prices in active markets for the same instrument (Level 1)	Valuation technique using observable data (Level 2)	Valuation technique using non-observable data (Level 3)	Total
Assets at fair value on the balance sheet¹				
Treasury bills	2,839	2,236	—	5,075
Loans to credit institutions	—	1,046	—	1,046
Loans to the public	—	4,502	—	4,502
Interest-bearing securities ²	8,036	2,634	163	10,833
Shares	4,712	—	30	4,742
Derivatives	13	5,839	—	5,852
Total	15,600	16,257	193	32,050
Liabilities at fair value on the balance sheet¹				
Deposits by credit institutions	—	1,959	—	1,959
Deposits and borrowings from the public	—	2,498	—	2,498
Derivatives	17	4,148	0	4,165
Other liabilities	—	560	—	560
Total	17	9,165	0	9,182

1) All items are measured at fair value on a recurring basis at the end of each reporting period.

2) Of which EUR 104m relates to the balance sheet item Financial instruments pledged as collateral.

For determination of fair values for items measured at fair value on the balance sheet, see Note G42 "Assets and liabilities at fair value".

Transfers between level 1 and 2

During the year, the parent company transferred interest-bearing securities (including such financial instruments pledged as collateral) of EUR 253m (EUR 871m) from Level 1 to Level 2 and EUR 223m (EUR 453m) from Level 2 to Level 1 of the fair value hierarchy. The reason for the transfers from Level 1 to Level 2 was that the instruments ceased to

be actively traded during the year and fair values have now been obtained using valuation techniques with observable market inputs. The reason for the transfers from Level 2 to Level 1 was that the instruments have again been actively traded during the year and reliable quoted prices are obtained in the markets. Transfers between levels are considered to have occurred at the end of the year.

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Assets and liabilities at fair value, cont.

Movements in Level 3

2013, EURm	1 Jan 2013	Fair value gains/losses recognised in the income statement during the year		Settlements	Net transfers into Level 3	Translation differences	31 Dec 2013
		Realised	Unrealised				
Interest-bearing securities	163	—	—	–4	—	—	159
Shares	30	—	—	—	—	–5	25
Derivatives (net)	0	—	–4	—	22	—	18

Unrealised gains and losses relates to those assets and liabilities held at the end of the year. The parent company has transferred derivatives of EUR 22m from Level 2 into Level 3 during the year. The reason for the transfer from Level 2 to Level 3 was that observable market data was no longer

available. Transfers between levels are considered to have occurred at the end of the year. Fair value gains and losses in the income statement during the year are included in "Net result from items at fair value" (see Note P5). Assets and liabilities related to derivatives are presented net.

2012, EURm	1 Jan 2012	Realised	Unrealised	Settlements	Net transfers into/out of level 3	Translation differences	31 Dec 2012
Interest-bearing securities	163	—	—	—	—	—	163
Shares	34	—	—	–4	—	—	30
Derivatives (net of assets and liabilities)	0	—	—	—	—	—	0

Unrealised gains and losses relates to those assets and liabilities held at the end of the year. There have been no transfers into or out of Level 3 during the year. Fair value gains and losses in the income statement during the year are included in "Net result from items at fair value" (see Note G5). Assets and liabilities related to derivatives are presented net.

The valuation processes for fair value measurements in Level 3

Financial instruments

For information about the valuation processes, see Note G42 "Assets and liabilities at fair value".

Valuation techniques and inputs used in the fair value measurements in Level 3

31 Dec 2013, EURm	Fair value	Valuation techniques		
Shares				
Unlisted shares	25	Net asset value ¹		
Total ¹	25			
31 Dec 2013, EURm	Fair value	Valuation techniques	Unobservable input	Range of fair value ²
Derivatives				
Interest rate derivatives	18	Option model	Correlations Volatilities	+/- 0
Total	18			
31 Dec 2013, EURm	Fair value	Valuation techniques	Unobservable input	Range of fair value ³
Interest-bearing securities				
Credit institutions ⁴	159	Discounted cash flows	Credit spread	+/- 0
Total	159			

1) Effects of reasonably possible alternative assumptions are +/- 2 for both 2013 and 2012.

2) No derivatives in Level 3 2012.

3) Range of fair value for interest-bearing securities 31 Dec 2012 was EUR +/- 0.

4) Of which EUR 155m is priced at a credit spread (the difference between the discount rate and LTBOR) of 1.45% and a reasonable change of this credit spread would not affect the fair value due to callability features.

The tables above shows, for each class of assets and liabilities categorised in Level 3, the fair value, the valuation techniques used to estimate the fair value, significant unobservable inputs used in the valuation techniques and for financial assets and liabilities the fair value sensitivity to changes in key assumptions.

Fair value of assets and liabilities in Level 3 are estimated using valuation techniques based on assumptions that are not supported by market observable prices or rates. There may be uncertainty about a valuation, resulting from the choice of valuation technique or model used, the assumptions embedded in

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Assets and liabilities at fair value, cont.

those models, the extent to which inputs are not market observable, or as a result of other elements affecting the valuation technique. For financial instruments portfolio adjustments are applied to reflect such uncertainties and are deducted from the fair values produced by the models or other valuation techniques (for further information see Note G1 section 11 "Determination of fair value of financial instruments").

The column "range of fair value" and the footnote 1 and 3 in the tables above shows the sensitivity of the fair values of Level 3 financial instruments to changes in key assumptions. Where the exposure to an unobservable parameter is offset across different instruments then only the net impact is disclosed in the table. The range disclosed are likely to be greater than the true uncertainty in fair value of these instruments, as it is unlikely in practice that all unobservable parameters would be simultaneously at the extremes of their ranges of reasonably possible alternatives. The disclosure is neither predictive nor indicative of future movements in fair value.

In order to calculate the sensitivity (range) in fair value of derivatives a range of different modelling approaches are applied to determine an uncertainty interval around the reported fair value. The different approaches applied target various aspects of derivatives pricing. Two common components of derivative valuation models are volatility of underlying risk factors and correlation between the relevant risk factors. Each of these is addressed by applying different assumptions to input and/or the choice of modelling approach. Besides these common factors a number of asset class specific factors are addressed. These include equity dividend expectations, recovery assumptions for credit derivatives and inflation expectations. The fair values of derivatives are presented as the net of assets and liabilities.

In order to calculate the sensitivity (range) in fair value of shares and interest-bearing securities the fair value was increased and decreased within a range of 10 percentage units which are assessed to be reasonable changes in market movements.

Financial assets and liabilities not held at fair value on the balance sheet

31 Dec 2013, EURm	Carrying amount	Fair value	Level in fair value hierarchy
Assets not held at fair value on the balance sheet			
Cash and balances with central banks	45	45	1
Treasury bills	17	17	2
Loans	110,430	110,430	3
Interest-bearing securities	321	328	1, 2
Other assets	780	780	3
Prepaid expenses and accrued income	1,121	1,121	3
Total	112,714	112,721	
Liabilities not held at fair value on the balance sheet			
Deposits and debt instruments	130,946	131,601	3
Other liabilities	2,925	2,925	3
Accrued expenses and prepaid income	759	759	3
Total	134,630	135,285	

Cash and balances with central banks

The fair value equals the carrying amount. The fair value is based on quoted prices in active markets for relevant currencies and therefore the fair value measurement is categorised into Level 1 in the fair value hierarchy.

Loans

The fair value of "Loans to central banks", "Loans to credit institutions" and "Loans to the public" has been calculated as the carrying amount adjusted for fair value changes in interest rate risk. The fair value changes related to interest rate risk is based on changes in relevant interest rates compared with corresponding nominal interest rates in the portfolios. No adjustment has been made for changes in fair value of credit risk. The average probability of default (PD) for loans to credit institutions has been relatively unchanged. However the average PDs for retail customers has decreased which is an indication of that the fair value for loans to retail customers is higher than the calculated fair value and the average PDs for loans to corporates has increased thus indicating that the fair value for loans to corporate customers is lower than the calculated fair value. The fair value measurement is categorised into Level 3 in the fair value hierarchy.

Treasury bills and interest bearing-securities

The fair value is EUR 345m, of which EUR 207m is categorised in Level 1 and EUR 138m in Level 2 of the fair value hierarchy. The measurement principles follow those for similar instruments that are held at fair value on the balance sheet.

Other assets and prepaid expenses and accrued income

The balance sheet items "Other assets" and "Prepaid expenses and accrued income" consist of short receivables, mainly accrued interest receivables. The fair value is therefore considered to equal the carrying amount and is categorised into Level 3 in the fair value hierarchy.

Deposits and debt instruments

The fair value of "Deposits by credit institutions", "Deposits and borrowings from the public", "Debt securities in issue" and "Subordinated liabilities" has been calculated as the carrying amount adjusted for fair value changes in interest rate risk and in own credit risk. The fair value is categorised into Level 3 in the fair value hierarchy. The fair value changes related to interest rate risk is based on changes in relevant interest rates compared with corresponding nominal interest rate in the portfolios. The fair value changes in the credit risk is calculated as the difference between the credit spread in the nominal interest rate compared with the current spread that is observed in the market. This calculation is performed on an aggregated level for all long term issuance recognised in the balance sheet items "Debt securities in issue" and "Subordinated liabilities". As the contractual maturity is short for "Deposits by credit institutions" and "Deposits and borrowing from the public" the changes in Nordea's own credit risk related to these items is assumed not to be significant. This is also the case for short term issuances recognised in the balance sheet items "Debt securities in issue" and "Subordinated liabilities".

Other liabilities and accrued expenses and prepaid income

The balance sheet items "Other liabilities" and "Accrued expenses and prepaid income" consist of short-term payables, mainly payables on securities settlement. The fair value is therefore considered to be equal to the carrying amount and is categorised into Level 3 in the fair value hierarchy.

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Financial instruments set off on balance or subject to netting agreements

31 Dec 2013, EURm	Gross recognised financial liabilities ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	3,693	-102	3,591	-1,886	-1	-1,228	476
Reverse repurchase agreements	211	—	211	-211	—	—	0
Securities borrowing agreements	4,354	—	4,354	—	-4,354	—	0
Total	8,258	-102	8,156	-2,097	-4,355	-1,228	476

31 Dec 2013, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	3,074	-102	2,972	-1,886	—	-123	963
Repurchase agreements	693	—	693	-211	-482	—	0
Securities lending agreements	2,979	—	2,979	—	-2,979	—	0
Total	6,746	-102	6,644	-2,097	-3,461	-123	963

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as "Loans to credit institutions" or "Loans to the public". Repurchase agreements and Securities lending agreements are on the balance sheet classified as "Deposits by credit institution" or as "Deposits and borrowings from the public".

31 Dec 2012, EURm	Gross recognised financial liabilities ¹	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
Assets							
Derivatives	5,546	—	5,546	-2,066	—	-2,591	889
Reverse repurchase agreements	19	—	19	-19	—	—	0
Securities borrowing agreements	5,227	—	5,227	—	-5,227	—	0
Total	10,792	—	10,792	-2,085	-5,227	-2,591	889

31 Dec 2012, EURm	Gross recognised financial liabilities ¹	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet ²	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
Liabilities							
Derivatives	3,863	—	3,863	-2,066	—	-11	1,786
Repurchase agreements	104	—	104	-19	-85	—	0
Securities lending agreements	4,352	—	4,352	—	-4,352	—	0
Total	8,319	—	8,319	-2,085	-4,437	-11	1,786

1) All amounts are measured at fair value.

2) Reverse repurchase agreements and Securities borrowing agreements are on the balance sheet classified as Loans to credit institutions or Loans to the public. Repurchase agreements and Securities lending agreements are on the balance sheet classified as Deposits by credit institution or as Deposits and borrowings from the public.

Enforceable master netting arrangements and similar agreements

The fact that financial instruments are being accounted for on a gross basis on the balance sheet, would not imply that the financial instruments are not subject to master netting agreements or similar arrangements. Generally financial instruments (derivatives and securities lending transactions), would be subject to master netting agreements, and as a conse-

quence Nordea would be allowed to benefit from netting both in the ordinary course of business and in the case of default towards its counter parties, in any calculations involving counterparty credit risk. The reason why the netted exposures are not reflected under assets and liabilities on the balance sheet, would in most instances depend on the limited application of net settlement of financial transactions.

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Assets and liabilities in foreign currencies

31 Dec 2013, EURbn	EUR	SEK	DKK	NOK	USD	Other	Total
Total assets	47.2	58.1	4.6	4.7	34.6	14.7	163.9
Total liabilities	27.1	58.3	4.6	4.7	34.6	14.7	144.0

31 Dec 2012, EURbn	EUR	SEK	DKK	NOK	USD	Other	Total
Total assets	43.1	59.7	10.0	5.0	20.2	14.1	152.1
Total liabilities	29.9	60.0	6.5	1.9	20.2	14.1	132.6

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Transferred assets and obtained collaterals

Transferred assets that are still recognised on the balance sheet and associated liabilities

All assets transferred and the liabilities associated with these transactions are specified in the following tables. The assets continue to be recognised on the balance sheet since Nordea is still exposed to changes in the fair value of the assets. Therefore, these assets and its associated liabilities are included in the tables below.

EURm	31 Dec 2013	31 Dec 2012
Repurchase agreements		
Treasury bills	737	104
Total	737	104

Liabilities associated with the assets

EURm	31 Dec 2013	31 Dec 2012
Repurchase agreements		
Deposits by credit institutions	753	104
Total	753	104

Obtained collaterals which are permitted to be sold or repledged

Nordea obtains collaterals under reverse repurchase and securities borrowing agreements which, under the terms of the agreements, can be sold or repledged. The transactions are conducted under standard agreements employed by financial markets participants. Generally, the agreements require additional collateral to be provided if the value of the securities falls below a predetermined level. Under standard terms for most repurchase transactions, the recipient of collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transactions. The fair value of the securities obtained as collateral under reverse repurchase and securities borrowing agreements are disclosed below.

EURm	31 Dec 2013	31 Dec 2012
Reverse repurchase agreements		
Received collaterals which can be repledged or sold	268	309
– of which repledged or sold	268	309
Securities borrowing agreements		
Received collaterals which can be repledged or sold	2,077	4,052
– of which repledged or sold	2,077	4,052
Total	2,345	4,361

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Maturity analysis for assets and liabilities

Expected maturity

	Note	31 Dec 2013, EURm			31 Dec 2012, EURm		
		Expected to be recovered or settled:			Expected to be recovered or settled:		
		Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
Cash and balances with central banks		45	—	45	180	—	180
Treasury bills	P14	—	4,952	4,952	217	4,875	5,092
Loans to credit institutions	P15	64,337	16,581	80,918	46,932	21,074	68,006
Loans to the public	P15	30,308	3,847	34,155	20,319	15,895	36,214
Interest-bearing securities	P16	2,237	8,891	11,128	2,056	9,538	11,594
Financial instruments pledged as collateral	P17	737	—	737	104	—	104
Shares	P18	5,321	30	5,351	4,712	30	4,742
Derivatives	P19	744	3,475	4,219	424	5,428	5,852
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	–2	–9	–11	–11	–1,146	–1,157
Investments in group undertakings	P21	—	17,723	17,723	—	17,659	17,659
Investments in associated undertakings	P22	—	7	7	—	8	8
Intangible assets	P23	—	729	729	—	670	670
Property and equipment	P24	—	118	118	—	121	121
Deferred tax assets	P13	19	9	28	5	14	19
Current tax assets		0	—	0	41	—	41
Other assets	P25	2,533	—	2,533	1,713	—	1,713
Prepaid expenses and accrued income	P26	850	441	1,291	712	560	1,272
Total assets		107,129	56,794	163,923	77,404	74,726	152,130
Deposits by credit institutions	P27	13,356	4,144	17,500	15,321	4,021	19,342
Deposits and borrowings from the public	P28	47,412	119	47,531	50,254	9	50,263
Debt securities in issue	P29	35,606	27,355	62,961	20,615	27,670	48,285
Derivatives	P19	763	2,864	3,627	532	3,634	4,166
Fair value changes of the hedged items in portfolio hedge of interest rate risk	P20	52	663	715	—	16	16
Current tax liabilities		11	—	11	3	—	3
Other liabilities	P30	4,173	—	4,173	1,635	—	1,635
Accrued expenses and prepaid income	P31	1,150	—	1,150	1,462	6	1,468
Deferred tax liabilities	P13	10	—	10	8	—	8
Provisions	P32	42	142	184	129	19	148
Retirement benefit liabilities	P33	—	166	166	182	—	182
Subordinated liabilities	P34	—	5,971	5,971	5	7,126	7,131
Total liabilities		102,575	41,424	143,999	90,146	42,501	132,647

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Maturity analysis for assets and liabilities, cont.

Contractual undiscounted cash flows

31 Dec 2013, EURm	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Treasury bills	—	202	482	4,687	814	6,185
Loans to credit institutions	35	47,340	16,639	13,358	6,021	83,393
Loans to the public	—	11,085	4,586	16,991	4,304	36,966
Interest bearing securities	—	327	2,845	7,450	1,965	12,587
Other	—	—	—	—	11,519	11,519
Total financial assets	35	58,954	24,552	42,486	24,623	150,650
Deposits by credit institutions	1,855	10,808	1,468	3,515	184	17,830
Deposits and borrowings from the public	36,191	8,361	1,634	1,171	294	47,651
– of which Deposits	36,191	8,361	1,634	1,171	294	47,651
Debt securities in issue	—	23,414	13,230	25,119	12,631	74,394
– of which Debt securities in issue	—	23,253	13,110	22,377	7,630	66,370
– of which Other	—	161	120	2,742	5,001	8,024
Other	—	—	—	—	28,209	28,209
Total financial liabilities	38,046	42,583	16,332	29,805	41,318	168,084
Derivatives, cash inflow	—	22,486	21,415	32,842	6,480	83,223
Derivatives, cash outflow	—	22,123	20,049	33,955	5,809	81,936
Net exposure	—	363	1,366	–1,113	671	1,287
Exposure	–38,011	16,734	9,586	11,568	–16,024	–16,147
Cumulative exposure	–38,011	–21,277	–11,691	–123	–16,147	—

31 Dec 2012, EURm	Payable on demand	Maximum 3 months	3–12 months	1–5 years	More than 5 years	Total
Treasury bills	—	—	295	4,671	702	5,668
Loans to credit institutions	2,095	36,186	9,094	15,833	5,929	69,137
Loans to the public	4,496	8,614	5,235	17,909	2,408	38,662
Interest bearing securities	—	584	2,078	9,496	707	12,865
Other	—	—	—	—	11,307	11,307
Total financial assets	6,591	45,384	16,702	47,909	21,053	137,639
Deposits by credit institutions	1,462	12,438	2,751	2,693	155	19,499
Deposits and borrowings from the public	35,417	11,962	2,794	261	384	50,818
– of which Deposits	35,417	11,962	2,794	261	384	50,818
Debt securities in issue	—	14,260	7,893	25,646	13,223	61,022
– of which Debt securities in issue	—	14,098	7,241	22,759	8,057	52,155
– of which Other	—	162	652	2,887	5,166	8,867
Other	—	—	—	—	26,442	26,442
Total financial liabilities	36,879	38,660	13,436	28,600	40,204	157,781
Derivatives, cash inflow	—	29,008	16,334	33,202	7,123	85,667
Derivatives, cash outflow	—	22,752	29,769	24,382	6,256	83,159
Net exposure	—	6,256	–13,435	8,820	867	2,508
Exposure	–30,288	12,980	–10,171	28,129	–18,284	–17,634
Cumulative exposure	–30,288	–17,308	–27,479	650	–17,634	—

The table is based on contractual maturities for on balance sheet financial instruments. For derivatives, the expected cash inflows and outflows are disclosed for both derivative assets and derivative liabilities, as derivatives are managed on a net basis. In addition to the instruments on the balance sheet and derivative instruments, Nordea has credit commitments amounting to

EUR 26,713m (EUR 26,270m), which could be drawn on at any time. Nordea has also issued guarantees of EUR 70,385m (EUR 86,288m) which may lead to future cash outflows if certain events occur.

For further information about remaining maturity, see also the section of Risk, Liquidity and Capital management.

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Related-party transactions

The information below is presented from a Nordea perspective, meaning that the information shows the effect from related party transactions on the Nordea figures. For more information on definitions, see Note G1 "Accounting policies", section 26 and Note G48 "Related-party transactions".

EURm	Group undertakings		Associated undertakings		Other related parties	
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Assets						
Loans and receivables	80,672	66,608	141	44	—	—
Interest-bearing securities	117	231	—	—	—	—
Derivatives	1,766	2,062	6	26	—	—
Investments in associated undertakings	—	—	7	8	—	—
Investments in group undertakings	17,723	17,659	—	—	—	—
Other assets	847	442	—	—	—	—
Prepaid expenses and accrued income	768	725	—	—	—	—
Total assets	101,893	87,727	154	78	—	—

EURm	Group undertakings		Associated undertakings		Other related parties	
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012
Liabilities						
Deposits	6,688	8,652	2	1	21	27
Debt securities in issue	340	156	—	—	—	—
Derivatives	2,252	3,138	—	—	—	—
Other liabilities	267	223	—	—	—	—
Accrued expenses and deferred income	172	378	—	—	—	—
Total liabilities	9,719	12,547	2	1	21	27
Off balance¹	77,684	90,565	1,931	1,910	—	—

1) Including guarantees to Nordea Bank Finland Plc and Nordea Bank Polska S.A., see Note P38 "Contingent liabilities" as well as nominal values on derivatives in associated undertakings.

EURm	Group undertakings		Associated undertakings		Other related parties	
	2013	2012	2013	2012	2013	2012
Net interest income and expenses	209	601	1	1	0	—
Net fee and commission income	612	230	—	—	—	—
Net result from items at fair value	525	–351	9	40	—	0
Other operating income	637	473	—	—	—	—
Total operating expenses	–133	–158	—	—	—	—
Profit before loan losses	1,850	795	10	41	0	0

Compensation and loans to key management personnel

Compensation and loans to key management personnel are specified in Note G7 "Staff costs".

Other related-party transactions

Nordea Bank AB (publ) takes part in a guarantee consortium to support Norwegian Eksportfinans ASA. For further information, see Note G48 "Related-party transactions".

Auditor's report

To the annual meeting of the shareholders of Nordea Bank AB (publ)
Corporate identity number 516406-0120

Report on the annual accounts and the consolidated accounts

We have audited the annual accounts and the consolidated accounts of Nordea Bank AB (publ) for the year 2013. The annual accounts and the consolidated accounts of the company are included in the printed version of this document on pages 46–209.

Responsibilities of the Board of Directors and the Managing Director for the annual accounts and the consolidated accounts
The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of the annual accounts in accordance with the Annual Accounts Act of Credit Institutions and Security Companies and for the fair presentation of the consolidated accounts in accordance with the International Financial Reporting Standards, as adopted by the EU, and the Annual Accounts Act of Credit Institutions and Securities Companies, and for such internal control as the Board of Directors and the Managing Director determine is necessary to enable the preparation of annual accounts and the consolidated accounts that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these annual accounts and consolidated accounts based on our audit. We conducted our audit in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the annual accounts and the consolidated accounts are free from material misstatements. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual accounts and the consolidated accounts. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the annual accounts and the consolidated accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the annual accounts and the consolidated accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors and the Managing Director, as well as evaluating the overall presentation of the annual accounts and the consolidated accounts. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the annual accounts have been prepared in accordance with the Annual Accounts Act of Credit Institutions and Securities Companies, and present fairly, in all material respects, the financial position of the parent company as of 31 December 2013 and of its financial performance and cash flows for the year then ended in accordance with the Annual Accounts Act of Credit Institutions and Securities Companies. The consolidated accounts have been prepared in accordance with the Annual Accounts Act of Credit Institutions and Securities Companies, and present fairly, in all material respects, the financial position of the group as of 31 December 2013 and of its financial performance and cash flows for the year then ended in accordance with the International Financial Reporting Standards, as adopted by the EU, and the Annual Accounts Act of Credit Institutions and Securities Companies. A Corporate Governance Report has been prepared. The Board of Director's report and the Corporate Governance Report are consistent with the other parts of the annual accounts and the consolidated accounts.

We therefore recommend that the annual meeting of shareholders adopt the income statement and balance sheet of the parent company and the group.

Report on other legal and regulatory requirements

In addition to our audit of the annual accounts and the consolidated accounts, we have also audited the proposed appropriations of the company's profit or loss and the administration of the Board of Directors and the Managing Director of Nordea Bank AB (publ) for the year 2013.

Responsibilities of the Board of Directors and the Managing Director

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss, and the Board of Directors and the Managing Director are responsible for administration under the Companies Act and the Banking and Financing Business Act.

Auditor's responsibility

Our responsibility is to express an opinion with reasonable assurance on the proposed appropriations of the company's profit or loss and on the administration based on our audit. We conducted the audit in accordance with generally accepted auditing standards in Sweden.

As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss, we examined the Board of Directors' reasoned statement and a selection of supporting evidence in order to be able to assess whether the proposal is in accordance with the Companies Act.

As a basis for our opinion concerning discharge from liability, in addition to our audit of the annual accounts and the consolidated accounts, we examined significant

decisions, actions taken and circumstances of the company in order to determine whether any member of the Board of Directors or the Managing Director is liable to the company. We also examined whether any member of the Board of Directors or the Managing Director has, in any other way, acted in contravention of the Companies Act, the Banking and Financing Business Act, the Annual Accounts Act of Credit Institutions and Securities Companies, or the Articles of Association.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

Opinions

We recommend to the annual meeting of shareholders that the profit be appropriated in accordance with the proposal in the Board of Director's report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

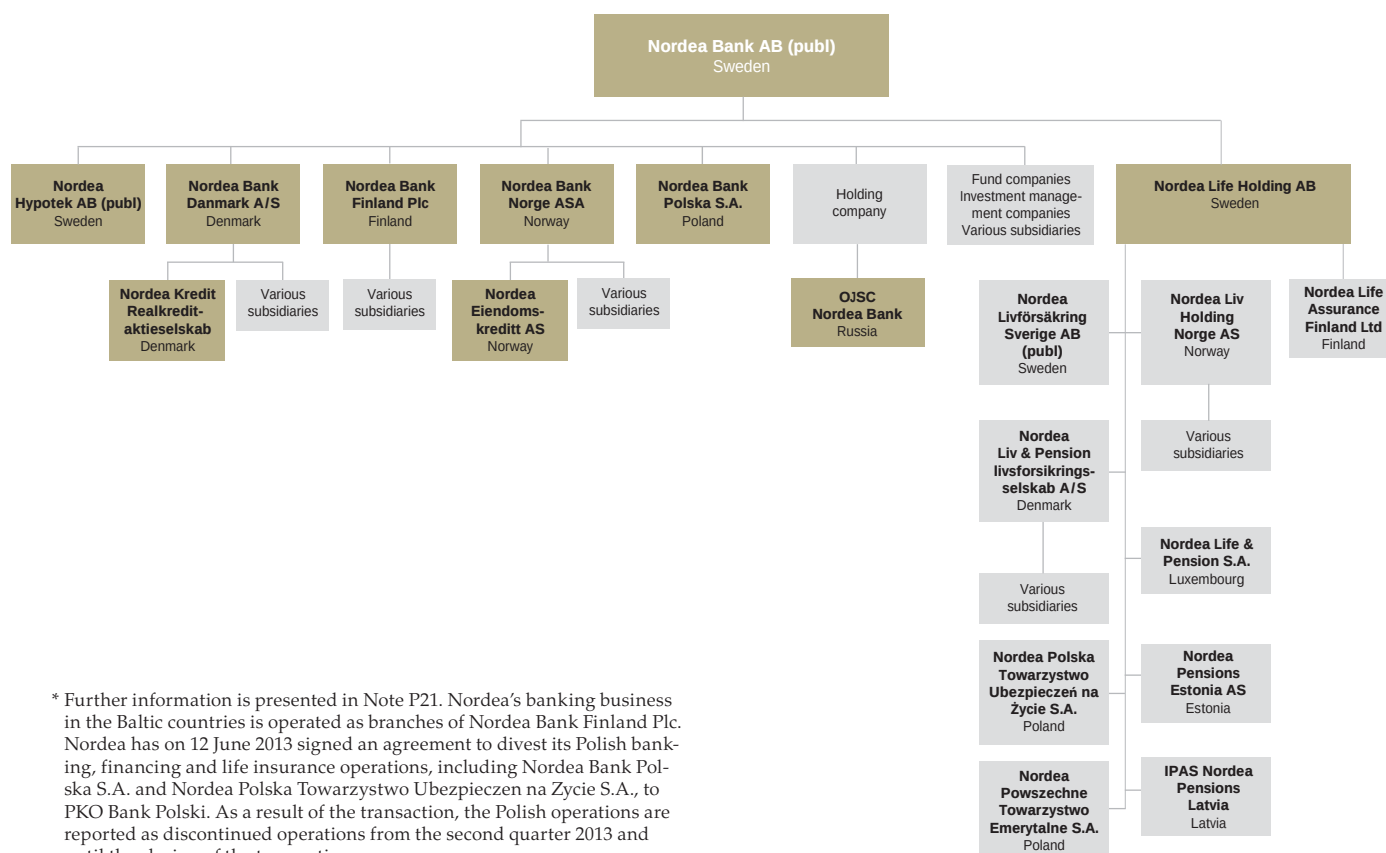
Stockholm, 6 February 2014

KPMG AB

Hans Åkervall
Authorised Public Accountant

Legal structure

Main legal structure*, as of 31 December 2013



**ANNEX 3 - UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS OF
NORDEA BANK AB FOR THE THREE MONTHS ENDED 31 MARCH 2015**

Income statement

EURm	Q1 2015	Q1 2014	Jan-Dec 2014
Operating income			
Interest income	2,239	2,528	9,995
Interest expense	-951	-1,166	-4,513
Net interest income	1,288	1,362	5,482
Fee and commission income	1,002	931	3,799
Fee and commission expense	-245	-227	-957
Net fee and commission income	757	704	2,842
Net result from items at fair value	644	411	1,425
Profit from companies accounted for under the equity method	10	9	18
Other operating income	15	15	457
Total operating income	2,714	2,501	10,224
Operating expenses			
General administrative expenses:			
Staff costs	-777	-756	-3,149
Other expenses	-363	-426	-1,635
Depreciation, amortisation and impairment charges of tangible and intangible assets	-44	-55	-582
Total operating expenses	-1,184	-1,237	-5,366
Profit before loan losses	1,530	1,264	4,858
Net loan losses	-122	-158	-534
Operating profit	1,408	1,106	4,324
Income tax expense	-326	-266	-953
Net profit for the period from continuing operations	1,082	840	3,371
Net profit for the period from discontinued operations, after tax	0	-9	-39
Net profit for the period	1,082	831	3,332
Attributable to:			
Shareholders of Nordea Bank AB (publ)	1,082	831	3,332
Non-controlling interests	-	-	-
Total	1,082	831	3,332
Basic earnings per share, EUR - Total operations	0.27	0.21	0.83
Diluted earnings per share, EUR - Total operations	0.27	0.21	0.83

Statement of comprehensive income

EURm	Q1 2015	Q1 2014	Jan-Dec 2014
Net profit for the period	1,082	831	3,332
Items that may be reclassified subsequently to the income statement			
Currency translation differences during the period	368	-30	-1,039
Hedging of net investments in foreign operations:			
Valuation gains/losses during the period	-139	-14	435
Tax on valuation gains/losses during the period	31	3	-96
Available for sale investments: ¹			
Valuation gains/losses during the period	44	11	40
Tax on valuation gains/losses during the period	-12	-3	-8
Cash flow hedges:			
Valuation gains/losses during the period	-14	-31	31
Tax on valuation gains/losses during the period	2	6	-7
Items that may not be reclassified subsequently to the income statement			
Defined benefit plans:			
Remeasurement of defined benefit plans	-234	-57	-518
Tax on remeasurement of defined benefit plans	52	11	120
Other comprehensive income, net of tax²	98	-104	-1,042
Total comprehensive income	1,180	727	2,290
Attributable to:			
Shareholders of Nordea Bank AB (publ)	1,180	727	2,290
Non-controlling interests	-	-	-
Total	1,180	727	2,290

¹ Valuation gains/losses related to hedged risks under fair value hedge accounting are accounted for directly in the income statement.

² Of which EUR 2m for Q1 2015 (Q1 2014: EUR -12m, Jan-Dec 2014: EUR -12m) related to discontinued operations.

Balance sheet

EURm	31 Mar 2015	31 Dec 2014	31 Mar 2014
Assets			
Cash and balances with central banks	35,080	31,067	32,553
Loans to central banks	15,323	6,958	8,771
Loans to credit institutions	11,914	12,217	11,872
Loans to the public	357,720	348,085	346,384
Interest-bearing securities	90,911	87,110	87,457
Financial instruments pledged as collateral	10,709	12,151	8,643
Shares	45,712	39,749	34,184
Derivatives	124,440	105,119	69,909
Fair value changes of the hedged items in portfolio hedge of interest rate risk	243	256	203
Investments in associated undertakings	501	487	518
Intangible assets	3,023	2,908	3,259
Properties and equipment	547	509	474
Investment properties	3,222	3,227	3,585
Deferred tax assets	126	130	78
Current tax assets	283	132	171
Retirement benefit assets	38	42	321
Other assets	24,133	17,581	16,701
Prepaid expenses and accrued income	1,929	1,614	2,493
Assets held for sale	-	-	8,822
Total assets	725,854	669,342	636,398
<i>Of which assets customer bearing the risk</i>	<i>32,933</i>	<i>29,125</i>	<i>25,945</i>
Liabilities			
Deposits by credit institutions	65,868	56,322	53,039
Deposits and borrowings from the public	208,716	197,254	203,688
Liabilities to policyholders	56,309	51,843	48,933
Debt securities in issue	199,256	194,274	186,342
Derivatives	119,676	97,340	64,015
Fair value changes of the hedged items in portfolio hedge of interest rate risk	3,721	3,418	2,181
Current tax liabilities	367	368	407
Other liabilities	30,509	26,973	33,416
Accrued expenses and prepaid income	2,595	1,943	4,079
Deferred tax liabilities	922	983	913
Provisions	298	305	173
Retirement benefit obligations	750	540	379
Subordinated liabilities	8,395	7,942	6,554
Liabilities held for sale	-	-	4,042
Total liabilities	697,382	639,505	608,161
Equity			
Non-controlling interests	2	2	2
Share capital	4,050	4,050	4,050
Share premium reserve	1,080	1,080	1,080
Other reserves	-1,103	-1,201	-263
Retained earnings	24,443	25,906	23,368
Total equity	28,472	29,837	28,237
Total liabilities and equity	725,854	669,342	636,398
Assets pledged as security for own liabilities	188,807	163,041	178,048
Other assets pledged	9,466	11,265	9,492
Contingent liabilities	23,019	22,017	20,282
Credit commitments ¹	73,332	74,291	78,807
Other commitments	1,286	1,644	1,359

¹ Including unutilised portion of approved overdraft facilities of EUR 37,982m (31 Dec 2014: EUR 38,234m, 31 Mar 2014: EUR 43,929m).

Statement of changes in equity

Attributable to shareholders of Nordea Bank AB (publ)										
Other reserves:										
EURm	Share capital ¹	Share premium reserve	Translation of foreign operations	Cash flow hedges	Available for sale investments	Defined benefit plans	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 Jan 2015	4,050	1,080	-1,313	6	113	-7	25,906	29,835	2	29,837
Net profit for the period	-	-	-	-	-	-	1,082	1,082	-	1,082
Other comprehensive income, net of tax	-	-	260	-12	32	-182	-	98	-	98
<i>Total comprehensive income</i>	-	-	260	-12	32	-182	1,082	1,180	-	1,180
Share-based payments ²	-	-	-	-	-	-	2	2	-	2
Dividend for 2014	-	-	-	-	-	-	-2,501	-2,501	-	-2,501
Purchase of own shares ³	-	-	-	-	-	-	-46	-46	-	-46
Balance at 31 Mar 2015	4,050	1,080	-1,053	-6	145	-189	24,443	28,470	2	28,472

Attributable to shareholders of Nordea Bank AB (publ)										
Other reserves:										
EURm	Share capital ¹	Share premium reserve	Translation of foreign operations	Cash flow hedges	Available for sale investments	Defined benefit plans	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 Jan 2014	4,050	1,080	-613	-18	81	391	24,236	29,207	2	29,209
Net profit for the period	-	-	-	-	-	-	3,332	3,332	-	3,332
Other comprehensive income, net of tax	-	-	-700	24	32	-398	-	-1,042	-	-1,042
<i>Total comprehensive income</i>	-	-	-700	24	32	-398	3,332	2,290	-	2,290
Share-based payments ²	-	-	-	-	-	-	16	16	-	16
Dividend for 2013	-	-	-	-	-	-	-1,734	-1,734	-	-1,734
Disposal of own shares ³	-	-	-	-	-	-	56	56	-	56
Balance at 31 Dec 2014	4,050	1,080	-1,313	6	113	-7	25,906	29,835	2	29,837

Attributable to shareholders of Nordea Bank AB (publ)										
Other reserves:										
EURm	Share capital ¹	Share premium reserve	Translation of foreign operations	Cash flow hedges	Available for sale investments	Defined benefit plans	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 Jan 2014	4,050	1,080	-613	-18	81	391	24,236	29,207	2	29,209
Net profit for the period	-	-	-	-	-	-	831	831	-	831
Other comprehensive income, net of tax	-	-	-41	-25	8	-46	-	-104	-	-104
<i>Total comprehensive income</i>	-	-	-41	-25	8	-46	831	727	-	727
Share-based payments ²	-	-	-	-	-	-	8	8	-	8
Dividend for 2013	-	-	-	-	-	-	-1,734	-1,734	-	-1,734
Disposal of own shares ³	-	-	-	-	-	-	27	27	-	27
Balance at 31 Mar 2014	4,050	1,080	-654	-43	89	345	23,368	28,235	2	28,237

¹ Total shares registered were 4,050 million (31 Dec 2014: 4,050 million, 31 Mar 2014: 4,050 million).

² The total holding of own shares related to Long Term Incentive Programme (LTIP) is 15.9 million (31 Dec 2014: 15.9 million, 31 Mar 2014: 28.1 million).

³ Refers to the change in the holding of own shares related to the Long Term Incentive Programme, trading portfolio and Nordea's shares within portfolio schemes in Denmark. The number of own shares at 31 Mar 2015 was 26.9 million (31 Dec 2014: 23.0 million, 31 Mar 2014: 18.3 million).

Cash flow statement, condensed - Total operations

EURm	Jan-Mar 2015	Jan-Mar 2014	Jan-Dec 2014
<i>Operating activities</i>			
Operating profit	1,408	1,106	4,324
Profit for the period from discontinued operations, after tax	0	-9	-39
Adjustments for items not included in cash flow	4,016	2,143	8,137
Income taxes paid	-467	-330	-966
Cash flow from operating activities before changes in operating assets and liabilities	4,957	2,910	11,456
Changes in operating assets and liabilities	4,664	-4,533	-22,280
Cash flow from operating activities	9,621	-1,623	-10,824
<i>Investing activities</i>			
Sale/acquisition of associated undertakings	-	-	481
Properties and equipment	-1	-63	-183
Intangible assets	-67	-68	-271
Net investments in debt securities, held to maturity	-12	-36	2,750
Other financial fixed assets	0	-1	477
Cash flow from investing activities	-80	-168	3,254
<i>Financing activities</i>			
Issued/amortised subordinated liabilities	-16	-	638
Divestment/repurchase of own shares incl change in trading portfolio	-46	27	56
Dividend paid	-2,501	-1,734	-1,734
Cash flow from financing activities	-2,563	-1,707	-1,040
Cash flow for the period	6,978	-3,498	-8,610
Cash and cash equivalents at beginning of the period	39,683	45,670	45,670
Translation difference	3,211	-45	2,623
Cash and cash equivalents at end of the period	49,872	42,127	39,683
Change	6,978	-3,498	-8,610
Cash and cash equivalents	31 Mar	31 Mar	31 Dec
The following items are included in cash and cash equivalents (EURm):	<u>2015</u>	<u>2014</u>	<u>2014</u>
Cash and balances with central banks	35,080	32,553	31,067
Loans to central banks	12,651	7,536	6,454
Loans to credit institutions	2,141	1,833	2,162
Assets held for sale	-	205	-
Total cash and cash equivalents	49,872	42,127	39,683

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consist of deposits in accounts with central banks and postal giro systems under government authority, where the following conditions are fulfilled:

- the central bank or the postal giro system is domiciled in the country where the institution is established.
- the balance on the account is readily available at any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities.

Exchange rates

	Jan-Mar 2015	Jan-Dec 2014	Jan-Mar 2014
EUR 1 = SEK			
Income statement (average)	9.3804	9.1012	8.8598
Balance sheet (at end of period)	9.2901	9.3930	8.9483
EUR 1 = DKK			
Income statement (average)	7.4500	7.4548	7.4624
Balance sheet (at end of period)	7.4697	7.4453	7.4659
EUR 1 = NOK			
Income statement (average)	8.7313	8.3597	8.3495
Balance sheet (at end of period)	8.7035	9.0420	8.2550
EUR 1 = RUB			
Income statement (average)	70.8841	50.9996	48.0351
Balance sheet (at end of period)	62.4400	72.3370	48.7800

Business definitions

Return on equity

Net profit for the year excluding non-controlling interests as a percentage of average equity for the year. Average equity including net profit for the year and dividend until paid, non-controlling interests excluded.

Total shareholders return (TSR)

Total shareholders return is measured as growth in the value of a shareholding during the year, assuming the dividends are reinvested at the time of the payment to purchase additional shares.

Risk-adjusted profit

Risk-adjusted profit is defined as total income minus total operating expenses, minus Expected losses and standard tax. In addition, Risk-adjusted profit excludes major non-recurring items.

Tier 1 capital

The Tier 1 capital of an institution consists of the sum of the Common equity tier 1 capital and Additional Tier 1 capital of the institution. Common equity tier 1 capital includes consolidated shareholders' equity excluding investments in insurance companies, proposed dividend, deferred tax assets, intangible assets in the banking operations, the full expected shortfall deduction (the negative difference between expected losses and provisions) and finally other deductions such as cash flow hedges.

Tier 1 capital ratio

Tier 1 capital as a percentage of risk exposure amount. The Common equity tier 1 capital ratio is calculated as Common equity tier 1 capital as a percentage of risk exposure amount.

Loan loss ratio

Net loan losses (annualised) divided by the quarterly closing balance of loans to the public (lending).

Impairment rate, gross

Individually assessed impaired loans before allowances divided by total loans before allowances.

Impairment rate, net

Individually assessed impaired loans after allowances divided by total loans before allowances.

Total allowance rate

Total allowances divided by total loans before allowances.

Allowances in relation to impaired loans

Allowances for individually assessed impaired loans divided by individually assessed impaired loans before allowances.

Total allowances in relation to impaired loans (provisioning ratio)

Total allowances divided by total impaired loans before allowances.

Non-performing, not impaired

Past due loans, not impaired due to future cash flows (included in Loans, not impaired).

Expected losses

Expected losses reflect the normalised loss level of the individual loan exposure over a business cycle as well as various portfolios.

Economic capital

Economic Capital is Nordea's internal estimate of required capital and measures the capital required to cover unexpected losses in the course of its business with a certain probability. EC uses advanced internal models to provide a consistent measurement for Credit Risk, Market Risk, Operational Risk, Business Risk and Life Insurance Risk arising from activities in Nordea's various business areas. The aggregation of risks across the group gives rise to diversification effects resulting from the differences in risk drivers and the improbability that unexpected losses occur simultaneously.

RAROCAR

RAROCAR, % (Risk-adjusted return on capital at risk) is defined as Risk-adjusted profit relative to Economic capital.

For a list of further business definitions, see the Annual Report.

Nordea Bank AB (publ)

Income statement

EURm	Q1 2015	Q1 2014	Jan-Dec 2014
Operating income			
<i>Interest income</i>	433	494	1,942
<i>Interest expense</i>	-270	-346	-1,293
Net interest income	163	148	649
<i>Fee and commission income</i>	283	287	1,093
<i>Fee and commission expense</i>	-68	-62	-273
Net fee and commission income	215	225	820
Net result from items at fair value	79	56	186
Dividends	261	350	2,333
Other operating income	159	145	975
Total operating income	877	924	4,963
Operating expenses			
General administrative expenses:			
Staff costs	-284	-252	-1,070
Other expenses	-202	-224	-904
Depreciation, amortisation and impairment charges of tangible and intangible assets	-31	-31	-261
Total operating expenses	-517	-507	-2,235
Profit before loan losses	360	417	2,728
Net loan losses	-1	-27	-98
Impairment of securities held as financial non-current assets	-	-	-15
Operating profit	359	390	2,615
Appropriations	-	-	-1
Income tax expense	-20	-10	-189
Net profit for the period	339	380	2,425

Nordea Bank AB (publ)

Balance sheet

EURm	31 Mar 2015	31 Dec 2014	31 Mar 2014
Assets			
Cash and balances with central banks	72	931	27
Treasury bills	4,882	5,035	5,159
Loans to credit institutions	100,352	86,704	82,904
Loans to the public	46,228	39,809	33,936
Interest-bearing securities	12,272	11,321	11,970
Financial instruments pledged as collateral	154	43	703
Shares	7,905	6,061	4,674
Derivatives	6,313	5,981	4,294
Fair value changes of the hedged items in portfolio hedge of interest rate risk	0	1	-13
Investments in group undertakings	17,125	16,986	17,737
Investments in associated undertakings	7	7	7
Intangible assets	827	758	760
Properties and equipment	135	119	145
Deferred tax assets	15	14	17
Current tax assets	100	50	79
Other assets	3,239	3,727	1,599
Prepaid expenses and accrued income	907	884	1,261
Total assets	200,533	178,431	165,259
Liabilities			
Deposits by credit institutions	34,428	27,452	25,307
Deposits and borrowings from the public	54,546	49,367	46,027
Debt securities in issue	68,388	63,280	61,603
Derivatives	5,175	4,653	3,563
Fair value changes of the hedged items in portfolio hedge of interest rate risk	1,543	1,368	889
Current tax liabilities	7	4	0
Other liabilities	8,135	2,895	1,834
Accrued expenses and prepaid income	1,299	642	1,106
Deferred tax liabilities	0	0	0
Provisions	201	206	193
Retirement benefit obligations	181	171	167
Subordinated liabilities	8,176	7,728	5,977
Total liabilities	182,079	157,766	146,666
Untaxed reserves	4	4	3
Equity			
Share capital	4,050	4,050	4,050
Share premium reserve	1,080	1,080	1,080
Other reserves	-12	-5	-2
Retained earnings	13,332	15,536	13,462
Total equity	18,450	20,661	18,590
Total liabilities and equity	200,533	178,431	165,259
Assets pledged as security for own liabilities	2,445	3,946	2,656
Other assets pledged	7,364	9,238	7,314
Contingent liabilities	73,580	71,103	70,938
Credit commitments ¹	25,893	23,824	23,518

¹ Including unutilised portion of approved overdraft facilities of EUR 14,526m (31 Dec 2014: EUR 14,114m, 31 Mar 2014: 12,991m).

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